



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 13 - Equipment

Proc Folder: 107308

Doc Description: DNR, three (3) two-ton trucks with dump beds

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2016-01-06	2016-02-17 13:30:00	CRFQ 0310 DNR1600000022	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

*Newtons Int Sales, LLC
 PO Box 1334 Elkins, WV 26241
 304-636-4561*

02/16/16 09:38:25
 WV Purchasing Division

FOR INFORMATION CONTACT THE BUYER

Guy Nisbet
 (304) 558-2596
 guy.l.nisbet@wv.gov

Signature X *[Handwritten Signature]*

FEIN # 55-0704897

DATE 2/11/16

All offers subject to all terms and conditions contained in this solicitation

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Natural Resources, Wildlife Resources Section, Cold Water Fish Management to establish a contract for the One-Time purchase of Three (3) Two-Ton Truck Cabs and Chassis with Dump Beds, per the attached bid requirements, specifications and terms and conditions.

DIVISION OF NATURAL RESOURCES WILDLIFE RESOURCES SECTION 324 4TH AVE SOUTH CHARLESTON WV25303 US		STATE OF WEST VIRGINIA IN CARE OF SURPLUS PROPERTY 2700 CHARLES AVENUE DUNBAR WV 25064 US	
--	--	---	--

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Two Ton Truck with cab chassis and dump bed	3.00000	EA		

Comm Code	Manufacturer	Specification	Model #
25101601			

Extended Description :

Two Ton Truck with cab chassis and dump bed

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: 0310 DNR16C0000022

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

- Addendum No. 1
- Addendum No. 6
- Addendum No. 2
- Addendum No. 7
- Addendum No. 3
- Addendum No. 8
- Addendum No. 4
- Addendum No. 9
- Addendum No. 5
- Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Newlons International Sales, LLC
Company


Authorized Signature

2/11/16
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 13 - Equipment

Proc Folder: 107308

Doc Description: Addendum No.01;DNR, three (3) two-ton trucks w/dump beds


Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2016-01-29	2016-02-17 13:30:00	CRFQ 0310 DNR1600000022	2

BID RECEIVING LOCATION
 BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR
 Vendor Name, Address and Telephone Number:
 Newlans Int Sales, LLC
 Po Box 1334 Elkins, WV 26241
~~304-696-207~~ 304-696-4561

FOR INFORMATION CONTACT THE BUYER
 Guy Nisbet
 (304) 558-2596
 guy.l.nisbet@wv.gov

Signature X  FEIN # 55-0704897 DATE 2/1/16

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ADDENDUM ACKNOWLEDGEMENT FORM**SOLICITATION NO.:** 0310 PNR1600000022

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(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

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NEWLON'S INT SALES, LLC
Company


Authorized Signature

2/11/2016
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

To whom it may concern,

Please find attached: Newlons International Sales, LLC has completed a bid in response to the West Virginia State Purchasing Division's solicitation of *"three (3) two-ton trucks with dump beds"* for the Division of Natural Resources Wildlife Resources Section. Also attached is the pricing page, certification and signature page, vendor preference certificate, purchasing affidavit and addendum acknowledgements.

Please note: All specifications contained in the given solicitation that form the basis of the contractual agreement between Newlons International Sales, LLC (Vendor) and State (West Virginia Purchasing Division) were met and/or exceeded excluding the following:

*"3.1.1.6 Must have a minimum rating of 315 horsepower,
Minimum 960 ft. lb. torque."*

The *International DuraStar* meets all specifications given, but falls just shy of the *"960 ft. lb. torque"* specification stated above. The *International N9* engine platform comes with a 315 HP / 950 ft. lb. torque rating, meeting the horsepower specification, but falling 10 ft. lb. of torque below specification. It is our opinion that this 10 ft. lb. of torque will not withhold the units being solicited from completing the given duties and will not be noticed by drivers. We feel strongly that the *International DuraStar* will meet and exceed all your needs in all areas.

A handwritten signature in black ink, appearing to be 'A. M.', is written over a solid horizontal line.

Authorized Signature

Exhibit "A" PRICING PAGE
West Virginia Division of Natural Resources, Wildlife Section
Three (3) Two-Ton Truck Cab and Chassis with Dump Beds

Item No.	Description	Manufacturer and Model	Qty.	Unit Price	Extended Price
1	Two Ton Truck Cab and Chassis with flat Dump Beds, complete contract item including all mandatory requirements listed in Section 3.1.	2017 International DuraStar 4400 SBA 4x2	3	\$90,340.59	\$271,021.77
TOTAL BID AMOUNT (Includes Shipping Costs)					\$271,021.77

*If bidding "or equal" brands, vendor should include manufacturer's literature documenting it meets the mandatory requirements stated in the specifications with vendor's submitted bid response. This documentation will be required before award of contract.

Vendors should note the areas of the provided manufacturer's literature that adheres to the mandatory requirements outlined in the RFQ.

CERTIFICATION AND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Newton's International Sales, LLC
(Company)

Beau Newton Sales
(Authorized Signature) (Representative Name, Title)

304-636-4561 304-636-7155 2/11/16
(Phone Number) (Fax Number) (Date)

WV-10
Approved / Revised
12/16/15

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1. **Application is made for 2.5% vendor preference for the reason checked:**
Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
- Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

- 2. **Application is made for 2.5% vendor preference for the reason checked:**
Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

- 3. **Application is made for 2.5% vendor preference for the reason checked:**
Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,

- 4. **Application is made for 5% vendor preference for the reason checked:**
Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

- 5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

- 6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

- 7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**
Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Newtons International Sales, LLC Signed: [Signature]

Date: 2/11/16 Title: Sales

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Newlons International Sales, LLC

Authorized Signature: [Signature] Date: 2-12-16

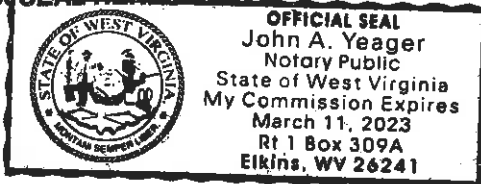
State of West Virginia

County of Randolph, to-wit:

Taken, subscribed, and sworn to before me this 12th day of February, 2016.

My Commission expires March 11, 2023.

AFFIX SEAL HERE



NOTARY PUBLIC

[Signature]
Purchasing Affidavit (Revised 08/01/2015)



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 13 - Equipment

Proc Folder: 107308

Doc Description: Addendum No.02;DNR, three (3) two-ton trucks w/dump beds

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2016-02-08	2016-02-17 13:30:00	CRFQ 0310 DNR1600000022	3

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Newlans Int Sales, LLC
 PO Box 1334 Elkins, WV 26241
 304-636-4561

FOR INFORMATION CONTACT THE BUYER

Guy Nisbet
 (304) 558-2596
 guy.l.nisbet@wv.gov

Signature X

FEIN #

55-0704897

DATE

2/9/16

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ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: 0310 DNR 1600000R2

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

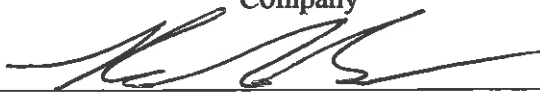
Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
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Newkirk Int Sales, LLC
Company


Authorized Signature

2/9/16
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012



4400 SBA 4x2

Sales Proposal For:

**WV Division of Natural Resources Wildlife
Resource Section**

Presented By:

NEWLONS INTL SALES LLC

Prepared For:
WV Division of Natural Resources Wildlife Resource
Section
Guy Nisbet
324 4th Ave.
South Charleston, WV 25303-1228
(304)558 - 2596
Reference ID: N/A

Presented By:
NEWLONS INTL SALES LLC
Beau Newlon
RT 250 S BEVERLY PIKE
PO BOX 134
ELKINS WV 26241 -
(304)636-4561

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

Model Profile
2017 4400 SBA 4X2 (MA035)

APPLICATION:	Landscape Dump
MISSION:	Requested GVWR 35000 Calc. GVWR 36000 Calc. Start / Grade Ability: 31.10% / 1.82% @ 55 MPH Calc. Geared Speed: 100.9 MPH
DIMENSION:	Wheelbase: 199.00, CA: 131.90, Axle to Frame: 75.00
ENGINE, DIESEL:	{Navistar N9} EPA 2010, SCR, 315 HP @ 2000 RPM, 950 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 315 Peak HP (Max)
TRANSMISSION, AUTOMATIC:	{Allison 3500_RDS_P} 5th Generation Controls, Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy, Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW & GCW Max
CLUTCH:	Omit Item (Clutch & Control)
AXLE, FRONT NON-DRIVING:	{Meritor MFS-13-143A} Wide Track, I-Beam Type, 13,000-lb Capacity
AXLE, REAR, SINGLE:	{Mentor RS-23-160} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends, Driver Controlled Locking Differential Gear Ratio: 4.10
CAB:	Conventional
TIRE, FRONT:	(3) 11R22.5 ECO PLUS HS3 (CONTINENTAL) 495 rev/mile, load range H, 16 ply
TIRE, REAR:	(4) 11R22.5 HDR2 (CONTINENTAL) 491 rev/mile, load range H, 16 ply
SUSPENSION, RR, SPRING, SINGLE:	Vari-Rate; 23,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring
PAINT:	Cab schematic 100GA Location 1: 5F79, Forest Green Metallic (Prem) Chassis schematic N/A

Description

Base Chassis, Model 4400 SBA 4X2 with 199.00 Wheelbase, 131.90 CA, and 75.00 Axle to Frame.

ENGINE, DIESEL {Navistar N9} EPA 2010, SCR, 315 HP @ 2000 RPM, 950 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 315 Peak HP (Max)

Includes

: AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only)
: COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control
: CRUISE CONTROL Electronic; Controls Integral to Steering Wheel
: ENGINE OIL DRAIN PLUG Magnetic
: ENGINE SHUTDOWN Electric, Key Operated
: FUEL FILTER Included with Fuel/Water Separator
: FUEL/WATER SEPARATOR Fuel/Water Separator and Fuel Filter in a Single Assembly; With Water-in-Fuel Sensor; Engine Mounted
: GOVERNOR Electronic
: OIL FILTER, ENGINE Spin-On Type
: WET TYPE CYLINDER SLEEVES

RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 1045 SqIn Louvered, With 373 SqIn CAC, With In Tank Oil Cooler

FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed With Residual Torque Device for Disengaged Fan Speed

Includes

: FAN Nylon

Notes

: Recommend Code 12THT when using front mount obstructions (winches, cones, reels, etc.) that restrict air flow through the radiator.

AIR CLEANER With Service Protection Element

Includes

: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted

ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection

BLOCK HEATER, ENGINE {Phillips} 120 Volt/1250 Watt

Includes

: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door

EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations

ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control for MaxxForce and Navistar post 2007 Emissions Electronic Engines

FEDERAL EMISSIONS {Navistar N9 & N10} EPA, OBD and GHG Certified for Calendar Year 2016

THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel

TRANSMISSION, AUTOMATIC {Allison 3500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW & GCW Max.

ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction

PTO CONTROL, DASH MOUNTED For Customer Provided PTO; Includes Switch, Electric/Air Solenoid, Piping and Wiring

SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming

TRANSMISSION OIL Synthetic; 29 thru 42 Pints

TRANSMISSION SHIFT CONTROL {Allison} Push-Button Type; for Allison 3000 & 4000 Series Transmission

CLUTCH Omit Item (Clutch & Control)

AXLE, REAR, SINGLE {Meritor RS-23-160} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends, Driver Controlled Locking Differential.
Gear Ratio: 4.10

Description**Notes**

: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.
: When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance

SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 23,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring

Notes

: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.

SHOCK ABSORBERS, REAR (2)

AXLE, FRONT NON-DRIVING {Meritor MFS-13-143A} Wide Track, I-Beam Type, 13,000-lb Capacity

Notes

: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.

SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 13,000-lb Capacity; With Shock Absorbers

Includes

: SPRING PINS Rubber Bushings, Maintenance-Free

Notes

: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.

CAB Conventional

Includes

: ARM REST (2) Molded Plastic; One Each Door
: CLEARANCE/MARKER LIGHTS (5) Flush Mounted
: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window
: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel
: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted
: GLASS, ALL WINDOWS Tinted
: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side
: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side
: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color
: STEP (4) Two Steps Per Door

AIR CONDITIONER {Blend-Air} With Integral Heater & Defroster

Includes

: HEATER HOSES Premium
: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps
: REFRIGERANT Hydrofluorocarbon HFC-134A

CAB INTERIOR TRIM Deluxe

Includes

: "A" PILLAR COVER Molded Plastic
: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering
: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket
: DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors
: FLOOR COVERING Rubber, Black
: HEADLINER Soft Padded Cloth
: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section
: STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door
: SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console

Description

CAB REAR SUSPENSION Air Bag Type

GAUGE CLUSTER English With English Electronic Speedometer

Includes

: GAUGE CLUSTER (5) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter

: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout

: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)

GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} With Black Bezel Mounted in Instrument Panel

GAUGE, DEF FLUID LEVEL

GAUGE, OIL TEMP, AUTO TRANS , for Allison Transmission

GAUGE, TEMPERATURE, AMBIENT Sensor Wiring with Display Unit Mounted in Cluster

GRAB HANDLE Chrome; Towel Bar Type With Anti-Slip Rubber Inserts; for Cab Entry Mounted Left Side Only at "B" Pillar

HVAC FRESH AIR FILTER

INSTRUMENT PANEL Center Section, Flat Panel

IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster

MIRRORS (2) {Lang Mekra} Rectangular, Power Both Sides, Thermostatically Controlled Heated Heads, Black Heads, Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing

SEAT, DRIVER {National 2000 195} Air Suspension, High Back With Integral Headrest, Cloth, Isolator, 3 Chamber Lumbar, 2 Position Front Cushion Adjust, -3 to +14 Degree Back Angle Adjust, Cushion and Back Bolsters

Includes

: SEAT BELT 3-Point, Lap and Shoulder Belt Type

SEAT, PASSENGER {National 2000 195} Air-Suspension, High Back With Integral Headrest, Cloth, Isolator, 3 Chamber Lumbar, 2 Position Front Cushion Adjustment, -3 to +14 Degree Back Angle Adjustment, Cushion and Back Bolsters

STORAGE POCKET, DOOR Molded Plastic, Full Width; Mounted on Passenger Door

WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature

FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 420.0" (10668mm) Maximum OAL

BUMPER, FRONT Full Width, Aerodynamic, Steel; 0.142" Material Thickness

Includes

: BUMPER, FRONT Powder Coated Gray (Argent) Color

TOW HOOK, FRONT (2) Frame Mounted

WHEELBASE RANGE 199" (505cm) Through and Including 254" (645cm)

BRAKE SYSTEM, AIR Dual System for Straight Truck Applications

Includes

: BRAKE LINES Color and Size Coded Nylon

: DRAIN VALVE Twist-Type

: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster

: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel

: PARKING BRAKE VALVE For Truck

: QUICK RELEASE VALVE Bendix On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4

: SLACK ADJUSTERS, FRONT Automatic

: SLACK ADJUSTERS, REAR Automatic

: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4

Description**Notes**

: Front and Rear Dust Shields not Included
: Rear Axle is Limited to 19,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Code 04NCL BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered.
: Rear Axle is Limited to 20,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Code 04NCG BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered.
: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered.

AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)

AIR COMPRESSOR {Bendix Tu-Flo 550} 13.2 CFM Capacity

AIR DRYER {Bendix AD-9} With Heater

Includes

: AIR DRYER LOCATION Inside Left Rail, Back of Cab

AIR DRYER LOCATION Mounted Outside Right Rail, Forward of Front Wheel

AIR TANK LOCATION (2) : One Mounted Under Each Frame Rail, Front of Rear Suspension, Parallel to Rail

BRAKES, FRONT, AIR CAM S-Cam; 15.0" x 4.0"; Includes 20 Sq. In. Long Stroke Brake Chambers

Notes

: Front Axle with 14,000-lb GAWR is Limited to 13,200-lb GAWR when used in Conjunction with 15" BRAKES, FRONT, AIR CAM.
: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.

BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 SqIn

BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake

Notes

: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.

BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake

DRAIN VALVE Automatic, With (3) Pull Chains, for Air Tanks

DUST SHIELDS, FRONT BRAKE for Air Brakes

DUST SHIELDS, REAR BRAKE for Air Brakes

STEERING GEAR {Sheppard HD94} Power

STEERING COLUMN Tilting

STEERING WHEEL 2-Spoke, 18" Diam., Black

EXHAUST SYSTEM Switchback Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab; Includes Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab

ENGINE COMPRESSION BRAKE for Navistar N9/10 I6 Engines; Electronically Activated

TAIL PIPE (1) Turnback Type, Non-Bright, for Single Exhaust

ELECTRICAL SYSTEM 12-Volt, Standard Equipment

Includes

: BATTERY BOX Steel
: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab
: FUSES, ELECTRICAL SAE Blade-Type
: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover
: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever

Description

: JUMP START STUD Located on Positive Terminal of Outermost Battery
: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light
: STARTER SWITCH Electric, Key Operated
: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector
: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature
: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted
: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever
: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted
: WIRING, CHASSIS Color Coded and Continuously Numbered

ALTERNATOR {Leece-Neve AVI160P2012} Brush Type; 12 Volt 190 Amp. Capacity, Pad Mount, With Remote Sense

BATTERY SYSTEM {International} Maintenance-Free, (2) 12-Volt 1850CCA Total

BODY BUILDER WIRING To Rear of Frame, With Stop, Tail, Turn, and Marker Lights Circuits, Ignition Controlled Auxiliary Feed and Ground, Less Trailer Socket

FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb

Notes

: Fog Lights are Not Driving Lights

HEADLIGHTS Halogen; Composite Aero Design for Two Light System

HORN, AIR Black, Single Trumpet, Air Solenoid Operated

HORN, ELECTRIC Disc Style

INDICATOR, LOW COOLANT LEVEL With Audible Alarm

POWER SOURCE Cigar Type Receptacle without Plug and Cord

RADIO AM/FM/WB/Clock/Bluetooth/USB Input/3MM Auxiliary Input, MP3, Apple Device Play & Control, Bluetooth for Phone & Music, with Multiple Speakers

STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection

FRONT END Tilting, Fiberglass, With Three Piece Construction

GRILLE Chrome

INSULATION, SPLASH PANELS for Sound Abatement

INSULATION, UNDER HOOD for Sound Abatement

PAINT SCHEMATIC, PT-1 Single Color, Design 100

Includes

: PAINT SCHEMATIC ID LETTERS "GA"

PAINT TYPE Base Coat/Clear Coat, 1-2 Tone

SAFETY TRIANGLES

TOOL KIT Rim Wrench and Handle Only

VEHICLE REGISTRATION IDENTITY ID for 49 States, Excluding California

PAINT CLASS Premium Color

FUEL TANK Top Draw; D-Style, Non-Polished Aluminum, 19" Deep, 70 U.S. Gal., 265 L Capacity, with Quick Connect Outlet, Mounted Left Side, Under Cab

Notes

: N/A with 19.5" Tires

DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab

Description

FUEL/WATER SEPARATOR with Thermostatic Fuel Temperature Controlled Electric Heater, and Filter Restriction/Change Indicator, Includes Standard Equipment Water-in-Fuel Sensor

WHEELS, FRONT {Accuride} DISC; 22.5" Painted Steel, 5-Hand Hole, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With .472" Thick Increased Capacity Disc and Steel Hubs

Includes

: PAINT IDENTITY, FRONT WHEELS White

Notes

: Compatible Tire Sizes: 11R22.5, 12R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5, 295/75R22.5, 295/80R22.5

(3) TIRE, FRONT 11R22.5 ECO PLUS HS3 (CONTINENTAL) 495 rev/mile, load range H, 16 ply

WHEELS, REAR {Accuride} DUAL DISC; 22.5" Painted Steel, 5-Hand Hole, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With .472" Thick Increased Capacity Disc and Steel Hubs

Includes

: PAINT IDENTITY, REAR WHEELS White

Notes

: Compatible Tire Sizes: 11R22.5, 12R22.5, 255/70R22.5, 255/80R22.5, 265/75R22.5, 275/70R22.5, 275/80R22.5, 295/75R22.5, 295/80R22.5

(4) TIRE, REAR 11R22.5 HDR2 (CONTINENTAL) 491 rev/mile, load range H, 16 ply

WHEEL, SPARE, DISC SPARE WHEEL

TIRE, SPARE Equal to Model Standard

Notes

: NOTE: Only One Spare Tire per Truck Ordered. Order Must Reflect Number of Tires Required (Including Spare). 10-Digit Tire Code and Spare Rim/Wheel Code Must be Specified.

Services Section:

WARRANTY Standard for Durastar 1000/4000 Series, Effective with Vehicles Built January 2, 2015 or Later, CTS-2475P
Flat steel platform type dump with minimum 15-ton single cylinder hydraulic scissor hoist, built to given specs (3.1.1.13).

INTERNATIONAL®

Warranty
2017 4400 SBA 4X2 (MA035)

February 12, 2016

(US DOLLAR)

Description

Price

Allison 3500 RDS Extended Warranty 5yrs/Unlimited Mileage

500.00

Total Warranty : \$500.00

<u>Description</u>	<u>(US DOLLAR)</u>	<u>Price</u>
Factory List Prices:		
Product Items	\$118,624.00	
Service Items	\$0.00	
Total Factory List Price Including Options:		\$118,624.00
Freight	\$2,200.00	
Total Freight:		\$2,200.00
Total Factory List Price Including Freight:		\$120,824.00
Less Customer Allowance:		(\$44,863.41)
Total Vehicle Price:		\$75,960.59
Total Body/Allied Equipment:		\$13,880.00
Total Warranty:		\$500.00
Total Sale Price:		\$90,340.59
Total Per Vehicle Sales Price:		\$90,340.59
Total For 3 Vehicle Sales:		\$271,021.77
Net Sales Price:		\$271,021.77

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

Manager 2/12/16
 Official Title and Date

Chad Newlin
 Authorized Signature

 Firm or Business Name

 Authorized Signature and Date

This proposal is not binding upon the seller without Seller's Authorized Signature

 Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

INTERNATIONAL® DURASTAR® ISB6.7
VS. KENWORTH T270 PX6

HEAD TO HEAD.



1 CAB DESIGN AND DURABILITY

DuraStar offers a high strength, low alloy (HSLA) reinforced cold-rolled, welded steel cab; T270 offers an aluminum cab.

- Steel provides unmatched confidence and long-term durability in demanding medium duty applications
- International cabs pass the very rigorous SAE J2422 cab roof strength test in addition to the standard uniform load European ECE29 test
- 5-step corrosion resistance process adds assurance DuraStar will continue to look as good as it performs
- Internal door hinges protected from the elements – T270 uses more dated external piano hinges

DuraStar's cab is available in 3 configurations; regular cab, 26" extended cab, and a 44" crew cab.

- The T270 only offers a regular cab

2 ROUTINE MAINTENANCE

Consistent routine maintenance begins with tilting the hood which feels nearly 50 lbs. lighter to open than T270:

- DuraStar: 24 lbs. of effort
- T270: 73.4 lbs. of effort

3 VISIBILITY AND MANEUVERABILITY

DuraStar's wraparound windshield and sloped hood provide excellent forward visibility vs. the T270:

- Windshield straight ahead: Better by nearly 4 ft.
- Windshield at the corners: Better by as much as 7 ft.

Medium duty applications demand superior maneuverability – DuraStar delivers:

Turn Angle and Radius*:	DuraStar	T270
Wheel Turn Angle:	47°	32°
Turn Radius:	34'	46'

4 POWERTRAIN

DuraStar offers the added versatility of the Cummins ISB6.7 or Navistar's N9 engine.

- T270 offers PACCAR engines (Cummins ISC export only)

5 UPFITTER-FRIENDLY

Diamond Logic® the industry's most advanced electrical system, increases reliability, operator safety and equipment protection for greater productivity.

- Simplifies integration of upfitter equipment with vehicle electrical system with centralized connection point and easy access to exterior connections
- Enables chassis diagnostics systems to function with upfitter systems
- Customers are given the ability to write custom logic as well as expand and update the system in the field
- Unmatched reliability with fewer connectors and no moving parts
- Available with extensive post-sale support in the field

DuraStar offers features designed to improve upfitter efficiency:

- Wide, flat cab floor helps ensure trouble-free installations
- Available kick-up low profile frame - not available on the T270
- 20" bolt-on frame extension and a 4" bumper extension – front frame extensions are not available on the T270

6 DRIVER COMFORT

DuraStar's refined interior and spacious 82" wide cab provides a very quiet and comfortable environment for any driver:

- The DuraStar cab is up to a foot wider than the T270
 - DuraStar provides about 3" more leg room than the T270
 - Sound Levels (dB, idle – gov.)
- | | DuraStar | T270 |
|-----------|-------------|-------------|
| Interior: | 61.8 – 73.7 | 65.7 – 74.8 |

7 CUSTOMER SUPPORT

International provides a larger support network:

- International: 797 Service and Support locations
- Kenworth: 345 Dealers and about 670 total PACCAR Support locations

International's OnCommand™ solutions offer customers a unique set of business tools to help them manage their vehicle operations.

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* Calculated with 10%CA, 11.25% GVW and maximum GVW wheel load only.



INTERNATIONAL® DURASTAR® ISB6.7 VS. FORD F-650 ISB6.7



1 CAB DESIGN AND DURABILITY

DuraStar offers a high strength, low alloy (HSLA) reinforced cold-rolled steel cab.

- International® cabs pass the very rigorous SAE J2422 cab roof strength test in addition to the standard uniform load European ECE29 test
- 5-step corrosion resistance process adds assurance DuraStar will continue to look as good as it performs

DuraStar 3-piece hood design enables sectional repair or replacement and feels lighter to manage than the F-650.

- F-650's hood is a single-piece design
- DuraStar hood requires about 24 lbs. of effort to raise; F-650 hood requires nearly 30 lbs.

2 CHASSIS AND FRAME

DuraStar offers a wide range of chassis options in single or tandem axle configurations with GVWRs to 60,600 lbs.

- F-650 has a maximum GVWR of 33,000 lbs.**
- The F-650 is only available in a single axle configuration

DuraStar also offers an available outer C-Channel reinforcement for heavier applications.

- Frame reinforcements are not available on the F-650†

DuraStar offers many fuel tank sizes and configurations to help aid chassis layout and packaging for streamlined upfitting:

- Fuel tanks are available in 13", 16" and 19" depths – F-650 offers just 13" or 16" depths

3 UPFITTER-FRIENDLY

Diamond Logic™ the industry's most advanced electrical system, increases reliability, operator safety and equipment protection for greater productivity.

- Simplifies integration of upfitter equipment into vehicle electrical system with centralized connection point and easy access to exterior connections
- Enables chassis diagnostics to function with upfitter systems
- Customers have the ability to write custom logic and expand or update the system in the field
- Fewer connectors and no moving parts improve reliability
- Available with extensive post-sale support in the field

4 VISIBILITY AND MANUEVERABILITY

DuraStar's wraparound windshield and sloped hood are designed to provide excellent forward visibility, and compared to the F-650:

Windshield straight ahead: Better by nearly 8 ft.
Side glass: Better by as much as 2 ft.

Medium duty applications demand superior maneuverability – DuraStar delivers:

- | | | |
|---------------------------|-----------------|--------------|
| • Turn Angle and Radius*: | DuraStar | F-650 |
| Wheel Turn Angle: | 47° | 36° |
| Turn Radius: | 34' | 43' |

5 DRIVER COMFORT

DuraStar's refined interior and spacious 82" wide cab provides a very quiet and comfortable environment for any driver:

- The DuraStar cab is up to 14" wider, 10" higher with nearly 10" more headroom than the F-650 for a more spacious feeling cab
- Available air ride cab mounts help isolate occupants from road noise and vibration for added comfort, and are not offered in the F-650

6 POWERTRAIN

DuraStar offers the added versatility of either the Cummins ISB6.7 or Navistar's N9 engine for heavier applications.

- Currently F-650 offers the Cummins ISB6.7 diesel engine or a proprietary gasoline engine -beginning with the 2016 model year, the ISB6.7 will no longer be available in the F-650

DuraStar offers a wide variety of industry standard 5, 6 and 10-speed manual, automated and automatic transmissions specifically designed for demanding vocational applications from proven manufacturers such as Eaton and Allison.

- F-650 does not offer the Eaton UltraShift® automated transmission and beginning with the 2016 model year, will not offer Allison transmissions

7 CUSTOMER SUPPORT

International provides a larger support network:

- International: 797 Service and Support locations
- Ford: About 600 BPN Dealers in the United States

International's OnCommand™ solutions offer customers a unique set of business tools to help them manage their vehicle operations.

*Cummins and Ford are trademarks of their respective owners.
†Available on the F-750

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In Canada, availability may vary with regional specifications and pricing. For complete and accurate information, contact your local International distributor.
Some sales of vehicles may vary slightly from the information provided. Vehicle prices are subject to change without notice.



INTERNATIONAL® DURASTAR® ISB6.7 VS. PETERBILT 330 PX6

HEAD TO HEAD.



1 CAB DESIGN AND DURABILITY

DuraStar offers a high strength, low alloy (HSLA) reinforced cold-rolled steel cab. The 330 series offer an aluminum cab.

- Steel provides unmatched confidence and long-term durability in demanding medium duty applications
- International cabs pass the very rigorous SAE J2422 cab roof strength test in addition to the standard uniform load European ECE29 test
- 5-step corrosion resistance process adds assurance DuraStar will continue to look as good as it performs
- Internal door hinges are protected from the elements – 330 uses external piano-type hinges

DuraStar 3-piece hood enables sectional repair or replacement.

- 330's hood is a 1-piece design

DuraStar's hood also feels much easier to manage – over 40 lbs. lighter to open than the 330:

- DuraStar with integral torsion bar: 24 lbs. of effort
- 330 with no torsion bar: 66 lbs. of effort

2 POWERTRAIN

DuraStar offers the added versatility of either the Cummins ISB6.7 or Navistar's N9 engine.

- The 330 offers strictly PACCAR engines

3 UPFITTER-FRIENDLY

Diamond Logic® the industry's most advanced electrical system, increases eligibility, operator safety and equipment protection for greater productivity.

- Simplifies integration of upfitter equipment with vehicle electrical system with centralized connection point and easy access to exterior connections
- Enables chassis diagnostics systems to function with upfitter systems
- Customers are given the ability to write custom logic as well as expand and update the system in the field
- Unmatched reliability; fewer connectors, no moving parts
- Available with extensive post-sale support in the field

4 VISIBILITY AND MANEUVERABILITY

Excellent visibility and maneuverability not only improves route times, they are also critical factors on busy jobsites and help mitigate driver stress.

DuraStar's wraparound windshield and sloped hood provide excellent forward visibility vs. the 330:

- Forward Visibility: Better by as much as 5 ft.

DuraStar's optimized steering geometry provides outstanding maneuverability:

- | | | |
|---------------------------|-----------------|------------|
| • Turn Angle and Radius*: | DuraStar | 330 |
| Wheel Turn Angle: | 47° | 37° |
| Turn Radius: | 33.8' | 41.2' |

5 DRIVER COMFORT

DuraStar's cab is one of the quietest and most spacious cabs measured:

- | | | |
|----------------------------------|-----------------|-------------|
| • Sound Levels (dB, idle – gov.) | DuraStar | 330 |
| Interior: | 61.8 – 73.7 | 70.6 – 79.6 |
| Exterior: | 79.5 – 90.5 | 77.5 – 93.3 |

A spacious cab is a comfortable cab:

- The DuraStar cab is wider at every point measured – including 11" at the dash, nearly a foot wider at the shoulders and 6" at the hips

6 CHASSIS AND FRAME

DuraStar offers a wide range of frame ratings; yield strengths from 50K – 120K.

- The 330 offers just one rating of 120K
- DuraStar offers an available outer C-Channel reinforcement – not available on the 330

7 CUSTOMER SUPPORT

International provides a larger support network:

- International: 797 Service and Support locations
- Peterbilt: About 250 Dealers and about 670 total PACCAR support locations

International's OnCommand™ solutions offer customers a unique set of business tools to help them manage their vehicle operations





DURASTAR



DURASTAR



INTERNATIONAL IS THE #1 SELLING CLASS 6/7



Navigates small streets
and alleys with ease.



DuraStar delivers results,
so you can deliver your goods.



Tough enough to handle
rugged construction jobs.

MEDIUM-DUTY MEETS
MAXIMUM RELIABILITY

If you've got work to do, International® Durostar® will help you get it done. That's because in the world of medium-duty trucks, Durostar is the one truck that has always delivered.

It goes beyond efficiency, durability and driver satisfaction. Durostar also has a well-earned reputation for adaptability: an ability to handle just about any task. Whether it's towing cars off the highway in a snowstorm, replacing downed power lines, or cradling a fire, Durostar is a rugged performer that always answers the call.

TRUCK FOR THE PAST 23 YEARS AND RUNNING*



You can rely on Durostar to keep your customers stocked.



Versatility and reliability keep the utilities working.



When performance is critical, Durostar performs.

*Based on the U.S. & Canada Durostar line. Excludes all Durostar 100 Series and the Mack/International Superliner and Superliner II series. ©2012 International. All rights reserved.

INTRODUCTION

EFFICIENCY

DURABILITY

DRIVER SATISFACTION

DIAMOND LOGIC

ENGINES

CONFIGURATIONS

ONCOMMAND

DEALER NETWORK

ITS WORK ETHIC
IS AS STRONG AS YOURS

The success of your business depends on a truck that performs efficiently. Which is why DuraStar[™] was designed from the ground up to run effectively, for maximum productivity.

Flexibility

DuraStar has a wide variety of chassis and powertrain options to accommodate all kinds of work applications. Available bolt-on front frame extensions allow for plows and other applications. Available C-channel reinforcements allow for heavy loads and severe-duty applications. Name the job, and we'll configure a DuraStar for you.



STANDARD SERVICE-RELATED FEATURES

Standard service-related features like extended life engine coolant, fuel-water separator with restriction indicator and water-in-fuel sensor, high-temperature radiator hoses and shrink-band type coolant hose clamps help prevent costly breakdowns and keep your truck on the road longer.

EASILY REPLACEABLE COMPONENTS

Many Duramax components, such as its aerodynamic 3-piece hood, breakaway mirrors, and one-piece standard grille, were designed to be easily replaceable. This translates to lower repair costs and less downtime.



Ease of Service

The Duramax simplifies important routine maintenance for maximum uptime and more bottom-line efficiency.

After an accident, a three-piece hood means you only need to replace certain sections, not the entire hood, which keeps repair costs down.

- ▶ Most routine service points are on the same side of the vehicle
- ▶ Critical fluids are easy to access
- ▶ Translucent fluid reservoirs make level-checking easy

INTRODUCTION

EFFICIENCY

DURABILITY

DRIVER SATISFACTION

DIAMOND LOGIC

ENGINES

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ONCOMMAND

DEALER NETWORK

BUILT TOUGH TO TAKE ON ANY JOB.

DuraStar® is durable enough to perform in all kinds of demanding situations and harsh environments. So whether you're faced with a freeze towing cars off the road in a snowstorm, you can count on this truck to hang tough and get the job done.

Engines to Keep You Moving

DuraStar's available Cummins ISB6.7 engine offers the durability and uptime you demand, while meeting EPA emissions. The MaxxForce® 7 features an engine block made of compacted graphite iron for lighter weight and higher resistance to wear. The available MaxxForce® DT and N3 engines are legendary both for their ruggedness and high performance.



A Truck Built for the Real World

Built completely of commercial-grade components and materials, Dodge Ram is as tough as you need it to be, and then some. Regardless of the job you do, Dodge's quality construction and materials can handle the job. Dodge boasts a nearly indestructible truck-bolted chassis. Its sturdy cab exceeds NHTSA roll-over safety regulations. Its heavy construction does what you need it to do, and then some. No matter what job you throw at Dodge Ram, it's built to perform.

Commercial-Grade Components

Bumper to bumper, Dodge Ram is built from commercial-grade components. From its best-in-class FWD system to its 3-piece, high-strength composite hood to its optimized drive train, this truck's components have all been real-world tested – and proven.



Strength Without Mass

Thanks to a cylinder block made of compacted graphite iron, the MaxxForce 7 is both stronger and lighter than conventional engines built with gray iron.



Cab Durability

- Cab made of high-strength, low-alloy (HSLA) double-sited galvanized steel and standard, commercial steel
- Base and Elite dust panel process provides outstanding resistance to corrosion and fading, and is backed by a 12-month unlimited warranty
- B-D welded structural door construction components are designed to be operated in wet conditions
- One piece of steel surrounds the entire door opening, for superior structural integrity

INTRODUCTION

EFFICIENCY

DURABILITY

DRIVER SAFETY

BURNING LOGIC

ENGINES

CONFIGURATIONS

ON-CORPORATE

DEALER NETWORK

BUILT WITH
DRIVERS IN MIND

The DuraStar® Interior Features:

82" wide cab gives driver and passengers room to maneuver

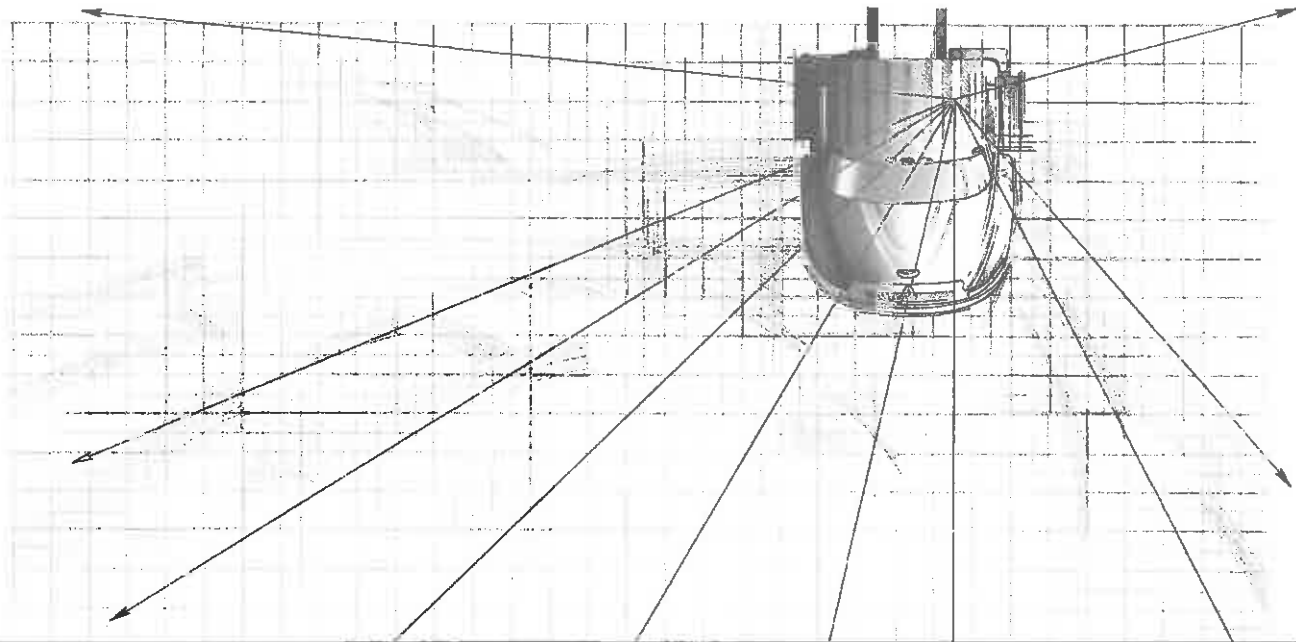
Re-designed seats provide more comfort on even the longest trips

Tilting & telescoping steering wheel accommodates different drivers

Best-in-class HVAC optimizes comfort no matter the season

Easy-to-read instrument panel helps improve driver safety

No matter what the job, the better you see, the better you perform. So we engineered Durastar™ with a panoramic, swept-back windshield that maximizes the driver's range of vision. For increased safety and ease of operation. A heated windshield for melting snow and ice is also available.



Smart Details

The Durastar is loaded with features to make the driver's life a little easier:

- Ergonomically designed interior for more comfortable workdays

- Well-balanced hood requires less than 16 lbs. of effort to raise—less than any competitor
- 42-degree door swing and 38.5" wide door opening for easier cab entry & egress

- Slip-resistant cab steps and grab handles designed for proper 3-point cab entry to help avoid job-related injuries & excessive downtime

- Durastar's superior visibility makes it ideal for emergency and rescue applications where safety is key

Introduction

Efficiency

Durability

Driver-Safety/Comfort

Diamond Logic

Engine

Configurations

Options/Extras

Dealer Network

THE BRAINS BEHIND THE TRUCK

The Diamond Logic[®] Advantage

With Diamond Logic, the engine, transmission, instrument panel and other vehicle components continuously communicate with each other electronically. By monitoring critical vehicle functions and relaying information to the driver, it ensures safe, efficient vehicle operation.

This self-diagnosing and self-monitored system, which also features automated pre-trip vehicle inspections, allows drivers and technicians to accurately pinpoint electrical problems, for quicker troubleshooting and repairs.

Operational Benefits:

- Increases reliability and uptime
- Reduces repair costs



State-of-the-Art Multiplexing Technology

Multiplexing is the foundation for communication between functional areas of the vehicle.

- Gives you constant updates on all vehicle components, to head off potential problems faster
- Reduces wiring by 40%, for fewer electrical errors and fewer breakouts
- Electronic circuit modules and software perform vehicle functions, instead of a complex wiring harness

DIAMOND LOGIC DELIVERS

1. A stored record of programmed electrical output configuration, for future reference in troubleshooting or updating systems, prevents undue travel and labor costs when repairing vehicle.
2. Reliability and life expectancy are increased with low current components and long-life LEDs for gauge cluster warning lights and switch indicators maximizing uptime.
3. On-board diagnostics monitor electrical modules. Trouble codes are shown on the LCD display and stored in the system for quick troubleshooting and increased uptime.
4. A full range of pre-programmable features, including pre-trip inspections (e.g., a light check function), that help drivers ensure truck is ready for service.
5. Safety interlocks, which are operational limits and rules within the electrical system, can be set to avoid costly damage or injury to the vehicle, the equipment or the operator.



Pre-programmable Features & Applications

Diamond Logic's programmable system allows for automation of tasks and interlocks, to protect the equipment from inadvertent damage due to operator error.

- Headlights can be programmed to turn on with windshield wipers
- PTO can be programmed to shut down when working device is released
- Differential Locks are released above 25 MPH

APPLICATIONS

- Steep** A back-up alarm and dump bed indicator lights and trip controls can be factory-installed for safety and TCM convenience.
- Fire/Emergency** We can install air horns for passenger control at the factory. A remote engine speed control can be factory-installed to set the pump speed as well.
- Propane/Compressed** A theft-deterrent system can be added, requiring a security code for the vehicle to be driven. Air solenoids can be factory-installed to control valves to the propane delivery system. Remote shutdown allows owner to shut off the engine outside of the call in emergencies.
- Utility** Alarms can be installed to alert drivers and operators when equipment is not stored properly. Remote power modules (plug and play integration between body equipment and chassis) can be installed. Body-mounted warning flashes and lights can be customized to operator specifications.
- Refuse** The available pre-trip light inspection feature makes inspection easy. Remote engine speed controls can be factory-installed to run hydraulic equipment. Parking operation interlocks can be set to protect equipment.

INTRODUCTION

EFFICIENCY

DURABILITY

Dealer Satisfaction

DucKODR[®] LOBBY

ENGINES

CONFIGURATIONS

ON COMMAND

DEALER NETWORK

MORE POWER MEANS MORE PRODUCTIVITY

Whatever your business, a fully capable truck and engine is a necessity. With the availability of the Cummins ISB6.7, N6, MaxxForce DT and MaxxForce 7 engines to choose from, DuraStar[®] delivers just that.

Our Proprietary Engines Feature:

- Excellent power
- Maximum reliability and serviceability
- Exceptionally smooth & quiet ride

The Cummins ISB6.7:

- Features great fuel economy
- Is the best-selling medium-duty engine in the industry
- Engine and SCR after-treatment meet EPA certifications

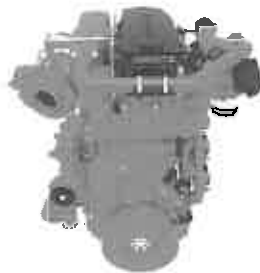


Durability: The truck that led the industry for 30 years running, is available with the broadest portfolio of medium-range diesel engine options in the industry – including the best-selling Cummins ISB® 7, 500-hp-rated N9, MaxxForce 7, and MaxxForce DT – in a wide range of horsepower and torque ratings. So no matter the job, there's a Durability ready to meet the challenge.

CUMMINS ISB 7 SPECS

The ISB 7 is the best-selling engine in the medium-duty truck market and is built on a proven and refined platform.

Maximum Horsepower	(hp @ 2600 rpm)	300
Maximum Torque	(lb.-ft. @ 1600 rpm)	600
Gov. Speed	(rpm)	2500
Clutch Engagement Torque	(lb.-ft. @ 800 rpm)	400



MAXXFORCE 7 SPECS

Built on a high-strength, lightweight 520 engine block, MaxxForce 7 is the most power plant for a variety of applications and delivers a smooth user ride.

Peak Horsepower	(hp @ 2000 rpm)	300
Peak Torque	(lb.-ft. @ 1500 rpm)	600
Gov. Speed	(rpm)	2500
Clutch Engagement Torque	(lb.-ft. @ 800 rpm)	300



MAXXFORCE DT SPECS

Not only is the legendary MaxxForce DT designed to perform under the toughest conditions, it can be entirely rebuilt in-house.

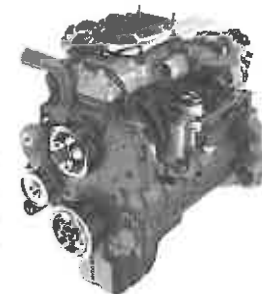
Peak Horsepower	(hp @ 2200 rpm)	300
Peak Torque	(lb.-ft. @ 1300 rpm)	650
Gov. Speed	(rpm)	2400
Clutch Engagement Torque	(lb.-ft. @ 800 rpm)	450



N9 SPECS

Built on the same in-line six-cylinder platform as the DT, the N9 with selective catalytic reduction (SCR) technology meets the requirements of even more demanding applications.

Peak Horsepower	(hp @ 2000 rpm)	300
Peak Torque	(lb.-ft. @ 1200 rpm)	650
Gov. Speed	(rpm)	2200
Clutch Engagement Torque	(lb.-ft. @ 800 rpm)	750



NEED A CUSTOM TRUCK? WE'VE GOT YOU COVERED.

An International Truck Specialty Center can modify Disables® to your needs while maintaining our rigorous standards. To help integrate systems, maximize efficiencies and boost performance, International TBC Sales Engineers can help you every step of the way. And we can do it all without writing the original manual!

So to get the modifications you need to get your specific job done, count on an International Truck Specialty Center.



CONFIGURATIONS



DUMP



AMBULANCE



TRUCK



REFRIGERATED VAN



BEVERAGE



CRANE TRUCK



REFUSE



EMERGENCY



TANK



UTILITY BOOM TRUCK



BOX VAN



UTILITY

Visit internationaltruck.com/buildmytruck to configure your Disables.

	DURASTAR 4300 SERIES	DURASTAR 4400 SERIES
Cab Configuration	Standard, Sleeper Cab	Standard, Sleeper Cab*
Axle Configuration	4x2, 4x4	4x2, 6x4, 6x2 Mid Chassis
Engine Line-Up	Cummins (ISB) / MaxForce™ 7, MaxForce™ DT	MaxForce™ DT N6

REQUIREMENT	DELUXE TRIM LEVEL	PREMIUM TRIM LEVEL
Daytime Running Lamps	Clear Lenses, Amber Plastic	Clear Lenses, Amber Plastic
Door Trim Panels	Medium Plastic	Medium Plastic, with Door Inset on Driver
Headliner	Dark Plaided Cloth	Dark Plaided Cloth
Cab Floor Protection	Available	Standard
Seat Material	Cloth Vinyl	Cloth Vinyl
Roof Cladding	Dark Plastic	Black Rubber
Interior Cab Panel Trim	Medium Plastic with Black Corner Guards	Medium Plastic with Black Corner Guards
Seat Sides	Two Sides with Power Side Mirrors	Two Sides with Power Side Mirrors, Side Entry Mirror, Cab Trim Strips and Auxiliary View
Cool Wipe	Standard	Standard
Over Light	Optional	Standard
Overhead Light	Available	Optional
Door Storage Pocket	Medium Plastic, Driver Side	Medium Plastic, Driver and Passenger Side
Overhead Console	Medium Plastic with Door Storage Pockets with Interior Mirrors, CD Holder, Power	Medium Plastic with Door Storage Pockets with Interior Mirrors, CD Holder, Power, Storage and Reading Lights
Cab Sillars	Two Cab Sillars in Lower Instrument Panel	Two Cab Sillars in Lower Instrument Panel

*Sleeper Cab not available on Mid Chassis

Take Command

Efficiency

Durability

Double-Service™

On-Phone™ Labor

Engines

Co-Operations

OnCommand

Service Network

TAKE COMMAND OF YOUR BUSINESS

In order for your business to run at its best, your trucks must be running at their best. That's why we created OnCommand™, the most customer-friendly package of service solutions in the industry.

With an arsenal of business tools to choose from, OnCommand helps you achieve more efficient repairs and maintenance, better lifecycle value, and an overall lower total cost of ownership. Ultimately, it gives you better control of your business.

 OnCommand



THE THREE CATEGORIES OF CUSTOMER SOLUTIONS

KNOWLEDGE

OnCommand Service Information A customer, Web-based, online library of parts and service information for fleet managers and technicians. Facilitates faster, more accurate diagnosis, repair and maintenance.

OnCommand Parts Information The web-based online provider of part information, including part breakdown diagrams, for some parts distributors. Offers real-time parts availability.

CONTROL

OnCommand Service Points The fleet-oriented maintenance and repair program provides fleet, business-level visibility, fleet labor hours for specific needs, and reported issues.

OnCommand Fleet Charge The powerful online card program offers customers guaranteed pricing, consolidated billing, optimized accounts, and parts information. Replicates credit & service expertise.

OnCommand Fleetline Maintenance This program enables fleet owners get the best parts, pricing, and labor rates and ensures service time is kept to a minimum. Reduces the risk of being stranded on the road.

OnCommand Parts Audit Program An equally important program for fleet owners, parts whether given or repaired, aggregate all data, with the potential for full reimbursement of fleet costs.

EDUCATION

OnCommand Education Vehicle maintenance education solutions for technicians, operators and fleet managers, including both web-based courses and instructor-led training at local training centers.



With its parts breakdown diagrams, the OnCommand web-based parts catalog makes picking simpler.



Predictive maintenance helps reduce maintenance costs.

Introduction

Efficiency

Durability

DuraStar™

Diamond™

Engines

Configurations

GoCommand

Dealer Network

WITH NEARLY 700 DEALER
LOCATIONS, WE'RE THERE
WHEN YOU NEED US

Every game-changing DuraStar™ comes with behind-the-scenes support. No matter when or where you need it.

With some of the industry's best-trained technicians and an extensive parts inventory, we've also earned a reputation for unrivaled customer service. So you can count on us to get your trucks back on the road more quickly.

Dealer Network Features:

Nearly 700 dealer locations

Nearly 8,000 technicians

Nearly 10,000 service bays

Nearly 200 body shops throughout North America



DURABLE BUILT BY KÖLNSEE

SBO	+4000 (400) 107
SA	+2007
AXLE CONFIGURATIONS	> 4x2 > 4x4 > 6x4
CAB CONFIGURATIONS	> Day Cab > Crew Cab > Extended Cab
ENGINES	> Cummins ISB6.7 200 hp, 620 ft.-lb. torque up to 200 hp, 620 ft.-lb. torque > MaxPower™ 7 240 hp, 620 ft.-lb. torque up to 200 hp, 600 ft.-lb. torque > MaxPower™ DT 270 hp, 620 ft.-lb. torque up to 200 hp, 600 ft.-lb. torque > IHI 275 hp, 600 ft.-lb. torque up to 200 hp, 600 ft.-lb. torque
TRANSMISSIONS	> Eaton UPRIGHT 6600 Low-Input Manual 275hp, 16-Speed Manual > Allison 750, 850, 3000 Series 6R, 7R3, 7R2 Automatic > Allison 3000 TRX Over-Drive
FRONT AXLES	> Fleetco 8.250 + 14,000 lbs. 34x7 8x4 Dura Spline 8.000 + 14,000 lbs. Fleiss Front Drive 8.250 + 14,000 lbs. 8x4
REAR AXLES	> Single Rear Axle (RCA) 4x4 Maxima 15,000 + 21,000 lbs. Dura Spline 14,000 + 20,000 lbs. Fleiss Rear Axle 8x4 Maxima 14,000 + 20,000 lbs. Dura Spline 14,000 + 20,000 lbs.
BRAKES	> Hydraulic Disc with Four Channel ABS, Optional Traction Control > Air Brake with ABS, Optional Traction Control, Collision Warning Stability Program with Traction Control
TIRES	> Continental > Goodyear > Michelin

Navistar Capital

When it comes to financing, experience matters. Navistar Capital has 60 years of experience and a heritage rooted in truck financing, with financing options that can be built to meet your business needs including:

- Retail finance contracts
- Fair market value leases
- FFAC leases
- Rebate leases

For more information, visit navistarcapital.com.
In Canada, visit GECapital.com

NAVISTAR
CAPITAL
a GE Capital program



