

State of West Virginia **Request for Quotation**

| | Proc Folder: 82124 | | | |
|-------------|--------------------------|--------------------------|-------------------------|-------------|
| ĺ | Doc Description: AUTO | IATIC BRINE SOLUTION PRO | DUCTION SYSTEM EQUIPMEN | IT. |
| | Proc Type: Central Maste | r Agreement | | |
| Date Issued | Solicitation Closes | Solicitation No | | Version |
| 2015-04-03 | 2015-04-28 13:30:00 | CRFQ 0803 DOT15000 | 00079 | 1 |

GIO RESERVO COLOMBO

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

W۷

25305

US

VENDOR

Vendor Name, Address and Telephone Number:

BAKER TRUCK EQUIPMENT CO.

PO BOX 482

HURRICANE, WV 25526

PHONE: 304-722-3814

04/27/15 14:54:50 W Purchasing Division

| FOR INFORMATION CONTACT THE BUYER | |
|--|----------------------|
| Misty Delong (304) 558-8802 / | |
| misty.m.delong@wv.gov | |
| Signature x Willews FEIN# 5507 | 11783 DATE 4/24/2015 |
| All offers subject to all terms and conditions contained in this callelation | DATE |

Page: 1

FORM ID: WV-PRC-CRFQ-001

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| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|---------|------------|-------------|-------------|
| 1 | AUTOMATIC BRINE SOLUTION PRODUCTION SYSTEM | 1.00000 | EA | \$58,333.00 | \$58,333.00 |

| Comm Code | Manufacturer | Specification | Model # | <u> </u> |
|-----------|--------------|---------------|--------------|----------|
| 20122400 | HENDERSON | | BRINE XTREME | |

Extended Description:

ITEM 3.3.1 AUTOMATIC BRINE MAKER WITH REMOTE FILL CAPABILITIES

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| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|---------|------------|-------------|-------------|
| 2 | AUTOMATIC BRINE SOLUTION PRODUCTION SYSTEM | 1.00000 | EA | \$60,360.00 | \$60,360.00 |

| Comm Code | Manufacturer | Specification | Model # | |
|-----------|--------------|---------------|--------------|-------------|
| 20122400 | HENDERSON | | BRINE XTREME | |

Extended Description:

ITEM 3.3.2 AUTOMATIC BRINE MAKER WITH REMOTE FILL CAPABILITIES INCLUDING ONE ADDITIVE BLENDING CAPABILITY

| Treges to | | PAP TO | |
|------------------------------------|-------------------------|------------------------------------|-----------------------------------|
| ALL STATE AGENCIE VARIOUS LOCATION | S AS INDICATED BY ORDER | STATE OF WEST VIR VARIOUS LOCATION | RGINIA S AS INDICATED BY ORDER |
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| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
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| 3 | AUTOMATIC BRINE SOLUTION PRODUCTION SYSTEM | 1.00000 | EA | \$62,388.00 | \$62,388.00 |

| 22400 HENDEDSON | Code Manufactu | er Specification | Model # |
|-----------------|----------------|------------------|--------------|
| BRINE XTREME | HENDERSON | | BRINE XTREME |

Extended Description:

ITEM 3.3.3 AUTOMATIC BRINE MAKER WITH REMOTE FILL CAPABILITIES INCLUDING TWO ADDITIVE BLENDING CAPABILITY

REQUEST FOR QUOTATION Automatic Brine Solution Production System Equipment

Contract Manager: VIRGIL MAYSE
Telephone Number: 304-722-3814
Fax Number: 304-722-3829

Email Address: virgil@bakerwv.com

CERTIFICATIONAND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

BAKER TRUCK EQUIPMENT CO.

(Company) VIRGIL MAYSE, SALES REP.

(Authorized Signature) (Representative Name, Title)

304-722-3814 304-722-3829 4/24/2015

(Phone Number) (Fax Number) (Date)

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ DOT150000079

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

| | umbers Received: ox next to each addend | um received) | | | |
|--------------------------------------|--|-------------------------------|---|------------------------------------|-------------------------|
| | Addendum No. 1 | | Addendum No. 6 | | |
| | Addendum No. 2 | | Addendum No. 7 | | |
| | Addendum No. 3 | | Addendum No. 8 | | |
| | Addendum No. 4 | | Addendum No. 9 | | |
| | Addendum No. 5 | | Addendum No. 10 | | |
| I further unde discussion hel | hat failure to confirm t rstand that any verbal ld between Vendor's re on issued in writing a | representation epresentatives | made or assumed to land any state personn | oe made during tel is not bindi | g any oral ing. Only |
| BAKER TRUC Company Authorized Si | EK EQUIPMENT CO. | | _ | | |
| 4/24/2015 | | | Œ | | |
| Date | <u> </u> | | | | |
| NOTE: This document prod | addendum acknowle cessing. | edgement shou | ld be submitted wit | th the bid to | expedite |

Brine Xtreme



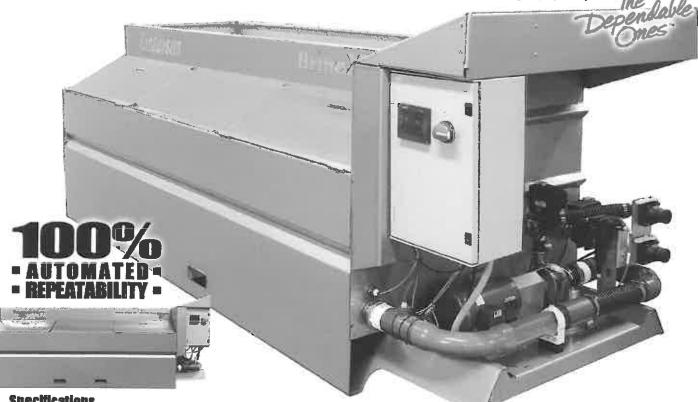
Professional Grade Salt Brine Made Easy

The BrineXtreme Pro makes continuous salt brine production simple. Connect to power, connect to water, fill the hopper with rock salt, hit start and you're making professional grade salt brine. It really is that simple.

Before entering the mid-range class of brine makers loaded with batch making systems, a full evaluation of existing models was conducted. The results revealed several deficiencies, including: low volume production rates, unreliable accuracy of brine concentration, labor intensive production process and difficulty discarding un-dissolved material.

The BrineXtreme Pro is an easy to operate workhorse that delivers: true plug and play installation. a 4.67 cu. yd. salt hopper, production rates up to 6,000 GPH, salt concentration accurate to 0.001 SG, 100% automation and repeatability, protected mechanicals, 135 sq. in. opening for clean out of large solids, splash free brine transfer, intuitive 6" LCD touch screen display, data logging, storage tank level monitoring, UL Listed salinity control and more.

When you need professional grade salt brine fast, without the headache or hassle, look no further. The BrineXtreme Pro is brought to you by...



Specifications

Brine Production

- . Continuous up to 6,000 GPH
- 100% Automated
- Side Flow
- · Handles All Salt -- treated or untreated

Salt Hopper

- · Capacity. 4.67 cu. yd.
- Dimensions: 132" L x 63" H x 36" W
- · Splash free brine transfer
- Dual overflow protection built-in

Salinity Control

- 100% Automated
- · 6" LCD touch screen
- Data logging
- Storage tank level monitoring

- Built-in self diagnostics
- UL Listed
- · Remote access (optional)
- · Remote truck fill (optional)

Salt Concentration Measuring Method

- 100% Automated
- Density accurate to 0.001 SG

Clean Out

- · Easy clean out
- Large Solids 15" W x 9" H (135 sq. in.) quick-latch removable panel
- · Fines 3" butterfly valve for fresh water flush
- Sloped floor

Construction & Components

- · Tanks: stainless steel with v-crimps, boosting structural strength
- · Valves: electric actuated (24v DC)
- Motor: industrial grade 3 HP / 230v single phase
- · Pump: cast stainless / 110 GPM
- Pump Design: pedestal
- · Self-contained design
- · Mechanicals: protected
- Forklift Pockets: built-in

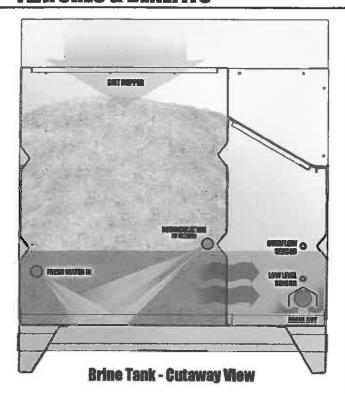
Dimensions & Weight

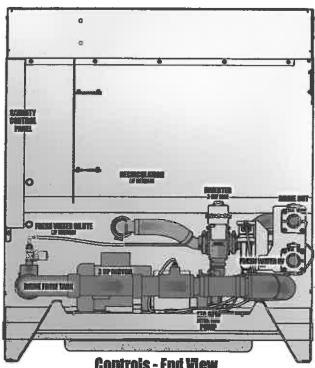
- Footprint: 159" L x 63" H x 59" W
- · Weight 2,500 lb.

Warranty

- 1-year

FEATURES & BENEFITS





Continuous Brine Production

Eliminates the start and stop repetition employed by batch making systems.

100% Automated

No manual adjustments or monitoring required. Simply add rock salt to the hopper, turn on the water supply and hit start on the LCD touch screen.

Placement of water and recirculation lines keeps brine moving and sediment free.

Large Salt Hopper

Holds up to 4.67 cu. yd. of rock salt and is wide enough for industrial sized front-end loaders.

Splash Free Brine Transfer

Brine is transferred through stainless steel screens built into the dividing wall, eliminating splash or mist.

Overflow Production

Dual overflow protection built into the system.

Data Logging

Tracks brine making activity for your records.

Storage Tank Monitoring

Constant monitoring of brine levels in your storage tanks.

Built-in Self Diagnostics

The system comes complete with built-in trouble shooting softwere.

UL Listed Salinity Control

Have peace of mind knowing your system is compliant with stringent safety and electrical standards.

100% Automated Salt Concentration Measuring

Automated measuring delivers a precise 23.3% salt concentration by weight (accurate to 0.001 SG), eliminating the need for manual and/or constant monitoring.

Easy Clean Out - Large Solids

Sloped floor and large (15" wide by 9" tall - 135 sq. in.) quick-latch panel allow for easy removal of un-dissolvable material.

Easy Clean Out - Fines

Sloped floor and large (3") manual butterfly valve allow for easy fresh water flush of fine sediment

Premium Construction

The entire tank is constructed of stainless steel and uses "V" crimp technology to guarantee structural integrity.

Premium Valves

The salinity control manages electric actuated valves, eliminating the need for constant monitoring and/or manual adjustments.

Premium Motor

The system incorporates an industrial grade 3 HP / 230v single phase motor.

Premium Pump

A cast stainless steel pump, rated up to 110 GPM is used to ensure high volume output is maintained.

Pedestal Pump Design

Added protection allows the motor to maintain a safe distance from the pump, in the event of a seal failure.

Self-Contained Design

Plug and play installation. Simply connect electricity, fresh water and brine to storage tank line to get started.

Protected Mechanicals

A stainless hood and raised platform keep mechanicals away from rock salt and liquid.



© Henderson Products, Inc. reserves the right in pursuit of continuous product improvement to change specifications used herein. As a <u>custom</u> <u>manufacturer</u> of truck bodies, truck equipment and brine producing systems, additional product options may be available that are not shown here.



1085 S. Third St., Manchester, IA 52057







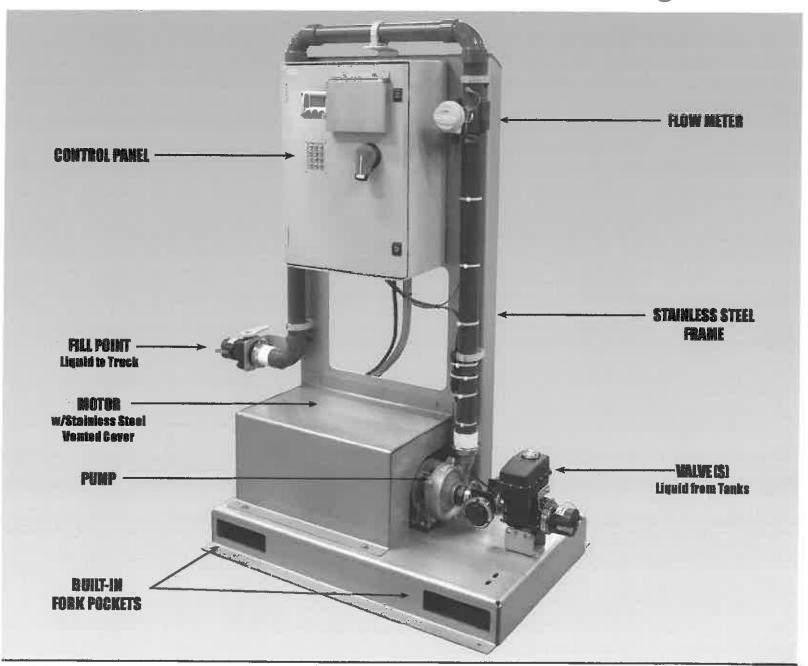
Professional Grade Brine Filling Station

Henderson's BrineXtreme Truck Fill Pro is another giant leap forward in the brine making industry. This advanced standalone filling station was designed as a companion product for the BrineXtreme Pro and BrineXtreme Mobile Unit.

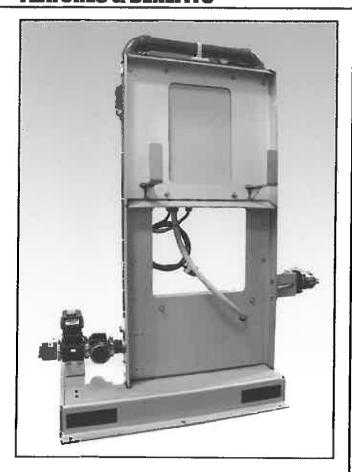
The BrineXtreme Truck Fill Pro opens a new world of opportunities for our mid-range and mobile brine making solutions. Features include: modular

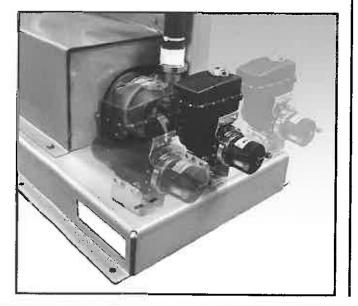
design, plug-n-play installation, blends up to 3 products, data logging, remote access, password protection, multiple user setup and more.

When you need professional grade salt brine solutions, without the headache or hassle, look no further. The BrineXtreme Truck Fill Pro is brought to you by...



FEATURES & BENEFITS





MODULAR DESIGN

A free standing truck fill station. Installs outdoors, near your liquid tanks and offers 24/7 accessibility.

PLUG-N-PLAY INSTALLATION

Fast and easy installation. Control panel setup is accomplished within minutes.

BLEND/STACKING

Combines up to 3 products. This feature brings automated stacking capabilities to the BrineXtreme Pro and the BrineXtreme Mobile Unit.

MULTIPLE USERS

Through the use of unique PIN numbers, you can have up to as many as 30 different users or accounts.

DATA LOGGING

Records output: volume and mixture details into an easy to read .CSV file format. Data can be collected via LAN or USB.

REMOTE ACCESS

Provides system manager with access to data and controls via LAN, WiFi or the optional cellular gateway.

SECURE DATA

Password protection keeps your data safe and secure.

SPECIFICATIONS

DIMENSIONS: 56.03" wide, 66.41" high, 27.64" deep

SHIPPING WEIGHT: 580 lb.

FRAME CONSTRUCTION: stainless steel MOTOR: 3 hp, 18 amp, 208/240v single phase

PUMP: cast stainless pedestal design VALVES: electric, IP67

FILL RATE: 100 gpm

FLOW METER: solid state magmeter

CABINET: NEMA 4x

INPUT: key pad and LCD touch screen

CONNECTIONS: 2" cam lock

UL LISTED: yes







© Henderson Products, Inc. reserves the right in pursuit of continuous product improvement to change specifications used herein. As a <u>gustom manufacturer</u> of truck bodies, truck equipment and brine producing systems, additional product options may be available that are not shown here



1085 S. Third St., Manchester, IA 52057





A. PARTS REPLACEMENT AND REPAIR:

Henderson Products Inc warrants its manufactured products to be free from defects in material or workmanship for a period of one year after delivery to the original user, or 18 months after factory invoice, whichever occurs first. This warranty of our products under normal use and service is limited to replacement and repair, at the company's factory, of any parts which are returned to the factory freight prepaid, and upon examination found to be defective.

B. EXCLUSIONS:

- This warranty is expressly limited to parts replacement and repair, and is not transferable. Any
 expressed warranty not herein provided, and any remedy for breach of contract is excluded and
 disclaimed. The implied warranties of merchantability and of fitness for any particular purpose are
 limited to one year from delivery to the original user, or 18 months from factory invoice, whichever
 occurs first.
- 2. Any component or part manufactured by others will carry that manufacturer's warranty, and in no case will Henderson Products Inc be liable, either expressed or implied, for warranties in excess of those made by the original manufacturer.
- Henderson Products Inc shall not be liable for loss of time, manufacturing costs, labor, material, loss of
 profits, incidental, special or consequential damages, direct or indirect, because of defective products,
 whether due to claims arising under the contract of sale or independently thereof, and whether or not
 such claim is based on contract, tort or warranty.
- 4. Repairs or modifications done by others, or parts from other sources outside the company's factory are not covered by this warranty.
- 5. No agent, employee, or representative of Henderson Products Inc has any authority to make any affirmation, representation, or warranty concerning Henderson Products Inc products, except as specifically stated above.

WARRANTY PROCEDURE

- 1. Prior authorization by Henderson Products Inc must be obtained for all warranty work.
- Contact our distributor or Henderson Products Inc giving complete details of your request, the unit involved, including serial number, date purchased, who purchased from, and the nature of or reason for the claim.
- 3. A Claim number will be assigned, and is required, whenever any warranty is to be paid either in the form of cash, credit, replacement of parts, or service work. The assignment of this does not guarantee warranty will be allowed. This number is to identify the request and track parts that may need to be returned.
- 4. When warranty replacement parts are shipped, you may be required to return defective part(s) for inspection by Henderson Products Inc or the original manufacturer. In this case, you will be invoiced for shipment of new components until the old unit is returned.

Rev. 04/14

Date: 4/24/2015

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

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|------------------------|--|
| 1. | Application is made for 2.5% vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or. |
| <u>X</u> | Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or, |
| 2. X | Application is made for 2.5% vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees |
| <u> </u> | working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or, |
| 3. | Application is made for 2.5% vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or, |
| 4. X | Application is made for 5% vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or, |
| 5. | Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or, |
| | Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years. |
| | Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business. |
| requirem against s | nderstands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the nents for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency ted from any unpaid balance on the contract or purchase order. |
| authorize the requi | ission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and as the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid red business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential. |
| and acci | enalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby/certifies that this certificate is true urate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate during the term of the contract, Bidder will notify the Purchasing pivision in writing immediately. |
| Bidder: | BAKER TRUCK EQUIPMENT CO. Signed: VWW VWW |

Title: SALES REP.

| RFQ No. | DOT150000079 |
|---------|--------------|
| | |

Purchasing Affidavit (Revised 07/01/2012)

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

| WITNESS THE FOLLOWING SIGNATURE: | | | | |
|---|------------------------|--|--|--|
| Vendor's Name: BAKER TRUCK FOUTPMENT CO. | | | | |
| Authorized Signature: | Date: 4/24/2015 | | | |
| | | | | |
| State of WEST VIRGINIA | | | | |
| County of PUTNAM , to-wit: | \mathcal{A}_{α} | | | |
| Taken, subscribed, and sworn to before me this day of | | | | |
| Taken, subscribed, and sworn to before me this day of My Commission expires | | | | |
| AFFIX SEAL HERE NO | OTARY PUBLIC SHARE THE | | | |

OFFICIAL SEAL
Notary Public, State of West Virginia
LISBETH H DONELSON
Branch Banking & Trust
101 Hurricane Creek Rd
Hurricane WV, 25526
My Commission Expires November 19, 2022