

January 23, 2012

**State of West Virginia  
Department of Administration  
2019 Washington Street E  
Charleston, WV 25305  
ATTN: Purchasing Division  
RFQ #: MEDSUP12**

We regret that we must return a response of "NO OFFER" for the above request. Moore Medical LLC cannot comply with the contract as stated; although, we would like to offer the following terms to the State of West Virginia state agencies and political subdivisions.

- ❖ An 18% trade discount off our current website pricing is being offered. Please be aware that prices are subject to change and that the discount will be applied to current pricing at the time of purchase.
- ❖ The discount is not to be combined with any special sales or promotions. Please call for price confirmation as certain items such as biologicals, injectables, vaccines, furniture, equipment and manikins are excluded from the discount.
- ❖ You are responsible for Ship on Ice (SOI) fees of \$6.95 for items requiring refrigeration and Hazard (HSD) fees of \$27.50 for items the Department of Transportation has determined need special handling.
- ❖ Payment terms are net 30 days.
- ❖ Please attention your purchase order to the Bid/Quote Department
- ❖ Orders may be submitted via phone, fax, e-mail or web.
- ❖ To activate the trade discount please contact your account representative, Bonnie Samsel at 1-800-234-1464 x 5497 or bsamsel@mooremedical.com to complete.

We look forward to a successful relationship and appreciate the opportunity to serve you.

Sincerely,



**Sandra Wollschlager**  
**AMS Certified**  
Contract Administration Manager  
**Moore Medical LLC**  
Bids and Quotes  
1690 New Britain Avenue  
Farmington, CT 06034  
Tel 1.800.234.1464  
Fax 1.877.354.5916  
Website [www.mooremedical.com](http://www.mooremedical.com)

RECEIVED

2012 JAN 26 AM 11:46

WV PURCHASING  
DIVISION