West Virginia Health Care Authority Hospital Inpatient Data System

COST PROPOSAL

RFQ HCC11-096 April 20, 2011

Submitted to:

Department of Administration Purchasing Division, Building 15 2019 Washington Street, East Charleston, West Virginia 25305-0130

Submitted by:

Social & Scientific Systems, Inc. 8757 Georgia Avenue, 12th Floor Silver Spring, Maryland 20910 (301) 628-3000 (301) 628-3001

James J. Lynch, Ph.D. President and CEO jlynch@s-3.com

TABLE 1. ANNUAL PROJECT COSTS

All-inclusive costs for implementing the Project Goals and Objectives, Mandatory Requirements, and Mandatory Specifications (Sections 2.4.1-2.4.5, 2.5, and 2.6).

Year	Cost for Services ** Provided by Vendor	Cost for Services Provided by a Subcontractor*	Total Cost
1	\$437,334.25	\$0.00	\$437,334.25
2	\$343,865.12	\$0.00	\$343,865.12
3	\$327,341.07	\$0.00	\$327,341.07
4	\$333,755.67	\$0.00	\$333,755.67
5	\$340,170.27	\$0.00	\$340,170.27
		Total 5-Year Project Cost	\$1,782,466.38

^{*}Services proposed to be performed by a subcontractor must be described in the Technical Response and outlined in Table 3.

^{**} These are all-inclusive mandatory costs. SSS costs do not includy any additional per-record processing costs.

TABLE 2. ANNUAL OPTIONAL COSTS

Provide the annual costs for implementing the following Optional Services (Section 2.4.6).

Optional Service	Cost	Annual Units	Total Annual Cost
2.4.6.1 Develop and deliver to AHRQ's Healthcare Cost and Utilization Project (HCUP) an annual adjudicated file, in a timeline and format required by HCA	\$ per file	1	\$25,887.94
2.4.6.2 Prepare and provide to the HCA annual standard aggregated public use data files and standard reports, as described on the UB data request form available for download on the HCA website, to be disseminated by the HCA to data requesters.	\$ per report/file	7	\$17,061.88
2.4.6.3 Fulfill customer requests for subsets of adjudicated inpatient data, as approved and requested by the HCA, in accordance with then current HCA policies and procedures.	\$ per request	10	\$26,824.52
2.4.6.4 Fulfill ad hoc reporting requests to answer occasional and special research questions of the HCA. (Total project hours will be negotiated at time of request.)	All Inclusive Hourly Rate	120	\$13,216.11
2.4.6.5 Develop and provide to the HCA an analysis of the risk of reidentification of patients in the database based on the information contained in the final annual file in combination with other readily accessible data sources; recommend appropriate statistical disclosure limitation methods to increase patient confidentiality; and develop a limited data set, based on these recommendations, for release to requestors.	\$ per year	1	\$5,788.04
2.4.6.6 Develop, validate, and implement methods to track patients within and between hospitals and encounters in order to estimate hospital readmissions and patient transfers, and develop a report summarizing the methodology and findings.	\$ per year	1	\$3,924.73
2.4.6.7 Provide tools, products, report templates, software, and/or code for use by HCA and/or external partners to conduct analysis of health care utilization, access, costs, and quality.	\$ per year	1	\$2,643.22
2.4.6.8 Identify, collect, edit maintain, and provide to the hospitals, and other relevant providers, using methods an information for each category of data below:	HCA data for serviced processes compa	es rendered in non-inpatient settin rable to inpatient data collection. F	gs by West Virginia Provide separate cost
2.4.6.8.1 Emergency Department data;	\$ per year	1	\$11,945.63
2.4.6.8.2 Outpatient surgery data from hospitals;	\$ per year	1	\$11,281.66
2.4.6.8.3 Outpatient observation stays;	\$ per year	1	\$11,281.66
2.4.6.8.4 Outpatient diagnostic and therapeutic hospital services;	\$ per year	1	\$11,281.66
2.4.6.8.5 Outpatient physician office visits or other types of hospital outpatient services;	\$ per year	2	\$11,281.66
2.4.6.9 Develop and implement new data submission system necessary to perform the functions of this project but not of following labor categories. (Total project hours will be neg	elsewhere specified	or required by this RFP. Provide a	ропs, determined associated costs for the
Project Management*	Hourly Rate	20	\$2,843.65
Research/Planning*	Hourly Rate	20	\$2,202.69
Programming/Development*	Hourly Rate	20	\$3,353.06
		Total Annual Optional Cos	\$157,465.03

Final Total Project Cost		
Total 5-Year Project Cost	(Tble 1) + Total Annual	\$1,939,931.40

Table 3. Subcontractor Services and Costs

Detail the services and associated costs included in Table 1 that will be completed by a subcontractor.

Year	Description of Specific Services to be Provided by the Vendor's Subcontractor (reference the corresponding project goal/objective or mandatory requirement)	Cost
1	n/a	\$0.00
2	n/a	\$0.00
3	n/a	\$0.00
4	n/a	\$0.00
5	n/a	\$0.00
	Total Subcontractor Services and Costs	\$0.00



Request for Quotation

HCC11096

ROBERTA WAGNER 304-558-0067

HEALTH CARE AUTHORITY

SUITE 201 100 DEE DRIVE CHARLESTON, WV 25311-1692

304-558-7000

RFQ COPY TYPE NAME/ADDRESS HERE Social & Scientific Systems, Inc. 8757 Georgia Avenue, 12th Floor Silver Spring, MD 20910

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Silver Spring, MD 20910

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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Request for Quotation

HCC11096

ROBERTA WAGNER 304-558-0067

HEALTH CARE AUTHORITY

SUITE 201 100 DEE DRIVE CHARLESTON, WV 25311-1692

304-558-7000

RFQ COPY TYPE NAME/ADDRESS HERE Social & Scientific Systems, Inc. 8757 Georgia Avenue, 12th Floor Silver Spring, MD 20910

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RFQ COPY

TYPE NAME/ADDRESS HERE Social & Scientific Systems, Inc.

8757 Georgia Avenue, 12th Floor

Silver Spring, MD 20910

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

HCC11096

PAGE 4

ADDRESS CORRESPONDENC

ROBERTA WAGNER 304-558-0067

HEALTH CARE AUTHORITY

SUITE 201 100 DEE DRIVE CHARLESTON, WV 25311-1692

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ROBERTA WAGNER 304-558-0067

HEALTH CARE AUTHORITY

SUITE 201 100 DEE DRIVE CHARLESTON, WV 25311-1692

RFQ COPY	
TYPE NAME/ADDRESS	HERE
Social & Scientific Systems,	Inc.
8757 Georgia Avenue, 12th	Floor
Silver Spring, MD 20910	

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•				Total 5-Year Project Cost (Table 1) + Total Annual Optional Cost (Table 2)
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WHEN RESPONDING TO BEQ. INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'				

ATTACHMENT P.O.# HCC 11096

This agreement constitutes the entire agreement between the parties, and there are no other terms and conditions applicable to the licenses granted hereunder.

Agreed 7. 4/20/2011		•
Signature Date	Signature	Date
President and CEO		
Title	Title	_
Social & Scientific Systems, Inc.		
Company Name	Agency/Divisio	ກ

WV-96 Rev. 10/07

AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

- 1. <u>DISPUTES</u> Any references in the agreement to arbitration or to the jurisdiction of any court are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
- 2. HOLD HARMLESS Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
- GOVERNING LAW The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any
 other State's governing law.
- 4. TAXES Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
- 5. PAYMENT Any references to prepayment are deleted. Payment will be in arrears.
- 6. INTEREST Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted.
- 7. RECOUPMENT Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby defeted.
- 8. FISCAL YEAR FUNDING Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without ponelty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
- STATUTE OF LIMITATION Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
- SIMILAR SERVICES Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
- 11. ATTORNEY FEES The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction.

 Any other provision is invalid and considered null and void.
- 12. ASSIGNMENT Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
- 13. LIMITATION OF LIABILITY The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages to a certain dollar amount or to the amount of the agreement is hereby deleted. Limitations on special, incidental or consequential damages are acceptable. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
- 14. RIGHT TO TERMINATE Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor. Agency agrees to pay Vendor for services rendered or goods received prior to the effective date of termination.
- 15. TERMINATION CHARGES Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
- 16. RENEWAL Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
- 17. INSURANCE Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
- RIGHT TO NOTICE Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
- 19. ACCELERATION Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
- 20. CONFIDENTIALITY: -Any provision regarding confidentiality of the terms and conditions of the agreement is hereby deleted. State contracts are public records under the West Virginia Freedom of Information Act.
- 21. AMENDMENTS All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY:

STATE OF WEST VIRGINIA	VENDOR		
Spending Unit:	Company Name: Social & Scientific Systems, Inc.		
Signed:	Signed: John John John		
Title:	Title: President and CEO		
Date:	Date: 4/20/2011		

RFQ No. HCC 11094

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Social & Scientific Systems, Inc	·
Authorized Signature: Jans Jans	Date: 4/20/2011
State of Maryland	
County of Montgomery , to-wit:	0
Taken, subscribed, and sworn to before me this 11_0	ay of <u>MRIL</u> , 20 <u>11</u> .
My Commission expires October 24	, 2012.
AFFIX SEAL HERE	NOTARY PUBLIC Life & Munice

Notary Public-Maryland
Baltimore County
My Commission Expires
October 24, 2012