

October 8, 2013

Guy Nisbet
Department of Administration, Purchasing Division
2019 Washington St, East
Charleston, WV 25305

Dear Guy,

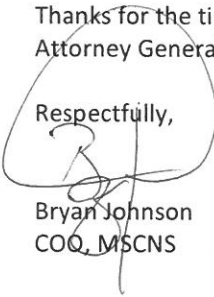
In response to your Solicitation # AGO4814, MSCNS would like to submit the enclosed Dell solution. Based upon our conversations with Dell engineers we feel that the hardware we are quoting you is superior to the HP items that were in the specifications.

One major deviation to note is on the switching piece. Your spec called for 8GB fiber switches and accessories. Our switch spec is a 10GB copper solution, which has a lower total cost of ownership and a greatly increased throughput.

Over the years, we have found that the Dell solutions we have implemented and sold have been superior to the HP solutions we have sold in the past and have serviced. Typically, we are vendor agnostic because we feel the best solution is the best solution, regardless of the name on the box. In this specific instance, it's Dell.

Thanks for the time and consideration. We are available for any questions you may have and look forward to working with the WV Attorney General's Office!

Respectfully,


Bryan Johnson
COO, MSCNS

10/11/13 09:55:40 AM
West Virginia Purchasing Division



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
AGO4814

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
GUY NISBET
304-558-8802

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

MSCNS
 821 4TH AVE
 HUNTINGTON, WV 25701

SHIP TO

OFFICE OF THE ATTORNEY GENERAL
 BUILDING 1, ROOM E26
 1900 KANAWHA BOULEVARD, EAST
 CHARLESTON, WV
 25305-0220 304-558-2021

DATE PRINTED
09/19/2013

BID OPENING DATE: 10/17/2013

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		205-43	\$105,000.00	\$105,000.00
SERVERS AND FIBRE CHANNEL SWITCHES						
REQUEST FOR QUOTATION (RFQ)						
THE WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA ATTORNEY GENERALS OFFICE, IS SOLICITING BIDS FOR A "ONE-TIME" PURCHASE OF TEN (10) SERVERS AND TWO (2) FIBRE CHANNEL SWITCHES AND ACCESSORIES PER THE ATTACHED TERMS & CONDITIONS AND SPECIFICATIONS.						
***** THIS IS THE END OF RFQ AGO4814 ***** TOTAL:						\$105,000.00

SIGNATURE	TELEPHONE	DATE
	304.781.3410	10/7/13
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
COO	550717488	

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



MSCNS
 821 4th Ave
 Huntington, WV 25701
 www.mscns.com

Phone: 304.781.3410
 Fax: 304.781.6774

Quote

Date	Quote #
10/7/2013	100713BKJ1

Name / Address
WV Attorney General Guy Nisbet 2019 Washington St East Charleston, WV 25305

				Project
Item	Description	Qty	Cost	Total
Servers and Fibre ...	Alternative Dell Solution per specs of Solicitation # AGO4814 and associated Addenda. Please find specs of hardware attached.	1	105,000.00	105,000.00
			Total	\$105,000.00

Customer Signature _____

Switch Specs

Description	Quantity
PowerConnect 8132F, 24x 10GbE SFP+ base ports, up to 32 ports max via optional 40GbE Uplink/Stacking Module (225-3586)	2
Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day Parts Only on your Power Connect Switch (967-1567)	2
Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (967-1575)	2
Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended (967-1933)	2
ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year (967-1941)	2
Dell Hardware Limited Warranty Initial Year (967-2444)	2
Dell Hardware Limited Warranty Extended Year(s) (967-2500)	2
MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year (967-2502)	2
Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	2
On-Site Installation Declined (900-9997)	2
Declined Remote Consulting Service (973-2426)	2
Dell Education Services-PCT Networking-No Training Requested (973-0924)	2
Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter (470-AAGN)	16
QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x 10GbE Breakout (331-8186)	2

Server Specs

Description	Quantity
PowerEdge R620 (225-2108)	8
Dell Hardware Limited Warranty Plus On Site Service Initial Year (936-1787)	8
Dell Hardware Limited Warranty Plus On Site Service Extended Year (939-4668)	8
Dell ProSupport Plus. For tech support, visit www.dell.com/prosupport/regionalcontacts (951-2015)	8
ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 3 Year (953-0165)	8
ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (953-0166)	8
ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended (953-0167)	8
On-Site Installation Declined (900-9997)	8
Proactive Maintenance Service Declined (926-2979)	8
PowerEdge R620 Shipping - 4/8 Drive Chassis (331-4761)	8
Intel X520 DP 10Gb DA/SFP+ Server Adapter, Low Profile (430-4446)	8
VFlash, 8GB SD Card for iDRAC Enterprise (342-1413)	8
iDRAC7 Enterprise (421-5339)	8
Broadcom 5720 QP 1Gb Network Daughter Card (430-4418)	8
Cable for Mini PERC Cards for Chassis with up to 8 Hard Drives (331-4823)	8
Chassis with up to 8 Hard Drives and 3 PCIe Slots (342-3666)	8
Bezel-4/8 Drive Chassis (318-1431)	8
Power Saving Dell Active Power Controller (330-5116)	8
RAID 1 for H710P/H710/H310 (2 HDDs) (331-4224)	8
PERC H710P Integrated RAID Controller, 1GB NV Cache (342-3531)	8
Intel Xeon E5-2665 2.40GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 115W, Max Mem 1600MHz (317-8585)	8
Heat Sink for PowerEdge R620 (331-4762)	8
Intel Xeon E5-2665 2.40GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 115W (317-8460)	8
DIMM Blanks for Systems with 2 Processors (317-8688)	8
Heat Sink for PowerEdge R620 (331-4762)	8
16GB RDIMM, 1333 MT/s, Low Volt, Dual Rank, x4 Data Width (317-9639)	64
1333 MHz RDIMMs (331-4422)	8
Performance Optimized (331-4428)	8
500GB 7.2K RPM Near-Line SAS 6Gbps 2.5in Hot-plug Hard Drive (342-0428)	16
Electronic System Documentation and OpenManage DVD Kit (331-4513)	8
DVD+/-RW, SATA, Internal (318-1391)	8
ReadyRails Sliding Rails With Cable Management Arm (331-4765)	8
Dual, Hot-plug, Redundant Power Supply (1+1), 750W (331-4605)	8
Power Cord, NEMA 5-15P to C13, 15 amp, wall plug, 10 feet / 3 meter (310-8509)	16
No Operating System (420-6320)	8
No Media Required (421-5736)	8

Mountain State Computer and Network Solutions (MSCNS) was founded in 2003 as a dba of the Foundation for Independent Living (FIL), which was founded in 1992. The purpose of FIL is to develop resources to further the mission of Mountain State Centers for Independent Living in their ongoing struggle to help bring equality and independence to the people with disabilities. All of the profits made by MSCNS are spent towards that end.

MSCNS employs highly skilled, certified technicians and engineers. We also strive to employ local personnel and graduates of colleges local to each community we expand into. Further, our new initiative focuses on creating living wage IT jobs for persons with significant disabilities. Our goal is to bring the highest level of quality in both product and service to all of our clients while maintaining the community vested spirit that many companies forget. Our business is all about community and quality in everything we do.

Below is a list of services we offer:

- Commercial Networking
- Small Office/Home Networking
- Server and Storage Solutions
- Desktop/Laptop/Server Repair
- Virus/Spyware/Malware Removal
- Professional Data Recovery
- Specialized Custom Built Systems
- Authorized Reseller of Dell, HP, Lenovo, Acer, IBM
- High Performance Custom Gaming Rigs
- Voice over IP
- Consulting Services
- Network Administration
- Network Security
- Wireless Networking
- Website Design and Administration
- Video Production
- Graphic Design
- Search Engine Optimization
- Media Placement and Marketing Solutions
- Social Media Management
- Application Development
- Virtualization
- Structured Data and Voice Cabling
- Offsite/Onsite Backup Solutions
- On-Site/Off-Site Services 24x7
- IT Staff Augmentation/Outsourcing Solutions
- Internet Surveillance Systems
- Helpdesk and Remote PC Services

Please see below for a partial reference list for some of the contract and a la carte clients of MSCNS. More references are available upon request (Highlighted entries are service contract clients, others are a la carte):

Huntington Police Department
Kohson Perkins, HPD Network Administrator
304.696.5510

Portsmouth Police Department
Josh Justice, IT Coordinator
740.354.5268

City of Russell
Joy Conley, City Administrator
606.836.9666

City of Charleston
Chris Combs, Systems Administrator
304.348.8048

Southwestern Community Action Council
Christy Kinder, Director of MIS
304.525.5151

Council on Aging in Itmann, WV
Robin Hatcher, Director of Daily Operations
304.294.8800

Big Sandy Superstore Arena
Brian Sipe, General Manager
304.696.5566

CJT's Embroidery
Chuck Wheeler, Owner
740.533.2587

Ginos/Tudors Coporate Office
Jeff Mace, Comptroller
304.722.3511

Boyd County Fiscal Court
Billie Zellers, Treasurer
606.739.4242

CCI Energy
Kathy Stevens, Office Manager, Kenova/Pikeville Facilities
304.781.1235
Coalfield Community Action Partnership
Cliff Marcum, IT Specialist
304.235.1701

City of Huntington
Dianne Casella, IT Coordinator
304.696.4490

Housing Authority of Catlettsburg
Mica Williamson, Director
606.739.6851

Tri State Medical
David Wright, Vice President of Operations
304.529.0000

Giovanni's Pizza Corporation
Tom LeMaster, CEO
800.955.9055

Housing Authority of Huntington
Terri Wentz, IT Director
304.526.4400

Housing Authority of Ashland
Tom Swartzwelder, Deputy Director
606.325.7112

Construction and Design Services
Brenda Blower, Office Manager
304.697.5002

Ashland Bellefonte/Highlands/Fairmont/Logan Regional Cancer Center
Manish Jain, Business Manager
606.836.0202

Ohio Valley Physician's Group
Stacey Shy, CEO
304.781.0076

Kentucky Electric Steel
James Newman, IT Coordinator
606.929.1280

Region II Development and Planning Commission
Dora Young, Comptroller
304.529.3357

Region 2 Highway Safety
Larry Kendall, Director
304.696.5545

Mainstream Services
Cullie Queen, Comptroller
304.522.1945

Team for WV Children
Connie Leinen, IT Coordinator
304.523.9587

JABO Supply
Brian Wellman, IT Coordinator
304.736.8333

Autism Services Center
Phil Wood, Network Administrator
304.525.8014

Jesse Stuart Foundation
Jim Gifford, CEO
606.326.1667

Pro Eyes Optometry
Dr. Mark Brown, CEO
304.562.3200

City of Greenup
Jessica Gilliam, City Clerk
606.473.7331

Community Resources, Inc
Randy Shears, Community Development/IT Manager
304.485.5525

821 4th Ave, Huntington, WV 25701
304.781.3410 ph 304.781.6774 fax
www.mscns.com

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% resident vendor preference for the reason checked:

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.

- Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: MSCNS
Date: 10/7/13

Signed: [Signature]
Title: COO

RFQ No. AGO4814

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: MSCNS

Authorized Signature: [Signature] Date: 10/8/13

State of West Virginia

County of Cabell, to-wit:

Taken, subscribed, and sworn to before me this 8 day of October, 2013

My Commission expires August 19, 2014.

AFFIX SEAL HERE

NOTARY PUBLIC Suzy Spears

Purchasing Affidavit (Revised 07/01/2012)



CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

MSCNS
(Company)

[Signature]
(Authorized Signature)

BRYAN JOHNSON, COO
(Representative Name, Title)

304.781.3410 304.781.6774
(Phone Number) (Fax Number)

10/7/13
(Date)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: AGO4814

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

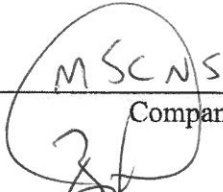
Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.



 Company

 Authorized Signature

 10/7/13
 Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.