

**Quotation to STATE
TREASURER'S OFFICE,
STATE OF WV**

Dell Marketing, L.P.
P.O. Box 149257
Austin, TX 78714

Quote Date: 4/5/2012
Quotation #: DLA25990B
Valid Until: 5/5/2012
Prepared By: DELL DELL
SFDC Deal Id: 4012052

Bill To:
STATE TREASURERS OFFICE, STATE OF WV
1900 Kanawha Blvd E E145
Charleston, WV 25305

Description	Model Number	Dell SKU	Quantity	Amount	Subtotal
QuickStart Bundle					
QuickStart SC040, 2.5" SAS Bundle	QS40-BASE-SAS25		1	\$14,190.00	\$14,190.00
Series 40 Storage Controller, 3U, 6GB RAM			1		
Enclosure, SAS, 6Gb, 2.5" 24-bay			1		
IO, SAS, 6Gb, 4 Wide-ports, PCI-E			1		
QuickStart SC040 SAS Bundle Software	QS40-BASE-SAS-SW		1		
SW, Dynamic Capacity Base License			1		
SW, Data Instant Replay Base License			1		
SW, Storage Center Core Base License			1		
SW, Enterprise Manager Foundation License, Unlimited			1		
SW, Enterprise Manager Reporter License, Unlimited			1		
QuickStart SC040, SAS Clustered Controller Upgrade	QS40-SASDUAL-UPR		1	\$7,025.00	\$7,025.00
Series 40 Storage Controller, 3U, 6GB RAM			1		
IO, SAS, 6Gb, 4 Wide-ports, PCI-E			1		
6Gb SAS Cable, 2M			2		
6Gb SAS Cable, 0.5M			2		
QuickStart SC040 SAS Clustered Software	QS40-SASDUAL-UPR-SW		1		
SW, Dynamic Controllers Base License			1		
Controller Conversion Kit	CONV-KIT-CNTRL		2	\$0.00	\$0.00
CORD,PWR,250V,10A,6'C13/C14			4		
Conversion Kit, Enclosure, SAS 2.5" Drives, New System Order	CONV-KIT-ENC-SAS25-NSO		2	\$0.00	\$0.00
CORD,PWR,250V,10A,6'C13/C14			4		
6Gb SAS Cable, 0.5M			4		
6Gb SAS Cable, 2M			4		
Conversion Kit, Enclosure, SAS 3.5" Drives, New System Order	CONV-KIT-ENC-SAS35-NSO		2	\$0.00	\$0.00
CORD,PWR,250V,10A,6'C13/C14			4		
6Gb SAS Cable, 0.5M			4		
6Gb SAS Cable, 2M			4		
Hardware & Drives					
NX3000 for Compellent, 2-port 10Gb SFP+ NIC, 2-port 10Gb SFP+ iSCSI HBA	225-1852		2	\$12,250.00	\$24,500.00
200GB, SAS, 6Gb, SSD	DS-SAS6-25-200XSSD-H		5	\$6,723.00	\$33,615.00
300GB, SAS, 6Gb, 15K HDD	DS-SAS6-25-300X15K		36	\$920.00	\$33,120.00
2TB, SAS, 6Gb, 7.2K HDD	DS-SAS6-35-2000X7K2		24	\$1,210.00	\$29,040.00
Enclosure Blank, SAS, 6 Gb, Drive Bay Blank, 2.5"	EN-BLNK-SAS6-25		7	\$0.00	\$0.00
Enclosure, SAS, 6Gb, 3.5" 12-bay	EN-SAS6-1235		2	\$4,360.00	\$8,720.00
Enclosure, SAS, 6Gb, 2.5" 24-bay	EN-SAS6-2425		1	\$5,830.00	\$5,830.00
IO, FC, 8 Gbps, 4-port, PCI-E	IO-F8X4S-E-Q		2	\$3,921.00	\$7,842.00
IO, iSCSI, 10 Gb, 2 port, Optical	IO-I10X2S-EO		2	\$2,190.00	\$4,380.00
IO, iSCSI, 1Gb, 2 port, Std Profile, PCI-E	IO-I1X2S-E		2	\$1,611.00	\$3,222.00
IO, SAS, 6Gb, 4 Wide-ports, PCI-E	IO-SAS6X4S-E2		2	\$1,512.00	\$3,024.00
6Gb SAS Cable, 1M	PA-CBL-SAS-1M		2	\$77.00	\$154.00
6Gb SAS Cable, 0.5M	PA-CBL-SAS-HALFM		8	\$70.00	\$560.00
Optical Cable, LC/LC, 3M, Orange	PA-LC3M-OR		24	\$113.00	\$2,712.00

Software						
SW, Data Progression Base License	SW-DAFR-BASE	A4644415	1	\$6,600.00	\$6,600.00	
SW, Data Progression Expansion License	SW-DAFR-EXP	A4644416	6	\$2,112.00	\$12,672.00	
SW, Dynamic Controllers Expansion License	SW-DCNT-EXP		6	\$0.00	\$0.00	
SW, Data Instant Replay Expansion License	SW-DIRP-EXP		6	\$1,056.00	\$6,336.00	
SW, Dynamic Capacity Expansion License	SW-DYNC-EXP		6	\$1,056.00	\$6,336.00	
SW, Remote Instant Replay (Async & Sync) Base License	SW-RIRA-BASE	A4644423	1	\$9,900.00	\$9,900.00	
SW, Remote Instant Replay (Async & Sync) Exp License	SW-RIRA-EXP	A4644424	6	\$2,112.00	\$12,672.00	
SW, Storage Center Core Expansion License	SW-SCOS-EXP		6	\$1,056.00	\$6,336.00	
SW, Virtual Ports Base License	SW-VIRP-BASE		1	\$0.00	\$0.00	
SW, Virtual Ports Expansion License	SW-VIRP-EXP		6	\$0.00	\$0.00	
Switches & HBAs						
Brocade 5100 Bundle, 24 Active Ports	FS-B5100-8G-24		2	\$18,500.00	\$37,000.00	
Professional Services						
Install & Implem of Array upto 8 hosts	931-0987		1	\$6,394.00	\$6,394.00	
Install & Implem of NAS Device Addon	935-5738		1	\$1,743.00	\$1,743.00	
Copilot Support (CML-HWMTG)						
1CP4HR : Support, NX3000 1 Year Copilot 24x7	1CP4HR		2	\$3,498.00	\$6,996.00	
CT-SC040-MTCH : Support, 24x7, Dell/Compellent Series 40, 3U	CT-SC040-MTCH		2	\$3,442.00	\$6,884.00	
EN-SAS6-1235-MTCH : Support, 24x7, Dell/Compellent 3.5" 6Gb SAS Enclosure (EBOD)	EN-SAS6-1235-MTCH		2	\$5,666.00	\$11,332.00	
EN-SAS6-2425-MTCH : Support, 24x7, Dell/Compellent 2.5" 6Gb SAS Enclosure (EBOD)	EN-SAS6-2425-MTCH		2	\$5,666.00	\$11,332.00	
Support Center (CML-SWMTG)						
SW-DAFR-BASE-MTCS : Support, 24x7, Data Progression Base License	SW-DAFR-BASE-MTCS	A4749284	1	\$4,676.00	\$4,676.00	
SW-DAFR-EXP-MTCS : Support, 24x7, Data Progression Exp License	SW-DAFR-EXP-MTCS	A4749288	6	\$1,605.00	\$9,630.00	
SW-DCNT-BASE-MTCS : Support, 24x7, Dynamic Controllers Base License	SW-DCNT-BASE-MTCS		1	\$0.00	\$0.00	
SW-DCNT-EXP-MTCS : Support, 24x7, Dynamic Controllers Exp License	SW-DCNT-EXP-MTCS		6	\$0.00	\$0.00	
SW-DIRP-BASE-MTCS : Support, 24x7, Data Instant Replay Base License	SW-DIRP-BASE-MTCS		1	\$5,718.00	\$5,718.00	
SW-DIRP-EXP-MTCS : Support, 24x7, Data Instant Replay Exp License	SW-DIRP-EXP-MTCS		6	\$667.00	\$4,002.00	
SW-DYNC-BASE-MTCS : Support, 24x7, Dynamic Capacity Base License	SW-DYNC-BASE-MTCS		1	\$3,266.00	\$3,266.00	
SW-DYNC-EXP-MTCS : Support, 24x7, Dynamic Capacity Exp License	SW-DYNC-EXP-MTCS		6	\$667.00	\$4,002.00	
SW-EMGR-FD-MTCS : Support, 24x7, Enterprise Mgr Foundation License	SW-EMGR-FD-MTCS		1	\$742.00	\$742.00	
SW-EMGR-RP-MTCS : Support, 24x7, Enterprise Mgr Reporter License	SW-EMGR-RP-MTCS		1	\$2,598.00	\$2,598.00	
SW-RIRA-BASE-MTCS : Support, 24x7, Remote Instant Replay Base License	SW-RIRA-BASE-MTCS	A4749241	1	\$7,016.00	\$7,016.00	
SW-RIRA-EXP-MTCS : Support, 24x7, Remote Instant Replay Exp License	SW-RIRA-EXP-MTCS	A4749278	6	\$1,605.00	\$9,630.00	
SW-SCOS-BASE-MTCS : Support, 24x7, Storage Center Core Base License	SW-SCOS-BASE-MTCS		1	\$3,266.00	\$3,266.00	
SW-SCOS-EXP-MTCS : Support, 24x7, Storage Center Core Exp License	SW-SCOS-EXP-MTCS		6	\$667.00	\$4,002.00	
SW-VIRP-BASE-MTCS : Support, 24x7, Virtual Ports Base License	SW-VIRP-BASE-MTCS		1	\$0.00	\$0.00	
SW-VIRP-EXP-MTCS : Support, 24x7, Virtual Ports Expansion License	SW-VIRP-EXP-MTCS		6	\$0.00	\$0.00	

3rd Party Onsite Support (CML-3MTC)					
FS-B5100-SERIES-MTCH: Support, 24x7, Brocade 5100 Series Switch		FS-B5100-SERIES-MTCH		2	\$6,985.00 \$13,970.00
Totals		Discount Comments			QuickStart Bundle Total \$21,215.00
Power (Watts): 6,522.00		5 year support term includes a 25% discount			Hardware Total \$193,719.00
Heat (BTUs): 12,976.00					Software Total \$19,008.00
Rack Units: 20					VA Software Total \$41,844.00
Weight (Lbs): 653					Copilot Support Total \$36,544.00
FC (Raw TB): 0					Software Support Total \$27,596.00
SATA (Raw TB): 0					VA Software Support Total \$30,952.00
SSD (Raw TB): 1					3rd Party Support Total \$13,970.00
SAS (Raw TB): 58.8					Professional Services Total \$8,137.00
Total (Raw TB): 59.8					Subtotal \$392,985.00
					Discount (\$196,492.00)
					Freight
					*Grand Total \$196,493.00
24x7 Support Center w/ Priority On-Site (4 hour)					

*Plus applicable taxes

***Support Term: 5 year.

****The pricing is displayed in the US Dollar currency.

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**Quotation to STATE
TREASURER'S OFFICE,
STATE OF WV**

Dell Marketing, L.P.
P.O. Box 149257
Austin, TX 78714

Quote Date: 4/5/2012
Quotation #: DLA26020
Valid Until: 5/5/2012
Prepared By: DELL DELL
SFDC Deal Id: 4012052

Bill To:
STATE TREASURER'S OFFICE, STATE OF WV
1900 Kanawha Blvd E E145
Charleston, WV 25305

Description	Model Number	Dell SKU	Quantity	Amount	Subtotal
QuickStart Bundle					
Conversion Kit, Enclosure, SAS 3.5" Drives, Upgrade Order	CONV-KIT-ENC-SAS35-UPG		1	\$0.00	\$0.00
CORD,PWR,250V,10A,6',C13/C14			2		
6Gb SAS Cable, 0.5M			2		
6Gb SAS Cable, 2M			2		
Hardware & Drives					
2TB, SAS, 6Gb, 7.2K HDD	DS-SAS6-35-2000X7K2		6	\$1,210.00	\$7,260.00
Enclosure Blank, SAS, 6 Gb, Drive Bay Blank, 3.5"	EN-BLNK-SAS6-35		6	\$0.00	\$0.00
Enclosure, SAS, 6Gb, 3.5" 12-bay	EN-SAS6-1235		1	\$4,360.00	\$4,360.00
Professional Services					
Remote Configuration of Disks into an Existing Dell Compellent Storage Environment	954-0229		1	\$615.00	\$615.00
Totals		Discount Comments		QuickStart Bundle Total \$0.00	
Power (Watts): 410	3 year support term includes a 25% discount		Hardware Total \$11,620.00		
Heat (BTUs): 1,725.00			Copilot Support Total \$3,549.00		
Rack Units: 2			Professional Services Total \$615.00		
Weight (Lbs): 66			Subtotal \$15,784.00		
FC (Raw TB): 0			Discount (\$7,892.00)		
SATA (Raw TB): 0			Freight		
SSD (Raw TB): 0			*Grand Total \$7,892.00		
SAS (Raw TB): 12			24x7 Support Center w/ Priority On-Site (4 hour)		
Total (Raw TB): 12					

*Plus applicable taxes

***Support Term: 3 year.

****The pricing is displayed in the US Dollar currency.

License Agreement: Use of software items ("Licensed Products") is governed by the terms and conditions of the applicable Dell Compellent End User License Agreement located at www.dell.com/terms/#reseller (the "License Agreement") which is incorporated herein by reference, and which Customer will also be required to accept in order to install and use the Licensed Products.

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QUOTATION

QUOTE #: 617762979

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:21:21 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$136,785.29		
Product Subtotal:	\$129,042.72		
Tax:	\$7,742.57		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	2

GROUP: 1	QUANTITY: 4	SYSTEM PRICE: \$21,990.13	GROUP TOTAL: \$87,960.52
Base Unit:	Force10, S4810P, 48 x 10GbE SFP+, 4 x QSFP 40GbE, 1 x AC PSU, 2 x Fans, IO Panel to PSU Airflow (225-2477)		
Mouse:	Force10, Software, L3 Latest Version, S4810 (421-6981)		
Mouse:	Force10, S4810, AC Power Supply, IO Panel to PSU Airflow (331-5103)		
Mouse:	Force10, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach (331-5274) - Quantity 2		
Mouse:	Force10, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 2 Meters (331-5258) - Quantity 13		
Mouse:	Force10, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 5 Meters (331-5259) - Quantity 2		
Mouse:	Force10, Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13, S-Series (331-5996)		
Mouse:	Force10, Rear Rack Mounting Bracket, 4 Post, S4810 (331-5393)		
Mouse:	ProSupport for, Force10, Layer 3 Enablement, 5 Year (933-1124)		
Documentation Diskette:	Force10, User Documentation for S4810, DAO/BCC (331-6279)		
Service:	ProSupport: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year (931-3876)		
Service:	SW Support, Force10 Software, 5 Years (938-8088)		
Service:	ProSupport: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year Extended (938-8108)		
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-9 (989-3439)		
Service:	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Years (995-1882)		
Service:	Dell Hardware Limited Warranty Initial Year (996-2670)		
Service:	Dell Hardware Limited Warranty Extended Year(s) (996-2760)		
Installation:	Install and Implement of a Dell Network Switch, Adv Layer 2, up to 2 Force10 S-Series Switches (934-9197)		
Service Two:	1 Yr 1 Case Remote Advisory Service (996-3179)		

GROUP: 2	QUANTITY: 4	SYSTEM PRICE: \$10,219.39	GROUP TOTAL: \$40,877.56
Base Unit:	Force10, S55, 44 x 10/100/1000 BASE-T, 4 x SFP, 2 Expansion Slots, 1 x AC PSU, 2 x Fans, IO Panel to PSU Airfl (225-2503)		
Mouse:	Force10, Software, L3 Latest Version, S55 (421-6980)		
Mouse:	Force10, Adapter, Card, 10 GbE, 2 Port, SFP+, S55 (331-5392)		
Mouse:	Force10, S55, AC Power Supply, IO Panel to PSU Airflow (331-5243)		
Mouse:	Force10, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach (331-5274) - Quantity 2		
Mouse:	Force10, Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13, S-Series (331-5996)		
Mouse:	ProSupport for, Force10, Layer 3 Enablement, 5 Year (933-1124)		
Documentation Diskette:	Force10, User Documentation for S55/S60, DAO/BCC (331-6271)		
Service:	ProSupport: 4-Hour 7x24 On-site Service After Problem Diagnosis, 4 Year Extended (933-0164)		

Service:	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Years (933-0174)
Service:	Dell Hardware Limited Warranty Initial Year (935-1367)
Service:	Dell Hardware Limited Warranty Extended Year(s) (938-7578)
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-9 (989-3439)
Service:	SW Support,Force10 Software ,5 Years (995-9649)
Service:	Force10, 5 Year Return To Depot Service, Base Warranty (996-0540)
Service:	ProSupport: 4-Hour 7x24 On-site Service After Problem Diagnosis, Initial Year (996-0580)
Installation:	Install and Implement of a Dell Network Switch, Adv Layer 2, up to 2 Force10 S-Series Switches (934-9197)
Service Two:	1 Yr 1 Case Remote Advisory Service (996-3179)

SOFTWARE & ACCESSORIES			
Product	Quantity	Unit Price	Total
IEC320-C13 to IEC320-C14 Black Power Cord - 3 ft (A3827754)	16	\$12.79	\$204.64
Number of S & A Items: 1		S&A Total Amount: \$204.64	

SALES REP:	Guy Youngblood	PHONE:	1-800-274-7799
Email Address:	guy_youngblood@dell.com	Phone Ext:	5139357

Please review this quote carefully. If complete and accurate, you may place your order online at www.dell.com/qto (use quote number above). POs and payments should be made to **Dell Marketing L.P.**

If you do not have a separate agreement with Dell that applies to your order, please refer to www.dell.com/terms as follows:

If purchasing for your internal use, your order will be subject to *Dell's Terms and Conditions of Sale-Direct* including Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. If purchasing for resale, your order will be subject to *Dell's Terms and Condition of Sale for Persons or Entities Purchasing to Resell*, and other terms of Dell's PartnerDirect program at www.dell.com/partner. If your order includes services, visit www.dell.com/servicecontracts for service descriptions and terms.

Quote information is valid for U.S. customers and U.S. addresses only, and is subject to change. Sales tax on products shipped is based on "Ship To" address, and for downloads is based on "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, with seller listed as **Dell Marketing L.P.**, to Dell's Tax Department at 800-433-9023. Please include your Customer Number.

For certain products shipped to end-users in California, a State Environmental Fee will be applied. For Asset Recovery/Recycling Services, visit www.dell.com/assetrecovery.



QUOTATION

QUOTE #: 617762662

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:21:19 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$69,637.45		
Product Subtotal:	\$65,695.70		
Tax:	\$3,941.75		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 7	SYSTEM PRICE: \$9,274.14	GROUP TOTAL: \$64,918.98
Base Unit:	PowerEdge R620 (225-2108)		
TBU:	PowerEdge R620 Shipping - 4/8 Drive Chassis (331-4761)		
TBU:	VFlash, 8GB SD Card for iDRAC Enterprise (342-1413)		
TBU:	iDRAC7 Enterprise (421-5339)		
TBU:	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile (342-3547)		
TBU:	Cover for PowerEdge R620 10Gb Network Daughter Cards (318-1393)		
TBU:	Broadcom 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card (430-4428)		
TBU:	Cable for Mini PERC Cards for Chassis with up to 8 Hard Drives (331-4823)		
TBU:	Chassis with up to 8 Hard Drives and 3 PCIe Slots (342-3666)		
TBU:	Bezel-4/8 Drive Chassis (318-1431)		
TBU:	Power Saving Dell Active Power Controller (330-5116)		
TBU:	RAID 1 for H710P/H710/H310 (2 HDDs) (331-4224)		
TBU:	PERC H710 Integrated RAID Controller, 512MB NV Cache (342-3529)		
TBU:	Intel Xeon E5-2650 2.00GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 95W (317-9592)		
TBU:	Heat Sink for PowerEdge R620 (331-4762)		
TBU:	Intel Xeon E5-2650 2.00GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 95W (317-8458)		
TBU:	DIMM Blanks for Systems with 2 Processors (317-8688)		
TBU:	Heat Sink for PowerEdge R620 (331-4762)		
TBU:	16GB RDIMM, 1600 MHz, Standard Volt, Dual Rank, x4 (317-9640) - Quantity 12		
TBU:	1600 MHz RDIMMS (331-4424)		
TBU:	Performance Optimized (331-4428)		
TBU:	146GB 15K RPM Serial-Attach SCSI 6Gbps 2.5in Hotplug Hard Drive (342-0427) - Quantity 2		
TBU:	Electronic System Documentation and OpenManage DVD Kit (331-4513)		
CD-ROM or DVD-ROM Drive:	DVD+-RW, SATA, Internal (318-1391)		
CD-ROM or DVD-ROM Drive:	ReadyRails Sliding Rails With Cable Management Arm (331-4765)		
CD-ROM or DVD-ROM Drive:	Dual, Hot-plug, Redundant Power Supply (1+1), 750W (331-4605)		
CD-ROM or DVD-ROM Drive:	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meter, Qty 1 (330-3151) - Quantity 2		
CD-ROM or DVD-ROM Drive:	No Operating System (420-6320)		
CD-ROM or DVD-ROM Drive:	No Media Required (421-5736)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (934-6194)		
Service:	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year (934-6234)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Initial Year (936-1787)		
Service:	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (936-1817)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Extended Year (939-4668)		
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-9 (989-3439)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (989-5181)		
Installation:	Installation of a Dell Server, Storage or Peripheral Device, PE Server LWT (985-0937)		
Support:	Proactive Maintenance Service Declined (926-2979)		

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SOFTWARE & ACCESSORIES

Product	Quantity	Unit Price	Total
Cables To Go MMF LC LC-62.5/125 PVC Duplex Fiber optic Patch cable - 3 M (A0472977)	14	\$16.29	\$228.06
10-Gigabit LC/LC Duplex 50/125 Multimode Fiber Patch Cable - 9.84 ft (A2133129)	14	\$39.19	\$548.66
Number of S & A Items: 2		S&A Total Amount: \$776.72	

SALES REP:	Guy Youngblood	PHONE:	1-800-274-7799
Email Address:	guy_youngblood@dell.com	Phone Ext:	5139357

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For certain products shipped to end-users in California, a State Environmental Fee will be applied. For Asset Recovery/Recycling Services, visit www.dell.com/assetrecovery.



QUOTATION

QUOTE #: 617762876

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:21:18 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$69,637.45		
Product Subtotal:	\$65,695.70		
Tax:	\$3,941.75		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 7	SYSTEM PRICE: \$9,274.14	GROUP TOTAL: \$64,918.98
Base Unit:	PowerEdge R620 (225-2108)		
TBU:	PowerEdge R620 Shipping - 4/8 Drive Chassis (331-4761)		
TBU:	VFlash, 8GB SD Card for iDRAC Enterprise (342-1413)		
TBU:	iDRAC7 Enterprise (421-5339)		
TBU:	Qlogic 2562 Dual Channel 8Gb Optical Fibre Channel HBA PCIe, Low Profile (342-3547)		
TBU:	Cover for PowerEdge R620 10Gb Network Daughter Cards (318-1393)		
TBU:	Broadcom 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card (430-4428)		
TBU:	Cable for Mini PERC Cards for Chassis with up to 8 Hard Drives (331-4823)		
TBU:	Chassis with up to 8 Hard Drives and 3 PCIe Slots (342-3666)		
TBU:	Bezel-4/8 Drive Chassis (318-1431)		
TBU:	Power Saving Dell Active Power Controller (330-5116)		
TBU:	RAID 1 for H710P/H710/H310 (2 HDDs) (331-4224)		
TBU:	PERC H710 Integrated RAID Controller, 512MB NV Cache (342-3529)		
TBU:	Intel Xeon E5-2650 2.00GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 95W (317-9592)		
TBU:	Heat Sink for PowerEdge R620 (331-4762)		
TBU:	Intel Xeon E5-2650 2.00GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 95W (317-8458)		
TBU:	DIMM Blanks for Systems with 2 Processors (317-8688)		
TBU:	Heat Sink for PowerEdge R620 (331-4762)		
TBU:	16GB RDIMM, 1600 MHz, Standard Volt, Dual Rank, x4 (317-9640) - Quantity 12		
TBU:	1600 MHz RDIMMS (331-4424)		
TBU:	Performance Optimized (331-4428)		
TBU:	146GB 15K RPM Serial-Attach SCSI 6Gbps 2.5in Hotplug Hard Drive (342-0427) - Quantity 2		
TBU:	Electronic System Documentation and OpenManage DVD Kit (331-4513)		
CD-ROM or DVD-ROM Drive:	DVD+-RW, SATA, Internal (318-1391)		
CD-ROM or DVD-ROM Drive:	ReadyRails Sliding Rails With Cable Management Arm (331-4765)		
CD-ROM or DVD-ROM Drive:	Dual, Hot-plug, Redundant Power Supply (1+1), 750W (331-4605)		
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CD-ROM or DVD-ROM Drive:	No Operating System (420-6320)		
CD-ROM or DVD-ROM Drive:	No Media Required (421-5736)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (934-6194)		
Service:	ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year (934-6234)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Initial Year (936-1787)		
Service:	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (936-1817)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Extended Year (939-4668)		
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-9 (989-3439)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (989-5181)		
Installation:	Installation of a Dell Server, Storage or Peripheral Device, PE Server LWT (985-0937)		
Support:	Proactive Maintenance Service Declined (926-2979)		

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SOFTWARE & ACCESSORIES			
Product	Quantity	Unit Price	Total
Cables To Go MMF LC LC-62.5/125 PVC Duplex Fiber optic Patch cable - 3 M (A0472977)	14	\$16.29	\$228.06
10-Gigabit LC/LC Duplex 50/125 Multimode Fiber Patch Cable - 9.84 ft (A2133129)	14	\$39.19	\$548.66
Number of S & A Items: 2		S&A Total Amount: \$776.72	

SALES REP:	Guy Youngblood	PHONE:	1-800-274-7799
Email Address:	guy_youngblood@dell.com	Phone Ext:	5139357

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QUOTATION

QUOTE #: 617763209

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:21:23 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$13,958.08		
Product Subtotal:	\$13,168.00		
Tax:	\$790.08		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	0

SOFTWARE & ACCESSORIES

Product	Quantity	Unit Price	Total
Dell Management Plug-In for VMware vCenter v1.5, 10 Server Ltd, 3Yr Subscription, APOS (421-8319)	16	\$823.00	\$13,168.00

Number of S & A Items: 1

S&A Total Amount:
\$13,168.00

SALES REP:	Guy Youngblood	PHONE:	1-800-274-7799
Email Address:	guy_youngblood@dell.com	Phone Ext:	5139357

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QUOTATION

QUOTE #: 617764251

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:21:23 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$21.18		
Product Subtotal:	\$19.98		
Tax:	\$1.20		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	0

SOFTWARE & ACCESSORIES			
Product	Quantity	Unit Price	Total
1U Closeout Filler Panel For Dell Racks, Plastic, Qty 1,CusKit (330-8837)	2	\$9.99	\$19.98
Number of S & A Items: 1		S&A Total Amount: \$19.98	

SALES REP:	Guy Youngblood	PHONE:	1-800-274-7799
Email Address:	guy_youngblood@dell.com	Phone Ext:	5139357

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QUOTATION

QUOTE #: 617766837

Customer #: 5319497

Contract #: WN34ACA

Customer Agreement #: PBKDELL09

Quote Date: 4/6/12

Date: 4/6/12 9:42:10 AM

Customer Name: WV STATE TREASURER'S OFFICE

TOTAL QUOTE AMOUNT:	\$4,827.09		
Product Subtotal:	\$4,553.86		
Tax:	\$273.23		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 2	SYSTEM PRICE: \$2,276.93	GROUP TOTAL: \$4,553.86
Base Unit:		Dell 4220 42U Rack with Doors and Side Panels, Ground Ship NOT for AK / HI (224-4934)	
Mouse:		PDU,30A,208V,(21)C13,(6)C19,Vertical, with L6-30P 3m attached input cord (331-0017) - Quantity 4	
Service:		Basic: Business Hours (5X10) Next Business Day Parts Delivery 4 Year Extended (987-9514)	
Service:		Basic: Business Hours (5X10) Next Business Day Parts Delivery Initial Year (992-5080)	
Service:		Dell Hardware Limited Warranty Extended Year (993-4108)	
Service:		Dell Hardware Limited Warranty Initial Year (993-4117)	
Installation:		Installation of a Dell PowerEdge Rack (900-6177)	
SALES REP:	Guy Youngblood	PHONE:	1-800-274-7799
Email Address:	guy_youngblood@dell.com	Phone Ext:	5139357

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Attachment C: Cost Sheet

Cost information is to be inserted below based on mandatory requirements, project objectives and goals as detailed in the Request for Proposal. This sheet must be submitted in a separately sealed envelope. "Cost" should be clearly marked on the sealed envelope along with the RFP document # STO12007.

Invoices and Progress Payments: The Vendor shall submit invoices, in arrears, in an acceptable format to the Agency at the address on the face of the purchase order labeled "Invoice To". Payment will be made upon delivery, acceptance and testing of all equipment.

The agency is requesting an all-inclusive, total cost that includes the items below:

As indicated in Section 2.1, there will be two different delivery locations. All freight and handling is to be included in the proposed cost and not billed as a separate item on the invoice(s); FOB Destination, Freight Prepaid are the preferred terms. Delivery should be made within 30 days after contract award.

Per Section 5.5: Term of Contract and Renewals: This contract will be effective upon award and shall extend for the period of one (1) year, at which time the contract may, upon mutual consent, be renewed. Such renewals are for a period of one (1) year with a maximum of up to four, one (1) year renewal periods.

- A. All Equipment (agency requests an equipment listing being proposed to be a part of response)
ALL equipment must have an expected product life of at least 5 years. Extended warranty costs must be included to attain this requirement if the manufacturer does not offer a standard full 5 year warranty.

Total Cost of All Equipment: \$ \$735,644.00

- B. Maintenance and Support shall include:
All equipment/systems must include 5 years of support with a guaranteed response time of 4 hours and 24x7x365 availability coverage, and include all firmware updates.

Support Cost for Year One: \$ support cost included in quotes

Support Cost for Year Two: \$ support cost included in quotes

Support Cost for Year Three: \$ support cost included in quotes

Support Cost for Year Four: \$ support cost included in quotes

Support Cost for Year Five: \$ support cost included in quotes

- C. TOTAL COST FOR EQUIPMENT AND SUPPORT YEARS 1 – 5 \$ \$735,644.00

The Vendor, who has lowest cost for initial equipment costs, including any extended warranty to achieve a minimum product life of 5 years, and lowest support costs for each year of Support, will be allocated the most points in accordance with the evaluation criteria described in Section 4.2 of the RFP.