



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Solicitation**

NUMBER
SBUS14

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
ALAN CUMMINGS
304-558-2402

\*422105018                      304-769-0444

HERITAGE BUS SALES INC  
 577 GOFF MOUNTAIN RD

CROSS LANES WV 25313

VENDOR

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

SHIP TO

DATE PRINTED
09/09/2013

BID OPENING DATE: 10/08/2013

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		070-30		See Prices inside bid packet
REQUEST FOR QUOTATION (OPEN-END CONTRACT)  THE WEST VIRGINIA PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO PROVIDE SCHOOL BUSES TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS PER THE ATTACHED SPECIFICATIONS.						
***** THIS IS THE END OF RFQ                      SBUS14 ***** TOTAL:						
10/28/13 12:28:57 PM West Virginia Purchasing Division						

SIGNATURE <i>William D. D...</i>	TELEPHONE 304-345-2490	DATE 10-29-13
TITLE President	FEIN 201602832	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION INSERT NAME AND ADDRESS IN SPACE ABOVE LABELLED 'VENDOR'

**CERTIFICATION AND SIGNATURE PAGE**

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Heritage Bus Sales, Inc.

(Company)



(Authorized Signature)

William D. Duncan, President

(Representative Name, Title)

304-345-2490

(Phone Number)

304-759-9807

(Fax Number)

10-29-13

(Date)

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: SBUS14**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

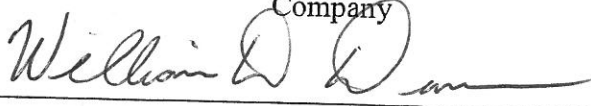
**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8  |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9  |
| <input checked="" type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Heritage Bus Sales, Inc.

\_\_\_\_\_  
 Company  
  
 \_\_\_\_\_  
 Authorized Signature

10-29-13

\_\_\_\_\_  
 Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

## SBUS14 Pricing Pages

### TRANSIT UNITS

#### 71 Passenger

210HP, FE		\$	NO BID
225HP, FE		\$	NO BID
225HP, RE		\$	94,108.00
Delivery to Charleston, WV		\$	1,500.00

#### 77 Passenger

210HP, FE		\$	NO BID
225HP, FE		\$	NO BID
225HP, RE		\$	99,037.00
Delivery to Charleston, WV		\$	1,500.00

#### 84 Passenger

240HP, FE		\$	NO BID
240HP, RE		\$	100,915.00
Delivery to Charleston, WV		\$	1,500.00

#### 89 Passenger

240HP, FE		\$	NO BID
240HP, RE		\$	103,559.00
Delivery to Charleston, WV		\$	1,500.00

# SBUS14 Pricing Pages

## CONVENTIONAL UNITS

<p>Type A - 130HP                      Type A - LPG fueled                      Type B - 130HP                      Delivery to Charleston, WV</p>	<p>24 Passenger</p>	<p>\$ <u>NO BID</u>                      \$ <u>NO BID</u>                      \$ <u>71,149.00</u>                      \$ <u>1,500.00</u></p>
<p>Type A - 130HP                      Type A - LPG fueled                      Type B - 130HP                      Delivery to Charleston, WV</p>	<p>30 Passenger</p>	<p>\$ <u>NO BID</u>                      \$ <u>NO BID</u>                      \$ <u>71,726.00</u>                      \$ <u>1,500.00</u></p>
<p>Regular - 175HP                      Regular - LPG fueled                      Delivery To Charleston, WV</p>	<p>35 Passenger</p>	<p>\$ <u>73,986.00</u>                      \$ <u>NO BID</u>                      \$ <u>1,500.00</u></p>
<p>Regular - 190HP                      Regular - LPG fueled                      Regular - 210HP                      Delivery To Charleston, WV</p>	<p>47 Passenger</p>	<p>\$ <u>76,228.00</u>                      \$ <u>NO BID</u>                      \$ <u>76,228.00</u>                      \$ <u>1,500.00</u></p>
<p>Regular - 190HP                      Regular - LPG fueled                      Regular - 210HP                      Delivery To Charleston, WV</p>	<p>53 Passenger</p>	<p>\$ <u>76,745.00</u>                      \$ <u>NO BID</u>                      \$ <u>76,745.00</u>                      \$ <u>1,500.00</u></p>
<p>Regular - 190HP                      Regular - 210HP                      Regular - LPG fueled                      Delivery To Charleston, WV</p>	<p>59 Passenger</p>	<p>\$ <u>77,427.00</u>                      \$ <u>77,427.00</u>                      \$ <u>NO BID</u>                      \$ <u>1,500.00</u></p>
<p>Regular - 210HP                      Regular - 225HP                      Regular - LPG fueled                      Delivery To Charleston, WV</p>	<p>65 Passenger</p>	<p>\$ <u>78,875.00</u>                      \$ <u>78,875.00</u>                      \$ <u>NO BID</u>                      \$ <u>1,500.00</u></p>
<p>Regular - 210HP                      Regular - LPG fueled                      Delivery To Charleston, WV</p>	<p>71 Passenger</p>	<p>\$ <u>79,354.00</u>                      \$ <u>NO BID</u>                      \$ <u>1,500.00</u></p>

# SBUS14 Pricing Pages

## 77 Passenger

Regular - 210HP	\$ 83,935.00
Regular - 225HP	<u>\$ 83,935.00</u>
Regular - LPG fueled	<u>\$ NO BID</u>
Delivery To Charleston, WV	<u>\$ 1,500.00</u>

## SBUS14 Pricing Pages

### Special Needs – Conventional

175HP LPG fueled	35 Passenger	\$ 78,013.00 <u>\$ NO BID</u>
190HP LPG fueled	47 Passenger	\$ 80,009.00 <u>\$ NO BID</u>
210 HP LPG fueled	53 Passenger	\$ 80,527.00 <u>\$ NO BID</u>
210 HP LPG fueled	59 Passenger	\$ 81,269.00 <u>\$ NO BID</u>
225 HP LPG fueled	65 Passenger	\$ 82,692.00 <u>\$ NO BID</u>
225 HP LPG fueled	71 Passenger	\$ 83,069.00 <u>\$ NO BID</u>
225 HP LPG fueled	77 Passenger	\$ 87,662.00 <u>\$ NO BID</u>
Delivery - All Chassis Listed Above to Charleston, WV		\$ <u>1,500.00</u>

### SBUS14 Pricing Pages

**DELIVERY:**

Bidders must state number of days after receipt of order (ARO) for bus delivery. Number of days for delivery shall be no greater than 120 days. This does include "letters of intent".

Buses will be delivered within 120 days ARO.

Unit Vendor: Heritage Bus Sales, Inc. ( IC Corporation Units)

William D. Duncan *William D. Duncan*  
Print Name) (Signature)

Date 10-29-13

Phone 304-345-2490

Toll Free Phone Number None

Fax: 304-759-9807

Email bduncan@heritagetrks.com



State of West Virginia  
**VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. **Application is made for 5% resident vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**  
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: Heritage Bus Sales, Inc.

Signed: 

Date: 10-29-13

Title: President

RFQ No. SBUS14

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Heritage Bus Sales, Inc.

Authorized Signature: *William D. Duncan* Date: 10-29-13

State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 29 day of October, 2013.

My Commission expires 10 / 23 / 2020



NOTARY PUBLIC *Jennifer Workman*  
Purchasing Affidavit (Revised 07/01/2012)

**NOTE:**  
Vendor and Notary's date must be the same.  
Notary required to AFFIX SEAL on Purchasing Affidavit.