



**State of West Virginia  
Department of Administration  
Purchasing Division**

**NOTICE**

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

\*\*\*

# KOMAX

Business Systems

December 3, 2012

Tara Lyle  
WV State Purchasing  
Charleston, WV 25305

Dear Mrs. Lyle,

Please accept our bid for the DIGCOP12 statewide copier contract. We have enjoyed serving the state of WV on the copier contracts since 2004 and look forward to the opportunity continue to serve through the DIGCOP12 contract.

Komax Business Systems has 45 employees on staff to help serve your copier needs, in addition to three other dealers that help us service the entire state for the quickest response times.

**Service & Supplies Contact Information:**

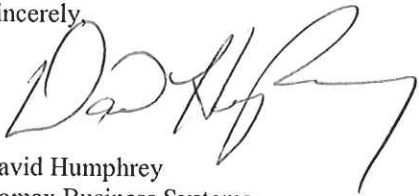
Komax Business Systems  
500 D St  
So. Charleston, WV 25303  
304-744-7440 or 888-483-7440

**Sales Contact:**

David Humphrey – State Contract Manager  
304-744-7440 or 888-483-7440

Please let me know if you have any questions concerning our bid.

Sincerely,



David Humphrey  
Komax Business Systems

12/03/12 03:30:25 PM  
West Virginia Purchasing Division



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Solicitation**

NUMBER
DIGCOP12

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
TARA LYLE 304-558-2544

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

SHIP TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED
06/12/2012

BID OPENING DATE: 07/10/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEMNUMBER	UNIT PRICE	AMOUNT
0001	1	LS		985-64		
DIGITAL COPIERS  THE PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO PROVIDE DIGITAL COPIERS TO WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.  MANDATORY PRE-BID MEETING SCHEDULED FOR 06/19/2012 AT 2:30 PM IN THE PURCHASING DIVISION CONFERENCE ROOM LOCATED AT 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305.  ATTACHMENTS INCLUDE: 1. INSTRUCTIONS TO VENDORS SUBMITTING BIDS. 2. GENERAL TERMS AND CONDITIONS. 3. DIGCOP12 SPECIFICATIONS. 4. SIGNATURE PAGE. 5. ADDENDUM ACKNOWLEDGEMENT FORM. 6. PURCHASING AFFIDAVIT.  THE COST QUOTE FORMS AND PRICING PAGES WILL BE ISSUED BY ADDENDUM.  ***** THIS IS THE END OF RFQ DIGCOP12 ***** TOTAL:						

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-744-7440	DATE 12.3.12
TITLE State Manager	FEIN 55-0767809	ADDRESS CHANGES TO BE NOTED ABOVE

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: DIGCOP12**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input checked="" type="checkbox"/> Addendum No. 6	<input checked="" type="checkbox"/> Addendum No. 11
<input checked="" type="checkbox"/> Addendum No. 2	<input checked="" type="checkbox"/> Addendum No. 7	<input checked="" type="checkbox"/> Addendum No. 12
<input checked="" type="checkbox"/> Addendum No. 3	<input checked="" type="checkbox"/> Addendum No. 8	<input checked="" type="checkbox"/> Addendum No. 13
<input checked="" type="checkbox"/> Addendum No. 4	<input checked="" type="checkbox"/> Addendum No. 9	<input checked="" type="checkbox"/> Addendum No. 14
<input checked="" type="checkbox"/> Addendum No. 5	<input checked="" type="checkbox"/> Addendum No. 10	<input checked="" type="checkbox"/> Addendum No. 15

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Komax Business Systems  
Company

David Murphy  
Authorized Signature

12-3-12  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

# State of West Virginia

## VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
  
2. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
  
3. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
  
4. **Application is made for 5% resident vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
  
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
  
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
  
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**  
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: Komax Business Systems

Signed: 

Date: 12-3-2012

Title: State Contract Manager

RFQ No. \_\_\_\_\_

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code §61-5-3*) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Komax Business Systems

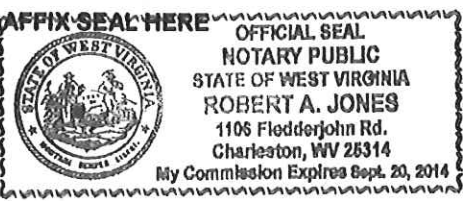
Authorized Signature: [Signature] Date: 11-30-12

State of WV

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 30 day of Nov, 2012.

My Commission expires Sept 20, 2014.



NOTARY PUBLIC [Signature]  
Purchasing Affidavit (Revised 07/01/2012)



KONICA MINOLTA

November 30, 2012

West Virginia Purchasing Division  
Charleston, West Virginia

Re: DIGCOP12 – Digital Copiers

To whom it may concern,

Please accept this letter as confirmation that Komax Business Systems, 500 D Street, South Charleston, West Virginia is an authorized distributor and service representative of Konica Minolta products.

Please feel free to contact me with any questions or concerns. I can be reached at 724-554-4243 or by email at [rtomsic@kmbs.konicaminolta.us](mailto:rtomsic@kmbs.konicaminolta.us).

Thank You,

Robert Tomsic  
District Sales Manager  
Konica Minolta Business Solutions

The essentials of imaging



DIGCOP12 - Pricing Pages - Amended And Restated

Item No.	Order Type	Item Description	Brand Name of Item Bid	Model No. of Item Bid	Est. Quantity	Unit Price	Total Price
1	Purchase	Monochrome					
		<b>Band 1</b>					
		Copier	Konica Minolta	Bizhub 20	85	\$ 700.00	\$ 59,500.00
		Scanning		Included	85	\$ -	\$ -
		Network Printing		Included	85	\$ -	\$ -
		Fax		Included	85	\$ -	\$ -
		Monthly Maintenance Charge Per Copier (0-5,000 copies)			3,060	\$ 21.50	\$ 65,790.00
		Per Copy Maintenance Overage Charge (5,001 and up)			18,000	\$ 0.01500	\$ 270.00
		<b>Total for Band 1</b>					\$ 125,560.00
		<b>Band 2</b>					
		Copier	Konica Minolta	Bizhub 283	80	\$ 2,800.00	\$ 224,000.00
		Scanning		Included	80	\$ -	\$ -
		Network Printing		Included	80	\$ -	\$ -
		Fax		Included	80	\$ -	\$ -
		Staple		Included	80	\$ -	\$ -
		Monthly Maintenance Charge Per Copier (0-15,000 copies)			2,880	\$ 25.00	\$ 72,000.00
		Per Copy Maintenance Overage Charge (15,001 and up)			18,000	\$ 0.00900	\$ 162.00
		<b>Total for Band 2</b>					\$ 296,162.00
		<b>Band 3</b>					
		Copier	Konica Minolta	Bizhub 363	50	\$ 3,200.00	\$ 160,000.00
		Scanning		Included	50	\$ -	\$ -
		Network Printing		Included	50	\$ -	\$ -
		Fax		Included	50	\$ -	\$ -
		Staple		Included	50	\$ -	\$ -
		Monthly Maintenance Charge Per Copier (0-30,000 copies)			1,800	\$ 35.50	\$ 63,900.00
		Per Copy Maintenance Overage Charge (30,001 and up)			18,000	\$ 0.00900	\$ 162.00
		<b>Total for Band 3</b>					\$ 224,062.00
		<b>Band 4</b>					
		Copier	Konica Minolta	Bizhub 423	30	\$ 4,544.40	\$ 136,332.00
		Scanning		Included	30	\$ -	\$ -
		Network Printing		Included	30	\$ -	\$ -
		Fax		Included	30	\$ -	\$ -
		Staple		Included	30	\$ -	\$ -
		Monthly Maintenance Charge Per Copier (0-45,000 copies)			1,080	\$ 41.25	\$ 44,550.00
		Per Copy Maintenance Overage Charge (45,001 and up)			18,000	\$ 0.00900	\$ 162.00
		<b>Total for Band 4</b>					\$ 181,044.00



1	Purchase (cont.)	Monochrome						
		<b>Band 5</b>						
		Copier	Konica Minolta	Bizhub 501	20	\$ 5,831.74	\$ 116,634.80	
		Scanning		Included	20	\$ -	\$ -	
		Network Printing		Included	20	\$ -	\$ -	
		Fax		Included	20	\$ -	\$ -	
		Staple		Included	20	\$ -	\$ -	
		Monthly Maintenance Charge Per Copier (0-65,000 copies)			700	\$ 73.00	\$ 51,100.00	
		Per Copy Maintenance Overage Charge (65,001 and up)			18,000	\$ 0.00900	\$ 162.00	
		<b>Total for Band 5</b>					\$ 167,896.80	
		<b>Band 6</b>						
		Copier	Konica Minolta	Bizhub 652	5	\$ 6,742.35	\$ 33,711.75	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Staple		Included	5	\$ -	\$ -	
		Monthly Maintenance Charge Per Copier (0-80,000 copies)			150	\$ 100.00	\$ 15,000.00	
		Per Copy Maintenance Overage Charge (80,001 and up)			18,000	\$ 0.00700	\$ 126.00	
		<b>Total for Band 6</b>					\$ 48,837.75	
		<b>Band 7</b>						
		Copier	Konica Minolta	Bizhub 751	10	\$ 8,808.28	\$ 88,082.80	
		Scanning		Included	10	\$ -	\$ -	
		Network Printing		Included	10	\$ -	\$ -	
		Fax		Included	10	\$ -	\$ -	
		Staple		Included	10	\$ -	\$ -	
		Monthly Maintenance Charge Per Copier (0-150,000 copies)			360	\$ 135.25	\$ 48,690.00	
		Per Copy Maintenance Overage Charge (150,001 and up)			18,000	\$ 0.00700	\$ 126.00	
		<b>Total for Band 7</b>					\$ 136,898.80	
		<b>Total Purchase Price of Monochrome Bands 1 through 7</b>						\$ 1,180,461.35

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price	Total Price	
2	Purchase	Color						
		<b>Band 1</b>						
		Copier	Konica Minolta	Bizhub C-35	5	\$ 1,902.75	\$ 9,513.75	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			72,000	\$ 0.06000	\$ 4,320.00	
		Per Copy Maintenance Charge (Monochrome)			144,000	\$ 0.01500	\$ 2,160.00	
		<b>Total for Band 1</b>					\$ 15,993.75	
		<b>Band 2</b>						
		Copier	Konica Minolta	Bizhub C-284	25	\$ 3,800.00	\$ 95,000.00	
		Scanning		Included	25	\$ -	\$ -	
		Network Printing		Included	25	\$ -	\$ -	
		Fax		Included	25	\$ -	\$ -	
		Staple		Included	25	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			72,000	\$ 0.04000	\$ 2,880.00	
		Per Copy Maintenance Charge (Monochrome)			144,000	\$ 0.00700	\$ 1,008.00	
		<b>Total for Band 2</b>					\$ 98,888.00	
		<b>Band 3</b>						
		Copier	Konica Minolta	Bizhub C-364	20	\$ 4,939.76	\$ 98,795.20	
		Scanning		Included	20	\$ -	\$ -	
		Network Printing		Included	20	\$ -	\$ -	
		Fax		Included	20	\$ -	\$ -	
		Staple		Included	20	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			72,000	\$ 0.04000	\$ 2,880.00	
		Per Copy Maintenance Charge (Monochrome)			144,000	\$ 0.00700	\$ 1,008.00	
		<b>Total for Band 3</b>					\$ 102,683.20	
		<b>Band 4</b>						
		Copier	Konica Minolta	Bizhub C-454	20	\$ 5,944.86	\$ 118,897.20	
		Scanning		Included	20	\$ -	\$ -	
		Network Printing		Included	20	\$ -	\$ -	
		Fax		Included	20	\$ -	\$ -	
		Staple		Included	20	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			72,000	\$ 0.04000	\$ 2,880.00	
		Per Copy Maintenance Charge (Monochrome)			144,000	\$ 0.00700	\$ 1,008.00	
		<b>Total for Band 4</b>					\$ 122,785.20	
		<b>Total Purchase Price of Color Bands 1-4</b>						\$ 340,350.15



3	24 Month Lease (cont.)	Monochrome					
		<b>Band 4</b>					
		Copier (including maintenance for 0 - 45,000 copies)	Konica Minolta	Bizhub 423	5	\$ 230.60 \$ 1,153.00	
		Scanning		Included	5	\$ - \$ -	
		Network Printing		Included	5	\$ - \$ -	
		Fax		Included	5	\$ - \$ -	
		Staple		Included	5	\$ - \$ -	
		Per Copy Maintenance Overage Charge (45,001 and up)			500	\$ 0.01000 \$ 5.00	
		<b>Total for Band 4</b>				\$ 1,158.00	
		<b>Band 5</b>					
		Copier (including maintenance for 0 - 65,000 copies)	Konica Minolta	Bizhub 501	5	\$ 315.99 \$ 1,579.95	
		Scanning		Included	5	\$ - \$ -	
		Network Printing		Included	5	\$ - \$ -	
		Fax		Included	5	\$ - \$ -	
		Staple		Included	5	\$ - \$ -	
		Per Copy Maintenance Overage Charge (65,001 and up)			500	\$ 0.01000 \$ 5.00	
		<b>Total for Band 5</b>				\$ 1,584.95	
		<b>Band 6</b>					
		Copier (including maintenance for 0 - 80,000 copies)	Konica Minolta	Bizhub 652	5	\$ 381.68 \$ 1,908.40	
		Scanning		Included	5	\$ - \$ -	
		Network Printing		Included	5	\$ - \$ -	
		Fax		Included	5	\$ - \$ -	
		Staple		Included	5	\$ - \$ -	
		Per Copy Maintenance Overage Charge (80,001 and up)			500	\$ 0.01000 \$ 5.00	
		<b>Total for Band 6</b>				\$ 1,913.40	
		<b>Band 7</b>					
		Copier (including maintenance for 0 - 150,000 copies)	Konica Minolta	Bizhub 751	5	\$ 502.28 \$ 2,511.40	
		Scanning		Included	5	\$ - \$ -	
		Network Printing		Included	5	\$ - \$ -	
		Fax		Included	5	\$ - \$ -	
		Staple		Included	5	\$ - \$ -	
		Per Copy Maintenance Overage Charge (150,001 and up)			500	\$ 0.01000 \$ 5.00	
		<b>Total for Band 7</b>				\$ 2,516.40	
		<b>Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease</b>					<b>\$ 9,063.77</b>

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
4	24 Month Lease	Color						
		<b>Band 1</b>						
		Copier	Konica Minolta	Bizhub C-35	5	\$ 79.28	\$ 396.40	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.01500	\$ 60.00	
		<b>Total for Band 1</b>					\$ 576.40	
		<b>Band 2</b>						
		Copier	Konica Minolta	Bizhub C-284	5	\$ 182.61	\$ 913.05	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Staple		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 2</b>					\$ 1,021.05	
		<b>Band 3</b>						
		Copier	Konica Minolta	Bizhub C-364	5	\$ 205.82	\$ 1,029.10	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Staple		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 3</b>					\$ 1,137.10	
		<b>Band 4</b>						
		Copier	Konica Minolta	Bizhub C-454	5	\$ 247.70	\$ 1,238.50	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Staple		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 4</b>					\$ 1,346.50	
		<b>Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease</b>						\$ 4,081.05

Item No.		Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
5	36 Month Lease	Monochrome					
		<b>Band 1</b>					
		Copier (including maintenance for 0 - 5,000 copies)	Konica Minolta	Bizhub 20	30	\$ 40.94	\$ 1,228.20
		Scanning		Included	30	\$ -	\$ -
		Network Printing		Included	30	\$ -	\$ -
		Fax		Included	30	\$ -	\$ -
		Per Copy Maintenance Overage Charge (5,001 and up)			500	\$ 0.01500	\$ 7.50
		<b>Total for Band 1</b>					\$ 1,235.70
		<b>Band 2</b>					
		Copier (including maintenance for 0 - 15,000 copies)	Konica Minolta	Bizhub 283	5	\$ 121.08	\$ 605.40
		Scanning		Included	5	\$ -	\$ -
		Network Printing		Included	5	\$ -	\$ -
		Fax		Included	5	\$ -	\$ -
		Staple		Included	5	\$ -	\$ -
		Per Copy Maintenance Overage Charge (15,001 and up)			500	\$ 0.01000	\$ 5.00
		<b>Total for Band 2</b>					\$ 610.40
		<b>Band 3</b>					
		Copier (including maintenance for 0 - 30,000 copies)	Konica Minolta	Bizhub 363	250	\$ 142.14	\$ 35,535.00
		Scanning		Included	250	\$ -	\$ -
		Network Printing		Included	250	\$ -	\$ -
		Fax		Included	250	\$ -	\$ -
		Staple		Included	250	\$ -	\$ -
		Per Copy Maintenance Overage Charge (30,001 and up)			500	\$ 0.01000	\$ 5.00
		<b>Total for Band 3</b>					\$ 35,540.00
		<b>Band 4</b>					
		Copier (including maintenance for 0 - 45,000 copies)	Konica Minolta	Bizhub 423	105	\$ 167.48	\$ 17,585.40
		Scanning		Included	105	\$ -	\$ -
		Network Printing		Included	105	\$ -	\$ -
		Fax		Included	105	\$ -	\$ -
		Staple		Included	105	\$ -	\$ -
		Per Copy Maintenance Overage Charge (45,001 and up)			500	\$ 0.01000	\$ 5.00
		<b>Total for Band 4</b>					\$ 17,590.40

5	36 Month Lease (cont.)	Monochrome						
		<b>Band 5</b>						
		Copier (including maintenance for 0 - 65,000 copies)	Konica Minolta	Bizhub 501	95	\$ 234.99	\$ 22,324.05	
		Scanning		Included	95	\$ -	\$ -	
		Network Printing		Included	95	\$ -	\$ -	
		Fax		Included	95	\$ -	\$ -	
		Staple		Included	95	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (65,001 and up)			500	\$ 0.01000	\$ 5.00	
		<b>Total for Band 5</b>					\$ 22,329.05	
		<b>Band 6</b>						
		Copier (including maintenance for 0 - 80,000 copies)	Konica Minolta	Bizhub 652	70	\$ 288.04	\$ 20,162.80	
		Scanning		Included	70	\$ -	\$ -	
		Network Printing		Included	70	\$ -	\$ -	
		Fax		Included	70	\$ -	\$ -	
		Staple		Included	70	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (80,001 and up)			500	\$ 0.01000	\$ 5.00	
		<b>Total for Band 6</b>					\$ 20,167.80	
		<b>Band 7</b>						
		Copier (including maintenance for 0 - 150,000 copies)	Konica Minolta	Bizhub 751	35	\$ 379.94	\$ 13,297.90	
		Scanning		Included	35	\$ -	\$ -	
		Network Printing		Included	35	\$ -	\$ -	
		Fax		Included	35	\$ -	\$ -	
		Staple		Included	35	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (150,001 and up)			500	\$ 0.01000	\$ 5.00	
		<b>Total for Band 7</b>					\$ 13,302.90	
		<b>Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease</b>						<b>\$ 110,776.25</b>



Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
6	36 Month Lease	Color						
		<b>Band 1</b>						
		Copier	Konica Minolta	Bizhub C-35	5	\$ 52.85	\$ 264.25	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)		Included	2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.01500	\$ 60.00	
		<b>Total for Band 1</b>					\$ 444.25	
		<b>Band 2</b>						
		Copier	Konica Minolta	Bizhub C-284	10	\$ 121.74	\$ 1,217.40	
		Scanning		Included	10	\$ -	\$ -	
		Network Printing		Included	10	\$ -	\$ -	
		Fax		Included	10	\$ -	\$ -	
		Staple		Included	10	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 2</b>					\$ 1,325.40	
		<b>Band 3</b>						
		Copier	Konica Minolta	Bizhub C-364	215	\$ 137.22	\$ 29,502.30	
		Scanning		Included	215	\$ -	\$ -	
		Network Printing		Included	215	\$ -	\$ -	
		Fax		Included	215	\$ -	\$ -	
		Staple		Included	215	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 3</b>					\$ 29,610.30	
		<b>Band 4</b>						
		Copier	Konica Minolta	Bizhub C-454	140	\$ 165.13	\$ 23,118.20	
		Scanning		Included	140	\$ -	\$ -	
		Network Printing		Included	140	\$ -	\$ -	
		Fax		Included	140	\$ -	\$ -	
		Staple		Included	140	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 4</b>					\$ 23,226.20	
		<b>Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease</b>					\$	<b>54,606.15</b>

Item No.		Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
7	48 Month Lease	Monochrome					
		<b>Band 1</b>					
		Copier (including maintenance for 0 - 5,000 copies)	Konica Minolta	Bizhub 20	30	\$ 36.08	\$ 1,082.40
		Scanning		Included	30	\$ -	\$ -
		Network Printing		Included	30	\$ -	\$ -
		Fax		Included	30	\$ -	\$ -
		Per Copy Maintenance Overage Charge (5,001 and up)			500	\$ 0.01500	\$ 7.50
		<b>Total for Band 1</b>					\$ 1,089.90
		<b>Band 2</b>					
		Copier (including maintenance for 0 - 15,000 copies)	Konica Minolta	Bizhub 283	40	\$ 97.06	\$ 3,882.40
		Scanning		Included	40	\$ -	\$ -
		Network Printing		Included	40	\$ -	\$ -
		Fax		Included	40	\$ -	\$ -
		Staple		Included	40	\$ -	\$ -
		Per Copy Maintenance Overage Charge (15,001 and up)			500	\$ 0.01000	\$ 5.00
		<b>Total for Band 2</b>					\$ 3,887.40
		<b>Band 3</b>					
		Copier (including maintenance for 0 - 30,000 copies)	Konica Minolta	Bizhub 363	110	\$ 115.48	\$ 12,702.80
		Scanning		Included	110	\$ -	\$ -
		Network Printing		Included	110	\$ -	\$ -
		Fax		Included	110	\$ -	\$ -
		Staple		Included	110	\$ -	\$ -
		Per Copy Maintenance Overage Charge (30,001 and up)			500	\$ 0.01000	\$ 5.00
		<b>Total for Band 3</b>					\$ 12,707.80
		<b>Band 4</b>					
		Copier (including maintenance for 0 - 45,000 copies)	Konica Minolta	Bizhub 423	50	\$ 135.93	\$ 6,796.50
		Scanning		Included	50	\$ -	\$ -
		Network Printing		Included	50	\$ -	\$ -
		Fax		Included	50	\$ -	\$ -
		Staple		Included	50	\$ -	\$ -
		Per Copy Maintenance Overage Charge (45,001 and up)			500	\$ 0.01000	\$ 5.00
		<b>Total for Band 4</b>					\$ 6,801.50

7	48 Month Lease (cont.)	Monochrome						
		<b>Band 5</b>						
		Copier (including maintenance for 0 - 60,000 copies)	Konica Minolta	Bizhub 501	45	\$ 194.49	\$ 8,752.05	
		Scanning		Included	45	\$ -	\$ -	
		Network Printing		Included	45	\$ -	\$ -	
		Fax		Included	45	\$ -	\$ -	
		Staple		Included	45	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (60,001 and up)			500	\$ 0.01000	\$ 5.00	
		<b>Total for Band 5</b>					\$ 8,757.05	
		<b>Band 6</b>						
		Copier (including maintenance for 0 - 80,000 copies)	Konica Minolta	Bizhub 652	40	\$ 241.22	\$ 9,648.80	
		Scanning		Included	40	\$ -	\$ -	
		Network Printing		Included	40	\$ -	\$ -	
		Fax		Included	40	\$ -	\$ -	
		Staple		Included	40	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (80,001 and up)			500	\$ 0.01000	\$ 5.00	
		<b>Total for Band 6</b>					\$ 9,653.80	
		<b>Band 7</b>						
		Copier (including maintenance for 0 - 150,000 copies)	Konica Minolta	Bizhub 751	30	\$ 318.78	\$ 9,563.40	
		Scanning		Included	30	\$ -	\$ -	
		Network Printing		Included	30	\$ -	\$ -	
		Fax		Included	30	\$ -	\$ -	
		Staple		Included	30	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (150,001 and up)			500	\$ 0.01000	\$ 5.00	
		<b>Total for Band 7</b>					\$ 9,568.40	
		<b>Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease</b>					<b>\$</b>	<b>52,465.85</b>

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
8	48 Month Lease	Color						
		<b>Band 1</b>						
		Copier	Konica Minolta	Bizhub C35	5	\$ 39.64	\$ 198.20	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.01500	\$ 60.00	
		<b>Total for Band 1</b>					\$ 378.20	
		<b>Band 2</b>						
		Copier	Konica Minolta	Bizhub C-284	5	\$ 91.31	\$ 456.55	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Staple		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 2</b>					\$ 564.55	
		<b>Band 3</b>						
		Copier	Konica Minolta	Bizhub C-364	20	\$ 102.91	\$ 2,058.20	
		Scanning		Included	20	\$ -	\$ -	
		Network Printing		Included	20	\$ -	\$ -	
		Fax		Included	20	\$ -	\$ -	
		Staple		Included	20	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 3</b>					\$ 2,166.20	
		<b>Band 4</b>						
		Copier	Konica Minolta	Bizhub C-454	50	\$ 123.85	\$ 6,192.50	
		Scanning		Included	50	\$ -	\$ -	
		Network Printing		Included	50	\$ -	\$ -	
		Fax		Included	50	\$ -	\$ -	
		Staple		Included	50	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 4</b>					\$ 6,300.50	
		<b>Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease</b>						\$ 9,409.45

Total Price for All Items		
Item 1	Total Purchasing Price of Monochrome Bands 1 through 7	\$ 1,180,461.35
Item 2	Total Purchas Price of Color Bands 1-4	\$ 340,350.15
Item 3	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease	\$ 9,063.77
Item 4	Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease	\$ 4,081.05
Item 5	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease	\$ 110,776.25
Item 6	Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease	\$ 54,606.15
Item 7	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease	\$ 52,465.85
Item 8	Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease	\$ 9,409.45
Total Price for All Items		\$ 1,761,214.02

**Vendor Information:**


Vendor Name: Komax Business Systems

Contact Name: David Humphrey

Address: 500 D ST  
So. Charleston, WV 25303

Phone No.: 304-744-7440

Fax No.: 304-744-7450

Authorized Signature: 

**ALTERNATES**

Item No.	Order Type	Item Description	Brand Name of Item Bid	Model No. of Item Bid	Est. Quantity	Unit Price	Total Price
1	Purchase	Monochrome					
	ALTERNATES	<b>Band 1</b>					
		Copier	Konica Minolta	Bizhub 20	85	\$	-
		Scanning		Included	85	\$	-
		Network Printing		Included	85	\$	-
		Fax		Included	85	\$	-
		Monthly Maintenance Charge Per Copier (0-5,000 copies)			3,060	\$	-
		Per Copy Maintenance Overage Charge (5,001 and up)			18,000	\$	-
		<b>Total for Band 1</b>				\$	-
		<b>Band 2</b>					
		Copier	Konica Minolta	Bizhub 283	80	\$	-
		Scanning		Included	80	\$	-
		Network Printing		Included	80	\$	-
		Fax		Included	80	\$	-
		Staple		Included	80	\$	-
		Monthly Maintenance Charge Per Copier (0-15,000 copies)			2,880	\$	-
		Per Copy Maintenance Overage Charge (15,001 and up)			18,000	\$	-
		<b>Total for Band 2</b>				\$	-
		<b>Band 3</b>					
		Copier	Konica Minolta	Bizhub 363	50	\$	-
		Scanning		Included	50	\$	-
		Network Printing		Included	50	\$	-
		Fax		Included	50	\$	-
		Staple		Included	50	\$	-
		Monthly Maintenance Charge Per Copier (0-30,000 copies)			1,800	\$	-
		Per Copy Maintenance Overage Charge (30,001 and up)			18,000	\$	-
		<b>Total for Band 3</b>				\$	-
		<b>Band 4</b>					
		Copier	Konica Minolta	Bizhub 423	30	\$	-
		Scanning		Included	30	\$	-
		Network Printing		Included	30	\$	-
		Fax		Included	30	\$	-
		Staple		Included	30	\$	-
		Monthly Maintenance Charge Per Copier (0-45,000 copies)			1,080	\$	-
		Per Copy Maintenance Overage Charge (45,001 and up)			18,000	\$	-
		<b>Total for Band 4</b>				\$	-

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3	24 Month Lease (cont.)	Monochrome						
	ALTERNATES	<b>Band 4</b>						
		Copier (including maintenance for 0 - 45,000 copies)	Konica Minolta	Bizhub 423	5	\$	-	
		Scanning		Included	5	\$	-	
		Network Printing		Included	5	\$	-	
		Fax		Included	5	\$	-	
		Staple		Included	5	\$	-	
		Per Copy Maintenance Overage Charge (45,001 and up)			500	\$	-	
		<b>Total for Band 4</b>				\$	-	
		<b>Band 5</b>						
		Copier (including maintenance for 0 - 65,000 copies)	Konica Minolta	Bizhub 552	5	\$	337.36	
		Scanning		Included	5	\$	-	
		Network Printing		Included	5	\$	-	
		Fax		Included	5	\$	-	
		Staple		Included	5	\$	-	
		Per Copy Maintenance Overage Charge (65,001 and up)			500	\$	0.01000	
		<b>Total for Band 5</b>				\$	1,691.80	
		<b>Band 6</b>						
		Copier (including maintenance for 0 - 80,000 copies)	Konica Minolta	Bizhub 601	5	\$	416.09	
		Scanning		Included	5	\$	-	
		Network Printing		Included	5	\$	-	
		Fax		Included	5	\$	-	
		Staple		Included	5	\$	-	
		Per Copy Maintenance Overage Charge (80,001 and up)			500	\$	0.01000	
		<b>Total for Band 6</b>				\$	2,085.45	
		<b>Band 7</b>						
		Copier (including maintenance for 0 - 150,000 copies)	Konica Minolta	Bizhub 751	5	\$	-	
		Scanning		Included	5	\$	-	
		Network Printing		Included	5	\$	-	
		Fax		Included	5	\$	-	
		Staple		Included	5	\$	-	
		Per Copy Maintenance Overage Charge (150,001 and up)			500	\$	-	
		<b>Total for Band 7</b>				\$	-	
		<b>Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease</b>					\$	<b>3,777.25</b>

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
4	24 Month Lease	Color						
	ALTERNATES	<b>Band 1</b>						
		Copier	Konica Minolta	Bizhub C-224	5	\$ 139.32	\$ 696.60	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.01500	\$ 60.00	
		<b>Total for Band 1</b>					\$ 876.60	
		<b>Band 4 Alternate</b>						
		Copier	Konica Minolta	Bizhub C-554	5	\$ 291.11	\$ 1,455.55	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Staple		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 2</b>					\$ 1,563.55	
		<b>Band 4 Alternate</b>						
		Copier	Konica Minolta	Bizhub C-654	5	\$ 334.97	\$ 1,674.85	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Staple		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 3</b>					\$ 1,782.85	
		<b>Band 4 Alternate</b>						
		Copier	Konica Minolta	Bizhub C-754	5	\$ 376.44	\$ 1,882.20	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Staple		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 4</b>					\$ 1,990.20	
		<b>Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease</b>						\$ 6,213.20

Item No.		Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
5	36 Month Lease	Monochrome					
	ALTERNATES	<b>Band 1</b>					
		Copier (including maintenance for 0 - 5,000 copies)	Konica Minolta	Bizhub 20	30	\$	-
		Scanning		Included	30	\$	-
		Network Printing		Included	30	\$	-
		Fax		Included	30	\$	-
		Per Copy Maintenance Overage Charge (5,001 and up)			500	\$	-
		<b>Total for Band 1</b>				\$	-
		<b>Band 2</b>					
		Copier (including maintenance for 0 - 15,000 copies)	Konica Minolta	Bizhub 283	5	\$	-
		Scanning		Included	5	\$	-
		Network Printing		Included	5	\$	-
		Fax		Included	5	\$	-
		Staple		Included	5	\$	-
		Per Copy Maintenance Overage Charge (15,001 and up)			500	\$	-
		<b>Total for Band 2</b>				\$	-
		<b>Band 3</b>					
		Copier (including maintenance for 0 - 30,000 copies)	Konica Minolta	Bizhub 363	250	\$	-
		Scanning		Included	250	\$	-
		Network Printing		Included	250	\$	-
		Fax		Included	250	\$	-
		Staple		Included	250	\$	-
		Per Copy Maintenance Overage Charge (30,001 and up)			500	\$	-
		<b>Total for Band 3</b>				\$	-
		<b>Band 4</b>					
		Copier (including maintenance for 0 - 45,000 copies)	Konica Minolta	Bizhub 423	105	\$	-
		Scanning		Included	105	\$	-
		Network Printing		Included	105	\$	-
		Fax		Included	105	\$	-
		Staple		Included	105	\$	-
		Per Copy Maintenance Overage Charge (45,001 and up)			500	\$	-
		<b>Total for Band 4</b>				\$	-

5	36 Month Lease (cont.)	Monochrome						
	ALTERNATES	<b>Band 5</b>						
		Copier (including maintenance for 0 - 65,000 copies)	Konica Minolta	Bizhub 552	95	\$ 249.24	\$ 23,677.80	
		Scanning		Included	95	\$ -	\$ -	
		Network Printing		Included	95	\$ -	\$ -	
		Fax		Included	95	\$ -	\$ -	
		Staple		Included	95	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (65,001 and up)			500	\$ 0.01000	\$ 5.00	
		<b>Total for Band 5</b>					\$ 23,682.80	
		<b>Band 6</b>						
		Copier (including maintenance for 0 - 80,000 copies)	Konica Minolta	Bizhub 601	70	\$ 310.98	\$ 21,768.60	
		Scanning		Included	70	\$ -	\$ -	
		Network Printing		Included	70	\$ -	\$ -	
		Fax		Included	70	\$ -	\$ -	
		Staple		Included	70	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (80,001 and up)			500	\$ 0.01000	\$ 5.00	
		<b>Total for Band 6</b>					\$ 21,773.60	
		<b>Band 7</b>						
		Copier (including maintenance for 0 - 150,000 copies)	Konica Minolta	Bizhub 751	35	\$ -	\$ -	
		Scanning		Included	35	\$ -	\$ -	
		Network Printing		Included	35	\$ -	\$ -	
		Fax		Included	35	\$ -	\$ -	
		Staple		Included	35	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (150,001 and up)			500	\$ -	\$ -	
		<b>Total for Band 7</b>					\$ -	
		<b>Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease</b>					\$	<b>45,456.40</b>

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
6	36 Month Lease	Color						
	ALTERNATES							
		<b>Band 1</b>						
		Copier	Konica Minolta	Bizhub C-224	5	\$ 92.88	\$ 464.40	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)		Included	2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.01500	\$ 60.00	
		<b>Total for Band 1</b>					<b>\$ 644.40</b>	
		<b>Band 4 Alternate</b>						
		Copier	Konica Minolta	Bizhub C-554	140	\$ 194.07	\$ 27,169.80	
		Scanning		Included	140	\$ -	\$ -	
		Network Printing		Included	140	\$ -	\$ -	
		Fax		Included	140	\$ -	\$ -	
		Staple		Included	140	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 2</b>					<b>\$ 27,277.80</b>	
		<b>Band 4 Alternate</b>						
		Copier	Konica Minolta	Bizhub C-654	140	\$ 223.32	\$ 31,264.80	
		Scanning		Included	140	\$ -	\$ -	
		Network Printing		Included	140	\$ -	\$ -	
		Fax		Included	140	\$ -	\$ -	
		Staple		Included	140	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 3</b>					<b>\$ 31,372.80</b>	
		<b>Band 4 Alternate</b>						
		Copier	Konica Minolta	Bizhub C-754	140	\$ 250.96	\$ 35,134.40	
		Scanning		Included	140	\$ -	\$ -	
		Network Printing		Included	140	\$ -	\$ -	
		Fax		Included	140	\$ -	\$ -	
		Staple		Included	140	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 4</b>					<b>\$ 35,242.40</b>	
		<b>Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease</b>					<b>\$</b>	<b>94,537.40</b>



Item No.		Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
7	48 Month Lease	Monochrome					
	ALTERNATES	<b>Band 1</b>					
		Copier (including maintenance for 0 - 5,000 copies)	Konica Minolta	Bizhub 20	30	\$	-
		Scanning		Included	30	\$	-
		Network Printing		Included	30	\$	-
		Fax		Included	30	\$	-
		Per Copy Maintenance Overage Charge (5,001 and up)			500	\$	-
		<b>Total for Band 1</b>				\$	-
		<b>Band 2</b>					
		Copier (including maintenance for 0 - 15,000 copies)	Konica Minolta	Bizhub 283	40	\$	-
		Scanning		Included	40	\$	-
		Network Printing		Included	40	\$	-
		Fax		Included	40	\$	-
		Staple		Included	40	\$	-
		Per Copy Maintenance Overage Charge (15,001 and up)			500	\$	-
		<b>Total for Band 2</b>				\$	-
		<b>Band 3</b>					
		Copier (including maintenance for 0 - 30,000 copies)	Konica Minolta	Bizhub 363	110	\$	-
		Scanning		Included	110	\$	-
		Network Printing		Included	110	\$	-
		Fax		Included	110	\$	-
		Staple		Included	110	\$	-
		Per Copy Maintenance Overage Charge (30,001 and up)			500	\$	-
		<b>Total for Band 3</b>				\$	-
		<b>Band 4</b>					
		Copier (including maintenance for 0 - 45,000 copies)	Konica Minolta	Bizhub 423	50	\$	-
		Scanning		Included	50	\$	-
		Network Printing		Included	50	\$	-
		Fax		Included	50	\$	-
		Staple		Included	50	\$	-
		Per Copy Maintenance Overage Charge (45,001 and up)			500	\$	-
		<b>Total for Band 4</b>				\$	-

7	48 Month Lease (cont.)	Monochrome						
	ALTERNATES	Band 5						
		Copier (including maintenance for 0 - 60,000 copies)	Konica Minolta	Bizhub 552	45	\$ 205.18	\$ 9,233.10	
		Scanning		Included	45	\$ -	\$ -	
		Network Printing		Included	45	\$ -	\$ -	
		Fax		Included	45	\$ -	\$ -	
		Staple		Included	45	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (60,001 and up)			500	\$ 0.01000	\$ 5.00	
		<b>Total for Band 5</b>					\$ 9,238.10	
		Band 6						
		Copier (including maintenance for 0 - 80,000 copies)	Konica Minolta	Bizhub 601	40	\$ 258.42	\$ 10,336.80	
		Scanning		Included	40	\$ -	\$ -	
		Network Printing		Included	40	\$ -	\$ -	
		Fax		Included	40	\$ -	\$ -	
		Staple		Included	40	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (80,001 and up)			500	\$ 0.01000	\$ 5.00	
		<b>Total for Band 6</b>					\$ 10,341.80	
		Band 7						
		Copier (including maintenance for 0 - 150,000 copies)	Konica Minolta	Bizhub 751	30	\$ -	\$ -	
		Scanning		Included	30	\$ -	\$ -	
		Network Printing		Included	30	\$ -	\$ -	
		Fax		Included	30	\$ -	\$ -	
		Staple		Included	30	\$ -	\$ -	
		Per Copy Maintenance Overage Charge (150,001 and up)			500	\$ -	\$ -	
		<b>Total for Band 7</b>					\$ -	
		<b>Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease</b>					\$	<b>19,579.90</b>

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
8	48 Month Lease	Color						
	ALTERNATES							
		<b>Band 1</b>						
		Copier	Konica Minolta	Bizhub C-224	5	\$ 69.66	\$ 348.30	
		Scanning		Included	5	\$ -	\$ -	
		Network Printing		Included	5	\$ -	\$ -	
		Fax		Included	5	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.06000	\$ 120.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.01500	\$ 60.00	
		<b>Total for Band 1</b>					<b>\$ 528.30</b>	
		<b>Band 4 Alternate</b>						
		Copier	Konica Minolta	Bizhub C-554	50	\$ 145.55	\$ 7,277.50	
		Scanning		Included	50	\$ -	\$ -	
		Network Printing		Included	50	\$ -	\$ -	
		Fax		Included	50	\$ -	\$ -	
		Staple		Included	50	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 2</b>					<b>\$ 7,385.50</b>	
		<b>Band 4 Alternate</b>						
		Copier	Konica Minolta	Bizhub C-654	50	\$ 167.49	\$ 8,374.50	
		Scanning		Included	50	\$ -	\$ -	
		Network Printing		Included	50	\$ -	\$ -	
		Fax		Included	50	\$ -	\$ -	
		Staple		Included	50	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 3</b>					<b>\$ 8,482.50</b>	
		<b>Band 4 Alternate</b>						
		Copier	Konica Minolta	Bizhub C-754	50	\$ 188.22	\$ 9,411.00	
		Scanning		Included	50	\$ -	\$ -	
		Network Printing		Included	50	\$ -	\$ -	
		Fax		Included	50	\$ -	\$ -	
		Staple		Included	50	\$ -	\$ -	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.04000	\$ 80.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.00700	\$ 28.00	
		<b>Total for Band 4</b>					<b>\$ 9,519.00</b>	
		<b>Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease</b>					<b>\$</b>	<b>25,915.30</b>

ALTERNATES



**Vendor Information:**

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