



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFO NUMBER
 WEH12136

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

VENDOR

*709005841 610-481-8215
 AIR PRODUCTS & CHEMICALS INC
 7201 HAMILTON BLVD
 ALLENTOWN PA 18195-1501

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/06/2012				

BID OPENING DATE: 04/05/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UQP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
THE STATE OF WEST VIRGINIA AND ITS AGENCY THE DEPARTMENT OF HEALTH AND HUMAN RESOURCES (DHHR), WELCH COMMUNITY HOSPITAL, REQUEST A QUOTE TO PROVIDE RENTAL OF ONE (1) LIQUID CRYOGENIC VESSEL (SINGLE) AND ONE (1) RESERVE TANK (SINGLE) AND THE PURCHASE OF GASES AND SUPPLIES. LOCATION: 454 MCDOWELL STREET, WELCH, WV 24801 MCDOWELL COUNTY **BID OPENING WILL BE HELD APRIL 5, 2012 @ 1:30 PM** LOCATION: PURCHASING DIVISION, BUILDING #15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305 THIS IS A REBID OF: WEH12040						
0001	1	JB		981-41		
OPEN END CONTRACT TO PROVIDE RENTAL OF ONE CRYOGENIC VESSEL & RESERVE TANK AND GASES/SUPPLIES EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1)						

RECEIVED
 2012 APR -4 AM 9:38
 WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE			TELEPHONE		DATE	
TITLE		FEIN		ADDRESS CHANGES TO BE NOTED ABOVE		

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**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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<p>YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT BY THE STATE OF WEST VIRGINIA, ITS AGENCIES, OR POLITICAL SUBDIVISIONS, THE TERMS, CONDITIONS, AND PRICING SET FORTH HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p>						

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<p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 01/17/2012</p> <p>ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: (1) HE OR SHE IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERETO ON BEHALF OF THE BIDDER, (2) THAT HE OR SHE IS AUTHORIZED TO BIND THE BIDDER IN A CONTRACTUAL RELATIONSHIP, AND (3) THAT THE BIDDER HAS PROPERLY REGISTERED WITH ANY STATE</p>						

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<p>AGENCIES THAT MAY REQUIRE REGISTRATION.</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>**A CONVENIENCE COPY WOULD BE APPRECIATED.</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: ROBERTA WAGNER / FILE 22</p> <p>RFQ. NO.: WEH12136</p> <p>BID OPENING DATE: APRIL 5, 2012</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: (800) 880-5204</p>						

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<p>CONTACT PERSON (PLEASE PRINT CLEARLY): <i>THOMAS WIEDER</i></p> <hr/> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY</p>						

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MANNER. REV. 3/88 INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 03/20/2012. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO: ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311 FAX: (304) 558-4115 E-MAIL: ROBERTA.A.WAGNER@WV.GOV						

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REQUEST FOR QUOTATION
Department of Health and Human Resources
Welch Community Hospital
RFQ #WEH12136

Part 1 GENERAL INFORMATION

1.1 Purpose:

The Acquisition and Contract Administration Section of the Purchasing Division "State" for the Department of Health and Human Resources, Bureau for Behavioral Health Facilities, Welch Community Hospital, "Agency" is soliciting quotations to provide an open end contract for the rental of one (1) liquid cryogenic vessel (single) and one (1) reserve tank and the purchase of gasses and supplies for Welch Community Hospital.

1.2 Project:

The mission or purpose of this project is to provide on a continuous basis, rental of one (1) liquid cryogenic vessel (single) and one (1) reserve tank and the purchase of gasses and supplies.

Part 2 OPERATING ENVIRONMENT

2.1 Location:

Facility is located in McDowell County at Welch Community Hospital, 454 McDowell Street, Welch WV 24801

2.2 Background:

Welch Community Hospital is a 124 bed hospital, 59 of which are long term care beds. Acute care beds include: 8 intensive care beds; 2 pediatric beds; 10 obstetrical beds and 45 medical/surgical beds. The hospital serves the counties of McDowell, Wyoming and Mingo with a total market population of about 83,000.

Part 3 PROCUREMENT SPECIFICATIONS

3.1 General Requirements:

The mission/purpose of this project is to provide rental of one (1) liquid cryogenic vessel (single) and one (1) reserve vessel and the purchase of gasses and supplies.

3.2 Scope of Work:

The Vendor is requested to quote services limited to providing rental of one (1) liquid cryogenic vessel (single) and one (1) reserve vessel, and the purchase of gasses and supplies consistent with all applicable State and Federal laws and regulations. Monthly rental shall be cryogenic vessel and the reserve tank.

More specifically, Vendor shall include, but not be limited to the following:

- a. Vendor shall provide rental of one (1) liquid cryogenic vessel (single) and one (1) reserve vessel and the purchase of gasses and supplies, for a 125-bed facility using approximately 3200 SCF per month and a reserve tank that would allow 48 hour supply based on 185# of liquid per day.
- b. Vendor's vessel shall provide dual safeties to allow hospital personnel to switch tank pressure to a new rupture disc in the event one disc were to blow due to excessive pressure.
- c. Vendor must use economizer circuits (minimizes vent loss by withdrawing head pressure from vessel into the houseline, switch over controls should be housed in thermal plastic material and be non-corrosive as well). All switches in control unit must comply with all applicable State and Federal laws and regulations and shall be of the following type:
 1. Reserve in use.
 2. Low pressure in reserve.
 3. Liquid level gauge on the cryogenic vessel to signal "low liquid level" must also be installed.
- d. The bodies of the regulators contained in the control unit shall be constructed of brass rather than aluminum for superior oxygen compatibility.
- e. Vendor's installation shall contain a pressure temperature control which will shut down the system in the event vaporization was to become inadequate, thus preventing liquid from entering the houseline.
- f. Vendor's installation shall have a minimum of a 24 hour reserve in accordance with all applicable State and Federal laws and regulations.
- g. Vendor shall provide delivery of storage vessels at no cost to the facility.
- h. Vendor shall provide crane to off load and set vessel on pad.
- i. Vendor shall furnish labor and materials to pipe up installation, which includes dual safeties and pressure temperature control manifold.
- j. Vendor shall install fill connection for liquid vessel.
- k. Vendor shall cool tank and set regulators to supply desired houseline pressure.
- l. Vendor shall furnish sufficient vaporization to handle volume usage requirements.

- m. Vendor shall deliver oxygen as required from closest manufacturing facility or other production plant as needed.
- n. Vendor shall provide engineering assistance and total support for the liquid oxygen system.
- o. Vendor shall provide switches for a three (3) function alarm system to be interfaced with current alarm panel that will signify low oxygen level for the main vessel, signify reserve oxygen vessel in use, and to indicate low oxygen level for the reserve vessel.
- p. Monthly rental shall include all equipment, installation and maintenance of liquid cryogenic vessel.
- q. Vendor will provide facility with CofA/CofC (Certificate of Analysis/Certificate of Conformance) document as required complying with all applicable State and Federal laws and regulations.

3.3 Special Terms and Conditions:

3.3.1 Performance Bonds:

The successful vendor will be required to furnish a performance bond in the amount of 100% of the vendor bid submitted. A performance bond may be in the form of a policy or certificate issued by a surety company recognized as doing business in the State of West Virginia. The bond must be submitted on a form available from the Purchasing Division. A cashier's check made payable to the State of West Virginia may be accepted in lieu of the policy or certificate issued by the surety company. A Performance bond is not required until requested by the Purchasing Division.

The Performance bond is forfeited to the State if the vendor defaults in the performance of a purchase order after the order had been issued and work has begun.

3.3.2 Insurance Requirements:

Insurance certificates are required prior to award but are not required at the time of bid. The vendor shall present evidence of insurance at the time of award in the types and amounts required by the Agency and acceptable to the State. Included in the required insurance coverage shall be the following:

1. For bodily injury (including death); \$500,000 per person, minimum of \$1,000,000 per occurrence.
 2. For property damage and professional liability; minimum of \$1,000,000 per occurrence.
- The State of West Virginia shall be named the Certificate Holder.

3.3.3 Invoices and Progress Payments:

Then Vendor shall submit invoices, in arrears, to the Agency at the address on the face of the purchase order labeled "Invoice To" pursuant to the terms of the contract. Invoices may not be submitted more than once monthly and State Law forbids payment of invoices prior to receipt of services.

Part 4 Term of Contract:

This contract shall be for the period of one year with the option of two (2) one (1) year renewals.

Part 5 Cost Evaluation:

Award will be based on the overall lowest cost that meets specifications.

It is preferred that each responder use the cost proposal sheet provided.

Part 6 Coordination of Work:

- 8.1 Successful bidder shall coordinate the install and testing with the Respiratory Manager and Maintenance Manager.
- 8.2 Successful bidder shall provide the Respiratory Manager and Maintenance Manager with a time schedule for completing installation and testing.

Cost Sheet
 Welch Community Hospital
 WEH12136 Liquid Oxygen

		Annual Estimated Amount
Estimated Annual Usage 12 Months Total all-inclusive fee for Monthly Rental of one (1) Liquid Cryogenic Vessel (single)	\$ <u>700</u> /Per Month	\$ <u>8400</u> /Per Year
Estimated annual usage 12 months: Total all-inclusive fee for monthly rental of one (1) reserve tank.	\$ _____ /Per Month	\$ _____ /Per Year
Estimated annual usage is 3,840,000 FTS Total all-inclusive fee, Liquid Oxygen.	\$ <u>7.50</u> /Per 1000 FTS	\$ <u>28,800</u> /Per Year
Estimated annual usage 52 deliveries Hazmat Charge	\$ _____ /Per Delivery	\$ _____ /Per Year
Estimated annual usage 52 deliveries CofA/CofC Charge, if applicable	\$ <u>45</u> /Per Delivery	\$ <u>2340</u> /Per Year
Estimated annual usage 52 deliveries Demurrage charge, if any:	\$ _____ /Per Delivery	\$ _____ /Per Year
Grand Total		\$ <u>39,540</u>

Award will be based on the overall lowest cost that meets specifications.

AIR PRODUCTS AND CHEMICALS, INC.

Vendor Name (Printed)

Andrea H. Frisch

Sales Manager

Name of Authorized Representative

Andrea H. Frisch

Title

4/3/12

Vendor Signature

Date

7201 HAMILTON BOULEVARD ALLENTOWN PA 18195-1501

Vendor Address

7201 HAMILTON BOULEVARD ALLENTOWN PA 18195-1501

Vendor Remit to Address

(610) 481-2349

(610) 481-6306

frischah@airproducts.com

Telephone

Fax

E-mail

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Air Products and Chemicals, Inc.

Authorized Signature: Andrea H. Frisch Date: 4/3/2012

State of Pennsylvania

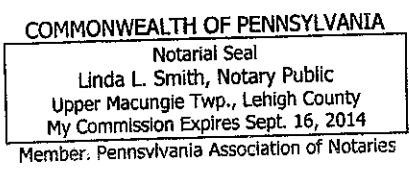
County of Lehigh, to-wit:

Taken, subscribed, and sworn to before me this 3 day of April, 2012.

My Commission expires 09/16, 2014.

AFFIX SEAL HERE

NOTARY PUBLIC Linda L. Smith





Air Products and Chemicals, Inc.
7201 Hamilton Boulevard
Allentown, PA 18195-1501
Telephone (610) 481-4911

April 3, 2012

Ms. Roberta Wagner
Department of Administration - Purchasing
State of West Virginia
2019 Washington Street East
Charleston, WV 25305-0130

RE: Welch Community Hospital – bid for gas supply

Dear Roberta:

Thank you very much for providing Air Products and Chemicals, Inc. with an opportunity to continue our supply relationship with Welch Community Hospital. Please accept the enclosed document(s) as our formal bid for the new supply contract. This bid does not contain the Vendor Preference Certificate (Page 0012), as Air Products and Chemicals, Inc. is headquartered in Allentown, Pennsylvania and would, therefore, not be entitled to any preferences listed on the certificate. It is for this reason that we have omitted the certificate from the bid package.

It is my hope that you find this bid to be satisfactory, as we welcome the chance to remain as your supplier. Please feel free to contact me at (610) 481-3920 with any questions or concerns. Thank you, and I look forward to hearing from you.

Sincerely,

A handwritten signature in cursive script that reads "Thomas Wieder".

Thomas Wieder
Account Manager
Air Products and Chemicals, Inc.