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W PURCHASING DIVISION

July 10, 2012

State of West Virginia
Department of Administration, Purchasing Division
2019 Washington Street East
P.O. Box 50130
Charleston, WV 25305-0130

Dear Connie Hill:

Environmental Systems Research Institute, Inc. (Esri), recently reviewed the following

Client Bid No.: TAX12007
Request for Quote for a GIS Database for the Digital Conversion of Countywide Tax Maps

After much consideration, we are electing not to submit a bid as a prime contractor. However, we welcome the opportunity to support or subcontract with other vendors that may want to propose our technology and services as part of their bid.

Although we are not responding to this particular request, we respectfully ask to remain on your mailing list to receive future notifications of bids and requests for proposals (if applicable). Our business concerns Geographic Information Systems (GIS) which includes software, data and specialized geospatial solutions for organizations of every size and across all industries. We also provide a full range of professional services which include project planning and consulting, customized application development, and implementation and training services. We would appreciate receiving any future requests for bids or proposals relating to these topics.

Please do not hesitate to contact me in our Redlands, California Corporate Office at (909) 793-2853 if you have any questions or need additional information. Thank you for your time.

Best Regards,

Donna Hoechlin Esri Proposal Team