



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

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Procurement Folder: 53202

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0506

Vendor ID: VS0000004682 

SO Doc ID: BHS1500000001

Legal Name: MAI Enterprises, Inc.

Published Date: 3/20/15

Alias/DBA:

Close Date: 4/8/15

Total Bid: \$61,188.75

Close Time: 13:30

Response Date: 04/07/2015 

Status: Closed

Response Time: 15:15

Solicitation Description: One time purchase of seven (7) servers, software and support 

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State Of West Virginia
 Solicitation Response**

Proc Folder : 53202

Solicitation Description : One time purchase of seven (7) servers, software and support

Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation No	Version
	2015-04-08 13:30:00	SR 0506 ESR04071500000003040	1

VENDOR

VS0000004682

MAI Enterprises, Inc.

FOR INFORMATION CONTACT THE BUYER

Robert Kilpatrick
 (304) 558-0067
 robert.p.kilpatrick@wv.gov

Signature X	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server or equal	1.00000	EA	\$8,741.25	

Comm Code	Manufacturer	Specification	Model #
43211501			

Extended Description : HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server, part number 652065-B21 or equal, this will include all equipment contained in Section 3.1.1 of the attached specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server or equal	1.00000	EA	\$8,741.25	

Comm Code	Manufacturer	Specification	Model #
43211501			

Extended Description : HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server, part number 652065-B21 or equal, this will include all equipment contained in Section 3.1.1 of the attached specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server or equal	1.00000	EA	\$8,741.25	

Comm Code	Manufacturer	Specification	Model #
43211501			

Extended Description : HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server, part number 652065-B21 or equal, this will include all equipment contained in Section 3.1.1 of the attached specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server or equal	1.00000	EA	\$8,741.25	

Comm Code	Manufacturer	Specification	Model #
43211501			

Extended Description : HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server, part number 652065-B21 or equal, this will include all equipment contained in Section 3.1.1 of the attached specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server or equal	1.00000	EA	\$8,741.25	

Comm Code	Manufacturer	Specification	Model #
43211501			

Extended Description : HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server, part number 652065-B21 or equal, this will include all equipment contained in Section 3.1.1 of the attached specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server or equal	1.00000	EA	\$8,741.25	

Comm Code	Manufacturer	Specification	Model #
43211501			

Extended Description : HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server, part number 652065-B21 or equal, this will include all equipment contained in Section 3.1.1 of the attached specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server or equal	1.00000	EA	\$8,741.25	

Comm Code	Manufacturer	Specification	Model #
43211501			

Extended Description : HP ProLiant ML350p Gen8 Hot Plug 8 CTO Tower Server, part number 652065-B21 or equal, this will include all equipment contained in Section 3.1.1 of the attached specifications.

State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**

2. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

3. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

4. Application is made for 5% vendor preference for the reason checked:

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.

- Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: MAI ENTERPRISES, INC.

Signed: Bonnie Noren

Date: 4/7/15

Title: PRESIDENT

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: MAI Enterprises, Inc.

Authorized Signature: Bonnie Floren Date: 4/6/15

State of Virginia

County of Fairfax, to-wit:

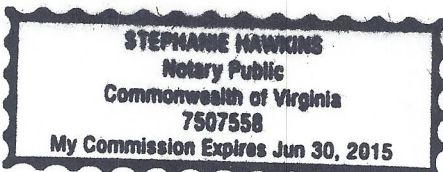
Taken, subscribed, and sworn to before me this 6th day of April, 2015.

My Commission expires June 30th, 2015.

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature]





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
3/25/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER REESE YEATMAN & ASSOCIATES 4704 Highland Avenue Bethesda MD 20814		CONTACT NAME: Gordon English PHONE (A/C, No, Ext): (301) 657-9490 FAX (A/C, No): (301) 657-1909 E-MAIL ADDRESS: genglish@reeseyeatman.com																						
INSURED MAI ENTERPRISES, INC. PO BOX 1194 ANNANDALE VA 22003		<table border="1"> <tr> <th colspan="2">INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> <tr> <td>INSURER A:</td> <td>Hartford Casualty</td> <td>29424</td> </tr> <tr> <td>INSURER B:</td> <td>Twin City</td> <td>29459</td> </tr> <tr> <td>INSURER C:</td> <td></td> <td></td> </tr> <tr> <td>INSURER D:</td> <td></td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> <td></td> </tr> </table>		INSURER(S) AFFORDING COVERAGE		NAIC #	INSURER A:	Hartford Casualty	29424	INSURER B:	Twin City	29459	INSURER C:			INSURER D:			INSURER E:			INSURER F:		
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COVERAGES **CERTIFICATE NUMBER:** 15/16 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY			42SBAEB5299	4/20/2015	4/20/2016	EACH OCCURRENCE \$ 1,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						MED EXP (Any one person) \$ 10,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						
	<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC						GENERAL AGGREGATE \$ 2,000,000
A	AUTOMOBILE LIABILITY			42SBAEB5299	4/20/2015	4/20/2016	COMBINED SINGLE LIMIT (Ea accident) \$
	<input type="checkbox"/> ANY AUTO						BODILY INJURY (Per person) \$
	<input type="checkbox"/> ALL OWNED AUTOS	<input type="checkbox"/> SCHEDULED AUTOS					BODILY INJURY (Per accident) \$
	<input type="checkbox"/> HIRED AUTOS	<input type="checkbox"/> NON-OWNED AUTOS					PROPERTY DAMAGE (Per accident) \$
	UMBRELLA LIAB						\$
	EXCESS LIAB						\$
	DED <input type="checkbox"/> RETENTION \$						\$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			42WECBU9423	4/20/2015	4/20/2016	WC STATUTORY LIMITS
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	<input type="checkbox"/> Y <input type="checkbox"/> N	N/A				E.L. EACH ACCIDENT \$ 100,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE \$ 100,000
							E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
Certificate Holder shown is included as Additional Insured as their interest may appear.

CERTIFICATE HOLDER

CANCELLATION

*** FOR REFERENCE ONLY ***

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.


AUTHORIZED REPRESENTATIVE

Gordon English/GORDON *Gordon English*

CERTIFICATION AND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

MAI ENTERPRISES, INC.
(Company)

 / Jon D. Norem, Dir. of Sales
(Authorized Signature) (Representative Name, Title)

703-750-2228 / 703-426-1828 / 4/7/15
(Phone Number) (Fax Number) (Date)

REQUEST FOR QUOTATION
Servers, Software & Support

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the Department of Health & Human Services, Bureau for Behavioral Health & Health Facilities to establish a contract for the one time purchase of seven (7) servers (one for each of seven different destination facilities), including firmware (remote management tool) with support, licenses and hardware support.
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“Contract Item”** means provide the required hardware, software and support as more fully described by these specifications.
 - 2.2 **“Pricing Page”** means the pages, contained in WVOasis or attached hereto, upon which Vendor should list its proposed price for the Contract Items.
 - 2.3 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
3. **GENERAL REQUIREMENTS:**
 - 3.1 **Mandatory Contract Item Requirements:** Contract Item must meet or exceed the mandatory requirements listed below.
 - 3.1.1 **Seven (7) Servers – HP ProLiant ML350P Gen8 Hot Plug 8 SFF CTO Tower Server HP part number 652065-B21, or Equal - Each server must include:**
 - **HP 1 Gb Ethernet 4-port 331i Adapter**
 - **HP Smart Array P420i Controller**
 - **Eight (8) Hot-plug (SFF) SAS/SATA Drive Bays**
 - **HP iLO Management Engine (standard)**
 - **Tower (5U) form factor**
 - 3.1.1.1 Vendor must provide Seven (7) HP ML350p Gen8 Intel Xeon E5-2640v2 (2.0GHz/8core/20MB/95W FIO Processor Kits (HP p/n 709491-L21), or equal.
 - 3.1.1.2 Vendor must provide Seven (7) HP ML350p Gen8 Intel Xeon E5-2640v2 (2.0GHz/8core/20MB/95W FIO Processor Kits (HP p/n 709491-B21), or equal.

REQUEST FOR QUOTATION
Servers, Software & Support

- 3.1.1.3 Vendor must provide Fourteen (14) (2 for each of the 7 servers) HP 8GB (1x8GB) Dual Rank x8 PC3-14900E (DDR3-01866) Un-buffered CAS-13 Memory Kits (HP p/n 708635-B21), or equal.
- 3.1.1.4 Vendor must provide Seven (7) HP 1GP P-series Smart Array Flash Backed Write Cache (HP p/n 631679-B21), or equal.
- 3.1.1.5 Vendor must provide Seven (7) HP iLO Advanced including 1yr 24x7 Technical Support & Updates Single Server Licenses (HP p/n 512485-B21), or equal.
- 3.1.1.6 Vendor must provide Thirty Five (35)(5 for each of the 7 servers) HP 900GB 6G SAS 10K rpm SFF (2.5-inch) SC Enterprise 5 year warranty hard drives (HP p/n 652589-B21), or equal.
- 3.1.1.7 Vendor must provide Seven (7) HP Half-Height SATA DVD ROM Jack Black Optical Drives (HP p/n 624189-B21), or equal.
- 3.1.1.8 Vendor must provide Fourteen (14) HP 460W Common Slot Gold Hot Plug Power Supplies (HP p/n 503296-B21), or equal.
- 3.1.1.9 Vendor must provide Seven (7) HP Hot Plug Redundant Fan Kits (HP p/n 659486-B21), or equal.
- 3.1.1.10 Vendor must provide Seven (7) HP 5 year 4 hour 24x7 with Defective Media Retention ProLiant ML350 Hardware Support (HP p/n UH094E) or equal.

Vendor should provide with their bid a copy of any hardware or software licensing and/or support terms and conditions to which the State of West Virginia or the Agency must agree to or accept, either in writing or digitally, in order to order and receive the commodities or services offered as part of this contract. Written terms will be required prior to the award of any contract resulting from this solicitation. Failure to provide additional terms and conditions may result in disqualification of the vendor's bid.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Pages: Vendor should complete the Pricing Page(s) by providing Unit Price for one (1) server, replete with the firmware, firmware support,