

**ATTACHMENT C – Cost Sheet – Revised by Addendum #16**  
**COR61453 – Inmate Telephone System**

Vendors must submit an itemized cost proposal as identified below. The Agency will evaluate the proposed costs and apply the evaluation formula to determine the relative score. Proposals must include sufficient, detailed information to support the offered costs.

Vendor shall quote a blended rate for all local, IntraLata, and InterLata calls that includes collect, prepaid/debit, or prepay, with all call rates remaining consistent during any time of the day or day of the week. Interstate call rates shall be quoted separately.

The Agency understands that the rates shown below are exclusive of Federal, State, Local Taxes, Tariffs and Regulatory Fees. It is understood that these taxes/fees will be charged as a pass-through from the taxing/regulating agency to the called party and that no commission shall be paid on these taxes/fees.

**CenturyLink has read, understands, and will comply with all cost requirements.**

CenturyLink extends two offers to the State – one that offers pre-call verification and one that offers continuous analysis. These are described under #1 – “PCV” and #2 – “Continuous”, respectively, in our response to 5.37.13.

In our experience, these rates – which would be the lowest in the country – would allow inmates and their family members unprecedented access to affordable communications. In fact, we forecast that call volume would more than triple under our proposed rate structure.

Both offers contain features that include, but are not limited to:

- A low blended per-minute rate that does not vary by call type – intra- or inter-state.
- Collect, prepaid, and debit calling, including interface with DOC’s Lockdown software to enable debit calling.
- A full-featured investigative and operational suite (primarily described in 5.37), including visual link analysis, call pattern analysis, enhanced reverse lookup and BNA, and much more.

Also very important:

- **100% compliance with DOC’s requirements not to charge billing, transaction, or other ancillary fees.**
- **Only government-MANDATED taxes and regulatory fees will be charged to end-users at a pass-through, with these amounts timely remitted to the appropriate taxing/regulatory authority.**
- We respectfully request the State to verify specific charges from vendors, in addition to verifying consistent compliance with rate and fees across other DOC contracts.

**ORIGINAL**

**OFFER #1**

This first offer includes Pre-Call Validation ("PCV"), which verifies the identity of the inmate as the call is being placed.

Item #	Description	Unit of Measure	Estimated Annual Quantity * (Minutes)	Unit Price	Extended Amount
1	Blended Per Minute Rate for all Intrastate Calls (Local, Interlata, Intralata)	Minute	11,500,000	\$0.026	\$299,000
2	Interstate Calls - Per Minute Rate	Minute	360,000	\$0.026	\$9,360

<b>Grand Total</b>	<b>\$308,360</b>
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Commission Percentage Paid to Agency - Will not be used in cost evaluation	<b>0.10%</b>
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*\*Please note that this low commission offer is necessary to ensure the lowest calling rates possible. CenturyLink welcomes the opportunity to negotiate other combinations of rates and commissions to ensure an optimized solution for West Virginia DOC.*

<b>Bidder/Vendor Information:</b>	
Name:	CenturyLink Public Communications, Inc.
Address:	5454 W. 110th Street, Overland Park, KS 66211
Phone No.:	913.345.6002
Fax No.:	720.264.8121
Email Address:	paul.n.cooper@centurylink.com
Authorized Signature:	 7/14/2014
	Paul Cooper, General Manager

\* Estimated quantities are for bidding purposes only. More or less may be utilized by the Agency.  
**Failure to use this form may result in disqualification**

**ORIGINAL**

**OFFER #2**

The second offer includes Continuous Voice Biometrics ("Continuous"), which will continuously monitor the call throughout its duration.

Item #	Description	Unit of Measure	Estimated Annual Quantity * (Minutes)	Unit Price	Extended Amount
1	Blended Per Minute Rate for all Intrastate Calls (Local, Interlata, Intralata)	Minute	11,500,000	0.032	\$368,000
2	Interstate Calls - Per Minute Rate	Minute	360,000	0.032	\$11,520

<b>Grand Total</b>	<b>\$379,520</b>
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Commission Percentage Paid to Agency - Will not be used in cost evaluation	<b>0.10%</b>
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**ORIGINAL**