

**PROPOSAL FOR:**  
**RFP # COR61566**  
**Inmate Comprehensive**  
**Health Care and Mental Health**  
**to**  
**State of West Virginia**  
**Department of Administration**  
**Cost Proposal**



**ORIGINAL**

**BID DUE:**

Tuesday, August 5, 2014 @ 1:30 p.m. EST

**PREPARED FOR:**

WV Department of Administration  
Purchasing Division  
Attention: Tara Lyle/REP COR61566  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

# **SIGNATURE/TITLE PAGE**

**WEXFORD HEALTH SOURCES, INC.,**

501 Holiday Drive, Foster Plaza Four, Pittsburgh, PA 15220

Phone: 412-937-8590 ext. 280; Fax: 412-937-8599

info@wexfordhealth.com

Contact Person: Daniel Conn, President & CEO

FEIN #59-2363973

**SUBMITS THIS PROPOSAL IN RESPONSE TO**

**RFP #COR61566**

**Inmate Comprehensive**

**Health Care and Mental Health**

**ISSUED BY**

**State of West Virginia**

**Department of Administration**

**Cost Proposal**



**Tuesday, August 5, 2014**

Proposal is valid for a period of 180 days.

**AUTHORIZED REPRESENTATIVE FOR WEXFORD HEALTH SOURCES, INC.**

**John Froehlich**

**Vice President & Chief Financial Officer**

A handwritten signature in cursive script that reads "John M. Froehlich".

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*Authorized Signature*

August 4, 2014

**AGREEMENT ADDENDUM**

In the event of conflict between this addendum and the agreement, this addendum shall control:

1. **DISPUTES** - Any references in the agreement to arbitration or to the jurisdiction of any court are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
2. **HOLD HARMLESS** - Any provision requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
3. **GOVERNING LAW** - The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
4. **TAXES** - Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
5. **PAYMENT** - Any references to prepayment are deleted. Payment will be in arrears.
6. **INTEREST** - Any provision for interest or charges on late payments is deleted. The Agency has no statutory authority to pay interest or late fees.
7. **NO WAIVER** - Any language in the agreement requiring the Agency to waive any rights, claims or defenses is hereby deleted.
8. **FISCAL YEAR FUNDING** - Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
9. **STATUTE OF LIMITATION** - Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
10. **SIMILAR SERVICES** - Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
11. **FEES OR COSTS** - The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
12. **ASSIGNMENT** - Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
13. **LIMITATION OF LIABILITY** - The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages to a certain dollar amount or to the amount of the agreement is hereby deleted. Limitations on special, incidental or consequential damages are acceptable. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
14. **RIGHT TO TERMINATE** - Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor. Agency agrees to pay Vendor for services rendered or goods received prior to the effective date of termination.
15. **TERMINATION CHARGES** - Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
16. **RENEWAL** - Any reference to automatic renewal is deleted. The agreement may be renewed only upon mutual written agreement of the parties.
17. **INSURANCE** - Any provision requiring the Agency to purchase insurance for Vendor's property is deleted. The State of West Virginia is insured through the Board of Risk and Insurance Management, and will provide a certificate of property insurance upon request.
18. **RIGHT TO NOTICE** - Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
19. **ACCELERATION** - Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
20. **CONFIDENTIALITY** - Any provision regarding confidentiality of the terms and conditions of the agreement is hereby deleted. State contracts are public records under the West Virginia Freedom of Information Act.
21. **AMENDMENTS** - All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

**ACCEPTED BY:**

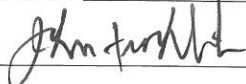
**STATE OF WEST VIRGINIA**

**VENDOR**

Spending Unit: \_\_\_\_\_

Company Name: Wexford Health Sources, Inc.

Signed: \_\_\_\_\_

Signed:  \_\_\_\_\_

Title: \_\_\_\_\_

Title: VP of Finance & Chief Financial Officer

Date: \_\_\_\_\_

Date: August 4, 2014

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Wexford Health is pleased to present the following price proposal to the West Virginia Division of Corrections (WVDOC) for Inmate Comprehensive Health Care and Mental Health.

For nearly two decades, Wexford Health has provided state correctional systems with innovative and cost effective inmate health care programs. **This experience, combined with our more than six (6) year partnership with the WVDOC as its provider of comprehensive inmate health services, enables Wexford Health to present the state of West Virginia with a superior program at the best value.**

Wexford Health started our contract in May 2008 as a result of the WVDOC's opinion that we provided the best value to the State; and our proven ability to effectively deliver quality services. Since that time, we have consistently delivered on the services we promised in our proposal. As with our previous proposal, Wexford Health's offer meets all of the requirements of the Request for Proposal (RFP). Our proposed program will assist the WVDOC not only with controlling health care costs, but also with continuing to increase the quality of overall inmate care.

## **I.A. Wexford Health History and Dedication to the WVDOC**

Wexford Health sincerely wants to continue our partnership with the WVDOC. We recognize the continuing financial constraints being placed on state governments as they work to meet the needs of their populations. Wexford Health will continue to provide the quality health care and mental health management necessary to meet the challenges faced by the Division.

### *I.A.1. Effective Utilization Management*

Wexford Health has managed the utilization of offsite services extremely well for the WVDOC during the past six years. We accomplished this task by maintaining a high level of cost-effectiveness without compromising care. Through staff development, the application of sound UM policies and practices, our comprehensive Continuous Quality Improvement program, and the cooperative management of these initiatives by both the WVDOC and Wexford Health, we have been able to save the State millions of dollars in the actual cost of the health care contract as well as with "over cap" payments.

### *I.A.2. Expansion of Services*

Wexford Health has proven to be a strong partner for the WVDOC, working closely with the Division to implement more than a dozen operational Change Orders that realized new (or expanded existing) necessary medical and mental health programs. These service expansions include, but are not limited to, the projects listed below.

- Staff expansion at St. Mary's Correctional Center (SMCC)
- Opening of Beckley Correctional Center (BCC)
- Staff expansion at Charleston and Huntington Work Release Centers; and at BCC, the Beckley RSAT, and Denmark Correctional Center
- ADL (Activities of Daily Living) assistance services at Lakin Correctional Center (LCC), SMCC, and Mount Olive Correctional Complex (MOCC)
- Expansion of services at Huttonsville Correctional Center (HCC)
- Expanded dental staffing at LCC
- Statewide substance abuse and sex offender counselors
- Expanded mental health staffing and programs at LCC
- Comprehensive medical and mental health services for Salem Correctional Center (SCC)

- Medical services for Parkersburg Correctional Center (PCC)

### *I.A.3. Medicaid Initiatives*

Since the commencement of our contact on May 1, 2008, Wexford Health has been a significant asset to the WVDOC in the implementation of a broad-based Medicaid cost savings initiative. This initiative included the implementation of a Medicaid rate payment structure for all offsite care; development of a Medicaid Claiming Program for inmates prior to the passage of the federal Affordable Care Act (ACA); and participation in the development and implementation of Medicaid enrollment processes to facilitate federal reimbursement in accordance with the ACA.

Over the past three years, Wexford Health staff has also participated in numerous comprehensive discussions between the WVDOC, the state Department of Health and Human resources (DHHR), and legislative staff on the implementation of a Medicaid Claiming Program. The results of these meetings have been very productive. Wexford Health developed and presented a *Medicaid Claiming Guide for Inmates of the WVDOC*, along with background and knowledge transfer papers. This *Claiming Guide* and other documentation provided the basis for the current WVDOC ACA program. Wexford Health participated directly with the ACA implementation committee for Corrections and helped to develop the protocols currently used to enroll inmates in Medicaid. We are also assisting the WVDOC with the Medicaid payment reconciliation process.

### *I.A.4. Communication*

Communication is essential to the successful operation of medical and mental health services as well as to our ability to meet the needs of the WVDOC. Wexford Health and the Division have excellent two-way communication. We have been able to accomplish many objectives with the WVDOC as a result of these open, interactive practices.

Wexford Health places great value on honest, timely communication. We will continue to strive to be a responsive and innovative partner for the WVDOC, listening to the Division's needs and offering new and alternative solutions that address the unique requirements of the West Virginia offender population.

## **I.B. Continuing Partnership**

As a long-standing partner of the WVDOC, Wexford Health has lived up to our mission and core values in our delivery of service and in our working relationship with the State. The following narratives attest to the continuing commitment Wexford Health is willing to make to the WVDOC.

In our Technical Proposal, Wexford Health is offering a combination of added services, program development, and cost reduction initiatives while continuing to improve inmate care on an ongoing basis. The result is a level of care that is both clinically effective and cost efficient. Our proposed programs will save the WVDOC millions of dollars in operating costs over the next 5 years. Only Wexford Health can realistically offer these programs and implement them in a timely manner, with maximum impact. We developed these initiatives based on years of research, operating knowledge of the WVDOC, and a superior management team unique to Wexford Health and no other company.

Wexford Health's comprehensive package of services generates the best value for the State, taking into account both programming and the total net cost of these comprehensive medical and mental health services.

### *1.B.1. Electronic Health Record Implementation*

**Wexford Health's proposal includes the implementation of a comprehensive Electronic Health Record (EHR) for all WVDOC facilities. We are offering to implement and maintain this comprehensive EHR at no additional cost to the WVDOC.**

The EHR is a key technological component in our plans to enhance all operational aspects of the WVDOC inmate health care program, including quality management, offsite care, telemedicine, management reporting, and overall efficiency.

As the Agency knows, the correctional health care industry is faced with increasing demand for information related to the financial, clinical, administrative, and managed care aspects of delivering health services to the inmate population. With this in mind, more and more correctional systems are implementing advanced technology to meet the complex demands of state/federal agencies, accrediting bodies, patients, physicians, and governing boards, including the ones listed below.

- Reduced costs
- Improved quality of inmate patient care
- Implementation of patient safety initiatives, i.e., reduced errors
- Compliance with HIPAA, federal, and state coding regulations
- Measurement of advanced clinical performance indicators
- Streamlined connectivity among laboratories, hospitals, and other external care systems

Wexford Health's philosophy is to incorporate advanced technology into our delivery of health services. This includes implementation of an EHR. Please refer to our Technical Proposal for a complete description of our EHR initiative.

### *1.B.2. Enhanced Telemedicine for the WVDOC*

**To ensure appropriate telemedicine coverage is provided throughout the state, Wexford Health commits to providing two (2) additional telemedicine suites for the WVDOC contract. We will partner with the WVDOC to have these suites operational within three (3) months of new contract start-up.**

Wexford Health has inspected the telemedicine equipment currently located throughout the WVDOC facilities. Upon contract award (and with the agreement of both the State and Wexford Health), we will add two (2) telemedicine suites at mutually agreed upon locations. These suites will include any necessary peripherals, to ensure maximum functionality for services.

Wexford Health knows the value of delivering patient care via telemedicine in the correctional setting. Since 1998, we have been utilizing telemedicine and telepsychiatry in various state and county correctional contracts. Expansion of the telemedicine program within the WVDOC will improve efficiencies by providing inmates with more onsite specialty care, thereby reducing the security, transportation, and staffing costs associated with offsite medical consultations.

### *1.B.3. Medicaid Initiative Implementation*

**With extensive experience and a deep understanding of both the corrections industry and West Virginia Medicaid, Wexford Health is uniquely positioned for the WVDOC contract. Our experience developing and implementing Medicaid programs for inmates**

**in other states as well as within West Virginia will continue to be of great benefit to the WVDOC.**

Wexford Health is very familiar with state Medicaid plans, federal Medicaid regulations, and the Affordable Care Act. Through our direct actions—and with the WVDOC's continued support of the Medicaid Reimbursement Program—the Division can keep taking full advantage of the inpatient cost savings generated from determining Medicaid eligibility among the inmate population. This Medicaid Program will save the WVDOC in excess of \$7.5 million over the next five years of the contract.

We will continue to assist West Virginia in fully implementing the Affordable Care Act (ACA). Wexford Health will work closely with the WVDOC on the Medicaid enrollment process for WVDOC inmates, assisting in any manner necessary to ensure timely processing and expedited claims payments to hospital providers. The process will include partnering with the WVDOC and DHHR to resume the Presumptive Eligibility Program.

In addition, after an inmate is enrolled in Medicaid, they must be re-qualified on an annual basis. Wexford Health will help coordinate the monitoring of requalification and provide any assistance to process enrollment.

#### *I.B.4. 340b Pharmacy Pricing*

**Wexford Health is working on a significant fiscal opportunity for the WVDOC that exists around infectious disease management programing for inmates with HIV and Hepatitis C. The federal 340b Drug Pricing Program provides reduced price prescription drugs to health care facilities certified as "covered entities" by the US Department of Health and Human Services.**

Wexford Health has worked with the state prison systems in Illinois, Mississippi, and Maryland to set up systems that allow those DOCs to obtain 340b drug pricing. We are now positioned to implement a similar 340b program in West Virginia. Wexford Health's proposed pricing reflects our anticipated pharmacy cost savings under this program.

To maintain simplicity and stability, we will operationalize the 340b initiative through a telehealth program focusing on a key group of disease states. Wexford Health's enhanced telemedicine program for the WVDOC will help facilitate development and implementation of the 340b Program.

While we understand the medical vendor will not be responsible for the cost of Hepatitis C drugs under the new contract, we are pursuing a 340b program for the WVDOC in order to help the State reduce anticipated Hepatitis C treatment costs. Historical data shows 340b pricing can save clients as much as 30 to 40% of this cost, realizing significant cost reductions for the WVDOC—especially in the face of the potential expansion of Hepatitis treatment. Due to recent pharmaceutical breakthroughs in the successful treatment of Hepatitis C (and the projected high cost for such treatment), an established 340b program will be critical in containing costs for the State.

#### *I.B.5. Mobile Mammography and Onsite Ultrasound*

Wexford Health is currently in discussions with MobileX, a national x-ray provider, regarding a feasibility study for utilizing mobile mammography and onsite ultrasonography at the WVDOC facilities. We will perform a complete analysis of the volume, sites, accessibility, and locations where we should utilize mobile mammography, to ensure we provide the WVDOC with the best services at the best cost.



### I.C. Pricing Methodology

Wexford Health has utilized the specifications outlined in the RFP; our six (6) years of experience with the WVDOC; and the State’s responses to submitted questions; to formulate our proposed pricing for the WVDOC Inmate Comprehensive Health Care and Mental Health services programs. Per the RFP, Wexford Health has provided all of the price components described below.

Our proposal offers the WVDOC significant savings in comparison to the current contract value—especially given the scope of service changes detailed in the RFP. These scope changes include the addition of the NRJ, NCC, and OCCC facilities; as well as increased medical and mental health FTEs/services. In our price walk-down, Wexford Health also factored in a credit against the current annual contract cost, to account for the Medicaid expansion covering inpatient hospitalizations that exceed 24 hours.

Our proposed annual price for the new contract includes scope expansions of \$2,000,000 and \$1,750,000 totaling \$3,750,000. There is also a \$500,000 cost reduction due to the removal of inpatient care/Medicaid expansion.

**While these changes net to a total of \$3,250,000, Wexford Health increased our current contract cost by just slightly more than \$750,000.**

As displayed in the walk-down below, our proposal saves the Division almost \$2,500,000 annually. This accrues to almost \$12,500,000 over the five-year contract term.

The “Wexford Health Grand Total Price” is the sum of RFP Attachments C and C-1, provided at the end of this narrative.

<b>\$23,055,000</b>	<b>Current Wexford Health Contract</b>
<b>(\$500,000)</b>	<b>Net Medicaid impact to healthcare contract</b>
<b>\$2,000,000</b>	<b>Medical and mental health services expansions</b>
<b>\$1,750,000</b>	<b>NCC/NRJ/OCCC estimate</b>
<b>\$26,305,000</b>	<b>Estimated New Contract Value</b>

<b>\$23,807,250</b>	<b>Wexford Health Grand Total Price</b>
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<b>(\$2,497,750)</b>	<b>Year 1 Savings</b>
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<b>(\$12,488,752)</b>	<b>5 Year Savings</b>
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Wexford Health is able to offer our pricing based on several unique criteria, including Medicaid reimbursement savings, implementation of an EHR, expansion of telemedicine, implementation of a 340b pharmacy program, reduced fees, and our desire to continue our successful partnership with the WVDOC.

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## I.D. Price Components

### *I.D.1. Staffing*

We have mirrored the proposed WVDOC medical and mental health staffing plans. Daily schedules (by day and shift, along with specific FTE levels) are provided in our Technical Response. We have proposed medical and mental health staffing for all WVDOC sites, along with NRJ, NCC, and OCCC staffing plans.

### *I.D.2. Employee Benefits and Salaries*

Wexford Health's proposal includes cost-per-hour pricing based upon information from the U.S. Department of Labor Bureau of Labor Statistics, WVDOC-provided data, and our own extensive experience in the West Virginia health care marketplace.

Our pricing includes regular staff as well as cost-per-hour amounts for having independent contractors provide certain onsite specialty services, e.g., optometry, etc.

Wexford Health's benefit package includes paid time off (vacation, holiday, and sick leave), health insurance, and life insurance. Our pricing includes all costs associated with shift differential, payroll taxes, workers compensation, and unemployment.

### *I.D.3. Insurance (Malpractice)*

We have included in our pricing the costs associated with maintaining comprehensive malpractice coverage for those Wexford Health-employed clinicians necessary to provide health care services at the levels stipulated in the RFP and answers to questions.

This expense also includes Wexford Health's costs for comprehensive liability coverage for those functional areas necessary to provide health care services at the levels stipulated in the RFP.

### *I.D.4. Ancillary Expenses*

Wexford Health based our estimated cost for onsite laboratory and radiological services on our historical costs of providing this care to WVDOC inmates.

### *I.D.5. Pharmaceutical Services*

Wexford Health has based our pricing on the fact that we are responsible for the procurement, prescribing, dispensing, security, administration, distribution, accounting, and disposal of all medications (with the exception of medications to treat Hepatitis C). Per RFP Addendum #12, page 13, Hepatitis C drugs will be a pass-through cost and not included in bidders' proposed prices.

We will continue to provide the WVDOC with pharmacy services and a drug utilization review (DUR) program designed to ensure clinically appropriate treatment while controlling costs. Our pricing reflects our outstanding DUR program and our commitment to manage pharmacy utilization.

### *I.D.6. Hospitalization and Offsite Care*

Based on the RFP, Wexford Health has assumed that offsite health care services will be the financial responsibility of the vendor up to \$5,000 annually for the treatment of any one

person with a single injury or illness with a consistent primary diagnosis. Our pricing reflects the WVDOC cost savings for inmate inpatient hospitalization billed and paid directly by DHHR for Medicaid-eligible and -enrolled inmates.

Wexford Health has worked with the WVDOC for more than six (6) years providing inmate health care services. Because of this excellent partnership, we have unique, detailed knowledge of WVDOC's offsite care, specialty services, and provider network. During this period, Wexford Health successfully managed inmate offsite care utilization.

As we are all aware, effective medical care is directly impacted by those responsible for primary care. How those individuals manage that care directly impacts cost. This involves the level of staffing, application of appropriate case management, chronic disease management, and the use of technology such as electronic health records and telemedicine—all in coordination with effective utilization management. Wexford Health proposal includes all of these capabilities, so we can continue to manage inmate continuity of care; and create a more efficient and cost-effective model for the WVDOC.

Wexford Health is very successful in properly managing statewide comprehensive inmate health care programs in the states of Illinois, Maryland, Florida, and Mississippi, as well as in West Virginia. We have effectively applied our onsite medical services programs in conjunction with our utilization management program to contain medical services costs for the states we serve without compromising inmate health care. Our customers will attest to the high quality of our services and to our effective management of costs.

We attribute our success to our ability to effectively manage primary care providers; and to implement effective chronic disease and case management programs that improve quality of care and reduce offsite care services. Wexford Health provides the high quality comprehensive health care services the WVDOC is seeking, and has been doing so for more than 6 years.

#### *1.D.7. Supplies & Equipment (Medical and Office)*

Wexford Health understands the provider shall supply all operating equipment, furniture, office supplies, patient supplies, durable medical equipment and any other supplies and equipment needed to provide services as necessary, and shall maintain the equipment in working order.

#### *1.D.8. Corporate Overhead*

Wexford Health's management fee/overhead includes the costs that we will incur at our corporate office to support the WVDOC contract. These costs pertain to areas including human resources (recruiting, labor relations, payroll, benefits); risk management; purchasing; finance; information technology; marketing and communications; quality assurance; utilization management; pharmacy management; claims review; and provider contracting and credentialing.

Wexford Health will continue to dedicate a wide variety of regional office and Pittsburgh-based staff and resources to the WVDOC contract.

#### *1.D.9. Variable per Diem Rate*

In accordance with the State's response to Question #128 in RFP Addendum #8, Wexford Health is proposing an alternative pricing item for consideration. We would welcome the opportunity to negotiate a variable per diem rate that addresses increases in the RFP's bid population. Wexford Health proposes to utilize a variable per diem rate of \$3.99 when the WVDOC Average Daily Population (ADP) exceeds the ADP as stipulated in the RFP.

**COR61566 - Inmate Comprehensive Healthcare and Mental Health Services  
COST SHEET - revised by Addendum #12**

000091

**Vendor must provide an annualized itemized proposal cost to include:**

Item #	Description	Amount
1	Salaries - Healthcare Component	\$8,862,933
2	Associated Benefits - Healthcare Component	\$2,246,137
3	Pharmaceuticals - Healthcare Component	\$2,099,001
<b>Provide Pharmaceutical Vendor Name and Location:</b> Boswell Pharmacy Services -- Jennerstown, PA		
4	Optical	,\$139,200
<b>Provide Optical Vendor Name and Location:</b> N-Focus Optical Labs -- Vienna, WV 26105		
5	Other Miscellaneous Supplies - Healthcare Component	\$369,448
6	Salaries - Mental Health Component	\$4,195,316
<b>If applicable, provide subcontractor name</b> PSIMED CORRECTIONS, LLC		
7	Associated Benefits - Mental Health Component	\$1,013,597
8	Pharmaceutical and Other Mental Health Component Costs	\$493,777
<b>Provide Pharmaceutical Vendor Name and Location:</b> Boswell Pharmacy Services -- Jennerstown, PA		
9	Hospital	\$41,270
10	Specialty consults, referrals, etc.	\$1,266,456
11	Malpractice	\$304,140
12	Pharmacy Consult (for Work Release status inmates only)	\$4,800
13	Administrative Overhead/Management Fee	\$960,000
14	Other Costs - Please itemize and list any additional costs	\$955,430
<b>Total Annualized Cost</b>		<b>\$22,951,505</b>

**Remittance will be annualized, divided by 12-months to equal monthly cost**

**COR61566 - Inmate Comprehensive Healthcare and Mental Health Services  
COST SHEET - revised by Addendum #12**

000092

**Vendor must provide an annualized itemized proposal cost to include:**

15	Mental Health Appraisals-DOC Inmates Housed at Regional Jails- Approximately 100/month-Vendor shall bid cost per appraisal*	\$90
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\* Annual Appraisal Cost = \$108,000

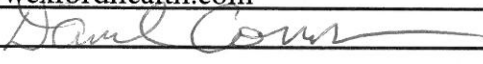
16	Psychological Evaluations-DOC Inmates Housed at Regional Jails- Approximately 40/month-Vendor shall bid cost per appraisal*	\$150
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\* Annual Appraisal Cost = \$72,000

<b>Total #15 and #16</b>		\$240
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<b>Total Annualized Cost + Total #15 and #16</b>		\$22,951,745
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**Bidder/Vendor Information:**

Name: Wexford Health Sources, Inc.
Address: 501 Holiday Drive, Foster Plaza Four Pittsburgh, PA 15220
Phone No.: (412) 937-8590
Fax No.: (412) 937-8599
Email Address: info@wexfordhealth.com
Authorized Signature 

**Failure to use this form may result in disqualification**

**ATTACHMENT C-1**  
**COST SHEET**

NORTHERN REGIONAL JAIL RD2, Box 1 Moundsville, (Marshall County) WV 26041	RJCFA
Total monthly all inclusive fee for Medical/Mental Health Services	\$71,292
Total annualized all-inclusive fee for Medical/Mental Health Services	\$855,505
<b>Vendor must also provide an annualized itemized proposal cost to include:</b>	
Salaries	\$403,807
Associated Benefits	\$99,619
Pharmaceuticals	\$104,700
<i>Provide Vendor Name &amp; Location:</i> Boswell Pharmacy Services 131 Schoolhouse Road Jennerstown, PA 15547	
Optical	\$408
<i>Provide Vendor Name &amp; Location:</i> N-Focus Optical Labs 500 17th Street Vienna, WV 26105	
Other Miscellaneous Supplies	\$39,034
Contract Mental Health	\$29,909
Subcontractor Name Psimed Corrections, LLC	
Hospital	\$0
Specialty Consult, referrals, etc.	\$153,306
Malpractice	\$17,100
Administrative Overhead/Management Fee	\$7,622
<b>TOTAL ANNUALIZED COST:</b>	<b>\$855,505</b>

