



February 26th, 2013

Department of Administration
Purchasing Division
Charleston, WV

REF: CME 13096 – REFRIGERATED MORGUE TRAILER

Dear Purchasing Department,


We are a small veteran owned company in Illinois. We have been in business for over 20 years. We have been making mobile morgue trailers since 2008. Since then, we have delivered over 60+ of these units nationally. Some of the purchase orders have been for four and five units.

We have an excellent reputation nationally, and offer the best warranties in the U.S. I have enclosed some of our literature for your review. The unit in the brochure has all of your spec's in it for the most part, other than the fold up racking system, we will provide you with if we are awarded the bid.

The unit shown, has our fold down racking system, that we generally provide. We have also made fixed aluminum racks, and mobile aluminum and steel racks per the request of our clients.

I thank you for the opportunity to bid.

Best regards,


Bob Harty, CEO

02/28/13 10:02:18 AM
West Virginia Purchasing Division

REQUEST FOR QUOTATION
CME13096 – REFRIGERATED MORGUE TRAILER

PRICING PAGE

DESIRED ITEM #1	QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
#1 (3.1.1)	1	Refrigerated morgue trailer that includes a generator, refrigeration unit, cadaver rack system and warranties	\$46,499.00	\$46,499.00

TOTAL BID PRICE	\$46,499.00
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THIS IS A ONE-TIME PURCHASE OF A REFRIGERATED MORGUE TRAILER THAT INCLUDES A GENERATOR, REFRIGERATION UNIT, CADAVER RACK SYSTEM, AND WARRANTIES PER THE REQUIRED SPECIFICATIONS HEREIN.

CONTRACT ITEM MUST BE SHIPPED F.O.B. DESTINATION.

AGENCY WILL EVALUATE BIDS BASED ON TOTAL BID PRICE. A CONTRACT WILL BE AWARDED TO THE VENDOR THAT PROVIDES THE CONTRACT ITEM MEETING THE REQUIRED SPECIFICATIONS FOR THE LOWEST OVERALL TOTAL BID PRICE.

PAYMENT TO VENDOR WILL BE MADE IN ARREARS AFTER DELIVERY, INSPECTION, AND 100% ACCEPTANCE OF DESIRED ITEM BY AGENCY.

Vendor Name: HAZMAT MEDICAL

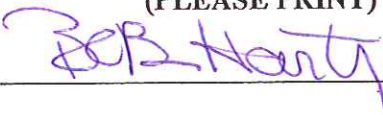
Vendor Address: PO BOX 483
NEW LENOX, IL. 60451

Vendor Telephone Number: 815--469-0008

Vendor Fax Number: 815--469-0047

Vendor Email: bharty@hazmatmedical.com

Vendor Authorized Representative: Bob Harty
(PLEASE PRINT)

Vendor Authorized Representative Signature: 

Date: 2/26/13

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CME13096

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

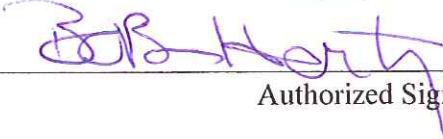
(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

HAZMAT MEDICAL

Company



Authorized Signature

2/26/13

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

HAZMAT MEDICAL

(Company)

Bob Harty

(Authorized Signature)

BOB HARTY, CEO

(Representative Name, Title)

815-469-0008

(Phone Number)

815-469-0047

(Fax Number)

2/26/13

(Date)

HAZMAT MEDICAL INTRODUCES THE NATION'S LEADING



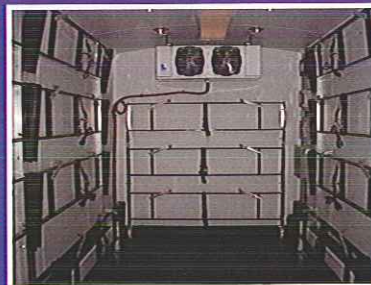
"HIGHEST QUALITY" MOBILE MORGUE TRAILER!



Ramp Door



Fold-Up Racks / Exit Door



Front Wall / Refrig. Unit



Racks Down with Tray

BUILT "TOUGH" BY CERTIFIED ISO - MEDICAL TRAILER MANUFACTURER

INCLUDES:

- ELECTRIC GENERATOR + SHORE LINE CONNECTION
- 20-STAINLESS STEEL BODY TRAYS
- FRONT WALL MOUNTED REFRIG (BETTER CLEARANCE)
- 8' X 8' X 16' TRAILER - DUAL AXLE
- 20 FATALITY CAPACITY
- FOLD DOWN RACKS
- 2 - 50' SHORELINES




WWW.HAZMATMEDICAL.COM
1-800-462-4002

HAZMAT MEDICAL IS A PARAMEDIC / FIREFIGHTER,
VIETNAM ERA VETERAN OWNED BUSINESS

SEE COMPARISON CHART ON REVERSE SIDE 



MORGUE TRAILER COMPARISON

		EMS INNOVATIONS
MANUFACTURER	ISO 9001 CERTIFIED MEDICAL TRAILER MANUFACTURER (25 YEARS IN BUSINESS)	?
MORGUE TRAYS	STAINLESS STEEL TYPE 304, 18G, #4 FINISH	ALUMINUM (Not Recommended by funeral industry) Dents easy, holds bloodborne pathogens, burrs can cause cuts.
REFRIGERATION UNIT	FRONT WALL OF TRAILER (BETTER CLEARANCE)	TOP OF TRAILER (Could get knocked off by tree, wire, etc.)
FATALITY CAPACITY	20 FATALITIES	18 FATALITIES
BODY RACKS	FOLD DOWN AS NEEDED (EXTRA ROOM, UNTIL FILLED)	FIXED (COMPROMISES-LOADING/UNLOADING)
GENERATOR	6200 WATT ELECTRIC START	6000 WATT ELECTRIC START (Gas stored above hot generator, not a good idea - heat, fuel, oxygen)
GRAPHICS	CUSTOM	?
PRICE	MUCH LESS, CALL FOR QUOTE!	\$ 44,900.00