



Small Business 8(A) Certified

Technical Proposal

Response to:  
Solicitation No. #6314C0017  
Application Programmer Analyst

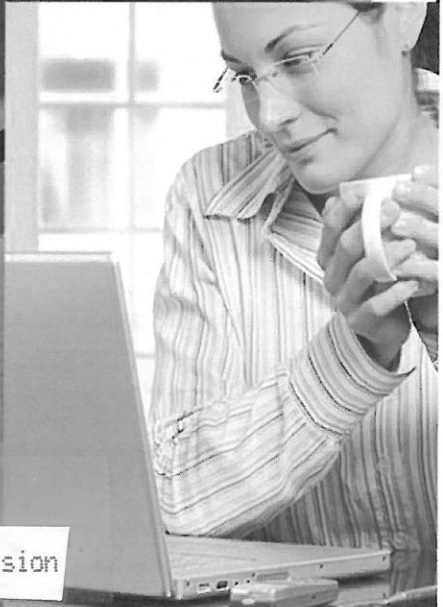


**Submitted to:**

Attn: Department of Administration,  
Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305-0130

22<sup>nd</sup> Century Technologies Inc.

Due Date: Feb 19, 2014



**Submitted by:**

Eva Gaddis-McKnight, Administrator  
22<sup>nd</sup> Century Technologies, Inc.  
5400, D Big Tyler Road  
Charleston, WV 25313  
Telephone No. 888-99-TSCTI  
Fax No. 501-421-3750  
Mailto: [govt@tscti.com](mailto:govt@tscti.com)

02/19/14 09:33:23AM  
West Virginia Purchasing Division

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**1. Cover Letter**

Date: Feb 17, 2014

**Attn: Department of Administration, Purchasing Division**

2019 Washington Street East  
Charleston, WV 25305-0130

22nd Century Technologies, Incorporation (TSCTI) is pleased to respond to **Solicitation No. #6314C0017** for providing for **Application Programmer Analyst** services.

TSCTI is a matured IT company appraised at **CMMI Level 3 and ISO 9001:2008, ISO 20000 & ISO 27001 certified** with over **16 years** of experience providing IT consulting services to government agencies. TSCTI was incorporated in 1997 in New Jersey as **S-Corporation**. Since inception, we are focused on IT services and solutions. We have our Federal practice headquarters in Mclean, VA and have presence in **37 states** across the nation. With **D&B Open rating score of 95**, we have been successfully serving huge customer base with high grade satisfaction. We are **Microsoft Certified Gold Partner** and are currently holding **100+ contracts** with various government agencies across US.

TSCTI is a natural zenith from the basic objective of providing cost effective innovative staffing solutions. We have been delivering exceptional services with honesty and integrity in every day action and we make sure we are successful in doing that. Our commitment to be transparent and straightforward throughout the placement process has helped us build solid client and contractor relationships. The principle we embrace – **"Customer Service first"**.

TSCTI understands the importance of effective and timely delivery of a project having tight timelines and budget. TSCTI helps its clients achieve this by providing highly skilled and capable resources with a proven ability to understand the client's true needs and requirements quickly and meet client expectations with minimal interference and rework.

**Proposed Candidate**

We are proposing Michael D. Sivils, a highly skilled and experienced **Mainframe Application Programmer Analyst** for successful completion of your initiatives.


**Michael D. Sivils** is highly skilled and equally talented **Mainframe Application Programmer Analyst** with over **20 years** of excellent experience in Information Technology. He has vast understanding and ample working experience with **American Association of Motor Vehicle Administrators** and **Kentucky Transportation Cabinet**. He has expertise in working with **KYTC business analysts** to design and implement the new combining **Driver's License** and **Commercial Driver's License system**. He has extensive developing experience using **COBOL, CICS, DB2 and JCL technologies**. He is proficient with beta testing 3rd party software (**Unified Network Interface**) and making recommendations for improvement to **AAMVA** and **KYTC**. He has experience with SQL Enterprise Server, SQL Server 2005 and 2008, Crystal Reports, **COBOL, Cobol II, Cobol 390**, TELON - Batch and CICS, DOS, IBM/ IMS, VSAM, **DB2, OS/ JCL**, CLIST, REXX, IMS DB/ DC and **XML**.

The attached TSCTI response addresses all requirements identified in the current solicitation. We acknowledge and agree to all the solicitation rules, procedures, terms and conditions specified in this solicitation.

Should you have any questions regarding this proposal, please feel free to contact me.

Once again thank you for your time and consideration.

Sincerely,



Eva Gaddis-McKnight, Administrator  
**22nd Century Technologies, Inc.**  
5400, D Big Tyler Road  
Charleston, WV 25313  
Telephone No. 888-99-TSCTI  
Fax No. 501-421-3750,  
Mailto: [govt@tscti.com](mailto:govt@tscti.com)

**2. Proposed Resources**

We understand the importance of the initiatives taken by Department of Administration and we are committed to provide our best resources. We have a blend of the best Mainframe Application Programmer Analyst available in order to provide the Department with complete solutions with a strong commitment. Our Mainframe Application Programmer Analyst has experience of working on a variety of projects of varying degree of complexity and is constantly trained to maintain excellence across US. We are proposing Michael D. Sivils, a highly skilled and experienced Mainframe Application Programmer Analyst for successful completion of your initiatives.

Based upon educational qualifications, proficient experience on similar projects and excellent skills, we are confident that our Mainframe Application Programmer Analyst is fully capable to perform as per your expectations and will deliver quality of services within defined timelines and budget and will prove to be an asset in the successful accomplishment of your initiative.

Detailed resume of Michael D. Sivils, documenting his excellent experience & capabilities to perform the required tasks is placed next for your consideration.

- Resume: Michael D. Sivils – Mainframe Application Programmer Analyst

### Summary

**Michael D. Sivils** is highly skilled and equally talented **Mainframe Application Programmer Analyst** with **over 20 years** of excellent experience in Information Technology. He has vast understanding and ample working experience with **American Association of Motor Vehicle Administrators** and **Kentucky Transportation Cabinet**. He has expertise in working with **KYTC business analysts** to design and implement the new combining **Driver's License** and **Commercial Driver's License system**. He has extensive developing experience using **COBOL, CICS, DB2 and JCL technologies**. He is proficient with beta testing 3rd party software (**Unified Network Interface**) and making recommendations for improvement to **AAMVA** and **KYTC**. He has experience with SQL Enterprise Server, SQL Server 2005 and 2008, Crystal Reports, **COBOL, Cobol II, Cobol 390**, TELON - Batch and CICS, DOS, IBM/ IMS, VSAM, **DB2, OS/ JCL**, CLIST, REXX, IMS DB/ DC and **XML**. He has experience with Motor Carrier Safety Improvement Act of 1999, Digital Image Exchange with other states, FTA (Failed to Appear) with the KY Courts, Social Security Online Verification and State Traffic School WEB enrollment. He holds hands-on experience in developing and maintaining system integration of **Driver's License & Vehicle Information** with the State Police via LINK (Law Information Network) for inquiry purposes.

Michael has conspicuous knowledge and extensive programming experience in **COBOL, JCL, CICS** and **DB2**. He is flexible, enthusiastic and project oriented team player with solid communication and leadership skills to develop creative solution for challenging client needs. He has excellent verbal and written communications skills.

### Government Experience

- **Kentucky Transportation Cabinet, KY**
- **Commonwealth Office of Technology, KY**
- **Military Affairs, KY**

### Core Competency

- Strong experience in digitizing driver's license improvements.
- Expertise in designing interface with Motor Voter giving drivers' capability for voter registration as they renewed their driver's license.
- Extensive experience in designing License Plate lookup via WEB using JAVA servlets.
- Expert in testing installation of SQL Server 08.
- Proficient in coordinating with internal and external departments to answer customer billing inquiries.
- Experience with Systems Analyst and Programmer on Criminal History, Wanted Missing Persons, Sexual Offender Registry, Inventory and Carrying Concealed Deadly Weapons systems for State Police.
- Profound experience in met with KSP business analysts to interpret Federal Mandates and Legislative changes.
- Experience in ensuring accuracy of Account Management tool (Web Accounting) for DLA Troop support.
- Ample experience in creating charter documents, program specifications and customer support documentation for all major modifications to the system.
- Proficient in Unit, system and regression testing for all programs.
- Expertise in providing training for end users.
- Skilled in utilizing Oracle for Windows and SQL plus 8.0 to provide reports to KVIS business units to determine data integrity.

### Technical Skills

- SQL Enterprise Server, SQL Server 2005 and 2008, Crystal Reports, Microsoft Office (Word, Excel, Outlook, Access), FTP, Cobol, Cobol II, Cobol 390, TELON - Batch and CICS, DOS, MVS/TSO, IBM/IMS, VSAM, DB2, ISPF, OS/JCL, OS/VS Utilities, CLIST, REXX, Dialog Language, XPEDITER, LIBRARIAN, PANVALET, IMS DB/DC, XML.
- knowledge of the following: JAVA, Object Oriented Analysis and Design, CORBA, Enterprise JAVA Beans, Visual JAVA for Visual Age, IBM Web Sphere Application Server.

### Academics & Certifications

- B.S. in Computer Science

- Trained in PL/I, FORTRAN, Pascal and ADA

**Professional Experience**

<b>Client</b>	<b>Military Affairs, Lexington, KY</b>
<b>Position</b>	<b>Resource Management Analyst</b>
<b>Duration</b>	<b>Apr '09 – Till Date</b>

**Responsibilities:**

- Tested installation of SQL Server 08.
- Coordinated with internal and external departments to answer customer billing inquiries.
- Prepared reports (Crystal and Excel) for customers, internal departments.
- SQL development with stored procedures, SSIS packages and Crystal reports.
- Ensured accuracy of Account Management tool (Web Accounting) for DLA Troop support.
- Developed Experience using COBOL, CICS and JCL technologies.

<b>Client</b>	<b>Commonwealth Office of Technology/Kentucky Transportation Cabinet, KY</b>
<b>Position</b>	<b>Technical Lead/ Systems Analyst</b>
<b>Duration</b>	<b>Nov '03 – Jan '09</b>

**Project: KYTC Driver's License System****Responsibilities:**

- Understood business needs and terminology of the Kentucky Transportation Cabinet (KYTC) customers.
- Met with Legal Staff, Directors, Court Clerks and KYTC Managers on weekly basis to gather business requirements.
- Created charter documents, program specifications and customer support documentation for all major modifications to the system. Some in particular are:
  - Motor Carrier Safety Improvement Act of 1999
  - Digital Image Exchange with other states
  - FTA (Failed to Appear) with the KY Courts
  - Social Security Online Verification
  - State Traffic School WEB enrollment
  - Extensive programming in COBOL, JCL, CICS, DB2 for above projects
  - Utilized Telon for online environment programs
  - Librarian and ISPF Editor for batch programs and copylibs
  - Unit, system and regression testing for all programs
  - Provided training for end users
  - Beta testing 3rd party software (Unified Network Interface) and making recommendations for improvement to AAMVA (American Association of Motor Vehicle Administrators) and KYTC.

<b>Client</b>	<b>Commonwealth Office of Technology/ SCB Computer Technology, KY</b>
<b>Position</b>	<b>Project Manager/ Systems Consultant</b>
<b>Duration</b>	<b>Dec '90 – Oct '03</b>

**Project #1: KYTC Driver's License System****Responsibilities:****2002 – 2003**

- Supported Legislative changes and ongoing maintenance.
- Managed two Systems Analysts and three Programmers.
- Implemented various changes for Homeland Security including:
  - Capture INS information on non-citizens
  - Digitized driver's license improvements

**Project #2: KYTC Vehicle Information System****2000 – 2001****Responsibilities:**

- Legacy IMS Consultant for data analysis and cleanup of KVIS data
- Utilized Oracle for Windows and SQL plus 8.0 to provide reports to KVIS business units to determine data integrity.
- Trained in JAVA, Web Sphere and HTML.
- Designed License Plate lookup via WEB using JAVA servlets

**Project #3: Kentucky State Police System**

**1996 – 2000**

**Responsibilities:**

- Systems Analyst and Programmer on Criminal History, Wanted Missing Persons, Sexual Offender Registry, Inventory and Carrying Concealed Deadly Weapons systems for State Police.
- Met with KSP business analysts to interpret Federal Mandates and Legislative changes.
- Developed and maintained system integration of Driver's License and Vehicle Information with the State Police via LINK (Law Information Network) for inquiry purposes.

**Project #4: KYTC Driver's License and Commercial Driver's License System**

**1991 – 1996**

**Responsibilities:**

- Worked with KYTC business analysts to design and implement the new combined Driver's License and Commercial Driver's License system placed into production in 1992.
- Complied with Federal mandates for CDL issuance and State Legislative requirements.
- Designed interface with Motor Voter giving drivers capability for voter registration as they renewed their driver's license.

3. Certification and Signature

**CERTIFICATION AND SIGNATURE PAGE**

By signing below, I certify that I have reviewed this Solicitation in its entirety, understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

22nd Century Technologies, Inc.

(Company)

*Eva Gaddis-McKnight*

(Authorized Signature)

Eva Gaddis-McKnight, Administrator

(Representative Name, Title)

888-99-TSCTI

(Phone Number)

501-421-3750

(Fax Number)

Feb 17, 2014

(Date)



**4. Addendum Acknowledgement Form**

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.:**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**  
(Check the box next to each addendum received)

- |   |  |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

22nd Century Technologies, Inc.  
 \_\_\_\_\_  
 Company  
*Eva Gaddis-McKnight*  
 \_\_\_\_\_  
 Authorized Signature  
 Feb 17, 2014  
 \_\_\_\_\_  
 Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 10/02/2013

**5. Contract Manager Contact Information**

**REQUEST FOR QUOTATION**  
**RFQ6314C0017 Application Programmer Analyst**

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**28**

**Contract Manager:** Ramanjit Singh  
**Telephone Number:** 888-99-TSCTI  
**Fax Number:** 501-421-3750  
**Email Address:** govt@tscti.com

**8. About Profile**

**TSCTI Overview**

TSCTI is one of the leading Information Technology consulting companies providing software development and Information Technology consulting services to Government, Non-Profit and Commercial sector for last more than 16 years across US in 37 states. We follow the industry best practices and we are appraised at CMMI Level 3 and certified as ISO 9001:2008, ISO 20000 & ISO 27001. With more than 300 highly skilled IT professionals, we provide full spectrum of technology staffing services ranges from Enterprise Consulting services and IT staffing business. The majority of the candidates offered by us are certified professionals in their respective fields including Microsoft/ Oracle/ IBM/ BEA/ Cisco/ Dell and other industry leaders. With D&B Open rating score of 95, we have collectively serviced over 100 technology staffing contracts for over 65 federal and state agencies providing IT operations and support services.

**Our Vision:**

- Needs Based Responsiveness

**Our Commitment:**

- Right People, Right Time, Right Price

**Our Business Philosophy:**

- Customer Satisfaction through Motivated candidates

We have strong and proven track record to deliver a number of technology staffing projects to different federal, state and county agencies since 1997. We have evolved in-house methodology and processes to handle such Government and Public Sector projects. We provide the best talent, resources, experience and market expertise to its customers. Through more than decade industry experience, TSCTI understands in-depth of IT implementation in Government sector and is fully capable to provide specific technology services as per State need.

We have vast experience of providing the full Software Development Life Cycle to more than 100 customers since inception. Our strong processes backed up by our CMMI Level 3 certification and extensive experience will help State in development of customized software applications, database applications, and other high-quality solutions. Our methodology is driven by the customer's SDLC to provide unifying framework and avoid duplication:

- Our SDLC (augmented by CMMi, ITILv3, and ISO standards) reduces cost, provides agility, and increases quality and security.
- Metrics used for process improvement, to forecast and control performance, and to determine improvement targets and operational priorities result in the best value to the government.
- Technology independent and compatibility with the various technology platforms that also provides specific support for .NET and Java technology.

**Technical Expertise**

Application Development	VisualStudio 6.0/.NET, J2EE, Java Script, ASP.NET/VB.NET/ADO.NET, SharePoint, Adobe Acrobat, Domino/Notes, SourceSafe, MS Transaction Server, ASP, ActiveX, XML, Web Services, VC++, HTML, SharePoint Development, CSS, C++, JavaSwing/AWT, Applets, JSP/ Servlets, COBOL, COGNOS, MVC, EJB/JB, PowerBuilder, DELPHI, Oracle, PL/SQL, SQL Server, DB2
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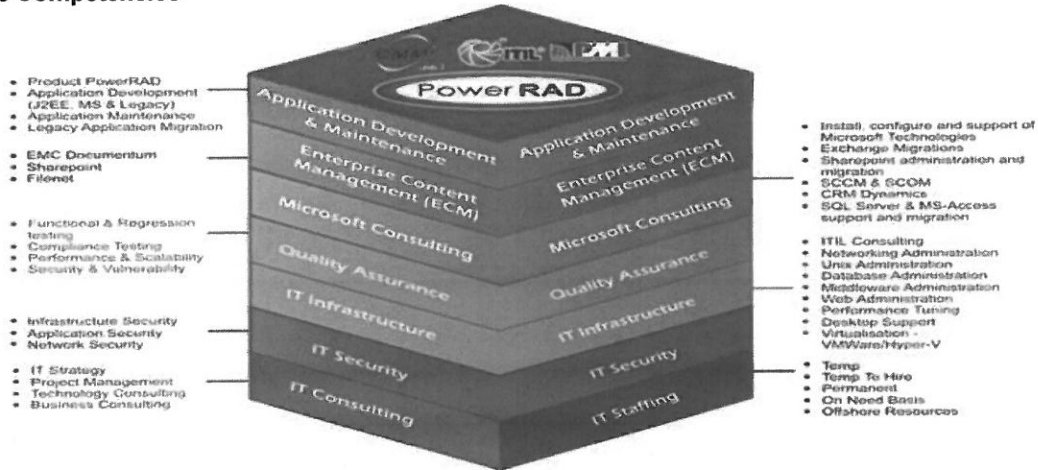
22nd Century Team's Playbook methodology is a main pillar of our CMMi® Maturity appraisal approach. Our Playbook is a robust integrated system development methodology focused on sustainable and predictable project delivery for simple and complex software solutions. Our Playbook is based on the CMMi model, PMBOK, the Rational Unified Process (RUP) methodology, and industry trends. Based on our process coaches' vast experience across multiple industries and knowledge of CMMi and ISO quality management, they can help identify areas for improvement and develop an overall process improvement implementation approach to meet our clients' requirements, while verifying that the CMMi Maturity Level expectations are met. The ability to customize the methodology to align with specific clients' requirements and methodologies is critical to institutionalizing our Playbook methodology and sustaining significant process changes across our organization.

This framework will be the basis for develop customized software applications, database applications, and other solutions. This approach, based on a phased implementation of systems using up-to-date technology, delivers key functionality in multiple phases while ensuring continuity of operations. Our System Development Life Cycle (SDLC) ensures each phase of the project is well planned and different sub-phases are integrated so that project artifacts and deliverables developed in timely manner and shared across teams.

We provide the best talent, resources, experience and market expertise to its customers. Through more than a decade of industry experience, we understand in-depth of IT implementation in government sector. We help our clients fill the gap between training and actual project work by providing mentors that help

teams establish self-sufficiency in both technical and methodology topic areas. Such short term engagements give clients necessary knowledge and skills while working toward deliverables. Our mentors worked side by side with client team providing technical support, resolving technical issues, and demonstrating the use of the technology. Many of our clients choose the mentoring approach as it not only helps them deliver an operational solution but supports our goal of helping our clients reach self-sufficiency. The mentor supports deliverable production, resolving technical issues, providing on the job training and helping client team in any situation.

**Core Competencies**



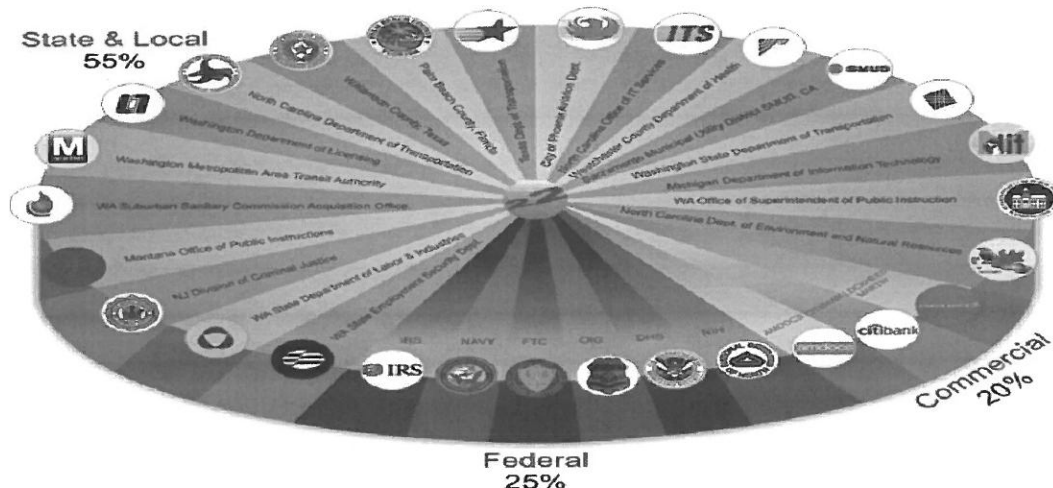
Our consultants have provided both end-to-end solutions and specific design/ development services in different technologies for Government and commercial clients. This flexibility is supplemented by our vast expertise in design and development of host-centric or n-tier client-server architecture across different environments.

**Business Partnerships**

We are Microsoft Certified Business Solutions Partner, a partner having demonstrated commitment to the Microsoft platform and who have the expertise to provide client solutions. We have developed strategic partnerships with leading providers of open-standard software platforms, which have enabled us to provide premium-quality services to our clients through early access to new technologies as well as preferred access to training and technical support.



**TSCTI Experience**



We have strong and proven track record of providing IT consulting services to public sector since 1997. We have secured over 100 Public Sector IT staffing contracts and have provided more than 1M hours of similar services to different federal, state and county agencies. Below is the demonstration of our contracts with various kinds of clients across US:

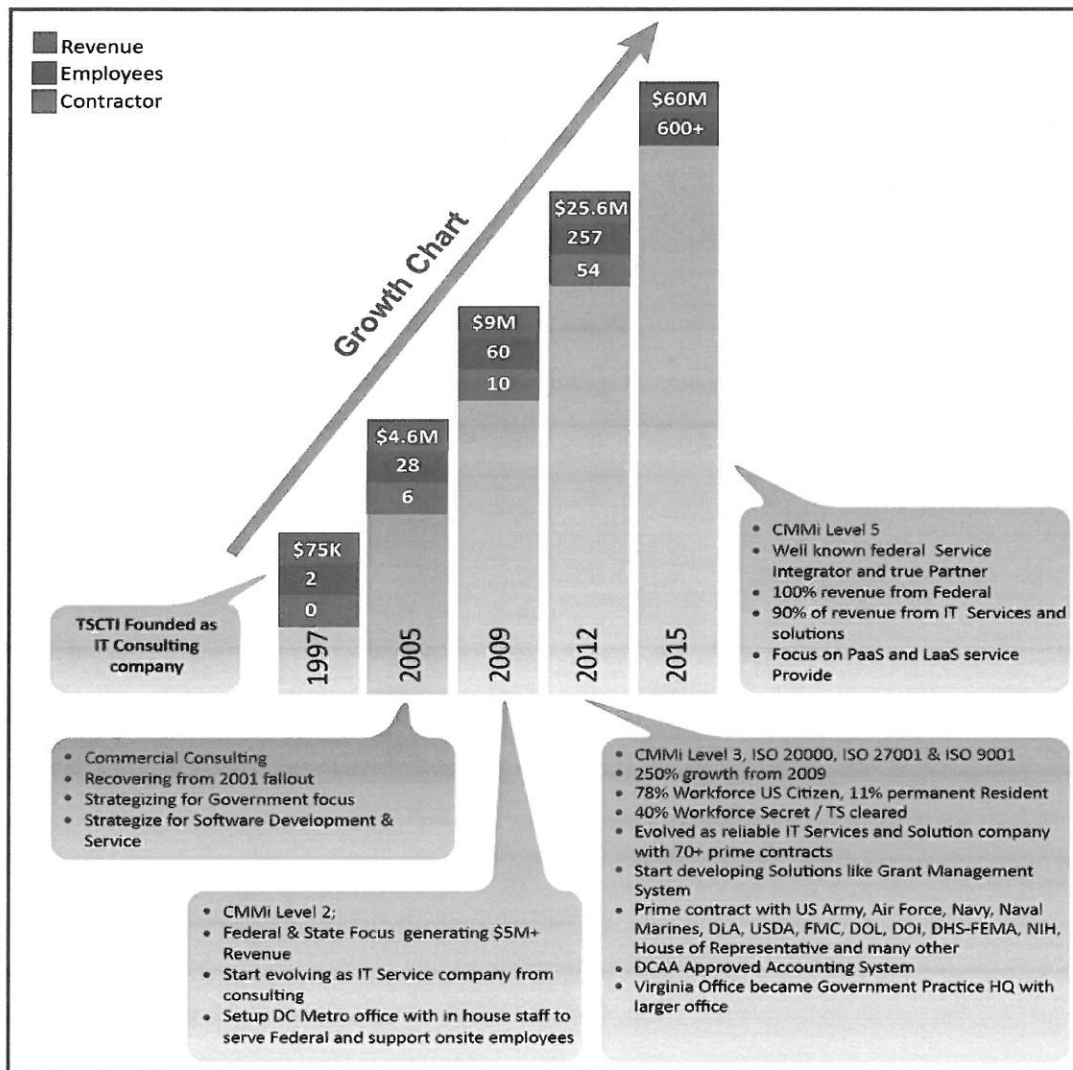
Federal		
US Air Force	US House of Representative	Department of Interior
IRS, Department of Treasury	Federal Maritime Commission	US Army
Department of Agriculture	Department of Energy	Department of Navy
Federal Aviation Authority	Department of Veteran Affairs	Department of Commerce
Department of Health	Department of Commerce	Department of Justice
Department of States	Department of Labor	Department of Transportation
Department of Homeland Security	US Marshall Service	Peace Corp
State		
State of Alabama	State of New Hampshire	State of Tennessee
State of Colorado	State of North Carolina	State of Texas
State of Connecticut	State of Mississippi	State of Utah
State of Iowa	State of Ohio	State of Vermont
State of Florida	State of Oklahoma	State of Washington
State of Maryland	State of Pennsylvania	State of West Virginia
State of Michigan	State of Rhode Island	State of Wyoming
State of Minnesota	State of South Carolina	State of Montana
State of South Dakota		
County/ City		
Arapahoe County (CO)	City of Palo Alto (CA)	Maricopa County (AZ)
Baltimore County (MD)	City of Phoenix (AZ)	Miami-Dade County (FL)
Broward County (FL)	City of Portland (2) (OR)	Nashville-Davidson County (TN)
City of Alexandria (VA)	City of Tacoma (WA)	New Castle County (DE)
City of Bellevue (WA)	Clark County (NV)	Wake County (NC)
City of Henderson (NV)	County of Hawaii (HI)	Oakland County (MI)
City of Henderson (NV)	Dade County (MI)	Orange County (CA)
City of Memphis (TN)	El Paso County (CO)	Palm Beach County (FL)
City of Mesa (AZ)	Fauquier County (VA)	Pinal County (AZ)
City of Milwaukee (WI)	Harford County (MD)	Prince George County (MD)
City of Nashville (TN)	Kansas City (MO)	Suffolk County (NY)
Agency		
Douglas County School District (CO)	United Nations Population Fund (UNFPA)	Superior Court of California, County of Orange (CA)
Arlington County School Board (VA)	Inter-University Council Purchasing Group (OH)	Orange County Public Schools (FL)
Baltimore County Public Schools (2) (MD)	Iowa Communications Network (IA)	Hillsborough County Public Schools (FL)
Beaufort County School District (SC)	Judicial Council of California, AOC (CA)	United Nations Development Programme (2) (NY)
Board of Water Supply (HI)	Metro-North Railroad (NY)	Community Transit (WA)
Pace (IL)	Miami University (OH)	University of Oklahoma (OK)
Central New Mexico Community College (NM)	Massachusetts Technology Collaborative (MA)	University Of Texas Medical Branch (TX)
City of Phoenix Aviation Department (AZ)	Municipal Research & Services Center (WA)	Department of Transportation (OR)
Department of Finance and Administration (TN)	Office of Temporary and Disability Assistance (NY)	Upper Rio Grande Workforce Development Board (TX)
School District of Greenville County (SC)	Human Resource Management (WA)	North County Transit District (CA)
University of West Virginia (WV)	Florida International University (FL)	Maricopa County Community College District (AZ)
University of Mississippi Medical Center (MS)	Pennsylvania State System of Higher Education (PA)	Wayne County Airport Authority (MI)

Eugene Water & Electric Board (OR)	Washington Metropolitan Area Transit Authority (DC)	Housing Authority of the City of Montgomery (AL)
Fort Worth Independent School District (TX)	San Antonio Water System (TX)	California Multiple Award Schedules (CA)
Port of Portland (OR)	Sound Transit (WA)	University of Maryland (MD)
LIPA (NY)	AHCCCS (AZ)	Southern Illinois University (IL)
Montgomery College (MD)	Wayne State University (MI)	County Of Sacramento (CA)

TSCTI is built on trust, integrity, open communication, and proactive leadership. We value our relationship with our clients and always look for a long-term relationship based on the above values. As a client, you are ensured that we are always sensitive to the needs of your requirement and available for discussion at all times. As an organization, every employee of TSCTI is committed to uphold the values of our organization; thereby ensuring that we deliver customer delight at all stages of our engagement with you.

**TSCTI Financial Stability**

TSCTI is financially stable and rapidly growing company having annual revenue as \$25.60M for the year 2012 with total revenue of over \$100 Million since its inception. TSCTI currently has over \$16M awarded contracts and has the required financial capacity to provide the services.





Small Business 8(A) Certified

Cost Proposal

Response to:  
Solicitation No. #6314C0017  
Application Programmer Analyst



**Submitted to:**

Attn: Department of Administration,  
Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305-0130

22<sup>nd</sup> Century Technologies Inc.

Due Date: Feb 19, 2014



**Submitted by:**

Eva Gaddis-McKnight, Administrator  
22<sup>nd</sup> Century Technologies, Inc.  
5400, D Big Tyler Road  
Charleston, WV 25313  
Telephone No. 888-99-TSCTI  
Fax No. 501-421-3750  
Mailto: [govt@tscti.com](mailto:govt@tscti.com)

**Table of Contents**

**1. Cost.....3**



1. Cost



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

Solicitation

NUMBER 6314C0017	PAGE 1
ADDRESS CORRESPONDENCE TO ATTENTION OF: CRYSTAL RINK 304-558-2306	

RFQ COPY  
 TYPE NAME/ADDRESS HERE

RECEIVED

SHIP TO

DIVISION OF HIGHWAYS  
 CHIEF OF INFORMATION SYSTEMS  
 BUILDING 5  
 1900 KANAWHA BOULEVARD, EAST  
 CHARLESTON, WV  
 25305-0430 304-558-0408

DATE PRINTED  
 01/08/2014

BID OPENING DATE: 02/19/2014

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		205-28	\$72.00	\$72.00
PROGRAM ANALYST						(This hourly rate has been calculated for project term of 2184 hours, totalling to \$157,248.00)
REQUEST FOR QUOTATION (OPEN-END CONTRACT)						
THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DEPARTMENT OF TRANSPORTATION (DOT), IS SOLICITING BIDS TO ESTABLISH AN OPEN-END CONTRACT FOR THE SERVICES OF ONE (1) MAINFRAME APPLICATION PROGRAMMER ANALYST PER THE ATTACHED SPECIFICATIONS.						
***** THIS IS THE END OF RFQ 6314C0017 ***** TOTAL:						\$157,248.00
SIGNATURE <i>Eva Laddis-McKnight</i>				TELEPHONE 888-99-TSCTI	DATE Feb 17, 2014	
TITLE Administrator		FEIN 22-3502121		ADDRESS CHANGES TO BE NOTED ABOVE		

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

REQUEST FOR QUOTATION  
RFQ6314C0017 Application Programmer Analyst

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**Exhibit A****Pricing Page**

QTY (Hours)	Description	Hourly Rate	Price per Year
2164 hours	Application Programmer Analyst Contract cost for 1 year based on hourly rate	\$72.00	\$157,248.00

Estimates for bidding purposes only

**TOTAL COST** \$157,248.00

Vendor Name: 22nd Century Technologies, Inc.

Vendor Address: 5400, D Big Tyler Road

Charleston, WV 25313

Remit to Address: 1, Executive Drive, Suite #285

Somerset, NJ 08873

Phone #: 888-99-TSCTI

Fax #: 501-421-3750

E-mail: govt@tscti.com

Signature: *Eva Maddis-McKnight* Date Feb 17, 2014

6. Vendor Preference Certificate

Rev. 07/12

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

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Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: 22nd Century Technologies, Inc.
Date: Feb 17, 2014

Signed: Eva Paddis-McKnight
Title: Administrator

7. Purchasing Affidavit

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RFQ No. 6314C0017

STATE OF WEST VIRGINIA  
Purchasing Division

PURCHASING AFFIDAVIT

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-6-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: 22nd Century Technologies, Inc.

Authorized Signature: Qua. Maddox-McKnight Date: 2/17/2014

State of N.J.

County of Somerset, to-wit:

Taken, subscribed, and sworn to before me this 17<sup>th</sup> day of Feb, 2014

My Commission expires March - 07 -, 2017

AFFIX SEAL HERE

NOTARY PUBLIC \_\_\_\_\_

Purchasing Affidavit (Revised 01/01/2012)

**NOTE:**

Vendor and Notary's date must be the same.

Notary required to AFFIX SEAL on Purchasing Affidavit.

KULPREET SINGH  
NOTARY PUBLIC  
STATE OF NEW JERSEY  
MY COMMISSION EXPIRES MARCH 7, 2017