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TO Roberta Wagner
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DATE 3/28/2013

FROM Terri Dunbar
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West Virginia Purchasing Division

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March 28, 2013

Roberta Wagner
State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street, East
P.O. Box 50130
Charleston, West Virginia 25305-0130

Re: Request for Proposal

Dear Ms. Wagner:

Thank you for the opportunity to submit a proposal to the State of West Virginia Department of Administration Purchasing Division in response to RFP FLC13106 to provide Competency Evaluation Services for Nurse Aides and Approved Medication Aide Administration Personnel on behalf of the Department of Health and Human Services, Office of Health Facility Licensure and Certification (OHFLAC).

Although we had successfully bid on the Competency Evaluation Services contract last year, after careful consideration of the new RFP requirements and the responses to our RFP clarification questions, Pearson VUE respectfully declines to submit a proposal.

This was not an easy decision for us to make, especially since we were successful during the previous RFP process. Pearson VUE considers many factors, however, when reviewing new business opportunities, including:

- The understanding that the vendor must meet client needs as requested
- The timeframe allowed for response and implementation

At this time, we believe that we cannot offer a competitively priced service that completely meets the needs of the Department of Health and Human Services and OHFLAC.

Pearson VUE would again like to thank Department of Administration Purchasing Division for this opportunity. If you have any questions or concerns, please do not hesitate to contact me.

Sincerely,



Terri Dunbar
Director, Global Proposals