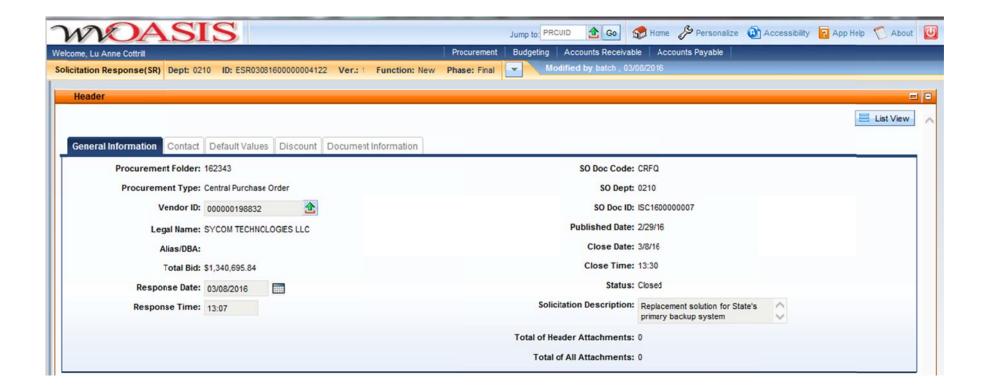


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

Proc Folder: 162343

Solicitation Description: Replacement solution for State's primary backup system

Proc Type: Central Purchase Order

Date issued	Solicitation Closes	Solicitation No	Version
	2016-03-08 13:30:00	SR 0210 ESR03081600000004122	1

VENDOR

000000198832

SYCOM TECHNOLOGIES LLC

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale (304) 558-8801 stephanie.l.gale@wv.gov

Signature X FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Cost of System	1.00000	JOB	\$1,340,695.84000	0 \$1,340,695.84

Comm Code	Manufacturer	Specification	Model #	
71151106				
Extended Descrip	ption: Total Cost of New	System		



Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Request for Quotation

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Proc	Folder:	162343
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Doc Description: Replacement solution for State's primary backup system

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitatio	n No	Version	
2016-02-29	2016-03-08 13:30:00	CRFQ	0210 ISC1600000007	2	

enterrord (sealed)

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON

WV

US

VENDOR

Vendor Name, Address and Telephone Number:

SyCom Technologies (804) 262-7100 1802 Bayberry Court

25305

Suite 201

Richmond, Virginia 23226

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale (304) 558-8801

stephanie.l.gale@wv.gov

Signature X

CEIN 4

DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMATION:

Addendum #1 issued to:

1. Provide responses to technical questions.

End of Addendum #1.

NYOUZE TO	N 7424	SHIP TO			
		IS&C - DATA CENTER MANAGER			
DEPARTMENT OF ADMI	NISTRATION	DEPARTMENT OF ADMINISTRATION			
OFFICE OF TECHNOLOG	SY .	BLDG 6 RM B110	BLDG 6 RM B110		
1900 KANAWHA BLVD E,	BLDG 5 10TH FLOOR	1900 KANAWHA BLVD E			
CHARLESTON	WV25305	CHARLESTON WV	25305-0135		
US		us			

1 Cost of System 1.00000 JOB	
1 Cost of System 1.00000 JOB	

Comm Code	Manufacturer	Specification	Model #	
71151106				
i				

Extended Description:

Total Cost of New System

SCHEDULE OF EVENTS

 Line
 Event
 Event Date

 1
 Technical Questions Due
 2016-02-22

SOLICITATION NUMBER: CRFQ ISC1600000007 Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicab	le A	Addendum Category:				
]	l	Modify bid opening date and time				
I	1	Modify specifications of product or service being sought				
[•	1	Attachment of vendor questions and responses				
[Ì	Attachment of pre-bid sign-in sheet				
	1	Correction of error				
ſ	Ţ	Other				
Description of Modification to Solicitation: Addendum #1 issued to: 1. Provide responses to technical questions. End of Addendum #1.						

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ ISC16-07 Replacement solution for State's primary backup system Vendor Questions and WVOT Responses

2/22/16

Question 1:

4.1.1.1 For SW maintenance is it to be up front, or yearly renewal?

WVOT Response 1:

Software maintenance costs must be provided on a yearly renewal basis.

Question 2:

4.1.1.3 - the line says 1GB connection: Is the connection between sites 1 GIGABYTE per second or 1 GIGABIT?

WVOT Response 2:

Communication speeds are measured in gigabits.

Question 3:

Is any WAN optimization in place?

WVOT Response 3:

No.

Question 4:

How much of the inter-site link will be available? (percentage?)

WVOT Response 4:

All of the available bandwidth is shared between the Charleston and Flatwoods sites. There is no allocation or dedicated bandwidth for any application or service. No statistics are available for the amount of bandwith in use, so 1 GB can be assumed for the purposes of this RFQ.

Question 5:

4.1.1.4. Deduplication: Does this mean both HW and SW deduplication must both be in the configuration?

WVOT Response 5:

No. The requirement of the specification is only that deduplication must be provided. The manner and method in which it is to be provided is not mandated by the specification.

Question 6:

4.1.1.5: Does encryption in flight include encryption from the NDMP source or client nodes to the backup server, or just between the sites replication?

WVOT Response 6:

Encryption in flight means data being passed from NDMP source and client nodes to the backup device, as well as between sites in involved in the replication process.

CRFQ ISC16-07 Replacement solution for State's primary backup system Vendor Questions and WVOT Responses 2/22/16

Question 7:

4.1.2.1 Does the training need to be onsite, or can it be offsite?

WVOT Response 7:

Training must be on site in Charleston, W. Va. It can include remote or distance learning techniques incorporating on-line instruction.

Question 8:

4.1.3.2: Can we have an expanded explanation of what is meant by 1 hour critical support?

WVOT Response 1:

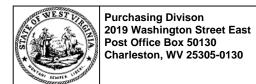
Vendor must provide engagement with support or technical personnel within one hour of notification of critical outages which cause unavailability of backup, restore or replication functions for multiple users of this system. A simple call-back or acknowledgement does not meet this specification. Support or technical personnel must be available for and engage in telephone or on-line support activity with the State within one hour of being notified of a major system outage.

ADDENDUM ACKNOWLEDGEMENT FORM **SOLICITATION NO.:**

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

		Numbers Received: ox next to each addendun	n receive	d)	
	√]	Addendum No. 1	1]	Addendum No. 6
[]	Addendum No. 2]]	Addendum No. 7
]]	Addendum No. 3]]	Addendum No. 8
Į.]	Addendum No. 4	[]	Addendum No. 9
[]	Addendum No. 5]]	Addendum No. 10
ther un	ders	stand that any verbal reproid that any verbal reproid that any verbal reproid that any verbal reproid to the control of the co	esentatio esentativ	n m es a	Idenda may be cause for rejection of this bid. ade or assumed to be made during any oral and any state personnel is not binding. Only the ifications by an official addendum is binding. SyCom Technologies
			~		Company
					Amanda Brown
					Authorized Signature
					3/8/16

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012



State of West Virginia Request for Quotation

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 2016-02-29
 2016-03-08 13:30:00
 CRFQ
 0210 ISC1600000007
 2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

SyCom Technologies 1802 Bayberry Court

Suite 201

Richmond, Virginia 23226 (804) 262-7100

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale (304) 558-8801 stephanie.l.gale@wv.gov

Signature X Amanda Brown

FEIN # 54-1798697

DATE 3/8/16

Page: 1 FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMAITON:

Addendum #1 issued to:

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End of Addendum #1.

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		IS&C - DATA CENTER MANAGER	
DEPARTMENT OF ADMIN	ISTRATION	DEPARTMENT OF ADMINISTRATION	
OFFICE OF TECHNOLOGY		BLDG 6 RM B110	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV25305	CHARLESTON WV 25305-0135	
US		us	

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1	Cost of System	1.00000	JOB		
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Comm Code	Manufacturer	Specification	Model #	
71151106				
	EMC			

Extended Description:

Total Cost of New System

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	Event Date
1	Technical Questions Due	2016-02-22

	Document Phase	Document Description	Page 3
ISC1600000007	Final	Replacement solution for State 's primary	of 3
		backup system	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions