



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
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The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

[List View](#)**General Information**[Contact](#)[Default Values](#)[Discount](#)[Document Information](#)**Procurement Folder:** 16153**SO Doc Code:** CRFQ**Procurement Type:** Central Purchase Order**SO Dept:** 0511**Vendor ID:** **SO Doc ID:** BCF1500000002**Legal Name:** ALPHA TECHNOLOGIES INC**Published Date:** 11/12/14**Alias/DBA:****Close Date:** 11/26/14**Total Bid:** \$150,597.81**Close Time:** 13:30**Response Date:** **Status:** Closed**Response Time:** **Solicitation Description:**  **Total of Header Attachments:** 0**Total of All Attachments:** 0



Purchasing Division
 2019 Washinton Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State Of West Virginia
 Solicitation Response**

Proc Folder : 16153

Solicitation Description : CISCO IP Phone Equipment & Licenses or Equal

Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation No	Version
	2014-11-26 13:30:00	SR 0511 ESR11251400000001127	1

VENDOR

000000210570
 ALPHA TECHNOLOGIES INC

FOR INFORMATION CONTACT THE BUYER

Robert Kilpatrick
 (304) 558-0067
 robert.p.kilpatrick@wv.gov

Signature X FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	RFQ Item 3.1.1.1: CISCO IP Phone 7945, or equal	291.00000	EA	\$295.57	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : RFQ Item 3.1.1.1: CISCO IP Phone 7945, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	RFQ Item# 3.1.1.10: 4-Port 3rd Gen Multiflex Trunk Voice/WAN	1.00000	EA	\$2,652.22	

Comm Code	Manufacturer	Specification	Model #
43202201			

Extended Description : RFQ Item# 3.1.1.10: 4-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	RFQ Item# 3.1.1.2: CISCO IP Phone 7965, or equal	10.00000	EA	\$373.98	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : RFQ Item# 3.1.1.2: CISCO IP Phone 7965, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	RFQ Item# 3.1.1.3: 7916 UC Phone Color Expansion, or Equal	9.00000	EA	\$313.66	

Comm Code	Manufacturer	Specification	Model #
43222825			

Extended Description : RFQ Item# 3.1.1.3: 7916 UC Phone Color Expansion, or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	RFQ Item# 3.1.1.4: CISCO Unified IP Phone Power Cube, or Equ	9.00000	EA	\$27.14	

Comm Code	Manufacturer	Specification	Model #
43202201			

Extended Description : RFQ Item# 3.1.1.4: CISCO Unified IP Phone Power Cube, or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	RFQ Item# 3.1.1.5: CISCO Unified IP Phone Power Cube Country	9.00000	EA	\$6.04	

Comm Code	Manufacturer	Specification	Model #
43202201			

Extended Description : RFQ Item# 3.1.1.5: CISCO Unified IP Phone Power Cube Country Cord, or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	RFQ Item# 3.1.1.6: Single Footstand for 7915 Cisco Sidecar,	1.00000	EA	\$19.90	

Comm Code	Manufacturer	Specification	Model #
43202201			

Extended Description : RFQ Item# 3.1.1.6: Single Footstand for 7915 Cisco Sidecar, or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	RFQ Item# 3.1.1.7: Double Footstand for 7915 Cisco Sidecar,	4.00000	EA	\$22.93	

Comm Code	Manufacturer	Specification	Model #
43202201			

Extended Description : RFQ Item# 3.1.1.7: Double Footstand for 7915 Cisco Sidecar, or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	RFQ Item# 3.1.1.8: Cisco Unified IP Conference Phone 8831 ba	4.00000	EA	\$840.84	

Comm Code	Manufacturer	Specification	Model #
45111900			

Extended Description : RFQ Item# 3.1.1.8: Cisco Unified IP Conference Phone 8831 base & controller, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	RFQ Item# 3.1.1.9: Wired Microphone Accessories for the 8831	4.00000	EA	\$211.12	

Comm Code	Manufacturer	Specification	Model #
45111900			

Extended Description : RFQ Item# 3.1.1.9: Wired Microphone Accessories for the 8831 Conference phone (Item 3.1.1.8), or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	RFQ Item# 3.1.1.11: Unified CM Device License - 10 Units	2.00000	EA	\$298.70	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : RFQ Item# 3.1.1.11: Unified Communications Manager (CM) Device License, or equal, for Electronic License Delivery (ELD) - 10 Units

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	RFQ Item# 3.1.1.12: Unified CM Device License - 100 Units	12.00000	EA	\$2,987.00	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : RFQ Item# 3.1.1.12: Unified Communications Manager (CM) Device License, or equal, for Electronic License Delivery (ELD) - 100 Units

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	RFQ Item# 3.1.1.13 Unity Connection 9.x SW Feature License A	1.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : RFQ Item# 3.1.1.13 Unity Connection 9.x SW Feature License Add-on, or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	RFQ Item# 3.1.1.14: One Unity Connection 9.x Voice Messaging	250.00000	EA	\$45.23	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : RFQ Item# 3.1.1.14: One Unity Connection 9.x Voice Messaging User 1U, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	RFQ Item# 3.1.1.15: Essential SW One Unit Connection 1U, or	250.00000	EA	\$12.02	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : RFQ Item# 3.1.1.15: Essential SW One Unit Connection 1U, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	RFQ Item# 3.1.1.16: CISCO 1-year Sub UCSS	250.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : RFQ Item# 3.1.1.16: CISCO 1-year Sub UCSS for UNITY or UNITY CONNECTION 1U, or equal

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1. Application is made for 2.5% vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. X Application is made for 5% vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Alpha Technologies, Inc.

Signed: [Signature]

Date: 11-17-2014

Title: FED/SLED Sales Executive

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Alpha Technologies, Inc.

Authorized Signature: *Doug Tate* Date: 11/25/2014

State of West Virginia

County of Putnam, to-wit:

Taken, subscribed, and sworn to before me this 25 day of November, 2014.

My Commission expires March 16, 2020.

AFFIX SEAL HERE

NOTARY PUBLIC *Michael A Ferrari*

