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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

### Request for Quotation

MEH12108

. : РАЗЕ 1

ADDRESS CORRESPONDENCE TO ATTENTION OF ROBERTA WAGNER
304-558-0067

HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV 24801 304

RFQ COPY YPE NAME/ADDRESS HERE	
Senecy Medical Inc.	
126 Seneca Drive	
Riplex, WV 35371	

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## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form,
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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## Request for REGNUMBER WEH12108

PAGE 2

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ROBERTA WAGNER

304-558-0067

HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV 24801

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HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV 24801

304-436-871.0

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24801

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RFQ COPY TYPE NAME/ADDRESS HERE HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL NENDOR 454 MCDOWELL STREET WELCH, WV 24801 304-436-8710

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# HOSPITAL IV PUMP INFUSION SYSTEM HOSPITAL IV PUMP INFUSION SYSTEM PROCUREMENT SPECIFICATIONS WEH12108

The Acquisition and Contract Administration Section of the State of West Virginia Purchasing Division on behalf of the West Virginia Department of Health and Human Resources, Bureau of Behavioral Health and Health Facilities "Agency" is soliciting quotations for the purchase of thirty (30) new hospital intravenous (IV) pump infusion systems, thirty (30) IV pump infusion stands, and IV administration sets and consumables by Welch Community Hospital.

#### Part 1. IV Pump Infusion System

Thirty (30) new hospital IV pump infusion systems proposed for this opportunity shall comply with the following specifications:

- 1. Infusion rate(s) can be changed without stopping infusion.
- 2. Infusion system must have a drug library.
- 3. Must be able to update infusion systems drug library.
- 4. Infusion can be started outside of drug library (e.g., in case of emergency and changed to drug in drug library without stopping infusion).
- 5. Each infusion pump must have the ability to infuse four (4) separate drips simultaneously.
- 6. System must provide standard 120 volt electrical cord.
- 7. User can access drug in drug library by choosing first letter of drug.
- 8. Must display drug or IV fluid name, dose and rate for each infusion.
- 9. User can customize channel label on each individual pumping channel.

- 10. System must prompt user to clear (if necessary) previous patient data after powering device up.
- 11. System must show remaining battery life in hours/minutes or real-time.
- 12. System must have visual indicators of device status that can be seen from all angles and in all light conditions.
- 13. User must be able to input/enter patient identification (ID) on device using multiple methods (e.g., barcode or manual entry).
- 14. System must have anesthesia mode functionality (e.g., ability for device to be set on permanent pause; anesthesia drugs moved to drug library; all drug library limits become soft limits).
- 15. System must prompt user for next steps in programming/use of system.
- 16. System must have no more than one power cord for up to four channels.
- 17. System must provide customizable minimum and maximum limits for:
  - a. Bolus dose (e.g., how much medication is delivered)
  - b. Rate of administration for bolus dose (e.g., how fast medication can be given during bolus dose)
  - c. Total dose and duration limits (for intermittent drugs)
  - d. Primary infusions
  - e. Secondary infusions
  - f. Drug concentration
  - g. Patient Controlled Analgesia (PCA) continuous dose
  - h. PCA maximum dose
- 18. System must have a dynamic pressure display that is displayed on main screen of system.
- 19. System must have multiple options for occlusion detection (e.g. pump versus selectable).
- 20. System main screen must always display current patient care.

- 21. System must have functionality where drugs in the drug library can be selected by therapy (e.g., "Tissue Plasminogen Activator (TPA) for Acute Myocardial Infarction (AMI)" or "TPA for stroke").
- 22. System must have ability to have non-editable concentrations in the drug library.
- 23. System must have clinical advisory functionality.
- 24. System must have PCA device that will allow infusion to be paused automatically based upon respiratory parameters.
- 25. System must have dose error reduction software on all delivery modalities (large volume pump-single, double, triple and quad, syringe and PCA).
- 26. System must have common user and programming interface for all modalities.
- 27. System must have common information technology (IT) interface.
- 28. System must have common dose error reduction software drug library IV editor.
- 29. System vendor must provide multiple forms of training (computer based training, in-person and competency modules are mandatory).
- 30. Pump infusion administration sets must be latex-free.
- 31. Must have the ability to infuse blood and blood products.
- 32. Must have a minimum flow rate of at least 0.1 ml/hr.
- 33. Must have a maximum flow rate of at least 999 ml/hr.
- 34. Must have battery operation ability and operate for a minimum of 8 hours in single pump mode infusing at a keep vein open (kvo) rate.

- 35. The pump module's instrument accuracy must be at least +/-5% at rates between I and 999 ml/hr.
- Must provide service manual/CD for Bio-med department to trouble shoot pumps.
- 37. Must have ability to purchase parts for maintenance of pumps through vendor.
- 38. Must include a one (1) year warranty.

#### Part 2. IV Pump Infusion Therapy Stands

Thirty (30) new hospital IV pump infusion therapy stands proposed for this opportunity shall comply with the following specifications:

- 1. IV pole must be adjustable from at least a minimum of sixty seven inches (67") to a height of at least a maximum ninety eight inches (98").
- 2. Base must have at least five (5) three inch (3") wheels for mobility.
- 3. IV pole must have four (4) IV hooks.

#### Part 3. IV Administration Sets and Consumables

- 1. IV administration sets/consumables and supplies will be shipped as requested within 5 business days of the vendor receiving the order.
- 2. All IV administration sets/consumables and supplies must have a minimum shelf life of one (1) year or more beyond date of receipt. Also, the vendor will ensure that each of the items delivered to the hospital have the maximum shelf life available for that specific product.
- 3. The number of IV administration sets/consumables and supplies listed on the cost sheet is for bidding purposes only. The vendor will be required to provide actual quantities needed, be it more or less.

Descrip	tion	Quantity	Cost Per	Total Cost		
			Unit			
1.	IV pump infusion systems Brana	30	3 116,33	93,489.60		
2.	IV pump infusion stands B. Braux	30	188.55	5, 656,50		
3.	Delivery, set up and in service training	1	MIC	-0-		
4.	Equipment valued over \$1000.00 for one (1) year warranty	1		~~		
Total	A.)			99 146,10		
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	B. Braun	Per Unit				
1.	Primary Set	10,000	4.577	24	109,84	45.770
2.	Secondary Set	2,000	,942	50	47.12	1.884
3.	Leur Lock	7,500	11938	900	25953	97735
4.	6" Extension	1,000	1,779	100	177,93	1779
5.	Blood Set w/ 200 Mic Filter	400	5.057	24	131,36	3.0998
6.	40" Extension	800	1.244	20	63.30	995,30
7.	Luer Lock Caps	600	1136	100	13.61	75.60
8.	17" Extension w/ 22u filter	400	2.416	50	18.061	966,40
9.	6" Y Extension	200	9.823	100	385,35	\$70.60
10.	Microburette	40	7.333	90	144.43	33.38.6
11.	Low Sorbing (NTG) Set	200	7.139	34	171,32	1.437.80
Total	B.)	2011-24-15		W Targital Experience		65515.38

<sup>\*</sup>The number of IV administration sets/consumables and supplies listed on the cost sheet is for bidding purposes only. The vendor will be required to provide actual quantities needed, be it more or less.

	Grand Total A.) & B.)	s 164,661.38
Evaluation & Award Criteria: Award will be made to the low	vest vendor meeting all the specifications	-
Seneca Medical Inc.	126 Senera Drive	Ripley WV 35271
Vendor Name (Printed)	Purchase Order Address	
P.O. Box 636705	Cincinnati OH	45263-6705
Vendor Remit-To Address:		
Chris Nippe	Chius Mejon	4-13-13
Vendor Authorized Representative	Signature	Date
376-322-1808	376-326-3272	Chippero Sanaca medical .com
Telephone	Fax	E-mail

#### Part 4. Delivery, Set-up, and In-service Training

Delivery shall be within Thirty (30) days after receipt of the approved purchase order. Vendor must furnish, deliver, and setup the equipment and provide one (1) day basic instructional training on the equipment usage and features upon delivery. Within seven (7) days of the vendor's receipt of the approved purchase order, the selected vendor must contact Nursing Administration at Welch Community Hospital for coordination of vendor's delivery, setup, and healthcare providers' in-service training. Vendor shall provide purchaser with certificate of insurance and the State of West Virginia shall be named as certificate holder. Vendor shall have General liability insurance with limits of \$1,000,000 per occurrence or greater. Vendor shall also have worker's compensation with limits of \$500,000 or greater.

#### Part 5. Warranty

Equipment valued over \$1,000.00 must have pricing for One (1) year warranty. Items valued under \$1,000.00 will be sufficient with manufacturer 90 day warranty.

#### Part 6. Cost Evaluation

It is preferred that each responder use the cost proposal sheet provided. Evaluation and award will be made to vendor meeting specifications, based on the lowest **grand total** amount.

#### Part 7. Payment

The Vendor shall submit invoices, in arrears, to the Facility at the address on the face of the purchase order labeled "Invoice To" pursuant to the terms of the contract. Payment will be made in arrears, upon completion of delivery, setup, in-service training, and 100% acceptance by the Agency. State law forbids payment of invoices prior to receipt of goods or services.

## State of West Virginia

## **VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
<sup>2.</sup>	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked:  Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requirer against	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency cted from any unpaid balance on the contract or purchase order.
authoriz the requ	nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and es the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid iired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information I by the Tax Commissioner to be confidential.
and acc	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate is during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
-	Senera Medical Inc Signed: Chris Mejon
Date:	4-12-12 Title: Senton Marrage

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No.	WEH12108
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#### STATE OF WEST VIRGINIA Purchasing Division

## **PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

#### **DEFINITIONS:**

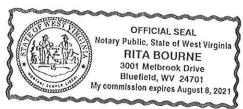
"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more countles or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE	
Vendor's Name: Sanaca Madical Inc	
Authorized Signature:	Date: 4-(3, ) 3
State of West Virginia)  County of Mercer, to-wit:	
County of Mercer, to-wit:	
Taken, subscribed, and sworn to before me this 12 day of April	, 20
My Commission expires August 8 , 2021.	
AFFIX SEAL HERE NOTARY PUBLIC	c Lita Bourne





TYPE NAME/ADDRESS HERE

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

enaca Medical Inc.

#### Request for MEGNUMBER Quotation

WEH12108

ADDRESSICORRESPONDENCE TO A RIGHTION OF

ROBERTA WAGNER 304-558-0067

HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET

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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SEE REVERSE SIDE FOR TERMS AND CONDITIONS



TYPE NAME/ADDRESS HERE

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for Guotation WEH12108

PAGE 2

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HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV

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# Request for Quotation

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PAGE 3

ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER

HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV

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#### WEH12108

#### Addendum #1

- Q.1. We are working on the IV Pumps and Sets bid for Welch Community Hospital. Can you please tell me what needlefree system they are currently using as to make sure that we are quoting the correct product.
- A.1. The current product that the facility is using is Carefusion for use with Alaris SE Pump. Vendors should quote the needlefree system that would correspond with the IV Pumps that the vendor is quoting.