



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.



## Header

List View

## General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 69732

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0608

Vendor ID: VS0000003686



SO Doc ID: COR1500000029

Legal Name: Ventosa Elite K9 Kennel, Inc.

Published Date: 1/13/15

Alias/DBA:

Close Date: 1/29/15

Total Bid: \$148,000.00

Close Time: 13:30

Response Date: 01/20/2015



Status: Closed

Response Time: 13:45

Solicitation Description: Patrol, Controlled Dangerous  
Substance and Tracking Canines

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State Of West Virginia  
Solicitation Response

Proc Folder : 69732

Solicitation Description : Patrol, Controlled Dangerous Substance and Tracking Canines

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation No	Version
	2015-01-29 13:30:00	SR      0608   ESR01201500000001731	1

VENDOR

VS0000003686

Ventosa Elite K9 Kennel, Inc.

FOR INFORMATION CONTACT THE BUYER

Tara Lyle  
(304) 558-2544  
tara.l.lyle@wv.gov

Signature X	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Patrol Canine	10.00000	EA	\$6,800.00	

Comm Code	Manufacturer	Specification	Model #
10101502			

**Extended Description :** THE WV PURCHASING DIVISION FOR THE AGENCY, WV DIVISION OF CORRECTIONS, IS SOLICITING BIDS FOR AN OPEN-END CONTRACT TO PROVIDE PATROL, CONTROLLED DANGEROUS SUBSTANCE AND TRACKING CANINES, PER THE ATTACHED SPECIFICATIONS.

Patrol Canine

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Controlled/dangerous substance canine	10.00000	EA	\$3,500.00	

Comm Code	Manufacturer	Specification	Model #
10101502			

**Extended Description :** Controlled/dangerous substance canine

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Tracking/trailing canine	5.00000	EA	\$4,500.00	

Comm Code	Manufacturer	Specification	Model #
10101502			

**Extended Description :** Tracking/trailing canine

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Fully trained patrol canine	1.00000	EA	\$9,500.00	

Comm Code	Manufacturer	Specification	Model #
10101502			

**Extended Description :** Fully trained patrol canine

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Fully trained controlled/dangerous substance canine	1.00000	EA	\$6,500.00	

Comm Code	Manufacturer	Specification	Model #
10101502			

Extended Description :	Fully trained controlled/dangerous substance canine
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Fully trained tracking/trailing canine	1.00000	EA	\$6,500.00	

Comm Code	Manufacturer	Specification	Model #
10101502			

Extended Description :	Fully trained tracking/trailing canine
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## ***Ventosa Kennel***

***Law Enforcement K9 Training & Certification***

Physical: 312 E. 9<sup>th</sup> Street Scotland Neck, NC 27874

Mailing: P.O. Box 358 Scotland Neck NC 27874

252-370-5353 (office) 252-826-4415 (fax) [www.ventosakennelinc.com](http://www.ventosakennelinc.com)

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January 20, 2015

**REQUEST FOR QUOTATION  
CRFQ-COR1500000029-PATROL, CDS, & TRACKING CANINES**

Tara Lyle,

In response to the West Virginia "Request for Quotation No: CRFQ-COR1500000029-PATROL, CDS, & TRACKING CANINES, Ventosa Elite K9 Kennel Inc., is pleased to submit this Letter of Quotation and attached electronics responses.

Ventosa Kennel has been a premier police canine vendor and training facility for over 15 years. We import the majority of our working dogs from Europe where the dogs are specifically chosen by our trainers for appropriate drives to excel at police work to include tracking, narcotics detection, explosive detection, and patrol applications. Our dogs are sold with a Health and Workability Guarantee. If for any reason the dog is not performing to desired goals we will replace the animal with a more suitable one. We offer extensive handler training and train-the-trainers courses for police departments across the country. Ventosa Kennel's trainers have over 35 years combined experience in training and handling police dogs. Our handlers are current and former police K9 officers.

Ventosa Kennel, Inc., was founded in 1995 by the late James "Tracy" Bowling. Tracy was a former Deputy for the Wake County North Carolina Sheriff's office. He was the K9 training director for the Wake County Sheriff's office K9 program, and the North Carolina Wildlife Enforcement K9 program. He developed the Explosive and Tunnel Detection Canine training program for the US Department of Defense and was accepted by North Carolina Courts as an expert witness in law enforcement canine training. He was an accomplished author of numerous articles for various publications and websites and was a contributing writer for Police K9 Magazine and K9 Cop Magazine. Tracy was the author of the book, Police K9 Tracking: A Guide to Training and Deploying the Police Tracking Dog. Tracy had been training dogs since 1967. Today, the business is run by Tracy's wife, Tennessee Bowling. Tennessee has continued

the traditions and training methods that Tracy has passed down to her and to several of the current trainers, who were students of Tracy as young police canine handlers.

Ventosa Kennel Inc., has examined the RFQ and feels we are more than qualified to provide the State of West Virginia Department of Corrections with untrained and trained canines that exhibit the proper drives that are needed to provide a reliable and safe police dog.

We look forward to establishing a relationship with the State of West Virginia Department of Corrections and your canine handlers. If you have any questions during this process, please do not hesitate to contact me.

Sincerely,

James R. O'Brien

Trainer/Instructor

252-678-0134 cell phone

252-826-4415 fax

[jim@ventosakennelinc.com](mailto:jim@ventosakennelinc.com)

[www.ventosakennelinc.com](http://www.ventosakennelinc.com)

**Please See Specifications Below**

### **BID REQUIREMENTS**

All of our dogs are hand chosen by our trainers. Dogs are selected by our trainers who travel to Europe to pick only the finest European bred dogs that have exhibited the essential drives and temperament for police work. Our Labradors and hounds are chosen in the United States. All dogs are typically between the ages of 1-2 years of age for patrol and narcotics dogs. Hounds can be between the ages of 6 months and 18 months. Our male dogs are fully intact. All of the dogs that are imported from our Suppliers are shipped with medical histories to include an X-Ray of the dog's hips to ensure there are no structural issues. Each dog is micro chipped and shipped with a Passport of origin.

### **References**

#### **Wake County Sheriff's Dept.**

330 S Salisbury St  
Raleigh, NC 27602  
Sgt. Jason Green  
919.426.4609 (cell)  
[jgreen@wakecounty.net](mailto:jgreen@wakecounty.net)

#### **Person County Sheriff's Dept.**

120 Court St.  
Roxboro, NC 27573  
Officer Heath Gill  
[hgill@personcounty.net](mailto:hgill@personcounty.net)  
336.504.7127

#### **Hertford Police Dept.**

114 West Grubb Street  
Hertford, NC 27944  
Officer Justin Fulghum  
252.299.3965  
[jfulghum@hertfordpd.net](mailto:jfulghum@hertfordpd.net)



### **SPECIFICATIONS**

As noted in the introduction section of this packet, Ventosa Kennel has been providing untrained (green) and trained dogs to Law Enforcement for over 15 years. Our health and performance guarantee of 1 year exceeds the industry standards. All of our dogs are health checked by a veterinarian and screened by our trainers for appropriate drives and workability prior to sale. We are very confident in our product and stand behind our dogs and training.

STATE OF WEST VIRGINIA  
Purchasing Division**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**Vendor's Name: Ventosa Elite K9 Kennel, IncAuthorized Signature: [Signature] Date: 1/20/2015State of North CarolinaCounty of Halifax, to-wit:Taken, subscribed, and sworn to before me this 19<sup>th</sup> day of January, 2015My Commission expires 11-6, 2017

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature: Dorothy J. Wommack]

Purchasing Affidavit (Revised 07/01/2012)



# VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

**1. Application is made for 2.5% vendor preference for the reason checked:**

- ☐ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,  
☐ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,  
☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,

**2. Application is made for 2.5% vendor preference for the reason checked:**

- ☐ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

**3. Application is made for 2.5% vendor preference for the reason checked:**

- ☐ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

**4. Application is made for 5% vendor preference for the reason checked:**

- ☐ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,

**5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

- ☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,

**6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

- ☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

**7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**

- ☒ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: Ventosa Elite K9 Kennel, Inc.

Signed: J. Ma Bowling

Date: January 20, 2015

Title: PRESIDENT



REQUEST FOR QUOTATION  
CRFQ – COR1500000029 - Patrol, Controlled Dangerous Substance, & Tracking Canines

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**7.5. Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

**8. MISCELLANEOUS:**

**8.1. No Substitutions:** Vendor shall supply only Contract Items submitted in response to the RFQ unless a contract modification is approved in accordance with the provisions contained in this Contract.

**8.2. Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.

**8.3. Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

**8.4. Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: T. Anna Bowling  
Telephone Number: 252.370.5353  
Fax Number: 252.826.4415  
Email Address: tbowling@ventosakennelinc.com



Proc Folder: 69732

Doc Description: Patrol, Controlled Dangerous Substance and Tracking Canines

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2015-01-13	2015-01-29 13:30:00	CRFQ 0608 COR1500000029	1

**BID RECEIVING LOCATION**

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

**VENDOR**

Vendor Name, Address and Telephone Number:

Ventosa Elite K9 Kennel Inc.

312 E. 9th St.

Scotland, Neck NC 27874

252-826-4415 office 252-370-5353 cell

**FOR INFORMATION CONTACT THE BUYER**

Tara Lyle

(304) 558-2544

tara.l.lyle@wv.gov

Signature X

FEIN #

37-1639396

DATE

1/20/15

All offers subject to all terms and conditions contained in this solicitation