COOLSOFT Response to RFQ Number: 6314C0017

West Virginia State Purchasing Division

DEPARTMENT OF TRANSPORTATION

Submission Mode: Paper

Address:

Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

Due Date: February 19th, 2014 @ 1:30 PM EST

Submitted by

COOLSOFT LLC
An Information Technology Company

(A KY State Certified Minority Business Enterprise)
1902 Campus Place, Suite 12
Louisville, KY - 40299
Phone: 502- 327-9805
Facsimile: 888- 528-8727
www. coolsofttech.com

"ORIGINAL"

Introduction:

COOLSOFT is a premier information technology staffing and Services Company with 12 years of experience providing information technology consulting, application development and software engineering services to various State Governments and Fortune 500 companies. As a testimonial for our performance, we recently figured in the list (We are in Top 100 software list) Inc 5000-2008.

We have been providing high quality Information Technology Services for over 12 years at very competitive prices to various positions such as Program Managers, Project Managers, business/System Analysts, Software Application Designers and Developers, Verification and Validation Experts, Quality Assurance Analysts/Testers, Acceptance Testers, Solution Architects, Enterprise Architects, Database Architects, ETL Experts, Security Analysts/Specialists, Network Engineers/ Specialists, Web Developers and Designers, Technical Writers, and Production Support staff, etc. We also do staffing for Mainframe, Network, Systems Support, and we take up project-based application development, maintenance, support, and testing services.

COOLSOFT currently has two (2) development centers, one at Louisville, KY and the other at San Jose, CA. In both facilities we have Program Managers, Project Managers, IT directors, Architects and Developers that work on developing solutions and products for our clients and also allows us to act as a local partner to attract IT talent from a broader pool.

We appreciate the time spent by the Agency staff to review our responses and we look forward to successfully contribute to your requirements. For any additional information and clarifications required, please contact the below:

Contract Manager	Primary Contract manager
Anand Krishnamurthy	Steven Brzezinski
Chief Executive Officer	Director, Business Development
Phone: (502) 327 9805 Ext 5007	Phone: (502) 327 9805 Ext 5006
Fax: (888) 528-8727	Fax: (888) 528 8727
Email: anand@coolsofttech.com	Email: steven@coolsofttech.com

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Solicitation

NUMBER	PAGE
6314C0017	1

ADDRESS CORRESPONDENCE TO ATTENTION OF:

CRYSTAL RINK
304-558-2306

RFQ COPY
TYPE NAME/ADDRESS HERE

VENDOR

COOLSOFT LLC
1902 Campus Place, Suite 12
Louisville, KY - 40299

SHIP TO

DIVISION OF HIGHWAYS
CHIEF OF INFORMATION SYSTEMS
BUILDING 5
1900 KANAWHA BOULEVARD, EAST
CHARLESTON, WV
  25305-0430   304-558-0408

DATE PRINTED		
01/08/2014		

BID OPENING DATE: 02/19/2014   BID OPENING TIME   1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		205-28		

PROGRAM ANALYST

REQUEST FOR QUOTATION
(OPEN-END CONTRACT)

THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE
AGENCY, THE WEST VIRGINIA DEPARTMENT OF TRANSPORTATION
(DOT), IS SOLICITING BIDS TO ESTABLISH AN OPEN-END
CONTRACT FOR THE SERVICES OF ONE (1) MAINFRAME
APPLICATION PROGRAMMER ANALYST PER THE ATTACHED
SPECIFICATIONS.

******   THIS IS THE END OF RFQ 6314C0017 ****** TOTAL:

SIGNATURE Roger Natarajan	TELEPHONE 502-327-9805 (x5003)	DATE 2/18/2014
TITLE VP - HR & Leagal	FEIN 61-1389059	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

COOLSOFT LLC
_____
(Company)

_____
(Authorized Signature)

Roger Natarajan / VP - HR & Legal
_____
(Representative Name, Title)

502-327-9805(x5003)   888-528-8727
_____
(Phone Number)   (Fax Number)

02/18/2014
_____
(Date)

Kathy A. Morgan

PROFESSIONAL SUMMARY:

With extensive 20 years of experience in a full spectrum of Technologies. Complied with federal and state regulations/guidelines in designing, developing, modifying and maintaining existing complex batch and on-line applications for a mainframe multi-tiered Unemployment Compensation system. Worked with vendors in the production of the identification cards for the Driver's System (DMV). Designed JCL for a secure FTP site that transferred data to the Rapid Emergency Deployment System. Maintained existing Driver's System applications.

TECHNICAL SKILLS:

TSO, ISPF, VSAM/MVS, RACF, CICS, COBOL2, DYL280, SDF2, BMS and JCL on the OS/IBM390, Control-M, SQL, PL/SQL and DB2, HTML and JavaScript. VSAM, BASIC, PLI, SAS, MS-DOS, UNIX, and Oracle 8 Developer 2000 and MS Access files.

EDUCATION:

West Virginia State College   Associates Computer Science
Institute, WV

West Virginia Career College   Associates Paralegal
Charleston, WV

PROFESSIONAL EXPERIENCE:

Office Assistant   **01/13- Present**
Custom Construction Company
Mohammad Roohollahi
(304) 545-6600
137 Lakin Street
Charleston, WV 25301
Maintain company records of debit and credit activities. Write proposals, contracts, and invoices. Meet with homeowners to help define scope of a project.

Programmer/Analyst II   **08/10-06/12**
Workforcewv
Ron Brotherton
(304) 558-4046
112 California Ave.
Charleston, WV 25315
Projects:
- Unemployment Insurance Compensation System
- Reemployment Eligibility Assessment System

- National Directory of New Hires System

Designed, developed, modified and maintained existing complex batch and on-line applications for a mainframe multi-tiered Unemployment Compensation system. Complied with federal and state regulations /guidelines. Consulted with users in the design of new applications, tested and implemented changes or designed system changes. Extensive experience in the use of TSO, ISPF, VSAM/MVS, RACF, CICS, COBOL2, DYL280, SDF2, BMS and JCL on the OS/IBM390. Also, have experience in Control-M, SQL, PL/SQL and DB2. Created intranet applications using HTML and JavaScript within interactive CICS. Wrote applications from segmented VSAM files (database structure) as well as standard VSAM files. Provided users with system documentation.

Programmer/Analyst II   **02/06-06/08**

WV Dept. of Transportation
JoAnn Twohig
(304) 558-9508
Capitol Complex, BLDG. 5
Charleston, WV 25315

Projects:

- Real Identification System
- Department of Motor Vehicles System
- Court Docketing System

Coded and maintained DB2 for COBOL application programs and assisted in the design for the federally mandated Real Identification System. Worked with vendors in the production of the identification cards for the Driver's System (DMV). Designed JCL for a secure FTP site that transferred data to the Rapid Emergency Deployment System. Maintained existing Driver's System applications. Met with users in the design and implementations of various applications and system enhancements.

Programmer/Analyst II   **12/04-07/05**

WV Property Tax Division
Jeff Amburgy
(304) 558-3940
1124 Smith Street
Charleston, WV 25301

Projects:

- Natural Resource Appraisal System
- Appraisal and Assessment Systems

Performed Annual File Maintenance to roll data tax years forward. Loaded external coal data to value states producing and non-producing coal. Provided flat file conversion data to be loaded to an Oracle database. Wrote documentation to provide department with the ability to perform these tasks independently. Provided reports and data for Legislative reporting. Provided data to outside vendors and state officials. Provided other outside contracting personnel with training to provide future support to agency.

Programmer/Analyst II   **06/02-11/03**

WV Bureau of Employment Programs
Ron Brotherton
(304) 558-4046
112 California Ave.
Charleston, WV 25315

Projects:

- Unemployment Insurance Compensation System
- Trade Readjustment Allowance System

Developed, modified and maintained existing complex batch and on-line applications for a mainframe multiple statewide system. Consulted with users to prepare new system programs and systems, tested and implemented changes or new applications. Extensive experience in the use of TSO, ISPF, VSAM/MVS, RACF, CICS, COBOL2, DYL280, SDF2 and JCL on the OS/IBM390. Also, have experience in SQL and HTML. Wrote applications from segmented VSAM files (database structure) as well as a standard VSAM files. Provided user and system documentation.

Programmer/Analyst II   **01/94-06/02**

WV Property Tax Division
Jeff Amburgy
(304) 558-3940
1124 Smith Street
Charleston, WV 25301

Projects:

- Real Property Assessment System
- Real Property Appraisal System
- Personal Property Appraisal System
- Natural Resource Appraisal System

Developed, modified and maintained existing complex batch and on-line applications for a mainframe multiple statewide system. Consulted with users to prepare new system programs and systems, tested and implemented changes or new applications. Extensive experience in the use of TSO, ISPF, VSAM/MVS, RACF, CICS, COBOL2, DYL280, SDF2 and JCL on the OS/IBM390. Also, have experience in SQL and HTML. Provided user support to transfer system to an Oracle Database environment. Experience in the use of BASIC, PLI, SAS, MS-DOS, UNIX, and Oracle 8 Developer 2000 and MS Access. Provided data to vendors and county officials. Provided RACF support for entire system. Wrote user and systems documentation. Spent time as sole in-house programmer for a five tier, 800-user system.

Skill Matrix & References

Skill description (Mandatory)	Number of Years Used	Comments : Describe your experience with the skill.
Must have 5 years of experience programming in an IBM Mainframe COBOL/CICS/DB2 environment.	20	Started working on the State of West Virginia's IBM mainframe in 1983.
Must have 5 years of experience in designing and maintaining complex CICS/DB2 applications	15 CICS 4 DB2	Started working in CICS in 1983. Became SQL certified in 2000. Started using DB2 exclusively at DOT.
Must have 5 years of experience in job control language (JCL)	20	Have experience in JCL since 1983.
Must have 5 years of experience in analysis and design	20	Was a key programmer in the analysis and design of the Real Property Tax AssessmentSystem.
Must have 5 years of experience using Computer's Associate's (CA) DB2 Tools- RC/update, RC/Query and PRF	2	Updated and queried records for REAL Identification System.
Must have 2 years of programming experience in maintaining driver's licensing/ID issuance system that is integrated with AAMVA and Unified Network Interface (UNI) network.	2	
Must have 2 years of programming experience in maintaining a court docketing computer system or application.	6 months	Rewrote and tested the Court Docketing System for DOT.
Application Programmer analyst should have good communications skills to communicate with various stakeholders including, but not limited to Project managers, business analysts, database administrators and application analysts as well as business policy staff and workers.	5	Have been very involved with all areas of users and administering agents.
Application Programmer analyst must have experience with the Federal and State law requirements regarding driver's licensing issuance system. This reference	2	Had various involvements with the Driver System while working for DOT.

will be verified by a written reference from Chief IT official of the state agency responsible for issuance of driver's licenses.		
Application Programmer Analyst must have experience with the provisions of REAL ID Act found in 49 USC 30301as well as corresponding rules associated with the Act fund at 6 CFR 37. This experience will be verified by a reference from the chief IT official of the state agency responsible for issuance of driver's licenses.	2	Wrote many of the applications involved in the REAL ID system not including the Driver System.
Application Programmer Analyst must pass the criminal background checks in accordance with Section 202(d)(8) of the Real ID Act and Federal Rule 6 CFR 37.45.	Yes	
Application Programmer analyst must have programming experience in the past five years with the American Association of Motor Vehicle Administrators (AAMVA) applications which interfaces with a Driver's Licensing system. This application includes the Commercial Driver's License information system (CDLIS), the Problem Driver Pointer System (PDPS), the Social Security Online Verification (SSOLV) and the Unified Network Interface (UNI). This reference will be verified by a reference from the Chief IT official of the state agency responsible for issuance of driver's licenses.	2	Worked on various projects involved in the Driver's System.

Reference #1	Reference #2	Reference #3
Gary Gillispie	Claudia Martin	David Dangerfield
Workforcewv	JP Morgan	WV Department of Tax & Revenue
Programmer/Analyst IV	IT Project Manager	IT Manager
304-558-4046	304-590-6734	304-558-8850
gary.r.gillespie@wv.gov	claudia.martin@jpmchase.com	david.l.dangerfield@wv.gov

Exhibit A

Pricing Page

QTY (Hours)	Description	Hourly Rate	Price per Year
2184 hours	Application Programmer Analyst Contract cost for 1 year based on hourly rate	$ 67.00	$ 1,46,328.00

Estimates for bidding purposes only

TOTAL COST ___ $ 1,46,328.00 _____

Vendor Name: ___COOLSOFT LLC_____

Vendor Address: ___1902 Campus, Suite 12_____

___Louisville, KY-40299_____

Remit to Address: ___same as above_____

_____

Phone #: ___502-327-9805_____

Fax #: ___888-528-8727_____

E-mail: ___www.coolsofttech.com_____

Signature: ___[signature]_____ Date 02/18/14

Skill Matrix & References

Skill description (Mandatory)	Number of Years Used	Comments : Describe your experience with the skill.
Must have 5 years of experience programming in an IBM Mainframe COBOL/CICS/DB2 environment.	20	Started working on the State of West Virginia's IBM mainframe in 1983.
Must have 5 years of experience in designing and maintaining complex CICS/DB2 applications	15 CICS 4 DB2	Started working in CICS in 1983. Became SQL certified in 2000. Started using DB2 exclusively at DOT.
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Must have 2 years of programming experience in maintaining a court docketing computer system or application.	6 months	Rewrote and tested the Court Docketing System for DOT.
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Programmer/Analyst IV	IT Project Manager	IT Manager
304-558-4046	304-590-6734	304-558-8850
gary.r.gillespie@wv.gov	claudia.martin@jpmchase.com	david.l.dangerfield@wv.gov

RFQ No. _____6314C0017_____

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"**Debt**" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"**Employer default**" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"**Related party**" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: _____COOLSOFT LLC_____

Authorized Signature: _____Anandk_____   Date: _____02/18/2014_____

State of _____Kentucky_____

County of _____Jefferson_____, to-wit:

Taken, subscribed, and sworn to before me this _18_ day of _____Feb_____, 20_14_.

My Commission expires _____11-29_____, 20_14_.

AFFIX SEAL HERE   NOTARY PUBLIC _____

Purchasing Affidavit (Revised 07/01/2012)

NOTE:
Vendor and Notary's date must be the same.
Notary required to AFFIX SEAL on Purchasing Affidavit.

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**
   _____ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
   _____ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
   _____ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**

2. **Application is made for 2.5% resident vendor preference for the reason checked:**
   _____ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

3. **Application is made for 2.5% resident vendor preference for the reason checked:**
   _____ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

4. **Application is made for 5% resident vendor preference for the reason checked:**
   _____ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**

5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
   _____ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**

6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
   _____ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**
   _____ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: _____   Signed: _____

Date: _____   Title: _____