




# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header

 List View

## General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 63224

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0608

Vendor ID: 000000219123



SO Doc ID: COR1500000031

Legal Name: POMEROY IT SOLUTIONS SALES CO

Published Date: 2/13/15

Alias/DBA:

Close Date: 2/24/15

Total Bid: \$29,163.84

Close Time: 13:30

Response Date: 02/24/2015



Status: Closed

Response Time: 13:13

Solicitation Description: Addendum No. 1 - extend bid opening - Digital Video Recorder

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State Of West Virginia  
 Solicitation Response**

**Proc Folder :** 63224

**Solicitation Description :** Addendum No. 1 - extend bid opening - Digital Video Recorder

**Proc Type :** Central Purchase Order

Date issued	Solicitation Closes	Solicitation No	Version
	2015-02-24 13:30:00	SR 0608 ESR02241500000002193	1

**VENDOR**

000000219123  
 POMEROY IT SOLUTIONS SALES CO

**FOR INFORMATION CONTACT THE BUYER**

Tara Lyle  
 (304) 558-2544  
 tara.l.lyle@wv.gov

Signature X FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	EverFocus or Equal 8 Channel DVR	2.00000	EA	\$465.08	

Comm Code	Manufacturer	Specification	Model #
52161545			

**Extended Description :** Addendum No. 1 - Responses to vendor questions attached. The bid opening has moved from 02/19/2015 to 02/24/2015 at 1:30 pm. See attached pages.

THE WV PURCHASING DIVISION FOR THE AGENCY, WV DIVISION OF CORRECTIONS, IS SOLICITING BIDS TO

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Everfocus or equal 16 Channel DVR	17.00000	EA	\$1,532.06	

Comm Code	Manufacturer	Specification	Model #
52161545			

**Extended Description :** This type of device uses a hard drive (like the one in the computer) to record and store television content.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Everfocus or equal 32 Channel DVR	1.00000	EA	\$2,188.66	

Comm Code	Manufacturer	Specification	Model #
52161545			

**Extended Description :** This type of device uses a hard drive (like the one in the computer) to record and store television content.



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 13 – Equipment

Proc Folder: 63224

Doc Description: Addendum No. 1 - extend bid opening - Digital Video Recorder

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2015-02-13	2015-02-24 13:30:00	CRFQ 0608 COR1500000031	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number: Pomeroy IT Solutions  
 500 Westmoreland Office Park  
 Dunbar, WV 25064  
 Phone: 304.746.4434  
 Fax: 866.307.5674  
 Michelle Clark, Inside Sales  
 Linda.clark@pomeroy.com

**FOR INFORMATION CONTACT THE BUYER**

Tara Lyle  
 (304) 558-2544  
 tara.l.yle@wv.gov

Signature X

FEIN # 61-1352158

DATE

02/24/2015

All offers subject to all terms and conditions contained in this solicitation

INVOICE TO		SHIP TO	
BUSINESS OFFICE SALEM CORRECTIONAL CENTER 7 INDUSTRIAL BLVD		BUSINESS OFFICE SALEM CORRECTIONAL CENTER 7 INDUSTRIAL BLVD	
INDUSTRIAL	WV26426	INDUSTRIAL	WV 26426
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	EverFocus or Equal 8 Channel DVR	2.00000	EA	\$ 465.08	\$ 930.16

Comm Code	Manufacturer	Specification	Model #
52161545	EVERFOCUS ELECTRONICS	8-Channel WD1/960H DVR w/ 2TB HD	ECOR960-8F/2T

**Extended Description :**

Addendum No. 1 - Responses to vendor questions attached. The bid opening has moved from 02/19/2015 to 02/24/2015 at 1:30 pm. See attached pages.

THE WV PURCHASING DIVISION FOR THE AGENCY, WV DIVISION OF CORRECTIONS, IS SOLICITING BIDS TO PURCHASE DIGITAL VIDEO RECORDERS FOR THE SALEM CORRECTIONAL CENTER, PER THE ATTACHED SPECIFICATIONS.

This type of device uses a hard drive (like the one in the computer) to record and store television content.

INVOICE TO		SHIP TO	
BUSINESS OFFICE SALEM CORRECTIONAL CENTER 7 INDUSTRIAL BLVD		BUSINESS OFFICE SALEM CORRECTIONAL CENTER 7 INDUSTRIAL BLVD	
INDUSTRIAL	WV26426	INDUSTRIAL	WV 26426
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Everfocus or equal 16 Channel DVR	17.00000	EA	\$ 1,532.06	\$ 26,045.02

Comm Code	Manufacturer	Specification	Model #
52161545	EVERFOCUS ELECTRONICS	16-Channel WD1/960H DVR w/ 4TB HD	PARAGON960-X4/4

**Extended Description :**

This type of device uses a hard drive (like the one in the computer) to record and store television content.

INVOICE TO		SHIP TO	
BUSINESS OFFICE SALEM CORRECTIONAL CENTER 7 INDUSTRIAL BLVD		BUSINESS OFFICE SALEM CORRECTIONAL CENTER 7 INDUSTRIAL BLVD	
INDUSTRIAL	WV26426	INDUSTRIAL	WV 26426
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Everfocus or equal 32 Channel DVR	1.00000	EA	\$ 2,188.66	\$ 2,188.66

Comm Code	Manufacturer	Specification	Model #
52161545	EVERFOCUS ELECTRONICS	32-Channel WD1/960H DVR w/ 8TB HD	PARAGON960X4-32/8T

**Extended Description :**

This type of device uses a hard drive (like the one in the computer) to record and store television content.

<b>COR1500000031</b>	<b>Document Phase</b> Final	<b>Document Description</b> Addendum No. 1 - extend bid opening - Digital Video Recorder	<b>Page 4</b> <b>of 4</b>
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions



REQUEST FOR QUOTATION  
CRFQ – COR150000031 – Digital Video Recorders (DVR)

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**SPECIFICATIONS**

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Corrections, Salem Correctional Center, to establish a contract for the one time purchase of Digital Video Recorders (DVR). These DVR's must have a built in DVD burner, except for the 8 Channel model. They must also operate on the same software (NO EXCEPTIONS).
  
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
  - 2.1 **“Contract Item”** means Digital Video Recorders (DVR) as more fully described by these specifications.
  
  - 2.2 **“Pricing Page”** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
  
  - 2.3 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
  
3. **GENERAL REQUIREMENTS:**
  - 3.1 **Mandatory Contract Item Requirements:** Contract Item must meet or exceed the mandatory requirements listed below.
    - 3.1.1 **8 Channel DVR, Everfocus, or equal.**
      - 3.1.1.1 **Model Name:** ECOR960 8F2
      - 3.1.1.2 **Compression Format:** H.264
  
      - 3.1.1.3 **Recording Rate/Resolution:**
        - 240 NTSC/200 PAL (WD1)
        - 240 NTSC/200 PAL (D1)
        - 240 NTSC/200 PAL (Half D1)
        - 240 NTSC/200 PAL (CIF)
  
      - 3.1.1.4 **Playback Rate/Resolution:**
        - 120 NTSC/100 PAL (WD1)
        - 120 NTSC/100 PAL (D1)
        - 120 NTSC/100 PAL (Half D1)
        - 120 NTSC/100 PAL (CIF)

**REQUEST FOR QUOTATION  
CRFQ – COR150000031 – Digital Video Recorders (DVR)**

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- 3.1.1.5 Mobile Device:** Live view on smart phones (MobileFocus FREE app for iPhones and Android) plus various web browsers.
- 3.1.1.6 Pentaplex Operation:** Simultaneous live, recording, playback, archive and remote viewing.
- 3.1.1.7 Video Input:** 8 BNC
- 3.1.1.8 Video Output:**
  - Main: HDMI/VGA
  - Call: BNC
- 3.1.1.9 Recording Mode:** Manual, Schedule and Event
- 3.1.1.10 Playback Search:** Date/Time, Event, Motion in Record Video, Snapshot by Interval
- 3.1.1.11 Audio Input:** 8
- 3.1.1.12 Audio Output:** 1
- 3.1.1.13 Alarm In:** 4
- 3.1.1.14 Alarm Out:** 10
- 3.1.1.15 Video Pause:** Yes
- 3.1.1.16 Video Loss Detection:** Yes
- 3.1.1.17 Motion Detection:** Yes
- 3.1.1.18 Event Log:** Yes
- 3.1.1.19 Watch Dog Timer:** Yes
- 3.1.1.20 Internal HDD:** 2 (capacity to 6 TB)
- 3.1.1.21 User Interface:** GUI (Graphical User Interface)
- 3.1.1.22 OS:** Embedded Linux
- 3.1.1.23 Network/Protocol:** 10/100 Mbps Ethernet TCP-IP/DHCP/PPPoE/Everfocus  
DDNS/RTSP/HTTP/SMTP/POP3/SSL
- 3.1.1.24 Control PTZ viz OSD:** Yes
- 3.1.1.25 Dual Streaming:** Yes
- 3.1.1.26 USB:** 2 USB 2.0 Ports (1 on front, 1 on back)
- 3.1.1.27 Schedule Setting:** Express and Advanced Schedule Setting Tools
- 3.1.1.28 User Access:** 3 Levels of User Access Supported
- 3.1.1.29 RS-485:** 1 RS-485
- 3.1.1.30 Power Source:** 12VDC/3A
- 3.1.1.31 Support PTZ Protocol:** EverFocus, Pelco D, Pelco P, Samsung, Transparent

**REQUEST FOR QUOTATION**  
**CRFQ – COR150000031 – Digital Video Recorders (DVR)**

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- 3.1.1.32 Operating Temp:** 0 degrees C – 40 degrees C  
32 degrees F – 104 degrees F  
20-80% Humidity
- 3.1.1.33 Dimensions (LXWXH):** 320 x 267.8 x  
59.99mm/12.6 x 10.54 x 2.36in minimum
- 3.1.1.34 Weight:** 3.14 Kgs/6.92 lbs minimum
- 3.1.1.35 Certificates:** CE, FCC, UL
- 3.1.1.36 Hard Drive:** 2 TB this must be internal, not hot  
swappable

**3.1.2 16 Channel DVR Everfocus or equal**

- 3.1.2.1 Model Name:** PARAGON 960 X4
- 3.1.2.2 Compression Format:** H.264/M-JPEG
- 3.1.2.3 Recording Rate/Resolution:**
  - 480 NTSC/400 PAL (WD1)
  - 480 NTSC/400 PAL (D1)
  - 480 NTSC/400 PAL (Half D1)
  - 480 NTSC/400 PAL (CIF)
- 3.1.2.4 Playback Rate/Resolution:**
  - 480 NTSC/400 PAL (WD1)
  - 480 NTSC/400 PAL (D1)
  - 480 NTSC/400 PAL (Half D1)
  - 480 NTSC/400 PAL (CIF)
- 3.1.2.5 Remote View Support:** Remote live view and playback on various web browsers including Internet Explorer, Chrome, Firefox, Safari, Integrated w/PowerVideoPlus
- 3.1.2.6 Mobile Device:** Live view on smart phones (MobileFocus FREE app for iPhones and Android) plus various web browsers.
- 3.1.2.7 Pentaplex Operation:** Simultaneous live, recording, playback, archive and remote viewing.
- 3.1.2.8 Video Input:** 16 BNC (NTSC/PAL automatic selection)
- 3.1.2.9 Video Output:**
  - Main: HDMI/VGA (selectable)
  - Call: BNC, VGC or HDMI (selectable)
- 3.1.2.10 Looping Output:** 16
- 3.1.2.11 Recording Mode:** Manual, Schedule and Event

REQUEST FOR QUOTATION  
CRFQ – COR1500000031 – Digital Video Recorders (DVR)

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SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Corrections, Salem Correctional Center, to establish a contract for the one time purchase of Digital Video Recorders (DVR). These DVR's must have a built in DVD burner, except for the 8 Channel model. They must also operate on the same software (NO EXCEPTIONS).
  
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
  - 2.1 **“Contract Item”** means Digital Video Recorders (DVR) as more fully described by these specifications.
  
  - 2.2 **“Pricing Page”** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
  
  - 2.3 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
  
3. **GENERAL REQUIREMENTS:**
  - 3.1 **Mandatory Contract Item Requirements:** Contract Item must meet or exceed the mandatory requirements listed below.
    - 3.1.1 8 Channel DVR, Everfocus, or equal.
      - 3.1.1.1 **Model Name:** ECOR960 8F2
      - 3.1.1.2 **Compression Format:** H.264
      - 3.1.1.3 **Recording Rate/Resolution:**
        - 240 NTSC/200 PAL (WD1)
        - 240 NTSC/200 PAL (D1)
        - 240 NTSC/200 PAL (Half D1)
        - 240 NTSC/200 PAL (CIF)
      - 3.1.1.4 **Playback Rate/Resolution:**
        - 120 NTSC/100 PAL (WD1)
        - 120 NTSC/100 PAL (D1)
        - 120 NTSC/100 PAL (Half D1)
        - 120 NTSC/100 PAL (CIF)

**REQUEST FOR QUOTATION**  
**CRFQ – COR150000031 – Digital Video Recorders (DVR)**

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- 3.1.2.12 Playback Search: Date/Time, Event, Motion in Record Video, Snapshot by Interval**
- 3.1.2.13 Audio Input: 4 x RCA socket: Line Level**
- 3.1.2.14 Audio Output: 2 X RCA socket: Line Level**
- 3.1.2.15 Alarm In: 16 inputs**
- 3.1.2.16 Alarm Out: 4 X Relays; 30 VDC @ 1A rating**
- 3.1.2.17 Video Pause: Yes**
- 3.1.2.18 Video Loss Detection: Yes**
- 3.1.2.19 Motion Detection: Yes**
- 3.1.2.20 Event Log: Yes**
- 3.1.2.21 Watch Dog Timer: Yes**
- 3.1.2.22 Internal HDD: 4 internal SATA HDD**
- 3.1.2.23 RAID Function: HW RAID 0.1**
- 3.1.2.24 External HDD: 1 x eSATA (EDA450)**
- 3.1.2.25 Built in DVD Burner: Slim type DVD Burner**
- 3.1.2.26 User Interface: GUI (Graphical User Interface)**
- 3.1.2.27 OS: Embedded Linux**
- 3.1.2.28 Network/Protocol: 2x Gigabit Ethernet; TCP-IP/DHCP/PPPoE/DDNS/HTTP**
- 3.1.2.29 Control PTZ viz OSD: Yes (via both local and remote interfaces)**
- 3.1.2.30 USB: 2 USB 2.0 Ports (1 on front, 1 on back)**
- 3.1.2.31 Schedule Setting: Express and Advanced Schedule Setting Tools**
- 3.1.2.32 User Access: 3 Levels of User Access Supported**
- 3.1.2.33 RS-232: 9 pin D Sub socket (male)**
- 3.1.2.34 RS-485: 1 RS-485**
- 3.1.2.35 Power Source: 100-240 VAC-150Wmax**
- 3.1.2.36 Support PTZ Protocol: EverFocus, Pelco D, Pelco P, Samsung, Transparent**
- 3.1.2.37 Operating Temp: 0 degrees C – 40 degrees C  
32 degrees F – 104 degrees F  
20-80% Humidity**
- 3.1.2.38 Dimensions (LXWXH): 430 x 432 x 95mm/16.93 x 16.65 x 3.74 in minimum**
- 3.1.2.39 Weight: 3.14 Kgs/6.92 lbs minimum**
- 3.1.2.40 Certificates: CE, FCC, UL**

**REQUEST FOR QUOTATION**  
**CRFQ – COR1500000031 – Digital Video Recorders (DVR)**

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**3.1.2.41 Hard Drive: 4 TB this must be internal, not hot swappable**

**3.1.3 32 Channel DVR Everfocus or equal**

**3.1.3.1 Model Name: PARAGON 264 X4**

**3.1.3.2 Compression Format: H.264/M-JPEG**

**3.1.3.3 HDMI Video Output: Yes**

**3.1.3.4 Recording Rate/Resolution:**

480 NTSC/400 PAL (4CIF)

960 NTSC/800 PAL (2CIF)

1920 NTSC/1600 PAL (CIF)

**3.1.3.5 Playback Rate/Resolution:**

480 NTSC/400 PAL (4CIF) Real Time

960 NTSC/800 PAL (2CIF) Real Time

1920 NTSC/1600 PAL (CIF)Real Time

**3.1.3.6 3GPP: Yes**

**3.1.3.7 Pentaplex Operation: Simultaneous live, recording, playback, archive and remote viewing.**

**3.1.3.8 Video Input/Output: 32 BNC/VGA & HDMI 1080p (Main), BNC (Call)**

**3.1.3.9 Video Matrix Output: 4**

**3.1.3.10 Audio Input/Output (RCA): 16 inputs/2 outputs**

**3.1.3.11 Recording Mode: Manual, Schedule and Event**

**3.1.3.12 Playback Search: Date/Time, Event, Motion in Record Video, Snapshot by Interval**

**3.1.3.13 Alarm In: 16 Alarm Inputs**

**3.1.3.14 Alarm Out: 4 Alarm Outputs**

**3.1.3.15 Video Pause: Yes**

**3.1.3.16 Video Loss Detection: Yes**

**3.1.3.17 Motion Detection: Yes**

**3.1.3.18 Event Log: Yes**

**3.1.3.19 Watch Dog Timer: Yes**

**3.1.3.20 Internal HDD: 8 TB internal HDD**

**3.1.3.21 External HDD: 1 x eSATA**

**3.1.3.22 Built in DVD Burner: Slim type DVD Burner**

**3.1.3.23 User Interface: GUI (Graphical User Interface)**

**3.1.3.24 OS: Embedded Linux**

**REQUEST FOR QUOTATION  
CRFQ – COR1500000031 – Digital Video Recorders (DVR)**

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- 3.1.3.25 Network/Protocol:** Gigabit Ethernet; TCP-IP/DHCP/PPPoE/DDNS
- 3.1.3.26 Control PTZ viz OSD:** Yes
- 3.1.3.27 USB:** 2 USB 2.0 Ports (on front panel)
- 3.1.3.28 Schedule Setting:** Express and Advanced Schedule Setting Tools
- 3.1.3.29 User Access:** 3 Levels of User Access Supported
- 3.1.3.30 RS-232:** Yes
- 3.1.3.31 RS-485:** RJ45X2
- 3.1.3.32 Power Source:** 100-240 VDC
- 3.1.3.33 Support PTZ Protocol:** EverFocus, Pelco D, Pelco P, Samsung, Transparent
- 3.1.3.34 Operating Temp:** 0 degrees C – 40 degrees C  
32 degrees F – 104 degrees F  
20-80% Humidity
- 3.1.3.35 Certificates:** CE, FCC, UL
- 3.1.3.36 Hard Drive:** 8 TB this must be internal, not hot swappable

**4. CONTRACT AWARD:**

**4.1 Contract Award:** The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

**4.2 Pricing Page:** Vendor should complete the Pricing Page by multiplying the unit price by the quantities to arrive at the extended price. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

**5. PAYMENT:**

**5.1 Payment:** Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

REQUEST FOR QUOTATION  
CRFQ – COR150000031 – Digital Video Recorders (DVR)

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**6. DELIVERY AND RETURN:**

- 6.1 Shipment and Delivery:** Vendor shall ship the Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within 30 working days after receiving a purchase order or notice to proceed. Contract Items must be delivered to Agency at the Salem Correctional Center located at 7 Industrial Boulevard Industrial, WV 26426.
- 6.2 Late Delivery:** The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party.
- Any Agency seeking to obtain the Contract Items from a third party under this provision must first obtain approval of the Purchasing Division.
- 6.3 Delivery Payment/Risk of Loss:** Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.
- 6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 6.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.



**REQUEST FOR QUOTATION  
CRFQ – COR150000031 – Digital Video Recorders (DVR)**

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**7 VENDOR DEFAULT:**

**7.1 The following shall be considered a vendor default under this Contract.**

- 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.**
- 7.1.2 Failure to comply with other specifications and requirements contained herein.**
- 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.**
- 7.1.4 Failure to remedy deficient performance upon request.**

**7.2 The following remedies shall be available to Agency upon default.**

- 7.2.1 Immediate cancellation of the Contract.**
- 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.**
- 7.2.3 Any other remedies available in law or equity.**

**SOLICITATION NUMBER: CRFQ - COR150000031**  
**Addendum Number: 1**

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The purpose of this addendum is to modify the solicitation identified as CRFQ COR150000031 ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

**Description of Modification to Solicitation:**

1. The bid opening has moved from 02/19/2015 to 02/24/2015 at 1:30 pm.
2. Responses to vendor questions attached.

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

**Attachment A**  
**CRFQ COR150000031**  
**Addendum No. 1**

**Questions:**

**Q1:** This bid is for 8, 16, and 32 channel DVR's. Page 3 of the document says the device is for recording and storage of Television content. Are these recorders for Television or CCTV Cameras?

**A1:** These recorders are for CCTV cameras.

**Q2:** If it's for CCTV Cameras then what is the Storage capacity of the Drives on the DVR's. 500GB, 1TB, 3TB or other?

Is the storage capacity the same for the 8 channel, 16 channel, and 32 channel or different for each?

What is the total minimum IPS (Image per second) requirement per DVR?

**A2:** 8 Channel

Drives            minimum 2 TB  
IPS Playback    minimum 120 / 240 fps

16 Channel

Drives            minimum 4 TB  
IPS Playback    minimum 120/240 fps

32 Channel

Drives            minimum 8 TB  
IPS Playback    minimum 120/240 fps

**Other Information:**

1. The bid opening has moved from 02/19/2015 to 02/24/2015 at 1:30 pm.
2. No additional questions will be accepted on the CRFQ.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: COR150000031**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Pomeroy IT Solutions  
Company  
Michelle [Signature]  
Authorized Signature  
02/24/2015  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

**CERTIFICATION AND SIGNATURE PAGE**

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Pomeroy IT Solutions  
(Company)

Michelle Clark Inside Sales  
(Authorized Signature) (Representative Name, Title)

Phone: (304) 746-4434 Fax: (866) 307-5674 9/24/2015  
(Phone Number) (Fax Number) (Date)



VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% vendor preference for the reason checked:

Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% vendor preference for the reason checked:

Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% vendor preference for the reason checked:

Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.

Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Pomeroy IT Solutions

Signed: Michelle [Signature]

Date: 02/24/2015

Title: Inside Sales



STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code §61-5-3*) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Pomeroy IT Solutions

Authorized Signature: *Michelle [Signature]* Date: 02/24/2015

State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 24 day of February, 2015

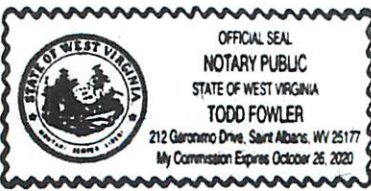
My Commission expires October 26, 2020

AFFIX SEAL HERE

NOTARY PUBLIC

*[Signature]*

*Purchasing Affidavit (Revised 07/01/2012)*



# POMEROY POMEROY

infrastructure. optimized.™

500 Westmoreland Office Park  
Dunbar, WV 25064  
Phone: 800-227-8798 - 5753 Fax: 866-307-5674

COR150000031

Number: 9115129

Date: 02/24/2015

**Bill To:**

BUSINESS OFFICE  
SALEM CORRECTIONAL CENTER  
7 INDUSTRIAL BLVD  
INDUSTRIAL, WV 25305

Phone: (304)558-2544

Email: TARA.L.LYLE@WV.GOV

**Ship To:**

BUSINESS OFFICE  
SALEM CORRECTIONAL CENTER  
7 INDUSTRIAL BLVD  
INDUSTRIAL, WV 25305

Phone: (304)558-2544

Srl	Mfr. Part	Description	Price	Qty.	Extended
*1	ECOR960-8F/2T	8-Channel WD1/960H DVR w/ 2TB HD Mfr: EVERFOCUS ELECTRONICS	\$ 465.08	2	\$ 930.16
*2	PARAGON960-X4/4	16-Channel WD1/960H DVR w/ 4TB HD Mfr: EVERFOCUS ELECTRONICS	\$ 1,532.06	17	\$ 26,045.02
*3	PARAGON960X4-32/8T	32-Channel WD1/960H DVR w/ 8TB HD Mfr: EVERFOCUS ELECTRONICS	\$ 2,188.66	1	\$ 2,188.66
3 item(s)				<b>Sub-Total</b>	<b>\$ 29,163.84</b>
				<b>Freight:</b>	<b>\$ 0.00</b>
				<b>Tax @ 6.5%</b>	<b>\$ 0.00</b>
				<b>Total</b>	<b>\$ 29,163.84</b>

(\*) Tax exempted Part(s)

**Terms and Conditions**

This quotation has been prepared by Pomeroy based upon current product pricing and product availability as of the date of this quotation. The quotation provided hereon is subject to change if, after the issuance of this quotation, product pricing and/or product availability is affected as the direct result of a force majeure event or circumstance that is beyond Pomeroy's reasonable control.

For any questions regarding our returns policy, please contact your Pomeroy sales associate or Click on the link below for a copy of our written policy. <https://shop.pomeroy.com/CustomPages/CustomPage.aspx?PageId=3186>

Quote valid until: 03/26/2015

**Payment Details**

Company PO [ ]  
Payment Term 30 days

**Additional References**

Customer Name  
Sales Consultant

**Shipping Details and Delivery**

Shipping Via Delivery

Vendor Signature  
FEIN# 61-1352158

Purchase Orders can be faxed to:  
Michelle Clark 1.866.307.5674

Prepared by: Michelle Clark  michelle.clark@pomeroy.com  800-227-8798 - 5753