

Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

We are pleased to provide our competitive bid in response to Solicitation Number EBA472
Please find the proper documentation attached as detailed by the instructions provided in the solicitation.

Information on the Sealed Bid Envelope is detailed as -
SEALED BID

BUYER: STATE of WEST VIRGINIA DEPARTMENT of ADMINISTRATION, PURCHASING DIVISION
SOLICIATATION #: EBA 472
BID OPENING DATE: 10/08/13
BID OPENING TIME: 1:30PM
FAX NUMBER: 215-675-7543 (TONER CABLE)

- It is understood that the terms of the bid are for a ONE TIME PURCHASE and will not extend for more than a one fiscal year period. The Bid does not require any bonds, licenses, permits, insurance or other assurances aside from a signed, PURCHASING AFFIDAVIT, which is enclosed with the bid.
- Delivery of merchandise purchased using the STATE OF WEST VIRGINIA PURCHASING CARD as a result of a successful bid is to be considered as FOB – destination.
- As a Pennsylvania based, US Veteran owned corporation, we do not qualify for the preferences as listed on page 26 of the solicitation.
- As noted on Page 20 of the solicitation, 24 hour service support via toll free telephone is provided by the manufacturer. The number to call for service is 1-877-995-3700.
- Upon successful completion of the bid, Toner Cable Equipment Inc will deliver all material requested within the thirty working day period as defined. If any items will arrive later than expected, Toner Cable Equipment will notify the agency in writing of the delay.

Thank you for the opportunity to participate. I look forward to your acceptance of our response.



Michael Sheffer
Toner Cable Equipment
Broadcast Sales

10/02/13 10:13:28 AM
West Virginia Purchasing Division

PRICING PAGE**EBA472 HD Production Encoder/Decoder System**

Shipping costs shall be included in the price of the items.

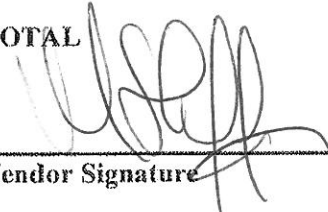
Qty	Description	Unit Price	Extended
1	MPEG-2 HD encoder with integrated Stereo Dolby Digital Encoder Evertz 7880ENC-MP2HD-1A+3RU+422 or equal.	<u>\$24,705.00</u>	<u>\$24,705.00</u>
2	1RU multiframe which holds up to 4 single or 2 Dual slot 7700/7800 series modules. Redundant power supply Evertz 7801FR+781PS or equal.	<u>\$1,676.00</u>	<u>\$3,352.00</u>
1	Single channel combination H264/MPEG-2 HD/SD decoder With ASI input Evertz 7881DEC-H264HD+3RU or Equal.	<u>\$3,750.00</u>	<u>\$3,750.00</u>
2	Frame control software Evertz 7801FC or equal.	<u>\$860.00</u>	<u>\$1,720.00</u>
TOTAL			<u>\$33,527.00</u>

Optional Items Pricing

Shipping costs shall be included in the price of the items.

Qty	Description	Unit Price	Extended
1	H264/AVC low latency contribution encoder Evertz 7881ENC-H264HD+3RU or equal.	<u>\$11,911.00</u>	<u>\$11,911.00</u>
1	1RU multiframe which holds up to 4 single or 2 Dual slot 7700/7800 series modules. Redundant power supply Evertz 7801FR+781PS or equal.	<u>\$1,676.00</u>	<u>\$1,676.00</u>
1	Frame control software Evertz 7801FC or equal.	<u>\$860.00</u>	<u>\$860.00</u>

1	Single channel combination H264/MPEG-2 HD/SD decoder With ASI input Evertz 7881DEC-H264HD+3RU or Equal	\$3,750.00	\$3,750.00
2	FEC-IP input capability Evertz +IPFEC or equal.	\$838.00	\$1,676.00
TOTAL			\$19,873.00

Vendor Signature 

Date 09/30/2013

Company Name Toner Cable Equipment, Inc.

Address 969 Horsham Road

Horsham, PA 19044

Phone 215-675-2053 | 800-523-5947

Fax 215-675-7543

Email mike@tonercable.com



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
EBA472

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
CONNIE OSWALD
304-558-2157

*709010156 800-523-5947

T O N E R C A B L E

TONER CABLE EQUIPMENT INC
 969 HORSHAM ROAD
 HORSHAM PA 19044

S H I P T O

WSWP-TV
 AIRPORT ROAD
 BECKLEY, WV
 25801 255-1501

DATE PRINTED
09/27/2013

BID OPENING DATE: 10/08/2013

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
ADDENDUM IS ISSUED:						
1. TO PROVIDE A RESPONSE TO VENDOR'S QUESTION REGARDING THE ABOVE SOLICITATION.						
2. TO PROVIDE ADDENDUM ACKNOWLEDGEMENT. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN THE DISQUALIFICATION OF YOUR BID.						
***** END OF ADDENDUM NO. 1 *****						

10/02/13 01:04:49 PM
 West Virginia Purchasing Division

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION. INSERT NAME AND ADDRESS IN SPACE ABOVE LABFI FD 'VENDOR'

RFQ No. EBA472

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: TOWER Cable Equipment INC

Authorized Signature: [Signature] Date: 9-30-13

State of PENNSYLVANIA

County of Montgomery, to-wit:

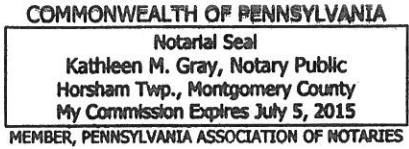
Taken, subscribed, and sworn to before me this 30th day of SEPTEMBER, 2013.

My Commission expires 9-15, 2015.

AFFIX SEAL HERE

NOTARY PUBLIC Kathleen M. Gray

Purchasing Affidavit (Revised 07/01/2012)

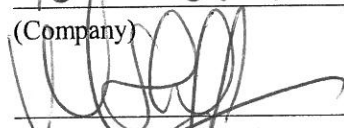


CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Toner Cable Equipment INC

(Company)



 (Authorized Signature)

Michael Sheffer Sales

(Representative Name, Title)

215-675-2053 215-675-7543

(Phone Number)

(Fax Number)

09/30/13

(Date)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: EBA472

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

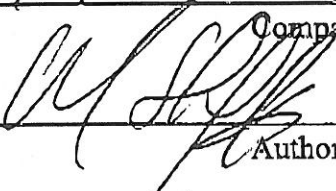
Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Toner Cable Equipment
Company


Authorized Signature

10/02/13
Date