



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 SBUS12

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 SHELLY MURRAY  
 304-558-8801

VENDOR

\*507143237      724-898-2472  
 BLUE BIRD BUS SALES OF PITT IN  
 5374 WILLIAM FLYNN HWY  
 GIBSONIA PA 15044

SHIP TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/19/2011				

BID OPENING DATE: 12/01/2011      BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		070-30		
SCHOOL BUS CHASSIS  REQUEST FOR QUOTATION (RFQ) OPEN END CONTRACT  FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO PROVIDE SCHOOL BUSES TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.  ***** A MANDATORY PRE-BID MEETING SHALL BE HELD ON MONDAY, NOVEMBER 7, 2011 AT 2:00 PM. THE MEETING WILL BE HELD IN THE PURCHASING DIVISION CONFERENCE ROOM LOCATED AT 2019 WASHINGTON STREET, EAST (CAPITOL COMPLEX-BUILDING 15), IN CHARLESTON, WEST VIRGINIA. ANY VENDOR WISHING TO BID ON THIS CONTRACT MUST BE REPRESENTED AT THIS MEETING. FAILURE TO ATTEND THE PRE-BID CONFERENCE SHALL DISQUALIFY A VENDOR FROM BIDDING ON THIS CONTRACT. NO ONE PERSON SHALL REPRESENT MORE THAN ONE BIDDER.  ***** INQUIRES  TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO SHELLY MURRAY AND ALAN						

RECEIVED  
 2011 NOV 30 AM 10:58  
 WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>[Signature]</i>	TELEPHONE (866) 521-2472	DATE December 1, 2011	
TITLE Vice President, SBS	FEIN 25-1228073	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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				CUMMINGS IN THE WEST VIRGINIA PURCHASING DIVISION VIA FAX AT 304-558-4115 OR VIA EMAIL AT SHELLY.L.MURRAY@WV.GOV AND ALAN.W.CUMMINGS@WV.GOV.  DEADLINE FOR ALL TECHNICAL QUESTIONS IS NOVEMBER 21, 2011 AT THE CLOSE OF BUSINESS.  ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL WRITTEN ADDENDUM TO BE ISSUED AFTER THE DEADLINE HAS LAPSED.  *****  EXHIBIT 10  REQUISITION NO.: ..... SBUS12  ADDENDUM ACKNOWLEDGEMENT  I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.  ADDENDUM NO.'S:  NO. 1 .. X.....  NO. 2 .....  NO. 3 .....  NO. 4 .....  NO. 5 .....  I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	(866) 521-2472	December 1, 2011
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Vice President, SBS	25-1228073	

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<p>THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: right;">           Jeff Pschirer,            Vice President, SBS            .....            SIGNATURE            Blue Bird Bus Sales of Pittsburgh, Inc./            Blue Bird Bus Sales of West Virginia            COMPANY            December 1, 2011            .....            DATE         </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p>						

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<p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p>						

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<p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF</p>						

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THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER: SHELLY MURRAY - FILE 31 RFQ. NO.: SBUS12 BID OPENING DATE: 12/1/2011 BID OPENING TIME: 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 724-898-2660 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): ----- Jeff Pschirer ----- ***** THIS IS THE END OF RFQ      SBUS12 ***** TOTAL: _____						

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## Specifications

### Mandatory Pre-Bid Meeting

A mandatory pre-bid meeting shall be held on Monday, November 7, 2011 at 2:00 p.m. The meeting will be held in the Purchasing Division Conference Room located at 2019 Washington Street, East (Capitol Complex - Building 15), Charleston, WV 25305. Any vendor who wishes to bid on this contract must be represented at this meeting. Failure to attend the pre-bid conference shall disqualify a vendor from bidding on this contract. No person can represent more than one bidder.

\*\*\*\*\*

### Questions

Written questions shall be accepted through close of business (5:00 p.m. EDST) on November 21, 2011. Questions may be sent via USPS, fax, courier or email. In order to assure no vendor receives an unfair advantage, no substantive questions will be answered orally. If possible, e-mail questions are preferred. Address inquires to:

Department of Administration  
Purchasing Division  
2019 Washington Street, East  
Charleston, WV 25305  
Fax: 304-558-4115  
Phone: 304-558-8802

.....

The State of West Virginia and/or County Boards of Education reserve the right for representatives to visit production facilities of successful bidders prior to and/or during construction of the units for the purpose of observing production and quality control.

School bus manufacturers will construct a pilot unit and provide expenses for approval by the West Virginia Executive Director, Office of School Transportation and/or his designee, prior to assembly line production of West Virginia school buses.

Line setting tickets shall be furnished by the manufacturer for all vehicles.

# SBUS12

## Specifications

Successful bidder will issue application for title at least 20 working days prior to the anticipated delivery date of completed units. 5-day advance notification to the ordering agency must be given prior to the actual delivery date.

Payment by counties to the successful bidders will be made upon acceptance of completed units by county boards of education. (Acceptance means when a county has determined that ALL manufacturer responsibilities have been met.) West Virginia Minimum Requirements for Design and Equipment of School Buses, 2007 revision may be obtained from:

Ben Shew, Executive Director  
Office of School Transportation  
WV Department of Education  
1900 Kanawha Blvd., Bldg. 6, Room 318  
Charleston, WV 25305  
Phone - (304) 558-2711  
FAX - (304) 558-8867

School buses must conform to WEST VIRGINIA MINIMUM REQUIREMENTS FOR DESIGN AND EQUIPMENT OF SCHOOL BUSES, 2007 REVISION and the attached ADDENDUM.

Any component supplied by a bidder as an equivalent (where equivalent is permitted in the Minimum Requirements) must have prior approval, in writing, from the Executive Director, Office of School Transportation.

### Delivery

Successful vendor shall be required to deliver buses within 120 days after receipt of order.

### Convenience Copy

Bidders are requested to send one convenience copy of their bid to the Purchasing Division.

### Reports

Successful vendor(s) shall be required to submit annual reports on the actual usage of the contract. Such report should include the quantity of each vehicle purchased, the cost, and purchaser.



# SBUS12

## Specifications

### **Quantity**

Estimated quantity is 250 – 300 units. Estimate is provided for information only and no guarantee of actual use of any future contract is implied by providing this estimate.

## 2012 SCHOOL BUS SPECIFICATION ADDENDUM

All school buses shall be set for a maximum speed of 65mph and in the economy mode prior to delivery. County Transportation Directors may apply for a waiver to the West Virginia Department of Education's Executive Director of School Transportation.

Gear ratios shall be determined for the most economical mode and verified with the West Virginia Department of Education's Executive Director of School Transportation.

A maximum idle time shall be set at 10 minutes.

### BRAKES

- B. ABS automatic traction control system shall be standard on units with air brakes
  - B. 1. d. Be protected by a desiccant typed air dryer, with an ADIP or equal spin-on replaceable filter.
  - B.2.g. A Schrader valve to charge the school bus air system in the event of a compressor failure shall be provided
    - h. Park brake release shall not be affected by any electrical failure.
    - i.. Have at least 7" X 16 ½" brake blocks.
    - j.. Be equipped with MGM long stroke welded clevis air chambers or equivalent.
    - k. Be equipped with ArvinMeritor slack adjusters or equivalent.
    - l. Rear axle shall be equipped with oil deflector (that will direct oil from the brake surface).  
EXCEPTION: Vehicles under 35 passenger.

### DIFFERENTIAL

- A. Purchaser shall specify differential ratios when order is submitted to chassis dealer.
- B.. Speed will not exceed 70 miles per hour.

### EXHAUST SYSTEM

- A. Exhaust pipe, After Treatment Device and tailpipe shall be outside the bus body and attached to the chassis, with hangers designed to accommodate expansion and contraction of the system without damage to the system or hanger(s).
- B. Tailpipe shall be constructed according to manufacturers' standard.

**FUEL, ALTERNATE**

- C. Compressed Natural Gas (CNG) or Propane

**HORN(S)**

- D. Covers shall be provided to keep moisture out of horns.

**INSTRUMENTS AND INSTRUMENT PANEL**

- A3. Voltmeter with graduated scale to 16 volts. EXCEPTION: Ammeter may be substituted on Type AI and B vehicles under 35 passengers.
10. Automatic transmission temperature gauge. EXCEPTION: Type AI and B vehicles under 35 passengers.
11. Tachometer. EXCEPTION: Type AI and B vehicles under 35 passengers.

**POWER AND GRADEABILITY****DIESEL POWER**

Passenger  
Capacity  
84 - 90

Minimum Gross  
Horsepower/Torque  
250HP/620

5. Warranty for the engine shall be 5 years/100,000 miles. All available warranty information must be provided to the purchaser.
6. Noise acoustical abatement package is recommended. EXCEPTION: Rear engine vehicles.

**CONSTRUCTION**

- G. Bus body shall meet the Colorado Rack Test

**DOORS**

- A. Service Door

3. Service door shall have minimum horizontal opening of 24" and minimum vertical opening of 68".

**EMERGENCY EXITS**

- E. Each emergency exit shall comply with FMVSS 217 and the present adopted version of the National School Transportation Specifications.

## GLAZING

Tinted glass may be installed in all doors, windows and windshield. Tinted plastic, which complies with all applicable standards, may be installed in windows to the rear of the operator's compartment.

## HEATERS

K. There shall be a water flow control method to control temperature installed for convenient operation by the operator.

## STEPS

D.2. The step tread shall have a 1.5" white, skid resistant, pebble type nosing that contrasts in color by at least 70% measured in accordance with the contrasting color specification in 36CFR, Part 1192, ADA of the current National School Transportation Specification and Procedure and is an integral piece without any joint extending to the leading edge of the nosing turndown. The vertical surface of the nose shall be smooth.

## STORAGE COMPARTMENT

Two metal compartments of adequate strength and capacity for storage of tire chains, tow chains, and such tools as may be necessary for minor repairs shall be provided. Such storage compartment shall be located outside passenger compartment. The dimensions of this compartment shall be approximately 25" long, 16" wide and 12" high, mounted below the floor.  
EXCEPTION: Type AII vehicles are not required to meet this standard.

## TRANSMISSION

A. Warranty for the transmission shall be 5 yrs. unlimited mileage.

## WINDSHIELD AND WINDOWS

F. Latch shall be designed to latch positively and securely.

## WIRING

I. There shall be a manual noise suppression switch installed in the control panel. The switch shall be labeled and alternately colored. This switch shall be an on/off type and shall not be momentary type that de-activates body equipment that produces noise, including at least, the AM/FM radio, heaters, air conditioners, fans and defrosters. This switch shall not de-activate safety systems, such as windshield wipers or lighting systems.

## **SPECIAL EDUCATION SCHOOL BUS**

### **FASTENING DEVICES**

A.9. The floor anchorage track system shall consist of 4 tracks and shall be "L" type.

### **FIRE BLANKET**

A fire blanket shall be provided with a storage pouch mounted to the wall conveniently located and identified as a fire blanket. The fire blanket shall meet CRR 16 part 1610 standard for flammability of clothing. Blanket shall be approximately 62 inches X 80 inches.

## SBUS12 Pricing Pages

### TRANSIT UNITS

#### 71 Passenger

210HP, FE, Automatic Transmission	\$ 84,956.00
225HP, FE, Automatic Transmission	\$ 86,180.00
225HP, RE, Automatic Transmission	\$ 99,601.00
Delivery to Charleston, WV	\$ 1,500.00

#### 77 Passenger

210HP, FE, Automatic Transmission	\$ 89,495.00
225HP, FE, Automatic Transmission	\$ 89,495.00
225HP, RE, Automatic Transmission	\$ 100,564.00
Delivery to Charleston, WV	\$ 1,500.00

#### 84 Passenger

240HP, FE, Automatic Transmission	\$ 90,375.00
240HP, RE, Automatic Transmission	\$ 101,559.00

#### 89 Passenger

240HP, FE, Automatic Transmission	\$ 90,375.00
240HP, RE, Automatic Transmission	\$ No Bid
Delivery to Charleston, WV	\$ 1,500.00

Transit Unit Vendor: Blue Bird Bus Sales of Pittsburgh, Inc.  
DBA Blue Bird Bus Sales of West Virginia

Jeff Pschirer \_\_\_\_\_  
 Print Name) (Signature)

Date December 1, 2011 \_\_\_\_\_

Phone (724) 898-2472 \_\_\_\_\_

Toll Free Phone Number (866) 521-2472 \_\_\_\_\_

Fax: (724) 898-2660 \_\_\_\_\_

Email jpschirer@bluebirdpgh.com \_\_\_\_\_

# SBUS12 Pricing Pages

## CONVENTIONAL UNITS

### 24 Passenger

Type A - 130HP - Automatic Transmission  
Type B - 130HP - Automatic Transmission

\$ 58,995.00  
\$ No Bid

### 30 Passenger

Type A - 130HP - Automatic Transmission  
Type B - 130HP - Automatic Transmission

\$ 61,675.00  
\$ NO Bid

### 35 Passenger

Regular - 175HP - Automatic Transmission  
Sp. Education - 175HP - Automatic Transmission  
Delivery To Charleston, WV

\$ 75,385.00  
\$ 79,157.00  
\$ 1,500.00

### 47 Passenger

Regular - 190HP - Automatic Transmission  
Regular - 210HP - Automatic Transmission  
Sp. Education - 190HP - Automatic Transmission  
Delivery To Charleston, WV

\$ 76,012.00  
\$ 76,514.00  
\$ 78,538.00  
\$ 1,500.00

### 53 Passenger

Regular - 190HP - Automatic Transmission  
Regular - 210HP - Automatic Transmission  
Regular - 210HP - Automatic Transmission

\$ 77,022.00  
\$ 77,476.00  
\$ 77,476.00

Delivery To Charleston, WV

\$ 1,500.00

### 59 Passenger

Regular - 190HP - Automatic Transmission  
Regular - 210HP - Automatic Transmission

\$ 77,347.00  
\$ 77,961.00

Delivery To Charleston, WV

\$ 1,500.00

### 65 Passenger

Regular - 210HP - Automatic Transmission  
Regular - 225HP Automatic Transmission

\$ 78,331.00  
\$ 78,237.00

Delivery To Charleston, WV

\$ 1,500.00

# SBUS12 Pricing Pages

## CONVENTIONAL UNITS - Continued

71 Passenger

Regular - 210HP - Automatic Transmission

\$ 78,384.00

Delivery To Charleston, WV

\$ 1,500.00

77 Passenger

Regular - 210HP - Automatic Transmission

\$ 82,342.00

Regular - 225HP - Automatic Transmission

\$ 82,342.00

Delivery To Charleston, WV

\$ 1,500.00

### DELIVERY:

Bidders must state number of days after receipt of order (ARO) for bus delivery. Number of days for delivery shall be no greater than 120 days. This does include "letters of intent".

Buses will be delivered within 120 days ARO.

Conventional Unit Vendor: Blue Bird Bus Sales of Pittsburgh, Inc.  
DBA Blue Bird Bus Sales of West Virginia

Jeff Pschirer  
Print Name)

  
(Signature)

Date December 1, 2011

Phone (724) 898-2472

Toll Free Phone Number (866) 521-2472

Fax: (724) 898-2660

Email jpschirer@bluebirdpgh.com



## SBUS12 Pricing Pages

### Special Needs – Conventional

	53 Passenger	
210 HP – Automatic Transmission		\$ <u>79,681.00</u>
	59 Passenger	
210 HP – Automatic Transmission		\$ <u>81,643.00</u>
	65 Passenger	
225 HP – Automatic Transmission		\$ <u>83,640.00</u>
	71 Passenger	
225 HP – Automatic Transmission		\$ <u>84,233.00</u>
	77 Passenger	
225 HP – Automatic Transmission		\$ <u>88,855.00</u>

# State of West Virginia **VENDOR PREFERENCE CERTIFICATE**


Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
2. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
3. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
4. **Application is made for 5% resident vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: Blue Bird Bus Sales of Pittsburgh, Inc.      Signed:  Jeff Pschirer  
DPA Blue Bird Bus Sales of West Virginia

Date: December 1, 2011      Title: Vice President, School Bus Sales

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. SBUS12

STATE OF WEST VIRGINIA  
Purchasing Division

# PURCHASING AFFIDAVIT

**West Virginia Code §5A-3-10a states:** No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: Blue Bird Bus Sales of Pittsburgh, Inc. DBA Blue Bird Bus Sales of West Virginia

Authorized Signature: [Signature] Jeff Pschirer Date: 11-23-11

State of Pennsylvania

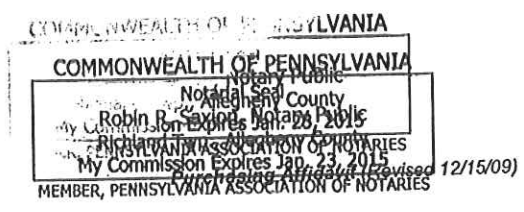
County of Allegheny, to-wit:

Taken, subscribed, and sworn to before me this 23 day of November, 2011.

My Commission expires January 23, 2015.

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]





State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
SBUS12

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
BUYER 42
304-558-8802

\*507143237      724-898-2472  
 BLUE BIRD BUS SALES OF PITT IN  
 5374 WILLIAM FLYNN HWY  
 ATTN: JEFF PSCHIRER  
 GIBSONIA PA 15044

VENDOR

SHIP TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/22/2011				

BID OPENING DATE: 12/01/2011      BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** ADDENDUM NO.01 *****  ADDENDUM ISSUED TO DISTRIBUTE THE PRE-BID SIGN-IN SHEETS, 2012 SCHOOL BUS SPECIFICATION ADDENDUM, QUESTION(S) & ANSWER(S) AND THE REVISED COST SHEET RESULTING FROM THE MANDATORY PRE-BID MEETING ON 11/07/2011.  STRIKE-THROUGH TEXT IS HEREBY DELETED.  BID OPENING DATE AND TIME REMAIN UNCHANGED AS 12/1/2011 AT 1:30 PM.  ***** NO OTHER CHANGES *****						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	(866) 521-2472	December 1, 2011
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Vice President, SBS	25-1228073	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

PRE-BID CONFERENCE  
SIGN IN SHEET

Request for Quotation Number:

sbus12

Date: 11.7.11

11/7/2011 14:00

Project Description:

School Buses

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name: IC Bus LLC  
 Firm Address: 4201 Winfield Rd  
Warrville, VA  
 Representative Attending: David Martin  
 Phone Number: 336-400-5035  
 Fax Number: 407 322 9129  
 Email Address: David.Martin@icbus.com

Firm Name: HERITAGE BUS SALES  
 Firm Address: 577 Golf Mountain Rd.  
Cross Lakes, VA 25313  
 Representative Attending: William Duncan  
 Phone Number: 304-769-0444  
 Fax Number: 304-769-0428  
 Email Address: bduncan@heritagetaks.com

Firm Name: Heritage Bus Sales  
 Firm Address: 577 Golf Mountain Rd.  
Cross Lakes WV 25313  
 Representative Attending: Chuck Bennett  
 Phone Number: 304-769-0444  
 Fax Number: 304-769-0428  
 Email Address: cbennett@heritagetaks.com

Firm Name: WU Truckside Dickson  
 Firm Address: \_\_\_\_\_  
 Representative Attending: Guy Misbet  
 Phone Number: 304.558.8802  
 Fax Number: \_\_\_\_\_  
 Email Address: \_\_\_\_\_

Firm Name: Matheny Motor Truck Co.  
 Firm Address: 50 Matheny Lane  
Mineral Wells, WV 26181  
 Representative Attending: Larry W Fowler  
 Phone Number: 304-485-4418  
 Fax Number: 304-489-0061  
 Email Address: LFW@mathenymotors.com

Firm Name: MATHEW MOTOR TRUCK COMPANY  
 Firm Address: P.O. BOX 1304  
PARKERSBURG, WV 26102-1304  
 Representative Attending: MIKE MATHEW  
 Phone Number: 304-485-4418 X601  
 Fax Number: 304-485-2577  
 Email Address: mmatheny@mathenymotors.com

PRE-BID CONFERENCE  
SIGN IN SHEET

Request for Quotation Number:

sbus12

Date:

11/7/2011 14:00

Project Description:

School Buses

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	<u>Blue Bird Bus Sales of PA, Inc</u>
Firm Address:	<u>Blue Bird Bus Sales of West Virginia 5374 William F. Howe Highway G. Brown Pa 15744</u>
Representative Attending:	<u>Jeff Peshina VP Sales</u>
Phone Number:	<u>724-898-2472</u>
Fax Number:	<u>724-898-2662</u>
Email Address:	<u>J.Peshina@BlueBirdPA.com</u>

Firm Name:	_____
Firm Address:	_____
Representative Attending:	_____
Phone Number:	_____
Fax Number:	_____
Email Address:	_____

Firm Name:	_____
Firm Address:	_____
Representative Attending:	_____
Phone Number:	_____
Fax Number:	_____
Email Address:	_____

Firm Name:	_____
Firm Address:	_____
Representative Attending:	_____
Phone Number:	_____
Fax Number:	_____
Email Address:	_____

Firm Name:	_____
Firm Address:	_____
Representative Attending:	_____
Phone Number:	_____
Fax Number:	_____
Email Address:	_____

Firm Name:	_____
Firm Address:	_____
Representative Attending:	_____
Phone Number:	_____
Fax Number:	_____
Email Address:	_____

## **SBUS12 Question(s) and Answer(s)**

### **Question #1:**

As stated on page 69 of the bid there are actually two classifications for the Type A and two classifications for the Type B buses depending on the GVWR of the vehicle. However on price page 74 the Type B does not limit the bid to a B1 or B2 but the Type A limits the bid to a Type A1 with no provision to bid a Type A2. Our request is that the Type A1 on the bid price page be changed from Type A1 to Type A with no limitation of A1 or A2. This change would pertain to both the 24 and 30 passenger Type A buses.

### **Answer:**

See revised "SBUS12 Pricing Pages" Document

## 2012 SCHOOL BUS SPECIFICATION ADDENDUM

All school buses shall be set for a maximum speed of 65mph and in the economy mode prior to delivery. County Transportation Directors may apply for a waiver to the West Virginia Department of Education's Executive Director of School Transportation.

Gear ratios shall be determined for the most economical mode and verified with the West Virginia Department of Education's Executive Director of School Transportation.

A maximum idle time shall be set at 10 minutes.

### BRAKES

- B. ABS automatic traction control system ~~should~~ shall be standard on units with air brakes
  - B. 1. d. Be protected by a desiccant typed air dryer, with an ADIP or equal spin-on replaceable filter.
  - B.2.g. A Schrader valve to charge the school bus air system in the event of a compressor failure shall be provided
  - h. Park brake release shall not be affected by any electrical failure.
  - i.. Have at least 7" X 16 ½" brake blocks.
  - j.. Be equipped with MGM long stroke welded clevis air chambers or equivalent.
  - k. Be equipped with ArvinMeritor slack adjusters or equivalent.
  - l. Rear axle shall be equipped with oil deflector (that will direct oil from the brake surface).  
EXCEPTION: Vehicles under 35 passenger.

### DIFFERENTIAL

- ~~A. Manufacturer's traction control device is permissible. An operator controlled traction differential may be supplied on rear axles of 19,000 pound capacity or greater.~~
- B-A. Purchaser shall specify differential ratios when order is submitted to chassis dealer.
- € B.. Speed will not exceed 70 miles per hour.

### EXHAUST SYSTEM

- A. Exhaust pipe, ~~muffler~~ After Treatment Device and tailpipe shall be outside the bus body and attached to the chassis, with hangers designed to accommodate expansion and contraction of the system without damage to the system or hanger(s).



- B. Tailpipe shall be constructed of a corrosion-resistant tubing material at least equal in strength and durability to 16 gauge steel tubing according to manufacturers' standard.

### FUEL, ALTERNATE

- C. Compressed Natural Gas (CNG) or Propane

### HORN(S)

- D. Optional Covers shall be utilized provided to keep moisture out of horns.

### INSTRUMENTS AND INSTRUMENT PANEL

- A3. Voltmeter with graduated scale to 16 volts. EXCEPTION: Ammeter may be substituted on Type AI, D and B vehicles under 35 passengers.
10. Automatic transmission temperature gauge. EXCEPTION: Type AI, D and B vehicles under 35 passengers.
11. Tachometer. EXCEPTION: Type AI, D and B vehicles under 35 passengers.

### POWER AND GRADEABILITY

#### DIESEL POWER

Passenger  
Capacity  
84 - 90

Minimum Gross  
Horsepower/Torque  
2450HP/620

- ~~5. An original equipment, manufacturer's installed closed combustion fuel fired heater is permissible in lieu of a block heater if approved by an independent certified testing laboratory and with approval of the State Executive Director of School Transportation.~~
6. 5. Warranty for the engine shall be 5 years/100,000 miles. All available warranty information must be provided to the purchaser.
7. 6. Noise acoustical abatement package is recommended. EXCEPTION: Rear engine vehicles.

### CONSTRUCTION

- G. Bus body shall meet ~~NSTS~~ for the Colorado Rack Test

### DOORS

- A. Service Door

3. Service door shall have minimum horizontal opening of 24" and minimum vertical opening

of 68". ~~Type AII vehicles shall have a minimum opening area of 1200 square inches.~~

## EMERGENCY EXITS

- E. Each emergency exit shall comply with FMVSS 217 and ~~NSTS~~ the present adopted version of the National School Transportation Specifications.

## GLAZING

Tinted glass may be installed in all doors, windows and windshield. Tinted plastic, which complies with all applicable standards, may be installed in windows to the rear of the operator's compartment.

## HEATERS

- K. There shall be a ~~water flow regulating valve~~ water flow control method to control temperature installed for convenient operation by the operator. ~~EXCEPTION: Type AI and II and D vehicles located at or near the engine.~~

## STEPS

- D.2. The step tread shall have a 1.5" white, skid resistant, pebble type nosing that contrasts in color by at least 70% measured in accordance with the contrasting color specification in 36CFR, Part 1192, ADA of the current National School Transportation Specification and Procedure and is an integral piece without any joint extending to the leading edge of the nosing turndown. The vertical surface of the nose shall be smooth.

## STORAGE COMPARTMENT

Two metal compartment of adequate strength and capacity for storage of tire chains, tow chains, and such tools as may be necessary for minor repairs shall be provided. Such storage compartment shall be located outside passenger compartment. The dimensions of this compartment shall be approximately 25" long, 16" wide and 12" high, mounted in ~~right side of body skirt below floor~~ located in front of rear axle assembly properly drained. ~~EXCEPTION: Type AII vehicles are not required to meet this standard.~~

## TRANSMISSION

- A. Warranty for the transmission ~~should~~ shall be 5 yrs. unlimited mileage.

## WINDSHIELD AND WINDOWS

- F. Latch shall be designed to latch positively and securely, ~~with ease of release that would enable pupils to open in an emergency.~~

## **WIRING**

- I. There shall be a manual noise suppression switch installed in the control panel. The switch shall be labeled and alternately colored. This switch shall be an on/off type (shall not be momentary type) that de-activates body equipment that produces noise, including at least, the AM/FM radio, heaters, air conditioners, fans and defrosters. This switch shall not de-activate safety systems, such as windshield wipers or lighting systems.

## **SPECIAL EDUCATION SCHOOL BUS**

### **FASTENING DEVICES**

- A.9. The floor anchorage track system shall consist of 4 tracks and shall be "L" type.

### **~~Fire Blanket~~ FIRE BLANKET**

A fire blanket shall be provided with a storage pouch mounted to the wall conveniently located and identified as a fire blanket. The fire blanket shall meet CRR 16 part 1610 standard for flammability of clothing. Blanket shall be approximately 62 inches X 80 inches.