



**REQUEST FOR PROPOSAL
(TCARD 13)
Attachment C: Cost Sheet**

Cost information below as detailed in the Request for Proposal and submitted in a separate sealed envelope. Cost should be clearly marked.

Section 1: Fees

Please complete the below cost chart for charges applicable to card usage. Quantities are provided for evaluation purposes only.

Product/Service	Unit Cost (Charge to Individual Cardholder)	Estimated Quantity	Extended Cost
Corporate Travel System-Air Central Bill	\$0.00	183	\$0.00
Card Replacement	\$0.00	50	\$0.00
MIS Reports		1200	\$0.00
\$350,000.00 Travel Accident Insurance (CCS)		200000	\$0.00
\$200,000.00 Travel Accident Insurance (CTS)		1340	\$0.00
\$500,000.00 Travel Accident Insurance		7000	\$0.00
Primary Collision Damage Insurance (Full Value)		32000	\$0.00
\$2,000.00 Excess Baggage Insurance Checked and Carry On		3000	\$0.00
Foreign Currency Conversion	2 Percent of Conversion	2000	#VALUE!
Cash Advances/ATM Access	3 Percent of Total Advanced	20000	#REF!
Subtotal A:			#VALUE!

Section 2: Rebates

Please enter percentage rebate for all of the below volume categories. Evaluation will be based on \$10,000,000.01-\$15,000,000.00.

Qualifying Annual Volume	Rebate Percent	Estimated Volume	Amount of Rebate
\$0.00-\$1,000,000.00	0		
\$1,000,000.01-\$5,000,000.00	1.08		
\$5,000,000.01-\$10,000,000.00	1.16		
\$10,000,000.01-\$15,000,000.00	1.24%	\$9,400,000.00	\$116,560.00
\$15,000,000.01-\$20,000,000.00	1.3		
\$20,000,000.01 and Over	Tiered, please see attached schedule		
		Subtotal B:	\$116,560.00

Total Cost for Evaluation (Subtotal A+Subtotal B)

Total:

#VALUE!

Rebate & Bonus

	Year 1	Year 2	Year 3	Total
30/25 Terms	\$ 106,720	\$ 113,650	\$ 124,000	\$ 344,370
30/15 Terms	\$ 114,080	\$ 120,900	\$ 132,000	\$ 366,980
30/05 Terms	\$ 121,440	\$ 128,700	\$ 140,000	\$ 390,140

MasterCard Bonus

	Year 1	Year 2	Year 3	Total
	\$ 9,200	\$ 550	\$ 250	\$ 10,000

Annual \$ Volume Expectations

	Year 1	Year 2	Year 3	Total
Net Purchase Volume	\$ 9,200,000	\$ 9,750,000	\$ 10,000,000	\$ 28,950,000

State of WV

Rebate Schedule

REBATE SPEND LEVELS		PAYMENT TERMS			
		30/25	30/15	30/05	LTI*
\$1,000,000	\$4,999,999	1.08%	1.16%	1.24%	0.50%
\$5,000,000	\$9,999,999	1.16%	1.24%	1.32%	0.50%
\$10,000,000	\$14,999,999	1.24%	1.32%	1.40%	0.50%
\$15,000,000	\$19,999,999	1.30%	1.38%	1.46%	0.50%
\$20,000,000	\$24,999,999	1.36%	1.44%	1.52%	0.50%
\$25,000,000	\$29,999,999	1.42%	1.50%	1.58%	0.50%
\$30,000,000	\$34,999,999	1.47%	1.55%	1.63%	0.50%
\$35,000,000	\$39,999,999	1.52%	1.60%	1.68%	0.50%
\$40,000,000	\$44,999,999	1.57%	1.65%	1.73%	0.50%
\$45,000,000	\$49,999,999	1.62%	1.70%	1.78%	0.50%
\$50,000,000	\$54,999,999	1.67%	1.75%	1.83%	0.50%
\$55,000,000	\$59,999,999	1.69%	1.77%	1.85%	0.50%
\$60,000,000	\$64,999,999	1.71%	1.79%	1.87%	0.50%
\$65,000,000	\$69,999,999	1.73%	1.81%	1.89%	0.50%
\$70,000,000	\$74,999,999	1.75%	1.83%	1.91%	0.50%
\$75,000,000	\$79,999,999	1.77%	1.85%	1.93%	0.50%
\$80,000,000	\$84,999,999	1.78%	1.86%	1.94%	0.50%
\$85,000,000	\$89,999,999	1.79%	1.87%	1.95%	0.50%
\$90,000,000	\$94,999,999	1.80%	1.88%	1.96%	0.50%
\$95,000,000	\$99,999,999	1.81%	1.89%	1.97%	0.50%
\$100,000,000	Greater	1.82%	1.90%	1.98%	0.50%

Rebate Requirements

Rebates are calculated based on annual volume (a calendar year calculation) and are payable on an annual basis, based on meeting a qualifying threshold of losses not covered by MasterCard's Liability Coverage program will be deducted from the rebate.

Account must remain in good standing during the rebate calculation period.

In the event that the client leaves in the middle of a rebate period, the rebate will be forfeited.

All grace periods less than 25 days require all billing accounts to be set-up on Auto Debit for payment.

All terms and conditions are subject to the Commercial Card Rebate Agreement.

*Rebate structure per payment terms is not applicable for large ticket items. 0.50% is applied to all large ticket items.