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WV PURCHASING
DIVISION

November 7, 2012

Ms. Connie Oswald
State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

RE: Solicitation #TAX13001
SUBJECT: West Virginia Response

Dear Ms. Oswald,

On behalf of Sekuworks/Northern Banknote Co. we would like to thank you for being considered to produce your revenue stamps. Unfortunately due to the States response to the R.F.Q. we are not able to participate. I believe this also disqualifies three of the participating four Companies since we all use the same flexographic print technology. In the future if the State is receptive to a change in print technology improved security features and competitive pricing please let us know.

It would be a pleasure and an honor to be able to work with the State of West Virginia.

Best Regards,
Jim

James D. Columbus
Project Manager, Sekuworks
General Manager, Northern Bank Note Co.
9487 Dry Fork Road
Harrison, OH 45030