

1089 PARK WEST BLVD
GREENVILLE, SC 29611
864 272-1549
Fax 864-272-1569



Fax

To: Tara Lyle

From: Rob Mays

Fax: 304-558-4115

Pages: 14

Phone:

Date: 05/30/2012

Re: Medsup12A

cc:

- Urgent
- For Review
- Please Comment
- Please Reply
- Please Recycle

Please see attached bid. Originals and catalog with follow by US Mail.

Robert R Mays III, MBA, AMS
Medicare Manager/Compliance Officer
Grove Medical, Inc.
1089 Park West Blvd.
Greenville, SC 29611
Ph: 864.272.1549 Fax:864.269.1569
robm@grovemedical.com

ACCREDITED
IN MEDICAL SALES

Website: www.GroveMedical.com
Blog: www.grovemedical.wordpress.com

Buyer: TL/32

REQ. NO: MEDSUP12A

OPEN: May 30, 2012

1:30 pm

RECEIVED
2012 MAY 29 PM 12:55
WV PURCHASING
DIVISION



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
MEDSUP12A

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
TARA LYLE
304-558-2544

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

BID TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
05/04/2012				

BID OPENING DATE: **05/30/2012** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	QTY. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		475-00-99-001	<i>see attached</i>	<i>see attached</i>
<p>MEDICAL SUPPLIES</p> <p>REQUEST FOR QUOTATION</p> <p>THE PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO FURNISH MEDICAL SUPPLIES TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.</p> <p>NOTE: AN ELECTRONIC VERSION OF MEDSUP12 PRICING PAGES CAN BE FOUND AT: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/NEWBUL.HTM VENDOR MUST SUBMIT A PAPER BID WITH THE MEDSUP10 BID.</p> <p>THE PAPER COPY SHALL PREVAIL IF ANY DIFFERENCE EXISTS BETWEEN THE ELECTRONIC COPY AND THE PAPER BID SUBMITTED.</p> <p>INQUIRIES:</p> <p>WRITTEN QUESTIONS WILL BE ACCEPTED UNTIL CLOSE OF BUSINESS ON 05/15/2012. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>TARA LYLE DEPARTMENT OF ADMINISTRATION</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: <i>Kolbit R. Mayfield</i>	TELEPHONE: <i>864-272-1549</i>	DATE: <i>5/30/12</i>
TITLE: <i>Medicare Manager</i>	FEIN: <i>57-08166600</i>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25306-0130

Request for Quotation

RFQ NUMBER
MEDSUP12A

PAGE
2

ADDRESS FOR CORRESPONDENCE OR DELIVERY OF
TARA LYLE
304-558-2544

VENDOR

RFQ COPY
TYPE NAME/ADDRESS HERE

BUYER

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
05/04/2012				

BID OPENING DATE: 05/30/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	QTY NO	ITEM NUMBER	UNIT PRICE	AMOUNT
PURCHASING DIVISION 2019 WASHINGTON STREET EAST CHARLESTON, WV 25305 FAX: 304-558-4115 EMAIL: TARA.L.LYLE@WV.GOV ***** THIS IS A DISCOUNT FROM LIST CONTRACT. ALL MEDICAL SUPPLIES IN BIDDER'S HARD COPY CATALOG SHALL BE COVERED AT THE DISCOUNT LISTED ON THE PRICING PAGES. ***** EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: Robert R. Mang	TELEPHONE: 864-272-1549	DATE: 5/30/12
TITLE: Medicare Manager	FEIN: 57-0806600	ADDRESS CHANGED TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
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 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
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PAGE
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ADDRESS CORRESPONDENCE TO ATTENTION OF
TARA LYLE 304-558-2544

RFQ COPY

TYPE NAME/ADDRESS HERE

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
05/23/2012				

BID OPENING DATE: 05/30/2012 BID OPENING TIME: 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
1. QUESTIONS AND ANSWERS ATTACHED.						
2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.						
END OF ADDENDUM NO. 1						
0001	1	EA		475-00-99-001	see attached	See attached
MEDICAL SUPPLIES						
***** THIS IS THE END OF RFQ MEDSUP12A ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Robert R. May</i>	TELEPHONE 864-272-1549	DATE 5/30/12
TITLE Medicare Manager	FON 57-0866600	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

006

EXHIBIT 10

REQUISITION NO.: MEOSUP12A

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED
ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY
PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1

NO. 2

NO. 3

NO. 4

NO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE
ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR
MUST CLEARLY UNDERSTAND THAT ANY VERBAL
REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY
ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES
AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE
INFORMATION ISSUED IN WRITING AND ADDED TO THE
SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

Robert R. Mayo III

SIGNATURE

Grove Medical, Inc.

COMPANY

5/30/12

DATE

RFQ No. MEDSUP12A

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §6A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit, or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §81-5-3), It is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Grove Medical, Inc.

Authorized Signature: Robert R. May Date: 5/30/12

State of South Carolina

County of Greenville to-wit:

Taken, subscribed, and sworn to before me this 30th day of May, 2012

My Commission expires 8/29, 2021.

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

WEDSUP12A- PRICING PAGE

VENDOR SHOULD COMPLETE ALL COLUMNS						Discounted Unit Price Calculation					Bid Total Calculation			
Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
All references to brand names are for illustration purposes only and vendors may bid the brand listed or an equal product.														
Item #	Product Category	Description	Manufacturer	Mfg. #	Size/AM	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
1	Alginate Dressings	Kelonic	Comvivo - Bristol Myers	165210	2'X2'	\$27.20	10	\$2.72	35%	\$1.77	1 - Dressing	5,000.00	\$1.77	\$8,840.16
2	Alginate Dressings	Kelonic	Comvivo - Bristol Myers	165212	3'X4 3/4'	\$37.64	10	\$3.76	35%	\$2.44	1 - Dressing	5,000.00	\$2.44	\$12,209.56
3	Alginate Dressings	Flexon Plus Collagen	Johnson & Johnson	2581	2'X2'	\$67.75	10	\$6.78	35%	\$4.37	1 - Dressing	5,000.00	\$4.37	\$21,859.54
4	Alginate Dressings	Flexon Plus Collagen	Johnson & Johnson	2582	4'X4 3/8'	\$172.76	10	\$17.28	35%	\$11.35	1 - Dressing	5,000.00	\$11.35	\$56,747.47
5	Collagen Dressing	Phenogran Matrix	Johnson & Johnson	PC019	10.1 sq. in.	\$172.87	10	\$17.28	35%	\$11.16	1 - Dressing	5,000.00	\$11.16	\$55,776.51
6	Compression Bandages	Selacres	Comvivo - Bristol Myers	163602	4'X120'	\$225.84	5	\$22.23	35%	\$14.22	1 - Bandage	10,000.00	\$14.22	\$142,168.16
7	Compression Bandages	Scarpone	Comvivo - Bristol Myers	659547	4'X12 yds.	\$225.84	5	\$22.23	35%	\$14.22	1 - Bandage	10,000.00	\$14.22	\$142,168.16
8	Faun Dressings	Lyciform	Comvivo - Bristol Myers	165255	4'X4'	\$41.89	10	\$4.17	35%	\$2.69	1 - Dressing	5,000.00	\$2.69	\$13,451.26
9	Faun Dressings	Lyciform	Comvivo - Bristol Myers	165255	4'X4'	\$45.71	10	\$4.57	35%	\$2.95	1 - Dressing	5,000.00	\$2.95	\$14,746.33
10	Faun Dressings	Tiee Hydrogel/Matrix Adh.	Johnson & Johnson	NEL103	2 3/4'X3 1/2'	\$41.89	10	\$4.17	35%	\$2.69	1 - Dressing	5,000.00	\$2.69	\$13,451.26
11	Faun Dressings	Tiee Hydrogel/Matrix Adh.	Johnson & Johnson	NEL103	7'X7'	\$41.89	5	\$8.34	35%	\$5.38	1 - Dressing	5,000.00	\$5.38	\$26,932.55
12	Hydrocolloids	AquaGel AG HydroFiber	Comvivo - Bristol Myers	410706	2'X2'	\$79.40	10	\$7.94	35%	\$4.87	1 - Hydrocolloid	5,000.00	\$4.87	\$24,327.61
13	Hydrocolloids	AquaGel AG HydroFiber	Comvivo - Bristol Myers	410710	6'X6'	\$110.36	5	\$22.07	35%	\$14.06	1 - Hydrocolloid	5,000.00	\$14.06	\$220,276.31
14	KU-DERM	Hydrocol. Wound Dressing	Johnson & Johnson	H208102	2'X2'	\$40.35	20	\$2.02	35%	\$1.20	1 - Dressing	5,000.00	\$1.20	\$6,509.46
15	KU-DERM	Hydrocol. Wound Dressing	Johnson & Johnson	H208107	3.15'X4 3/4"	\$49.26	10	\$4.93	35%	\$3.16	1 - Dressing	5,000.00	\$3.16	\$15,816.32
17	Oil Impregnation	Non-Adhesive Dressing	Kendall	6112	5'X5'	\$364.51	600	\$0.57	35%	\$0.37	1 - Dressing	2,500.00	\$0.37	\$926.39
18	Oil Impregnation	Non-Adhesive Dressing	Kendall	6118	6'X6'	\$189.64	72	\$2.34	35%	\$1.51	1 - Dressing	2,600.00	\$1.51	\$3,774.11
19	Packing Strips	MUGALZE	Johnson & Johnson	6785	1/4'X3 yds.	\$54.18	12	\$4.52	35%	\$2.91	1 - Strip	5,000.00	\$2.91	\$14,567.62
20	Packing Strips	MUGALZE	Johnson & Johnson	6751	1/2'X5 yds.	\$82.97	12	\$4.37	35%	\$2.82	1 - Strip	5,000.00	\$2.82	\$14,094.45
21	Petroleum Gauze	ADAPTIC PG Non-Adherent	Johnson & Johnson	2042	1'X5'	\$1.07	5	\$1.07	35%	\$0.68	1 - Gauze	2,500.00	\$0.68	\$1,726.78
22	Petroleum Gauze	ADAPTIC PG Non-Adherent	Johnson & Johnson	2047	5'X5'	\$72.75	200	\$1.50	35%	\$0.85	1 - Gauze	2,500.00	\$0.85	\$2,139.81
23	Silber Dressings	Caracol	Kendall	3338	6'X6 3/4"	\$282.38	36	\$2.65	35%	\$1.70	1 - Dressing	5,000.00	\$1.70	\$8,459.00
24	Transparent Dressings	BICLUSIVE Sterile	Johnson & Johnson	2474	1 5/8'X2 5/8"	\$48.34	100	\$0.47	35%	\$0.30	1 - Dressing	5,000.00	\$0.30	\$1,515.20
25	Transparent Dressings	BICLUSIVE Sterile	Johnson & Johnson	2475	3'X4'	\$48.34	50	\$0.84	35%	\$0.50	1 - Dressing	5,000.00	\$0.50	\$3,022.54
26	Transparent Dressings	BIOPATCH-Adhesive/sterile	Johnson & Johnson	2180	1" Gauze	\$51.82	50	\$1.04	35%	\$0.67	1 - Dressing	5,000.00	\$0.67	\$3,343.34
27	Wound Cleaners	Sorb-Clase	Coloplast	1065	6 oz.	\$43.96	72	\$1.57	35%	\$0.96	1 - Can	10,000.00	\$0.96	\$9,882.29
28	Wound Cleaners	Optipore Sponge	Comvivo - Bristol Myers	121196	-	\$54.33	20	\$2.18	35%	\$1.40	1 - Can	10,000.00	\$1.40	\$14,038.57
29	Wound Cleaners	SAP-CLEANS AF	Comvivo - Bristol Myers	165712	12 oz.	\$68.18	72	\$1.36	35%	\$0.83	1 - Can	10,000.00	\$0.83	\$8,729.58
30	Xarolon Gauze	ADAPTIC X - Non-Adherent	Johnson & Johnson	2096	1'X5'	\$219.33	200	\$1.08	35%	\$0.70	1 - Gauze	5,000.00	\$0.70	\$3,469.94
31	Xarolon Gauze	ADAPTIC X - Non-Adherent	Johnson & Johnson	2097	5'X5'	\$272.73	200	\$1.36	35%	\$0.86	1 - Gauze	5,000.00	\$0.86	\$4,369.82
32	ABD Pads	Sterile	Kendall	7198	5'X5'	\$66.27	432	\$0.22	35%	\$0.14	1 - Pad	2,500.00	\$0.14	\$346.31

MED SUP 12A- PRICING PAGE

VENDORS SHOULD COMPLETE ALL COLUMNS						Discounted Unit Price Calculation					Bid Total Calculation			
Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
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Item #	Product Category	Description	Manufacturer	Mfg. #	Size/Qty	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purpose)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
33	ABD Pad	Starch	Kendal	7158	6"x9"	\$64.80	216	\$0.30	35%	\$0.19	1 - pad	2,600.00	\$0.19	\$484.35
34	Antibio Adhesive Dressing	Excilon AMO	Kendal	7669	2"x2"	\$380.25	700	\$0.54	35%	\$0.35	1 - Dressing	2,600.00	\$0.35	\$877.05
35	Antibio Adhesive Dressings	Excilon AMO	Kendal	7668	4"x4"	\$222.85	300	\$0.74	35%	\$0.48	1 - Dressing	2,600.00	\$0.48	\$1,188.91
36	Bandage Wraps	3M Coban-Self-Adherent	3M HealthCare	1551	1"x6" yds.	\$35.15	50	\$1.17	35%	\$0.76	1 - Bandage	10,000.00	\$0.76	\$7,560.77
37	Bandage Wraps	3M Coban-Self-Adherent	3M HealthCare	1852	2"x6" yds.	\$57.60	24	\$2.40	35%	\$1.56	1 - Bandage	10,000.00	\$1.56	\$15,487.20
38	Compressible Dressings	Oxycel	DeRoyal	46-041	4"x4"	\$123.88	200	\$0.62	35%	\$0.40	1 - Dressing	2,500.00	\$0.40	\$1,079.92
39	Compressible Dressings	Oxycel	DeRoyal	46-042	4"x6"	\$244.36	200	\$1.22	35%	\$0.79	1 - Dressing	2,600.00	\$0.79	\$1,871.07
40	Cover Dressings	MediCare Soft Cloth Tape, etc.	3M HealthCare	2554	5.75"x3.5"	\$120.80	200	\$0.70	35%	\$0.45	1 - Dressing	6,000.00	\$0.45	\$2,526.23
41	Cover Dressings	MediCare Soft Cloth Tape, etc.	3M HealthCare	2555	5.75"x3.75"	\$210.87	600	\$1.05	35%	\$0.68	1 - Dressing	5,000.00	\$0.68	\$3,401.86
42	Gauze Sponges	Curex Sponge	Kendal	7776	2"x2"	\$12.75	5000	\$0.03	35%	\$0.02	1 - Sponge	5,000.00	\$0.02	\$89.02
43	Gauze Sponges	Curex Sponge	Kendal	7772	4"x4"	\$69.31	1200	\$0.06	35%	\$0.04	1 - Sponge	6,000.00	\$0.04	\$189.36
44	Tape - Clear	Transpore	3M HealthCare	1527-2	2"x10 yds.	\$210.91	60	\$3.52	35%	\$2.27	1 - box	10,000.00	\$2.27	\$22,633.37
45	Tape - Clear	Transpore	3M HealthCare	1527-3	3"x10 yds.	\$221.82	60	\$3.69	35%	\$2.39	1 - box	10,000.00	\$2.39	\$25,785.11
46	Tape - Cloth	Medipore	3M HealthCare	2952	2"x10 yds.	\$97.36	12	\$8.11	35%	\$5.24	1 - item	10,000.00	\$5.24	\$52,355.34
47	Tape - Cloth	Medipore	3M HealthCare	2954	4"x10 yds.	\$186.05	12	\$15.50	35%	\$9.97	1 - item	10,000.00	\$9.97	\$99,203.29
48	Tape - Paper	Microport	3M HealthCare	1525-1	1"x10 yds.	\$110.87	120	\$0.92	35%	\$0.60	1 - item	6,000.00	\$0.60	\$2,882.05
49	Tape - Paper	Microport	3M HealthCare	1525-2	2"x10 yds.	\$110.51	120	\$0.92	35%	\$0.60	1 - item	5,000.00	\$0.60	\$3,064.15
50	Tape - Resection	Microport	3M HealthCare	1525-2	2"x5 1/2 yds.	\$214.56	30	\$7.15	35%	\$4.64	1 - item	6,000.00	\$4.64	\$19,212.02
51	Anti-Eructile Stockings	TED Knee Length	Kendal	7871	Small	\$118.64	12	\$9.88	35%	\$6.42	1 - pair	6,000.00	\$6.42	\$31,261.53
52	Anti-Eructile Stockings	TED Knee Length	Kendal	7115	Medium	\$166.64	12	\$13.88	35%	\$9.02	1 - pair	5,000.00	\$9.02	\$31,361.55
53	Anti-Eructile Stockings	TED Knee Length	Kendal	7205	Large	\$116.64	12	\$9.72	35%	\$6.31	1 - pair	6,000.00	\$6.31	\$31,361.58
54	Anti-Eructile Stockings	TED Thigh Length	Kendal	3129	Small	\$95.15	8	\$11.89	35%	\$7.72	1 - pair	5,000.00	\$7.72	\$52,769.41
55	Anti-Eructile Stockings	TED Thigh Length	Kendal	8416	Medium	\$89.13	8	\$11.14	35%	\$7.23	1 - pair	5,000.00	\$7.23	\$52,769.41
56	Anti-Eructile Stockings	TED Thigh Length	Kendal	3728	Large	\$89.13	8	\$11.14	35%	\$7.23	1 - pair	5,000.00	\$7.23	\$52,769.41
57	Deodorant	Deo Lady Speed Stick	Softpak	9635e	1.5 oz.	\$28.57	16.8	\$1.70	35%	\$1.10	1 oz.	5,000.00	\$1.10	\$5,479.29
58	Deodorant	Men's Speed Stick	Softpak	9603e	2.0 oz.	\$30.71	24	\$1.28	35%	\$0.83	1 oz.	5,000.00	\$0.83	\$4,129.58
59	1 Ph Phacel Tablet	Preference No: Precium	Osegle Pa:Kc	48103	7.62"X3"	\$05.45	3000	\$0.02	35%	\$0.01	1 - tablet	10,000.00	\$0.01	\$119.12
60	Eccobury Wipes Double	1/2 narrow combe-1/2 wide combe	N/A	N/A	6"	\$55.73	180	\$0.31	35%	\$0.20	1 - comb	2,600.00	\$0.20	\$508.44
61	Lotions & Creams	Provon	Provon	4251-04	4 oz.	\$93.05	100	\$0.93	35%	\$0.60	1 oz.	5,000.00	\$0.60	\$1,560.88
62	Lotions & Creams	Provon	Provon	4251-12	12 oz.	\$135.60	300	\$0.45	35%	\$0.29	1 oz.	6,000.00	\$0.29	\$1,709.35
63	Lotions & Creams	Provon	Provon	4251-04	1 Gal.	\$54.85	4	\$13.71	35%	\$8.91	1 Gal.	2,500.00	\$8.91	\$22,041.00

MEDSUP12A- PRICING PAGE

VENDORS SHOULD COMPLETE ALL COLUMNS														
Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
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Item #	Product Category	Description	Manufacturer	Mfg. #	Size/Qty	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purpose)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
64	Oral Care	Toothpaste - Gently proflexion	Colgate	50200	.80 oz.	\$22.95	3871	\$0.60	55%	\$0.255	15 oz.	10,000.00	\$0.58	\$5,782.06
65	Oral Care	Toothpaste - Gently proflexion	Colgate	50800	2.7 oz.	\$49.22	72	\$0.68	55%	\$0.244	1 oz.	5,000.00	\$0.44	\$2,225.67
66	Oral Care	Toothbrush - Med. Softness	N/A	1106	Adult	\$157.60	1250	\$0.10	55%	\$0.05	1 - toothbrush	10,000.00	\$0.06	\$615.72
67	Oral Care	Toothbrush - Soft Softness	N/A	N/A	Adult	\$285.91	1440	\$0.20	55%	\$0.15	1 - toothbrush	5,000.00	\$0.13	\$655.54
68	Oral Care	Toothbrush - Soft Softness	N/A	N/A	Child	\$92.45	1440	\$0.06	55%	\$0.04	1 - toothbrush	5,000.00	\$0.04	\$202.86
69	Oral Care	Alcohol-Free Mint Mouthwash	Antibacterial	N/A	4oz.	\$20.50	240	\$0.11	55%	\$0.07	1 oz.	10,000.00	\$0.07	\$708.76
70	Oral Care	Toothbrush Stripes whitening Dentifrice	Scope Products	5502	ADULT	\$125.00	1000	\$0.15	35%	\$0.09	1 bar.	10,000.00	\$0.08	\$806.62
71	Oral Care	Effervescent Denture Cleanser	PFIZER	63636	Tablets	\$80.91	2160	\$0.04	35%	\$0.03	1 - tablet	5,000.00	\$0.03	\$135.80
72	Oral Care	Effervescent Denture Adhesive Cream	PFIZER	63635	2.6 oz.	\$174.55	144	\$1.21	35%	\$0.78	1 oz.	5,000.00	\$0.78	\$3,911.04
73	Personal Care	Baby Powder	Denorex Industries	8908	4 oz.	\$41.02	192	\$0.21	35%	\$0.14	1 oz.	10,000.00	\$0.14	\$1,378.86
74	Personal Care	Baby Powder w/ Cornstarch	Denorex Industries	60360	3.6 oz.	\$42.22	168	\$0.25	35%	\$0.16	1 oz.	10,000.00	\$0.16	\$1,621.70
75	Shaving Products	Razor Personal Twin Blade	American safety Razor	75-0022	Stand. VIL	\$172.73	72	\$2.40	35%	\$1.55	1 - razor	5,000.00	\$1.55	\$7,740.48
76	Shaving Products	Shave Cream w/ Aloe	Oral-B	60512	11 oz.	\$18.55	132	\$0.11	35%	\$0.07	1 oz.	5,000.00	\$0.07	\$355.65
77	Tongue Blades	Soft-Tongue Blades	GS Select	22-5685	Stand. Size	\$22.65	4000	\$0.02	35%	\$0.01	1 - blade	10,000.00	\$0.01	\$145.16
78	Hand Disinfectants	Proven Lotion Soap - Antimicrobial	Proven	2118-6	1000 ml.	\$75.60	5000	\$0.01	35%	\$0.01	1 oz.	6,000.00	\$0.01	\$30.64
79	Hand Disinfectants	Proven Lotion Soap - Antimicrobial	Proven	4218-54	Peel Gel Can	\$65.80	4	\$16.72	35%	\$10.78	1 - gallon	5,000.00	\$10.75	\$53,955.15
80	Hand Disinfectants	Dispenser	Proven	4022-12	1000 ml.	\$195.35	32000	\$0.02	35%	\$0.01	1 ml.	10,000.00	\$0.01	\$106.59
81	Hand Sanitizers	Proven Antimicrobial Hand Gel	Johnson & Johnson	37008	6 oz.	\$83.38	238	\$0.22	35%	\$0.14	1 oz.	5,000.00	\$0.14	\$706.83
82	Hand Sanitizers	Proven Antimicrobial Hand Gel	Johnson & Johnson	37432	32 oz.	\$403.11	304	\$0.65	55%	\$0.41	1 oz.	5,000.00	\$0.41	\$2,042.05
83	Personal Protection	Surgical Masks	3M Health Care	18304	One Size	\$33.33	300	\$0.11	35%	\$0.07	1 - mask	5,000.00	\$0.07	\$356.48
84	Personal Protection	Surgical Masks w/whisper	3M Health Care	1880	One Size	\$158.62	120	\$1.32	35%	\$0.85	1 - mask	5,000.00	\$0.85	\$4,284.00
85	Personal Protection	Booster Cup - Blue	GS Select	43420	24"	\$28.56	300	\$0.06	35%	\$0.03	1 - cup	6,000.00	\$0.03	\$170.10
86	Personal Protection	Isolation Gown - Fluid Impervious	GS Select	40535	One Size	\$45.07	50	\$0.90	35%	\$0.58	1 - gown	6,000.00	\$0.58	\$2,908.27
87	Personal Protection	Shoe Cover - Ur-Size	GS Select	46502	Uni-Size	\$25.89	500	\$0.08	35%	\$0.06	1 - pad	6,000.00	\$0.06	\$129.45
88	Infection Control	Alcohol - Betts	N/A	N/A	12 oz.	\$71.60	384	\$0.11	55%	\$0.07	1 oz.	1,000.00	\$0.07	\$72.60
89	Infection Control	Alcohol Prep Pads	N/A	N/A	N/A	\$38.00	4000	\$0.01	55%	\$0.01	1 - pad	100.00	\$0.01	\$0.63
90	First Aid Kits	Basic First Aid Kit - Commercial	N/A	N/A	Min. 200 Items	\$41.29	1	\$41.29	35%	\$26.84	1 - kit	2,500.00	\$26.84	\$95,611.00
91	First Aid Kits	Advanced First Aid Kit - Commercial	N/A	N/A	Min. 500 Items	\$89.80	1	\$89.80	35%	\$57.95	1 - kit	2,500.00	\$57.95	\$144,669.25
92	First Aid Kits	Basic First Aid Kit - Com. Home, Office	N/A	N/A	Min. 150 Items	\$30.38	1	\$30.38	35%	\$19.80	1 - kit	2,500.00	\$19.80	\$49,010.54

MEDSUP (2A- PRICING PAGE

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Item #	Product Category	Description	Manufacturer	Mfg. #	Size/Pk	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
93	First Aid Kits	Mult First Aid Kit - Instructions Use - Portable Re-Seal	N/A	N/A	Mult 25 Items	\$15.95	1	\$15.95	35%	\$10.29	1 - kit	2,500.00	\$10.29	\$25,731.04
94	Lotion & Creams	Reah Cream	N/A	N/A	4 oz	\$1.73	1	\$0.43	35%	\$0.28	1 oz	6,000.00	\$0.28	\$1,395.60
95	Lotion & Creams	Baby Lotion - Pink	Audicare	62-7234	4 oz	\$25.00	384	\$0.18	35%	\$0.12	1 oz	6,000.00	\$0.12	\$596.88
96	Lotion & Creams	Hand & Body	Audicare	62-7804	4 oz	\$28.00	384	\$0.15	35%	\$0.10	1 oz	6,000.00	\$0.10	\$496.80
97	Vision Care	Eye Wash	N/A	N/A	6 oz	\$2.64	36	\$0.54	35%	\$0.35	1 oz	6,000.00	\$0.35	\$1,742.31
98	Vision Care	Saline Solution	N/A	N/A	8 oz	\$2.72	4	\$0.68	35%	\$0.35	1 oz	6,000.00	\$0.35	\$1,791.71
99	Vision Care	Padlet	N/A	N/A	2"	\$14.00	12	\$1.17	35%	\$0.75	1 - pack	3,000.00	\$0.75	\$3,764.25
104	Misc.	Adult EKG Electrode	PE39-2050	PE392050	-	\$225.45	3000	\$0.21	35%	\$0.14	1 - electrode	800.00	\$0.14	\$103.62
106	Catheter	Foley 2FR 6 CC	Foley	F021	-	\$15.15	10	\$1.01	35%	\$1.04	1 - Catheter	200.00	\$1.04	\$208.17
107	Catheter	Catheter 1.5, 2L, Gr X 1"	Foley	F020	-	\$86.40	200	\$3.05	35%	\$1.97	1 - Catheter	80.00	\$1.97	\$167.24
109	Misc.	Genital Order	N/A	90702-05	Large	\$7.11	1	\$7.11	35%	\$4.59	1 - Order	200.00	\$4.59	\$917.62
109	Misc.	Crotchies - Adult	N/A	948EDCA	Large	\$184.29	18	\$20.79	35%	\$13.41	1 - Pair	200.00	\$13.41	\$2,682.67
110	Misc.	Egg Crate Mattress	N/A	N/A	Hospit. Bed	\$718.50	34	\$3.27	35%	\$2.11	1 - mattress	1,000.00	\$2.11	\$2,111.65
111	Misc.	Exam Table Paper - 20"	N/A	N/A	20"	\$27.30	37	\$0.12	35%	\$0.01	1 - table	160.00	\$0.01	\$201.01
112	Misc.	Ear Probe Covers	Genius	68854-810265	-	\$232.00	2400	\$0.12	35%	\$0.08	1 - cover	305.00	\$0.08	\$23.93
113	Catheter	2L Gr Catheter	Intrac	F055022	220s X 34"	\$169.18	10	\$3.36	36%	\$2.17	1 - Catheter	100.00	\$2.17	\$217.06
114	Misc.	Needle	N/A	208003040	18 Ga X 1"	\$85.90	2000	\$0.04	35%	\$0.03	1 - needle	600.00	\$0.03	\$13.67
116	Misc.	Spoons, Adult	N/A	20614	Adult Large	\$176.29	45	\$3.87	35%	\$2.37	1 - pack	700.00	\$2.37	\$1,659.00
116	Misc.	SpOut, Adult Lending Gait	N/A	M1740-05	N/A	\$47.45	1	\$47.45	35%	\$30.62	1 - spout	100.00	\$30.62	\$3,061.65
117	Misc.	Suture Removal Tray	N/A	F285005	N/A	\$50.00	90	\$1.00	35%	\$0.65	1 - tray	700.00	\$0.65	\$478.81
118	Syringe 3cc Luer Lock	Syringe 3cc Luer Lock	N/A	F515954	N/A	\$21.82	300	\$0.10	35%	\$0.07	1 - syr	300.00	\$0.07	\$19.80

Total Bid Cost \$1,875,239.94

List of Discount Percentages:	
(Use additional sheets if needed for number of discount percentages being offered.)	
Category	DISCOUNT PERCENTAGE
1 WOUND CARE PRODUCTS	35.47

MEDSJP12A- PRICING PAGE

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Item #	Product Category	Description	Manufacturer	Mfg. #	Size/ML	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Units (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
I	PERSOAL CARE PRODUCTS					35.47								
II	INFECTION CONTROL					35.47								
III	FIRST AID KITS					35.47								
IV	BAZY CARE PRODUCTS					35.47								
V	EYE CARE					35.47								
VI	OVER THE COUNTER MEDICATIONS					35.47								
VII	EXGICATH,CRUTCHES,MISC.					35.47								
VIII	MISCELLANEOUS DISCOUNT					35.47								

Vendors should complete the contact coordinator information below:

VENDOR NAME: Grove Medical Inc. PHONE: 864-272-1549

CONTRACT MANAGER: Robert R. Mays III (Please print) FAX: 864-272-1569

AUTHORIZED REPRESENTATIVE: [Signature] EMAIL: rchr.m@grove-medical.com

AUTHORIZED REPRESENTATIVE: Robert R. Mays III (Print) DATE: 5/30/12

GROVE MEDICAL

Item #	Brand Bid	Product #
1	HARTMAN	4570000
2	HARTMAN	46210000
3	HARTMAN	45780000
4	HARTMAN	45780000
5	HARTMAN	45780000
6	HARTMAN	45600000
7	HARTMAN	45600000
8	HARTMAN	4096000
9	HARTMAN	4096000
10	JOHNSON & JOHNSON	VT1100EN
11	HARTMAN	4096000
12	CONVATEC-BRISTOL MYERS	4037000
13	CONVATEC-BRISTOL MYERS	4037100
14	HARTMAN	48900000
15	HARTMAN	48900000
16	COLLOPLAST	11660
17	KENDALL	61100
18	KENDALL	61100
19	KENDALL	7801
20	KENDALL	7802
21	KENDALL	R 864E+09
22		
23	KENDALL	7508
24	DUNAL	45670
25	DUNAL	4112
26	HARTMAN	686700
27	COLOPLAST	1280
28	CONVATEC-BRISTOL MYERS	120180
29	CONVATEC-BRISTOL MYERS	162712
30	KENDALL	R 864E+09
31	KENDALL	R 864E+09
32	KENDALL	71800
33	KENDALL	71000
34	KENDALL	7000
35	KENDALL	7000
36	HARTMAN	45120000
37	HARTMAN	4520000
38	BERDYAL	46-000
39	BERDYAL	4-000

GROVE MEDICAL

Item #	Brand Blk	Product #
40	HARTMAN	4580-070
41	HARTMAN	4580-070
42	HARTMAN	440100
43	HARTMAN	440104
44	3M HEALTH CARE	1827-2
45	3M HEALTH CARE	1827-3
46	3M HEALTH CARE	2862
47	3M HEALTH CARE	2864
48	3M HEALTH CARE	1829-1
49	3M HEALTH CARE	1829-2
50	3M HEALTH CARE	1829-2
51	KENDALL	7071
52	KENDALL	7119
53	KENDALL	7202
54	KENDALL	3720
55	KENDALL	3418
56	KENDALL	3722
57	DUAL LADY SPEED STICK	60292
58	WIBINGEN SPEED STICK	60902
59	QUEBEX	21420
60	DONVAN	0025
61	PROVON	4221-04
62	PROVON	4224-12
63	PROVON	4226-06
64	COLOCATE	55203
65	COLOCATE	FD8574417
66	DONVAN	TR66
67	DONVAN	TR67
68	DONVAN	TR68
69	NEW WORLD	FL114
70	SAFE	640-6002
71	NEW WORLD	02X1150
72	NEW WORLD	DA2
73	DONVAN	8736
74	DONVAN	8738
75	NEW WORLD	HAZ102X
76	NEW WORLD	ASC-11
77	STANDEX	4016

GROVE MEDICAL

Item #	Brand Bid	Product #
76	PROLON	2118-06
77	CHESTER	630
80	PROLON	4822-12
81		
82		
83	DUKAL	184017C
84	SIA HEALTH CARE	1850
85	DYNAREX	2163D
86	DUKAL	332D
87	DUKAL	352C
88	AARON	6000-7
89	KENCALL	5120
90	N/A	225-LJ
91	N/A	245-D
92	N/A	225-AN
93	N/A	0166-RE
94	DYNAREX	1121
95	AMERICAN	81457
96	DERMAMITE	124
97	FIRST QUALITY	WW-201
97	FIRST AID GELLY	M-747-30A
98	SMITH DRUG	37-507
99	AMERSOURCE	119-084
100	MAJOR	200019
101	MAJOR	700419
102	SMITH DRUG	44-0226

