

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Solicitation

NUMBER MV14 PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF

ADDRESS CHANGES TO BE NOTED ABOVE

ALAN CUMMINGS 304-558-2402

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*709034823 304-369-2411 STEPHENS AUTO CENTER PO BOX 278

DANVILLE WV 25053-0278

DATE PRINTED 07/31/2013 BID OPENING DATE: 08/28/2013 BID OPENING TIME 1:30PM CAT. LINE QUANTITY UOP ITEM NUMBER UNIT PRICE **AMOUNT** NO. d001 IS **1**70-06 Various prices 1 AUTOMOBILES REQUEST FOR QUOTATION (OPEN-END CONTRACT) THE WEST VIRGINIA STATE PURCHASING DIVISION ON BEHALF OF ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS IS SOLICITING BIDS TO PROVIDE AN OPEN-END STATEWIDE CONTRACT FOR 2014, OR LATEST MODEL YEAR, MOTOR VEHICLES PER THE ATTACHED SPECIFICATIONS. THIS IS THE END OF REO MV14 ***** TOTAL: Various price 10/16/13 10:31:17 AM West Virginia Purchasing Division TELEPHONE 304-369-24// SIGNATURE

55-012-8010

CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

| Stephens Auto Center |
|---|
| (Company) |
| (Authorized Signature) |
| Richard Stephens, Vice President (Representative Name, Title) |
| 304-369-2411 304-369-2490 |
| (Phone Number) (Fax Number) |
| 10-15-13 |
| (Date) |

with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products.

This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

Virginia Surplus Property and should provide this information in the "Options" section of each vehicle class pricing page.

6.4 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

7. MISCELLANEOUS:

- 7.1 No Substitutions: Vendor shall supply only Contract Items submitted in response to the RFQ unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 7.2 Reports: Vendor shall provide annual summaries to the WV Purchasing Division showing West Virginia State Agencies and Political Sub-division use which will include: items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 7.3 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Richard Stephens
Telephone Number: 304-369-24//
Fax Number: 304-369-2490
Email Address: rstephens & stephensauto-com

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: MV14

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

| _ | | | | |
|----------|----------------|---|---|-----------------|
| [X] | Addendum No. 1 | [|] | Addendum No. 6 |
| [X] | Addendum No. 2 | [|] | Addendum No. 7 |
| $[\chi]$ | Addendum No. 3 |] |] | Addendum No. 8 |
| [X] | Addendum No. 4 | 1 |] | Addendum No. 9 |
| [X] | Addendum No. 5 |] |] | Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Authorized Signature

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012

CLASS 1-AUTOMOBILE

| Vendor Name: | Stephens Auto Center | | |
|----------------------|-----------------------------|--|--|
| Manufacturer/Brand: | Ford | | |
| Model Name & Number: | Fiesta P4B | | |
| Model Name & Number: | Fiesta P4B | | |

Vehicle Requirements:

| Classification: | Sub Compact Car | | |
|--------------------|----------------------|--|--|
| Drive: | Front Wheel | | |
| Passenger seating: | 4 (including driver) | | |
| Doors: | 4, minimum | | |
| Wheelbase: | 98 in., minimum | | |
| CLIMID | 3,300 lbs min | | |
| GVWR: | 3,700 lbs max | | |
| Engine: | 4 cylinder minimum | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|--|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost | |
| Gasoline | 39 | 29 | \$15,333.00 | \$25,777.30 | |
| Flex-fuel | | | | | |
| Diesel | | | | | |
| CNG/Bifuel | | | | | |
| Hybrid | | 8 | | | |

10.00

| FOB Dealership: (Deduct) | \$ |
|--|----|
| FOB Other than Metro Charleston - Per Mile | \$ |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 2-AUTOMOBILE

| Vendor Name: | Stephens Auto Center | | |
|----------------------|-----------------------------|--|--|
| Manufacturer/Brand: | Ford | | |
| Model Name & Number: | Focus P3F | | |

Vehicle Requirements:

| Classification: | Compact Sedan | | |
|--------------------|----------------------|--|--|
| Drive: | Front Wheel | | |
| Passenger seating: | 5 (including driver) | | |
| Doors: | 4, minimum | | |
| Wheelbase: | 104 in., minimum | | |
| CIMAID | 3,800 lbs. min | | |
| GVWR: | 4,000 lbs. max | | |
| Engine: | 4 cylinder minimum | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|--------------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 37 | 27 | \$15,966.00 | \$27,039.57 |
| Flex-fuel | 28 | 20 | \$15,966.00 | \$30,698.14 |
| Diesel | | | 35-300-5100 33 FeV | |
| CNG/Bifuel | | 2000 20 2 100 | | |
| Hybrid | | | | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 3-AUTOMOBILE

| Vendor Name: | Stephens Auto Center | | |
|----------------------|-----------------------------|--|--|
| Manufacturer/Brand: | Ford | | |
| Model Name & Number: | Fusion POG | | |
| | | | |

Vehicle Requirements:

| Classification: | Mid Size Sedan |
|--------------------|----------------------|
| Drive: | Front Wheel |
| Passenger seating: | 5 (including driver) |
| Doors: | 4, minimum |
| Wheelbase: | 108 in., minimum |
| CIMAID | 4,400 lbs. min |
| GVWR: | 4,650 lbs. max |
| Engine: | 4 cylinder minimum |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|---|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 34 | 22 | \$17,125.00 | \$29,658.42 |
| Flex-fuel | | | | |
| Diesel | | | *************************************** | |
| CNG/Bifuel | | | HARVII VIIIS | |
| Hybrid | | | ************************************** | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 4-AUTOMOBILE

| Vendor Name: | Stephens Auto Center | |
|----------------------|----------------------|--|
| Manufacturer/Brand: | Ford | |
| Model Name & Number: | Taurus P2D | |
| | | |

Vehicle Requirements:

| Classification: | Large Sedan |
|--------------------|----------------------|
| D . | Front Wheel or Rear |
| Drive: | Wheel |
| Passenger seating: | 5 (including driver) |
| Doors: | 4, minimum |
| Wheelbase: | 111 in., minimum |
| CLILAID | 4,900 lbs. min |
| GVWR: | 5,300 lbs. max |
| Engine: | 4 cylinder minimum |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|----------------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 29 | 19 | \$20,286.00 | \$34,918.49 |
| Flex-fuel | 21 | 13 | \$20,286.00 | \$40,890.40 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 5-AUTOMOBILE

| Vendor Name: | Stephens Auto Center | |
|----------------------|-----------------------------|--|
| Manufacturer/Brand: | Jeep | |
| Model Name & Number: | Patriot MKTE74 | |

Vehicle Requirements:

| Classification: | Compact Utility |
|--------------------|----------------------|
| Drive: | Front or Rear |
| Passenger seating: | 5 (including driver) |
| Doors: | 4, minimum |
| Wheelbase: | 100 in., minimum |
| CIMID | 4,255 lbs. min |
| GVWR: | 5,025 lbs. max |
| Engine: | 4 cylinder minimum |
| | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 28 | 21 | \$17,515.00 | \$32,023.93 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | *** | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 5A - AUTOMOBILE

| Stephens Auto Center | | |
|-----------------------------|--|--|
| Jeep | | |
| Patriot MKJE74 | | |
| | | |

Vehicle Requirements:

| Classification: | Compact Utility | |
|--------------------|----------------------|--|
| Drive: | 4 Wheel/All Wheel | |
| Passenger seating: | 5 (including driver) | |
| Doors: | 4, minimum | |
| Wheelbase: | 102 in., minimum | |
| CUMID | 4350 lbs. min, | |
| GVWR: | 5600 lbs. max. | |
| Engine: | 4 cylinder minimum | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 27 | 21 | \$19,275.00 | \$34,155.95 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| \$ 10.00 |
|-------------|
| \$ 1.49 |
| \$ |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center |
|----------------------|----------------------|
| Manufacturer/Brand: | Jeep |
| Model Name & Number: | Patriot MKJE74 |
| | |

Vehicle Requirements:

| Classification: | Compact Utility |
|-------------------------|--|
| Drive: | 4 Wheel/All Wheel with High & Low Range |
| Passenger seating: | 5 (including driver) |
| Doors: | 4, minimum |
| Wheelbase: | 102 in., minimum |
| GVWR: | 4350 lbs. min, 5600 lbs. max. |
| Engine: | 4 cylinder minimum |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires. |
| Tow Package: | Installed Hitch & Wiring |
| Slush/All-Weather Mats: | Installed: Driver, Passenger, Cargo Areas |

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 23 | 20 | \$20,584.00 | \$37,499.76 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 10.00 \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 6 - AUTOMOBILE

Vendor Name:

Stephens Auto Center

Manufacturer/Brand:

Model Name & Number:

Jeep
Grand Cherokee WKTH74

Vehicle Requirements:

| Classification: | Mid Size Utility | |
|--------------------|----------------------|--|
| . | Front Wheel or Rear | |
| Drive: | Wheel | |
| Passenger seating: | 5 minimum (including | |
| | driver) | |
| Doors: | 4, minimum | |
| Wheelbase: | 109 in., minimum | |
| CLUTTE | 6050 lbs. min, | |
| GVWR: | 6550 lbs. max. | |
| Engine: | 6 cylinder minimum | |
| | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | 1 | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 25 | 17 | \$23,878.00 | \$40,642.71 |
| Flex-fuel | 19 | 14 | \$23,878.00 | \$45,377.06 |
| Diesel | | | \$33,535.00 | #DIV/0! |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct)
FOB Other than Metro Charleston - Per Mile

\$ 10.00 \$ 1.49

Diesel ratings not available at time of bid.

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 6A - AUTOMOBILE

| Vendor Name: | Stephens Auto Center | | |
|----------------------|-----------------------------|--|--|
| Manufacturer/Brand: | Jeep | | |
| Model Name & Number: | Grand Cherokee WKJH74 | | |
| | | | |

Vehicle Requirements:

| Classification: | Mid Size Utility | | |
|--------------------|----------------------|--|--|
| Drive: | 4 Wheel/All Wheel | | |
| T | 5 minimum (including | | |
| Passenger seating: | driver) | | |
| Doors: | 4, minimum | | |
| Wheelbase: | 109 in., minimum | | |
| CINID | 6100 lbs. min, | | |
| GVWR: | 6510 lbs. max. | | |
| Engine: | 6 cylinder minimum | | |
| | | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 24 | 17 | \$25,678.00 | \$42,911.46 |
| Flex-fuel | 18 | 13 | \$25,678.00 | \$48,514.54 |
| Diesel | | | \$37,975.00 | #DIV/0! |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Diesel rating not available at time of bid.

Vendor Name:Stephens Auto CenterManufacturer/Brand:JeepModel Name & Number:Grand Cherokee WKJH74

Vehicle Requirements:

| Classification: | Mid Size Utility | | |
|-------------------------|--|--|--|
| Drive: | 4 Wheel/All Wheel with High and Low Range | | |
| Passenger seating: | 5 minimum (including driver) | | |
| Doors: | 4, minimum | | |
| Wheelbase: | 109 in., minimum | | |
| GVWR: | 6100 lbs. min, 6510 lbs. max. | | |
| Engine: | 8 cylinder | | |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires. | | |
| Tow Package: | Installed Hitch & Wiring | | |
| Slush/All-Weather Mats: | Installed: Driver, Passenger, Cargo Areas | | |

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | 1 | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 24 | 17 | \$28,117.00 | \$45,350.46 |
| Flex-fuel | 18 | 13 | \$28,117.00 | \$50,953.54 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

10.00

1.49

Options:

FOB Dealership: (Deduct) \$

FOB Other than Metro Charleston - Per Mile \$

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 7- AUTOMOBILE

| Vendor Name: | Stephens Auto Center | | |
|----------------------|-----------------------------|--|--|
| Manufacturer/Brand: | Dodge | | |
| Model Name & Number: | Durango WDDE75 | | |

Vehicle Requirements:

| Classification: | Large Sport Utility | | |
|--------------------|----------------------|--|--|
| | Front Wheel or Rear | | |
| Drive: | Wheel | | |
| | 5 minimum (including | | |
| Passenger seating: | driver) | | |
| Doors: | 4, minimum | | |
| Wheelbase: | 119 in., minimum | | |
| CITAID | 6499 lbs. min, | | |
| GVWR: | 7,360 lbs. max. | | |
| Engine: | 8 cylinder minimum | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 23 | 14 | \$27,146.00 | \$46,070.69 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | 10000 | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |
| | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 7A- AUTOMOBILE

| Vendor Name: | Stephens Auto Center | | |
|----------------------|-----------------------------|--|--|
| Manufacturer/Brand: | Dodge | | |
| Model Name & Number: | Durango WDEE75 | | |

Vehicle Requirements:

| Large Sport Utility | | |
|--------------------------------|--|--|
| 4 Wheel/All Wheel | | |
| 5 minimum (including driver) | | |
| 4, minimum 119 in., minimum | | |
| | | |
| 7,500 lbs. max. | | |
| 8 cylinder minimum | | |
| | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|----------------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 22 | 14 | \$28,306.00 | \$47,786.52 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 8 - AUTOMOBILE

Vendor Name:

Stephens Auto Center

Manufacturer/Brand:

Dodge

Model Name & Number:

Grand Caravan RTKH53

Vehicle Requirements:

| Classification: | Mini Van | | |
|--------------------|----------------------|--|--|
| ×. | Front Wheel or Rear | | |
| Drive: | Wheel | | |
| . | 7 minimum (including | | |
| Passenger seating: | driver) | | |
| Doors: | 5, minimum | | |
| Wheelbase: | 121 in., minimum | | |
| CITUD | 4,900 lbs. min, | | |
| GVWR: | 6,100 lbs. max. | | |
| Engine: | 6 cylinder minimum | | |
| | | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 25 | 17 | \$20,707.00 | \$37,471.71 |
| Flex-fuel | 18 | 12 | \$20,707.00 | \$44,144.50 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 10.00 \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Stephens Auto Center |
|-----------------------------|
| Dodge |
| Grand Caravan RTKM53 |
| |

Vehicle Requirements:

| Classification: | Mini Van |
|--|---------------------------|
| Delega | Front Wheel or Rear |
| Drive: | Wheel |
| D | 7 minimum (including |
| Passenger seating: | driver) |
| 2 | Minimum: 1 driver |
| | front, 1 passenger front, |
| Doors: | 1 driver sliding rear, 1 |
| | passenger sliding rear, |
| | 1 back |
| Wheelbase: | 121 in., minimum |
| CURAID | 4,900 lbs. min, |
| GVWR: | 6,075 lbs. max. |
| Engine: | 6 cylinder minimum |
| Passenger AC/Heat rear: | Installed |
| Side Air bags: | Installed |
| 10-2 - 10-20-20-20-20-20-20-20-20-20-20-20-20-20 | Installed: Driver, |
| Slush/All-Weather Mats: | Passenger, Cargo Areas |
| | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 25 | 17 | \$23,750.00 | \$40,514.71 |
| Flex-fuel | 18 | 12 | \$23,750.00 | \$47,187.50 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 8B - AUTOMOBILE

Vendor Name:Stephens Auto CenterManufacturer/Brand:RamModel Name & Number:C/V Tradesman RTKE53

Vehicle Requirements:

| Classification: | Mini Van | |
|--------------------|----------------------|--|
| Drive: | Front Wheel or Rear | |
| | Wheel | |
| Passenger seating: | 2 minimum (including | |
| | driver) | |
| Doors: | 5, minimum | |
| Wheelbase: | 121 in., minimum | |
| GVWR: | 4,900 lbs. min, | |
| | 6,100 lbs. max. | |
| Engine: | 6 cylinder minimum | |
| | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|----------------------------------|------------------------|------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 26 | 18 | 19,193 | 35,218.64 |
| Flex-fuel | 18 | 13 | 19,193 | 42,029,54 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct) \$ 10.00
FOB Other than Metro Charleston - Per Mile \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 9 - AUTOMOBILE

| Vendor Name: | Stephens Auto Center | |
|----------------------|-----------------------------|--|
| Manufacturer/Brand: | Ford | |
| Model Name & Number: | Econoline E1B | |
| Model Name & Number. | ECOHOIIIIE ETB | |

Vehicle Requirements:

| Classification: | Full Size Van | |
|--------------------|----------------------------------|--|
| Drive: | Rear wheel | |
| Passenger seating: | 8 minimum (including driver) | |
| Doors: | 6, minimum | |
| Wheelbase: | 134 in., minimum | |
| GVWR: | 6250 lbs. min, 9930 lbs. max. | |
| Engine: | 8 cylinder minimum | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$20,706.00 |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

| FOB Dealership: (Deduct) | |
|--|--|
| FOB Other than Metro Charleston - Per Mile | |

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 9A - AUTOMOBILE

| | Stephens Auto Center |
|----------------------|--|
| | |
| | 3 |
| | |
| | |
| Full Size Van | _ |
| 4 Wheel/All Wheel | _ |
| 8 minimum (including | - |
| driver) | _ |
| 6, minimum | _ |
| 134 in., minimum | _ |
| 6250 lbs. min, | _ |
| 9930 lbs. max. | |
| 8 cylinder minimum | _ |
| | 4 Wheel/All Wheel 8 minimum (including driver) 6, minimum 134 in., minimum 6250 lbs. min, 9930 lbs. max. |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|------------|
| Vehicle fuel type | Unit Price |
| Gasoline | No Bid |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)
FOB Other than Metro Charleston - Per Mile

\$

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 9B - AUTOMOBILE

| Vendor Name: | Stephens Auto Center |
|----------------------|-----------------------------|
| Manufacturer/Brand: | Ford |
| Model Name & Number: | Econoline E3B |

Vehicle Requirements:

| Classification: | Full Size Van |
|--------------------|----------------------------------|
| Drive: | Rear wheel |
| Passenger seating: | 12 minimum (including driver) |
| Doors: | 6, minimum |
| Wheelbase: | 134 in., minimum |
| GVWR: | 6250 lbs. min, 9930 lbs. max. |
| Engine: | 8 cylinder minimum |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$23,203.00 |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)
FOB Other than Metro Charleston - Per Mile

\$ 10.00 \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 9C - AUTOMOBILE

| vendor Name: | | Stephens Auto Center |
|-----------------------|-----------------------|----------------------|
| Manufacturer/Brand: | | |
| Model Name & Number | : | |
| | | |
| Vehicle Requirements: | | |
| Classification: | Full Size Van | |
| Drive: | 4 Wheel/All Wheel | - |
| Passangar coating | 12 minimum (including | - |
| Passenger seating: | driver) | _ |
| Doors: | 6, minimum | _ |
| Wheelbase: | 134 in., minimum | - 8. |
| CUIAID. | 6250 lbs. min, | • |
| GVWR: | 9930 lbs. max. | |
| Engine: | 8 cylinder minimum | • |
| 8 | | = |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|---|
| Vehicle fuel type | Unit Price |
| Gasoline | No Bid |
| Flex-fuel | =: #################################### |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 9D AUTOMOBILE- (Division of Correction Specifications)

| Vendor Name: | | Stephens Auto Center |
|-----------------------|--------------------------|----------------------|
| Manufacturer/Brand: | | |
| Model Name & Number | : | |
| | | |
| Vehicle Requirements: | | |
| Classification: | Full Size Van | |
| Drive: | 4 Wheel/All Wheel | - |
| Paccongor coating: | 12 minimum (including | - |
| Passenger seating: | driver) | -1 |
| Seat covering: | Vinyl | |
| Floor covering: | Vinyl | • |
| Doors: | 6, minimum | - |
| Wheelbase: | 134 in., minimum | • |
| CUMD. | 6250 lbs. min, | 3 |
| GVWR: | 9930 lbs. max. | |
| Engine: | 8 cylinder minimum | |
| Tow Package: | Installed Hitch & Wiring | |
| Differential: | Limited Slip | • |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|------------|
| Vehicle fuel type | Unit Price |
| Gasoline | No Bid |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 9E - AUTOMOBILE

| Vendor Name: | Stephens Auto Center |
|----------------------|-----------------------------|
| Manufacturer/Brand: | Ford |
| Model Name & Number: | Econoline S3B |

Vehicle Requirements:

| Classification: | Full Size Van |
|--------------------|-----------------------|
| Drive: | Rear Wheel |
| Passenger seating: | 15 minimum (including |
| | driver) |
| Doors: | 6, minimum |
| Wheelbase: | 134 in., minimum |
| GVWR: | 6250 lbs. min, |
| | 9930 lbs. max. |
| Engine: | 8 cylinder minimum |

Additional Requirements:

 $The \ vehicle \ bid \ shall \ include \ the \ standard \ equipment \ requirements \ as \ required \ in \ section \ 3.1.1.1 \ of \ the \ specification.$

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$25,404.00 |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)
FOB Other than Metro Charleston - Per Mile

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 9F- AUTOMOBILE

| Vendor Name: | | Stephens Auto Center |
|-----------------------|-----------------------|----------------------|
| Manufacturer/Brand: | | |
| Model Name & Number: | | |
| | | |
| Vehicle Requirements: | | |
| Classification: | Full Size Van | |
| Drive: | 4 Wheel/All Wheel | • |
| | 15 minimum (including | • |
| Passenger seating: | driver) | |
| Doors: | 6 minimum | |
| Wheelbase: | 134 in., minimum | |
| CANAND | 6250 lbs. min, | • |
| GVWR: | 9930 lbs. max. | |
| Engine: | 8 cylinder minimum | • |

Additional Requirements:

 $The \ vehicle \ bid \ shall \ include \ the \ standard \ equipment \ requirements \ as \ required \ in \ section \ 3.1.1.1 \ of \ the \ specification.$

| Vendor Bid Response: | |
|----------------------|------------|
| Vehicle fuel type | Unit Price |
| Gasoline | No Bid |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 14A - AUTOMOBILE

Vendor Name:Stephens Auto CenterManufacturer/Brand:RamModel Name & Number:1500 DS6L41

Vehicle Requirements:

| Classification: | Standard Pick Up Extended Cab |
|--------------------|----------------------------------|
| Drive: | 4 Wheel/All Wheel |
| Passenger seating: | 4 minimum (including driver) |
| Doors: | 4, minimum |
| Wheelbase: | 140 in., minimum |
| GVWR: | 6275 lbs. min, 7350 lbs. max. |
| Engine: | 6 cylinder minimum |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 23 | 16 | \$22,258.00 | \$40,345.64 |
| Flex-fuel | 16 | 11 | \$22,258.00 | \$48,358.85 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | 10 100 100 | |

Options:

FOB Dealership: (Deduct) \$ 10.00
FOB Other than Metro Charleston - Per Mile \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center | | |
|----------------------|----------------------|--|--|
| Manufacturer/Brand: | Ram | | |
| Model Name & Number: | 1500 DS6L41 | | |

Vehicle Requirements:

| Claratic at | Standard Pick Up | | |
|--------------------|---|--|--|
| Classification: | Extended Cab | | |
| Drive: | 4 Wheel/All Wheel | | |
| Contr | Driver/Passenger front | | |
| Seats | bucket | | |
| Doggongon coating. | 4 minimum (including | | |
| Passenger seating: | driver) | | |
| Doors: | 4, minimum | | |
| Wheelbase: | 140 in., minimum | | |
| GVWR: | 6275 lbs. min, | | |
| GVVVK: | 7350 lbs. max. | | |
| Engine: | 6 cylinder minimum | | |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires. | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|----------------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 23 | 16 | \$22,388.00 | \$40,475.64 |
| Flex-fuel | 16 | 11 | \$22,388.00 | \$48,488.85 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| FOB Dealership: (Deduct) | |
|--|--|
| FOB Other than Metro Charleston - Per Mile | |

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Vendor Name:Stephens Auto CenterManufacturer/Brand:FordModel Name & Number:F150 X1E

Vehicle Requirements:

| Classification: | Standard Pick Up Extended Cab |
|------------------------|--|
| | 4 Wheel/All wheel with |
| Drive: | Hi/Lo Range |
| Passenger seating: | 4 minimum (including |
| | driver) |
| Doors: | 4, minimum |
| Wheelbase: | 157 in., minimum |
| GVWR: | 6275 lbs. min, |
| GVWK: | 7350 lbs. max. |
| Engine: | 8 cylinder |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires. |
| Tow Package: | Installed Hitch & Wiring |
| Slush/All weather Mats | Installed on driver and passenger front and second row |
| Bed: | Long, with installed drop- in liner. |
| Sliding rear window: | Installed |
| 10 1 120 1 100 100 100 | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 19 | 14 | \$24,789.00 | \$46,288.06 |
| Flex-fuel | 14 | 10 | \$24,789.00 | \$54,253.29 |
| Diesel | | | | |
| CNG/Bifuel | | | \$38,207.00 | #DIV/0! |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct) \$ 10.00
FOB Other than Metro Charleston - Per Mile \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Vendor Name: Manufacturer/Brand: Model Name & Number:

Stephens Auto Center Ram

1500 DS6L41

Vehicle Requirements:

| venicle Requirements. | |
|------------------------|--|
| Classification: | Standard Pick Up Extended Cab |
| Drive: | 4 Wheel/All wheel with Hi/Lo Range |
| Passenger seating: | 4 minimum (including driver) |
| Doors: | 4, minimum |
| Wheelbase: | 140in., minimum |
| GVWR: | 6275 lbs. min, 7350 lbs. max. |
| Engine: | 8 cylinder |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires. |
| Tow Package: | Installed Hitch & Wiring |
| Slush/All weather Mats | Installed on driver and passenger front and second row |
| Bed: | Short, with installed drop- in liner. |
| Sliding rear window: | Installed |
| | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 21 | 15 | \$23,210.00 | \$42,852.86 |
| Flex-fuel | | | | N 370 3 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 10.00 \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center | |
|----------------------|-----------------------------|--|
| Manufacturer/Brand: | Ford | |
| Model Name & Number: | F150 X1E | |

Vehicle Requirements:

| venicie kequirements: | |
|------------------------|--|
| Classification: | Standard Pick Up Extended Cab |
| Drive: | 4 Wheel/All wheel with Hi/Lo Range |
| Passenger seating: | 4 minimum (including driver) |
| Doors: | 4, minimum |
| Wheelbase: | 140in., minimum |
| GVWR: | 6275 lbs. min, 7350 lbs. max. |
| Engine: | 8 cylinder |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires. |
| Tow Package: | Installed Hitch & Wiring |
| Slush/All weather Mats | Installed on driver and passenger front and second row |
| Bed: | Short, with installed dropin liner. |
| Sliding rear window: | Installed |
| | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | | | | |
| Flex-fuel | 14 | 10 | \$24,456.00 | \$53,920.29 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| Options | |
|---------|--|
|---------|--|

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 15 - AUTOMOBILE

Vendor Name:Stephens Auto CenterManufacturer/Brand:RamModel Name & Number:1500 DS1L98

Vehicle Requirements:

| Classification: | Standard Pick Up Crew Cab |
|--------------------|----------------------------------|
| Drive: | Rear Wheel |
| Passenger seating: | 4 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 140 in., minimum |
| GVWR: | 6700 lbs. min, 7100 lbs. max. |
| Engine: | 6 cylinder minimum |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|----------------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 25 | 17 | \$21,317.00 | \$38,081.71 |
| Flex-fuel | 17 | 12 | \$21,317.00 | \$45,673.62 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct) \$ 10.00
FOB Other than Metro Charleston - Per Mile \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 10 - AUTOMOBILE

| Vendor Name: | Stephens Auto Center | |
|----------------------|-----------------------------|--|
| Manufacturer/Brand: | Ford | |
| Model Name & Number: | Econoline E!E | |

Vehicle Requirements:

| Classification: | Cargo Van |
|--------------------|-------------------------|
| Drive: | 2 wheel, rear wheel, or |
| | front wheel |
| Passenger seating: | 2 minimum (including |
| | driver) |
| Doors: | 3, minimum |
| Wheelbase: | 118 in., minimum |
| GVWR: | 6250 lbs. min, |
| | 9930 lbs. max. |
| Engine: | 6 cylinder minimum |
| | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$18,057.00 |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 11 - AUTOMOBILE

| | Stephens Auto Center |
|-----------------------|---|
| | |
| r: | |
| | |
| | |
| Small Pick Up Regular | |
| Cab | |
| Rear Wheel | _ |
| 2 minimum (including | _ |
| driver) | |
| 2, minimum | _ |
| 109 in., minimum | _ |
| 4,550 lbs. min, | - |
| 4,900 lbs. max. | |
| 4 cylinder minimum | _ |
| | Small Pick Up Regular Cab Rear Wheel 2 minimum (including driver) 2, minimum 109 in., minimum 4,550 lbs. min, 4,900 lbs. max. |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | | | | No Bid |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | 7,000 | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct) \$
FOB Other than Metro Charleston - Per Mile \$

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 11A - AUTOMOBILE

| Vendor Name: | | Stephens Auto Center |
|-----------------------|------------------------------|----------------------|
| Manufacturer/Brand: | | |
| Model Name & Number: | | |
| Vehicle Requirements: | | |
| venicie Requirements. | CII D' L II. D I | |
| Classification: | Small Pick Up Regular Cab | |
| Drive: | 4 Wheel/All Wheel | - |
| Passenger seating: | 2 minimum (including driver) | - |
| Doors: | 2, minimum | . |
| Wheelbase: | 109 in., minimum | • |
| GVWR: | 5,000 lbs. min, | = |
| | 5,350 lbs. max. | |
| Engine: | 6 cylinder minimum | - |
| Marco de Pari U | E 2005.7 | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | VASC 19 | |
|----------------------|---------------------------|-------------------------------|------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | | | | No Bid |
| Flex-fuel | | | 39300-1 | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct) \$
FOB Other than Metro Charleston - Per Mile \$

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 12 - AUTOMOBILE

| Vendor Name: | | Stephens Auto Center |
|-----------------------|------------------------------------|-----------------------------|
| Manufacturer/Brand: | | |
| Model Name & Number | r: | |
| Vehicle Requirements: | | |
| vernore requirements. | Small Pick Up Extended | |
| Classification: | Cab | |
| Drive: | Rear Wheel | • |
| Passenger seating: | 4 minimum (including driver) | • |
| Doors: | 4, minimum | •. |
| Wheelbase: | 125 in., minimum | • |
| GVWR: | 4,600 lbs. min, 5,289 lbs. max. | • |
| Engine: | 4 cylinder minimum | • |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | 343.40 | 500.58 In April 10 September 10 | |
|----------------------|---------------------------|------------------------|--|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | | | | No Bid |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 12A - AUTOMOBILE

| Vendor Name: | | Stephens Auto Center |
|-----------------------|------------------------------------|----------------------|
| Manufacturer/Brand: | | |
| Model Name & Number: | | |
| Vehicle Requirements: | | |
| Classification: | Small Pick Up Extended Cab | |
| Drive: | 4 Wheel | - |
| Passenger seating: | 4 minimum (including driver) | - |
| Doors: | 4, minimum | - |
| Wheelbase: | 125 in., minimum | - |
| GVWR: | 5,290 lbs. min, 5,700 lbs. max. | - |
| Engine: | 4 cylinder minimum | - |
| | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | - 40% - 20% |
|----------------------|----------------------------------|-------------------------------|---|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | | | | No Bid |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | *************************************** | |

Options:

FOB Dealership: (Deduct)
FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 13 - AUTOMOBILE

| Vendor Name: | Stephens Auto Center | | |
|----------------------|-----------------------------|--|--|
| Manufacturer/Brand: | Ford | | |
| Model Name & Number: | F150 F1C | | |

Vehicle Requirements:

| Classification: | Standard Pick Up Reg Cab | | |
|--------------------|----------------------------------|--|--|
| Drive: | Rear Wheel | | |
| Passenger seating: | 2 minimum (including driver) | | |
| Doors: | 2, minimum | | |
| Wheelbase: | 119 in., minimum | | |
| GVWR: | 6000 lbs. min, 6650 lbs. max. | | |
| Engine: | 6 cylinder minimum | | |
| | | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | 77 V V V V V V V V V V V V V V V V V V |
|----------------------|---------------------------|------------------------|-------------|--|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 23 | 17 | \$17,089.00 | \$34,831.97 |
| Flex-fuel | 17 | 12 | \$17,089.00 | \$41,445.62 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 13A - AUTOMOBILE

| Vendor Name: | Stephens Auto Center |
|----------------------|-----------------------------|
| Manufacturer/Brand: | Ram |
| Model Name & Number: | 1500 DS6L61 |

Vehicle Requirements:

| Classification: | Standard Pick Up Reg Cab | | |
|--------------------|----------------------------------|--|--|
| Drive: | 4 Wheel | | |
| Passenger seating: | 2 minimum (including driver) | | |
| Doors: | 2, minimum | | |
| Wheelbase: | 119 in., minimum | | |
| GVWR: | 6275 lbs. min, 6800 lbs. max. | | |
| Engine: | 6 cylinder minimum | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | 15-01 | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 23 | 16 | \$20,928.00 | \$39,015.64 |
| Flex-fuel | 16 | 11 | \$20,928.00 | \$47,028.85 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| \$ 10.00 |
|-------------|
| \$ 1.49 |
| \$ |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 14 - AUTOMOBILE

| Vendor Name: | Stephens Auto Center |
|----------------------|----------------------|
| Manufacturer/Brand: | Ford |
| Model Name & Number: | F150 X1C |

Vehicle Requirements:

| Classification: | Standard Pick Up | |
|--------------------|----------------------|--|
| Classification: | Extended Cab | |
| Drive: | Rear Wheel | |
| Passenger seating: | 4 minimum (including | |
| | driver) | |
| Doors: | 4, minimum | |
| Wheelbase: | 140 in., minimum | |
| GI TIID | 6000 lbs. min, | |
| GVWR: | 7500lbs. max. | |
| Engine: | 6 cylinder minimum | |
| | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | | | | |
| Flex-fuel | 17 | 12 | \$19,475.00 | \$43,831.62 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 14 - AUTOMOBILE

Vendor Name:Stephens Auto CenterManufacturer/Brand:RamModel Name & Number:1500 DS1L41

Vehicle Requirements:

| Classification: | Standard Pick Up Extended Cab | | |
|--------------------|----------------------------------|--|--|
| Drive: | Rear Wheel | | |
| Passenger seating: | 4 minimum (including driver) | | |
| Doors: | 4, minimum | | |
| Wheelbase: | 140 in., minimum | | |
| GVWR: | 6000 lbs. min, 7500lbs. max. | | |
| Engine: | 6 cylinder minimum | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|-------------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 25 | 17 | \$19,475.00 | \$36,239.71 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct)
FOB Other than Metro Charleston - Per Mile

\$ 10.00 \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 15A - AUTOMOBILE

Vendor Name:Stephens Auto CenterManufacturer/Brand:RamModel Name & Number:1500 DS6L98

Vehicle Requirements:

| Classification: | Cab |
|--------------------|----------------------------------|
| Drive: | 4 Wheel/All Wheel |
| Passenger seating: | 4 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 140 in., minimum |
| GVWR: | 6800 lbs. min, 7350 lbs. max. |
| Engine: | 6 cylinder minimum |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | 1 | | | |
|----------------------|---------------------------|-------------------------------|---|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 23 | 16 | \$23,388.00 | \$41,475.64 |
| Flex-fuel | 16 | 11 | \$23,388.00 | \$49,488.85 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | U. 100 100 100 100 100 100 100 100 100 10 | |

Options:

FOB Dealership: (Deduct) \$ 10.00
FOB Other than Metro Charleston - Per Mile \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center | | |
|----------------------|----------------------|--|--|
| Manufacturer/Brand: | Ram | | |
| Model Name & Number: | 1500 DS6L98 | | |

| venicle Requirements. | |
|-----------------------------------|--|
| Classification: | Standard Pick Up Crew Cab |
| Drive: | 4 Wheel/All Wheel |
| Passangar saating | 4 minimum (including |
| Passenger seating: | driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 140 in., minimum |
| GVWR: | 6800 lbs. min, |
| GVVVK. | 7350 lbs. max. |
| Engine: | 6 cylinder minimum |
| Floor Covering: | Vinyl |
| | Includes but not limited |
| Off Road Package: | to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires. |
| Off Road Package: Tow Package: | axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and |
| | axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires. |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: |] | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 21 | 15 | \$24,075.00 | \$43,717.86 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center | | |
|----------------------|-----------------------------|--|--|
| Manufacturer/Brand: | Ford | | |
| Model Name & Number: | F150 W1E | | |
| | | | |

| Venicle Requirements. | | |
|-----------------------|---|--|
| Classification: | Standard Pick Up Crew Cab | |
| Drive: | 4 Wheel/All Wheel | |
| Passenger seating: | 4 minimum (including driver) | |
| Doors: | 4 full doors, minimum | |
| Wheelbase: | 140 in., minimum | |
| GVWR: | 6800 lbs. min, 7350 lbs. max. | |
| Engine: | 6 cylinder minimum | |
| Floor Covering: | Vinyl | |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires. | |
| Tow Package: | Installed Hitch & Wiring | |
| Bed: | Short Bed | |
| | | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|----------------------------------|-------------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | | | | |
| Flex-fuel | 14 | 10 | \$26,328.00 | \$55,792.29 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 10.00 \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center | | |
|----------------------|----------------------|--|--|
| Manufacturer/Brand: | Ram | | |
| Model Name & Number: | 1500 DS6L98 | | |
| | | | |

| a content medani comentor | | |
|---------------------------|--|--|
| Classification: | Standard Pick Up Crew Cab | |
| Drive: | 4 Wheel/All Wheel with High & Low Range | |
| Passenger seating: | 4 minimum (including driver) | |
| Doors: | 4 full doors, minimum | |
| Wheelbase: | 149 in., minimum | |
| GVWR: | 6800 lbs. min, 7350 lbs. max. | |
| Engine: | 8 Cylinder | |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks,front & rear tow hooks and all terrain tires. | |
| Tow Package: | Installed Hitch & Wiring | |
| Bed: | Long bed with drop-in bedliner | |
| | | |

Installed

Additional Requirements:

Sliding Rear Window:

 $The \ vehicle \ bid \ shall \ include \ the \ standard \ equipment \ requirements \ as \ required \ in \ section \ 3.1.1.1 \ of \ the \ specification.$

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 19 | 13 | \$24,753.00 | \$46,767.17 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center |
|-----------------------|----------------------|
| Manufacturer/Brand: | Ford |
| Model Name & Number: | F150 W1E |
| Vehicle Requirements: | |

| venicie nequirements. | | |
|---------------------------------|--|--|
| Classification: | Standard Pick Up Crew Cab | |
| Drive: | 4 Wheel/All Wheel with High & Low Range | |
| Passenger seating: | 4 minimum (including driver) | |
| Doors: | 4 full doors, minimum | |
| Wheelbase: | 149 in., minimum | |
| CVTAID | 6800 lbs. min, | |
| GVWR: | 7350 lbs. max. | |
| Engine: | 8 Cylinder | |
| | Y 1 1 1 | |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks,front & rear tow hooks and all terrain tires. | |
| Off Road Package: Tow Package: | Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks,front & rear tow hooks and all | |
| | Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks,front & rear tow hooks and all terrain tires. | |
| Tow Package: | Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks,front & rear tow hooks and all terrain tires. Installed Hitch & Wiring Long bed with drop-in | |

Additional Requirements:

 $The \ vehicle \ bid \ shall \ include \ the \ standard \ equipment \ requirements \ as \ required \ in \ section \ 3.1.1.1 \ of \ the \ specification.$

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | | | 12/2/ | |
| Flex-fuel | 14 | 10 | \$26,971.00 | \$56,435.29 |
| Diesel | | | | |
| CNG/Bifuel | | | \$40,389.00 | #DIV/0! |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct) \$ 10.00
FOB Other than Metro Charleston - Per Mile \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Ram

1500 DS6L98

Stephens Auto Center

| Vendor Name: | |
|-----------------------|---|
| Manufacturer/Brand: | |
| Model Name & Number: | |
| Vehicle Requirements: | |
| Classification: | Standard Pick Up Crew Cab |
| Drive: | 4 Wheel/All Wheel with High & Low Range |
| Passenger seating: | 4 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 140 in., minimum |
| GVWR: | 6800 lbs. min, 7350 lbs. max. |
| Engine: | 8 Cylinder |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks,front & rear tow hooks and all terrain tires. |

Additional Requirements:

Sliding Rear Window:

Tow Package:

Bed:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Installed Hitch & Wiring Short bed with drop-in

bedliner

Installed

| Vendor Bid Response: | | | | |
|----------------------|----------------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 19 | 13 | \$24,494.00 | \$46,508.17 |
| Flex-fuel | | | **** | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 10.00 \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center |
|-----------------------|----------------------|
| Manufacturer/Brand: | Ford |
| Model Name & Number: | F150 W1E |
| Vehicle Requirements: | |

| Classification: | Standard Pick Up Crew Cab |
|--------------------|--|
| Drive: | 4 Wheel/All Wheel with High & Low Range |
| Passenger seating: | 4 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 140 in., minimum |
| GVWR: | 6800 lbs. min, 7350 lbs. max. |
| Engine: | 8 Cylinder |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks,front & rear tow hooks and all terrain tires. |
| Tow Package: | Installed Hitch & Wiring |

| Tow Package: | Installed Hitch & Wiring |
|----------------------|--------------------------|
| Bed: | Short bed with drop-in |
| beu: | bedliner |
| Sliding Rear Window: | Installed |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | | | | |
|----------------------|---------------------------|------------------------|-------------|-----------------------|
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | | | | |
| Flex-fuel | 14 | 10 | \$26,708.00 | \$56,172.29 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center | |
|----------------------|----------------------|--|
| Manufacturer/Brand: | Ford | |
| Model Name & Number: | F250 F2A | |

| Classification: | Large Pick Up Reg Cab |
|--------------------|-------------------------------------|
| Drive: | Rear Wheel |
| Passenger seating: | 2 minimum (including driver) |
| Doors: | 2, minimum |
| Wheelbase: | 133 in., minimum |
| GVWR: | 8,500 lbs. min, 10,000 lbs. max. |
| Engine: | 8 cylinder minimum |
| Tow Package: | Installed Hitch & Wiring |

Additional Requirements:

 $The \ vehicle \ bid \ shall \ include \ the \ standard \ equipment \ requirements \ as \ required \ in \ section \ 3.1.1.1 \ of \ the \ specification.$

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$20,003.00 |
| Flex-fuel | \$20,003.00 |
| Diesel | \$26,772.00 |
| CNG/Bifuel | \$32,921.00 |
| Hybrid | |

| FOB Dealership: (Deduct) | \$ 10.00 |
|--|-------------|
| FOB Other than Metro Charleston - Per Mile | \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 16A - AUTOMOBILE

Vendor Name:Stephens Auto CenterManufacturer/Brand:FordModel Name & Number:F250 F2B

Vehicle Requirements:

| Large Pick Up Reg Cab |
|------------------------------|
| 4 Wheel/All wheel |
| 2 minimum (including driver) |
| 2, minimum |
| 133 in., minimum |
| 8650 lbs. min, |
| 10,000 lbs. max. |
| 8 cylinder minimum |
| Installed Hitch & Wiring |
| |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$22,434.00 |
| Flex-fuel | \$22,434.00 |
| Diesel | \$29,203.00 |
| CNG/Bifuel | \$35,352.00 |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 10.00 \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center |
|----------------------|-----------------------------|
| Manufacturer/Brand: | Ford |
| Model Name & Number: | F250 F2B |

| Classification: | Large Pick Up Reg Cab |
|-------------------------|---|
| Drive: | 4 Wheel/All wheel |
| Passenger seating: | 2 minimum (including driver) |
| Doors: | 2, minimum |
| Wheelbase: | 133in., minimum |
| GVWR: | 8,650 lbs. min, 10,000 lbs. max. |
| Engine: | 8 cylinder minimum |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires. |
| Bed: | Long bed |
| Tow Package: | Installed Hitch & Wiring |
| Snow plow prep package: | Installed |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$22,994.00 |
| Flex-fuel | \$22,994.00 |
| Diesel | \$29,763.00 |
| CNG/Bifuel | \$35,912.00 |
| Hybrid | |

Options:

FOB Dealership: (Deduct) \$ 10.00
FOB Other than Metro Charleston - Per Mile \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 17 - AUTOMOBILE

| Stephens Auto Center |
|----------------------|
| Ford |
| X2A |
| |

Vehicle Requirements:

| Classification: | Large Pick Up Extended Cab |
|--------------------|------------------------------------|
| Drive: | Rear Wheel |
| Passenger seating: | 4 minimum (including driver) |
| Doors: | 4, minimum |
| Wheelbase: | 141 in., minimum |
| GVWR: | 8,500 lbs. min, 10,000 lbs. max |
| Engine: | 8 cylinder minimum |
| Tow Package: | Installed Hitch & Wiring |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$22,112.00 |
| Flex-fuel | \$22,112.00 |
| Diesel | \$28,881.00 |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)
FOB Other than Metro Charleston - Per Mile

\$ 10.00 \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 17A - AUTOMOBILE

Vendor Name:Stephens Auto CenterManufacturer/Brand:FordModel Name & Number:F250 X2B

Vehicle Requirements:

| Classification: | Large Pick Up Extended Cab |
|--------------------|-----------------------------------|
| Drive: | 4 Wheel/All wheel |
| Passenger seating: | 4 minimum (including driver) |
| Doors: | 4, minimum |
| Wheelbase: | 141 in., minimum |
| GVWR: | 8600 lbs. min, 10,000 lbs. max |
| Engine: | 8 cylinder minimum |
| Tow Package: | Installed Hitch & Wiring |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$24,548.00 |
| Flex-fuel | \$24,548.00 |
| Diesel | \$31,317.00 |
| CNG/Bifuel | 72.0 |
| Hybrid | |

Options:

FOB Dealership: (Deduct) \$ 10.00

FOB Other than Metro Charleston - Per Mile \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center |
|----------------------|-----------------------------|
| Manufacturer/Brand: | Ford |
| Model Name & Number: | F250 X2B |

| venicie kequirements: | |
|------------------------|--|
| Classification: | Large Pick Up Extended Cab |
| | 4 Wheel/All wheel with |
| Drive: | And the second s |
| | High/Low Range |
| Passenger seating: | 4 minimum (including |
| rassenger seating. | driver) |
| Doors: | 4, minimum |
| Wheelbase: | 158 in., minimum |
| OTHER STATES | 9,500 lbs. min, |
| GVWR: | 10,000 lbs. max |
| Engine: | 8 cylinder |
| | Includes but not limited |
| | to: Limited Slip rear, axle |
| | tack lok differential, heavy |
| | duty engine cooling, skid |
| Off Road Package: | plates, heavy duty |
| | suspension with gas |
| | |
| | shocks, front & rear tow |
| | hooks and all terrain tires. |
| Tow Package: | Installed Hitch & Wiring |
| Slush/All weather Mats | Installed on driver and |
| | passenger front and |
| | second row |
| Bed: | Long, with installed drop- |
| | in liner. |
| Sliding rear window: | Installed |
| | |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$25,614.00 |
| Flex-fuel | \$25,614.00 |
| Diesel | \$32,383.00 |
| CNG/Bifuel | \$38,532.00 |
| Hybrid | |

Options:

FOB Dealership: (Deduct)
FOB Other than Metro Charleston - Per Mile

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Vendor Name:Stephens Auto CenterManufacturer/Brand:FordModel Name & Number:F250 X2B

Vehicle Requirements:

| Classification: | Large Pick Up Extended Cab |
|------------------------|--|
| Drive: | 4 Wheel/All wheel with High/Low Range |
| Passenger seating: | 4 minimum (including driver) |
| Doors: | 4, minimum |
| Wheelbase: | 141 in., minimum |
| GVWR: | 8600 lbs. min, 10,000 lbs. max |
| Engine: | 8 cylinder |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires. |
| Tow Package: | Installed Hitch & Wiring |
| Slush/All weather Mats | Installed on driver and passenger front and second row |
| Bed: | Short, with installed dropin liner. |
| Sliding rear window: | Installed |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$25,436.00 |
| Flex-fuel | \$25,436.00 |
| Diesel | \$32,205.00 |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 18- AUTOMOBILE

| Vendor Name: | Stephens Auto Center |
|----------------------|-----------------------------|
| Manufacturer/Brand: | Ford |
| Model Name & Number: | F250 W2A |

Vehicle Requirements:

| Classification: | Large Pick Up Crew Cab |
|--------------------|------------------------------------|
| Drive: | Rear Wheel |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 148 in., minimum |
| GVWR: | 8,750 lbs. min, 10,000 lbs. max |
| Engine: | 8 cylinder minimum |
| Tow Package: | Installed Hitch & Wiring |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | |
| Flex-fuel | \$23,498.00 |
| Diesel | \$30,267.00 |
| CNG/Bifuel | |
| Hybrid | |

| FOB Dealership: (Deduct) |
|--|
| FOB Other than Metro Charleston - Per Mile |

| \$ 10.00 |
|-------------|
| \$ 1.49 |
| |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 18- AUTOMOBILE

| Vendor Name: | Stephens Auto Center |
|----------------------|----------------------|
| Manufacturer/Brand: | Ram |
| Model Name & Number: | 2500 DJ2L91 |
| | |

Vehicle Requirements:

| Classification: | Large Pick Up Crew Cab |
|--------------------|------------------------------------|
| Drive: | Rear Wheel |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 148 in., minimum |
| GVWR: | 8,750 lbs. min, 10,000 lbs. max |
| Engine: | 8 cylinder minimum |
| Tow Package: | Installed Hitch & Wiring |

Additional Requirements:

 $The \ vehicle \ bid \ shall \ include \ the \ standard \ equipment \ requirements \ as \ required \ in \ section \ 3.1.1.1 \ of \ the \ specification.$

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$23,453.00 |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)
FOB Other than Metro Charleston - Per Mile

| 1.49 |
|------|
| |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 18A - AUTOMOBILE

Vendor Name:Stephens Auto CenterManufacturer/Brand:FordModel Name & Number:F250 W2B

Vehicle Requirements:

| Classification: | Large Pick Up Crew Cab |
|--------------------|-------------------------------------|
| Drive: | 4 Wheel/All Wheel |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 148 in., minimum |
| GVWR: | 8,800 lbs. min, 10,000. lbs. max |
| Engine: | 8 cylinder minimum |
| Tow Package: | Installed Hitch & Wiring |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | |
| Flex-fuel | \$25,934.00 |
| Diesel | \$32,703.00 |
| CNG/Bifuel | |
| Hybrid | 1970 |

Options:

FOB Dealership: (Deduct)

| 10.00 | |
|-------|--|
| 1.49 | |
| | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 18A - AUTOMOBILE

| Vendor Name: | Stephens Auto Center | |
|----------------------|----------------------|--|
| Manufacturer/Brand: | Ram | |
| Model Name & Number: | 2500 DJ7L92 | |
| | | |

Vehicle Requirements:

| Classification: | Large Pick Up Crew Cab |
|--------------------|-------------------------------------|
| Drive: | 4 Wheel/All Wheel |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 148 in., minimum |
| GVWR: | 8,800 lbs. min, 10,000. lbs. max |
| Engine: | 8 cylinder minimum |
| Tow Package: | Installed Hitch & Wiring |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$23,568.00 |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

| FOB Dealership: (Deduct) |
|--|
| FOB Other than Metro Charleston - Per Mile |

| \$ 10.00 | |
|-------------|--|
| \$ 1.49 | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Ve | nd | or | N: | am | ρ. |
|----|-----|----|-----|------|----|
| VC | IIU | vı | 140 | 2111 | C. |

Manufacturer/Brand: Model Name & Number:

Stephens Auto Center

Ram 2500 DJ7L92

Vehicle Requirements:

| Classification: | Large Pick Up Crew Cab |
|-------------------------|---|
| Drive: | 4 Wheel/All Wheel |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 167 in., minimum |
| GVWR: | 8,800 lbs. min, 10,000 lbs. max |
| Engine: | 8 cylinder minimum |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires. |
| Bed: | Long bed |
| Tow Package: | Installed Hitch & Wiring |
| Snow plow prep package: | Installed |

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$24,889.00 |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | \$32,530.00 |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 10.00 \$ 1.49

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | |
|---------------------|---|
| Manufacturer/Brand: | |
| Model Name & Number | r |

| Stephens Auto Center | |
|----------------------|--|
| Ford | |
| F250 W2B | |

| Classification: | Large Pick Up Crew Cab |
|-------------------------|---|
| Drive: | 4 Wheel/All Wheel |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 167 in., minimum |
| GVWR: | 8,800 lbs. min, 10,000 lbs. max |
| Engine: | 8 cylinder minimum |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires. |
| Bed: | Long bed |
| Tow Package: | Installed Hitch & Wiring |
| Snow plow prep package: | Installed |

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | |
| Flex-fuel | \$26,672.00 |
| Diesel | \$33,441.00 |
| CNG/Bifuel | \$39,590.00 |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: |
|---------------------|
| Manufacturer/Brand: |

Ram
2500 DJ7L92

Vehicle Requirements:

Model Name & Number:

| Classification: | Large Pick Up Crew Cab |
|------------------------|--|
| Drive: | 4 Wheel/All Wheel with High and Low Range |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 167 in., minimum |
| GVWR: | 8,800 lbs. min, 10,000 lbs. max |
| Engine: | 8 cylinder |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires. |
| Bed: | Long bed, with installed drop- in bed liner |
| Tow Package: | Installed Hitch & Wiring |
| Slush/All-weather mats | Installed driver & passanger, front and second row. |
| Sliding Rear Window: | Installed |

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$25,605.00 |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | 1111 |

Options:

FOB Dealership: (Deduct)

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Vendor Name:

Manufacturer/Brand: Model Name & Number:

Stephens Auto Center

Ford F250 W2B

Vehicle Requirements:

| Classification: | Large Pick Up Crew Cab |
|------------------------|--|
| Drive: | 4 Wheel/All Wheel with High and Low Range |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 167 in., minimum |
| GVWR: | 8,800 lbs. min, 10,000 lbs. max |
| Engine: | 8 cylinder |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires. |
| Bed: | Long bed, with installed drop- in bed liner |
| Tow Package: | Installed Hitch & Wiring |
| Slush/All-weather mats | Installed driver & passanger, front and second row. |
| Sliding Rear Window: | Installed |

 $The \ vehicle \ bid \ shall \ include \ the \ standard \ equipment \ requirements \ as \ required \ in \ section \ 3.1.1.1 \ of \ the \ specification.$

| Vendor Bid Response: | N 80 W 100 W |
|----------------------|--|
| Vehicle fuel type | Unit Price |
| Gasoline | Service Committee Committe |
| Flex-fuel | \$27,000.00 |
| Diesel | \$33,769.00 |
| CNG/Bifuel | \$39,918.00 |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: |
|----------------------|
| Manufacturer/Brand: |
| Model Name & Number: |

| Stephens Auto Center | |
|----------------------|--|
| Ford | |
| F250 W2B | |

| Classification: | Large Pick Up Crew Cab |
|------------------------|--|
| Duisso | 4 Wheel/All Wheel with High |
| Drive: | and Low Range |
| Daggangan agating. | 5 minimum (including |
| Passenger seating: | driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 148 in., minimum |
| GVWR: | 8,800 lbs. min, 10,000. |
| | lbs. max |
| Engine: | 8 cylinder |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires. |
| Bed: | Short bed, with installed drop in bed liner |
| Tow Package: | Installed Hitch & Wiring |
| Slush/All-weather mats | Installed driver & passanger, front and second row. |
| Sliding Rear Window: | Installed |
| | |

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | |
| Flex-fuel | \$26,822.00 |
| Diesel | \$33,591.00 |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | |
|----------------------|--|
| Manufacturer/Brand: | |
| Model Name & Number: | |

| Stephens Auto Center | |
|----------------------|-----------------|
| Ram | |
| 2500 DJ7L91 | ATTENDED ACTION |

| Classification: | Large Pick Up Crew Cab |
|------------------------|--|
| Drive: | 4 Wheel/All Wheel with High and Low Range |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 148 in., minimum |
| GVWR: | 8,800 lbs. min, 10,000. lbs. max |
| Engine: | 8 cylinder |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires. |
| Bed: | Short bed, with installed drop- in bed liner |
| Tow Package: | Installed Hitch & Wiring |
| Slush/All-weather mats | Installed driver & passanger, front and second row. |
| Sliding Rear Window: | Installed |

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|----------------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$25,436.00 |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | ratio carried to the |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center |
|----------------------|----------------------|
| Manufacturer/Brand: | Ford |
| Model Name & Number: | F350 F3B |
| | |

| Classification: | Large Pick Up Reg Cab |
|-------------------------|---|
| Drive: | 4 Wheel/All wheel |
| Passenger seating: | 2 minimum (including driver) |
| Doors: | 2, minimum |
| Wheelbase: | 133 in., minimum |
| GVWR: | 10,300 lbs. min, |
| Engine: | 8 cylinder minimum |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires. |
| Bed: | Long bed |
| Tow Package: | Installed Hitch & Wiring |
| Snow plow prep package: | Installed |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$23,777.00 |
| Flex-fuel | \$23,777.00 |
| Diesel | \$30,546.00 |
| CNG/Bifuel | \$36,695.00 |
| Hybrid | |

Options:

FOB Dealership: (Deduct)
FOB Other than Metro Charleston - Per Mile

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

| Vendor Name: | Stephens Auto Center |
|----------------------|-----------------------------|
| Manufacturer/Brand: | Ford |
| Model Name & Number: | F350 W3B |

| Classification: | Large Pick Up Crew Cab |
|-------------------------|---|
| Drive: | 4 Wheel/All Wheel |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 167 in., minimum |
| GVWR: | 10,700 lbs. min |
| Engine: | 8 cylinder minimum |
| Off Road Package: | Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires. |
| Bed: | Long bed |
| Tow Package: | Installed Hitch & Wiring |
| Snow plow prep package: | Installed |

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|-------------|
| Vehicle fuel type | Unit Price |
| Gasoline | \$27,851.00 |
| Flex-fuel | \$27,851.00 |
| Diesel | \$34,620.00 |
| CNG/Bifuel | \$40,769.00 |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

| \$ 10.00 |
|-------------|
| \$ 1.49 |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 20 - AUTOMOBILE

| Vehicle Requirements: Classification: Rear wheels, Reg Cab Drive: Passenger seating: Doors: Vheelbase: 133 in., minimum GVWR: Engine: Burner & Requirements: Large Pick Up, Dual Rear wheels, Reg Cab 2 minimum (including driver) 2 minimum 2 minimum 4 river) 133 in., minimum 5 cylinder minimum Climited Slip | Vendor Name: | | Stephens Auto Center |
|---|---|--------------------------|----------------------|
| Classification: Large Pick Up, Dual Rear wheels, Reg Cab Drive: Rear Wheel 2 minimum (including driver) Doors: 2, minimum Wheelbase: 133 in., minimum GVWR: 13,300 lbs. min, Engine: 8 cylinder minimum Differental: Limited Slip | Manufacturer/Brand: Model Name & Number: | | |
| Classification: Rear wheels, Reg Cab Passenger seating: Doors: 2, minimum Wheelbase: 133 in., minimum GVWR: 13,300 lbs. min, Engine: 8 cylinder minimum Differental: Limited Slip | Vehicle Requirements: | | |
| Passenger seating: 2 minimum (including driver) Doors: 2, minimum Wheelbase: 133 in., minimum GVWR: 13,300 lbs. min, Engine: 8 cylinder minimum Differental: Limited Slip | Classification: | | _ |
| Passenger seating: Doors: 2, minimum Wheelbase: 133 in., minimum GVWR: 13,300 lbs. min, Engine: 8 cylinder minimum Differental: Limited Slip | Drive: | Rear Wheel | - |
| Wheelbase: 133 in., minimum GVWR: 13,300 lbs. min, Engine: 8 cylinder minimum Differental: Limited Slip | Passenger seating: | | - |
| GVWR: 13,300 lbs. min, Engine: 8 cylinder minimum Differental: Limited Slip | Doors: | 2, minimum | - |
| Engine: 8 cylinder minimum Differental: Limited Slip | Wheelbase: | 133 in., minimum | - |
| Differental: Limited Slip | GVWR: | 13,300 lbs. min, | - |
| | Engine: | 8 cylinder minimum | _ |
| Tow Package: Installed Hitch & Wiring | Differental: | Limited Slip | _ |
| | Tow Package: | Installed Hitch & Wiring | - - - |

Additional Requirements:

 $The \ vehicle \ bid \ shall \ include \ the \ standard \ equipment \ requirements \ as \ required \ in \ section \ 3.1.1.1 \ of \ the \ specification.$

| Vendor Bid Response: | |
|----------------------|------------|
| Vehicle fuel type | Unit Price |
| Gasoline | No Bid |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 20A - AUTOMOBILE

| Vendor Name: | | Stephens Auto Center |
|-----------------------|--------------------------|----------------------|
| Manufacturer/Brand: | | |
| Model Name & Number: | | |
| | | |
| Vehicle Requirements: | | |
| Classification | Large Pick Up , Dual | |
| Classification: | Rear wheels, Reg Cab | _ |
| Drive: | 4 Wheel/All Wheel | - |
| | 2 minimum (including | -) |
| Passenger seating: | driver) | - |
| Doors: | 2, minimum | _ |
| Wheelbase: | 133 in., minimum | - |
| GVWR: | 13,300 lbs. min, | _ |
| Engine: | 8 cylinder minimum | - |
| Tow Package: | Installed Hitch & Wiring | |
| • | | -9 |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|------------|
| Vehicle fuel type | Unit Price |
| Gasoline | No Bid |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | , |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 21 - AUTOMOBILE

| Vendor Name: | | Stephens Auto Center |
|-----------------------|--------------------------|----------------------|
| Manufacturer/Brand: | | |
| Model Name & Number: | | |
| | | |
| Vehicle Requirements: | | |
| | Large Pick Up , Dual | |
| Classification: | Rear wheels, Extended | |
| | Cab | |
| Drive: | Rear Wheel | <u>.</u> |
| | 4 minimum (including | • |
| Passenger seating: | driver) | |
| Doors: | 4, minimum | - |
| Wheelbase: | 141 in., minimum | |
| GVWR: | 13,300 lbs. min, | _ |
| Engine: | 8 cylinder minimum | - |
| Tow Package: | Installed Hitch & Wiring | |
| | | - |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|------------|
| Vehicle fuel type | Unit Price |
| Gasoline | No Bid |
| Flex-fuel | |
| Diesel | |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 21A - AUTOMOBILE

| | Stephens Auto Center |
|--------------------------|--|
| | |
| | |
| | |
| | |
| Large Pick Up , Dual | |
| Rear wheels, Extended | |
| Cab | _ |
| 4 Wheel/All Wheel | |
| 4 minimum (including | • |
| driver) | _ |
| 4, minimum | |
| 141 in., minimum | |
| 13,300 lbs. min, | |
| 8 cylinder minimum | |
| Installed Hitch & Wiring | |
| | Cab 4 Wheel/All Wheel 4 minimum (including driver) 4, minimum 141 in., minimum 13,300 lbs. min, 8 cylinder minimum |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|----------------|
| Vehicle fuel type | Unit Price |
| Gasoline | No Bid |
| Flex-fuel | (2) (\$40,00); |
| Diesel | 2000 |
| CNG/Bifuel | 200 37 |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 22 - AUTOMOBILE

Stephens Auto Center

| Manufacturer/Brand: Model Name & Number: | |
|---|--|
| Vehicle Requirements: | |
| Classification: | Large Pick Up, Dual Rear wheels, Crew Cab |
| Drive: | Rear Wheel |
| Passenger seating: | 5 minimum (including driver) |
| Doors: | 4 full doors, minimum |
| Wheelbase: | 167 in., minimum |
| GVWR: | 13,000 lbs. min, |
| Engine: | 8 cylinder minimum |
| Tow Package: | Installed Hitch & Wiring |
| | |

Additional Requirements:

Vendor Name:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | Unit Price | |
|----------------------|------------------|--|
| Vehicle fuel type | | |
| Gasoline | No Bid | |
| Flex-fuel | | |
| Diesel | | |
| CNG/Bifuel | | |
| Hybrid | A 1876-1991 BARA | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

CLASS 22A - AUTOMOBILE

| Vendor Name: | | Stephens Auto Center |
|---|---|----------------------|
| Manufacturer/Brand: Model Name & Number: | | |
| Vehicle Requirements: | | |
| Classification: | Large Pick Up , Dual Rear wheels, Crew Cab | |
| Drive: | 4 Wheel/All Wheel | - |
| Passenger seating: | 5 minimum (including driver) | • |
| Doors: | 4 full doors, minimum | • |
| Wheelbase: | 167 in., minimum | • |
| GVWR: | 13,000 lbs. min, | • |
| Engine: | 8 cylinder minimum | • |

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

| Vendor Bid Response: | |
|----------------------|------------|
| Vehicle fuel type | Unit Price |
| Gasoline | No Bid |
| Flex-fuel | |
| Diesel | 190 |
| CNG/Bifuel | |
| Hybrid | |

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

| Division | n will make the determination of the Resident Vendor Preference, if applicable. |
|------------------------|--|
| 1. | Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or, |
| 2 . | Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or, |
| 3. | Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or, |
| 4. X | Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or, |
| 5. | Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or, |
| 6. | Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years. |
| 7. | Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business. |
| requiren against | inderstands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the nents for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency sted from any unpaid balance on the contract or purchase order. |
| authorize the requi | nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and es the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid ired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential. |
| and acc | enalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true urate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate during the term of the contract, Bidder will notify the Purchasing Division in writing immediately. |

Signed:

| RFQ No. | MV14 | |
|---------|------|--|
| | | |

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

| WITNESS THE FOLLOWING SIGNATURE: |
|--|
| Vendor's Name: Stephens Auto Center |
| Authorized Signature: PUL Sph Date: 10-15-13 |
| State of WO |
| County of Book to-wit: |
| Taken, subscribed, and sworn to before me this 15 day of |
| My Commission expires 7004 4 , 2021 |
| AFFIX STAL HERE NOTARY PUBLIC, STATE OF WEST VIRGINIA STEPHANIE HILL-MINNICH NOTARY PUBLIC |
| 2104 Big Ugly Creek Harts, W 25524 Purchasing Affidavit (Revised 07/01/2012) |
| My Commission Expires May 4, 2021 NOTE: |

Vendor and Notary's date must be the same.

Notary required to AFFIX SEAL on Purchasing Affidavit.