



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

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Procurement Folder: 86435

Procurement Type: Central Purchase Order

Vendor ID:

Legal Name: ALPHA TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$39,685.90

Response Date:

Response Time:

SO Doc Code: CRFQ

SO Dept: 0608

SO Doc ID: COR1500000041

Published Date: 4/10/15

Close Date: 4/30/15

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 86435
Solicitation Description : Phone System for Huttonsville CC
Proc Type : Central Purchase Order

| Date issued | Solicitation Closes | Solicitation No | Version |
|-------------|------------------------|------------------------------|---------|
| | 2015-04-30 13:30:00 | SR 0608 ESR04301500000003516 | 1 |

| VENDOR |
|--|
| 000000210570 ALPHA TECHNOLOGIES INC |

FOR INFORMATION CONTACT THE BUYER
 Tara Lyle
 (304) 558-2544
 tara.l.lyle@wv.gov

Signature X **FEIN #** **DATE**

All offers subject to all terms and conditions contained in this solicitation

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|----------------------------|-----------|------------|------------|-----------------------------|
| 1 | Cisco IP Phone 8811 Series | 140.00000 | EA | \$183.34 | \$25,667.60 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : The WV Purchasing Division for the agency, WV Division of Corrections, is soliciting bids for a one-time purchase of a Cisco IP phone system, or equal and other related equipment for the Huttonsville Correctional Center located at Route 250 South Huttonsville, WV 26273, per the attached specifications.
Cisco IP Phone 8811 Series

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---------------------|---------|------------|------------|-----------------------------|
| 2 | Cisco UC Phone 8851 | 7.00000 | EA | \$245.14 | \$1,715.98 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : Cisco UC Phone 8851

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|------------|-----------------------------|
| 3 | Cisco IP Phone 8800 Key Expansion Module | 6.00000 | EA | \$201.88 | \$1,211.28 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : Cisco IP Phone 8800 Key Expansion Module

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-------------------------------------|---------|------------|------------|-----------------------------|
| 4 | Cisco Unified IP Phone Power Cube 4 | 3.00000 | EA | \$26.78 | \$80.34 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : Cisco Unified IP Phone Power Cube 4

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|------------|-----------------------------|
| 5 | Cisco Unified IP Phone Power Cube Country Cord | 3.00000 | EA | \$0.00 | \$0.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : Cisco Unified IP Phone Power Cube Country Cord

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|------------|-----------------------------|
| 6 | Cisco Unified IP Conference Phone 8831 base and controller | 1.00000 | EA | \$574.74 | \$574.74 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : Cisco Unified IP Conference Phone 8831 base and controller

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|------------|-----------------------------|
| 7 | Cisco Communications Manager Express License | 1.00000 | EA | \$2,163.00 | \$2,163.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : Cisco Communications Manager Express License

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|---------|------------|------------|-----------------------------|
| 8 | Cisco Communication Manager or SRST- 100 seat license | 1.00000 | EA | \$0.00 | \$0.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : Cisco Communication Manager or SRST- 100 seat license

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|---------|------------|------------|-----------------------------|
| 9 | Communication Manager Express or SRST - 25 seat license | 2.00000 | EA | \$0.00 | \$0.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : Communication Manager Express or SRST - 25 seat license

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|------------|-----------------------------|
| 10 | Four-port Voice Interface Card - FXO (Universal) | 1.00000 | EA | \$362.56 | \$362.56 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : Four-port Voice Interface Card - FXO (Universal)

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|------------|-----------------------------|
| 11 | Cisco 72 Port FXS Double Wide Service Module | 1.00000 | EA | \$4,944.00 | \$4,944.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : Cisco 72 Port FXS Double Wide Service Module

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|------------|-----------------------------|
| 12 | 1GB Compact Flash for Cisco 1900, 2900, 3900 ISR | 1.00000 | EA | \$329.60 | \$329.60 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

Extended Description : 1GB Compact Flash for Cisco 1900, 2900, 3900 ISR

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|---------|------------|------------|-----------------------------|
| 13 | 128-channel high-density voice and video DSP module | 1.00000 | EA | \$2,636.80 | \$2,636.80 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43221509 | | | |

| | |
|-------------------------------|---|
| Extended Description : | 128-channel high-density voice and video DSP module |
|-------------------------------|---|

CERTIFICATION AND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Alpha Technologies
(Company)

Michael A Ferraro - Michael A Ferraro - SLED Sales
(Authorized Signature) (Representative Name, Title)

304-721-5965 / 833-273-6930 / 4-30-2015
(Phone Number) (Fax Number) (Date)

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1. Application Is made for 2.5% vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application Is made for 2.5% vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application Is made for 2.5% vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application Is made for 5% vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application Is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application Is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Alpha Technologies, Inc.

Signed: [Signature]

Date: 04/30/2015

Title: FED/SLED Sales Executive

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Alpha Technologies, Inc.

Authorized Signature: *Doug Tate* Date: 04/30/2015

State of West Virginia

County of Putnam, to-wit:

Taken, subscribed, and sworn to before me this 30 day of April, 2015.

My Commission expires March 16, 2020.

AFFIX SEAL HERE

NOTARY PUBLIC *Michael A Ferrari*











Prepared For
WV Division of Corrections
Jamie Jones
1409 Greenbrier Street
Charleston, WV 25311
james.r.jones@wv.gov
3045582036

Prepared By
Mike Ferrari
Phone: 304-721-8965
Email: mferrari@Alpha-Tech.us



| Hardware | | Price | Qty | Extended |
|--|--|----------|-----|-------------|
|  CP-8811-K9= Cisco 8811 IP Phone - Cable - Wall Mountable - Black - VoIP - Caller ID - SpeakerphoneUser Connect License - 2 x Network (RJ-45) - PoE Ports | | \$183.34 | 140 | \$25,667.60 |
|  CP-8851-K9= Cisco 8851 IP Phone - Cable - Wall Mountable - VoIP - Caller ID - SpeakerphoneUnified Communications Manager, Unified Communications Manager Express, User Connect License - 2 x Network (RJ-45) - USB - PoE Ports | | \$245.14 | 7 | \$1,715.98 |
|  CP-BEKEM= Cisco Key Expansion Module for Cisco IP Phone 8800 Series | | \$201.88 | 6 | \$1,211.28 |
|  CP-PWR-CUBE-4= Cisco Power Cube 4 Adapter - 110 V AC, 220 V AC Input Voltage - 917 mA Output Current | | \$26.78 | 3 | \$80.34 |
|  CP-8831-K9= Cisco Unified 8831 IP Conference Station - Wireless - Desktop - 1 x Total Line - VoIP - Caller ID - SpeakerphoneUnified Communications Manager, User Connect License - PoE Ports | | \$574.74 | 1 | \$574.74 |

| Hardware | | Price | Qty | Extended |
|---|--|------------|-----|------------|
| L-CUCM-USR-LIC-ADD  | Cisco Unified Communications Manager Top Level SKU- License Electronic | \$0.00 | 1 | \$0.00 |
| CUCM-PAK  | Include PAK Auto-expanding PAK for CUCM | \$0.00 | 1 | \$0.00 |
| LIC-CUCM-USR-A  | Cisco Unified Communications Manager Enhanced - License - | \$86.52 | 25 | \$2,163.00 |
| CUCM-USR  | Include PAK Auto-expanding user for CUCM 1-user | \$0.00 | 150 | \$0.00 |
| VIC2-4FXO=  | Cisco Four-Port VIC Voice Interface Card (VIC) - 4 x FXO | \$362.56 | 1 | \$362.56 |
| SM-D-72FXS=  | Cisco 72 port FXS Double Wide Service Module | \$4,944.00 | 1 | \$4,944.00 |
| MEM-CF-1GB=  | Cisco 1GB CompactFlash (CF) Card - 1 GB | \$329.60 | 1 | \$329.60 |

| Hardware | | Price | Qty | Extended |
|--|--|------------|-----|--------------------|
|  PVDM3-128= | Cisco 128-Channel Voice and Video DSP Module | \$2,636.80 | 1 | \$2,636.80 |
| Hardware Subtotal | | | | \$39,685.90 |

| Recap | Amount |
|--------------|--------------------|
| Hardware | \$39,685.90 |
| Total | \$39,685.90 |

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Signature

Date