



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Solicitation**

NUMBER
DIGCOP12

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
TARA LYLE 304-558-2544

**VENDOR**  
 \*709063107      304-525-4714  
 WV BUSINESS PRODUCTS  
 1026 4TH AVE  
 HUNTINGTON WV 25701

**SHIP TO**  
 ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED
10/02/2012

BID OPENING DATE: 10/23/2012      BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		985-64		
ADDENDUM NO. 8 SEE ATTACHED PAGES. END OF ADDENDUM NO. 8 DIGITAL COPIERS ***** THIS IS THE END OF RFQ DIGCOP12 ***** TOTAL:						
RECEIVED 2012 OCT 22 PM 12:24 WV PURCHASING DIVISION						

SIGNATURE <i>Hal Zimmer</i>	TITLE GM	FEIN 61-0645491	TELEPHONE 304 525 4714	DATE 10/24/12
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ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**SOLICITATION NUMBER: DIGCOP12**  
**Addendum Number: 8**

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The purpose of this addendum is to modify the solicitation identified as DIGCOP12 ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- [ X ] Modify bid opening date and time
- [ ] Modify specifications of product or service being sought
- [ ] Attachment of vendor questions and responses
- [ ] Attachment of pre-bid sign-in sheet
- [ ] Correction of error
- [ ] Other

**Description of Modification to Solicitation:** To move the bid opening date.

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

1. The bid opening date has moved from 10/04/2012 to 10/23/2012.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: DIGCOP12**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |   |
|--|---|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input checked="" type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input checked="" type="checkbox"/> Addendum No. 7  |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input checked="" type="checkbox"/> Addendum No. 8  |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input checked="" type="checkbox"/> Addendum No. 9  |
| <input checked="" type="checkbox"/> Addendum No. 5 | <input checked="" type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

*W.O. Business Products*

\_\_\_\_\_  
Company

*[Signature]*

\_\_\_\_\_  
Authorized Signature

*10/20/11*

\_\_\_\_\_  
Date



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Solicitation**

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ADDRESS CORRESPONDENCE TO ATTENTION OF:
TARA LYLE 304-558-2544

RFQ COPY TYPE NAME/ADDRESS HERE
V E N D O R

SHIP TO
ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

DATE PRINTED
06/12/2012

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		985-64		
DIGITAL COPIERS  THE PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO PROVIDE DIGITAL COPIERS TO WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.  MANDATORY PRE-BID MEETING SCHEDULED FOR 06/19/2012 AT 2:30 PM IN THE PURCHASING DIVISION CONFERENCE ROOM LOCATED AT 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305.  ATTACHMENTS INCLUDE: 1. INSTRUCTIONS TO VENDORS SUBMITTING BIDS. 2. GENERAL TERMS AND CONDITIONS. 3. DIGCOP12 SPECIFICATIONS. 4. SIGNATURE PAGE. 5. ADDENDUM ACKNOWLEDGEMENT FORM. 6. PURCHASING AFFIDAVIT.  THE COST QUOTE FORMS AND PRICING PAGES WILL BE ISSUED BY ADDENDUM.  ***** THIS IS THE END OF RFQ DIGCOP12 ***** TOTAL:						

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-525-4714	DATE 10/19/12
TITLE GM	FERN 610645491	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

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1. **REVIEW DOCUMENTS THOROUGHLY:** The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.
2. **MANDATORY TERMS:** The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.
3. **PREBID MEETING:** The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening.

A NON-MANDATORY PRE-BID meeting will be held at the following place and time:

A MANDATORY PRE-BID meeting will be held at the following place and time:

June 19, 2012 at 2:30 pm.

Purchasing Division  
2019 Washington Street, East  
Charleston, WV 25305

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing. Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. **VENDOR QUESTION DEADLINE:** Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are non-binding.

Question Submission Deadline: June 26, 2012  
5:00 pm

Submit Questions to: Tara Lyle  
2019 Washington Street, East  
P.O. Box 50130  
Charleston, WV 25305  
Fax: 304-558-4115  
Email: Tara.L.Lyle@wv.gov

5. **VERBAL COMMUNICATION:** Any verbal communication between the Vendor and any State personnel is not binding, including that made at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.
6. **BID SUBMISSION:** All bids must be signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The bid delivery address is:

Department of Administration, Purchasing Division  
2019 Washington Street East  
P.O. Box 50130,  
Charleston, WV 25305-0130

The bid should contain the information listed below on the face of the envelope or the bid may not be considered:

SEALED BID  
BUYER: TL/32  
SOLICITATION NO.: DIGCOP12  
BID OPENING DATE: 7/10/2012  
BID OPENING TIME: 1:30 pm  
FAX NUMBER: 304-558-3970

In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original 4 technical and one original cost proposal plus \_\_\_\_\_ convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal or expression of interest as follows:

BID TYPE: [ ] Technical  
              [ ] Cost

7. **BID OPENING:** Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when time stamped by the official Purchasing Division time clock.

**Bid Opening Date and Time:** July 10, 2012 at 1:30 pm

**Bid Opening Location:** Department of Administration, Purchasing Division  
2019 Washington Street East  
P.O. Box 50130,  
Charleston, WV 25305-0130

8. **ADDENDUM ACKNOWLEDGEMENT:** Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.
9. **BID FORMATTING:** Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.



GENERAL TERMS AND CONDITIONS:

1. **CONTRACTUAL AGREEMENT:** Issuance of a Purchase Order signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. **DEFINITIONS:** As used in this Solicitation / Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation / Contract.

2.1 "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

2.2 "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods and services requested in the Solicitation.

2.3 "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.

2.4 "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.

2.5 "Purchase Order" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the successful bidder and Contract holder.

2.6 "Solicitation" means the official solicitation published by the Purchasing Division and identified by number on the first page thereof.

2.7 "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

2.8 "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. **CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

**Term for Open End, Service, and Similar Contracts**

**Initial Contract Term:** This Contract becomes effective on award and extends for a period of one (1) year(s).

**Renewal Term:** This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal must be submitted to the Purchasing Division Director thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract is limited to two (2) successive one (1) year periods. Automatic renewal of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases. Attorney General approval may be required for vendor terms and conditions.

**Reasonable Time Extension:** At the sole discretion of the Purchasing Division Director, and with approval from the Attorney General's office (Attorney General approval is as to form only), this Contract may be extended for a reasonable time after the initial Contract term or after any renewal term as may be necessary to obtain a new contract or renew this Contract. Any reasonable time extension shall not exceed twelve (12) months. Vendor may avoid a reasonable time extension by providing the Purchasing Division Director with written notice of Vendor's desire to terminate this Contract 30 days prior to the expiration of the then current term. During any reasonable time extension period, the Vendor may terminate this Contract for any reason upon giving the Purchasing Division Director 30 days written notice. Automatic extension of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases, but Attorney General approval may be required.

**One Time Purchase:** The term of this Contract shall run for one year from the date the Purchase Order is issued or from the date the Purchase Order is issued until all of the goods contracted for have been delivered, whichever is shorter.

4. **QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

**Open End Contract:** Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

**Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.

- Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.
- One Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.
5. **PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.
6. **EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute a breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.
7. **REQUIRED DOCUMENTS:** All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.
- BID BOND:** All Vendors shall furnish a bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.
- PERFORMANCE BOND:** The apparent successful Vendor shall provide a performance bond in the amount of [  n/a  ]. The performance bond must be issued and received by the Purchasing Division prior to Contract award. On construction contracts, the performance bond must be 100% of the Contract value.
- LABOR/MATERIAL PAYMENT BOND:** The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be issued and delivered to the Purchasing Division prior to Contract award.

In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable.

**MAINTENANCE BOND:** The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

**WORKERS' COMPENSATION INSURANCE:** The apparent successful Vendor shall have appropriate workers' compensation insurance and shall provide proof thereof upon request.

**INSURANCE:** The apparent successful Vendor shall furnish proof of the following insurance prior to Contract award:

**Commercial General Liability Insurance:** minimum of \$500,000.00.

The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed above.

**LICENSE(S) / CERTIFICATIONS:** In addition to anything required under Section 39, entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses prior to Contract award, in a form acceptable to the Purchasing Division.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

8. **LITIGATION BOND:** The Director reserves the right to require any Vendor that files a protest of an award to submit a litigation bond in the amount equal to one percent of the lowest bid submitted or \$5,000, whichever is greater. The entire amount of the bond shall be forfeited if the hearing officer determines that the protest was filed for frivolous or improper purpose, including but not limited to, the purpose of harassing, causing unnecessary delay, or needless expense for the Agency. All litigation bonds shall be made payable to the Purchasing Division. In lieu of a bond, the protester may submit a cashier's check or certified check payable to the Purchasing Division. Cashier's or certified checks will be deposited with and held by the State Treasurer's office. If it is determined that the protest has not been filed for frivolous or improper purpose, the bond or deposit shall be returned in its entirety.

9. **ALTERNATES:** Any model, brand, or specification listed herein establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

- 10. EXCEPTIONS AND CLARIFICATIONS:** The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.
- 11. LIQUIDATED DAMAGES:** Vendor shall pay liquidated damages in the amount of \$ n/a. This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy.
- 12. ACCEPTANCE/REJECTION:** The State may accept or reject any bid in whole, or in part. Vendor's signature on its bid signifies acceptance of the terms and conditions contained in the Solicitation and Vendor agrees to be bound by the terms of the Contract, as reflected in the Purchase Order, upon receipt.
- 13. REGISTRATION:** Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee if applicable.
- 14. COMMUNICATION LIMITATIONS:** In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.
- 15. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.
- 16. PAYMENT:** Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears, to the Agency at the address on the face of the purchase order labeled "Invoice To."
- 17. UNIT PRICE:** Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.
- 18. DELIVERY:** All quotations are considered freight on board destination ("F.O.B. destination") unless alternate shipping terms are clearly identified in the bid. Vendor's listing of shipping terms that contradict the shipping terms expressly required by this Solicitation may result in bid disqualification.
- 19. INTEREST:** Interest attributable to late payment will only be permitted if authorized by the West Virginia Code. Presently, there is no provision in the law for interest on late payments.
- 20. PREFERENCE:** Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Resident Vendor Certification form has been attached hereto to allow Vendor to apply for the preference. Vendor's failure to submit the Resident Vendor Certification form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.

21. **SMALL, WOMAN-OWNED, OR MINORITY-OWNED BUSINESSES:** For any solicitation publicly advertised for bid on or after July 1, 2012, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to submission of its bid to receive the preferences made available to resident vendors. Preference for a non-resident small, woman-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.
22. **TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
23. **CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-7.16.2.
24. **WAIVER OF MINOR IRREGULARITIES:** The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.
25. **TIME:** Time is of the essence with regard to all matters of time and performance in this Contract.
26. **APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.
27. **COMPLIANCE:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendors acknowledge that they have reviewed, understand, and will comply with all applicable law.
28. **PREVAILING WAGE:** On any contract for the construction of a public improvement, Vendor and any subcontractors utilized by Vendor shall pay a rate or rates of wages which shall not be less than the fair minimum rate or rates of wages (prevailing wage), as established by the West Virginia Division of Labor under West Virginia Code §§ 21-5A-1 et seq. and available at <http://www.sos.wv.gov/administrative-law/wagerates/Pages/default.aspx>. Vendor shall be responsible for ensuring compliance with prevailing wage requirements and determining when prevailing wage requirements are applicable. The required contract provisions contained in West Virginia Code of State Rules § 42-7-3 are specifically incorporated herein by reference.
29. **ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

- 30. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary, no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). **No Change shall be implemented by the Vendor until such time as the Vendor receives an approved written change order from the Purchasing Division.** Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.
- 31. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in remain in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.
- 32. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.
- 33. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.
- 34. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.
- 35. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.
- 36. BANKRUPTCY:** In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.
- 37. HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at <http://www.state.wv.us/admin/purchase/vrc/hipaa.html> and is hereby made part of the agreement provided that the Agency meets the definition of a Covered entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the Vendor.
- 38. CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency,

unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/default.html>.

- 39. DISCLOSURE:** Vendor's response to the Solicitation and the resulting Contract are considered public documents and will be disclosed to the public in accordance with the laws, rules, and policies governing the West Virginia Purchasing Division. Those laws include, but are not limited to, the Freedom of Information Act found in West Virginia Code § 29B-1-1 et seq.

If a Vendor considers any part of its bid to be exempt from public disclosure, Vendor must so indicate by specifically identifying the exempt information, identifying the exemption that applies, providing a detailed justification for the exemption, segregating the exempt information from the general bid information, and submitting the exempt information as part of its bid but in a segregated and clearly identifiable format. Failure to comply with the foregoing requirements will result in public disclosure of the Vendor's bid without further notice. A Vendor's act of marking all or nearly all of its bid as exempt is not sufficient to avoid disclosure and WILL NOT BE HONORED. Vendor's act of marking a bid or any part thereof as "confidential" or "proprietary" is not sufficient to avoid disclosure and WILL NOT BE HONORED. In addition, a legend or other statement indicating that all or substantially all of the bid is exempt from disclosure is not sufficient to avoid disclosure and WILL NOT BE HONORED. Vendor will be required to defend any claimed exemption for nondisclosure in the event of an administrative or judicial challenge to the State's nondisclosure. Vendor must indemnify the State for any costs incurred related to any exemptions claimed by Vendor. Any questions regarding the applicability of the the various public records laws should be addressed to your own legal counsel prior to bid submission.

- 40. LICENSING:** In accordance with West Virginia Code of State Rules §148-1-6.1.7, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.
- 41. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting a Purchase Order from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.
- 42. VENDOR CERTIFICATIONS:** By signing its bid or entering into this Contract, Vendor certifies (1) that its bid was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid for the same material, supplies, equipment or services; (2) that its bid is in all respects fair and without collusion or fraud; (3) that this



Contract is accepted or entered into without any prior understanding, agreement, or connection to any<sup>13</sup> other entity that could be considered a violation of law; and (4) that it has reviewed this RFQ in its entirety; understands the requirements, terms and conditions, and other information contained herein. Vendor's signature on its bid also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

The individual signing this bid on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

- 43. PURCHASING CARD ACCEPTANCE:** The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract.
- 44. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, *etc.* and the filing of all necessary documents, forms and returns pertinent to all of the foregoing. Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.
- 45. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.
- 46. PURCHASING AFFIDAVIT:** In accordance with West Virginia Code § 5A-3-10a, all Vendors are required to sign, notarize, and submit the Purchasing Affidavit stating that neither the Vendor nor a related party owe a debt to the State in excess of \$1,000. The affidavit must be submitted prior to

award, but should be submitted with the Vendor's bid. A copy of the Purchasing Affidavit is included<sup>4</sup> herewith.

47. **ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE:** This Contract may be utilized by and extends to other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). This Contract shall be extended to the aforementioned Other Government Entities on the same prices, terms, and conditions as those offered and agreed to in this Contract. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.
48. **CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire any interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.
49. **BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services may require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision.

The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

**DIGCOP12**  
**SPECIFICATIONS**  
Request for Quotation – DIGCOP12  
Digital & Color Copier Purchases & Rentals

**I. General Terms and Conditions**

**A. Description of Services**

The purpose of the RFQ is to establish a contract for the purchase and/or rental of multi-function monochrome digital copiers and small color copiers. The resultant contract will provide digital copiers with established minimum technical specifications and service requirements. The main bands are determined primarily by copy volumes with limited features required to result in similar copiers being available within each band. It is not the intent of the State to dictate technical configurations of copiers within any band, but rather to define general needs and allow each contractor to provide a copier within their normal marketing strategies to meet those needs.

**It is the intention of the Purchasing Division to issue one (1) contract for monochrome and color copiers for the entire State. The vendor with the lowest grand total meeting all of the specifications with the most complete bid will be awarded the contract. Agencies requiring copier purchase/rental services shall contact the vendor awarded the contract. There is also a sheet attached labeled "DIGCOP12 – Copier Accessory Option Listing." Vendors should provide pricing for each item listed on the sheet. The prices for the accessory option listing shall remain firm for the life of the purchase order release. Monthly rental fees, copy allowances, other supply and maintenance costs shall remain firm for the life of the purchase order release. Pricing shall also be inclusive of shipping, delivery, installation, and training.**

**B. Minimum Qualification Experience**

Vendors must have a minimum of five (5) years of relevant experience in copier sales and service and must be authorized manufacturer representatives. Vendors must provide a written manufacturers' certification evidencing authorization to sell and service the copiers that will be offered in each band. It is preferred that evidence of experience and manufacturer sales and service authorization be submitted with the bid. Failure to provide required information when requested by the Purchasing Division shall result in disqualification of the bid.

### **C. Subcontracts/Joint Ventures**

The Vendor is solely responsible for all work performed under the contract and shall assume prime contractor responsibility for all services offered and products to be delivered under the terms of this contract. The State will consider the Vendor to be the sole point of contact with regard to all contractual matters. The Vendor may, with the prior written consent of the State, enter into written subcontracts for performance of work under this contract; however, the Vendor is totally responsible for payment of the sub. Vendors should provide with their bid a list of all sub contractors that includes the equipment they will be providing and/or servicing and the areas of the State they will provide coverage for. List of subcontractors must be provided prior to award. Failure to provide the required documentation within the time indicated shall be grounds for disqualification of the Vendor's bid.

### **D. Manufacturer Accessory Listing Requirements**

Vendors shall provide a listing of all possible accessories available for all machines that may be offered during the life of the contract by band, by manufacturer on the attached Accessory Listing form. It is preferred that the Accessory Listing be provided with the bid. Failure to provide the required documentation within the time indicated shall be grounds for disqualification of the Vendor's bid.

### **E. Rental Term**

Prices for all standard rental units are to be priced for a 24, 36, and 48 month term. Rental orders may be extended for up to two (2) additional one (1) year periods, at a reduced rate, upon mutual written agreement of the parties. In addition, rental orders may be extended on a month to month basis upon mutual written agreement of the parties. Month to month extension should only be used when an agency has a compelling reason such as anticipation of an office move or closing.

After expiration of the master contract for new placements, the contract shall remain active for payment purposes only of any ongoing rental or maintenance orders.

### **F. Contract Termination**

The State may terminate any contract resulting from this RFQ immediately at any time the Vendor fails to carry out its responsibilities or to make substantial progress under the terms of this RFQ and resulting contract. The State shall provide the Vendor with advance notice of performance conditions which are endangering the contract's continuation. If after such notice the Vendor fails to remedy the conditions contained in the notice, within the time period contained in

the notice, the State shall issue the Vendor an order to cease and desist any and all work immediately. The State shall be obligated only for services rendered and accepted prior to the date of the notice of termination.

#### **G. Non-Appropriation of Funds**

If the Agency is not allotted funds in any succeeding year for the continued use of the service or commodity covered by this contract by the West Virginia Legislature, the Agency may terminate the contract with thirty (30) days prior written notice at the end of the affected current fiscal period without further charge or penalty.

#### **H. Quantities**

Quantities listed in the RFQ are approximations only, based on estimates supplied by the State Spending unit. It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of contract, whether more or less than the quantities shown.

#### **I. Usage Report**

Vendor is to provide a six (6) month summary report of procurement volumes by item and dollar amounts. This is a single report which is to be furnished at the beginning of the tenth month of the contract. Submit to: DIGCOP12 Buyer, 2019 Washington Street, East Charleston, WV 25305.

#### **J. Damages**

Agencies shall be responsible for damages or loss of rental equipment of this contract that are incurred as a result of misuse, abuse vandalism, theft, fire, flood or any other occurrence where it is determined that necessary care was not taken by the agency to prevent loss to the vendor.

#### **K. Vendor Certification**

**Vendor, if other than the manufacturer, should provide the following authorization/certification prior to award of the contract:** A current letter dated and signed or a current, dated certificate from the manufacturer that vendor is an authorized distributor and/or service representative that is authorized to bid the manufacturer's products. Authorization is to include a statement providing assurance that, should the manufacturer withdraw the authorization, a replacement representative will be provided within time frames acceptable to the State. **If the vendor fails to provide the documentation prior to the bid award or upon written request by the Purchasing Division by the established deadline, the bid shall be disqualified.**

#### **L. Shipping and Delivery**

The vendor must assume all shipping and installation charges and all insurance charges associated with the delivery of the equipment. Any delivery or installation charge, including connection to the end user's network, if desired, shall be incorporated into the base price of the equipment. All equipment shall be delivered within 30 days ARO. Failure to consistently comply with this delivery time may result in cancellation of the contract. All quotes must be F.O.B. Destination with all shipping and installation charges included in the quoted price. Prices must include initial training and start-up supplies. Start-up supplies shall be the normal quantity to begin operation of the equipment. **No extra payment shall be made for delivery of any kind.**

#### **M. Installation and Removal Charges**

All machines placed in conjunction with this contract shall be installed and removed free of charge. This applies to all situations or de-installations.

#### **N. Invoicing/Meter Read**

Normal invoicing shall be monthly in arrears. However, upon mutual agreement of the vendor and agency, invoicing may be done on a quarterly basis in arrears for rental and maintenance. If quarterly billing is done, the monthly copy volume shall be aggregated for the quarter to determine per copy coverage charges. For example, if the monthly copy volume included in the base charge is 30,000 copies per month, 90,000 copies for a three month period will be allowed before an overage charge is billed, regardless of how many copies were completed in each of the three months of the three month period.

This option is being made available to diminish the administrative burden of obtaining a monthly meter read. Agencies will be responsible for providing meter readings monthly or quarterly as agreed. Vendors may accept meter readings via their web site, fax, telephone, or any means agreeable to the vendor and the end user.

The agency shall be responsible for keeping a log of meter readings and any service provided for the machine during the life of the rental or maintenance order. It is highly recommended that this log be kept with the machine at all times.

#### **O. 90 Copies or More Per Minute Prohibition**

All State agencies are prohibited from procuring digital copiers capable of producing 90 copies or more per minute. Vendors shall not compete with WV

Correctional Industries with the copying business or by selling or renting copiers rated at 90 cpm or more to any State agency.

**II. EQUIPMENT REQUIREMENTS (including Monochrome and Black/Combination Copiers)**

**A.** All copiers provided under this contract shall be digital equipment. Analog models will not be accepted.

All copiers must be capable of reproducing General office correspondence, reports, and bound documents.

All copiers must be able to reproduce quality copies from any of the following types of original documents while operating in an automated exposure mode: laser printed originals, multi-generation copies of copies, faxed documents, standard black graphite #2 pencils, red pen & pencil, blue ball point pen, NCR forms (blue or black print on white or colored paper stocks), photographs (color or B&W), solid lines and grids, solids and reverse video graphic effects (white letters on black background), graduated gray-scale tones.

All copiers must be capable of automatically selecting the proper paper size in respect to the original being copied.

All copiers must have the ability to be set for reduction and enlargement in 1% increments.

A stack feed bypass (allows insertion of 20 to 150 sheets at a time and provides multi-copy capability) may be counted as meeting the minimum paper source specification. However, a sheet bypass (single, hand-fed sheets) shall not meet the minimum paper source specifications.

All copiers and accessories quoted must have a manufacturing status of new.

Any convenience, performance or safety-related retrofits that may be mandated by the vendor or manufacturer must be installed at no additional cost on copiers placed in service resulting from a contract. Features must be installed within 90 days after it becomes available to the public.

**B. New/Re-manufactured Requirement**

All equipment placed must be new. Re-manufactured equipment is not acceptable. Equipment designated as factory new or newly manufactured shall be accepted with a new machine warranty.

**C. Equipment Availability**

Copiers offered must be in production and available for sale at time of submitted quote.

#### D. Published Specifications

All equipment offered must have published copy volumes per month and copies per minute. Vendors must provide a copy of the published page (BLI, etc.) for the machine being quoted to the agency. Vendors must provide the agency published descriptive literature to illustrate compliance with the minimum, mandatory band specifications, which includes copy volumes per month, copies/minute data, available memory, paper sources and paper capacity as a part of the agency bidding process. Vendor shall highlight all standard features on their product brochure, per band, per machine bid. If the vendor fails to provide the documentation prior to the bid award, it must be provided within the deadline indicated by the agency. Failure to provide the required documentation within the time indicated may be grounds for disqualification of the vendor's bid.

#### E. Parts Availability

Vendors must guarantee that all parts and service on all purchased units shall be available for a period of seven years from the date of purchase and for the term of the rental on all rental units. All parts SHALL be new.

#### F. Energy Star Compliant

All machines placed must be Energy Star Compliant and all copiers shall be installed with energy saving features enabled.

#### G. Scan Charges

Scanning charges, in addition to, or as a part of the per copy charge, shall not be allowed. Vendors shall not charge for any scanning.

#### H. Copier Classification/Monochrome

The State has classified monochrome copiers into volume bands based on machine speeds from Band 1 through Band 7. The production levels are provided for each band. The minimum acceptable ratings for copies per minute (cpm), and copies per month (c/mn) are provided for each band.

Band	Manufacturer's Recommended Monthly Volume Rating Range	Minimum Speed copies/minute
1	1 – 5,000	10 cpm
2	up to 15,000	20 cpm



3	up to 30,000	30 cpm
4	up to 45,000	40 cpm
5	up to 65,000	50 cpm
6	up to 80,000	60 cpm
7	up to 150,000	70 cpm

#### I. Copier Classification/Color

The State has classified color copiers into volume bands based on machine speeds from Band 1 through Band 4. Only smaller color copiers are desired on this contract. The minimum acceptable ratings for color copies per minute (cpm), and copies per month (c/mn) are provided for the desired bands.

Band	Manufacturer's Recommended Monthly Volume Rating Range	Minimum Speed copier/minute
1	1 – 10,000	3 – 10 cpm
2	up to 20,000	11 – 20 cpm
3	up to 30,000	21 – 30 cpm
4	up to 40,000	31+ cpm

#### J. Duplexing

Any machine requiring automatic duplexing must have the capability of providing a duplex copy without human intervention.

#### K. Paper Capacity

Paper capacity is the listing for all on-line paper trays combined.

#### L. Paper Requirement

All machines quoted must be capable of copying on plain bond paper in both 8 ½" x 11" and 8 ½" x 14".

#### M. Specific Machine Requirements

Vendor must respond to specific machine requirements provided by the agency on the Cost Quote form (see samples included). Minimum requirements for each band are listed with spaces for the vendor to provide specifics to the machine being bid. Additional features may be offered if available, but the machine being bid must meet the minimum requirements listed by the agency.

#### **N. Power Protection**

Vendors should quote, as part of their available accessories for digital copiers, surge and ground noise protection units. Agencies are encouraged to consider the units, especially for high volume copiers, as they have been shown in various studies to reduce problem maintenance calls by an average of 40% per month. Units shall be ESP QC Power Protection, or equal, for Bands 4 through 7, and ESP Majac Power Protection, or equal, for Bands 1 through 3. Vendors must provide manufacturer literature for any "or equal" power protection unit bid.

#### **O. Power Requirements**

If a copier requires a dedicated power line, it is the joint responsibility of the vendor and end user to determine if this requirement can be met. It is the responsibility of the end user to provide the power requirements.

#### **P. Network Connection**

All connected units must include all needed cable, cards, etc. for connection to the end user's network at no additional cost to the end user. The cost for such required items shall be included in the base cost of the machine which will be used for evaluation. However, vendors are requested to price this cost separately on the cost sheet to allow agencies the choice of obtaining the machine as a networked machine or a stand-alone machine. The agency shall indicate on their order if they do not require network connection and reduce the base price accordingly.

Vendor's equipment must be capable of connecting to an Ethernet/Fast-Ethernet network that has either Microsoft or Novell as the network operating system.

#### **Q. Firmware**

Firmware (which is sometimes referred to as software) is those items which are considered tools or components added to a machine, and the license is provided with the Copier, by the Contractor. This type of firmware is usually pre-installed or downloaded during machine set up. The typical firmware supports scanning, faxing, printing functions and security options. Print drivers are normally downloaded from the manufacturer web site. Vendors shall list each common firmware item that is offered by their brand of copiers and is available on most of the individual models with a brief description of the firmware's functions and why these items shall be included in the resultant price.

All stored information must be secure and unreadable whenever a machine is removed from service. The Vendor must conform to the regulations in place by the Office of Technology.

### **III. SERVICE AND MAINTENANCE**

#### **A. Full Service Requirement**

All vendors are required to have a service organization with the ability to provide on site maintenance for all machines awarded. Vendors must agree to enter into a full service contract for all units placed. However, user agencies shall have the option of not entering into a service contract on purchased units. Maintenance is to be available on both a per call basis as needed and a preventative maintenance schedule. Quoted maintenance costs are to include any warranty period. Maintenance on purchased machines shall be at no cost during the warranty period.

#### **B. Monthly Copy Allowance**

Maintenance costs for purchased monochrome machines and monthly rental costs for monochrome machines shall be inclusive of all supplies excepting paper for one half of the per month copy volume stated for each band. Vendors shall quote a per copy cost for any copies in excess of the allowed copies per month.

There shall be no monthly copy allowance for color copies. Vendors shall quote a per copy cost for color copies and monochrome copies for all color copiers bid. The stated monthly copy volume times the per copy costs will be a component of the evaluation only.

#### **C. Connectivity Service Support**

Service support is to be available to coordinate installation with agency personnel and be available to answer questions and concerns on equipment installed. Personnel in charge of the installation of digital equipment must be available to coordinate installation with the ordering agency internal staff in charge of the network. Service support, knowledgeable in digital equipment, will be required to provide all necessary maintenance and repair.

**Vendors must provide an 800 telephone number for service support.**

#### **D. Certification Requirement**

Service representatives shall be full time employees of the contracted vendor or of a subcontracted vendor designated by the vendor as their representative. All service representatives must be factory trained technicians. The State reserves the right to request proof of certification at any time during the course of bidding process or the contract period. All service reps shall have an adequate inventory

of repair parts that will permit repairs to be made promptly with a minimum of down time.

#### **E. Maintenance Requirements**

Full service and maintenance cost quotes shall be inclusive of all parts, labor, per diem, travel time and travel expenses. No separate reimbursement will be made to the vendor for any expense. A preventative maintenance schedule shall be provided as needed on all equipment as specified by the manufacturer. This includes, but is not limited to: routine cleaning, lubrications, replacement of unserviceable parts and all necessary adjustments to insure successful performance of the equipment.

Time and materials on a per call basis does not include travel time, travel expense or parts. Agencies shall bid this type of maintenance, when needed, if they do not procure the maintenance available on this contract.

#### **F. Loaner Units**

Loaner units shall be provided for rentals and machines under a maintenance contract, at no charge, if the agency's copier is estimated to be down to 16 consecutive working hours for repair. Loaner units should be of comparable size and feature level of the agency's machine. The agency shall not pay for any charges associated with the loaner unit, but shall pay the charges that would be incurred on the agency's machine.

#### **G. Response Requirement**

Vendors must respond to all requests to service within eight (8) working hours of an agency request throughout the entire contract period. Repetitive complaints concerning the failure to meet this requirement shall be cause for cancellation of the contract. Service must be provided during normal working hours (8:00 am to 5:00 pm EST), Monday through Friday, with the exception of State holidays.

#### **H. Failure Rate**

Machine failure rates shall not average more than two (2) malfunctions per month that require vendor corrections. Any unit averaging more than two malfunctions per month for a three (3) month period shall be reviewed by the agency with the vendor present to determine a course of corrective action, which may include but not be limited to, replacement of the machine or cancellation of the order and removal of the machine at no additional cost to the State. All service complaints shall be documented in writing by the Agency. The Purchasing division shall determine the corrective action necessary in the event that an impasse cannot be resolved to the agency's satisfaction.

#### **I. Training**

Vendor shall provide end users with in-house training within five working days of installation of the equipment or as arranged by agency personnel. Training to include, but not be limited to, standard functional use of machine to networked end users as well as training to any assigned agency personnel to enable them to instruct others.

#### **J. Manuals**

Vendors shall provide at least one (1) copy of the operator's instruction manual for the equipment placed. Each manual shall include the vendor's name, telephone number(s), contact person(s), and complete instructions for inspecting, adjusting, clearing jams and operating the machine and any installed accessories.

#### **K. Warranty**

Where the term "warranty" is used, it shall be understood that during the quoted warranty period all parts, labor, per diem, travel time, travel expenses and any other cost required to correct the unit shall be the responsibility of the vendor. The warranty shall not commence until the unit is installed and operational to the agency's satisfaction.

### **IV. BIDDING & ORDERING PROCEDURE**

**A.** At the time of need, agencies shall review the minimum specification requirements for copier bands and accessory options to determine the appropriate band and options required. Agency may place an order either for purchase or lease of the machine for desired band and related accessories to the vendor awarded the contract.

#### **B. Authorizing Documentation**

Any copier to be networked requires prior approval by the Office of Technology. Vendors are prohibited from filling orders without the proper documentation attached to the WV-39, Contract Release Order. The State Auditor will not authorize payment for any applicable purchase orders/invoices that do not have the proper authorization documentation.

#### **C. Supplies**

During the warranty period on any rental units and maintenance on purchased units, the vendor shall deduct the monthly machine maintenance portion of the rental and machine maintenance from the maintenance monthly charge for the duration of the warranty. The vendor shall provide the supplies as specified for

the number of copies/month indicated during the warranty period for monochrome copiers and at the per copy cost for color copiers.

**D. Maintenance Option**

Agencies have the option of not entering into a maintenance/service contract on purchased units. Maintenance may be obtained through separate procurement on a per call, time and materials basis.

**E. Short Term Rental**

Any Agency requiring a copier for less than a 24 month term shall bid the procurement on the open market in accordance with State of West Virginia, Department of Administration, Purchasing Division rules and regulations.

**F. Financing Purchases**

Purchase pricing shall be firm for one year from the effective date of the contract. Any purchase requiring financing shall be financed through the State of West Virginia's statewide financing contract. For the purposes of this contract, the machine shall be a straight purchase to the vendor and a separate order shall be placed against the financing statewide contract for the financing. Financing will only be offered for leases of \$100,000.00 or more.

**V. BID SUBMISSION REQUIREMENTS**

Vendors must provide the following information in order to be qualified for contract award.

- 5-Year Experience Information
- Manufacturer Certification
- Subcontractor/Joint Venture Information
- Manufacturer Accessory Option Listing By Band
- Vendor Information Form

CERTIFICATION AND SIGNATURE PAGE  
DIGCOP12

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By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

W.B. Business Products

(Company)

Hal Zimmer GM

(Representative Name, Title)

304 525-4714

(Contact Phone/Fax Number)

10/19/12

(Date)

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: DIGCOPI2**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |   |
|--|---|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input checked="" type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input checked="" type="checkbox"/> Addendum No. 7  |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input checked="" type="checkbox"/> Addendum No. 8  |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input checked="" type="checkbox"/> Addendum No. 9  |
| <input checked="" type="checkbox"/> Addendum No. 5 | <input checked="" type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

WU-Business Products  
Company

  
Authorized Signature

12/19/12  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.



RFQ No. PIG COP12

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: West Virginia Business Products

Authorized Signature: Conne J. Webb Date: 10-22-12

State of WEST VIRGINIA

County of CABELL, to-wit:

Taken, subscribed, and sworn to before me this 22<sup>nd</sup> day of OCTOBER, 2012.

My Commission expires MARCH 23, 2019.

NOTARY PUBLIC [Signature]



## DIGCOP12 - Pricing Pages - Revised 8/6/12

Item No.	Description	Brand Name	Model No.	Est. Quantity (EA)	Unit Maintenance Charge	Extended Maintenance Charge	Unit Price	Extended Price excluding Maintenance	Extended Price including Maintenance		
1	Purchase Price	<b>Monochrome</b>									
		Band 1	CopyStar	FS-1135MFP	85	295	25,075.00	1,099.00	93,415.00	118,490.00	
		Per copy overage charge for copies in excess of			5000	5,000	0.01		0.01	40.00	40.00
		Band 2	CopyStar	FS-6525MFP	80	295	23,600.00	1,988.93	159,114.40	182,714.40	
		Per copy overage charge for copies in excess of			15000	5,000	0.01		0.01	50.00	50.00
		Band 3	Copy Star	FS-6530MFP	50	295	14,750.00	2,588.93	129,446.50	144,196.50	
		Per copy overage charge for copies in excess of			30000	5,000	0.01		0.01	50.00	50.00
		Band 4	Copy Star	4500i	30	595	17,850.00	4,799.00	143,970.00	161,820.00	
		Per copy overage charge for copies in excess of			45000	5,000	0.01		0.01	50.00	50.00
		Band 5	CopyStar	5500i	20	995	19,900.00	4,998.95	99,979.00	119,879.00	
		Per copy overage charge for copies in excess of			55000	5,000	0.01		0.01	50.00	50.00
		Band 6	CopyStar	6500i	5	1,595	7,975.00	7,684.22	38,421.10	46,396.10	
		Per copy overage charge for copies in excess of			80000	5,000	0.01		0.01	50.00	50.00
		Band 7	CopyStar	8000i	10	1,695	16,950.00	9,982.00	99,820.00	116,770.00	
		Per copy overage charge for copies in excess of			150000	5,000	0.01		0.01	50.00	50.00
									<b>Total A</b>	<b>764,506.00</b>	<b>890,606.00</b>
		<b>Color</b>									
		Band 1	CopyStar	Taskalfa 205c	5	1,095	5,475.00	2,414.00	12,070.00	17,545.00	
		Color Copy Charge				2,000			0.07	130.00	130.00
		Monochrome Copy Charge				4,000			0.02	80.00	80.00
		Band 2	CopyStar	Taskalfa 205c	25	1,095	27,375.00	2,414.00	60,350.00	87,725.00	
		Color Copy Charge				2,000			0.07	130.00	130.00
		Monochrome Copy Charge				4,000			0.02	80.00	80.00
		Band 3	CopyStar	Taskalfa 3550ci	20	2,495	49,900.00	6,196.00	123,920.00	173,820.00	
		Color Copy Charge				2,000			0.07	140.00	140.00
		Monochrome Copy Charge				4,000			0.02	80.00	80.00
		Band 4	CopyStar	Taskalfa 4550ci	20	3,250	65,000.00	8,413.00	168,260.00	233,260.00	
		Color Copy Charge				2,000			0.07	140.00	140.00
Monochrome Copy Charge				4,000			0.02	80.00	80.00		
							<b>Total B</b>	<b>365,460.00</b>	<b>513,210.00</b>		

Item No.	Description	Brand Name	Model No.	Est. Quantity (EA)	Unit Maintenance Charge	Extended Maintenance Charge	Unit Price	Extended Price excluding Maintenance	Extended Price including Maintenance	
								<b>Total C (Total A + Total B)</b>	<b>1,129,966.00</b>	<b>1,403,816.00</b>
2	24-month	<b>Monochrome</b>								
	Band 1		FS-1135MFP	1	25	24.58	88.95	88.95	113.53	
	Per copy overage charge for copies in excess of			5,000			0.01	32.50	32.50	
	Band 2		FS-6525MFP	5	25	125.00	121.95	609.75	734.75	
	Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00	
	Band 3		FS-6530MFP	5	25	125.00	161.63	808.15	933.15	
	Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00	
	Band 4		4500i	5	50	247.90	287.94	1,439.70	1,687.60	
	Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00	
	Band 5		5500i	5	83	415.00	299.28	1,496.40	1,911.40	
	Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00	
	Band 6		6500i	5	133	664.60	461.04	2,305.20	2,969.80	
	Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00	
	Band 7		8000i	5	140	699.60	608.98	3,044.90	3,744.50	
	Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00	
							<b>Total D</b>	<b>10,125.55</b>	<b>12,427.23</b>	
	<b>Color</b>									
	Band 1		Taskalfa 205c	5	92	460.00	164.84	824.20	1,284.20	
	Color Copy Charge			2,000			0.07	140.00	140.00	
	Monochrome Copy Charge			4,000			0.01	40.00	40.00	
	Band 2		Taskalfa 205c	5	92	460.00	164.84	824.20	1,284.20	
	Color Copy Charge			2,000			0.07	140.00	140.00	
	Monochrome Copy Charge			4,000			0.01	40.00	40.00	
	Band 3		Taskalfa 3550ci	5	184	920.00	371.76	1,858.80	2,778.80	
	Color Copy Charge			2,000			0.07	140.00	140.00	
	Monochrome Copy Charge			4,000			0.01	40.00	40.00	
	Band 4		Taskalfa 4550ci	5	270	1,350.00	504.78	2,523.90	3,873.90	
	Color Copy Charge			2,000			0.07	140.00	140.00	
	Monochrome Copy Charge			4,000			0.01	40.00	40.00	
							<b>Total E</b>	<b>6,751.10</b>	<b>9,941.10</b>	
							<b>Total F (Total D + Total E)</b>	<b>16,876.65</b>	<b>22,368.33</b>	

Item No.		Description	Brand Name	Model No.	Est. Quantity (EA)	Unit Maintenance Charge	Extended Maintenance Charge	Unit Price	Extended Price excluding Maintenance	Extended Price including Maintenance		
3	36-month	Monochrome										
		Band 1		FS-1135MFP	30	25	737.50	39.01	1,170.44	1,907.94		
		Per copy overage charge for copies in excess of			5,000			0.01	32.50	32.50		
		Band 2		FS-6525MFP	5	25	125.00	70.61	353.05	478.05		
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00		
		Band 3		FS-6530MFP	250	25	6,250.00	91.87	22,967.50	29,217.50		
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00		
		Band 4		4500i	105	50	5,205.90	170.36	17,887.80	23,093.70		
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00		
		Band 5		5500i	95	83	7,885.00	177.43	16,855.85	24,740.85		
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00		
		Band 6		6500i	70	133	9,304.40	272.78	19,094.60	28,399.00		
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00		
		Band 7		8000i	35	140	4,897.20	354.36	12,402.60	17,299.80		
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00		
									<b>Total G</b>	<b>91,064.34</b>	<b>125,469.34</b>	
				Color								
				Band 1		Taskalfa 205c	5	92	460.00	85.70	428.50	888.50
				Color Copy Charge			2,000			0.07	140.00	140.00
				Monochrome Copy Charge			4,000			0.01	40.00	40.00
				Band 2		Taskalfa 205c	10	92	920.00	85.70	857.00	1,777.00
				Color Copy Charge			2,000			0.07	140.00	140.00
				Monochrome Copy Charge			4,000			0.01	40.00	40.00
				Band 3		Taskalfa 3550ci	215	184	39,560.00	219.96	47,291.40	86,851.40
				Color Copy Charge			2,000			0.07	140.00	140.00
				Monochrome Copy Charge			4,000			0.01	40.00	40.00
				Band 4		Taskalfa 4550ci	140	270	37,800.00	298.66	41,812.40	79,612.40
				Color Copy Charge			2,000			0.07	140.00	140.00
				Monochrome Copy Charge			4,000			0.01	40.00	40.00
									<b>Total H</b>	<b>91,109.30</b>	<b>169,849.30</b>	
									<b>Total I (Total G + Total H)</b>	<b>182,173.64</b>	<b>295,318.64</b>	

Item No.		Description	Brand Name	Model No.	Est. Quantity (EA)	Unit Maintenance Charge	Extended Maintenance Charge	Unit Price	Extended Price excluding Maintenance	Extended Price including Maintenance
4	48-month	Monochrome								
		Band 1		FS-1135MFP	30	25	737.50	32.97	989.10	1,726.60
		Per copy overage charge for copies in excess of			5,000			0.01	32.50	32.50
		Band 2		FS-6525MFP	40	25	1,000.00	59.64	2,385.60	3,385.60
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00
		Band 3		FS-6530MFP	110	25	2,750.00	91.87	10,105.70	12,855.70
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00
		Band 4		4500i	50	50	2,479.00	143.97	7,198.50	9,677.50
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00
		Band 5		5500i	45	83	3,735.00	149.94	6,747.30	10,482.30
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00
		Band 6		6500i	40	133	5,316.80	230.52	9,220.80	14,537.60
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00
		Band 7		8000i	30	140	4,197.60	299.46	8,983.80	13,181.40
		Per copy overage charge for copies in excess of			5,000			0.01	50.00	50.00
								<b>Total J</b>	<b>45,963.30</b>	<b>66,179.20</b>
		Color								
		Band 1		Taskalfa 205c	5	92	460.00	73.42	367.10	827.10
		Color Copy Charge			2,000			0.07	140.00	140.00
		Monochrome Copy Charge			4,000			0.01	40.00	40.00
		Band 2		Taskalfa 205c	5	92	460.00	73.42	367.10	827.10
		Color Copy Charge			2,000			0.07	140.00	140.00
		Monochrome Copy Charge			4,000			0.01	40.00	40.00
		Band 3		Taskalfa 3550ci	20	184	3,680.00	185.88	3,717.60	7,397.60
		Color Copy Charge			2,000			0.07	140.00	140.00
		Monochrome Copy Charge			4,000			0.01	40.00	40.00
		Band 4		Taskalfa 4550ci	50	270	13,500.00	252.39	12,619.50	26,119.50
		Color Copy Charge			2,000			0.07	140.00	140.00
		Monochrome Copy Charge			4,000			0.01	40.00	40.00
								<b>Total K</b>	<b>17,791.30</b>	<b>35,891.30</b>
								<b>Total L (Total J + Total K)</b>	<b>63,754.60</b>	<b>137,961.80</b>

000016

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 4

VENDOR: Copy Star Wv. Business Products

BRAND: Copy Star

MODEL #: 4500i

MINIMUM SPECIFICATIONS:

Mfg copy volume 45,000 month

Copy speed 40 cpm

Features:

1,500 sheet paper capacity

3 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter (indicate sheets)

SPECIFICATIONS OF MACHINE BID

300,000

45 cpm

Standard trays

Standard

Standard

Standard

1,000 Sheet Finisher Standard

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 22,500 copies/month.

000017

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 5

VENDOR: W.J. Business Products

BRAND: Copy Star

MODEL #: 5500i

**MINIMUM SPECIFICATIONS:**

Mfg copy volume 65,000 month

Copy speed 50 cpm

Features:

1,500 sheet paper capacity

3 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter (indicate sheets)

**SPECIFICATIONS OF MACHINE BID**

225,000

55 CPM

Standard

Standard

Standard

Standard

1m Item Standard

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 32,500 copies/month.

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 6

000013

VENDOR: WV. Business Products

BRAND: CopyStar

MODEL #: 6500i

MINIMUM SPECIFICATIONS:

Mfg copy volume 80,000 month

Copy speed 60 cpm

Features:

1,500 sheet paper capacity

4 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter (indicate sheets)

SPECIFICATIONS OF MACHINE BID

350,000

65 cpm

Standard

Standard

Standard

Standard

4m slot

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 40,000 copies/month.



000019

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 7

VENDOR: W. Business Products

BRAND: Copy Star

MODEL #: 8000i

MINIMUM SPECIFICATIONS:

Mfg copy volume 150,000 month

Copy speed 70 cpm

Features:

1,500 sheet paper capacity

4 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter (indicate sheets)

SPECIFICATIONS OF MACHINE BID

450,000  
80CPM

Standard

Standard

Standard

Standard

4M Sheet Standard

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 75,000 copies/month.

000000

COST QUOTE FORM  
COLOR COPIERS  
BAND 1

VENDOR: WV. Business Products

BRAND: Copy Star

MODEL #: Taskalfa 205c

MINIMUM SPECIFICATIONS:

Mfg copy volume 10,000 month

Copy speed 3 cpm

Features:

250 sheet paper capacity

Bypass tray

Auto document feeder

SPECIFICATIONS OF MACHINE BID

30,000  
20 cpm Mono+Color

Standard (600 sheets)

Standard

Standard

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

No copies are included in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier

000021

COST QUOTE FORM  
COLOR COPIERS  
BAND 2

VENDOR: WV Business Products

BRAND: Copy Star

MODEL #: Task Force 205C

MINIMUM SPECIFICATIONS:

Mfg copy volume 20,000 month

Copy speed 11 cpm

Features:

500 sheet paper capacity

Bypass tray

Auto document feeder

SPECIFICATIONS OF MACHINE BID

30,000

20 cpm

Standard

Standard

Standard

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

No copies are included in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier

000022

COST QUOTE FORM  
COLOR COPIERS  
BAND 3

VENDOR: W.V. Business Products

BRAND: Copy Star

MODEL #: Taskalfa 3530ci

MINIMUM SPECIFICATIONS:

Mfg copy volume 45,000 month

Copy speed 21 cpm

Features:

1,500 sheet paper capacity

2 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter  
(indicate sheets)

SPECIFICATIONS OF MACHINE BID

175,000

35 CPM

Standard

Standard

Standard

Standard

1 sheet Standard 4 option-DF-790

(Include item/model #'s for any accessory  
included in the base machine if needed for  
ordering.)

No copies are included in the monthly maintenance or rental fee, but a per copy charge  
shall be assessed inclusive of all supplies excepting paper for color and monochrome copier

COST QUOTE FORM  
COLOR COPIERS  
BAND 4

VENDOR: WV Business Products

BRAND: Copy Star

MODEL #: 45501

MINIMUM SPECIFICATIONS:

- Mfg copy volume 40,000 month
- Copy speed 31 cpm
- Features:
- 1,000 sheet paper capacity
- 3 paper sources
- Auto duplexing
- Auto document feeder
- Electronic sorting or finisher/sorter (indicate sheets)

SPECIFICATIONS OF MACHINE BID

200,000  
45 cpm

Standard

Standard

Standard

Standard

1M Standard 4M option DF-790

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

No copies are included in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: DIGCOP12**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

12/04/12 11:30:34 AM  
 West Virginia Purchasing Division

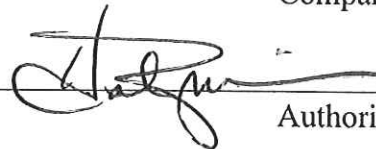
**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input checked="" type="checkbox"/> Addendum No. 6	<input checked="" type="checkbox"/> Addendum No. 11
<input checked="" type="checkbox"/> Addendum No. 2	<input checked="" type="checkbox"/> Addendum No. 7	<input checked="" type="checkbox"/> Addendum No. 12
<input checked="" type="checkbox"/> Addendum No. 3	<input checked="" type="checkbox"/> Addendum No. 8	<input checked="" type="checkbox"/> Addendum No. 13
<input checked="" type="checkbox"/> Addendum No. 4	<input checked="" type="checkbox"/> Addendum No. 9	<input checked="" type="checkbox"/> Addendum No. 14
<input checked="" type="checkbox"/> Addendum No. 5	<input checked="" type="checkbox"/> Addendum No. 10	<input checked="" type="checkbox"/> Addendum No. 15

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

WV Business Products  
 Company

  
 Authorized Signature

12/2/2012  
 Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

CERTIFICATION AND SIGNATURE PAGE  
DIGCOP12

27

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

WJ Business Products  
(Company)

Hal Zimmer GM  
(Representative Name, Title)

304 525-4714  
(Contact Phone/Fax Number)

10/19/12  
(Date)

RFQ No. DIG-C012

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

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"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentally established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: West Virginia Business Products

Authorized Signature: Connie J. Webb Date: 10-22-12

State of WEST VIRGINIA

County of CABELL, to-wit:

Taken, subscribed, and sworn to before me this 22<sup>nd</sup> day of OCTOBER, 2012.

My Commission expires MARCH 23, 2019.

NOTARY PUBLIC

[Signature]

AFFIX SEAL HERE





DIGCOP12 - Pricing Pages - Amended And Restated

Item No.	Order Type	Item Description	Brand Name of Item Bid	Model No. of Item Bid	Est. Quantity	Unit Price	Total Price
1	Purchase	Monochrome					
		<b>Band 1</b>					
		Copier	Copy Star	FS-1135MFP	85	\$ 1,149.00	\$ 97,665.00
		Scanning		included	85		\$ -
		Network Printing		included	85		\$ -
		Fax		included	85		\$ -
		Monthly Maintenance Charge Per Copier (0-5,000 copies)			3,060	\$ 24.58	\$ 75,214.80
		Per Copy Maintenance Overage Charge (5,001 and up)			18,000	\$ 0.01800	\$ 324.00
		<b>Total for Band 1</b>					\$ 173,203.80
		<b>Band 2</b>					
		Copier	Copy Star	FS-6525MFP	80	\$ 2,013.98	\$ 161,118.40
		Scanning		included	80		\$ -
		Network Printing		included	80		\$ -
		Fax		included	80		\$ -
		Staple		DF-470	80	\$ 419.00	\$ 33,520.00
		Monthly Maintenance Charge Per Copier (0-15,000 copies)			2,880	\$ 24.58	\$ 70,790.40
		Per Copy Maintenance Overage Charge (15,001 and up)			18,000	\$ 0.01800	\$ 324.00
		<b>Total for Band 2</b>					\$ 265,752.80
		<b>Band 3</b>					
		Copier	Copy Star	FS-6530MFP	50	\$ 2,698.25	\$ 134,912.50
		Scanning		included	50		\$ -
		Network Printing		included	50		\$ -
		Fax		included	50		\$ -
		Staple		DF-470	50	\$ 419.00	\$ 20,950.00
		Monthly Maintenance Charge Per Copier (0-30,000 copies)			1,800	\$ 24.58	\$ 44,244.00
		Per Copy Maintenance Overage Charge (30,001 and up)			18,000	\$ 0.01000	\$ 180.00
		<b>Total for Band 3</b>					\$ 200,286.50
		<b>Band 4</b>					
		Copier	Copy Star	45001	30	\$ 4,899.00	\$ 146,970.00
		Scanning		included	30		\$ -
		Network Printing		included	30		\$ -
		Fax		included	30		\$ -
		Staple		included	30		\$ -
		Monthly Maintenance Charge Per Copier (0-45,000 copies)			1,080	\$ 49.50	\$ 53,460.00
		Per Copy Maintenance Overage Charge (45,001 and up)			18,000	\$ 0.00650	\$ 117.00
		<b>Total for Band 4</b>					\$ 200,547.00

1	Purchase (cont.)	Monochrome						
		<b>Band 5</b>						
		Copier	Copy Star	5500i	20	\$ 5,088.00	\$ 101,760.00	
		Scanning		included	20		\$ -	
		Network Printing		included	20		\$ -	
		Fax		included	20		\$ -	
		Staple		included	20		\$ -	
		Monthly Maintenance Charge Per Copier (0-65,000 copies)			700	\$ 110.00	\$ 77,000.00	
		Per Copy Maintenance Overage Charge (65,001 and up)			18,000	\$ 0.00600	\$ 108.00	
		<b>Total for Band 5</b>					\$ 178,868.00	
		<b>Band 6</b>						
		Copier	Copy Star	6500i	5	\$ 7,784.00	\$ 38,920.00	
		Scanning		included	5		\$ -	
		Network Printing		included	5		\$ -	
		Fax		included	5		\$ -	
		Staple		included	5		\$ -	
		Monthly Maintenance Charge Per Copier (0-80,000 copies)			150	\$ 130.00	\$ 19,500.00	
		Per Copy Maintenance Overage Charge (80,001 and up)			18,000	\$ 0.00600	\$ 108.00	
		<b>Total for Band 6</b>					\$ 58,528.00	
		<b>Band 7</b>						
		Copier	Copy Star	8000i	10	\$ 10,882.00	\$ 108,820.00	
		Scanning		included	10		\$ -	
		Network Printing		included	10		\$ -	
		Fax		included	10		\$ -	
		Staple		included	10		\$ -	
		Monthly Maintenance Charge Per Copier (0-150,000 copies)			360	\$ 141.25	\$ 50,850.00	
		Per Copy Maintenance Overage Charge (150,001 and up)			18,000	\$ 0.00580	\$ 104.40	
		<b>Total for Band 7</b>					\$ 159,774.40	
		<b>Total Purchase Price of Monochrome Bands 1 through 7</b>						\$ 1,236,960.50

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price	Total Price	
2	Purchase	Color						
		<b>Band 1</b>						
		Copier	Copy Star	TaskAlfa 205c	5	\$ 2,614.00	\$ 13,070.00	
		Scanning		included	5		\$ -	
		Network Printing		included	5		\$ -	
		Fax		included	5		\$ -	
		Per Copy Maintenance Charge (Color)			72,000	\$ 0.07000	\$ 5,040.00	
		Per Copy Maintenance Charge (Monochrome)			144,000	\$ 0.02300	\$ 3,312.00	
		<b>Total for Band 1</b>					\$ 21,422.00	
		<b>Band 2</b>						
		Copier	Copy Star	TaskAlfa 205c	25	\$ 2,614.00	\$ 65,350.00	
		Scanning		included	25		\$ -	
		Network Printing		included	25		\$ -	
		Fax		included	25		\$ -	
		Staple			25	\$ 0.07000	\$ 1.75	
		Per Copy Maintenance Charge (Color)			72,000	\$ 0.02300	\$ 1,656.00	
		Per Copy Maintenance Charge (Monochrome)			144,000		\$ -	
		<b>Total for Band 2</b>					\$ 67,007.75	
		<b>Band 3</b>						
		Copier	Copy Star	Taskalfa 3550ci	20	\$ 6,392.00	\$ 127,840.00	
		Scanning		included	20		\$ -	
		Network Printing		included	20		\$ -	
		Fax		included	20		\$ -	
		Staple		included	20		\$ -	
		Per Copy Maintenance Charge (Color)			72,000	\$ 0.07000	\$ 5,040.00	
		Per Copy Maintenance Charge (Monochrome)			144,000	\$ 0.02000	\$ 2,880.00	
		<b>Total for Band 3</b>					\$ 135,760.00	
		<b>Band 4</b>						
		Copier	Copy Star	Taskalfa 4550ci	20	\$ 8,613.00	\$ 172,260.00	
		Scanning		included	20		\$ -	
		Network Printing		included	20		\$ -	
		Fax		included	20		\$ -	
		Staple		included	20		\$ -	
		Per Copy Maintenance Charge (Color)			72,000	\$ 0.05900	\$ 4,248.00	
		Per Copy Maintenance Charge (Monochrome)			144,000	\$ 0.01850	\$ 2,664.00	
		<b>Total for Band 4</b>					\$ 179,172.00	
		<b>Total Purchase Price of Color Bands 1-4</b>					\$	<b>403,361.75</b>

Item No.		Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)
3	24 Month Lease	Monochrome					
		<b>Band 1</b>					
		Copier (including maintenance for 0 - 5000 copies)	Copy Star	FS-1135MFP	1	\$ 80.88	\$ 80.88
		Scanning		included	1		\$ -
		Network Printing		included	1		\$ -
		Fax		included	1		\$ -
		Per Copy Maintenance Overage Charge (5001 and up)			500	\$ 0.01800	\$ 9.00
		<b>Total for Band 1</b>					\$ 89.88
		<b>Band 2</b>					
		Copier (including maintenance for 0 - 15,000 copies)	Copy Star	FS-6525MFP	5	\$ 123.58	\$ 617.90
		Scanning		included	5		\$ -
		Network Printing		included	5		\$ -
		Fax		included	5		\$ -
		Staple		DF-470	5	\$ 11.65	\$ 58.25
		Per Copy Maintenance Overage Charge (15,001 and up)			500	\$ 0.01800	\$ 9.00
		<b>Total for Band 2</b>					\$ 685.15
		<b>Band 3</b>					
		Copier (including maintenance for 0 - 30,000 copies)	Copy Star	Fs-6530MFP	5	\$ 156.78	\$ 783.90
		Scanning		Included	5		\$ -
		Network Printing		Included	5		\$ -
		Fax		Included	5		\$ -
		Staple		DF 470	5	\$ 11.75	\$ 58.75
		Per Copy Maintenance Overage Charge (30,001 and up)			500	\$ 0.00980	\$ 4.90
		<b>Total for Band 3</b>					\$ 847.55

\*\* Quantities listed on this bid form are approximations only and for the purpose of evaluation. The actual quantity ordered may be more or less. Warranty prices to be included in the pricing.

Grand Total excluding  
Maintenance Cost:

1,392,770.89

1,859,464.77

Grand Total  
including  
Maintenance  
Cost:

Accessories listed below are to included to applicable bands for purchase price and lease options listed above. These prices must be included in the pricing above.

Item No.	Description	Brand Name	Model No.	Est. Quantity (EA)	Unit Price	Extended Price
5	Scanning	CopyStar	csscansystem	1		0.00
6	Network printing	copystar	network printing	1		0.00
7	Fax	CopyStar	1505jt2suso	1	793.00	793.00
8	Staple	CopyStar	DF-790(B)*	1	2,395.00	2,395.00
9	Document Feeder	CopyStar	DP-771	1	1,650.00	1,650.00
<u>Total</u>						<u>4,838.00</u>

This section will not be included in the basis for award.

Vendor must provide a percentage discount for all applicable optional accessories available in the vendor's product catalog.

Vendor's Discount Percentage 35 %

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: DIGCOP12**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

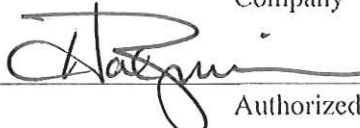
**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |   |
|--|---|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input checked="" type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input checked="" type="checkbox"/> Addendum No. 7  |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input checked="" type="checkbox"/> Addendum No. 8  |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input checked="" type="checkbox"/> Addendum No. 9  |
| <input checked="" type="checkbox"/> Addendum No. 5 | <input checked="" type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

W. Business Products  
 Company

  
 Authorized Signature

10/19/12  
 Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.  
 Revised 6/8/2012

600013

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 1

VENDOR: WU. Business Products

BRAND: Copy Star Kyocera

MODEL #: FS 1135 MFP

MINIMUM SPECIFICATIONS:

Mfg copy volume 5,000 month

Copy speed 10 cpm

\* Features:

250 sheet paper capacity

Bypass tray

Auto document feeder

SPECIFICATIONS OF MACHINE BID

20,000/month

37 PPM

\* Features are all inclusive  
NO separate items

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 2,500 copies/month.



C00011

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 2

VENDOR: WV Business Products

BRAND: CopyStar Kyocera

MODEL #: FS 6525 MFP

MINIMUM SPECIFICATIONS:

Mfg copy volume 15,000 month

Copy speed 20 cpm

Features:

500 sheet paper capacity

2 paper sources

Auto document feeder

Electronic sorting or finisher/sorter

SPECIFICATIONS OF MACHINE BID

80,000

25 PPM

Standard

Standard

DF-470

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 7,500 copies/month.

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 3

VENDOR: WV Business Products

BRAND: Copy Star

MODEL #: FS-6530 MFP

MINIMUM SPECIFICATIONS:

Mfg copy volume 30,000 month

Copy speed 30 cpm

Features:

1,000 sheet paper capacity

2 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter

SPECIFICATIONS OF MACHINE BID

100,000

30 ppm

Standard

Standard

Standard

DF-470

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 15,000 copies/month.

24 Month Lease (cont.)	Monochrome						
<b>Band 4</b>							
Copier (including maintenance for 0 - 45,000 copies)	Copy Star	45001	5	\$ 289.90	\$ 1,449.50		
Scanning		included	5		\$ -		
Network Printing		included	5		\$ -		
Fax		included	5		\$ -		
Staple		included	5		\$ -		
Per Copy Maintenance Overage Charge (45,001 and up)			500	\$ 0.00650	\$ 3.25		
<b>Total for Band 4</b>					\$ 1,452.75		
<b>Band 5</b>							
Copier (including maintenance for 0 - 65,000 copies)	Copy Star	55001	5	\$ 359.31	\$ 1,796.55		
Scanning		included	5		\$ -		
Network Printing		included	5		\$ -		
Fax		included	5		\$ -		
Staple		included	5		\$ -		
Per Copy Maintenance Overage Charge (65,001 and up)			500	\$ 0.00600	\$ 3.00		
<b>Total for Band 5</b>					\$ 1,799.55		
<b>Band 6</b>							
Copier (including maintenance for 0 - 80,000 copies)	Copy Star	65001	5	\$ 521.42	\$ 2,607.10		
Scanning		included	5		\$ -		
Network Printing		included	5		\$ -		
Fax		included	5		\$ -		
Staple		included	5		\$ -		
Per Copy Maintenance Overage Charge (80,001 and up)			500	\$ 0.00600	\$ 3.00		
<b>Total for Band 6</b>					\$ 2,610.10		
<b>Band 7</b>							
Copier (including maintenance for 0 - 150,000 copies)	Copy Star	80001	5	\$ 676.20	\$ 3,381.00		
Scanning		included	5		\$ -		
Network Printing		included	5		\$ -		
Fax		included	5		\$ -		
Staple		included	5		\$ -		
Per Copy Maintenance Overage Charge (150,001 and up)			500	\$ 0.00580	\$ 2.90		
<b>Total for Band 7</b>					\$ 3,383.90		
<b>Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease</b>					<b>\$</b>	<b>10,868.88</b>	

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
4	24 Month Lease	Color						
		<b>Band 1</b>						
		Copier	Copy Star	Taskalfa 205c	5	\$ 128.09	\$ 640.45	
		Scanning		included	5		\$ -	
		Network Printing		included	5		\$ -	
		Fax		included	5		\$ -	
		Per Copy Maintenance Charge (Color)			5		\$ -	
		Per Copy Maintenance Charge (Monochrome)			2,000	\$ 0.06500	\$ 130.00	
		<b>Total for Band 1</b>			4,000	\$ 0.02300	\$ 92.00	
							\$ 862.45	
		<b>Band 2</b>						
		Copier	Copy Star	Taskalfa 205c	5	\$ 128.09	\$ 640.45	
		Scanning		included	5		\$ -	
		Network Printing		included	5		\$ -	
		Fax		included	5		\$ -	
		Staple		included	5		\$ -	
		Per Copy Maintenance Charge (Color)		Df-470	5	\$ 11.65	\$ 58.25	
		Per Copy Maintenance Charge (Monochrome)			2,000	\$ 0.06500	\$ 130.00	
		<b>Total for Band 2</b>			4,000	\$ 0.02300	\$ 92.00	
							\$ 920.70	
		<b>Band 3</b>						
		Copier	Copy Star	Taskalfa 3550ci	5	\$ 313.21	\$ 1,566.05	
		Scanning		included	5		\$ -	
		Network Printing		included	5		\$ -	
		Fax		included	5		\$ -	
		Staple		included	5		\$ -	
		Per Copy Maintenance Charge (Color)		included	5		\$ -	
		Per Copy Maintenance Charge (Monochrome)			2,000	\$ 0.06400	\$ 128.00	
		<b>Total for Band 3</b>			4,000	\$ 0.01890	\$ 75.60	
							\$ 1,769.65	
		<b>Band 4</b>						
		Copier	Copy Star	Taskalfa 4550ci	5	\$ 422.04	\$ 2,110.20	
		Scanning		included	5		\$ -	
		Network Printing		included	5		\$ -	
		Fax		included	5		\$ -	
		Staple		included	5		\$ -	
		Per Copy Maintenance Charge (Color)		included	5		\$ -	
		Per Copy Maintenance Charge (Monochrome)			2,000	\$ 0.05900	\$ 118.00	
		<b>Total for Band 4</b>			4,000	\$ 0.01850	\$ 74.00	
							\$ 2,302.20	
		<b>Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease</b>						\$ 5,855.00



5	36 Month Lease (cont.)	Monochrome						
		<b>Band 5</b>						
		Copier (including maintenance for 0 - 65,000 copies)	Copy star	5500I	95	\$ 262.00	\$ 24,890.00	
		Scanning		included	95		\$ -	
		Network Printing		included	95		\$ -	
		Fax		included	95		\$ -	
		Staple		included	95		\$ -	
		Per Copy Maintenance Overage Charge (65,001 and up)		included	95		\$ -	
		<b>Total for Band 5</b>			500	\$ 0.00650	\$ 3.25	
							\$ 24,893.25	
		<b>Band 6</b>						
		Copier (including maintenance for 0 - 80,000 copies)	Copy Star	6500I	70	\$ 363.00	\$ 25,410.00	
		Scanning		included	70		\$ -	
		Network Printing		included	70		\$ -	
		Fax		included	70		\$ -	
		Staple		included	70		\$ -	
		Per Copy Maintenance Overage Charge (80,001 and up)		included	70		\$ -	
		<b>Total for Band 6</b>			500	\$ 0.00600	\$ 3.00	
							\$ 25,413.00	
		<b>Band 7</b>						
		Copier (including maintenance for 0 - 150,000 copies)	Copy star	8000I	35	\$ 467.25	\$ 16,353.75	
		Scanning		included	35		\$ -	
		Network Printing		included	35		\$ -	
		Fax		included	35		\$ -	
		Staple		included	35		\$ -	
		Per Copy Maintenance Overage Charge (150,001 and up)		included	35		\$ -	
		<b>Total for Band 7</b>			500	\$ 0.00580	\$ 2.90	
							\$ 16,356.65	
		<b>Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease</b>					\$	<b>115,440.20</b>

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
6	36 Month Lease	Color						
		<b>Band 1</b>						
		Copier	Copy star	Taskalfa 205c	5	\$ 78.42	\$ 392.10	
		Scanning		Included	5		\$ -	
		Network Printing		Included	5		\$ -	
		Fax		Included	5		\$ -	
		Per Copy Maintenance Charge (Color)			5		\$ -	
		Per Copy Maintenance Charge (Monochrome)			2,000	\$ 0.07000	\$ 140.00	
		<b>Total for Band 1</b>			4,000	\$ 0.02300	\$ 92.00	
							\$ 624.10	
		<b>Band 2</b>						
		Copier	Copy Star	Taskalfa 205c	10	\$ 78.42	\$ 784.20	
		Scanning		Included	10		\$ -	
		Network Printing		Included	10		\$ -	
		Fax		Included	10		\$ -	
		Staple		Included	10		\$ -	
		Per Copy Maintenance Charge (Color)		DF 470	10	\$ 11.65	\$ 116.50	
		Per Copy Maintenance Charge (Monochrome)			2,000	\$ 0.07000	\$ 140.00	
		<b>Total for Band 2</b>			4,000	\$ 0.02300	\$ 92.00	
							\$ 1,132.70	
		<b>Band 3</b>						
		Copier	Copy Star	Taskalfa 3550ci	215	\$ 191.76	\$ 41,228.40	
		Scanning		Included	215		\$ -	
		Network Printing		Included	215		\$ -	
		Fax		Included	215		\$ -	
		Staple		Df 470	215	\$ 11.65	\$ 2,504.75	
		Per Copy Maintenance Charge (Color)			2,000	\$ 0.06400	\$ 128.00	
		Per Copy Maintenance Charge (Monochrome)			4,000	\$ 0.01890	\$ 75.60	
		<b>Total for Band 3</b>					\$ 43,936.75	
		<b>Band 4</b>						
		Copier	Copy Star	Taskalfa 4550ci	140	\$ 258.39	\$ 36,174.60	
		Scanning			140		\$ -	
		Network Printing			140		\$ -	
		Fax			140		\$ -	
		Staple			140		\$ -	
		Per Copy Maintenance Charge (Color)			140		\$ -	
		Per Copy Maintenance Charge (Monochrome)			2,000	\$ 0.05900	\$ 118.00	
		<b>Total for Band 4</b>			4,000	\$ 0.01850	\$ 74.00	
							\$ 36,366.60	
		<b>Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease</b>						\$ 82,060.15





7	48 Month Lease (cont.)	Monochrome						
		<b>Band 5</b>						
		Copier (including maintenance for 0 - 60,000 copies)	Copy Star	5500I	45	\$ 349.14	\$ 15,711.30	
		Scanning		Included	45		\$ -	
		Network Printing		Included	45		\$ -	
		Fax		Included	45		\$ -	
		Staple		Included	45		\$ -	
		Per Copy Maintenance Overage Charge (60,001 and up)		Included	45		\$ -	
		<b>Total for Band 5</b>			500	\$ 0.00600	\$ 3.00	
							\$ 15,714.30	
		<b>Band 6</b>						
		Copier (including maintenance for 0 - 80,000 copies)	Copy star	6500I	40	\$ 495.85	\$ 19,834.00	
		Scanning		Included	40		\$ -	
		Network Printing		Included	40		\$ -	
		Fax		Included	40		\$ -	
		Staple		Included	40		\$ -	
		Per Copy Maintenance Overage Charge (80,001 and up)		Included	40		\$ -	
		<b>Total for Band 6</b>			500	\$ 0.00600	\$ 3.00	
							\$ 19,837.00	
		<b>Band 7</b>						
		Copier (including maintenance for 0 - 150,000 copies)	Copy Star	8000I	30	\$ 651.70	\$ 19,551.00	
		Scanning		Included	30		\$ -	
		Network Printing		Included	30		\$ -	
		Fax		Included	30		\$ -	
		Staple		Included	30		\$ -	
		Per Copy Maintenance Overage Charge (150,001 and up)		Included	30		\$ -	
		<b>Total for Band 7</b>			500	\$ 0.00580	\$ 2.90	
							\$ 19,553.90	
		<b>Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease</b>					\$	<b>92,710.05</b>

Item No.	Order Type	Item Description	Brand Name	Model No.	Est. Quantity	Unit Price Per Month	Total Price Per Month (Including Maintenance)	
8	48 Month Lease	Color						
		<b>Band 1</b>						
		Copier	Copy Star	Task Alfa 205c	5	\$ 122.86	\$ 614.30	
		Scanning		Included	5		\$ -	
		Network Printing		Included	5		\$ -	
		Fax		Included	5		\$ -	
		Per Copy Maintenance Charge (Color)			5		\$ -	
		Per Copy Maintenance Charge (Monochrome)			2,000	\$ 0.07000	\$ 140.00	
		<b>Total for Band 1</b>			4,000	\$ 0.02300	\$ 92.00	
							\$ 846.30	
		<b>Band 2</b>						
		Copier	Copy Star	Task Alfa 205c	5	\$ 122.86	\$ 614.30	
		Scanning		Included	5		\$ -	
		Network Printing		Included	5		\$ -	
		Fax		Included	5		\$ -	
		Staple		Included	5		\$ -	
		Per Copy Maintenance Charge (Color)		DF470	5	\$ 11.65	\$ 58.25	
		Per Copy Maintenance Charge (Monochrome)			2,000	\$ 0.07000	\$ 140.00	
		<b>Total for Band 2</b>			4,000	\$ 0.02300	\$ 92.00	
							\$ 904.55	
		<b>Band 3</b>						
		Copier	Copy star	Taskakfa 3550ci	20	\$ 300.42	\$ 6,008.40	
		Scanning		Included	20		\$ -	
		Network Printing		Included	20		\$ -	
		Fax		Included	20		\$ -	
		Staple		Included	20		\$ -	
		Per Copy Maintenance Charge (Color)		DF470	20	\$ 11.65	\$ 233.00	
		Per Copy Maintenance Charge (Monochrome)			2,000	\$ 0.06800	\$ 136.00	
		<b>Total for Band 3</b>			4,000	\$ 0.01890	\$ 75.60	
							\$ 6,453.00	
		<b>Band 4</b>						
		Copier	Copy star	Taskalfa 4550ci	50	\$ 404.81	\$ 20,240.50	
		Scanning		Included	50		\$ -	
		Network Printing		Included	50		\$ -	
		Fax		Included	50		\$ -	
		Staple		Included	50		\$ -	
		Per Copy Maintenance Charge (Color)		Included	50		\$ -	
		Per Copy Maintenance Charge (Monochrome)			2,000	\$ 0.05900	\$ 118.00	
		<b>Total for Band 4</b>			4,000	\$ 0.01850	\$ 74.00	
							\$ 20,432.50	
		<b>Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease</b>					\$	<b>28,636.35</b>

Total Price for All Items		
Item 1	Total Purchasing Price of Monochrome Bands 1 through 7	\$ 1,236,960.50
Item 2	Total Purchas Price of Color Bands 1-4	\$ 403,361.75
Item 3	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 24 Month Lease	\$ 10,868.88
Item 4	Total Monthly Lease Price of Color Bands 1 through 4 for 24 Month Lease	\$ 5,855.00
Item 5	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 36 Month Lease	\$ 115,440.20
Item 6	Total Monthly Lease Price of Color Bands 1 through 4 for 36 Month Lease	\$ 82,060.15
Item 7	Total Monthly Lease Price of Monochrome Bands 1 through 7 for 48 Month Lease	\$ 92,710.05
Item 8	Total Monthly Lease Price of Color Bands 1 through 4 for 48 Month Lease	\$ 28,636.35
Total Price for All Items		\$ 1,975,892.88

**Vendor Information:**

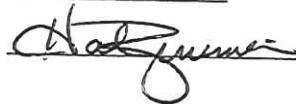
Vendor Name: WV Business Products

Contact Name: Hal Zimmer

Address: 1026 4th Ave.  
Huntington, WV 25701

Phone No.: (304) 525-4714

Fax No.: (304) 525-0487

Authorized Signature: 

\*\* Quantities listed on this bid form are approximations only and for the purpose of evaluation. The actual quantity ordered may be more or less. Warranty prices to be included in the pricing.

Grand Total excluding Maintenance Cost:

1,392,770.89

1,859,464.77

Grand Total including Maintenance Cost:

Accessories listed below are to included to applicable bands for purchase price and lease options listed above. These prices must be included in the pricing above.

Description	Brand Name	Model No.	Est. Quantity (EA)	Unit Price	Extended Price
Scanning	CopyStar	csscansystem	1		0.00
Network printing	copystar	network printing	1		0.00
Fax	CopyStar	1505jt2sus0	1	793.00	793.00
Staple	CopyStar	DF-790(B)*	1	2,395.00	2,395.00
Document Feeder	CopyStar	DP-771	1	1,650.00	1,650.00
<u>Total</u>					<u>4,838.00</u>

section will not be included in the basis for award.

Vendor must  
provide a  
percentage  
discount for all  
applicable  
optional  
accessories  
available in the  
vendor's  
product  
catalog.

Vendor's Discount  
Percentage

35 %

000013

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 1

VENDOR: WV. Business Products

BRAND: Copy Star Kyocera

MODEL #: FS 1135 MFP

MINIMUM SPECIFICATIONS:

Mfg copy volume 5,000 month

Copy speed 10 cpm

\* Features:

250 sheet paper capacity

Bypass tray

Auto document feeder

SPECIFICATIONS OF MACHINE BID

20,000/month

37 PPM

\* Features are all inclusive  
NO Separate Items

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 2,500 copies/month.

000014

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 2

VENDOR: WV Business Products

BRAND: Copystar Kyocera

MODEL #: FS 6525 MFP

MINIMUM SPECIFICATIONS:

Mfg copy volume 15,000 month

Copy speed 20 cpm

Features:

500 sheet paper capacity

2 paper sources

Auto document feeder

Electronic sorting or finisher/sorter

SPECIFICATIONS OF MACHINE BID

80,000

25 PPM

Standard

Standard

DF-470

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 7,500 copies/month.

000015

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 3

VENDOR: WV Business Products

BRAND: Copy Star

MODEL #: FS-6530 MFP

MINIMUM SPECIFICATIONS:

- Mfg copy volume 30,000 month
- Copy speed 30 cpm
- Features:
- 1,000 sheet paper capacity
- 2 paper sources
- Auto duplexing
- Auto document feeder
- Electronic sorting or finisher/sorter

SPECIFICATIONS OF MACHINE BID

100,000  
30 cpm

Standard

Standard

Standard

DF-470

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 15,000 copies/month.



COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 4

000016

VENDOR: Copy Star Wv. Business Products

BRAND: Copy Star

MODEL #: 4500i

MINIMUM SPECIFICATIONS:

Mfg copy volume 45,000 month

Copy speed 40 cpm

Features:

1,500 sheet paper capacity

3 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter (indicate sheets)

SPECIFICATIONS OF MACHINE BID

300,000

45 cpm

Standard trays

Standard

Standard

Standard

1,000 Sheet Finisher Standard

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 22,500 copies/month.

000017

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 5

VENDOR: W.V. Business Products

BRAND: Copy Star

MODEL #: 5500i

MINIMUM SPECIFICATIONS:

Mfg copy volume 65,000 month

Copy speed 50 cpm

Features:

1,500 sheet paper capacity

3 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter (indicate sheets)

SPECIFICATIONS OF MACHINE BID

225,000

55 cpm

Standard

Standard

Standard

Standard

1m Item Standard

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 32,500 copies/month.

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 6

000018

VENDOR: WV. Business Products

BRAND: CopyStar

MODEL #: 6500i

MINIMUM SPECIFICATIONS:

Mfg copy volume 80,000 month

Copy speed 60 cpm

Features:

1,500 sheet paper capacity

4 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter (Indicate sheets)

SPECIFICATIONS OF MACHINE BID

350,000

65 cpm

Standard

Standard

Standard

Standard

4m slot

(Include item/model #'s for any accessory  
included in the base machine if needed for  
ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies  
excepting paper for 40,000 copies/month.

000029

COST QUOTE FORM  
MONOCHROME COPIERS  
BAND 7

VENDOR: W.V. Business Products

BRAND: Copy Star

MODEL #: 8000 i

MINIMUM SPECIFICATIONS:

Mfg copy volume 150,000 month

Copy speed 70 cpm

Features:

1,500 sheet paper capacity

4 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter (Indicate sheets)

SPECIFICATIONS OF MACHINE BID

450,000

80CPM

Standard

Standard

Standard

Standard

4M Sheet Standard

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies excepting paper for 75,000 copies/month.

000020

COST QUOTE FORM  
COLOR COPIERS  
BAND 1

VENDOR: W. Business Products

BRAND: Copy Star

MODEL #: Taskalfa 205c

MINIMUM SPECIFICATIONS:

Mfg copy volume 10,000 month

Copy speed 3 cpm

Features:

250 sheet paper capacity

Bypass tray

Auto document feeder

SPECIFICATIONS OF MACHINE BID

30,000  
20 cpm Mono+Color

Standard (600 sheets)

Standard

Standard

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

No copies are included in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier

000021

COST QUOTE FORM  
COLOR COPIERS  
BAND 2

VENDOR: WV. Business Products

BRAND: Copy Star

MODEL #: Tas Ka Fa 205C

MINIMUM SPECIFICATIONS:

Mfg copy volume 20,000 month

Copy speed 11 cpm

Features:

500 sheet paper capacity

Bypass tray

Auto document feeder

SPECIFICATIONS OF MACHINE BID

30,000

20CPM

Standard

Standard

Standard

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

No copies are included in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier

000022

COST QUOTE FORM  
COLOR COPIERS  
BAND 3

VENDOR: W.V. Business Products

BRAND: Copy Star

MODEL #: Taskal Pa 3550ci

MINIMUM SPECIFICATIONS:

Mfg copy volume 45,000 month

Copy speed 21 cpm

Features:

1,500 sheet paper capacity

2 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter

(Indicate sheets)

SPECIFICATIONS OF MACHINE BID

175,000

35 cpm

Standard

Standard

Standard

Standard

1 sheet Standard 4moption-DF-790

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

No copies are included in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier

COST QUOTE FORM  
COLOR COPIERS  
BAND 4

VENDOR: WV Business Products

BRAND: Copystar

MODEL #: 4550ci

MINIMUM SPECIFICATIONS:

Mfg copy volume 40,000 month

Copy speed 31 cpm

Features:

1,000 sheet paper capacity

3 paper sources

Auto duplexing

Auto document feeder

Electronic sorting or finisher/sorter (Indicate sheets)

SPECIFICATIONS OF MACHINE BID

200,000

45 cpm

Standard

Standard

Standard

Standard

1M Standard 4M optional DF-790

(Include item/model #'s for any accessory included in the base machine if needed for ordering.)

No copies are included in the monthly maintenance or rental fee, but a per copy charge shall be assessed inclusive of all supplies excepting paper for color and monochrome copier