



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
DPS1437

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
TARA LYLE 304-558-2544

RFQ COPY

TYPE NAME/ADDRESS HERE
 Alpha Technologies, Inc.
 4003 Outlook Drive
 Hurricane WV 25526

VENDOR ROOM

WEST VIRGINIA STATE POLICE

SHIP TO

4124 KANAWHA TURNPIKE
 SOUTH CHARLESTON, WV
 25309 304-746-2141

DATE PRINTED
05/08/2014

BID OPENING DATE: 05/29/2014

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
THE WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WV STATE POLICE, IS SOLICITING BIDS TO PROVIDE NETWORK INFRASTRUCTURE HARDWARE, PER THE ATTACHED SPECIFICATIONS. ATTACHMENTS INCLUDE: 1. INSTRUCTIONS TO VENDORS SUBMITTING BIDS 2. GENERAL TERMS AND CONDITIONS 3. DPS1437 SPECIFICATIONS 4. CERTIFICATION AND SIGNATURE PAGE 5. PURCHASING AFFIDAVIT 6. VENDOR PREFERENCE CERTIFICATE						
0001	2	EA		725-78		
				LONG RANGE TRANSCEIVER MODULE	See Attached Pricing Page	
0002	1	EA		725-78		
				TRANSCEIVER MODULE	Axiom Equalson 3 items	
0003	4	EA		725-78		
				TWINAX CABLE, OR EQUAL		

05/29/14 12:58:35PM
West Virginia Purchasing Division

SIGNATURE <i>Michael A. Lamm</i>	TELEPHONE 304-721-8965	DATE 05/29/2014
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Fed/SLER Sales 55-0774279



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VENDOR

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0004	6	EA		205-16		
				48 PORT MANAGED SWITCH		
0005	2	EA		725-78		
				SHORT RANGE TRANSCEIVER MODULE		
0006	10	EA		725-78		
				WIRELESS ACCESS POINT		
0007	40	EA		725-78		
				DUAL-BAND DIPOLE ANTENNA		
0008	35	EA		725-78		
				USER BUNDLE FIREWALL		

SIGNATURE	TELEPHONE	DATE
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PAGE
3

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WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE
 SOUTH CHARLESTON, WV
 25309 304-746-2141

DATE PRINTED
05/08/2014

BID OPENING DATE: 05/29/2014

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0009	20	EA		725-57-01-001		
	IP PHONE					
***** THIS IS THE END OF RFQ DPS1437 ***** TOTAL:						\$ 48,952.42

SIGNATURE	TELEPHONE	DATE
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SFP-10G-LR-AX



- Enter keywords -

or search by

Simply type in the brand name or model number of your computer, the OEM part number, or use the drop down menu to find your system.

Additional Product Resources

[Axiom Transceivers - The OEM Alternative](#)

[Total Care Program](#)

[Networking Wiki & FAQ](#)

Description [Compatible Systems](#) [Specifications](#) [Features](#) [Warranty](#) [Show All](#)

Specifications

Manufacturer: Axiom Memory Solutions
Mode: Single-mode Fiber (SMF)
Model: SFP-10G-LR-AX (100% Cisco Compatible)
Data-rate: 10GBASE-LR
Form-factor: SFP+
Connector: LC
Wavelength: 1310nm
Distance: 10km

Physical Specs

Dimensions: 56.5mm x 13.4mm x 8.5mm
Weight: 0.037 lb

Compliant Standards

SFP+ MSA Compliant
RoHS Compliant
IEEE 802.3z

ECCN: 5A991
HTS: 8517.62.0050

PRODUCTS

[MEMORY](#)

[STORAGE](#)

[OPTICAL HARDWARE](#)

[FLASH CARDS](#)

[BATTERIES](#)

ABOUT AXIOM

[THE COMPANY](#)

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SITE TOOLS

[SITE MAP](#)

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STAY INFORMED

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SFPH10GBCU1M-AX

Simply type in the brand name or model number of your computer, the OEM part number, or use the drop down menu to find your system.



Description **Specifications** **Warranty** **Show All**

Specifications

Axiom continues to deliver its best connectivity products following the most modern technologies, keeping pace with the time. Cables and adapters from Axiom give the most reliable connection and interaction of attached devices. Whatever your connectivity need may be – choose Axiom products for proper connection!

- SFP+ Copper Twinax cables for Cisco are suitable for very short distances of up to 10m
- Twinax cables offer a highly cost-effective way to connect within racks and across adjacent racks
- Available in 5 sizes from 1M to 10M

PRODUCTS

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STAY INFORMED



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SFP-10G-SR-AX

- Enter Keywords -

or search by

Simply type in the brand name or model number of your computer, the OEM part number, or use the drop down menu to find your system.



Additional Product Resources

[Axiom Transceivers - The OEM Alternative](#)

[Total Care Program](#)

[Networking Wiki & FAQ](#)

[Description](#) [Compatible Systems](#) [Specifications](#) [Features](#) [Warranty](#) [Show All](#)

Specifications

Manufacturer: Axiom Memory Solutions
Mode: Multi-mode Fiber (MMF)
Model: SFP-10G-SR-AX (100% Cisco Compatible)
Data-rate: 10GBASE-SR
Form-factor: SFP+
Connector: LC
Wavelength: 850nm
Distance: 300m

Physical Specs

Dimensions: 56.5mm x 13.4mm x 8.5mm
Weight: 0.037 lb

Compliant Standards

SFP+ MSA Compliant
RoHS Compliant
IEEE 802.3z

ECCN: 5A991
HTS: 8517.62.0050

PRODUCTS

[MEMORY](#)

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DPS 1437 – Pricing Page

Item #	Description	Quantity	Unit Price	Extended Price
3.1.1	Cisco SFP+ Long Range Transceiver Module Mfg# SFP-10G-LR or equivalent Axiom Brand	2	\$ 475.00	\$ 950.00
3.1.2	Cisco OneX Converter Module – X2 Transceiver Module Mfg# CVR-X2-SFP10G or equivalent	1	\$ 117.51	\$ 117.51
3.1.3	Cisco SFP+ Copper Twinax Cable – Twinaxial Cable 3.3 ft Mfg# SFP-H10GB-CU1M or equivalent Axiom Brand	4	\$ 68.00	\$ 272.00
3.1.4	Cisco Catalyst 2960X-48FPD-L 48 Port Managed Switch Mfg# WS-C2960X-48FPD-L or equivalent	6	\$ 3414.31	\$ 20485.86
3.1.5	Cisco SFP+ Short Range Transceiver Module Mfg# SFP-10G-SR= or equivalent Axiom Brand	2	\$ 331.00	\$ 662.00
3.1.6	Cisco Aironet 3602E Wireless Access Point Mfg# AIR-CAP3602E-A-K9 or equivalent	10	\$ 681.15	\$ 6811.50
3.1.7	Cisco Aironet Dual-Band Dipole Antenna Mfg# AIR-ANT2524DW-R= or equivalent	40	\$ 16.65	\$ 666.00
3.1.8	Cisco ASA 5505 Unlimited User Bundle Firewall Mfg# ASA5505-UL-BUN-K9 or equivalent	35	\$ 424.93	\$ 14872.55
3.1.9	Cisco Unified IP Phone 7931G= Mfg#CP- 7931G= or equivalent	20	\$ 205.75	\$ 4115.00
Failure to use this form may result in disqualification.			Overall Total Cost:	\$ 48,952.42
Bidder / Vendor Information:				
Name: <u>Alpha Technologies, Inc.</u>				
Address: <u>4003 Outlook Drive</u>				
<u>Hurricane WV 25526</u>				
Phone #: <u>304-721-8965</u>				
Email Address: <u>mferrari@alpha-tech.us</u>				
Contact Coordinator Information:				
Name: <u>Michael Ferrari</u>				
Address: <u>Same</u>				
Phone #: _____				
Email Address: _____				

CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety, understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Alpha Technolgies, Inc.

(Company)



(Authorized Signature)

Michael Ferrari, FED/SLED Sales Exec.

(Representative Name, Title)

304-721-8965

(Phone Number)

888-273-6980

(Fax Number)

05/29/2014

(Date)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Alpha Technologies, Inc.

Authorized Signature: *[Signature]* Date: 05/29/2014

State of West Virginia

County of Putnam, to-wit:

Taken, subscribed, and sworn to before me this 29 day of May, 2014.

My Commission expires March 16, 2020.

AFFIX SEAL HERE

NOTARY PUBLIC *[Signature]*



State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**

2. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

3. Application is made for 2.5% vendor preference for the reason checked:

- Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

4. Application is made for 5% vendor preference for the reason checked:

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.

- Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Alpha Technolgies, Inc

Signed: 

Date: 05/29/2014

Title: FED/SLED Sales Executive