



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#)

Procurement Folder: 136904

Procurement Type: Central Purchase Order

Vendor ID: VC0000023262 

Legal Name: WYSONG ENTERPRISES INC

Alias/DBA:

Total Bid: \$377,710.00

Response Date: 09/28/2015 

Response Time: 10:29

SO Doc Code: CRFQ

SO Dept: 0215

SO Doc ID: AVN1600000001

Published Date: 9/17/15

Close Date: 9/29/15

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum 4 Paint Removal/Repaint & Avionic Equip Upgrd Helic

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 136904

Solicitation Description : Addendum 4 Paint Removal/Repaint & Avionic Equip Upgrd Helic

Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation No	Version
	2015-09-29 13:30:00	SR 0215 ESR09281500000001333	1

VENDOR

VC0000023262
 WYSONG ENTERPRISES INC

FOR INFORMATION CONTACT THE BUYER

Laura E Hooper
 (304) 558-0468
 laura.e.hooper@wv.gov

Signature X FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Exhibit A Price Sheet Item 1	1.00000	LS	\$63,500.000000	\$63,500.00

Comm Code	Manufacturer	Specification	Model #
78181800			

Extended Description : Remove exterior paint and repaint the interior and exterior per Agency Specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Exhibit A Price Sheet Item 2	1.00000	LS	\$312,770.000000	\$312,770.00

Comm Code	Manufacturer	Specification	Model #
78181800			

Extended Description : Remove designated equipment in Section 4.1.2 and provide and install as required items in 4.1.3 thru Section 4.1.8

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Exhibit A Price Sheet Section B	1.00000	LS	\$1,440.000000	\$1,440.00

Comm Code	Manufacturer	Specification	Model #
78181800			

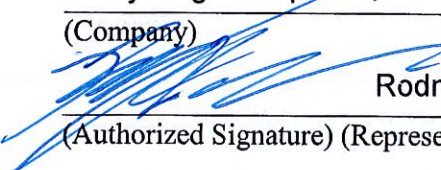
Extended Description : Section B Flight time calculation to fly round trip from Charleston, WV Yeager Airport to contractor's facility in nautical miles
The West Virginia Purchasing Division is soliciting bids on behalf of the State of West Virginia Aviation Division to establish a one-time purchase contract for paint removal, re-paint (interior and exterior), provide selected equipment

CERTIFICATION AND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Wysong Enterprises, Inc.

(Company)

 Rodney Wysong, Vice President

(Authorized Signature) (Representative Name, Title)

423-325-6900 (P) 423-325 6905 (F)

(Phone Number) (Fax Number) (Date)

REQUEST FOR QUOTATION
Avionics, Equipment and Paint Upgrades

10. VENDOR DEFAULT:

10.1. The following shall be considered a vendor default under this Contract.

10.1.1. Failure to perform Contract Services in accordance with the requirements contained herein.

10.1.2. Failure to comply with other specifications and requirements contained herein.

10.1.3. Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

10.1.4. Failure to remedy deficient performance upon request.

10.2. The following remedies shall be available to Agency upon default.

10.2.1. Immediate cancellation of the Contract.

10.2.2. Immediate cancellation of one or more release orders issued under this Contract.

10.2.3. Any other remedies available in law or equity.

11. MISCELLANEOUS:

11.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Paul Schreuder

Telephone Number: 423-325-6900

Fax Number: 423-325-6905

Email Address: pschreuder@wysongusa.com

12. RESPONSIBILITIES OF THE AGENCY

Exhibit "A" Price Sheet

Bell TH-67 SN 5269

Vendors must complete the below cost scenario.

Section A:

Item	Description	Unit of Measure	Estimated Quantity	Extended Cost
1	Remove exterior paint and repaint the interior and exterior per Agency specifications	Lump Sum	1	\$63,500
2	Remove designated equipment in Section 4.1.2 and provide and install as required items 4.1.3 thru Section 4.1.8	Lump Sum	1	\$312,770
			Total Lines 1-2	\$376,270

Section B:

Flight time calculation to fly Round Trip from Charleston, WV

Round Trip Cost Calculation will be based on the straight line distance of the contractor's facility from Yeager Airport in Charleston, WV in nautical miles divided by aircraft nominal airspeed multiplied by the Aviation Division's billing rate per hour multiplied by two.

Description	Per Trip
0 120NM NM to contractor's facility divided by 100 (KTAS) x \$600.00 (per hour) x 2	\$1,440
Subtotal B:	\$1,440
Subtotal Section A:	\$376,270
Subtotal Section B:	\$1,440
Total Bid:	\$377,710

Notes:

- 1) For line item 1. the vendor is to provide the Lump Sum amount for repainting the aircraft per the specifications
- 2) for Line item 2. The Vendor is to provide the Lump Sum amount for all other equipment and services as required by the specifications
- 3) Vendors should complete this form in its entirety in lieu of submitting other quote forms. Submitted form should be provided in a legible form. (Typewritten form preferred.)



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation

Proc Folder: 136904

Doc Description: Addendum 4 Paint Removal/Repaint & Avionic Equip Upgrd Helic

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2015-09-17	2015-09-29 13:30:00	CRFQ 0215 AVN1600000001	5

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Wysong Enterprises, Inc.
 2695 Highway 75
 Blountville, TN 37617
 Office: 423-325-6900

FOR INFORMATION CONTACT THE BUYER

Laura E Hooper
 (304) 558-0468
 laura.e.hooper@wv.gov

Signature X

FEIN # 62-1381242

DATE 9/24/2015

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum # 4

To postpone the bid opening until 9/29/15 at 1:30PM.

No further changes.

INVOICE TO		SHIP TO	
ACCOUNTING SECTION DEPARTMENT OF ADMINISTRATION 2019 WASHINGTON ST E PO BOX 50121 CHARLESTON WV25305-0121 US		DEPARTMENT OF ADMINISTRATION AVIATION DIVISION 502 EAGLE MOUNTAIN RD CHARLESTON WV 25311 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Exhibit A Price Sheet Item 1	1.00000	LS		

Comm Code	Manufacturer	Specification	Model #
78181800			

Extended Description :
Remove exterior paint and repaint the interior and exterior per Agency Specifications.

INVOICE TO		SHIP TO	
ACCOUNTING SECTION DEPARTMENT OF ADMINISTRATION 2019 WASHINGTON ST E PO BOX 50121 CHARLESTON WV25305-0121 US		DEPARTMENT OF ADMINISTRATION AVIATION DIVISION 502 EAGLE MOUNTAIN RD CHARLESTON WV 25311 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Exhibit A Price Sheet Item 2	1.00000	LS		

Comm Code	Manufacturer	Specification	Model #
78181800			

Extended Description :
Remove designated equipment in Section 4.1.2 and provide and install as required items in 4.1.3 thru Section 4.1.8

INVOICE TO		SHIP TO	
ACCOUNTING SECTION DEPARTMENT OF ADMINISTRATION 2019 WASHINGTON ST E PO BOX 50121 CHARLESTON WV 25305-0121 US		DEPARTMENT OF ADMINISTRATION AVIATION DIVISION 502 EAGLE MOUNTAIN RD CHARLESTON WV 25311 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Exhibit A Price Sheet Section B	1.00000	LS		

Comm Code	Manufacturer	Specification	Model #
78181800			

Extended Description :

Section B Flight time calculation to fly round trip from Charleston, WV Yeager Airport to contractor's facility in nautical miles

The West Virginia Purchasing Division is soliciting bids on behalf of the State of West Virginia Aviation Division to establish a one-time purchase contract for paint removal, re-paint (interior and exterior), provide selected equipment upgrades and upgrade the avionics for the State of West Virginia; Bell TH-67, N61528, S/N: 5269 Helicopter, per the attached terms and conditions and specifications.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Question Submission Deadline 5:00PM	2015-09-02

AVN160000001	Document Phase Final	Document Description Addendum 4 Paint Removal/Repair & Avionic Equip Upgrd Helic	Page 4 of 4
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: AVN1600000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|----------------------------------------------------|------------------------------------------|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input checked="" type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Wysong Enterprises, Inc.

Company

Paul Schreuder



Authorized Signature

09/21/2015

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Wyson Enterprises, Inc.

Authorized Signature: [Signature] Date: 9/16/15

State of Tennessee

County of Sullivan, to-wit:

Taken, subscribed, and sworn to before me this 16th day of September, 2015.

My Commission expires 6/22/16, 2016.

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]
Purchasing Affidavit (Revised 07/01/2012)



Corporate Resume Summary

Wysong Enterprises, Inc. was incorporated in February of 1989 by Mr. Stephen Wysong. Already having 15 years of avionics experience, which included the opening of the avionics department of Edwards & Associates (currently Bell Helicopter – Piney Flats), Mr. Wysong saw the opportunity to match his technical expertise with a growing need of television news broadcasters. While nothing was faster or more effective than a live, aerial feed from a helicopter hovering over the scene, the typical ship at that time was lacking the technical capability for the tasks desired by the media industry.

Mr. Wysong's knowledge of helicopter systems and electronics, along with his unmatched commitment to customer service, positioned Wysong to become the industry leader in the field of complex video and audio integrations on helicopters. Throughout our 25 year history Wysong has performed more than 175 such integrations on law enforcement and television news helicopters. Wysong Enterprises, a FAA 145 Repair Station since 1996, currently holds 4 FAA Supplemental Type Certificates (STC's) for products created to support and enhance airborne video and audio communications. These custom solutions fly proudly today benefitting both law enforcement as well as broadcast providers.

Wysong Enterprises is conveniently located on the south general aviation ramp at the Tri-Cities Regional Airport (KTRI). The Tri-Cities Airport is served by Delta, US Airways, and Allegiant Airlines. Wysong is also conveniently located 6 nautical miles from the Bell Helicopter acceptance facility in Piney Flats, TN.



The beautiful, rugged terrain of the Appalachian Mountains provides the perfect test bed for advanced avionics systems such as radar altimeters, synthetic vision, obstacle, terrain and warning systems. Wysong is an approved sales and installation facility for leading avionics manufacturers including Garmin, Bendix / King / Honeywell, Sagem Avionics, Cobham, Genesys, Technisonic, and others.

Today, the Wysong team includes individuals with experience not only in helicopter modifications but also in CAD, CNC programming, and broadcast engineering to offer our clients dependable equipment integrations on their law enforcement platforms. Mr. Wysong continues to be actively involved in the daily management and operations of Wysong Enterprises.





Project Manager:

The project manager will serve as the point of contact and ensure that all work is performed to the specifications of West Virginia Aviation Division.

Paul Schreuder
Sales Manager
pschreuder@wysongusa.com
423.325.6900
Office location: Blountville, TN

Mr. Schreuder has 35 years of experience in aviation and marketing, and holds an Airline Transport Pilot Certificate for Rotorcraft-Helicopters and Multi-Engine Airplanes.

Other key Wysong personnel (all at the Blountville, TN location):

Steve Wysong
President
steve@wysongusa.com

Rodney Wysong
Vice-President
Rodney@wysongusa.com

Tom Irmeger
Director Sales and Marketing
tirmeger@wysongusa.com

Stephnie Branscomb
FAA Coordinator
stef@wysongusa.com

James McCoy
Avionics Supervisor
jmccoy@wysongusa.com

Bob Shepard
Engineering Supervisor
bshepard@wysongusa.com



UNITED STATES OF AMERICA
DEPARTMENT OF TRANSPORTATION
FEDERAL AVIATION ADMINISTRATION

Air Agency Certificate

Number W3ER617N

This certificate is issued to

Wysong Enterprises, Inc.

whose business address is

**2695 Highway 75
Blountville, TN 37617**

*upon finding that its organization complies in all respects
with the requirements of the Federal Aviation Regulations
relating to the establishment of an Air Agency, and is
empowered to operate an approved* **Repair Station**

with the following ratings:

**Limited Radio
Limited Instrument
Limited Airframe (04/04/2001)
Limited Powerplant (03/06/2008)**

*This certificate, unless canceled, suspended, or revoked,
shall continue in effect* **INDEFINITELY**

Date issued:

October 24, 1996

By direction of the Administrator
Walter H. Bevan

WALTER H. BEVAN

MANAGER ACE-FSDO-19

**This Certificate is not Transferable, AND ANY MAJOR CHANGE IN THE BASIC FACILITIES, OR IN THE LOCATION THEREOF,
SHALL BE IMMEDIATELY REPORTED TO THE APPROPRIATE REGIONAL OFFICE OF THE FEDERAL AVIATION ADMINISTRATION**

Any alteration of this certificate is punishable by a fine of not exceeding \$1,000, or imprisonment not exceeding 3 years, or both

(References)

Georgia State Patrol
Jeff Gehrlich
1900 Airport Rd
Kennesaw GA 30144
jgehrlich@gsp.net
770.528.5439

(1) Bell 407 Law Enforcement Completion, 2014

New York Police Dept.
United States Dept of Justice
c/o Helinet Technologies
Ron Magocsi
New York NY
rmagocsi@helinet.com
917.929.8002

(2) Bell 412 Video Downlink Integration, 2012-2013
(7) Bell 407 Law Enforcement Integration, 2011-2014

Charlotte Police Dept.
Eric Kelley
Charlotte NC
wkelly@cmpd.org
704.359.4623

(2) Bell 407 Law Enforcement Completion, 2012

Osceola County Sheriff
George Freeman
Kissimmee FL
407.348.1100
gfree@osceola.org

(3) Bell OH 58 Law Enforcement Completion, 2008-2010

New York City Dept. of
Environmental Protection Police
c/o Helicopter Flight Services
John Kjekstad
New York NY
212.355.0801
johnkjekstad@yahoo.com

(1) Bell 407 Law Enforcement Completion, 2009



Georgia State Patrol
2014



New York Police Department
Bell 412 Video Downlink Integration
2012-2013



Wysong Custom Mission Equipment Console
Bell 407



Charlotte Police Dept.
Bell 407



Osceola County Sheriff
OH 58

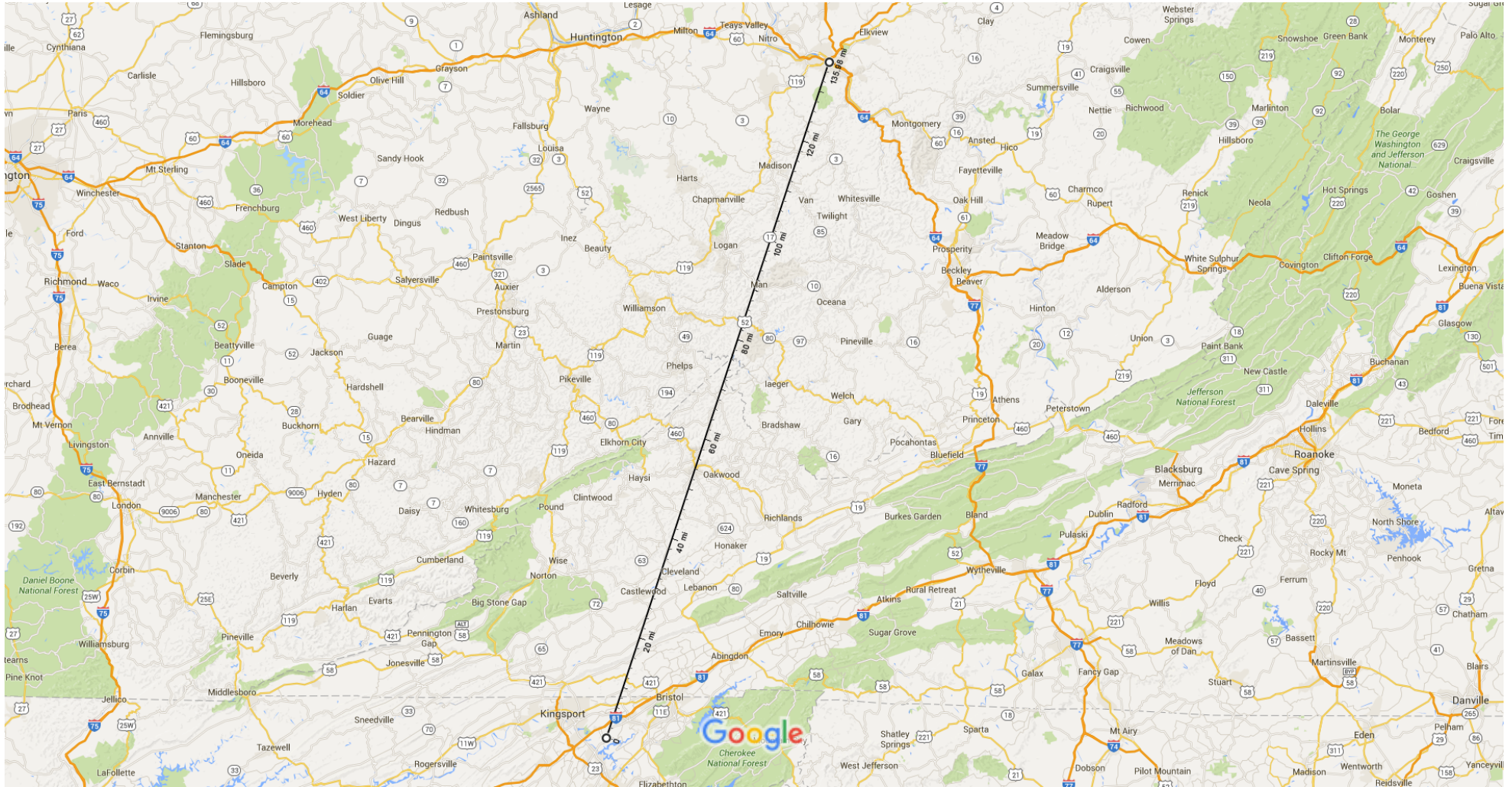


New York City Dept. of Environmental Protection Police
Bell 407



Google Maps

Charleston WV to Wysong Enterprises, KTRI



Map data ©2015 Google 10 mi

Measure distance
Total distance: 135.98 mi (218.85 km)