



**SWANSON SERVICES
CORPORATION®**

Integrity... Service... Trust™

November 19, 2013

Department of Administration
Purchasing Division
2019 Washington Street East
Charleston WV 25305-0130

Re: RFP COR61609 – Inmate Banking Services

Swanson Services Corporation has chosen not to respond at this time to your Request for Proposal COR61609, Inmate Banking Services issued November 6, 2013. Based on the RFP criteria and the need to interface these applications with different platforms, we feel that there are too many failure points for us to provide a solution that will satisfy the State of West Virginia.

Swanson Services Corporation has been providing a wide variety of products and services since 1983 and continues to lead the industry in technologically-innovative hardware and software. Our solution would be to provide the State of West Virginia with a comprehensive solution that includes our integrated inmate banking software that is a proven solution in facilities the size and complexity of the State of West Virginia.

Swanson solutions that continue to push this industry with innovations such as:

- Cobra Cashier™ lobby and booking kiosks to reduce man-hours spent on cash handling
- Cobra in-pod Kiosk™ with Grievance Tracker™ and eNotez™
- Cobra Everywhere Funding™ for phone and internet deposits
- ChuckWagon mobile snack bar
- MICR™ secure check printing
- SmartCards™ resident release debit cards
- And over 40 program modules which are built into Cobra Banker to help you manage your facilities at peak efficiency.

Swanson has been focused solely on providing innovative technology solutions and fiduciary management services in correctional facilities. Our goal is to provide total solutions for your needs so you can dedicate your time and resources to other areas of management.

Swanson Service has chosen not to respond to this RFP. However, we look forward to providing our response to your RFP COR61549 for Commissary Services.

Should the West Virginia DOC reconsider the RFP, we would relish the opportunity to provide you with the technology solutions Swanson Services provides our clients nationwide.

Sincerely,

Don Dertina
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West Virginia Purchasing Division