



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
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Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header

[List View](#)

**General Information** [Contact](#) [Default Values](#) [Discount](#) [Document Information](#)

Procurement Folder: 73817

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0506

Vendor ID:  

SO Doc ID: LSH150000011

Legal Name: NATIONAL BUS SALES & LEASING I

Published Date: 6/5/15

Alias/DBA:

Close Date: 7/7/15

Total Bid: \$49,603.00

Close Time: 13:30

Response Date:  

Status: Closed

Response Time:

Solicitation Description:  

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 73817  
**Solicitation Description :** Wheelchair Bus  
**Proc Type :** Central Purchase Order

Date issued	Solicitation Closes	Solicitation No	Version
	2015-07-07 13:30:00	SR 0506 ESR0706150000000109	1

VENDOR
000000215959 NATIONAL BUS SALES & LEASING I

**FOR INFORMATION CONTACT THE BUYER**  
 April Battle  
 (304) 558-2566  
 april.e.battle@wv.gov

**Signature X** **FEIN #** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Wheelchair Bus	1.00000	EA	\$49,603.00	\$49,603.00

Comm Code	Manufacturer	Specification	Model #
25100000			

**Extended Description :** Wheelchair Bus for 15 passengers as specified in Section 3.1.1

NATIONAL



BUS SALES & LEASING, INC.

P.O. Box 6549 ■ Marietta, GA 30065-0549  
800 Pickens Drive Ext. ■ Marietta, GA 30062  
GA - (770) 422-8920 ■ FAX - (770) 422-9007  
Toll Free (800) 282-7981

2075 West Main Street ■ Waynesboro, VA 22980  
■ Cell - (540) 256-3246

**Regional Manager- Andrew Clawson**  
[aclawson@nationalbussales.com](mailto:aclawson@nationalbussales.com)

July 6, 2015

RFQ LSH150000011  
April Battle  
Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305

Dear Ms. Battle:

National Bus Sales & Leasing, Inc. is pleased to offer the following: **a 2016 Ford E 350 6.8L gas chassis with a Goshen Coach GC-II bus body** response to RFQ LSH150000011- Wheel Chair Bus. Our offering meets all of the technical specifications called for in the RFQ. Please see proceeding pages with company history, proposed specifications, and floorplan.



## **Company History**

National Bus Sales & Leasing, Inc. was established in 1974 with a mission to distribute and service specialized transportation equipment primarily in the Atlanta, Georgia area. In the early years, the start-up company was located in a small, 3,000 square foot facility, and relied on four employees. National's business aggressively grew to become a more regional dealer of buses, emergency medical vehicles, and fire apparatus for the Southeast and Southwest.

Energized with a vision to expand its footprint and offer more products, National continued to grow in personnel and territory. Through the early growth years, National became a provider of varied products and services. During the 70's and 80's, NBS operated a fleet of Blue Bird school buses, acting as a contractor for local school systems. The 1980's offered the opportunity to own and operate transit style buses as a regional carrier of passengers and freight to outlying cities. In the mid 80's, a fleet of Motor Coach Industries buses was added to service coach shuttle demand and charter business. In addition, the company operated a fleet of emergency medical vehicles. The bus sales division of National continued to grow and expand during this period and became more focused on the commercial bus market and less on school bus sales.

Products and additional salespersons were added to accommodate greater attention to the Emergency Medical Vehicle sales in the mid 80's as National became one of the top providers of this type vehicle in the United States. The company continued adding staff to sell Fire Apparatus and Equipment to a customer base of City and County Fire Chiefs with products from the leading manufacturers of Fire Apparatus equipment. Highly specialized products and specially trained staff provided a platform for National to make inroads into many other varied markets, with buses remaining the primary core business.

In the early 1990's, National's business plan changed to become one of a sales provider of School and Commercial type buses only. During this time, the company divested itself of other products and markets to concentrate in this one area.

The corporate office of the company is now located in a state-of-the-art facility in Marietta, Georgia, and employees more than 90 dedicated sales, technicians, and support staff to accommodate the needs of our customers. Our regional offices are located in Fishersville, VA; Waynesboro, VA; Charlotte, NC; Capitol Heights, MD and Dallas, TX. In more than 30 years, the original philosophy of the Company has not changed: It does not matter if you're a small church or daycare center or a large transit agency, National's mission remains steadfast . . . to treat people the way they would wish to be treated and to exceed their expectations.

## Goshen Coach GCII

### Chassis specifications:

- Ford E-350 dual rear wheel, 12,500# GVWR, 158 inch wheelbase
- 6.8L gas engine
- Power steering and brakes
- Dash air conditioning and heat (OEM)
- Electronic Automatic Transmission, Dual Batteries
- All Season Radial Tires, Intermittent Wipers
- Heavy Duty Suspension and Cooling Package
- Power Steering/Brakes/Tilt Wheel/Cruise Control, Driver Air Bag
- Chrome Front Bumper and Halogen Headlights

<b>GC II Standard Features</b>	
<b>Interior</b>	<b>Exterior</b>
18" Black Rubber Aisle w/ White Step Nosing	FRP One Piece Roof
Carpet Under Seats, Gray	White Aluminum Skirts
5/8" Standard Exterior Plywood Flooring	White FRP Exterior
FRP Interior Walls - Light Gray	36" x 36" Tinted Side Windows w/ Upper T-Sliders
Ceiling Fabric (except cab area): Silver Mist Fabric	48" x 30" Rear Egress Window
Cab Ceiling Area - Gray Padded Vinyl	One Egress Window per Side
Cove Pads - Gray Padded Vinyl	Manual 36" Entry Door
Entry Door Modesty Panel - Gray Padded Vinyl	White Rub Rail
Automotive Type Blade Fuses	Rear License Plate Bracket & Light (LED)
Two (2) Stepwell Lights - One on Each Side	Rear Mud Flaps
Driver Side Sun Visor (Chevy model has a passenger visor also)	All Wiring Color, Number and Function Coded
Red LED Light Above Each Egress Window	4" Taillights (LED) Amber - Top, Red - Middle, Clear - Bottom
Six (6) Interior Lights (incandescent) in Passenger Compartment (3 per side)	Breakaway Style, Manual Exterior Mirrors w/ Convex
Driver's Dome Light	Front Steel Bumper (chrome) (OEM)
36" Vertical Entry Grab Handle on Left Side of Door	Rear Steel Bumper Painted Black
Level 1 Cloth or Vinyl Seat Fabric	Rain Gutters Over Windows and Doors
OEM Driver's Seat on Chevy Models Only	Fully Undercoated and Perimeter Foamed (Excluding skirts)
	Seven (7) Rectangular, Red Marker Lights (LED) (Rear)
	Five (5) Teardrop, Yellow Clearance Lights (LED) (Front)

## Bus body specifications/upgrades

23' MODEL	
1	GCII 158"WB/276" Ford 6.8L Gas, GVWR 12,500 E-350
1	RUBBER-BLACK ON ENTIRE FLOOR, 18" AISLE
1	HEATER, REAR-35000 BTU
1	ACT-50HD, EZ-5 EVAP, CS-3 COND, DUAL COMPRESSORS-70000 BTU FORD GAS
1	ALARM-BACK UP
1	SAFETY KIT-10 UNIT 1ST AID KIT, 2.5 LB FIRE EXT, TRIANGLES
1	WC DR, DBL, 2 WIND, INT LITE, AJAR PKG, EXT LITE UNDER LIFT DOOR & AT ENTRY DOOR, EXTRA SPRING
1	SURE-LOK WEB CUTTER 8705
2	SURE-LOK FE514-10 W/RETRACTABLE SHOULDER BELT FOR L-TRACK, FE200604 & FE200595
1	BRAUN MILLENNIUM (SERIES 2) NL917IB-2, 37" X 51" (REQUIRES EXTRA WIDE LIFT DOOR)
1	SEAT, DRIVER, FREEDMAN SHIELD RECLINER, RH ARM REST, ADJ LUMBAR, MAP POCKET, FORD & CHEVY
6	SEAT, MID-HIGH, RIGID, DBL, FEATHERWEIGHT (N/A AS AISLE FACING SEAT)
12	GRAB HANDLE, TOP MOUNT, ANTIVANDAL, BLACK (N/A ON HIGH BACK SEATS)
12	ARMREST, FLIP-UP, US ARM





GCII

**GOSHEN COACH**

Thor Industries Commercial Bus Division



Shown with optional graphics package and reflective tape.

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## Committed to moving people ahead >

- Up to 25 passengers
  - Flexible wheel chair positions
  - Spacious interior
  - Fully welded steel cage for safety
  - Available on Ford or Chevy chassis
  - Altoona tested (7 years/200,000 miles)
- 



Parking Shuttle



Assisted Living



Church



Public Transit



Higher Education



Touring

**GCII**

## CHASSIS

### Chevy G3500 & G4500

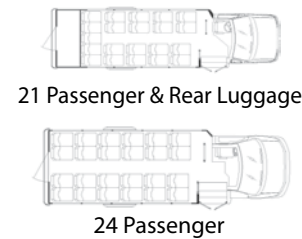
- 12,300 & 14,200 LBS GVWR
- 6.0L Gas or 6.6L Diesel Engine
- OEM Driver's Seat, High-back, Reclining, Bucket, Cloth w/Headrest & Right Arm
- Electronic 4-speed Automatic Transmission
- OEM Dash A/C, Heater & Defroster
- Dual Battery
- Power Steering/ABS Brakes/Tilt Wheel/Cruise
- Daytime Running Lights
- OEM Alternator (dual diesel)
- Chrome Front Bumper
- Driver Air Bag
- Engine Block Heater (diesel)
- Dual Rear Wheels
- All Wheels Painted White
- Power Outlets

### Ford E-350 & E-450

- 11,500, 12,500 or 14,500 LBS GVWR
- 5.4L & 6.8L Gas
- Electronic 5-speed Automatic Transmission
- OEM Dash A/C, Heater & Defroster
- Dual Battery
- Power Steering/ABS Brakes/Tilt Wheel/Cruise
- OEM 225 Amp Alternator
- Chrome Front Bumper
- Driver Air Bag
- Driver Side Sun Visor
- Engine Block Heater
- Dual Rear Wheels
- All Wheels Painted White
- Power Outlets



Seating plans can be configured based on customer needs or specifications



## STANDARD FEATURES

- Up to 26 Feet Long and 25 Passengers
- 91" Interior Width for Double Seating on Both Sides of Center Aisle
- Interior Height 79" at Aisle (75" with flat floor option)
- Fully Welded, Unitized Steel Cage Construction
- One Piece High Gloss, FRP Exterior Sidewalls
- Large Upper T-slider Windows w/Dark Tint
- FRP Interior Walls
- 5/8" Exterior Plywood Sub-floor with Black Rubber Flooring & Carpeting Under Seats
- 6 Dome Lights and 2 Stepwell Lights
- LED Taillights, Clearance and Marker Lights
- Rear Mud Flaps
- Vacuum Laminated and Fully Insulated Walls and Roof
- Emergency Side and Rear Egress Windows
- One Piece Roof
- Manual, Exterior Breakaway Mirrors w/Convex
- Altoona Tested - 7 Years/200,000 Miles

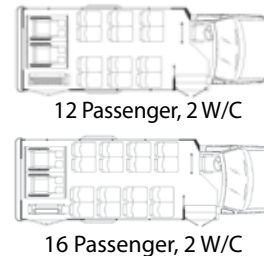
Due to constant product improvements; specifications, component parts and optional equipment are subject to change without notice or obligation. See your dealer for details. Photos may show optional equipment.



Breakaway Convex Mirrors



High Gloss Exterior Fiberglass



## Optional Equipment:

- Choice of Exterior Skin (Aluminum or Fiberglass)
- Choice of Rear Suspension Systems
- Audio/Visual Packages
- Luggage, Dedicated Rear and/or Overhead
- Rubber or Altro Flooring
- Choice of Interiors (Cloth, Vinyl, Carpet)
- Choice of Seat Material (Vinyl, Cloth, Leather)
- ADA Packages Available
- Custom Paint & Graphics Packages



Overhead Luggage



Rooftop Mounted AC



Flip-down TV



Perimeter Seating



Rear Wheel Chair Lift



Destination Sign



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