

01/02/14 08:29:33 West Virginia Purchasing Division

Proposal to Provide Nurse Staffing Services to the Division of Veterans Affairs Veterans Nursing Facility

VNF1033 01/02/2014

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Submitted by:

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Submitted to:

Division of Veterans Affairs Veterans

Nursing Facility

One Freedoms Way

Clarksburg, WV 26301

Phone: 304-558-2544 Fax: 304-558-2544

- . .

Tara Lyle

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Introduction

Maxim Staffing Solutions, a division of Maxim Healthcare Services, Inc. (Maxim), is pleased to offer healthcare staffing services to The Division of Veterans Affairs Veterans Nursing Facility will enjoy the benefits of using Maxim as a one-stop staffing firm for The Division of Veterans Affairs Veterans Nursing Facility its healthcare staffing needs. Our office in Gahanna, OH is centrally located near The Division of Veterans Affairs Veterans Nursing Facility and our staff is experienced in recruiting and staffing a wide range of experienced medical professionals. Offering services around the clock, the Columbus Staffing office will be able to fill The Division of Veterans Affairs Veterans Nursing Facility staffing requests with local candidates for your staffing needs.

Service Capabilities 🔍

Maxim is a provider of supplemental staff for medical facilities nationwide. Employing clinicians and various healthcare professionals, we come to the aid of many hospitals, nursing homes, school systems, correctional facilities, federal and state government agencies, private companies, and other medical environments. Our resources allow us to recruit and retain large numbers of healthcare

professionals demonstrating our ability to fill requests with little notice. Currently, Maxim maintains a database of more than 61,000 nationwide.

Maxim understands the need to attract experienced medical professionals. With access to thousands of medical professionals across the country, Maxim is able to fill medical staffing requests with the personnel The Division of Veterans Affairs Veterans Nursing Facility is seeking. Using our national footprint of more than 280 offices, our clients can feel confident that they are working with an agency committed to their satisfaction.

Through strategic recrultment efforts, Maxim draws experienced medical professionals in various fields and specialties The Division of Veterans Affairs Veterans Nursing Facility can select from a wide range of healthcare positions. Following are some of the medical staffing opportunities available to The Division of Veterans Affairs Veterans Nursing Facility.

- A Case Managers
- ▲ Certified Nursing Assistants
- Claims Analysts and Examiners
- ▲ Health Service Workers

Health Information Management

Maxim by the Numbers

2,000+ Facilities
1,100+ Recruiters

280+ Offices

61,000+ Employees

- Licensed Vocational Nurses
- Medical Administration
- Medical Social Workers

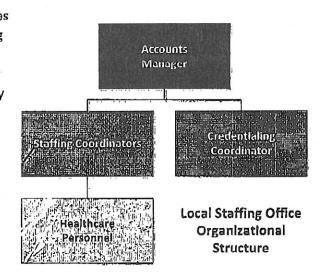


- ▲ Occupational Therapy
- ▲ Office/Customer Service
- A Pharmacists and Pharmacy Techs
- ▲ Physical Therapy
- A Physician Practice
- ▲ Radiology/Imaging

- ▲ Registered Nurses
- ▲ Rehabilitation
- ▲ Respiratory Therapy
- ▲ Scientific/Laboratory
- Speech Therapy
- Surgical Techs

Management Approach

Patrick LeBlanc, Accounts Manager manages the overall operations of the office, securing and maintaining client relationships and addressing client needs. He is supported by Staffing Coordinators who recruit temporary personnel and handle client requests. They work together to facilitate a seamless staffing process for our clients who benefit from having one point of contact for all of their staffing needs. In addition, the Columbus Staffing's staff is committed to improving service quality and has implemented the appropriate mechanisms to:



- Render customer service and control service quality
- Maintain business licenses and any service-specific licenses/waivers required per state requirements
- Comply with state and federal employment practices
- Adhere to prescreening and hiring practices.

Columbus Staffing's Compliance Assistant works closely with Patrick LeBlanc, Accounts Manager and has direct reporting responsibility to a Regional Compliance Coordinator. Additionally, the Compliance Assistant is responsible for the human resource duties for our internal and external employees affiliated with Columbus Staffing

Patrick LeBlanc, Accounts Manager will be responsible for monitoring service quality on an ad hoc, and structured, basis. He will maintain communications with The Division of Veterans Affairs Veterans Nursing Facility supervisors, seek performance feedback, and conduct periodic customer satisfaction surveys. Patrick LeBlanc will conduct regular site visits and the office will be open to visitors.



Position	Responsibilities
Accounts Manager	 ▲ Responsible for maintaining the service satisfaction levels of our clients. ▲ Able to visit client locations when requested. ▲ Responsible for the daily supervision of Recruiters and the Compliance Assistant. ▲ Adheres to Maxim's Internal policies and procedures, state requirements and all federal and state laws/regulations, including wage payment laws.
Recruiters/Staffing Coordinators	 Maintains a current awareness of the abilities and limitations of each healthcare professional. ▲ Responsible for placing healthcare personnel to appropriate assignments. ▲ Available 24 hours a day. ▲ Has knowledge of and adheres to the policies and procedures of Maxim Staffing Solutions. ▲ Holds healthcare professionals accountable for carrying out all policies and procedures.
Compliance Assistant	 △ Completes reference checks on applicants being considered for employment. △ Processes the criminal background checks. △ Conducts new employee orientation process. △ Coordinates time sheet collection process. △ Prepares and maintains employee personnel files to meet Maxim's current standards. △ Tracks employee licensure/certification documentation for validity/expiration for healthcare professionals. △ Audits personnel files on a monthly basis for performance measure data collection.

The Columbus Staffing office has the support of Maxim's nationwide network of more than 280 offices employing over 1,100 Recruiters that the Patrick LeBlanc, Accounts Manager can utilize if necessary. Maxim's Headquarters provides the back office services such as billing, payroll, legal, and accounting functions. We are well-positioned to successfully work with The Division of Veterans Affairs Veterans Nursing Facility to provide Nurse Staff Services

Industry-Recognized Quality Standards



Maxim Staffing Solutions has attained certification for its Healthcare Staffing Services

with The Joint Commission. Maxim's recruitment, screening and hiring processes abide by the standards set by The Joint Commission. The Columbus Staffing office has successfully completed the survey and audit processes.

An independent, not-for-profit organization, The Joint Commission is one of the predominant standards-setting and certifying bodies in healthcare. Its comprehensive certification process evaluates an organization's compliance with standards that focus on improving the quality provided by healthcare organizations. Joint Commission certification is recognized nationwide as a symbol of quality that reflects an organization's commitment to meeting certain performance standards.

Company Profile

Maxim carries with it a commitment to providing experienced healthcare professionals focusing on the provision of quality service and the recruitment of trained personnel.

Established in 1988 to address the shortage in healthcare personnel, Maxim has since evolved to service various sectors of the staffing industry. Maxim offers clients integrated staffing

Maxim's Coast-to-Coast Coverage



solutions that provide coverage in every department or unit of the workplace. Our clients select flexible assignment options ranging from per diem shifts to extended-year contracts.

Our ability to successfully recruit experienced healthcare professionals is one of the reasons Maxim was ranked the largest per diem nurse staffing firm in the United States in 2010 by Staffing Industry Analysts. Comprehensive provision of services is the key to our success with our clients. Incorporated in the State of Maryland, Maxim operates through a nationwide network employing over 1,100 Recruiters in 280 local offices, utilizing information systems to manage and track a unified database of more than 61,000 employees companywide.



Staffing Process

Employing an ever-increasing number of healthcare professionals, Maxim comes to the aid of many facilities. Clients can rely on our ability to match a candidate to your needs. Our resources allow us to recruit and retain large numbers of personnel maintaining our ability to fill requests with little notice.

The Division of Veterans Affairs Veterans Nursing Facility may request staff 24 hours a day, 7 days a week by calling the Columbus Staffing office. Our Recruiters are on-call to handle client requests after hours, on weekends, and during holidays.

Recruiters aim to fill requests within 24 nours of receipt. They will access Maxim's scheduling database to find personnel that are compatible with The Division of Veterans Affairs Veterans Nursing Facility preferences and available to work the shift. They will identify an appropriate match, notify The Division of Veterans Affairs Veterans Nursing Facility contact and give the assigned employee directions and information on the services requested. Recruiters will notify the appropriate The Division of Veterans Affairs Veterans Nursing Facility contact of any changes in scheduling.

Patrick LeBlanc, Accounts Manager will meet regularly with The Division of Veterans Affairs Veterans Nursing Facility decision makers to monitor the quality of Maxim's services and to provide satisfaction and compliance to contract requirements. The Division of Veterans Affairs Veterans Nursing Facility contacts may call Patrick LeBlanc, Accounts Manager at any time during the staffing process should questions or concerns arise.

Maxim's Operations and Recruitment System

Through its partnership with an experienced healthcare staffing software organization, Maxim's technological benefit to The Division of Veterans Affairs Veterans Nursing Facility staffing needs is an upgraded operations and recruitment system. This software upgrade brings added value by providing a centralized system for all recruitment, credentialing, hiring, scheduling, and paying of personnel. This web-based solution also drives efficiency by automating the process of identifying healthcare professionals for The Division of Veterans Affairs Veterans Nursing Facility open staffing needs. This operating system can make a meaningful impact on client relations, clinical compliance, and operational efficiency. Maxim Staffing Solutions' enhanced operations and recruitment system offers many short- and long-term benefits to The Division of Veterans Affairs Veterans Nursing Facility

Electronic The Division of Veterans Affairs Veterans Nursing Facility /employee matching services based on your organization's requirements and candidate availability provide rapid access to experienced candidates.



- A Paperless on-boarding processes, competency tests, and skills assessments enable faster and more efficient candidate recruitment.
- A State-specific, The Division of Veterans Affairs Veterans Nursing Facility -specific and order-specific credentialing is built have the system, enabling Maxim to quickly identify and adhere to various state and The Division of Veterans Affairs Veterans Nursing Facility requested requirements.
- Automated workflows resulting in enhanced efficiency for The Division of Veterans Affairs Veterans Nursing Facility through the reduction of errors, manual tasks, and tracking of temporary workers.
- ▲ Monitored credentialing supports a heightened level of clinical compliance.

Facility Staffing Options

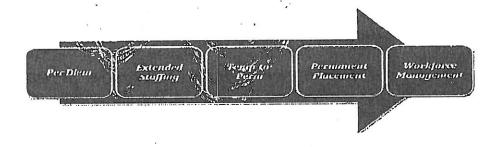
<u>Per Diem</u>: Clients may call their local Maxim office at any time to request staff to fill a shift. Maxim employs a number of personnel that are available to staff day, evening, and night shifts, on weekdays and weekends.

<u>Extended Assignments</u>: Extended assignments are the better staffing option when continuity of personnel and/or services is necessary. Maxim assists clients with selecting compatible personnel who are committed to working on a contractual basis for a specified time period.

Temp-to-Perm: Temp-to-perm assignments are the perfect compromise between extended assignments and permanent placement. Facilities may prearrange an extended staffing assignment with the option to hire Maxim's employee at the end of the term. Maxim will charge a buy-out fee that will be prorated from the start of the assignment.

<u>Permanent Placement</u>: Maxim places permanent personnel on a one-time, finder's fee basis that covers the cost of recruiting, employment services, placement costs, and replacing our workforce. The fee is calculated based on a percentage of the hired employee's salary.

Continuum of Staffing Options





Recruitment Strategies



To supplement Maxim's staff of active healthcare professionals, the company employs multichannel recruitment outreach factics. The goal of this strategy is to communicate with, inform, and attract candidates through multiple platforms. This cross-media approach helps Maxim reach a broader audience and has proven successful across a variety of healthcare modalities nationwide. Maxim's multi-channel recruitment marketing approach includes:

A Online Job Board Advertising and Sourcing

Maxim posts opportunities on numerous job board Web sites, (i.e., Monster.com, Careerbuilder.com, and multiple healthcare recruitment sites) enabling the organization's recruiters to quickly and efficiently reach active job seekers with opportunities. These sites are mass advertised and receive thousands of visits from new and returning job seekers daily.

In addition to external job board advertising, all needs are posted on Maxim's company Web sites. Maxim drives traffic to these Web sites through cross-media marketing tactics, resulting in increased exposure for all staffing needs. Recruiters also utilize a software system that allows them to search multiple job sites simultaneously, creating efficiencies when sourcing candidates.

▲ Targeted Direct Mail Campaigns

Utilizing a contracted direct mail vendor, Maxim creates customized letter and postcard campaigns designed to inform candidates about open opportunities. Recruiters personalize the messaging of each direct mail campaign to attract professionals with the appropriate experience and qualifications. Respondents are directed to contact Maxim through various traceable mediums including unique toll-free phone numbers, or online landing pages developed to capture leads and route them to Maxim's dedicated recruitment team.

▲ E-mail Marketing

Recruiters develop customized, targeted e-mail campaigns to alert active job seekers of opportunities within their local market. Maxim tracks which recipients open and reply to each e-mail, enabling recruiters to quickly follow-up with interested candidates.

▲ Search Engine Advertising

Maxim utilizes paid-search advertising, also known as "pay-per-click" advertising, on Google and social media sites to drive candidate leads for specific job openings in local markets. Using paid search campaigns as part of the multi-touch strategy provides an additional avenue for Maxim's team to attract active and qualified candidates. Leads



are received in real-time allowing Maxim to contact prospective candidates immediately.

▲ Local Advertising

Maxim supplements job board and paid search advertising with strategic print and Web advertisements in a variety of outlets including trade publications, local associations and organizations, as well as regional newspapers, to spread awareness among active and passive job seekers.

▲ Strategic Telephone Outreach

Tapping into an extensive database of prospective health professionals, multi-channel efforts include telephone outreach as a means of directly connecting with and vetting candidates who have been reached by postcards, e-mails, and other multi-touch tactics.

Live Recruitment and Active Engagement

The Maxim team believes that successful recruitment always involves a hands-on approach. The following methods are employed to engage, connect with, and vet local healthcare professionals:

▲ Employee Referral Programs

Maxim's greatest asset is its employees. Current employees participate in referral programs designed to invite their qualified friends or family members to share in the benefits of joining the Maxim team.

▲ Career Fairs and Tradeshows

Maxim's recruiters attend career fairs and tradeshows, both locally and nationally, to network and build personal connections with healthcare professionals across medical specialties.

Professional Associations

Maxim partners with professional healthcare associations for opportunities to connect with highly-specialized professionals. Recruiters often develop relationships with association administrators and advertise in local publications or post relevant positions on the organization's job boards.

▲ Online Newsletters

The company continually engages with prospective candidates and builds brand awareness through the distribution of several specialized e-newsletters to candidates who have opted-in to receive these communications. E-newsletters function as a means of providing relevant industry news to candidates while also informing them of



current Job opportunities.

▲ Social Media Marketing

Maxim's recruiters engage potential candidates through social media platforms. Maxim utilizes social networking sites including Facebook, Linkedin, and Twitter, to connect with and inform prospective employees of opportunities in an interactive online environment.

Maxim's team of experienced recruiters integrates database sourcing, multi-channel marketing, and live recruitment to provide comprehensive recruitment services for each client. Maxim's recruitment engine is designed to efficiently deliver candidates that meet client-specified qualifications, skills, and experience levels while saving valuable time and resources.

Screening & Hiring 🕾

Maxim adheres to comprehensive level of standards for hiring and maintains rigorous conditions of employment. We believe that our healthcare professionals are a direct reflection of the efficient service we provide. Candidates for employment are required to meet the following requirements prior to employment.

Hiring Practices

Maxim strives to present experienced and credentialed medical professionals to our clients. Our candidates undergo prescreening processes before they are accepted as employees. We believe our healthcare professionals are a direct reflection of our reputation and the level of service and quality we provide. The candidates we select to provide services to The Division of Veterans Affairs Veterans Nursing Facility will have completed the following processes:

Screening Critoria	Nurses	Allied Health	Healthcare Admin
Completed Application/Interview	1	~	~
License/Certification Verification	1	1	1
Criminal Background Check	. /	1	1
Reference Checks	1	1	1
Supporting I-9 Documentation	1	1	1



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Licensure Verification

Employee files are audited and updated monthly, and prior to assignment, credentials are verified as current. Throughout the hiring process, Maxim reviews the expiration dates on the following documents for each candidate:

- ▲ Professional licenses
- Professional certificates
- ▲ Health certificates
- ▲ CPR card (if applicable)
- ▲ Valid Picture ID.

During the monthly audit, Maxim requests the updated information from employees whose credentials are set to expire. Upon receipt of this information, Maxim's Coordinators will update our records appropriately. Employees who do not forward updated credentials will not be available for assignments.

Screening Tests

Candidates who apply to Maxim are screened prior to hire. As part of this qualifications process, applicants are tested for competency according to the discipline and specialty of the position they are seeking. Upon hire, Maxim classifies and logs the employees' capabilities and competencies in the office database for the purpose of sorting and matching the worker's qualifications with the light-fit assignments. Additionally, upon their first year of employment, Maxim tests our healthcare workers during their annual performance appraisal.



Candidates for employment with Maxim undergo competency assessments according to discipline and specialty. Maxim uses Prophecy Healthcare's Clinical Assessments and Checklists (formerly

Nursetesting.com) located at www.prophecyhealth.com, to administer our examinations. Prophecy is a well-respected, online testing vehicle featuring nationally-validated exams and skill checklists for all areas of nursing, allied health, homecare, and other healthcare specialties. Prophecy's assessment tools measure not only clinical competencies but also works to isolate critical competencies missed in traditional testing initiatives, such as stress tolerance, critical thinking, and teamwork skills. Maxim provides each candidate with a unique username and password to access the assigned exam(s). Candidates must pass each of their assigned examinations in order to be eligible for hire. Test questions and answers frequently change to prevent duplication and the temptation to share answers, thus preserving the integrity of the exams.

Although the passing scores vary per test at Prophery, Maxim's minimum passing score is 80 percent no matter the test assigned to the candidate. If the Prophecy passing score is higher



than 80 percent for a particular test, Maxim's candidate also will be required to achieve that score.

Training

Maxim's standards require healthcare professional candidates to be fully trained in the positions they seek through Maxim. Our Accounts Manager and Recruiters thoroughly review and verify candidate data and certifications as a condition of employment and placement.

Every segment of our employee training is based on our center core competency, which is the seamless delivery of optimal customer service. Training is provided on a mandatory and by-request basis to meet the needs of any Maxim employee who needs or desires training in job skills. National-level training is offered semi-annually. Topics for in-service and continuing education training may include the following:

- ▲ Cardiology
- ▲ Career Fitness
- ▲ Community Nursing
- ▲ Critical Care
- ▲ Cultural Competency
- ▲ Emergency Nursing
- ▲ Forensic Nursing
- ▲ Gerontology
- ▲ Infectious Disease
- ▲ Holistic Health
- ▲ Home Health
- ▲ Leadership/Management

- ▲ Med/Surg Nursing
- ▲ Men's Health
- Neurology
- Oncology
- ▲ Patient Education
- ▲ Perioperative Nursing
- ▲ Pediatrics
- ▲ Prenatal Health
- ▲ Psych/Mental Health
- A Spanish
- Substance Abuse
- A Women's Health

Orientation

Healthcare professionals receive Maxim orientation that is tailored per profession and geared toward familiarizing them with company policies and procedures. In addition, prior to the start of services, Maxim will review any The Division of Veterans Affairs Veterans Nursing Facility specific materials with our employees. Only employees who have completed both Maxim and The Division of Veterans Affairs Veterans Nursing Facility orientations are eligible for assignment.

Personnel Practices

Maxim adheres to an Equal Employment Opportunity Policy for persons seeking employment and for persons employed by the company. Maxim will not discriminate because of race,



color, religion, sex, or national origin in any employment practice including hiring, firing, promotion, compensation and other terms, privileges and conditions of employment within its control. Maxim complies with the Civil Rights Act of 1964, 1966 and 1991, and the Fair Employment Practices Act. Advertising, public service brochures and collateral material contain the EEO statement.

HIPAA/HITECH Compliance

Maxim has implemented policies, procedures and practices to see that we are in compliance with the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") as well as the Health Information Technology for Economic and Clinical Health ("HITECH") Act and applicable state laws. In Instances where Maxim receives Protected Health Information (PHI) from clients, we will comply with the applicable provisions of the Administrative Simplification rules.

Maxim will safeguard all PHI in electronic and other forms and may only use or disclose such information to treat patients, to arrange for payment for services rendered, for healthcare operations, as required by law, or as otherwise authorized by the patient.

Maxim employees have a duty to maintain the confidentiality of each patient's PHI in accordance with HIPAA, HITECH, and applicable state laws as well as the Company's privacy policies and procedures. Further, contractors have a duty to maintain the confidentiality of each patient's PHI in accordance with applicable law.

Employee Wages & Benefits

Professionals assigned to a facility are considered employees of Maxim for whom Maxim assumes responsibility for payment of wages and benefits. Maxim takes responsibility for withholding federal and state income tax, social security taxes, unemployment insurance, and maintaining state-mandated worker's compensation coverage. Maxim provides FICA, federal unemployment insurance and state unemployment insurance for part-time staff. Our external employees become eligible for a variety of benefits, including healthcare and paid time off, upon working 120 hours or more in a 4-week period. Maintaining eligibility requires working 30 or more hours per week.

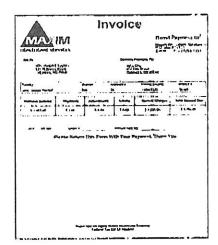
Insurance

Maxim is insured through Underwriters Lloyd's of London. We maintain General and Professional Liability that includes self-insured retention. The General and Professional policies are written as claims-made policies. Further, Maxim maintains Auto Liability coverage and Worker's Compensation policies that meet or exceed each state's requirements.

Billing



The billing process begins in the local office with the collection and verification of each employee's weekly timecards. Office personnel feed the data into Maxim's information



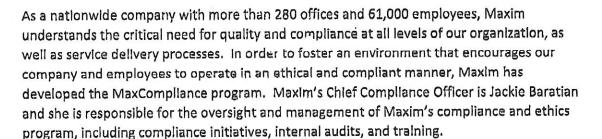
systems, and regional billing teams at Maxim's Headquarters complete the data processing and generate weekly invoices on behalf of each office.

Maxim's accounting, credit, billing, and payroll functions are centrally based out of Maxim's Headquarters located in Columbia, Maryland. Maxim has found that centralized billing and collections is an effective way to present our clients with accurate invoices completed in a timely manner.

Standardized invoices contain the facility name, unit, date of service, shift, class type, employee name, hours

worked, and bill rate. Moreover, we are able to customize invoices to meet our clients' requirements. Maxim has the ability to bill electronically and currently does so for many clients. Invoices are due and payable within 30 days, unless our clients have negotiated other terms.

Focus on Compliance



The overarching goal of MaxCompliance is to encourage and support a culture within our organization which promotes strict adherence to federal and state laws, relevant healthcare program requirements, and Maxim's business policies and Code of Conduct. The MaxCompliance program is applicable to all business lines and employees of the company.

The central tenets of the MaxCompliance program are to assess risks, develop controls, monitor performance, and implement new corrective actions and process enhancements on an ongoing basis. Maxim sincerely believes that if patient and client care is the heart of our business, compliance is the backbone. That is why MaxCompliance is a fundamental part of our company's mission "To provide reliable, safe, and patient-centered care through



Innovative and efficient care delivery methods." Compliance is critical to our organization and employees' provision of healthcare staffing services to our patients and clients.

Maxim's Commitment

Respect and compassion are among the core values of our organization. We piedge to treat every Maxim team member, patient, and client with the utmost respect and dignity. We also recognize that Maxim is in the business of improving lives, and as a result, we expect that every team member exhibits heartfelt compassion and empathy in every interaction, every day. Maxim Health Systems is committed to providing reliable, safe and patient-centered care through creative and efficient care delivery models. Our vision is to be the most respected and admired healthcare services organization in the nation.





State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Solicitation

NUMBER VNF1033

PAGE

ADDRESS CORRESPONDENCE TO ATTENTION OF: TARA LYLE 304-558-2544

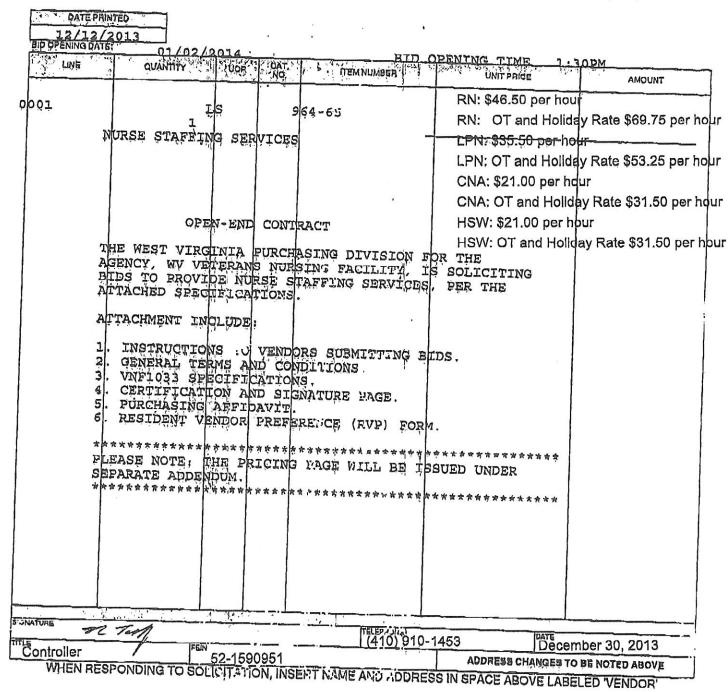
RFQ COPY TYPE NAME/ADDRESS HERE Maxim Healthcare Services, Inc.

dba Maxim Staffing Solutions 7227 Lee Deforest Drive Columbia, MD 21046

DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

CLARKSBURG, WV 26301

304-627-2415



REQUEST FOR QUOTATION Proga Direct Care Stamps Services

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- 9.3 Vendor shall evify Agency immediately of any lost, stolen, or missing eard or key.
- 9.4 Anyone per ining under this Contract will be subject to Agency's security protocol and appeadures.
- 9.5 Vendor shall form all staff of Agency's security protocol and procedures.

10. VENDOR DEPROLO

- 10.1 The following shall be considered a vendor default under this Contract.
 - 10.1.1 Failed to derform Contract Services in accordance with the requirements
 - 10.1.2 Fail to comply with other specifications and requirements contained herein.
 - 10.1.3 Faire to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 10.1.4 Fail to remady deficient performance upon request.
- The following remedies shall be available in Agency upon default.

 - 10.2.1 Carry alion of the Contract.

 10.2.2 Carry alion of one or more release orders issued under this Contract.

 10.2.3 Any other remedies available in law or equity.

11. MISCELLANDUS

11.1 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's esponsibilities under this Contract. The Contract manager must be available ting normal business hours to address any customer service or other issues reconstitution to this Contract. Vendor should list its Contract manager and his or her contact information below.

-	Contract Manager: Jason Nicholas
ļ	Telephone Number: 614-986-3025
	Fax Number: 614-539-0877
	Confract Vianager: Jason Nicholas Telephone Number: 614-986-3025 Fax Number: 614-539-0877 Email Address: Janichol@maxhealth.com
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Revised 10/18/2012

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TIFICATION AND SIGNATURE PAGE

By signing below, I certify the have reviewed this Solicitation in its entirety, understand the requirements, terms and conditions, and contained herein; that I am submitting this bid or proposal for review and consideration; the authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; and suthorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the state of my knowledge is not my knowledge.

Maxim Healthcare Serv Inc. dba Maxim Staffing Solutions
(Gompany)

Robert Teaff, Controller
(Representative Name, Title)
410-910-1453 / 410-910
(Phone Number)
December 30, 2013
(Date)

Revised 10/02/2013

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RFQ No. VNF1033

STATE OF WEST VRGINIA

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. C de 35A-3-10s, nd contract or renewal plany contract may be awarded by the state or any of the political subdivisions to the prospective vendor or prospective vendor or a related party to the vendor or prospective vendor or a related party to the vendor or prospective vendor or a related party to the vendor or prospective vendor or a related party to the eggregate; or (2) the death is in employer default.

EXCEPTION: The prohibition ared above does not apply where a vendor has contasted any lax administered pursuant to chapter elevan of the W. Val. code workers companisation premium permit foe or environmental less or especially and the matter has not become it is of where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provider as of such plan of agreement.

DEFINITIONS:

"Debt" means any asses then premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions be subdivisions of a judgment fine, permit violation, liopage assessment, defaulted workers' compensation premium, penalty or other adepartment presently delinquent or due and required to be paid to the state or any of its political subdivisions including any injerest or additional penalties accrued thereon.

"Employer default" may a having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy certain a laying an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy certain a laying the policy of the repayment agreement with the insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means are ty, whether an individual, corporation, partnership, association, limited liability company or any other form of the head association of other entity whatsoever, related to any vendor by blood, marriage, connership or contract thirty of the party has a relationship or other interest with the vendor so that the party will socially or relative or cantrol a portion of the benefit, profit or other consideration from performance of a vendor built on the party receiving an amount that meats or exceed five percent of the total contract amount.

APPIRMATION: By signing the idem, the vontor's sutherized signer affirms and acknowledges under panelty of law for false awaring (W. Corfe 581-5-3) that neither variety nor any related party ows a debt as defined above and that neither variety of lated barry are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING BIGNATURE Vendor's Name: Maxim Healthcare Solutions, Inc. dba Maxim Staffing Solutions THE W Date: December 30, 2013 Authorized Signature: Maryland State of Howard County of ... bejoip me Inla30th ay of December 20 13 Taken, subscribed, and swo My Commission expires NOTARY PUBLIC AFFIX SEAL HERE Purchasing/Affidavk (Revised 07/01/2012) Kolly Va

Notary Public MD

Carrott County

My Commission Expres June 9, 2014

NOT APPLICABLE to Maxim Healthcare Services, Inc.

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Rev. 07/12

State of West Mirginia NDOR PREFERENCE CERTIFICATE

	jud the date of this c	an lic		(Ve)	gar	end he	in Les	3 ded	conti	กมอนเ	Ŋ	West Virginia for four (4) years immediately preced-
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	Dusiness continuous	ly in \	MAS	Y	ginle	forfal	(1/9)	year.	s imn	redia	e)y	preceding the date of this certification; or 80% of the
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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYY) 11/25/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW, THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policize may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). CONTACT Krista Dean
NAME:
PHONE
PHONE
(AG, NR, EN):
(610) 526-9130
(AG, NR, EN):
(AG, PRODUCER PAN (A/O, No): (610) 826-2021 Altus Partners, Inc ADDRESS, COTTIFICATOR GALTU PRODUCER DUSTOMER ID #00000042 919 Conestoga Road Building 3, Suite 111 NSURER(8) AFFORDING COVERAGE PA 19010 Rosemont INSURER A Lloyd's of London DERURAL 22667 Maurer B. ACE American Ins Co. Maxim Healthcare Services, Inc. 43575 d/b/a Maxim Staffing Solutions INSURERC: Indomnity Ins Co of NA 7227 Lee DeForest Drive Columbia MD 21046 INSURER PT CERTIFICATE NUMBER: 13-14 Staffing Std .. REVISION NUMBER; THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BEI OW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD COVERAGES INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS GHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

ADDITIONS POLICY NUMBER (MM/DDYYY) (MM/DDYYY) 7,000,000 each occurrence Damage to rented Enemises (Ea accuraca) GENERAL LIABILITY 4,000,000 ESPEDE 1#4 X COMMERCIAL GENERAL LIABILITY 11/30/2013 11/30/2014 10,000 MED EXP (Any one person) 3 X CLAIMS-MADE CCCUR Included PERSONAL & ADV INJURY X Professional Liab 7,000,000 GENERAL AGGREGATE X \$4,000,000 SIR 7,000,000 Products PRODUCTS - COMPIOP AGG GENL AGGREGATE LIMIT APPLIES PER evaluaton X POLICY PRO- LOC COMBINED SINGLE LIMIT 1,000,000 H08815501 5 AUTOMOBILE LIABILITY (Ea accident) H08815513 (Owned) BODILY INJURY (Per person) \$ ANY AUTO 11/30/2013 11/30/2014 BODILY INJURY (Per accident) 8 X ALL OWNED AUTOS B PROPERTY DAMAGE SCHEDULED AUTOS (Per accident) ¥ HIRED AUTOS Uninsured motorial combined X NON-OWNED AUTOS Undernaured motorist EACH OCCURRENCE UMBRELLA LIAB AGGREGATE EXCESS LIAB CLAIMS-MADE! DEDUCTBLE RETENTION \$ 11/30/2013 11/30/2014 Y WC3/AU. | OTH C47875201 WORKERS COMPENSATION AND EMPLOYERS' LIABILITY 11/30/2013 11/30/2014 8 1,000,000 C47875225 (ON, WA) E.L. EACH ACCIDENT ANY PROPRIETORPARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory In NH) NIA E.L. DISEASE - PA EMPLOYEE S 1,000,000 1,000,000 E.L. DISEASE - POLICY LIMIT | 5 yes, describe under DESCRIPTION OF OPERATIONS below DESCRIPTION OF OPERATIONS / LOGATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, If more apade is required) Cortificate is issued as evidence of insurance per the policy terms, conditions, and exclusions. CANCELLATION CERTIFICATE HOLDER SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. For Information Purposes Only AUTHORIZED REPRESENTATIVE Kustom. Dear Krista Dean/KMD

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Edith Amador-Boyd

165 Coulspring St Uniontown, PA 15401 (724)557-0839

OBJECTIVE

- Dedicated, service-focused professional seeking to expand my diversified abilities.
- Reliable worker with the ability to quickly learn new concepts and skills.
- Backed by a solid work history, reputation as a team player and passion for helping others.
- Background experience includes caring for the terminally ill (hospice), Alzheimer's and Dementia, final stages of renal, cancer, (stages), and behavioral challenged patients (consumers).
- Managed numerous employees in all aspects, as well as an office.

WORK EXPERIENCE

Direct Care Provider, Certified Nurse Assistant

2/2009 - 6/2013; Worked for various home care agencies P/T and FT at Mt Macrina
Received "exceeds expectations" ratings on all performance reviews. Cited for excellence in interpersonal communications, flexibility and reliability.

- Transformed "difficult" customers/consumers into loyal guests by leveraging strengths in premium service delivery and ability to find "win-win" resolutions.
- Commended for multitasking abilities.
- Learned the basics of assessing patient vital signs under the tutelage of home healthcare nurses, maximized their capabilities.
- Assisted hame nurses and hospice staff with all aspects of daily care, including bathing, feeding, dressing and Activities of Dally Living (ADLs).
- Worked midnight and afternoon shifts.
- Assisted residents to their every need, help them get ready for their ADLs.
- Worked with GERD, Dementia, Hospice, and other units. Assisted several times on the post mortem care of passed residents.
- Assisted consumers with their physical, occupational therapy, and palliative care.

OTHER WORK EXPERIENCE

Staff Accountant, Senior Accounts Manager, Credit and Collections manager (bilingual)

- Started as a civil service GS-3 Department of Defense employee, laid off as a GS-7
- Officer of the Navy for four years
- Senior Account Manage: for Default Research, sales of internet data in the foreclosure forums.
- Staff Accountant Manager, in charge of all the accounting department aspects, supervised a group of 13+ personnel.
- Collections Manager for a mortgage company, supervised a group of 17 collectors, helped them achieved their monthly goals by planning strategic ways of speaking to customers, peers, and helping them to bring accounts to a current status.
- Owned and operated my own coffee house in San Francisco, CA (1990-1992).

AFFILIATIONS

- 10/2003-present; Humane Society, Volunteer.
- 9/2005-present: Volunteer at St John's the Evangelist Regional Catholic School. 3/2003-present: LAASO Latin American Association member in Morgantown, WV.

SKILLS

Bilingual English/Spanish (fluer).

- Computer/liternet savvy
- · Quality Patient Care

EDUCATION

5-1988 Graduated from John Jay High School, San Antonio, TX 8-1996 B.S., Accounting and Psychology, University of California at Berkeley, CA 2-2011 Certified Nurse Assistant, WCCC, Youngwood, PA



STATE OF WEST VIRGINIA DEPARTMENT OF HEALTH AND HUMAN RESOURCES OFFICE OF THE INSPECTOR GENERAL OFFICE OF HEALTH FACILITY LICENSURE AND CERTIFICATION

Registered Long-Term Cure 'wasing Assistant Program

NURSING ASSISTANT REGISTRY SEARCH RESULTS

Registration Information

Name: Edith D. Amedor-Boyd

Eval-Code: '0913-66307

Date of Registration: 9/4/2013

Expiration Date: 9/28/2015

Basis of Registration: Reciprocity

Training Program

Westmoreland County Community College - PA

Substantiated Findings

This nursing assistant has no satisfacted findings of abuse, neglect or misappropriation of resident property on file with the West Virginia Long-Term Care Nursing Assistant Program.

This verification was compresed on 9/5/2013 at 2:34:56 PM.

American Red Cross

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conducted by'
PENTO MONECARE ASSISTY
Date completed: 08/24/2912
The American Rad Cross recognizes
this certificate is valid from
completion date for: 2 Years

This recognizes that Builth Amador-Boyd has completed the requirem

American Red Cross

This recognizes that Edich Ameder-Boyd has completed the requirements for Child EPR conducted by PERTO MONEGOIRE ACENCY Date completed: 68/26/2012
The American Red Cross recognizes this cardicate is valid from completion date for: 2 Years

Americar Red Cross



This recognizes that
Edith Amador-Boyd
has completed the requirements for
Pediatric First-Aid
conducted by
PENTO HONECARE AGENCY
Date completed: 05/20/2022
The American Red Cross recognizes
this carbficate is valid from
completion date for: 2 Years





This recognizes that Edith Amedor-Boyd has completed the requirements for Zofent CPR conducted by PENTO NOMECARE AGENCY Date completed: 09/24/2012 The Amedian Red Cross recognizes this cartificate is valid from completion date for: 2 Years

American ted Cross



This recognizes that
Edith Amnder Beyri
has completed the requirements for
ABC-Adult
conducted by
PENTO HOMECARE AGENCY
Date completed: 05/24/822
The American Red Cross recognizes
this tertificate is valid from
completion date for: 2 Years





This recognizes that
Edith Am ador-Boyd
has completed the requirements for
Adult CPR
conducted by
PENTO HOMECASE AGENCY
Date completed: 05/24/2012
The American Red Cross recognizes
this cartificate is valid from
completion date for: 2 Years

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Cherish Na Jamison



Objective

To obtain a licensed practical nursing position in a medical setting that will allow me to gain experience working with a diverse and challenging population of patients

Skills

- Experienced in working in rehabilitation hospital and long term care facility
- Strong interpersonal and communication skills
- Ability to prioritize, organize and multitask with strong attention to detail

Work Experience

Genesis HealthCare- Mary's Garden Unit Oak Hill, WV October 2012-Present Licensed Practical Nurse

- Administered medications prescribed by physician
- Performed treatments ordered by physician
- Identified and reported changes in condition to supervisor, physician and family

Heartland of Beckley Beckley, WV October 2013-March 2013 Licensed Practical Nurse

- Transcribed physician orders to patient's charts and care plans as required
- Administered patient's ordered medications
- Charts progress hotes in an Informative, factual manner

HealthSouth Rehabilitation Hospital Huntington, WV December 2011- June 2012 Registered Nurse Technician

- Provided assistance to registered nurses within my scope of practice
- Mastered the use of bladder scanner
- Collected urine and stool specimens

Education

Cabell County Career Technology Center Huntington, WV 2012 Nursing Licensed Practical Nursing

Marshall University Huntington, WV 2009
Associate in Applied Science
Pre-Nursing
Achievements:

Dean's List 2009

Mt. Hope High School Mt. Hope, WV 2006
Healthcare High School Diploma
Achievements:
Martin Luther King Savings Bond 2006
Shawn Carter Scholarship 2006
Business Information Technology Certificate 2005

Certifications/License

CPR certified, American Heart Association, expires 2015
Certified Nurse Assistant, State of West Virginia, 2011
Licensed Practical Nurse, State of West Virginia, 2012
Certified in IV Therapy, State of West Virginia, 2012

References

Available upon request

Licensee Information

Page 1 of 1

West Virginia State Board of Examiners for Licensed Practical Nurses

License Lookup Results

Jamison, Cherish N

Address

Beckley, WV

icense Number

33333

License Status

Active

License First Issued

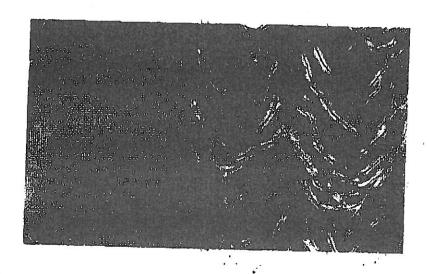
October 15, 2012

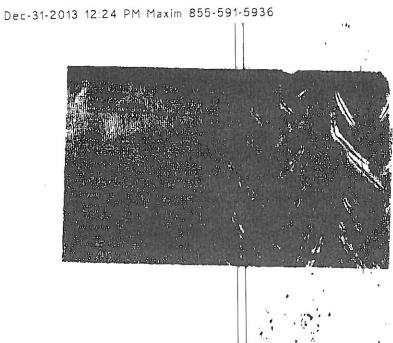
Accense Expiration Date June 30, 2014

Disciplinary Information No disciplinary information on file.

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Search Again





CHRISTINA VAUGHN; RN



Education: Hocking College 7/08 - 6/09 Nelsonville, Ohio Completed Registered Nurse program

8/06 - 9/07 Buckeye Hills Career Center School of Nursing

Rlo Grande, Ohlo

Completed LPN training with IV certification and CPR

10/02 - 11/02 Buckeye Hills Carcer Center - Ohio Peace Officer Training Academy Rio Grande, Ohio Completed Ohio peace officer certification

Work

Experience: McdAssurant
11/10-present RN/Site Review Consultant/Chart Reviews

3/10 – 11/10 REM – Williamstown, WV RN/Health Service Supervisor (Psych. Nursing)

9/09 - 9/11 Today's Choice Health & Wellness Solutions - Athens, OH RN Part-Time
9/09 - 3/10 Camden Clark Memorial Hospital - Parkersburg, WV Ortho/Neuro Staff RN

7/08 - 9/09 Maxim Healthcare Services - Grove City. OH Staffing Agency LPN and RN

1/08 - 7/08 Home Health Care of Southeast Ohio - Guysville, OH LPN Home health care.

1/08 - 6/08 Overbrook Rehabilitation Center - Middleport, Oll LPN hall nurse and treatment nurse duties.

12/96 – 12/07 Kelly Services - Vienna, WV Temporary assignments including long term assignments as: medical historian, present medical transcriptionist, secretary, receptionist.

12/91 - 12/93 M.D. Brown, DDS - Pomeroy, OH Billing Director: Medicaid and Insurance authorizations and billing.

10/02 - 12/04 Lakin Correctional Facility For Women - West Columbia, WV Correctional Officer II

Responsibilities: Central control, inmate supervision, urinalysis coordinator.

Volunteer: Sexual Assault Survivor Advocate, Nicaragua missionary trip, foster parent.

REFERENCES

Work References:

Today's Choice Health & Wellness Solutions
Angela Cremeans Shamblin, Owner
8 North Court Street
Athens, OH 45701
304-573-7734

MedAssurant
Joyce Bigley, Supervisor
4321 Collington Rd.
Bowie, Maryland 20716
301-809-4000

Kelly Services
Attn: Andrea
520 Grand Central Avenue #202
Vienna, WV 26101
(304) 295- 0205

Lakin Correctional Facility for Women 11264 Ohio River Road West Columbia, WV 25287 (304) 674-2440

H.D. Brown, D.D.S., Inc. Attn: Regina Dillard 200 ½ West Main Street Pomeroy, OH 45769 (740) 992-2387

Personal References:

Sandy West, RN - OBleness Memorial 68237 SR 124 Reedsville, OH 45772 74-440-0163

Crystal Arnold, Nursing Instructor RN Program - Hocking College 140 Allen Street Little Hocking, OH 45742 740-989-5338

Amy Morton, RN 396 Beeman Road Washington, WV 26181 (304) 863-3737

NV Board of Examiners for Registered Professional Nurses License Search

Page 1 of

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State Agency Directory (http://epice.wy.gev/Pages/epencie > 300)

Online By acce Atte://www.ww.now/Paper/sprices.asoz)



West Virginia Board of Examiners for Registered Professional Nurses (http://wvrnpoard.com/)

VAUGHN, CHRISTINA

License Information

address:

BYRACUSE, OH

Liconse Namioen 76916

Active

Primary Status:

ALM.

License Firetiesued:

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Cicense Pinstagners:

11/3/2009 10/31/2014

License Expiration Date: License Reserval:

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