



**State of West Virginia  
Department of Administration  
Purchasing Division**

**NOTICE**

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

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## Transmittal Letter

January 3, 2013

Roberta Wagner  
2019 Washington Street, East  
PO Box 50130  
Charleston, WV 25305-0130

12/28/12 10:04:05 AM  
West Virginia Purchasing Division

Reference: Request for Proposal MCH13031

Dear Ms. Wagner:

CSC Covansys Corporation is pleased to submit this response to the Request for Proposal issued by the West Virginia Department of Health and Human Resources, Bureau for Public Health, Office of Maternal, Child and Family Health. This response contains CSC's proposed solution for Administration of the Central Finance Office Operations for the WV Birth to Three System.

CSC has a depth of experience providing Early Intervention services that is unmatched. CSC has provided software development, analysis, and practitioner claims payment services to: Indiana, Missouri (Web-based), Louisiana, New Jersey, Georgia (Web-based), New York and West Virginia Early Intervention programs. CSC understands and provides the requested products and services in the RFP that are subject to the terms and conditions contained therein.

CSC provides a cost-effective Early Intervention financial solution built upon West Virginia's system specifications, program knowledge and operational expertise. We leverage past experience and system expertise specifically in the Central Finance Office operations and development of the software requested. CSC is the only vendor who can be fully operational on day one with no transition cost or risk. Our proposal meets all of the performance requirements listed in the RFP, and in some instances exceeds those requirements.

CSC brings deep and relevant program and technical experience to this project to achieve success on this critical endeavor. CSC leverages its unique experience of having developed multiple statewide Early Intervention systems and having provided operational outsourcing to these statewide systems and programs. In this regard, CSC is truly unique in the industry. No other company will be able to bring the knowledge of EI regulations and compliance issues, experience in funds management and claims liability estimation and reporting, effective management of claims payment and related issues, and collaborative work with other programs such as TANF, Medicaid, and CSHCN – Title V to perform fund recovery.

We believe CSC can continue to offer the State and the Program unsurpassed services and assist the State in achieving the goals of the RFP. Should the State have any questions regarding our response or qualifications or would like to pursue further correspondence, please feel free to contact me at the following:

Phone: 1-800-786-7909 ext. 2020

Fax: 913-469-5814

E-mail: [jumstead2@csc.com](mailto:jumstead2@csc.com)

Mail: 7701 College Boulevard, Suite 200, Overland Park, Kansas, 66210

CSC looks forward to continuing our positive and productive relationship with the State.

Sincerely,



Jon Umstead  
Business Development

## Title Page

State the RFP subject, number, Vendor's name, business address, telephone number, fax number, name of contact person, e-mail address, and Vendor signature and date.

### Response to Request for Proposal Number MCH13031

# Administration of the Central Finance Office Operation for the WV Birth to Three System

#### Vendor Contact Information:

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Vendor Signature

MICHAEL W. RISLEY  
INDUSTRY BENEFIT

12-21-12

Date