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PSH14155 Revised Pricing Page

Total Bid

Provide total lump-sum bul to install ten (10) Steam Heating and Cooling PTAC Units, per the attached specifications, including all labor, materials, supplies, equipment and any incidentals necessary for the complete removal of old units and installation of new units, per the attached specifications:

Total bid	\$ \$41.984.00
Vendor:Southern Air, Inc.	
Address 2655 Lakeside Drive	
Lynchburg, VA 24501	
Remit to address: PO Box 4205	
Lynchburg, VA, 24502	. 3180
Contact Name: Ben Wilkinson	
Phone number: (434) 385-6200	
Fax numitier; (434) 385-9081	West Hirainia Purchasina Division
Email:ben.wilkinson@southern-air.	com
Signature: Stain & Eller / Signed by	PLC on revised page only
Titie: Vice President, Business Deve	lopment
Date:May 28, 2014	

CERTIFICATION AND SIGNATURE PAGE

SOUTHERN AIR BLFD

By signing below, I certify that I have reviewed this Solicitation in its entirety, understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

(Authorized Signature) Ben Wilkinson Vice-President Business Development (Representative Name, Title) (434) 385-6200 (434) 385-9081 (Phone Number) (Fax Number)					
(Authorized Signature) Ben Wilkinson Vice-President Business Development (Representative Name, Title)	(Phone Number)	(Fax Number)			
(Authorized Signature) Ben Wilkinson Vice-President Business Development	(434) 385-6200	(434) 385-9081			
(Authorized Signature)	(Representative Name, T	'itle)			
Par lui	Ben Wilkinson Vice-P	resident Business Developmen			
Par Win	(Authorized Signature)				
(Comment)	-				

RFQ No.	PSH14155

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and; (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:	
Vendor's Name: Southern Air, Inc.	
	May 28, 2014
State of Virginia	
County of City of Lynchburg , to-wit;	
Taken, subscribed, and sworn to before me this 28 day of May	, 20_14
My Commission expires March 31 , 20 16.	
OTARL	Let L Martin Purchasing Affidavia (Revised 07/01/2012)
ONWEALTH OF	

STATE OF WEST VIRGINIA,

WV-73 Rev. 08/2013



State of West Virginia DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT West Virginia Code §21-1D-5

COUNTY OF City of Lynchburg , TO-WIT:				
I, Ben Wilkinson, after being first duly sworn, depose and state as follows:				
1. I am an employee of Southern Air, Inc. ; and, (Company Name)				
2. I do hereby attest that Southern Air, Inc. (Company Name)				
maintains a valid written drug free workplace policy and that such policy is in compliance with West Virginia Code §21-1D.				
The above statements are sworn to under the penalty of perjury.				
By: Ben Wilkinson Title: Vice-President Business Development Company Name: Southern Air, Inc.				
Date: May 28, 2014				
Taken, subscribed and sworn to before me this _28 day ofMay, _2014				
Sublic * (Notary Public)				
THIS AFFIDAVIT MUST BE SUBMITTED WITH THE BID IN ORDER TO COMPLY WITH WY CODE PROVISIONS. FAILURE TO INCLUDE THE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF THE BID.				

Department of Agency Administration, Purchasing REQ.P.O# PSH14155

BID BOND

KNOW	ALL MEN BY THESE	PRESENTS, That we, the un	ndersigned, Southern Air, Inc.
of	Lynchburg	VA	, es Principal, and Hartford Accident and Indemnity
Company_of			, a corporation organized and existing under the laws of the State of
CT	_ with its principal offic	e in the City of Hartford, C	as Surety, are held and firmly bound unto the State
of West Virginia	as Obligee, in the pen	al sum of Five Percent of A	Amount Bid (\$ 5%) for the payment of which,
well and truly to	be made, we jointly and	d severally bind ourselves, o	our heirs, administrators, executors, successors and assigns.
The Co	ndition of the above ob	ligation is such that whereas	the Principal has submitted to the Purchasing Section of the
Department of A	dministration a certain l	bid or proposal, attached her	reto and made a part hereof, to enter into a contract in writing for
Replace 11 P	TAC Units for the HV	AC System, Jackie Withr	ow Hospital
T WON	HEREFORE,		
	ald bld shall be rejected		ter into a contract in accordance with the bid or proposal attached
hereto and shall agreement creat force and effect.	fumish any other bonds ed by the acceptance of	s and insurance required by of said bid, then this obligatio ood and agreed that the liab	the bid or proposel, and shall in all other respects perform the on shall be null and void, otherwise this obligation shall remain in full illity of the Surety for any and all claims hereunder shall, in no event,
way impaired or waive notice of a	affected by any extensi ny such extension.	ion of the time within which t	grees that the obligations of said Surety and its bond shall be in no the Obligee may accept such bid, and said Surety does hereby into set their hands and seals, and such of them as are corporations
			presents to be signed by their proper officers, this
28th day		2014	processing to accomplished an experience of the
200,	·,	*	
Ĉ	Par Sand		Southern Air, Inc.
Principal Corpora	116 Ce81		
20			(Name of Principal)
হৈছে:-			(Name of Principal)
SE IL			BU TO SERVICE OF THE
SE IL			(Must be President or Ben Wilkinso

IMPORTANT – Surety executing bonds must be licensed in West Virginia to transact surety insurance. Raised corporate seals must be affixed, a power of attorney must be attached.

POWER OF ATTORNEY

Direct Inquiries/Claims to:

THE HARTFORD

Bond 7-4 One Hartford Plaza Hartford, Connecticut 08155 call: 888-266-3488 or fex: 880-757-5835)

KNOW ALL PERSONS BY THESE PRESENTS THAT:	Agency Code: SurePath
Hartford Fire Insurance Company, a corporation duly organized under	the laws of the State of Connecticut
Hartford Casualty Insurance Company, a corporation duly organized u	under the laws of the State of Indiana
M Hartford Accident and Indemnity Company, a corporation duly organi	
Hartford Underwriters Insurance Company, a corporation duly organic	
Twin City Fire insurance Company, a corporation duly organized under	
Hartford Insurance Company of Illinois, a corporation duly organized to	under the laws of the State of Illinois
Hartford Insurance Company of the Midwest, a corporation duly organ	
Hartford Insurance Company of the Southeast, a corporation duly on	
berger their home office in Hedderd Connection Connection	

eving their home office in Hartford, Connecticut (hereinafter collectively referred to as the "Companies") do hereby make, constitute and appoint

Joanna M. Carson of Lynchburg, VA

their true and lawful Attorney-in-Fact, to sign its name as surety(ies) only as delineated above by [X], and to execute, seal and acknowledge the following bond, undertaking, contract or written instrument:

Bond No. Bld Bond

on behalf of Southern Air, Inc.

neming

State of West Virginia, Department of Administration as Obligee in the amount of See Bond Form on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

In Witness Whereof, and as authorized by a Resolution of the Board of Directors of the Companies on August 1, 2009, the Companies have caused these presents to be signed by its Vice President and its corporate seals to be hereto affixed, duly attested by its Assistant Secretary. Further, pursuant to Resolution of the Board of Directors of the Companies, the Companies hereby unambiguously affirm that they are and will be bound by any mechanically applied signatures applied to this Power of Attorney.

















Wesley W. Cowling, Assistant Secretary

M. Ross Fisher, Vice President

STATE OF CONNECTICUT

COUNTY OF HARTFORD

Hartford

On this 12th day of July, 2012, before me personally came M. Ross Fisher, to me known, who being by me duly swom, did depose and say: that he resides in the County of Martford, State of Connecticut; that he is the Vice President of the Companies, the corporations described in and which executed the above instrument; that he knows the seals of the said corporations; that the seals affixed to the said instrument are such corporate seals; that they were so affixed by authority of the Boards of Directors of said corporations and that he signed his name thereto by like authority.



CERTIFICATE

Kartlan T. Maynard

Kathleen T. Maynard Notary Public My Commission Expires July 31, 2016

I, the undersigned, Vice President of the Companies, DO HEREBY CERTIFY that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which is still in full force effective as of May 28, 2014 Signed and sealed at the City of Hartford.

















Gary W. Stumper, Vice President

WV-75 Created 07/18/12



State of West Virginia

PURCHASING DIVISION

Construction Bid Submission Review Form

This list has been provided for informational purposes only and is not to be construed as a complete list of request for quotation or bidding requirements for any individual construction project. This list does not and cannot include every item, mistake or oversight that could cause a contractor's bid to be disqualified. Rather, this list is intended to draw attention to some of the most common problems that the Purchasing Division encounters in the bidding process for construction projects. All potential bidders must read the request for quotation, all additional documents, and all instructions relating thereto ("Bid Documents") in their entirety to identify the actual request for quotation and bidding requirements. Failure to read the Bid Documents in their entirety and comply with the stated requirements contained therein may result in bid disqualification.

Errors That Shall Be Reason for Immediate Bid Disqualification

- 1. Failure to attend a mandatory pre-bid meeting
- 2. Fallure to sign the bid
- 3. Failure to supply West Virginia contractor's license # on bid
- 4. Failure to supply a signed drug free workplace affidavit with the bid
- 5. Failure to supply a valid bid bond or other surety approved by the State of West Virginia
- 6. Fallure to meet any mandatory requirement of the RFQ
- 7. Failure to acknowledge receipt of Addenda (only if stipulated as mandatory)
- 8. Failure to submit bid prior to the bid opening date and time
- 9. Federal debarment
- 10. State of West Virginia debarment or suspension

Errors that May Be Reason for Bid Disqualification Before Contract Award

- 1. Uncontested debt to the State exceeding \$1,000.00 (must be cured prior to award)
- Workers' Compensation or Unemployment Compensation delinquency (must be cured prior to award)
- 3. Not registered as a vendor with the State (must be cured prior to award)
- 4. Failure to obtain required bonds and/or insurance
- 5. Failure to provide the sub-contractor listing within 1 business day of bid opening.
- 6. Failure to use the provided RFQ form (only if stipulated as mandatory).

SPECIFICATIONS

- 1. PURPOSE AND SCOPE: The West Virginia Purchasing Division is soliciting bids on behalf of the WVDHHR / BHHF / Jackie Withrow Hospital to establish a contract for purchase of eleven (11) steam heating and cooling Packaged Terminal Air Conditioner Units (PTAC) units to be installed by the vendor, and removal of the current 11 in place.
- 2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 "Contract Services" means removal of eleven (11) existing PTAC units and replacement and installation of equal number and type of units.
 - 2.2 "Pricing Page" means the pages upon which Vendor should list its proposed price for the Contract Services. The Pricing Page is either included on the last page of this RFQ or attached hereto as Exhibit A.
 - 2.3 "RFQ" means the official request for quotation published by the Purchasing Division and identified as PSH14155.
- 3. QUALIFICATIONS: Vendor shall have the following minimum qualifications:
 - 3.1. WV Contractor's License.
 - 3.2. Vendor must have installed PTAC units in at least three other commercial facilities in the past five years. Vendor should provide documentation in the form of project references indicating the name/location of project, owner of facility, contact information for the owner, number of PTAC's installed, and the date of the project.

4. MAND ATORY REQUIREMENTS:

- 4.1 Mandatory Contract Services Requirements and Deliverables: Contract Services must meet or exceed the mandatory requirements listed below.
 - 4.1.1 11 (each) Steam Heating and Cooling PTAC Units

4.1.1.1 Steam Heating and Cooling PTAC Units must be the same or the equivalent of the current units installed in the facility which are American Electric Model Number PTEC0701 OCH.

4.1.1.2 Steam Heating and Cooling PTAC Units must be compatible with the following specifications:

Amps:

Min 2.8/3.0 Max 4.8/5.0

Watts:

Min 610/600 Max 820/800

BTU / HR: Min 7100/7000 R22 21.00z

Max 9200/9000 R22 22.5oz

Indoor Fan:Motor 0.6 Mini Circuit Ampacity, 1/15 HP, Min 10amps Max 15amps Overcurrent Protective Device.

- 4.1.1.3 Steam Heating and Cooling PTAC Units must be fully installed by the vendor. Vendor must also remove the current 11 units in place but leave them at the facility upon completion.
- 4.1.1.4 All new 11 units must carry a minimum one year parts and labor warranty.

5. CONTRACT AWARD:

- 5.1 Contract Award: The Contract is intended to provide Agency with a purchase price for the Contract Services. The Contract shall be awarded to the Vendor that provides the Contract Services meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.
- 5.2 Pricing Page: Vendor should complete the Pricing Page by providing a lump-sum price for the complete removal of existing units and their relocation to an-onsite location of the Agency's selection; providing eleven (11) new PTAC units per the specifications; and installing the new units in the location of the existing units, including all labor, materials, supplies, equipment and all associated costs. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Notwithstanding the foregoing, the Purchasing Division may correct errors as it deems appropriate. Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

- 6. PERFORMANCE: Vendor and Agency shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already included herein by Agency. In the event that this Contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.
- 7. PAYMENT: Agency shall pay a single invoice for the Contract amount, in arrears, as shown on the Pricing Pages, for all Contract Services performed and accepted under this Contract. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.
- 8. TRAVEL: Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel costs may be included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the Agency separately.
- 9. FACILITIES ACCESS: Performance of Contract Services may require access cards and/or keys to gain entrance to Agency's facilities. In the event that access cards and/or keys are required:
 - 9.1. Vendor must identify principal service personnel which will be issued access cards and/or keys to perform service.
 - 9.2. Vendor will be responsible for controlling cards and keys and will pay replacement fee, if the cards or keys become lost or stolen.
 - 9.3. Vendor shall notify Agency immediately of any lost, stolen, or missing card or key.
 - 9.4. Anyone performing under this Contract will be subject to Agency's security protocol and procedures.
 - 9.5. Vendor shall inform all staff of Agency's security protocol and procedures.

10. VENDOR DEFAULT:

- 1).1. The following shall be considered a vendor default under this Contract.
 - 10.1.1. Failure to perform Contract Services in accordance with the requirements contained herein.
 - 10.1.2. Failure to comply with other specifications and requirements contained hereir
 - 10.1.3. Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 10.1.4. Failure to remedy deficient performance upon request.
- 10.2. The following remedies shall be available to Agency upon default.
 - 10.2.1. Cancellation of the Contract
 - 10.2.2. Can rellation of one or more release orders issued under this Contract
 - 10.2.3. Any other remedies available in law or equity

11. MISCELLANEOUS:

1).1. Contract Manager: During its performance of this Contract. Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Larry Coburn

Telephone Number: (304) 324-4272

Fax Number: 1304: 324-4274

Email Address: larry.coburn@southern-air.com

- 11.2 Permits: The vendor shall procure all necessary permits and licenses to comply with all applicable Federal, State, or Municipal laws, along with all regulations, and ordinances of any regulating body.
- 11.3 Work Restrictions: Work shall be performed between normal business hours of 8:00am and 4.30pm Monday through Friday except state recognized holidays.

This is a non-smoking building. Smoking is not permitted within the building or near entrances, windows, or outdoor air intakes.

Contractor will be responsible for maintaining their own tools and equipment. There will not be a designated storage space in the facility.

- 11.4 Codes: All work is to be performed in compliance with applicable Federal and State codes.
- 11.5 Safety: All applicable local safety and OSHA rules and guidelines shall be met by the Vendor. Work shall be subject to verification and inspection by Hospital Safety representatives. Such verification shall not relieve the Vendor from meeting all applicable safety regulations and inspection by other agencies.

Notify Owner if suspected hazardous materials are encountered. Any areas requiring abatement will be provided by the Hospital under a separate contract.

11.6 Workmanship: Vendor shall complete all work in a neat and workmanlike manner.

All work shall be done using new materials in a manner that meets commercial quality standards. Work shall be neat, true, plumb and square as applicable. Vendor shall verify all dimensinos.

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: PSH14155

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Adde	nd	um]	Numbers Received:			
(Chec	kt	he be	ox next to each addendum re	ceive	d)	
	[Addendum No. 1	[Addendum No. 6
	[]	Addendum No. 2]		Addendum No. 7
	[]	Addendum No. 3	Ţ]	Addendum No. 8
	Ĺ]	Addendum No. 4	(]	Addendum No. 9
	[)	Addendum No. 5	[]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Southern Air Inc.

Company

Authorized Signature

5-28-2014

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

SOLICITATION NUMBER: PSH14155 Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

I]	Modify bid opening date and time
اً مِي	1	Modify specifications of product or service being sought
į ∀″	I	Attachment of vendor questions and responses
14]	Attachment of pre-bid sign-in sheet
Ì	ļ	Correction of error
Ţ)	Other

Description of Modification to Solicitation:

Addendum #1 issued to:

- 1. Provide answers to the technical questions submitted for the RFQ;
- 2. Provide a copy of the Mandatory Pre-Bid Meeting Sign-in Sheet from 5/15/14;
- 3. Provide revised specifications, including a Revised Pricing Page.

NO OTHER CHANGES

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vender should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

4

ATTACHMENT A

Revised 6/8/2012

The following question was asked in regards to RFQ # PSH14155.

Question: 1. The five existing units that are located in the staff dining room are not P-TAC units. They are heating only, fan coil units. They do not have an outside air wall louver or wall sleeve. Each unit also has piping running in the wall directly behind it.

SOUTHERN AIR BLFD

To install a P-TAC unit in place of an existing fan-coil we would have to do the following:

- a. Cut a hole in the existing exterior wall. (This wall is a curved block and brick wall)
- b. Install a new steel lintel for the opening
- c. Fatch the walls
- d. Relocate the existing piping
- e. Provide new 208-240 power for the unit. (This will have to come from the boiler room)

Please advise us to how you would like for us to bid these units.

Answer: After speaking with all the facility representatives, we agree we want the new units in the staff dining room to be heating and air. The vendor will be required to cut a hole in the existing exterior wall, and install a new steel lintel for the opening. The vendor will be responsible for re-patching the walls after this is completed, both inside and outside. Vendor will also be required to relocate the existing piping and provide new 208-240 power for the units. This will come from the boiler room under this part of the building.

**Also discussed at the pre-bid. ** The original specification calls for eleven (11) new PTAC units. We are changing this now to only ten (10) PTAC units. We do not wish to replace the heating unit located in the staff dining room directly behind the walk in freezer. We have attached a new pricing page to use to reflect the new total.



848 Mercer Mall Rd. - Bluefield, WV 24701-8816 - Phone (304) 324-4272 Fax (304) 324-4274

www.southern-air.com

March 3, 2013

West Virginia Purchasing Division Robert Kilpatrick

RE: Replacement of 10 P-tac/ Fan coil type units.

Gentlemen:

We are preparing a bid on the above mentioned project. Our quote will be as follows:

Project electrical, plumbing and HVAC

\$41,984.00

We acknowledge receipt of one addenda.

Bonds included

We include:

Taxes Permits

We exclude:

Rock Excavation
Dewatering
Fire Protection
Painting
Tap Fees/Availability Charges
Utility Fees/Dump Fees
Concrete Pads
Site Work – Piping 5' Beyond Building
Roof Flashing & Patching
Temporary Water
Renair of interior flooring or wall deficiencies und

Repair of interior flooring or wall deficiencies uncovered by removal of existing equipment. New shut-off valves or thermostatic traps for steam supply and condensate return piping.

We include cleanup by our trades to Site Dumpster provided by others.

Prices are based on receipt of an AIA contract form #A 401. Warranty on Southern Air, Inc's work not to exceed one year. This quote is good for fifteen (15) days.



Bluefield, WV 24701-8816 (304) 324-4272

Due to the volatility of pricing in the construction materials market, our quote is subject to adjustments to compensate for unforeseen price increases from suppliers. Any adjustments will be at our actual costs and will be supported by documentation.

Retainage, if any, will not exceed 5%. Payment terms limiting payment to Southern Air, Inc. until Contractor has received payment will be a matter of timing only, and not a condition precedent. Under no circumstances will Southern Air Inc. accept "Pay if Paid / Condition Precedent" payment terms

We appreciate the opportunity to be of service. If you have any questions or need additional information, please feel free to contact me.

Sincerely,

Larry Coburn Service Project Manager larry.coburn@southern-air.com 304-324-4272