



Response To:

State of West Virginia

Peripheral Devices and Accessories ISCN0038

April 16, 2013 1:30 PM



Corporate Headquarters
ePlus Technology, inc.
13595 Dulles Technology Drive
Herndon, VA 20171

Local Office
1116 Smith Street, Suite 412
Charleston, WV 25301

04/16/13 09:21:46 AM
West Virginia Purchasing Division

Contact
Andrea Herman
Phone: 304-550-4109
Email: aherman@eplus.com



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
ISCN0038

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
KRISTA FERRELL 304-558-2596

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE
 ePlus Technology, inc.
 13595 Dulles Technology Drive
 Herndon, VA 20171

SHIP TO

DEPARTMENT OF ADMINISTRATION
 JOBSITE
 SEE SPECIFICATIONS

DATE PRINTED
03/06/2013

BID OPENING DATE: 04/16/2013 BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		205-43		
PERIPHERAL DEVICES AND ACCESSORIES, COMPUTER SYSTEM						
REQUEST FOR QUOTATION (RFQ)						
THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA OFFICE OF TECHNOLOGY, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH NETWORK INFRASTRUCTURE EQUIPMENT FOR WEST VIRGINIA UNIVERSITY (WVU) LOCATED IN MORGANTOWN, WEST VIRGINIA PER THE ATTACHED SPECIFICATIONS.						
***** THIS IS THE END OF RFQ ISCN0038 ***** TOTAL:						\$212,530.25

SIGNATURE	TELEPHONE 703-984-8400	DATE 4/15/2013
TITLE Steve Mencarini, Senior VP	FEIN 54-1904151	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

ePlus Technology, inc.

(Company)



(Authorized Signature)

Steve Mencarini, Senior Vice President

(Representative Name, Title)

703-984-8400

(Phone Number)

703-984-8600

(Fax Number)

4/15/2013

(Date)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: ISCN0038

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1

<input type="checkbox"/> Addendum No. 2

<input type="checkbox"/> Addendum No. 3

<input type="checkbox"/> Addendum No. 4

<input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 6

<input type="checkbox"/> Addendum No. 7

<input type="checkbox"/> Addendum No. 8

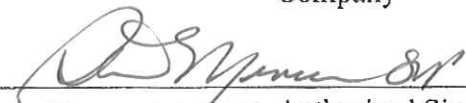
<input type="checkbox"/> Addendum No. 9

<input type="checkbox"/> Addendum No. 10 |
|--|--|

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

ePlus Technology, inc.

Company



Steve Mencarini, SVP Authorized Signature

4/15/2013

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

ISCN0038 Bid Price Sheet

QTY	Product Number	Alternate Part # and Description of *or equal Products	Description	Unit Price	Extended Price
1	ASR-9010-AC-V2		ASR 9010 AC Chassis with PEM Version 2	\$5,445	\$5,445
5	CON-SNTE-ASR901A		SMARTNET 8X5X4 ASR 9010 AC Chassis with PEM Version 2	\$550.42	\$2,752.10
2	ASR-9010-FAN		ASR-9010 Fan Tray	\$1,732.50	\$3,465.00
4	PWR-3KW-AC-V2		3KW AC Power Module Version 2	\$1,260	\$5,040
4	PWR-CAB-AC-USA		Power Cord for AC V2 Power Module (USA)	included	included
2	A9K-RSP440-TR		ASR9K Route Switch Processor with 440G/slot Fabric and 6GB	\$21,600	\$43,200
10	CON-SNTE-A9KRSP4T		SMARTNET 8X5X4 ASR9K Route Switch Processr 440G/slot 6G	\$2,183.25	\$21,832.50
1	XR-A9K-PXK9-04.02		Cisco IOS XR IP/MPLS Core Software 3DES for RSP440	\$6,750	\$6,750
5	CON-SNTE-XRA9KPXK		SMARTNET 8X5X4 Cisco IOS XR IP/MPLS Core Software 3DES	\$682.03	\$3,410.15
1	A9K-MOD80-TR		80G Modular Linecard Packet Transport Optimized	\$13,500	\$13,500
5	CON-SNTE-A9KMOD8T		SMARTNET 8X5X4 80G Modular LinecardPcket Transprt Opt	\$1,364.69	\$6,823.45
1	A9K-MPA-20X1GE		ASR 9000 20-port 1GE Modular Port Adapter	\$6,750	\$6,750
5	CON-SNTE-A9KMPA2X		SMARTNET 8X5X4 ASR 9000 20-port 1GE Modular Port Adaptr	\$682.03	\$3,410.15
2	SFP-GE-L		1000BASE-LX/LH SFP (DOM)	\$495	\$990
6	SFP-GE-T		1000BASE-T SFP (NEBS 3 ESD)	\$198	\$1,188
1	A9K-MPA-4X10GE		ASR 9000 4-port 10GE Modular Port Adapter	\$15,750	\$15,750
5	CON-SNTE-A9KMPA4X		SMARTNET 8X5X4 ASR 9000 4-port 10GE Modular Port Adaptr	\$1,591.62	\$7,958.10
2	XFP-10GLR-OC192SR		Multirate XFP module for 10GBASE-LR and OC192 SR-1	\$1,800	\$3,600
1	A9K-IVRF-LIC		Infrastructure VRF LC License. Support up to 8 VRFs	\$4,500	\$4,500
5	CON-SNTE-A9KIVRFL		SMARTNET 8X5X4 Infrastructure VRF LC License	\$313.65	\$1,568.25
1	A9K-MOD80-TR		80G Modular Linecard Packet Transport Optimized	\$13,500	\$13,500
5	CON-SNTE-A9KMOD8T		SMARTNET 8X5X4 80G Modular LinecardPcket Transprt Opt	\$1,364.69	\$6,823.45
1	A9K-MPA-4X10GE		ASR 9000 4-port 10GE Modular Port Adapter	\$15,750	\$15,750
5	CON-SNTE-A9KMPA4X		SMARTNET 8X5X4 ASR 9000 4-port 10GE Modular Port Adaptr	\$1,591.62	\$7,958.10
1	XFP-10G-MM-SR		10GBASE-SR XFP Module	\$897.75	\$897.75
2	XFP-10GLR-OC192SR		Multirate XFP module for 10GBASE-LR and OC192 SR-1	\$1,800	\$3,600

ISCN0038 Bid Price Sheet

1	A9K-IVRF-LIC		Infrastructure VRF LC License. Support up to 8 VRFs	\$4,500	\$4,500
5	CON-SNTE-A9KIVRFL		SMARTNET 8X5X4 Infrastructure VRF LC License	\$313.65	\$1,568.25
1	A9K-MPA-FILR		ASR 9000 MPA Slot Filler	included	included
6	A9K-LC-FILR		A9K Line Card Slot Filler	included	included
4	A9K-PEM-V2-FILR		ASR9K Power Entry Module Version 2 Filler	included	included
1	ASR-9010-4P-KIT		ASR-9010 4 Post Mounting Kit	included	included
			Subtotal		\$212,530.25
			Shipping charges		included
			TOTAL		\$212,530.25

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: X Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: ePlus Technology, inc.

Signed: [Signature]

Date: 4/15/2013

Title: Steve Mencarini, Senior Vice President



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
ISCN0038

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
KRISTA FERRELL 804-558-2596

RFQ COPY
 TYPE NAME/ADDRESS HERE

V
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DEPARTMENT OF ADMINISTRATION
 JOBSITE
 SEE SPECIFICATIONS

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DATE PRINTED
03/27/2013

BID OPENING DATE: 04/16/2013 BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 01		
				THIS ADDENDUM HAS BEEN ISSUED TO AMEND THE ORIGINAL SOLICITATION PER THE ATTACHED DOCUMENTATION.		

SIGNATURE <i>Steve Mencarini</i>	TELEPHONE 703-984-8400	DATE 4/15/2013
TITLE Steve Mencarini, SVP	FEIN 54-1904151	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SOLICITATION NUMBER: ISCN0038

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- | Modify bid opening date and time
- | Modify specifications of product or service being sought
- | Attachment of vendor questions and responses
- | Attachment of pre-bid sign-in sheet
- | Correction of error
- | Other

Description of Modification to Solicitation:

To provide the answers for the technical questions

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

ISCN0038 Technical Questions

Q. 1. On the very first page of the Solicitation we are instructed to add our vendor name and address, on the bottom of the page it appears we need to sign and include Title, Date, Fein, and telephone number. Can you confirm this to be the case?

A. 1. Yes, vendors should complete this information in its entirety.

Q. 2. Can you confirm the number of hard copies required to be submitted? It appears to be one but need confirmation.

A. 2. One copy is required.

Q. 3. Is there any possible way to obtain a Word version of the RFQ's to simplify our responses back to you?

A. 3. The version released is the only version available.

Q. 4. Can you reveal the "ship to" address for the WVU network RFQ? I assume it is in Morgantown but would like to know the exact delivery address as well.

A. 4. The shipping address is referenced in section 6.1 of the specifications as; WVU at 1 Waterfront Place, Morgantown, WV 26506.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: ISCN0038

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

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Addendum Numbers Received:

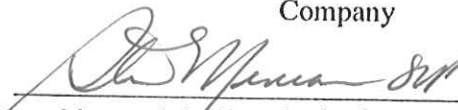
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

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ePlus Technology, inc.

Company


Steve Mencarini, SVP Authorized Signature

4/15/2013

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012



Bill To	Ship To	Quotation	Page 1 of 2
STATE OF WEST VIRGINIA 1900 KANAWHA BLVD E BLDG 1	STATE OF WEST VIRGINIA ISCN0038	Quotation #:	21494233
CHARLESTON WV 25305		Quotation Date:	04/12/13
GALE GIVEN		Expiration Date:	05/12/13
		Client Reference:	
		Account Rep:	Andrea Herman

Qty	Part Number	MFG Name	Description	Unit Price	Extended Price
1	ASR-9010-AC-V2	CISCO	ASR 9010 AC CHASSIS WITH PEM VERSION 2	5,445.00	5,445.00
5	CON-SNTE-ASR901A	CISCO	SMARTNET 8X5X4 ASR 9010 AC CHASSIS WITH PEM VERSION 2	550.42	2,752.10
2	ASR-9010-FAN	CISCO	ASR-9010 FAN TRAY	1,732.50	3,465.00
1	XR-A9K-PXK9-04.02	CISCO	CISCO IOS XR IP/MPLS CORE SOFTWARE 3DES FOR RSP440	6,750.00	6,750.00
5	CON-SNTE-XRA9KPXX	CISCO	SMARTNET 8X5X4 CISCO IOS XR IP/MPLS CORE SOFTWARE 3DES	682.03	3,410.15
1	A9K-MOD80-TR	CISCO	80G MODULAR LINECARD PACKET TRANSPORT OPTIMIZED	13,500.00	13,500.00
5	CON-SNTE-A9KMOD8T	CISCO	SMARTNET 8X5X4 80G MODULAR LINECARDPCKET TRANSPRT OPT	1,364.69	6,823.45
1	A9K-MPA-20X1GE	CISCO	ASR 9000 20-PORT 1GE MODULAR PORT ADAPTER	6,750.00	6,750.00
5	CON-SNTE-A9KMPA2X	CISCO	SMARTNET 8X5X4 ASR 9000 20-PORT 1GE MODULAR PORT ADAPTR	682.03	3,410.15
2	SFP-GE-L	CISCO	1000BASE-LX/LH SFP (DOM)	495.00	990.00
6	SFP-GE-T	CISCO	1000BASE-T SFP (NEBS 3 ESD)	198.00	1,188.00
1	A9K-MPA-4X10GE	CISCO	ASR 9000 4-PORT 10GE MODULAR PORT ADAPTER	15,750.00	15,750.00
5	CON-SNTE-A9KMPA4X	CISCO	SMARTNET 8X5X4 ASR 9000 4-PORT 10GE MODULAR PORT ADAPTR	1,591.62	7,958.10
2	XFP-10GLR-OC192SR	CISCO	MULTIRATE XFP MODULE FOR 10GBASE-LR AND OC192 SR-1	1,800.00	3,600.00
1	A9K-IVRF-LIC	CISCO	INFRASTRUCTURE VRF LC LICENSE. SUPPORT UP TO 8 VRFS	4,500.00	4,500.00
5	CON-SNTE-A9KIVRFL	CISCO	SMARTNET 8X5X4 INFRASTRUCTURE VRF LC LICENSE	313.65	1,568.25
1	A9K-MOD80-TR	CISCO	80G MODULAR LINECARD PACKET TRANSPORT OPTIMIZED	13,500.00	13,500.00
5	CON-SNTE-A9KMOD8T	CISCO	SMARTNET 8X5X4 80G MODULAR LINECARDPCKET TRANSPRT OPT	1,364.69	6,823.45
1	A9K-MPA-4X10GE	CISCO	ASR 9000 4-PORT 10GE MODULAR PORT ADAPTER	15,750.00	15,750.00
5	CON-SNTE-A9KMPA4X	CISCO	SMARTNET 8X5X4 ASR 9000 4-PORT 10GE MODULAR PORT ADAPTR	1,591.62	7,958.10
1	XFP-10G-MM-SR	CISCO	10GBASE-SR XFP MODULE	897.75	897.75
2	XFP-10GLR-OC192SR	CISCO	MULTIRATE XFP MODULE FOR 10GBASE-LR AND OC192 SR-1	1,800.00	3,600.00
1	A9K-IVRF-LIC	CISCO	INFRASTRUCTURE VRF LC LICENSE. SUPPORT UP TO 8 VRFS	4,500.00	4,500.00
5	CON-SNTE-A9KIVRFL	CISCO	SMARTNET 8X5X4 INFRASTRUCTURE VRF LC LICENSE	313.65	1,568.25
1	A9K-MPA-FILR	CISCO	ASR 9000 MPA SLOT FILLER	0.00	0.00
6	A9K-LC-FILR	CISCO	A9K LINE CARD SLOT FILLER	0.00	0.00

By placing an order with ePlus for products or services you agree to comply with the Terms and Conditions for Purchasing Products and Services located at <http://www.eplus.com/terms-and-conditions/Pages/Products-Services-Terms-and-Conditions.aspx> (the "Order Terms"). Unless there is a separate written agreement signed on behalf of both you and ePlus by a duly authorized officer, the Order Terms shall be the only terms and conditions applicable to transactions between you and ePlus, and no additional or contrary terms referenced in a purchase order, document, or electronic communication shall apply. In no event shall ePlus performance under a purchase order be deemed to constitute acceptance of any terms and conditions set forth therein.

Thank you for your inquiry. Please note the following about this quotation: It will expire on the date stated above. Unless freight amount is indicated, or is zero, freight will be added to the invoice. Unless Bill-To company is exempt from Sales Tax, it will be added to the invoice. Extended Warranties and Professional Services are available.

Customer Acceptance Signature: _____ Date: _____ Name: _____ PO #: _____ Title: _____ Ship VIA: _____	To Place An Order , Please Contact: Sales: Melissa Dawson Phone: 610-495-1245 Fax: 610-495-1208 email: MDawson@EPLUS.com Address: 130 Futura Drive - Pottstown, PA 19464	SubTotal: \$212,530.25
		Tax: TBD if Applicable Freight: TBD
This quotation is confidential for your internal use only. This is a solicitation for an offer and is subject to credit approval. No contract is formed unless a purchase order or other offer is received and accepted by our office. If you accept this quotation with the intent to have your chosen leasing company to pay the costs directly, please note that if the Lessor does not pay ePlus for any reason, you will be responsible for payment to ePlus.		Total: \$212,530.25



Bill To	Ship To	Quotation	Page 2 of 2
STATE OF WEST VIRGINIA 1900 KANAWHA BLVD E BLDG 1	STATE OF WEST VIRGINIA ISCN0038	Quotation #:	21494233
CHARLESTON WV 25305		Quotation Date:	04/12/13
GALE GIVEN		Expiration Date:	05/12/13
		Client Reference:	
		Account Rep:	Andrea Herman

Qty	Part Number	MFG Name	Description	Unit Price	Extended Price
4	A9K-PEM-V2-FILR	CISCO	ASR9K POWER ENTRY MODULE VERSION 2 FILLER	0.00	0.00
4	PWR-3KW-AC-V2	CISCO	3KW AC POWER MODULE VERSION 2	1,260.00	5,040.00
4	PWR-CAB-AC-USA	CISCO	POWER CORD FOR AC V2 POWER MODULE (USA)	0.00	0.00
2	A9K-RSP440-TR	CISCO	ASR9K ROUTE SWITCH PROCESSOR WITH 440G/SLOT FABRIC AND 6GB	21,600.00	43,200.00
10	CON-SNTE-A9KRSP4T	CISCO	SMARTNET 8X5X4 ASR9K ROUTE SWITCH PROCESSR 440G/SLOT 6G	2,183.25	21,832.50
1	ASR-9010-4P-KIT	CISCO	ASR-9010 4 POST MOUNTING KIT	0.00	0.00

By placing an order with ePlus for products or services you agree to comply with the Terms and Conditions for Purchasing Products and Services located at <http://www.eplus.com/terms-and-conditions/Pages/Products-Services-Terms-and-Conditions.aspx> (the "Order Terms"). Unless there is a separate written agreement signed on behalf of both you and ePlus by a duly authorized officer, the Order Terms shall be the only terms and conditions applicable to transactions between you and ePlus, and no additional or contrary terms referenced in a purchase order, document, or electronic communication shall apply. In no event shall ePlus performance under a purchase order be deemed to constitute acceptance of any terms and conditions set forth therein.

Thank you for your inquiry. Please note the following about this quotation: It will expire on the date stated above. Unless freight amount is indicated, or is zero, freight will be added to the invoice. Unless Bill-To company is exempt from Sales Tax, it will be added to the invoice. Extended Warranties and Professional Services are available.

Customer Acceptance Signature: _____ Date: _____ Name: _____ PO #: _____ Title: _____ Ship VIA: _____	To Place An Order , Please Contact: Sales: Melissa Dawson Phone: 610-495-1245 Fax: 610-495-1208 email: MDawson@EPLUS.com Address: 130 Futura Drive - Pottstown, PA 19464	SubTotal: \$212,530.25
		Tax: TBD if Applicable Freight: TBD
This quotation is confidential for your internal use only. This is a solicitation for an offer and is subject to credit approval. No contract is formed unless a purchase order or other offer is received and accepted by our office. If you accept this quotation with the intent to have your chosen leasing company to pay the costs directly, please note that if the Lessor does not pay ePlus for any reason, you will be responsible for payment to ePlus.		Total: \$212,530.25