



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

| |
|--------|
| NUMBER |
| SBUS13 |

| |
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| PAGE |
| 1 |

| |
|---|
| ADDRESS CORRESPONDENCE TO ATTENTION OF: |
| ALAN CUMMINGS 304-558-2402 |

VENDOR

*709035314 304-485-4410
 MATHENY MOTOR TRUCK COMPANY
 PO BOX 1304
 PARKERSBURG WV 26102-1304

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

| |
|-------------------|
| DATE PRINTED |
| 10/18/2012 |
| BID OPENING DATE: |
| 11/20/2012 |

BID OPENING TIME 1:30PM

| LINE | QUANTITY | UOP | CAT. NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|--|----------|-----|----------|--------------------|------------|--------|
| 0001 | | | | 070-30 | | |
| | | | | SCHOOL BUS CHASSIS | | |
| | | | | OPEN-END CONTRACT | | |
| THE WEST VIRGINIA PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO PROVIDE SCHOOL BUSES TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS PER THE ATTACHED SPECIFICATIONS. | | | | | | |
| ***** THIS IS THE END OF RFQ SBUS13 ***** TOTAL: | | | | | | |
| 12/04/12 11:46:22 AM West Virginia Purchasing Division | | | | | | |

| | | |
|------------------------------------|---------------------------|-----------------------------------|
| SIGNATURE <i>Ray W. Foubler</i> | TELEPHONE 304-485-4418 | DATE 12/04/12 |
| TITLE Sales Manager | FEIN 550320770 | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

| NUMBER |
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| SBUS13 |

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| ADDRESS CORRESPONDENCE TO ATTENTION OF: |
|---|
| ALAN CUMMINGS 804-558-2402 |

VENDOR

*709035314 304-485-4410
 MATHENY MOTOR TRUCK COMPANY
 PO BOX 1304
 PARKERSBURG WV 26102-1304

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

| DATE PRINTED |
|--------------|
| 11/02/2012 |

BID OPENING DATE: 11/20/2012 BID OPENING TIME 1:30PM

| LINE | QUANTITY | UOP | CAT. NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|----------|---|------------|--------|
| | | | | ADDENDUM NO. 01 | | |
| | | | | ISSUED TO DISTRIBUTE PRE-BID SIGN-IN SHEETS AND TO REMOVE SECTIONS 6.4 AND 6.5 OF THE TERMS AND CONDITIONS. | | |
| | | | | BID OPENING REMAINS UNCHANGED AS 11/20/12 AT 1:30 P.M. | | |
| 0001 | 1 | EA | | 070-30 | | |
| | | | | SCHOOL BUS CHASSIS | | |
| ***** THIS IS THE END OF RFQ SBUS13 ***** TOTAL: | | | | | | |

| | | |
|------------------------|---------------------------|-----------------------------------|
| SIGNATURE | TELEPHONE 304-485-4418 | DATE 12/04/12 |
| TITLE SALES MANAGER | FEIN 55-032-0770 | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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| SBUS13 |

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| ADDRESS CORRESPONDENCE TO ATTENTION OF: |
|---|
| ALAN CUMMINGS 304-558-2402 |

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*709035314 304-485-4410
 MATHENY MOTOR TRUCK COMPANY
 PO BOX 1304

 PARKERSBURG WV 26102-1304

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ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

| DATE PRINTED |
|--------------|
| 11/19/2012 |

BID OPENING DATE: 12/04/2012 BID OPENING TIME 1:30PM

| LINE | QUANTITY | UOP | CAT. NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|--|----------|-----|----------|-------------|------------|--------|
| ADDENDUM NO. 02 | | | | | | |
| ISSUED TO CHANGE BID OPENING DATE AND TIME PER THE ATTACHED DOCUMENTATION. | | | | | | |
| 0001 | 1 | EA | | 070-30 | | |
| SCHOOL BUS CHASSIS | | | | | | |
| ***** THIS IS THE END OF RFQ SBUS13 ***** TOTAL: | | | | | | |

| | | |
|----------------------------------|---------------------------|-----------------------------------|
| SIGNATURE <i>San W. Foulk</i> | TELEPHONE 304-485-4418 | DATE 12/04/12 |
| TITLE Sales Manager | FEIN 55-032-0770 | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

SBUS13 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
ALAN CUMMINGS
804-558-2402

VENDOR

*709035314 304-485-4410
MATHENY MOTOR TRUCK COMPANY
PO BOX 1304
PARKERSBURG WV 26102-1304

SHIP TO

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED
11/28/2012

BID OPENING DATE: 12/04/2012 BID OPENING TIME 1:30PM

| LINE | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|--------|--------------------|------------|--------|
| ADDENDUM NO. 03 | | | | | | |
| ISSUED TO DISTRIBUTE AGENCY RESPONSES TO VENDOR QUESTIONS, BID OPENING DATE AND TIME REMAIN UNCHANGED PER THE ATTACHED DOCUMENTATION. | | | | | | |
| 0001 | 1 | EA | | 070-30 | | |
| | | | | SCHOOL BUS CHASSIS | | |
| ***** THIS IS THE END OF RFQ SBUS13 ***** TOTAL: | | | | | | |


| | | |
|------------------------------------|---------------------------|-----------------------------------|
| SIGNATURE <i>Alan W. Souler</i> | TELEPHONE 304-485-4418 | DATE 12/04/12 |
| TITLE Sales Manager | FEIN 55-032-0770 | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Matheny Motor Truck Co.
(Company)


(Authorized Signature)

Sales Manager
(Representative Name, Title)

304-485-4418 ext. 544 304-489-0061
(Phone Number) (Fax Number)

12/04/2012
(Date)

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: SBUS13

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Matheny Motor Truck Co.
 Company

 Authorized Signature
12/04/2012
 Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

SBUS13 Pricing Pages

TRANSIT UNITS

71 Passenger

| | |
|----------------------------|-----------------|
| 210HP, FE | <u>\$87,726</u> |
| 225HP, FE | <u>\$88,241</u> |
| 225HP, RE | <u>\$95,747</u> |
| Delivery to Charleston, WV | <u>\$750</u> |

77 Passenger

| | |
|----------------------------|-----------------|
| 210HP, FE | <u>\$93,663</u> |
| 225HP, FE | <u>\$93,663</u> |
| 225HP, RE | <u>\$99,615</u> |
| Delivery to Charleston, WV | <u>\$750</u> |

84 Passenger

| | |
|-----------|------------------|
| 240HP, FE | <u>\$94,400</u> |
| 240HP, RE | <u>\$103,995</u> |

89 Passenger

| | |
|----------------------------|------------------|
| 240HP, FE | <u>\$95,268</u> |
| 240HP, RE | <u>\$104,572</u> |
| Delivery to Charleston, WV | <u>\$750</u> |

SBUS13 Pricing Pages

CONVENTIONAL UNITS

| | | |
|----------------------------|---------------------|-----------------|
| | 24 Passenger | |
| Type A – 130HP | | <u>\$55,564</u> |
| Type A – LPG fueled | | <u>\$56,375</u> |
| Type B – 130HP | | <u>\$No Bid</u> |
| | 30 Passenger | |
| Type A – 130HP | | <u>\$55,825</u> |
| Type A – LPG fueled | | <u>\$56,546</u> |
| Type B – 130HP | | <u>\$No Bid</u> |
| | 35 Passenger | |
| Regular - 175HP | | <u>\$77,376</u> |
| Regular – LPG fueled | | <u>\$No Bid</u> |
| Delivery To Charleston, WV | | <u>\$750</u> |
| | 47 Passenger | |
| Regular - 190HP | | <u>\$78,059</u> |
| Regular – LPG fueled | | <u>\$90,052</u> |
| Regular - 210HP | | <u>\$78,389</u> |
| Delivery To Charleston, WV | | <u>\$750</u> |
| | 53 Passenger | |
| Regular - 190HP | | <u>\$79,141</u> |
| Regular – LPG fueled | | <u>\$90,359</u> |
| Regular - 210HP | | <u>\$79,653</u> |
| Delivery To Charleston, WV | | <u>\$750</u> |
| | 59 Passenger | |
| Regular - 190HP | | <u>\$79,489</u> |
| Regular - 210HP | | <u>\$80,302</u> |
| Regular – LPG fueled | | <u>\$90,899</u> |
| Delivery To Charleston, WV | | <u>\$750</u> |
| | 65 Passenger | |
| Regular - 210HP | | <u>\$80,266</u> |
| Regular - 225HP | | <u>\$80,266</u> |
| Regular – LPG fueled | | <u>\$92,251</u> |
| Delivery To Charleston, WV | | <u>\$750</u> |
| | 71 Passenger | |
| Regular - 210HP | | <u>\$80,783</u> |
| Regular – LPG fueled | | <u>\$92,771</u> |
| Delivery To Charleston, WV | | <u>\$750</u> |

SBUS13 Pricing Pages

77 Passenger

| | |
|----------------------------|-----------------|
| Regular - 210HP | <u>\$85,566</u> |
| Regular - 225HP | <u>\$85,566</u> |
| Regular – LPG fueled | <u>\$94,087</u> |
| Delivery To Charleston, WV | <u>\$750</u> |

SBUS13 Pricing Pages

Special Needs – Conventional

| | | |
|----------------------|--------------|------------------------------------|
| 175HP LPG fueled | 35 Passenger | <u>\$81,144</u> <u>\$No Bid</u> |
| 190HP LPG fueled | 47 Passenger | <u>\$81,321</u> <u>\$93,672</u> |
| 210 HP LPG fueled | 53 Passenger | <u>\$82,513</u> <u>\$93,979</u> |
| 210 HP LPG fueled | 59 Passenger | <u>\$84,519</u> <u>\$96,052</u> |
| 225 HP LPG fueled | 65 Passenger | <u>\$85,119</u> <u>\$95,936</u> |
| 225 HP LPG fueled | 71 Passenger | <u>\$85,878</u> <u>\$96,743</u> |
| 225 HP LPG fueled | 77 Passenger | <u>\$91,389</u> <u>\$98,007</u> |

SBUS13 Pricing Pages

DELIVERY:

Bidders must state number of days after receipt of order (ARO) for bus delivery. Number of days for delivery shall be no greater than 120 days. This does include "letters of intent".

Buses will be delivered within 120 days ARO.

Unit Vendor: Matheny Motor Truck Co.

Larry W. Fowler
Print Name)


(Signature)

Date 12/04/2012

Phone 304-485-4418 Ext. 544

Toll Free Phone Number 800-284-4418 Ext. 544

Fax: 304-489-0061

Email lfowler@mathenymotors.com

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, X Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: X Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: X Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Matheny Motor Truck Co.

Signed: [Signature]

Date: 12/04/2012

Title: Sales Manager

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Matheny Motor Truck Company

Authorized Signature: *Ray W. Fowler* Date: 12/04/2012

State of West Virginia

County of Wood, to-wit:

Taken, subscribed, and sworn to before me this 4 day of December, 2012

My Commission expires Dec 8, 2018.

AFFIX SEAL HERE

NOTARY PUBLIC *Tonya M. Dickel*

