

PEZDOR

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Solicitation

NUMBER AG04914 PAGE

ADDRESS CORRESPONDENCE TO ATTENTION OF:

GUY NISBET

304-558-8802

OFFICE OF THE ATTORNEY GENERAL

BUILDING 1, ROOM E26 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0220 304-558-2021

RFQ COPY TYPE NAME/ADDRESS HERE

Software Information Systems, LLC 200 Association Drive, Suite 210 Charleston, WV 25311

DATE PRINTED 09/19/2013

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### RFQ AGO-4914 Exhibit A Pricing Page

# IBM rebrands NetApp products and uses a different method to describe the components and a separate IBM quote is provided that includes all of the requirments.

Product Number	Description	Alternate Part # and Description of or equal Products	Unit of Measure	QTY	Unit Price	Extended Price
F2240A-4-40TB- 24M-2-R6 or equal	NetApp FAS 2240-4 Hybrid/mixed Shelf with (4) 200GB SSD and (20) 2TB drives; dual controllers or equal	2857-A24 (Primary Site, Disaster Reco	ea	2		\$0.00
7-Rh or equal	NetApp FAS2240-4, (24) 1TB drives; dual controllers or equal	2857-A24 (Secondary Site)	ea	1		\$0.00
	Mezzanine Card with 2-port 8GB Fibre Channel connections or equal	2857-A24-2030	ea	6		\$0.00
X6553-R6 or equal	Cable, Cntlr-Shelf/Switch, 2m, LC/LC, Op or equal	2857-A24	ea	12		\$0.00
	Power Cable, In-Cabinet, C13-C14 or equal	Included in base system	ea	12		\$0.00
X5526A-R6 or equal	Rackmount kit for 4 post server rack or equal	2857-A24-9202	ea	3		\$0.00
X6557-R6 or equal	SAS Controller .5 meter cable or equal	2857-A24	ea	6		\$0.00
X6561-R6 or equal	Cable, Ethernet, 2m RJ45 CAT6	2857-A24	ea	6		\$0.00
X6560-R6 or equal	Cable, Ethernet, 0.5 RJ45 CAT6	2857-A24	ea	3		\$0.00
SW-2-2240A- ONTAP8-P or equal	NetApp Data-On-Tap Essentials Software or equal	2870-574 (Included)	ea	6		\$0.00
SW-2-2240A- SMIRROR-C or equal	NetApp SnapMirror software for 2240A or equal	2870-574-A8QS	ea	6		\$0.00

### RFQ AGO-4914 Exhibit A Pricing Page

# IBM rebrands NetApp products and uses a different method to describe the components and a separate IBM quote is provided that includes all of the requirments.

	NetApp 3 yr Premium 4 hour onsite support or equal	File:AN0F0K WV Attorney General.htt	ea	3		\$0.00
FAS2240A-HA2- SW-R6 or equal	NetApp SAN CFO software or equal	2870-574	ea	6		\$0.00
	NetApp SAN iSCSI software or equal	2870-574	ea	6		\$0.00
SW-2-CIFS-C or equal	NetApp SAN CIFS software or equal	2870-574	ea	6		\$0.00
SW-2-NFS-C or equal	NetApp SAN NFS software or equal	2870-574	ea	6		\$0.00
SW-2-FCP-C or equal	NetApp SAN FCP software or equal	2870-574	ea	6		\$0.00
					TOTAL:	\$0.00

IBM N-Series SAN Equivalents to the NetApp RFQ requirments (All components are included)

		System#1 Hardware	D	Unit Duine	Ext Price
Line No.	Qty	Part Number	Description	Unit Price	Ext Price
1	1	2857-A24	PRIMARY SITE:IBM SYSTEM STORAGE N3240 MO	\$9,000.00	\$9,000.00
2	2	2857-A24-2030	8 GB FC MEZZANINE	\$1,300.00	\$2,600.00
3	20	2857-A24-4021	2 TB SATA DRIVE	\$600.00	\$12,000.00
4	4	2857-A24-4051	200 GB SOLID STATE DISK	\$2,000.00	\$8,000.00
5	1	2857-A24-9202	FIELD INSTALL RACK MOUNT KIT	\$60.00	\$60.00
6	1	2870-574	IBM SYSTEM STORAGE N3240 574 FUNCTIONS A	\$0.00	\$0.00
7	1	2870-574-A8QS	SNAPMIRROR	\$7,000.00	\$7,000.00
		Subtotal:			\$38,660.00
IBM S	torage	System#2 Hardware			
Line No.	Qty	Part Number	Description	Unit Price	Ext Price
1	1	2857-A24	DISASTER RECOVERY:IBM SYSTEM STORAGE N32	\$9,000.00	\$9,000.00
2	2	2857-A24-2030	8 GB FC MEZZANINE	\$1,300.00	\$2,600.00
3	20	2857-A24-4021	2 TB SATA DRIVE	\$600.00	\$12,000.00
4	4	2857-A24-4051	200 GB SOLID STATE DISK	\$2,000.00	\$8,000.00
5	1	2857-A24-9202	FIELD INSTALL RACK MOUNT KIT \$60		\$60.00
6	1	2870-574	IBM SYSTEM STORAGE N3240 574 FUNCTIONS A	\$0.00	\$0.00
7	1	2870-574-A8QS	SNAPMIRROR	\$7,000.00	\$7,000.00
		Subtotal:			\$38,660.00
IBM S	torage	System#3 Hardware			
Line No.	Qty	Part Number	Description	Unit Price	Ext Price
1	1	2857-A24	SECONDARY SITE:IBM SYSTEM STORAGE N3240	\$9,000.00	\$9,000.00
2	2	2857-A24-2030	8 GB FC MEZZANINE	\$1,300.00	\$2,600.00
3	24	2857-A24-4020	1 TB SATA DRIVE	\$300.00	\$7,200.00
4	1	2857-A24-9202	FIELD INSTALL RACK MOUNT KIT	\$60.00	\$60.00
5	1	2870-574	IBM SYSTEM STORAGE N3240 574 FUNCTIONS A	\$0.00	\$0.00
6	1	2870-574-A8QS	SNAPMIRROR	\$7,000.00	\$7,000.00
		Subtotal:			\$25,860.00
		<b>Solution Total:</b>			\$103,180.00
		3 Year Premium Sup	port 4 Hour On-site		\$62,000.00
		Total		5000000 april 2	\$165,180.00

### IEW

#### Highlights

- Leverage a high-performing and flexible operating system (OS), data management software, and redundancy for continuous operations
- Achieve better data protection and retention with support for disk-based backup with file- or application-level recovery
- Simplify management by performing on-the-fly provisioning with self-diagnosing systems
- Improve versatility through support for concurrent file and I/O block serving over Ethernet and Fibre Channel storage area network (SAN) infrastructures
- Scale SAN and network-attached storage (NAS) to tens of petabytes without reconfiguring running applications, using Clustered Data ONTAP

# IBM System Storage N3000 Express

Advanced system designed to enable outstanding, cost-effective deployment versatility

The promise of expanding the data center with small, low-cost servers has led to an unintended consequence—"stranded storage" from internal disks or direct-attached storage (DAS) solutions. IT professionals today are overwhelmed by the amount of data they have to manage. They are challenged by the need to keep pace with their organization's growing business, to improve backup and restore effectiveness, and to implement disaster recovery solutions without overwhelming IT staff—often on a shoestring budget. This has led IBM to develop solutions that improve storage efficiency and data protection while considering the assets companies currently have.

IBM® System Storage® N3000 Express systems are designed to provide primary and secondary storage for small to midsized organizations, consolidating all of their fragmented application-based storage and unstructured data into one single-code system. Easily managed and expandable, this platform can help IT generalists increase their effectiveness. N3000 Express systems offer integrated data access, intelligent management software and data protection capabilities—such as those found in higher-end IBM System Storage N series systems—all in a cost-effective package. N3000 Express series innovations include internal controller support for SAS or SATA drives, expandable I/O connectivity and onboard remote management.

The N3000 Express series is compatible with the entire family of N series storage systems, which features a comprehensive lineup of hardware and software designed to address a variety of possible deployment environments.



The IBM System Storage N3150 system fits 48 TB of internal raw capacity into a 2U enclosure, with optional external expansion that can increase total system raw capacity to 240 TB. The IBM System Storage N3220 system contains 21.6 TB of internal raw capacity in a 2U enclosure, with optional external expansion that can increase total system raw capacity to 501 TB. The IBM System Storage N3240 system accommodates 96 TB of internal raw capacity in its 4U enclosure, with optional external expansion that can increase total system raw capacity to 576 TB. Whether used for primary or secondary storage, N3000 Express systems are intended to provide outstanding deployment versatility and connectivity to help satisfy your data protection and recovery needs at an affordable cost, while improving storage efficiency.

### Easy to use

N3000 Express systems offer versatility through single-code file storage—Common Internet File System (CIFS) and Network File System (NFS)—which also supports block storage. The Internet Small Computer System Interface (iSCSI) and Fibre Channel protocol can be used as primary or secondary storage. These systems are designed to address storage consolidation challenges as well as application server virtualization projects in an environment of continuous operation. With Data ONTAP Snapshot technology, N3000 Express systems enable storage efficiency by helping increase utilization through thin provisioning (with FlexVol and FlexClone technologies) and reduce storage space requirements.

### More business uptime

N3000 Express systems support dual-controller configurations with automated active-active failover for continuous operations. Using the N series SnapManager set of features, multipath high availability for business continuity, and intelligent data protection and disaster recovery software, N3000 Express systems are intended to help keep your business running smoothly.



### Designed to help keep costs low

N3000 Express systems are designed to be entry points into the entire N series family. These systems provide multiple I/O connectivity options, a small footprint to hold high-density SAS or SATA drives, and external expansion using low-cost SATA drives and Fibre Channel disks for production applications, which leads to improved storage efficiency. They also utilize Data ONTAP Snapshot technology. These truly versatile systems can be deployed to address some of the most demanding application environments. For further systems administration time and cost advantages, N3000 Express systems come standard with remote onboard management capabilities to help simplify remote system monitoring, cycle power, execute firmware upgrades, enter console commands and run diagnostics to help maintain the reliability of the system and your business-critical data.

### Highly flexible storage

N3000 Express systems are designed for a broad range of deployment scenarios. The flexibility of these systems allows them to address the storage needs of a wide range of organizations, including distributed enterprises and data centers for small to midsized organizations. N3000 Express systems also support sites with compute- and data-intensive enterprise applications, such as database, data warehousing, workgroup collaboration and messaging. N3000 Express systems function as "integration engines," which enable users to simultaneously serve both file- and block-level data across single or multiple networks—demanding procedures that for some solutions require multiple, separately managed systems. N3000 Express systems support Ethernet and Fibre Channel environments, enabling economical NAS, Fibre Channel and iSCSI deployments.

## Affordable data protection for distributed enterprises

N3000 Express systems can offer significant advantages for distributed enterprises with remote and branch office sites. These organizations and others can use SnapVault and SnapMirror software functions to implement cost-effective data protection strategies by mirroring data back to a corporate data center. N3000 Express systems can help improve data availability and simplify backup and restore operations by implementing centralized backup through a single methodology. This helps reduce tape management requirements and the need for remote systems administration. Recovering data backed up on N3000 Express systems can be faster than recovering from tape.



## Support for low TCO and long-term investment protection

N3000 Express systems support a low total cost of ownership (TCO) with an affordable price point and easy installation, configuration and ongoing maintenance. Standardization on the N series storage architecture can help your organization reduce complexity and take advantage of your staff's IT skills. The innovative design of these systems results in a small form-factor appliance that conserves scarce and valuable space in data centers or remote office locations. In addition, the ability to support single-code storage networks enables users to make the most of their current network investments while deploying a long-term, highly expandable and easily upgradeable storage solution.

# Automation, consolidation and simplification

N3000 Express systems are empowered with OnCommand, a multiprotocol manager that delivers a single-code experience to manage physical and virtual storage environments using integrated workflows and policy-driven automation. From a single interface, OnCommand enables the consolidation and simplification of shared IT storage management, delivering greater flexibility and efficiency.

Also, the capabilities of expandability, connectivity, data protection and retention, copy recovery, and availability integrate with leading IT management frameworks. The software provides common management services, integration, security and role-based access controls. OnCommand offers data and storage management tools that increase productivity and storage efficiency and provide agility for organizations of all sizes. It supports and integrates with higher-level IT orchestration and management frameworks, which helps users manage data from a business perspective, enabling administrators to manage data across applications, databases, servers and storage.

	N3150	N3150	N3220	N3220	N3240	N3240	
Machine type model	2857-A15	2857-A25	2857-A12	2857-A22	2857-A14	2857-A24	
Controller configuration	Single	Dual* (active/ active)	Single	Dual* (active/ active)	Single	Dual' (active/ active)	
Processor speed and type	Dual-core Intel Xe	eon 1.73 GHz					
Random access memory	6 GB	12 GB	6 GB	GB 12 GB		12 GB	
Fibre Channel ports (speed)	N/A	N/A	2 (8 Gbps)†	4 (8 Gbps)†	2 (8 Gbps)†	4 (8 Gbps)†	
Ethernet ports (speed)	4 (1 Gbps) onboard 2 (10 Gbps)†	8 (1 Gbps) onboard 4 (10 Gbps) <sup>†</sup>	4 (1 Gbps) onboard 2 (10 Gbps)†	8 (1 Gbps) onboard 4 (10 Gbps)†	4 (1 Gbps) enboard 2 (10 Gbps)†	8 (1 Gbps) onboard 4 (10 Gbps) <sup>†</sup>	
Maximum raw capacity	240 TB		501 TB		576TB		
Maximum number of disk drives	60 12 internal		144 24 internal			144 24 internal	
Disk drives supported in controller (type, size, speed)	SAS: 600 GB, 600 GB SED, 900 GB, 900 GB SED, 1.2 TB SFF (10k rpm), 4 TB nearline (7.2k rpm)  SATA: 1 TB, 2 TB, 3 TB, 3 TB SED (7.2k rpm)  SSD: 100 GB, 200 GB, 800 GB Hybrid configuration: 200 GB SSD with 2 TB SATA HDD, 900 GB SAS HDD or 4 TB nearline		SAS: 450 GB, 600 GB, 600 GB SED, 900 GB, 900 GB SED, 1.2 TB SFF (10k rpm) SSD: 200 GB, 800 GB Hybrid configuration: 200 GB SSD with 900 GB SAS HDD		SATA: 1TB, 2 TB, 3 TB, 3 TB SED (7.2k rpm), 4 TB nearline (7.2k rpm) SSD: 200 GB Hybrid configuration: 200 GB SSD with 2 TB SATA HDD or 4 TB nearline		
Disk expansion units supported	SAS: 300 GB, 48 SSD: 200 GB SATA: 1 TB, 2 TE Hybrid configura EXN3500—SAS SAS: 450 GB, 66 SSD: 200 GB, 86	8, 3 TB, 3 TB SED (7.2 tion: 200 GB SSD wit <b>6 disk storage small</b> 00 GB, 600 GB SED.	GB SED (15k rpm) k rpm) h 2 TB SATA HDD form-factor expa 900 GB, 900 GB	nsion unit SED, 1.2 TB (10k rpm)	ern)		
Warranty	3 years for hardware and licensed software, customer-replaceable unit (CRU) and on-site service, next business day 9×5, service upgrades available				ce, next business		

Software				
Operating systems	Data ONTAP Clustered Data ONTAP			
Operating systems supported	Microsoft Windows, Microsoft Windows Server, Oracle Solaris, IBM AIX®, HP-UX, Mac OS and Linux host operatin systems, as well as Microsoft Windows Server 2008 Hyper-V, Citrix XenServer and VMware ESX for server virtualization			
Software features	Standard Integrated RAID manager including: RAID-DP Snapshot Fast Boot NIS DNS Flash Pool‡ FlexVol FlexShare NDMP Data compression§ Storage encryption Deduplication HTTP FTP	Licensed CIFS NFS ISCSI FOP FlexClone Clustered Failover SnapLock SnapMirror SnapRestore Single Mailbox Recovery SnapVault SnapManager for Microsoft Exchange SnapManager for Microsoft Office SharePoint (SMSP) SnapManager for Oracle SnapManager for SAP SnapManager for SAP SnapManager for Microsoft Hyper-V SnapManager for Microsoft Hyper-V SnapManager for Microsoft Hyper-V SnapDrive SyncMirror** OnCommand		
Clustered Data ONTAP suppor	· ·			
Cluster nodes	Up to four <sup>††</sup>			
Cluster data communication interconnect	10 GbE			
Cluster capacity	Up to 864 TB:			
Storage protocols	Fibre Channel, iSCSI, NFS, parallel NFS (pNFS), CIFS	S or Server Message Block (SMB)		

## Extended innovation through clustered architecture

The Clustered Data ONTAP OS can help address the challenges of managing growing and dynamic businesses by further extending the innovation of Data ONTAP. This optional, clustered architecture scales and adapts to the environment's changing needs, reducing risk and cost. Clustered Data ONTAP is designed to help eliminate downtime, enabling operators to service their infrastructures without disrupting access to user data and applications—even during regular business hours.

Proven operational efficiency helps to simplify the overall storage environment and manage the storage infrastructure at scale by automating important processes and increasing productivity. Users can add capacity as needed across both SAN and NAS environments—without the disruptive hardware upgrades required by some storage vendors.

Clustered Data ONTAP provides up to four storage controllers (or nodes) managed as a single logical pool, so operations scale even more easily.

### Why IBM?

When storage is part of the problem and not part of the solution, IBM can help. IBM offers innovative technology, open standards, excellent performance, and a broad portfolio of storage-proven software, hardware and solutions offerings—all backed by the world-class service and support that set IBM apart. As a market leader in the storage industry, we can help you handle the challenges that your organization encounters.

#### For more information

To learn more about IBM System Storage N3000 Express systems, please contact your IBM representative or IBM Business Partner, or visit: |bmcom/systems/storage/network|

For N3000 Express series modular disk storage system technical specifications and optional adapters available, please visit: lbmcom/systems/storage/network/n3000/appliance

For N3000 Express series interoperability, please visit: ibmcom/systems/storage/network/interophome.html

For an overview of N3000 Express series software features, functions and benefits, please visit: ibmcom/systems/storage/network/n3000/appliance/features.html

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- \* Clustered Data ONTAP is available as an option. Clustered Data ONTAP only supports dual-node systems.
- † Optional ports available with add-on mezzanine cards.
- \* Supported on EXN3000 and N3240 when SSD and SATA HDD are installed.
- 9 Available only in Data ONTAP 8.1 or later.
- \*\* Not supported in Clustered Data ONTAP.
- <sup>††</sup> Cluster nodes are single-storage controllers. A cluster can mix controllers of different models.



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Actual available storage capacity may be reported for both uncompressed and compressed data and will vary and may be less than stated.



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### STATE OF WEST VIRGINIA Purchasing Division

### **PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:
Vendor's Name: Software Intermedia, 15, y 1 to us LLC
Authorized Signature: Date: 10-9-2013
State of West Virginia
County of Kanawha, to-wit:
Taken, subscribed, and sworn to before me this $\underline{q}$ day of $\underline{October}$ , $20\underline{13}$
My Commission expires VIN 2020 , 20
AFFIX SEAL HERE NOTARY PUBLIC and Christman
Official Seal  Purchasing Affidavit (Revised 07/01/2012)

South Charleston Public Library
312 Fourth Avenue
South Charleston, WV 25303
My commission expires November 24, 2020

### **CERTIFICATION AND SIGNATURE PAGE**

By signing below, I certify that I have reviewed this Solicitation in its entirety, understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Softano Internation 5, stons CLC
(Company)
Call
(Authorized Signature)
Charles D. Art. H St. Chaf Exocution (Representative Name, Title)
304. 768.1645 304. 768-1671
(Phone Number) (Fax Number)
(Date)

## ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: AGO4914

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

	Numbers Received: ox next to each addendum rece	ived)	
	Addendum No. 1		Addendum No. 6
	Addendum No. 2		Addendum No. 7
	Addendum No. 3		Addendum No. 8
	Addendum No. 4		Addendum No. 9
	Addendum No. 5		Addendum No. 10
further unders discussion hel	tand that any verbal representa d between Vendor's representa	ition madatives an	denda may be cause for rejection of this bid. I de or assumed to be made during any oral and any state personnel is not binding. Only the ications by an official addendum is binding.
		5	Company  Authorized Signature
			10 -1) -> 0 13 Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.