STATE OF WEST VIRGINIA

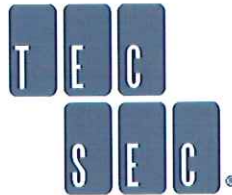|	
SUBMITTED TO:	**SEALED BID**
Department of Administration	Buyer: TL/32
Purchasing Division	RFQ No. HSE01154
Building 15	Bid Opening Date: 9/7/2011
2019 Washington Street, East	Bid Opening Time: 1:30 p.m.
Charleston, WV 25305-0130	

COST SHEET—REVISED

RESPONSE TO RFQ No. HSE01154

IDENTITY MANAGEMENT SERVICE OFFERING

September 07, 2011

SUBMITTED BY VENDOR:

TEC SEC

12950 Worldgate Drive, Suite 100
Herndon, VA 20170
Tel: 571-299-4100
DUNS #: 965527679

Signed; _____ 7 Sept 2011
Michael Friedman   Date
VP Finance/Admin.

Contact Person Concerning Quote:
Michael Friedman
Ph.one: 571-299-4105 Fax: 571-299-4101
mfriedman@tecsec.com

Attachment C: Cost Sheet

Identity Management System HSE01154

Attachment C - Cost Sheet - Revised

Item No.	Item Description	Estimated Quantity	Unit Price	Extended Price
1	Initial Implementation Fee (this fee shall include all of the software, hardware, warranty, and any other items that are necessary and will be used for this project). Vendors should supply an itemized list of these items included in this fee.	1	$ 1,053,055	$ 1,053,055
2	Identity Cards	5,000	$ 30	$ 150,000
3	Year 1 Maintenance Cost	1	0	0
	Year 2 TecSec Maintenance Cost	1	$ 170,825	
	Year 2 Certificate Maintenance Cost (ODC)	1	$ 73,000	
4	Year 2 Total Maintenance Cost			$ 243,825
	Year 3 TecSec Maintenance Cost	1	$ 170,825	
	Year 3 Certificate Maintenance Cost (ODC)	1	$ 73,000	
5	Year 3 Total Maintenance Cost			$ 243,825

Year 1 Total $ 1,203,055

Grand Total $ 1,690,705

TecSec Services, Incorporated
September 7, 2011

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PROPRIETARY AND CONFIDENTIAL

Michael Friedman, VP Finance/Admin
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PH 571-299-4105; FAX 571-299-4101

Itemized Listing

Extended Price

Initial Implementation Fee:

		Extended Price
Hardware:		$ 284,075
Enrollment Kiosks (3 units plus 1 hot spare)		
Card Printers (3 units plus 1 hot spare)		
Printer supplies		
Servers		
Activation Stations		
Equipment Maintenance and Support		
Software:		$ 14,500
Licenses - servers		
Print svs/SDK for cards		
Certificates for cards (ODC)		$ 126,800
Labor:		$ 530,680
Project Management		
Administration		
Installation		
Technical Support		
Training		
Consulting Services (6 man months)		
Facilities:		$ 24,000
Data Storage Center		
Hot Back Up Site		
Other Direct Costs:		$ 73,000
Shipping & handling of equipment		
Travel costs		
Mailing supplies, postage, etc.		
Help desk service costs		
Total		**$ 1,053,055**

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Additional/Replacement Items:

Armored Card Price:

Number of Cards	Price per Card
1 - 1,000	$35
1,001 - 10,000	$30
10,001+	$22

Fully Articulated Enrollment Kiosk:

Number of Units	Price per Unit
1 - 10	$50,000
11 - 50	$45,000
51+	$37,500

Desktop Enrollment Kiosk:

Number of Units	Price per Unit
1 - 10	$45,000
11 - 50	$40,800
51+	$33,600

Tabletop (Suitcase) Enrollment Device:

Number of Units	Price per Unit
1 - 10	$35,000
11 - 50	$31,500
51+	$26,250

Card Printer:

Number of Units	Price per Unit
1 - 24	$8,750
25 - 99	$4,950
100+	$4,375

Recommended Handheld Readers:

Unit	Price per Unit
MaxID IDL300	$2,499
MaxID IDL300 MIS	$4,999

Mobile Enrollment Vehicle
(with all modifications)

Approximate Price per Unit	$150,000

Fingerprint Readers

Unit	Price per Unit
Biometric Readers	
Precise Biometrics Model 250MC	$180
Non -Biometric Readers	
Athena Model ASEIIIe	$180
SDI Model 011	$99

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