



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.



**MYERS AND
STAUFFER** LC
CERTIFIED PUBLIC ACCOUNTANTS

STATE OF WEST VIRGINIA DEPARTMENT OF HEALTH AND HUMAN RESOURCES

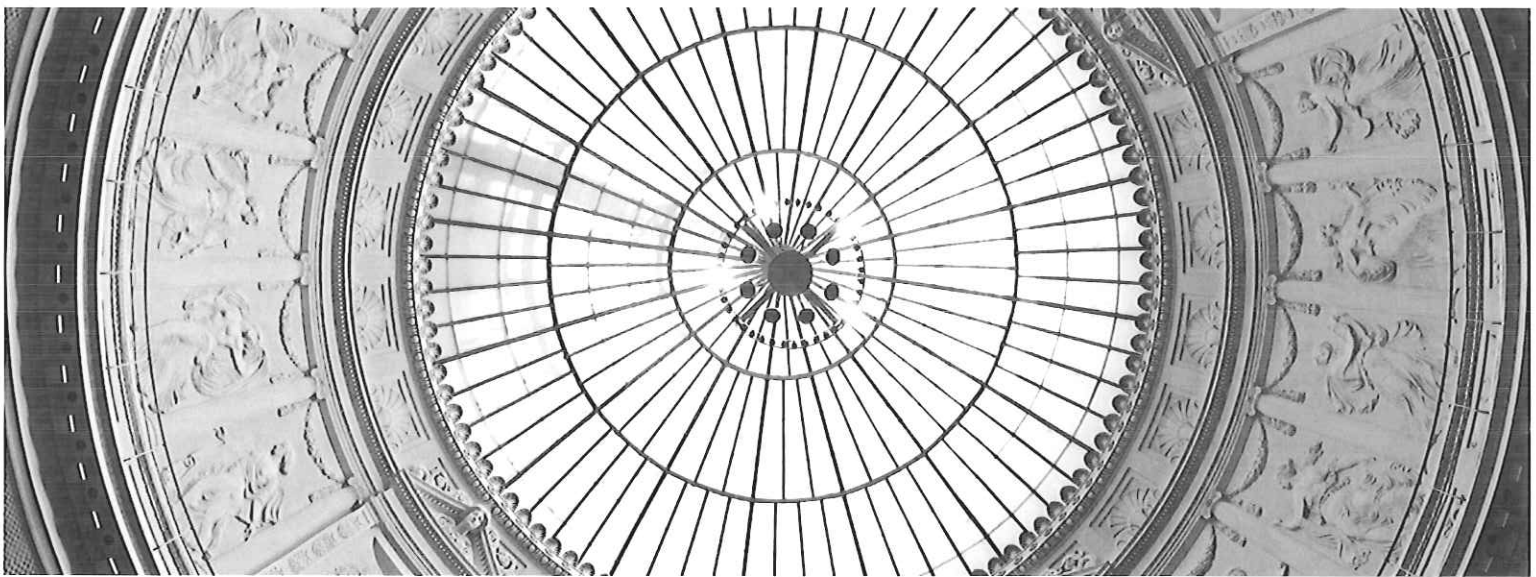
Audit Services for the Disproportionate Share Hospital Program

RFQ No. BMS 14026

June 27, 2013

Quote Response - ORIGINAL

06/26/13 09:40:56 AM
West Virginia Purchasing Division



DEDICATED TO GOVERNMENT HEALTH PROGRAMS



Transmittal Letter

June 27, 2013

Ms. Roberta Wagner, Buyer
West Virginia Department of Health and Human Resources
c/o Department of Administration, Purchasing Division
2019 Washington Street East
Charlestown, West Virginia 25305

Dear Ms. Wagner:

Myers and Stauffer LC is pleased to present this quotation, including our qualifications and capabilities, to perform the examination of the Medicaid SFY 2010 Disproportionate Share Hospital (DSH) program for the West Virginia Department of Health and Human Resources' (DHHR) Bureau for Medical Services (the Bureau).

Myers and Stauffer will afford you with insight and understanding of DSH programs that other firms simply cannot. Not only does our team have direct experience working with the Bureau on DSH examinations (formerly as PHBV Partners and now as Myers and Stauffer), we have experience working together to serve DSH clients across the nation. In addition, our team members have served as CMS, state Medicaid, fiscal intermediaries, and hospital leaders charged specifically with addressing the full spectrum of data, calculations and regulations required for this examination. Further, Myers and Stauffer has been actively engaged with CMS, congressional staff, and state Medicaid leaders on DSH auditing since before the Medicare Prescription Drug Improvement and Modernization Act of 2003 (MMA) was adopted in November 2003. Not only do we have an unsurpassed understanding of the technical requirements, we also possess an unparalleled understanding of the communication process that will be required to be successful in meeting the tight timeline for this effort.

We have been conducting this work longer than any other firm in the nation, as we were the first firm to be engaged by a state to audit pursuant to the Draft Rule (August 2005) and Final Rule (December 2008). We have successfully completed our prior DSH engagement with West Virginia, and currently we are engaged to perform DSH auditing and other services to 37 Medicaid programs in:

Alaska	Kansas	Nevada
Alabama	Kentucky	New Hampshire
Arkansas	Louisiana	New Jersey
Colorado	Maryland	New Mexico
Connecticut	Massachusetts	North Carolina
Georgia	Michigan	North Dakota
Hawaii	Mississippi	Ohio
Idaho	Missouri	Oklahoma
Illinois	Montana	Oregon
Indiana	Nebraska	Rhode Island



South Carolina
Tennessee
Texas

Virginia
Washington
Wisconsin

Wyoming

Our expertise is also recognized at the federal level where we are currently providing consulting and accounting services to CMS, the U.S. Department of Justice (DOJ), the Federal Bureau of Investigation (FBI), and various U.S. Attorneys across the nation.

Myers and Stauffer's exemplary track record has led to the development of a dedicated team of professionals that are committed to providing the highest quality, responsive, personal service; staying abreast of regulatory changes; and receiving formal training as needed according to professional requirements.

We consistently surpass minimum contract requirements and exceed our clients' expectations. Our proven team of over 550 government health care professionals consistently provides clients with the support they need to effectively and efficiently communicate with the myriad of stakeholders that are impacted by the work we perform. We assist industry leaders, elected officials, program officials, and government staff in obtaining a clear understanding of health care policies, regulatory requirements, and applicable laws that impact them not only today, but into the future. Furthermore, the full breadth and depth of our firm's network of professionals is always available to each engagement team in order to augment their specific areas of expertise.

In addition, Myers and Stauffer affords every management team and client with the benefit of direct communication with high-level regulators and policy makers throughout the nation. This value-added service enables us to provide our clients with unparalleled access, timely insight, and the benefit of solid relationships that have been built through years of professional dialogue and successful service. Our comprehensive, full-service, client-focused approach surpasses our competitors and contributes to the ongoing success of each state health care agency client.

If you require any additional information regarding Myers and Stauffer or the contents of our response, please contact me at 410-581-4547 (office) or via email at MHilton@mslc.com. We look forward to continuing our relationship with the West Virginia Department of Health and Human Resources.

Sincerely,

Myers and Stauffer LC

Mark Hilton, CPA
Member



Certification and Signature Page

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CERTIFICATION AND SIGNATURE PAGE

By signing below, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid or proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Myers and Stauffer LC

(Company)

Mark K. Hilton

(Authorized Signature)

Mark K. Hilton, Member

(Representative Name, Title)

800-505-1698/410-581-4547 410-356-0188

(Phone Number)

(Fax Number)

June 25, 2013

(Date)

Revised 03/01/2013



Addendum Acknowledgment

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ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: BMS14026

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Myers and Stauffer LC

Company

M. K. Hill

Authorized Signature

June 25, 2013

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 03/01/2013



Contract Award: Cost (5)

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REQUEST FOR QUOTATION
[BMS14026 Audit Services – Disproportionate Share Hospital Program]

Exhibit A:

All Inclusive price for each audit period:

SFY 2010 (July 1, 2009 – June 30, 2010)

				Total Cost for Audit Period SFY10
Total Cost SFY10 Audit				(A) \$326,523.33

Optional Renewal Periods:

SFY 2011 (July 1, 2010 – June 30, 2011)

				Total Cost for Audit Period SFY11
Total Cost SFY11 Audit				(B) \$336,319.03

SFY 2012 (July 1, 2011 – June 30, 2012)

				Total Cost for Audit Period SFY12
Total Cost SFY12 Audit				(C) \$346,408.60

Grand Total for Three (3) Year Contract Period (A+B+C) \$ 1,009,250.97

Notes

1. The Vendors Grand Total Not to Exceed Cost will include all general and administrative staffing (secretarial, clerical, etc.), travel, supplies and other resource costs necessary to perform all services within the scope of this procurement.
2. The cost bid proposal will be evaluated based on the lowest Grand Total meeting specifications.
3. The Vendor will invoice monthly in arrears. Payment will be issued in equal monthly increments during the contract period for each audit year, with the last payment withheld until a final audit report is delivered and accepted by the Bureau.



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REQUEST FOR QUOTATION
[BMS14026 Audit Services – Disproportionate Share Hospital Program]

Myers and Stauffer LC
(Company)

Mark Hilton, Member
(Representative Name, Title)

800-505-1698/410-356-0188
(Contact Phone/Fax Number)

June 25, 2013
(Date)

If applicable, sign and submit the attached Resident Vendor Preference Certificate with the quotation.