Response To:

State of West Virginia
Department of Administration
Direct Care Staffing Services

Solicitation Number BHS14022

Submitted By:



August 13, 2013



The data in this proposal may contain trade secrets and confidential or proprietary information of Sunbelt Staffing, the disclosure of which would provide a competitive advantage to others. As a result, this proposal should not be disclosed, used or duplicated – in whole or in part – for any purpose other than to evaluate Sunbelt Staffing. If a contract is awarded to Sunbelt Staffing, as a result of, or in connection with, the submission of this proposal, any right to duplicate, use or disclose the data will be to the extent provided in the resulting agreement. This restriction does not limit the rights of the recipient to use information contained in the data if it is rightfully obtained from another source without restrictions.

Some text in this document may have been extracted directly from the client's solicitation. This has been done for clarification purposes and is not meant to represent original Sunbelt Staffing work.





August 13, 2013

State of West Virginia Solicitation Department of Administration Purchasing Division Ms. Roberta Wagner 2019 Washington Street East Post Office Box 50130 Charleston. WV 25305-0130

Dear Ms. Wagner

On behalf of the healthcare staffing and solutions professionals at Sunbelt Staffing, we are pleased to present the following response to the State of West Virginia's solicitation for nursing services.

In the pages that follow we have provided rates in the manor requested as well as the required forms and certificates of insurance to expedite services for all facilities within the Bureau of Behavioral Health & Facilities (BHHF). We have also provided basic information on Sunbelt as a company and our additional service offerings in an effort to provide a single-source solution for BHHF's healthcare staffing needs.

With over 20 years of staffing experience providing services in both the private and public sector, Sunbelt has a dedicated nursing practice that focuses exclusively on providing healthcare professionals to hospitals and hospital associations across the country. Our goal is to locate, qualify, screen, and place only the best healthcare professionals. We have an experienced Critical Care RN on staff to review and monitor our candidates and their individual profiles, and who is available to assist with resolving any clinical issues that may arise during an assignment.

Sunbelt Staffing is keenly aware of the importance in providing these necessary services to your patients. We appreciate your interest in our solutions and look forward to working with BHHF and its facilities. If you have any questions, please contact me at 866.314.9241.

Sincerely,

Whitney Holtzclaw

National Account Executive

3687 Tampa Road, Suite 200 Oldsmar, FL 34677 800.659.1522 office 800.776.7713 fax

www.sunbeltstaffing.com





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Completed RFQ

Please see the following pages for the completed original RFQ.



RFQ COPY
TYPE NAME/ADDRESS HERE
Sunbelt Staffing, LLC
3687 Tampa Road, Suite 200
Oldsmar, FL 34677

Solicitation

NUMBER BHS14022 PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:

ROBERTA WAGNER 304-558-0067

HEALTH AND HUMAN RESOURCES VARIOUS LOCALES AS INDICATED BY ORDER

DATE PRINTED 07/10/2013 **BID OPENING DATE:** 08/13/2013 BID OPENING TIME 1:30PM CAT. LINE QUANTITY UOP ITEM NUMBER UNIT PRICE **AMOUNT** 0001 HR 964-65 58.00 \$1,160,000.00 20,000 LA. REGISTERED NURSE (RN) LOCUM-TENENS, REGULAR HRS. 0002 HR 964-65 87.00 \$261,000.00 3,000 LB. REGISTERED NURSE (RN) LOCUM-TENENS, OVERTIME HRS. 0003 HR D64-65 87.00 104 \$9,048.00 C. REGISTERED NURSE (RN) LOCUM-TENENS, HOLIDAY HRS. 0004 HR 964-65 46.00 \$920,000.00 20,000 A. LICENSED PRACTICAL NURSE (LPN) LOCUM-TENENS, REGULAR HOURS. 0005 HR 964-65 69.00 \$207,000.00 3,000 B. LICENSED PRACTICAL NURSE (LPN) LOCUM-TENENS, OVERTIME HOURS. DATE

TITLE

TELEPHONE 866.314.9241

8/6/13

te FEIN ational Account Executive 59-3675910

ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION. INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



Solicitation

NUMBER BHS14022

INDICATED BY ORDER

PAGE 2

AMOUNT

ADDRESS CORRESPONDENCE TO ATTENTION OF:

ROBERTA WAGNER 304-558-0067

HEALTH AND HUMAN RESOURCES
VARIOUS LOCALES AS

RFQ COPY TYPE NAME/ADDRESS HERE Sunbelt Staffing, LLC 3687 Tampa Road, Suite 200 Oldsmar, FL 34677

DATE PRINTED 07/10/2013

BID OPENING DATE: 08/13/2013 BID OPENING TIME 1:30PM
LINE QUANTITY UOP CAT. NO. ITEM NUMBER UNIT PRICE

		NO.	TEN NOMBER	UNITERIOE	AMOUNT
0006	104	HR PRACTICAL	964-65 NURSE(LPN) LOCU	69.00 M-TENENS,	\$7,176.00
	HOLIDAY HOUR	5.			
007	20,000	ir NURSING	948-55 ASSISTANT(CNA) L	43.00 OCUM-TENENS,	\$860,000.00
]	REGULAR HOURS	5.			
008	3,000		948-55 ASSISTANT(CNA) L	64.50 OCUM-TENENS,	\$193,500.00
(VERTIME HOU	RS.			
009	104		948-55 ASSISTANT (CNA) L	64.50 OCUM-TENENS,	\$6,708.00
I	OLIDAY HOURS	5.			,

SIGNATURE WHY SEE

TELEPHONE 866.314.9241

8/6/13

National Account Executive 59-3675910

ADDRESS CHANGES TO BE NOTED ABOVE



Solicitation

NUMBER BHS14022 PAGE 3

ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER 304-558-0067

HEALTH AND HUMAN RESOURCES VARIOUS LOCALES AS INDICATED BY ORDER

Sunbelt Staffing, LLC 3687 Tampa Road, Suite 200 Oldsmar, FL 346777

TYPE NAME/ADDRESS HERE

RFQ COPY

DATE PRINTED 07/10/2013 BID OPENING DATE: 08/13/2013 1:30PM BID OPENING TIME LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT NO. 0010 HR 948-55 \$38.00 \$760,000.00 20,000 AA. HEALTH SERVICES WORKER (HSW) LOCUM-TENENS, REGULAR HOURS. D011 HR 948-55 \$57.00 \$171,000.00 3,000 B. HEALTH SERVICES WORKER (HSW) LOCUM-TENENS, DVERTIME HOURS. 0012 HR 948-55 104 \$57.00 \$5,928.00 AC. HEALTH SERVICES WORKER (HSW) LOCUM-TENENS, HOLIDAY HOURS. 0013 964-65 EA . REGISTERED NURSE - PERMANENT PLACEMENT FEE Completion of a 26 week assignment and a \$5,000 perm fee or completion of a 13 week assignment and a \$10,000 perm fee.

GNATURE

TELEPHONE 866.314.9241 8/6/13

National Account Executive 59-3675910

ADDRESS CHANGES TO BE NOTED ABOVE



Solicitation

NUMBER BHS14022 PAGE

ADDRESS CORRESPONDENCE TO ATTENTION OF:

ROBERTA WAGNER

304-558-0067

RFO COPY TYPE NAME/ADDRESS HERE Sunbelt Staffing, LLC 3687 Tampa Road, Suite 200 Oldsmar, FL 34677

HEALTH AND HUMAN RESOURCES VARIOUS LOCALES AS INDICATED BY ORDER

DATE PRINTED 07/10/2013 BID OPENING DATE: 08/13/2013 BID OPENING TIME 1:30PM CAT. LINE QUANTITY UOP ITEM NUMBER UNIT PRICE **AMOUNT** 0014 EA 964-65 1 5. LICENSED PRACTICAL NURSE - PERMANENT PLACEMENT Completion of a 26 week assignment and a \$5,000 perm fee or a 13 week assignment and a \$10,000 perm fee. ONE TIME PLACEMENT FEE FOR EACH completion of a IS A PERMANENTLY PLACED RN OR LPN PLACED BY THE VENDOR.) THIS WILL BE A PROGRESSIVE AWARD CONTRACT. AWARD WILL BE MADE FROM THE LOWEST TO THE HIGHEST GRAND TOTAL FOR RN'S, LPN'S, CNA'S, AND HSW'S MEETING SPECIFICATION. \$4,560,808.00 THIS IS THE END OF REQ BHS14022 ***** TOTAL:

SIGNATURE

TELEPHONE 866.314.9241 DATE 8/6/13

National Account Executive 59-3675910

ADDRESS CHANGES TO BE NOTED ABOVE

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

- 1. REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.
- 2. MANDATORY TERMS: The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.
- 3. PREBID MEETING: The item identified below shall apply to this Solicitation.
 - [✓] A pre-bid meeting will not be held prior to bid opening.

[]	A NON-MANDATORY PRE-BID meeting will be held at the following place and time:
r	7	A METATIN AMOUNT DATE OF THE STATE OF THE ST
L]	A MANDATORY PRE-BID meeting will be held at the following place and time:

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing. Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required

information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are non-binding.

Question Submission Deadline: 7/24/2013 - end of business

Roberta A. Wagner

2019 Washington Street, East
P.O. Box 50130
Charleston, WV 25305
Fax: 304-558-4115
Email: roberta.a.wagner@wv.gov

- 5. VERBAL COMMUNICATION: Any verbal communication between the Vendor and any State personnel is not binding, including that made at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.
- 6. BID SUBMISSION: All bids must be signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The bid delivery address is:

Department of Administration, Purchasing Division 2019 Washington Street East P.O. Box 50130, Charleston, WV 25305-0130

The bid should contain the information	listed below on	the face of the en	nvelope or the	bid may not be
considered:			•	

SEALED BID
BUYER: Sunbelt Staffing, LLC
SOLICITATION NO.: BHS14022
BID OPENING DATE: 8/13/13
BID OPENING TIME: 1:30pm
FAX NUMBER: 904.549.0162

In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus 2 convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE: [] Technical [✓] Cost

7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when time stamped by the official Purchasing Division time clock.

Bid Opening Date and Time:

08/13/2013 @ 1:30 P.M.

Bid Opening Location:

Department of Administration, Purchasing Division

2019 Washington Street East

P.O. Box 50130,

Charleston, WV 25305-0130

- 8. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.
- BID FORMATTING: Vendor should type or electronically enter the information onto its bid to
 prevent errors in the evaluation. Failure to type or electronically enter the information may result
 in bid disqualification.

GENERAL TERMS AND CONDITIONS:

- CONTRACTUAL AGREEMENT: Issuance of a Purchase Order signed by the Purchasing Division
 Director, or his designee, and approved as to form by the Attorney General's office constitutes
 acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's
 signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions
 contained in this Contract.
- 2. **DEFINITIONS:** As used in this Solicitation / Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation / Contract.
 - 2.1 "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.
 - 2.2 "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods and services requested in the Solicitation.
 - 2.3 "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.
 - 2.4 "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.
 - 2.5 "Purchase Order" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the successful bidder and Contract holder.
 - **2.6 "Solicitation"** means the official solicitation published by the Purchasing Division and identified by number on the first page thereof.
 - 2.7 "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.
 - 2.8 "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

	9
3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determine accordance with the category that has been identified as applicable to this Contract below:	ed in
[] Term Contract	
Initial Contract Term: This Contract becomes effective on date of award	
and extends for a period of one (1) year(s).	
Renewal Term: This Contract may be renewed upon the mutual written consent of Agency, and the Vendor, with approval of the Purchasing Division and the Att General's office (Attorney General approval is as to form only). Any request for re-	orney newal
must be submitted to the Purchasing Division Director thirty (30) days prior to the expi	ration

two (2)

Attorney General approval may be required.

is limited to

required for vendor terms and conditions. Reasonable Time Extension: At the sole discretion of the Purchasing Division Director, and with approval from the Attorney General's office (Attorney General approval is as to form only), this Contract may be extended for a reasonable time after the initial Contract term or after any renewal term as may be necessary to obtain a new contract or renew this Contract. Any reasonable time extension shall not exceed twelve (12) months. Vendor may avoid a reasonable time extension by providing the Purchasing Division Director with written notice of Vendor's desire to terminate this Contract 30 days prior to the expiration of the then current term. During any reasonable time extension period, the Vendor may terminate this Contract for any reason upon giving the Purchasing Division Director 30 days written notice. Automatic extension of this Contract is prohibited. Notwithstanding the foregoing,

Purchasing Division approval is not required on agency delegated or exempt purchases, but

date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract

this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases. Attorney General approval may be

successive one (1) year periods. Automatic renewal of

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within days. One Time Purchase: The term of this Contract shall run from the issuance of the Purchase Order until all of the goods contracted for have been delivered, but in no event shall this Contract extend for more than one fiscal year.

Other: See attached.

- 4. NOTICE TO PROCEED: Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Purchase Order will be considered notice to proceed
- 5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.
 - [√] Open End Contract: Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.
 - [\[\sqrt{]} \] Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.
 - [] Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.
 - [] One Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.
- 6. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.
- 7. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.
- 8. REQUIRED DOCUMENTS: All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.
 - [] BID BOND: All Vendors shall furnish a bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

[1	in the amount issued and red	NCE BOND: The apparent successful Vendor shall provide a performance bond of The performance bond must be ceived by the Purchasing Division prior to Contract award. On construction performance bond must be 100% of the Contract value.	
Transport.]	labor/material	TERIAL PAYMENT BOND: The apparent successful Vendor shall provide a payment bond in the amount of 100% of the Contract value. The labor/material must be issued and delivered to the Purchasing Division prior to Contract award.	
or sar	tific irre ne or/1	ed checks, cashi vocable letter of schedule as the	d, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide ter's checks, or irrevocable letters of credit. Any certified check, cashier's check, foredit provided in lieu of a bond must be of the same amount and delivered on the bond it replaces. A letter of credit submitted in lieu of a performance and not bond will only be allowed for projects under \$100,000. Personal or business ble.	
]		NCE BOND: The apparent successful Vendor shall provide a two (2) year and covering the roofing system. The maintenance bond must be issued and a Purchasing Division prior to Contract award.	
[🗸	✓ I WORKERS' COMPENSATION INSURANCE: The apparent successful Vendor shall have appropriate workers' compensation insurance and shall provide proof thereof upon request.			
[🗸	1	INSURANCE prior to Contrac	: The apparent successful Vendor shall furnish proof of the following insurance ct award:	
		[[]	Commercial General Liability Insurance: 1,000,000.00 or more.	
			Builders Risk Insurance: builders risk – all risk insurance in an amount equal to 100% of the amount of the Contract.	
		[🗸]	Bodily injury (including death) \$500,000.00 per person with a minimum of \$1,000,000.00 per occurrence.	
		[🗸]	Property damage with a minimum of \$1,000,000.00 per occurrence.	
		[✔]	Professional liability with a minimum of \$1,000,000.00 per occurrence.	
		[]		
		[]		

The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed above.

[✓] LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Purchasing Division.

	-
PN's - valid WV Licensed Practical Nurse License	
NA's - valid WV Certificate as Certified Nurse Assistant	
ust show proof of at least one (1) year of acute psychiatric inp	nationt practice

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

- 9. LITIGATION BOND: The Director reserves the right to require any Vendor that files a protest of an award to submit a litigation bond in the amount equal to one percent of the lowest bid submitted or \$5,000, whichever is greater. The entire amount of the bond shall be forfeited if the hearing officer determines that the protest was filed for frivolous or improper purpose, including but not limited to, the purpose of harassing, causing unnecessary delay, or needless expense for the Agency. All litigation bonds shall be made payable to the Purchasing Division. In lieu of a bond, the protester may submit a cashier's check or certified check payable to the Purchasing Division. Cashier's or certified checks will be deposited with and held by the State Treasurer's office. If it is determined that the protest has not been filed for frivolous or improper purpose, the bond or deposit shall be returned in its entirety.
- 10. ALTERNATES: Any model, brand, or specification listed herein establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.
- 11. EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or

other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

12.	LIQUIDATED DAMAGES: Vendor shall pay liquidated damages in the amount
	for

This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy.

- 13. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part. Vendor's signature on its bid signifies acceptance of the terms and conditions contained in the Solicitation and Vendor agrees to be bound by the terms of the Contract, as reflected in the Purchase Order, upon receipt.
- 14. REGISTRATION: Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee if applicable.
- 15. COMMUNICATION LIMITATIONS: In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.
- 16. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.
- 17. PAYMENT: Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears, to the Agency at the address on the face of the purchase order labeled "Invoice To."
- 18. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.
- 19. DELIVERY: All quotations are considered freight on board destination ("F.O.B. destination") unless alternate shipping terms are clearly identified in the bid. Vendor's listing of shipping terms that contradict the shipping terms expressly required by this Solicitation may result in bid disqualification.
- 20. INTEREST: Interest attributable to late payment will only be permitted if authorized by the West Virginia Code. Presently, there is no provision in the law for interest on late payments.
- 21. PREFERENCE: Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Resident Vendor Certification form has been attached hereto to allow Vendor to apply for the preference. Vendor's

failure to submit the Resident Vendor Certification form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.

- 22. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES: For any solicitations publicly advertised for bid on or after July 1, 2012, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to submission of its bid to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.
- 23. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 24. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-7.16.2.
- 25. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.
- 26. TIME: Time is of the essence with regard to all matters of time and performance in this Contract.
- 27. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.
- 28. COMPLIANCE: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendors acknowledge that they have reviewed, understand, and will comply with all applicable law.
- 29. PREVAILING WAGE: On any contract for the construction of a public improvement, Vendor and any subcontractors utilized by Vendor shall pay a rate or rates of wages which shall not be less than the fair minimum rate or rates of wages (prevailing wage), as established by the West Virginia Division of Labor under West Virginia Code 88 21-5A-1 et seq. and available http://www.sos.wv.gov/administrative-law/wagerates/Pages/default.aspx. Vendor shall be responsible for ensuring compliance with prevailing wage requirements and determining when prevailing wage

- requirements are applicable. The required contract provisions contained in West Virginia Code of State Rules § 42-7-3 are specifically incorporated herein by reference.
- 30. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.
- 31. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary, no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). No Change shall be implemented by the Vendor until such time as the Vendor receives an approved written change order from the Purchasing Division.
- 32. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.
- 33. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.
- 34. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.
- 35. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.
- **36. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.
- 37. BANKRUPTCY: In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.

38. [RESERVED]

- 39. CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/default.html.
- 40. DISCLOSURE: Vendor's response to the Solicitation and the resulting Contract are considered public documents and will be disclosed to the public in accordance with the laws, rules, and policies governing the West Virginia Purchasing Division. Those laws include, but are not limited to, the Freedom of Information Act found in West Virginia Code § 29B-1-1 et seq.

If a Vendor considers any part of its bid to be exempt from public disclosure, Vendor must so indicate by specifically identifying the exempt information, identifying the exemption that applies, providing a detailed justification for the exemption, segregating the exempt information from the general bid information, and submitting the exempt information as part of its bid but in a segregated and clearly identifiable format. Failure to comply with the foregoing requirements will result in public disclosure of the Vendor's bid without further notice. A Vendor's act of marking all or nearly all of its bid as exempt is not sufficient to avoid disclosure and WILL NOT BE HONORED. Vendor's act of marking a bid or any part thereof as "confidential" or "proprietary" is not sufficient to avoid disclosure and WILL NOT BE HONORED. In addition, a legend or other statement indicating that all or substantially all of the bid is exempt from disclosure is not sufficient to avoid disclosure and WILL NOT BE HONORED. Vendor will be required to defend any claimed exemption for nondiclosure in the event of an administrative or judicial challenge to the State's nondisclosure. Vendor must indemnify the State for any costs incurred related to any exemptions claimed by Vendor. Any questions regarding the applicability of the various public records laws should be addressed to your own legal counsel prior to bid submission.

- 41. LICENSING: In accordance with West Virginia Code of State Rules §148-1-6.1.7, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.
- 42. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Purchase Order from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the

purchasing agency tenders the initial payment to Vendor.

43. VENDOR CERTIFICATIONS: By signing its bid or entering into this Contract, Vendor certifies (1) that its bid was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid for the same material, supplies, equipment or services; (2) that its bid is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this RFQ in its entirety; understands the requirements, terms and conditions, and other information contained herein. Vendor's signature on its bid also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

The individual signing this bid on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

- 44. PURCHASING CARD ACCEPTANCE: The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract unless the box below is checked.
 - [] Vendor is not required to accept the State of West Virginia's Purchasing Card as payment for all goods and services.
- 45. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting,

supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms and returns pertinent to all of the foregoing. Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

46. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered

by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

- 47. PURCHASING AFFIDAVIT: In accordance with West Virginia Code § 5A-3-10a, all Vendors are required to sign, notarize, and submit the Purchasing Affidavit stating that neither the Vendor nor a related party owe a debt to the State in excess of \$1,000. The affidavit must be submitted prior to award, but should be submitted with the Vendor's bid. A copy of the Purchasing Affidavit is included herewith.
- 48. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE: This Contract may be utilized by and extends to other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). This Contract shall be extended to the aforementioned Other Government Entities on the same prices, terms, and conditions as those offered and agreed to in this Contract. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.
- 49. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire any interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.
- 50. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:
 - [√] Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.
 - [] Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.requisitions@wv.gov.
- 51. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state Revised 06/28/2013

repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision.

The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

- 52. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:
 - "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
 - b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.

The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:

- a. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- b. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.
- 53. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance

with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products.

This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

SPECIFICATIONS

 PURPOSE AND SCOPE: The West Virginia Purchasing Division is soliciting bids on behalf of the Bureau for Behavioral Health & Health Facilities (BHHF) to establish an open-end "locum-tenens" Registered Nurse(s), Licensed Practical Nurse(s), Certified Nursing Assistant(s), Health Services Worker(s) to comply with staffing needs of the seven (7) State owned and operated facilities listed below and the West Virginia Children's Home, which is located in Elkins, WV.

Lakin Hospital (long term care facility) (LTC) 11522 Ohio River Road West Columbia, WV 25287

Jackie Withrow Hospital (LTC) 105 S. Eisenhower Drive Beckley, WV 25801

John Manchin Sr. Health Care Center (LTC) 401 Guffey Street Fairmont, WV 26554

Welch Community Hospital (acute care/long term care facility) 454 McDowell Street Welch, WV 24801

William R. Sharpe Hospital (acute psychiatric care facility) 936 Sharpe Hospital Road Weston, WV 26452

Hopemont Hospital (LTC) 150 Hopemont Drive Terra Alta, WV 26764

Mildred Mitchell-Bateman Hospital (acute care psychiatric care facility) 1530 Norway Avenue Huntington, WV 25705

WV Children's Home 230 Heavner Avenue Elkins, WV 26241

- 2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1"Contract Services" means the list of services identified in Section IV, Subsection 1 below.
 - 2.2 "Pricing Page" means the pages upon which Vendor should list its proposed price for the Contract Services. The Pricing Page is either included on the last page of this RFQ or attached hereto as Exhibit A.

REQUEST FOR QUOTATION BHS14022 - Direct Care Staffing Services

- 2.3 "RFQ" means the official request for quotation published by the Purchasing Division and identified as BHS14022.
- 2.4 "RN" means Registered Nurse.
- 2.5 "LPN" means Licensed Practical Nurse.
- 2.6 "CNA" means Certified Nursing Assistant.
- 2.7 "HSW" means Health Services Worker.
- 2.8 "Agency" means Bureau for Behavioral Health & Health Facilities (BHHF) and all State owned and operated Facilities.
- 3. QUALIFICATIONS: Vendor(s) must have the following minimum qualifications.
 - 3.1 a. RN's must hold a valid WV Registered Nurse License.
 - b. LPN's must hold a valid WV Licensed Practical Nurse License.
 - c. CNA's must possess a valid Certification as a WV Certified Nurse Assistant.
 - 3.2 Must have at least one (1) year working experience in the area to be assigned.
 - 3.3 Must have knowledge of Federal & State Long Term Care (LTC) regulations.
 - 3.4 Must have a current Cardiopulmonary Resuscitation (CPR) Card.
 - 3.5 Current Non-Violent Crisis Prevention Intervention (NVCPI) Card, not a requirement for Long Term Care facilities.

4. GENERAL REQUIREMENTS:

4.1 Mandatory Contract Services Requirements: Vendor shall provide Contract Services with the desired services listed below on an open-end contract. Desired services must meet or exceed the mandatory requirements listed below.

4.1.1 Registered Nurse(s) Services

Vendor shall provide documentation to the facility Bureau for Behavioral health and Health Facilities (BHHF) or Bureau for Children and Families (BCF) a competency assessment which include age-specific and cultural competencies for services provided for patients. RN(s) must have at least one (1) year of working experience in the area assigned.

- 4.1.1.1 RN(s) must be Licensed by the West Virginia Board of Nurses
- 4.1.1.2 RN(s) must have a minimum of one (1) year experience in Psychiatric Nursing, if assignment is for an acute psychiatric care facility.
- 4.1.1.3 RN(s) must have a minimum of one (1) year experience as a Long Term Care facility RN, if assignment is for a Long Term Care facility.

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4.1.1.4	RN(s) must oversee the work of inexperienced (RN) Registered Nurse(s), (LPN) Licensed Practical Nurse(s), (CNA) Certified Nursing Assistant, (HSW) Health Service Worker.
4.1.1.5	RN(s) must participate in Treatment Team Meetings to develop Individualized Treatment Plans, direct consultations, receive and give recommendations to and from other disciplines to maximize positive behavioral results.
4.1.1.6	RN(s) must administer medications as prescribed by treating Physician(s).
4.1.1.7	RN(s) must ensure timely documentation into patient's electronic medical records, per the policies and procedures and common practice of the particular facility utilizing the staff, this will be discussed in great detail during the hospital/facility orientation.
4.1.1.8	RN(s) must oversee all medical related emergencies.
4.1.1.9	RN(s) may testify in court and commitment hearing when found appropriate and deemed necessary. The psychiatric physician must be present however nurse(s) must be available if needed to testify.
4.1.1.10	RN(s) must respond to inquiries of family members, advocates, and other interested parties, ensuring adherence to the Confidentiality laws, and the HIPPA Regulations.
4.1.2 Licensed Pract	ical Nurse(s) Services
4.1.2.1	LPN(s) must be licensed by the West Virginia Board of Nurses.
4.1.2.2	LPN(s) must assist professional nursing & medical staff in providing direct nursing care to patients, including medical treatments, administering medications, giving injections, and assisting in care planning and recording.
4.1.2.3	LPN(s) must take and record temperatures, blood pressure, pulse and respirations; collect specimens for testing; administer medications according to the Physician Order.
4.1.2.4	LPN(s) must ensure timely documentation into patients' electronic medical records, per the policies, procedures and common practices of the assigned facility that will be discussed in great detail during the hospital/facility orientation.
4.1.2.5	LPN(s) must screen patients and record medical information; assist physician and registered nurse in examinations and treatments; set up and clean examination area; give injections and immunizations; instruct patients/clients in the use of medications and possible side effects.

effects.

4.1.2.6	LPN(s) will provide for the emotional and physical comfort and safety of the patients/clients.		
4.1.2.7	LPN(s) must assist in response to medical and psychiatric emergencies.		
4.1.2.8	LPN(s) must assist patients with activities of daily living such as grooming and personal hygiene.		
4.1.2.9	LPN(s) may testify in court and commitment hearing when found appropriate and deemed necessary. The psychiatric physician must be present however nurse(s) must be available if needed to testify.		
4.1.2.10	LPN(s) must respond to inquiries of family members, advocates, and other interested parties, ensuring adherence to the Confidentiality laws, and the HIPPA Regulations.		
4.1.2.11	LPN(s) must have successfully completed a course in Intravenous therapy and training in venipuncture which permits the LPN(s) to start Intravenous fluids.		
4.1.3 Certified Nursing Assistant Services			
4.1.3.1	CNA(s) must be certified and in good standing with the WV Nurse Aide Registry.		
4.1.3.2	CNA(s) must have a minimum of one (1) year experience in Long Term Care.		
4.1.3.3	CNA(s) must have a minimum of one (1) year experience and working knowledge of the concepts of mental health, health disorders and related physical conditions and related treatment approach.		
4.1.3.4	CNA(s) will be responsible for direct care services to residents in a Nursing Home Setting, Psychiatric Care Setting and Acute Care Setting or facility setting.		
4.1.3.5	CNA(s) must provide both physical and psychological support and assistance with daily activities and maintain a therapeutic interaction with the residents.		
4.1.3.6	CNA(s) must have a High School Diploma or GED		
4.1.4 Health Services	Worker services		
4.1.4.1	HSW(s) must have a minimum of one (1) year experience and working knowledge of the concepts of mental health, health disorders		

and related physical conditions and related treatment approach.

- 4.1.4.2 HSW(s) must have a minimum of one (1) year experience in Long Term Care.
- 4.1.4.3 HSW(s) must have a High School Diploma or GED.

4.2.1 VENDOR RESPONSIBILITES:

- **4.2.1.1.** Successful vendor must be a qualified healthcare professional to accommodate the Facility's needs.
- 4.2.1.2 Successful vendor must provide healthcare staffing as requested by the Facility to be compatible with week-to-week needs. Assignments also may be for specified period of time as agreed upon in writing.
- 4.2.1.3 Successful vendor must provide hourly rates that are inclusive of all federal, state, and local withholding taxes, social security & Medicare taxes, as well as all unemployment compensation, workers compensation, general and professional liability premiums.
- 4.2.1.4 Successful vendor shall provide the Facility with information on each healthcare staff member according to the state and federal standards, including applications. These must be sent to the facility along with the listing of possible candidates to interview:

 Non-Violent Crisis Prevention Intervention (NVCPI) Certification:

Non-Violent Crisis Prevention Intervention (NVCPI) Certification; Cardiopulmonary Resuscitation (CPR) Certification; references; confidentiality agreement and other requested documents such as current physical examination, immunization records, negative 9-panel drug screening and licensure confirmation. No nurse providing services to any Facility under this agreement will have been investigated and substantiated by a Board of Nursing or currently subject to discharge resulting from an investigation by a Board of Nursing.

Successful vendor and healthcare staff must comply with all Agency policies and procedures.

- **4.2.1.5** Successful vendor shall ensure the following regarding the staff to be provided:
 - A. Has completed the required training and education,
 - B. Possess a current valid certification and professional license and with the State of West Virginia, and
 - C. Have proof of recent acute psychiatric experience in a psychiatric setting, and
 - D. Meet current Agency immunization requirements for purified protein derivative (PPD) and Hepatitis B Series.
- 4.2.1.6 Successful Vendor must incorporate into the bid, all inclusive fees, any anticipated costs, traveling expenses, administrative and overhead cost.

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- 4.2.1.7 The hospital will not allow any previous employee who was dismissed for disciplinary or performance reasons by any DHHR Facility or Office to return and work through the staffing vendor.
- 4.2.1.8 Successful vendor will have 48 hours (2 days) to respond to our initial contact requesting staffing, vendor must provide the Facility a list of potential candidates for staffing needed at the Facility within 72 hours (3 days) of the initial notification of need.

After the 3-day period, we would conduct interviews, review their certifications, and at that time we will determine which applicants we would offer a staffing position.

4.3.1 DUTIES AND RESPONSIBILITIES OF THE FACILITIES

- **4.3.1.1** Facility will notify the successful vendor of the number and specialty of the nursing staff needed for an assignment and the estimated length of the assignment.
- 4.3.1.2 Successful vendor staff shall work under the Facility Supervision. The Facility shall be solely responsible to provide each staff with day-to-day guidance in the execution of staff's professional responsibilities at the Facility.
- 4.3.1.3 Agency reserves the right to terminate a nurse providing services to the facility whether it is that the need for staffing ends or it is determined that their performance is not in the best interest and wellbeing of the patient care.
- 4.3.1.4 If the Facility requests an LPN but the successful vendor provides a RN to cover the request, the agency will pay the LPN rate.

5. CONTRACT AWARD:

- 5.1 Contract Award: The Contract is intended to provide the Agencies with a purchase price for the Contracted Services. The Contract will be a progressive award with multiple vendors. Award will be made from low bid to high and usage will be in the same manner. If the low bid cannot provide the needs of the Facility at the requested time, the second low bid will be contacted and then the next low bid, etc. We will allow 48 hours for vendor to determine if they will be able to meet our needs.
- 5.2 Pricing Pages: Vendor should complete the Pricing Page by providing the unit cost; total cost; and pricing for permanent placement fee" for all of the following positions: RN(s), LPN(s), CNA(s) and HSW(s). Vendor should complete the Pricing Page in its entirety as failure to complete the Pricing Page in its entirety may result in the Vendor's bid being disqualified.

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The Pricing Pages contain a list of Desired Services and estimated purchase volume. The estimated purchase volume for each service represents the approximate volume of anticipated services.

Notwithstanding the foregoing, the Purchasing Division may correct errors as its discretion. Vendor should type the information into the Pricing Page to prevent errors in the evaluation.

- 6. PERFORMANCE: Vendor and Agency's shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already included herein by Facility. In the event that this contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.
- 7. PAYMENT: Facility shall pay an hourly rate for all Contract Services performed under this Contract. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.
- 8. TRAVEL: Vendor shall be responsible for all mileage and travel costs, including travel time, associated with the performance of this Contract. Such costs will not be paid by the Facility.
- 9. HOLIDAYS: Generally, the following official holidays are observed:

New Year's Day	January I
Martin Luther King Day	January 21
President's Day	February 18
Memorial Day	May 27
West Virginia Day	June 20
Independence Day	July 4
Labor Day	September 2
Columbus Day	October 14
Veteran's Day	November 11
Thanksgiving	November 28 – 29
Christmas Eve (1/2 Day)	December 24
Christmas Day	December 25
New Year's Eve (1/2 Day)	December 31

- 10. FACILITIES ACCESS: Performance of Contract Services may require access cards and/or keys to gain entrance to Agency's facilities. In the event that access cards and/or keys are required:
 - 10.1. Vendor must identify principal service personnel which will be issued access cards and/or keys to perform service.
 - 10.2. Vendor will be responsible for controlling cards and keys and will pay replacement fee, if the cards or keys become lost or stolen.
 - 10.3. Vendor shall notify the Agency immediately of any lost, stolen, or missing card or key.
 - **10.4.** Anyone performing under this Contract will be subject to Agency security protocol and procedures.
 - 10.5. Vendor shall inform all staff of the Facility security protocol and procedures.

11. VENDOR DEFAULT:

- 11.1. The following shall be considered a vendor default under this Contract.
 - 11.1.1. Failure to perform Contract Services in accordance with the requirements contained herein.
 - 11.1.2. Failure to comply with other specifications and requirements contained herein.
 - 11.1.3. Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 11.1.4. Failure to remedy deficient performance upon request
- 11.2. The following remedies shall be available to the Agency upon default.
 - 11.2.1. Cancellation of the Contract.
 - 11.2.2. Cancellation of one or more release orders issued under this Contract.
 - 11.2.3. Any other remedies available in law or equity.

12. MISCELLANEOUS:

Contract Manager:

12.1. Contract Manager: During the performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

8	
Telephone Number:	866.314.9241
Fax Number:	877.309.9795
Email Address:	Whitney.Holtzclaw@sunbeltstaffing.com

Whitney Holtzclaw

BHS14022 Pricing Page

Item#	Level of Psychiatric Nursing	Estimated # of Hours	Unit Price	Extended Price
#1	Registered Nurse (RN)			
	A. Regular Hours	20,000	\$ 58.00	§ 1,160,000.00
	B. Overtime Hours	3,000	\$ 87.00	§ 261,000.00
	C. Holiday Hours	104	\$ 87.00	\$ 9,048.00
#2	Licensed Practical Nurse (LPN)			
	A. Regular Hours	20,000	\$46.00	\$ 920,000.00
	B. Overtime Hours	3,000	\$ 69.00	\$ 207,000.00
	C. Holiday Hours	104	\$ 69.00	\$ 7,176.00
#3	Certified Nursing Assistant (CNA)			
	A. Regular Hours	20,000	\$ 43.00	\$860,000.00
	B. Overtime Hours	3,000	\$ 64.50	\$ 193,000.00
	C. Holiday Hours	104	\$ 64.50	\$ 6,656.00
#4	Health Services Worker (HSW)			
	A. Regular hours	20,000	\$ 38.00	\$ 760,000.00
	B. Overtime Hours	3,000	\$ 57.00	\$ 171,000.00
	C. Holiday Hours	104	\$ 57.00	\$ 5,928.00
				Account of the second s

GRAND TOTAL

\$ 4,560,808.00

#5 Permanent Placement Fee:*

> Registered Nurse 26 week assignment \$5,000 \$13 week assignment and a \$10,000 Nurse \$ \$ 26 week assignment \$5,000 13 week assignment and a \$10,000 Licensed Practical Nurse

*One time placement fee for each permanently placed employee by the vendor.

NOTE: This one time placement fee is not included in the evaluation for award.

Rates are all inclusive

This is a progressive award contract and the award will be made to the Vendors with the lowest GRAND TOTAL to the highest GRAND TOTAL (respectively) meeting the required mandatory specifications. EXAMPLE: Lowest will be Vendor "A", second lowest will be Vendor "B" ... and so on.

Use of this contract will work the same. Agency must contact the lowest bid first and if they cannot provide the agency needs within the time frame allowed in the attached specifications, Agency will then contact the next lowest bidder and so on, until one of the vendors awarded the contract, can cover the immediate needs.

The number of hours is only an estimation to be used for bid, we may require more or less hours than stated above.

Please Print Information Below.

Sunbelt Staffing, LLC Company Name: Whitney Holtzclaw Sales Representative: 3687 Tampa Road, Suite 200, Oldsmar, FL 34677 Vendor Address:

866.314.9241

Email Address: Whitney. Holtzclaw@sunbeltstaffing.com

P.O. Box 1024640 Atlanta, GA 30368 Remit to Address:

> 8/6/13 SIGNATURE DATE

Vendor Phone:





Insurance

Please see the following pages for Sunbelt's certificates of insurance per the instructions in the RFQ.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 08/05/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to

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PROD	DUCER			CONTA NAME:	СТ				
	Marsh USA, Inc. 1166 Avenue of the Americas New York, NY 10036	0.0040		PHONE (A/C, No E-MAIL ADDRE	o, Ext):		FAX (A/C, No):		
	Attn: Adecco.Certs@marsh.com Fax: 212-94	8-0018			INS	SURER(S) AFFOR	RDING COVERAGE		NAIC#
3700	44-ALL-GAUWC-13-14			INSURE	RA: AXA Insur				33022
INSU							ce Co Of Pittsburgh		19445
	Adecco Inc. 175 Broad Hollow Road					Company Of The			19429
	Melville, NY 11747-4902					oshire Insurance			23841
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Α	GENERAL LIABILITY	1100	PCS002071(13)		08/01/2013	01/01/2014	EACH OCCURRENCE	s	2,000,000
	X COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	2,000,000
	CLAIMS MADE X OCCUP						TREMISES (La occurrence)		N/A

LTR	TYPE OF INSURANCE	INSR WVD		(MM/DD/YYYY)	(MM/DD/YYYY)	LIMIT	'S	
Α	X COMMERCIAL GENERAL LIABILITY		PCS002071(13)	08/01/2013	01/01/2014	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	2,000,000
	CLAIMS-MADE X OCCUR					MED EXP (Any one person)	\$	N/A
						PERSONAL & ADV INJURY	\$	2,000,000
						GENERAL AGGREGATE	\$	4,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:					PRODUCTS - COMP/OP AGG	\$	4,000,000
	X POLICY X PRO- X LOC						\$	
В	AUTOMOBILE LIABILITY		CA 5196216 (AOS)	01/01/2013	01/01/2014	COMBINED SINGLE LIMIT (Ea accident)	\$	2,000,000
В	X ANY AUTO		CA 5196218 (MA)	01/01/2013	01/01/2014	BODILY INJURY (Per person)	\$	
	ALL OWNED SCHEDULED AUTOS					BODILY INJURY (Per accident)	\$	
	HIRED AUTOS NON-OWNED AUTOS					PROPERTY DAMAGE (Per accident)	\$	
							\$	
Α	X UMBRELLA LIAB X OCCUR		XS002072(13)	08/01/2013	01/01/2014	EACH OCCURRENCE	\$	5,000,000
	EXCESS LIAB CLAIMS-MADE					AGGREGATE	\$	5,000,000
	DED X RETENTION \$ 10,000						\$	
C	WORKERS COMPENSATION		WC018112601 (AOS-30 STATES)	01/01/2013	01/01/2014	X WC STATU- OTH- TORY LIMITS ER		
D	ANY PROPRIETOR/PARTNER/EXECUTIVE	N/A	WC018112602 (AOS-12 STATES)	01/01/2013	01/01/2014	E.L. EACH ACCIDENT	\$	2,000,000
С	(Mandatory in NH)	N/A	WC018112605 (MA,ND,WA,WI,WY)	01/01/2013	01/01/2014	E.L. DISEASE - EA EMPLOYEE	\$	2,000,000
С	If yes, describe under DESCRIPTION OF OPERATIONS below	8	WC018112603 (CA)	01/01/2013	01/01/2014	E.L. DISEASE - POLICY LIMIT	\$	2,000,000
В	CRIME		015715287	01/01/2013	01/01/2014	LIMIT		\$5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

CERTIFICATE HOLDER	CANCELLATION
State of West Virginia Dept of Admin 2019 Washington Street East Charleston, WV 25305	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE of Marsh USA Inc.
	Jason Clarke J Clopks

AGENCY CUSTOMER ID: 370044

LOC #: New York

ACORD®

ADDITIONAL REMARKS SCHEDULE

Page 2 of 2

			~ _
AGENCY Marsh USA, Inc. POLICY NUMBER		NAMED INSURED Adecco Inc. 175 Broad Hollow Road Melville, NY 11747-4902	
CARRIER	NAIC CODE		
		EFFECTIVE DATE:	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 FORM TITLE: Certificate of Liability Insurance

WORKERS COMP CONTINUED:

INSURER: INSURANCE COMPANY OF THE STATE OF PA

POLICY NUMBER: WC018112604 (FL)

EFFECTIVE DATE: 1/1/2013

EXPIRATION DATE: 1/1/2014

INSURER: ILLINOIS NATIONAL INSURANCE CO.

POLICY NUMBER: WC018112606 (MN)

EFFECTIVE DATE: 1/1/2013

EXPIRATION DATE: 1/1/2014

EXCESS WORKERS COMP:

INSURER: ILLINOIS NATIONAL INSURANCE CO.

POLICY NUMBER: WC6636171 (OH)

EFFECTIVE DATE: 1/1/2013

EXPIRATION DATE: 1/1/2014

LIMITS:

SIR: \$3,000,000

EL EACH ACCIDENT: \$1,000,000

EL DISEASE: \$1,000,000

EL DISEASE - EACH EMPLOYEE: \$1,000,000



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 08/05/2013

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IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

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Jason Clarke J Clopks						NTATIVE			
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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 08/05/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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c	ertificate holder in lieu of such endo	rsem	ent(s)	•						
PRO	DUCER Marsh USA, Inc.				CONTA NAME:					
	1166 Avenue of the Americas				PHONE (A/C, No, Ext): (A/C, No):					
	New York, NY 10036				E-MAIL	Maria I and the same of the sa		(100, 100).		
	Attn: Adecco.Certs@marsh.com Fax: 212-9	18-0018	3		ADDRE		NIDER(S) :==			79000000
370	044-ALL-MED-13-14				INSURE	Donuin Co	lect Insurance Co	RDING COVERAGE ompany		NAIC # 24319
INSU	Adecco Medical & Science Staffing, Inc.				INSURE	RB:				
	175 Broad Hollow Road				INSURE	RC:				
	Melville, NY 11747				INSURE	RD:				
					INSURE	RE:				
					INSURE	RF:				
CO	VERAGES CEI	RTIFI	CATE	NUMBER:	NYC	-006716170-04		REVISION NUMBER: 1		
C	HIS IS TO CERTIFY THAT THE POLICIE DICATED. NOTWITHSTANDING ANY R ERTIFICATE MAY BE ISSUED OR MAY KCLUSIONS AND CONDITIONS OF SUCH	EQUII PER	REME FAIN.	NT, TERM OR CONDITION THE INSURANCE AFFORD	OF AN	Y CONTRACT THE POLICIE	OR OTHER	DOCUMENT WITH RESPECT TO	CT TO	WHICH THIS
INSR LTR	TYPE OF INSURANCE	ADDI	SUBR			POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	s	
	GENERAL LIABILITY	11101	1110			(MINI/DD) 1111)	(MIM/DD) 1111)	EACH OCCURRENCE	\$	
	COMMERCIAL GENERAL LIABILITY							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	
	CLAIMS-MADE OCCUR							MED EXP (Any one person)	\$	
						6.1		PERSONAL & ADV INJURY	\$	
								GENERAL AGGREGATE	\$	
	GEN'L AGGREGATE LIMIT APPLIES PER:							PRODUCTS - COMP/OP AGG	\$	
	POLICY PRO- JECT LOC								\$	
	AUTOMOBILE LIABILITY							COMBINED SINGLE LIMIT (Ea accident)	\$	
	ANY AUTO							BODILY INJURY (Per person)	\$	
	ALL OWNED SCHEDULED AUTOS							BODILY INJURY (Per accident)	\$	
	HIRED AUTOS NON-OWNED AUTOS							PROPERTY DAMAGE (Per accident)	\$	(340)
									\$	
	UMBRELLA LIAB OCCUR							EACH OCCURRENCE	\$	
	EXCESS LIAB CLAIMS-MADE							AGGREGATE	\$	
	DED RETENTION \$								\$	
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						330 3300	WC STATU- OTH- TORY LIMITS ER		
	ANY PROPRIETOR/PARTNER/EXECUTIVE	N/A						E.L. EACH ACCIDENT	\$	
	(Mandatory in NH)	N/A						E.L. DISEASE - EA EMPLOYEE	\$	
	If yes, describe under DESCRIPTION OF OPERATIONS below						. 1		\$	
Α	MEDICAL MALPRACTICE			03062088		01/01/2013	01/01/2014	PER CLAIM	-	\$1,000,000
	(\$1,000,000 SIR)							AGGREGATE		\$3,000,000
DESC	RIPTION OF OPERATIONS / LOCATIONS / VEHIC	CLES (A	Attach A	ACORD 101, Additional Remarks S	Schedule	, if more space is	required)			
CEF	RTIFICATE HOLDER	Tolice:			CANC	ELLATION			- Kun	
	State of West Virginia Dept of Admin 2019 Washington Street East Charleston, WV 25305				SHO THE ACC	ULD ANY OF T	I DATE THE TH THE POLIC	ESCRIBED POLICIES BE CA REOF, NOTICE WILL B Y PROVISIONS.		
					of Mars	h USA Inc.				-
					Jason (J. Clopks		
						© 198	88-2010 ACC	ORD CORPORATION. A	III rial	its reserved.





□ Permanent Healthcare – Sunbelt's team of search consultants handles high priority permanent healthcare positions. Our networking and sourcing expertise yields a rapid response and targeted results. We have filled hundreds of full-time, permanent positions throughout the United States. The quality of our process and the strength of our results has garnered us a client list that reads like a "who's who" in healthcare.

Requirements and Qualifications

Per the RFQ, each candidate presented will meet the following qualifications.

- License
 - RN's will hold a valid WV Registered Nurse License
 - LPN' s will hold a valid WV Licensed Practical Nurse License
 - CNA's will possess a valid Certification as a WV Certified Nurse Assistant
- Will have at least one (1) year working experience in the area to be assigned
- Will have knowledge of Federal & State Long Term Care (LTC) regulations
- Will have a current Cardiopulmonary Resuscitation (CPR) Card
- Current Non- Violent Crisis Prevention Intervention (NVCPI) Card, not a requirement for
- Long Term Care facilities

Additionally, Sunbelt will provide information on each healthcare staff member according to state and federal standards. Both Sunbelt and its consultants will comply with all agency policies and procedures.

RFQ No.	BHS1402	22
171 G 140.		

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE: Vendor's Name: System Starffing LLC Authorized Signature: Date: 8/3-1/3 State of Acricla County of Historican to before me this Aday of Acricla 2015. My Commission expires System System System Start Seal Here NOTARY PUBLIC

Purchasing Affidavit (Revised 07/01/2012)

ANDREW WILLIAM PORIER Notary Public, State of Florids My Comm. Expires Sept. 05, 2015 No. EE 127515

WV-96 Rev. 9/11

AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

- DISPUTES Any references in the agreement to arbitration or to the jurisdiction of any court are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
- 2. HOLD HARMLESS Any provision requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
- 3. GOVERNING LAW The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
- 4. TAXES Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
- 5. PAYMENT Any references to prepayment are deleted. Payment will be in arrears.
- 6. INTEREST Any provision for interest or charges on late payments is deleted. The Agency has no statutory authority to pay interest or late fees.
- NO WAIVER Any language in the agreement requiring the Agency to waive any rights, claims or defenses is hereby deleted.
- 8. FISCAL YEAR FUNDING Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
- 9. STATUTE OF LIMITATION Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
- 10. <u>SIMILAR SERVICES</u> Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
- 11. FEES OR COSTS The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction.

 Any other provision is invalid and considered null and void.
- 12. ASSIGNMENT Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
- 13. LIMITATION OF LIABILITY The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages to a certain dollar amount or to the amount of the agreement is hereby deleted. Limitations on special, incidental or consequential damages are acceptable. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
- 14. RIGHT TO TERMINATE Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor. Agency agrees to pay Vendor for services rendered or goods received prior to the effective date of termination.
- 15. TERMINATION CHARGES Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
- 16. RENEWAL Any reference to automatic renewal is deleted. The agreement may be renewed only upon mutual written agreement of the parties.
- 17. INSURANCE Any provision requiring the Agency to purchase insurance for Vendor's property is deleted. The State of West Virginia is insured through the Board of Risk and Insurance Management, and will provide a certificate of property insurance upon request.
- 18. RIGHT TO NOTICE Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
- 19. ACCELERATION Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
- 20. CONFIDENTIALITY -Any provision regarding confidentiality of the terms and conditions of the agreement is hereby deleted. State contracts are public records under the West Virginia Freedom of Information Act.
- 21. AMENDMENTS All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY:	•
STATE OF WEST VIRGINIA	VENDOR
Spending Unit:	Company Name: Sunscit 5-ta-f-fing LC
Signed:	Signed: _ /currel Derber_
Title:	Title: Managing Drectu
Date:	Date:

CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Sunbelt Staffir	ng, LLC
(Company)	
Warrend Be	bu
(Authorized Signature)	
Howard Gerber, (Representative Name, Ti	Managing Directo
813.471.0168	877.309.9795
(Phone Number)	(Fax Number)
8/6/13	
(Date)	

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: BHS14022

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

[]	Addendum No. 1	[]	Addendum No. 6
[]	Addendum No. 2	Į]	Addendum No. 7
]	Addendum No. 3	[]	Addendum No. 8
[]	Addendum No. 4]]	Addendum No. 9
[]	Addendum No. 5	[]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Sunbelt S	Staffing,	LLC
	Company	
Herein	Berber	
440000000000000000000000000000000000000	Authorized	l Signature
8/6/13		
	Date	

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Rev. 07/12

Date: 8/6/13

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

N/A

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents
	and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7.	Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.
requirer against	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency cted from any unpaid balance on the contract or purchase order.
authoriz the requ	nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and es the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid lired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential.
and acc	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate is during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Diddon	Suppelt Staffing LLC stands Charles Mayber

Title: Managing Director



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 08/05/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

certificate holder in lieu of such endo	rsemen	nt(s).	ane un chaoic	oment. A sta	terrierit on ti	iis certificate does flot o	oniei n	giits to the	
PRODUCER Marsh USA, Inc.	CON'	CONTACT NAME:							
1166 Avenue of the Americas			PHO	PHONE					
New York, NY 10036	E-MA	E-MAIL ADDRESS:							
Attn: Adecco.Certs@marsh.com Fax: 212-9	ADDI	INSURER(S) AFFORDING COVERAGE NAIC #							
370044-ALL-EO-13-14	INSU					33022			
INSURED Adapta Inc.		INSURER B:							
Adecco Inc. 175 Broad Hollow Road		INSURER C:							
Melville, NY 11747-4902		INSURER D:							
		INSURER E:							
			INSU	INSURER F:					
COVERAGES CERTIFICATE NUMBER:			N)	NYC-006716168-04 REVISION NUMBER: 1					
THIS IS TO CERTIFY THAT THE POLICIE INDICATED. NOTWITHSTANDING ANY R CERTIFICATE MAY BE ISSUED OR MAY EXCLUSIONS AND CONDITIONS OF SUCHINSR	EQUIRE PERTA	EMENT, TERM OR CO NN, THE INSURANCE IES. LIMITS SHOWN M.	NDITION OF A AFFORDED B	NY CONTRACT / THE POLICIE I REDUCED BY	OR OTHER S S DESCRIBER PAID CLAIMS	DOCUMENT WITH RESPE	CT TO V	WHICH THIS	
LTR TYPE OF INSURANCE	INSR V		UMBER	(MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	s		
GENERAL LIABILITY COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	ALC:	
CLAIMS-MADE OCCUR				4		MED EXP (Any one person)	\$		
						PERSONAL & ADV INJURY	\$		
						GENERAL AGGREGATE	\$		
GEN'L AGGREGATE LIMIT APPLIES PER:						PRODUCTS - COMP/OP AGG	\$		
POLICY PRO- JECT LOC						COMPINED CINCLE LIMIT	\$		
AUTOMOBILE LIABILITY				-		COMBINED SINGLE LIMIT (Ea accident)	\$		
ANY AUTO ALL OWNED SCHEDULED						BODILY INJURY (Per person)	\$		
AUTOS AUTOS NON-OWNED		h				BODILY INJURY (Per accident) PROPERTY DAMAGE	\$		
HIRED AUTOS AUTOS						(Per accident)	\$		
UMBRELLA LIAB OCCUP	++						\$		
EXCESS LIAB OCCUR CLAIMS-MADE						EACH OCCURRENCE	\$		
DED RETENTION \$	+					AGGREGATE	\$		
WORKERS COMPENSATION						WC STATU- OTH-	\$		
AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? N N / A						E.L. EACH ACCIDENT	\$		
OFFICER/MEMBER EXCLUDED? N (Mandatory in NH)	N/A					E.L. DISEASE - EA EMPLOYEE			
If yes, describe under DESCRIPTION OF OPERATIONS below							\$		
A E&O AND NETWORK SECURITY		PCS002073(13)		08/01/2013	01/01/2014	EA. CLAIM/AGG (SIR \$500,000)		\$5M/\$5M	
PRIVACY EVENT EXPENSE						EA. CLAIM/AGG (SIR \$250,000)		\$2.5M/\$2.5M	
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES (ATT	ach ACORD 101, Additional	Remarks Schedu	le, if more space is	required)				
CERTIFICATE HOLDER			CAN	CELLATION					
State of West Virginia					Annua Caranta				
State of West Virginia Dept of Admin 2019 Washington Street East Charleston, WV 25305	TH	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.							
		AUTHORIZED REPRESENTATIVE of Marsh USA Inc.							
	Jasor	Jason Clarke J. Clorks							





Additional Information

Company Overview

Sunbelt Staffing, LLC was founded in Tampa, Florida in 1988. In order to meet the growing need for special education and healthcare professionals, a team of healthcare staffing experts was assembled to source caring and qualified individuals who could provide a range of services in school districts, skilled nursing facilities and hospitals nationwide. Since our inception, Sunbelt has grown from an internal staff of one, to a staff compromised of nearly 75 highly qualified professionals. In addition, we now employ over 500 healthcare professionals across the country and provide services to healthcare facilities nationwide.

Throughout the years, we have worked with a wide variety of medical facilities in both the public and private sector. From small facilities to large multi-bed hospital systems, we've worked to implement solutions to talent shortages in virtually every environment. Each facility has a distinct method of providing services and each entity functions according to a unique set of processes and systems. This varied experience has enabled us to streamline our processes to be more responsive to the distinctive needs of each facility.

Our reputation for recruiting and retaining top talent enables Sunbelt Staffing to continue as a leading provider of candidates to healthcare facilities across the nation. Our ability to partner with your existing staff and gain a firm understanding of their challenges, has enabled us to quickly adapt our service offerings to include multiple solutions that we tailor based on individual needs.

Additionally, Sunbelt Staffing is backed by the Adecco Group, a Global Fortune 500 corporation and international leader in staffing services.

Service Offerings

Sunbelt Staffing attracts, recruits, and retains the highest caliber and most qualified healthcare professionals in facilities across the country. We are able to access and assemble a vast nationwide talent pool through our extensive network. Additionally, our expertise includes, but is not limited to; acute and sub-acute care hospitals, rehabilitation clinics, outpatient facilities, long-term care facilities, skilled nursing facilities and home health agencies.

Sunbelt Staffing relies on professionalism, quality, and a commitment to excellence to attract people who share those same qualities. Our comprehensive healthcare staffing services include:

- □ **Travel/Contract** Our contract/travel division specializes in opportunities in some of the country's finest locales. We staff positions in nursing, imaging, therapy, respiratory, laboratory, and other areas of healthcare.
- Temporary/Per Diem Sunbelt Staffing has developed staffing expertise in identifying great candidates in the Per Diem/Temporary arena. Our specialists handle short-term clinical and non-clinical assignments in hospitals, clinics, long-term care, and physician practices. We have immediate access to a pool of highly trained healthcare professionals.