



**State of West Virginia  
Department of Administration  
Purchasing Division**

**NOTICE**

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

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*PROPOSAL TO PROVIDE  
A BOND ACCOUNTING SYSTEM FOR THE  
WEST VIRGINIA MUNICIPAL BOND COMMISSION*

REQUEST FOR PROPOSAL MBC1201

*PRESENTED BY*

*TECHNOLOGY PARTNERSHIP GROUP, INC.  
9860 WESTPOINT DRIVE, SUITE 700  
INDIANAPOLIS, INDIANA 46256  
(317) 610-6100*

*WWW.TECHPG.COM*



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DIVISION

MARCH 29, 2012

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## TRANSMITTAL LETTER

March 29, 2012

Ms. Shelly Murray  
State of West Virginia, Department of Administration  
Purchasing Division  
2019 Washington Street East  
P.O. Box 50130  
Charleston, West Virginia 25305-0130

**Re: Proposal to Provide a Bond Accounting System for the West Virginia Municipal Bond Commission**

Dear Ms. Murray and Members of the Proposal Evaluation Committee:

Technology Partnership Group, Inc.<sup>®</sup> (TechPG) is pleased to present this proposal to provide a Bond Accounting System to support the West Virginia Municipal Bond Commission (MBC) in its mission to provide fiscal agent and managerial services for all bond issues of the State and its political subdivisions. Utilizing EnABLE™, TechPG's proven web-based loan and bond financial management solution, we present a low-risk, cost-effective choice for MBC that is perfectly aligned with its plans and system requirements.

TechPG is a certified Women's Business Enterprise (WBE) founded in 1992 and headquartered in Indianapolis, Indiana. We have a distinguished reputation for providing information technology, software development, and program consulting services to state and local government agencies throughout the country. During our 20 years in business, we have performed or supported a wide variety of successful, high profile IT projects that have helped agencies achieve operational efficiencies. Thanks to this experience, TechPG has a working knowledge of many governmental programs, business models and technical infrastructures—including the processes of infrastructure and development finance authorities and the loan and bond servicing programs that support these entities.

As you will soon discover, TechPG has spent the past four years developing, implementing and enhancing EnABLE, an innovative, configurable, web-based loan and bond financial management system that has been built from the ground up with the needs of government finance entities in mind. As we will demonstrate, EnABLE satisfies the requirements of MBC for a full-featured, modern bond accounting system that will strengthen and sustain the



Commission's initiatives, programs and partnership. Additionally, the system is proven to work within the West Virginia technical infrastructure, having been implemented for the West Virginia Water Development Authority in 2010.

TechPG has assembled a seasoned team to implement the system in a way that will be a positive experience for the Commission and successful in the eyes of your issuers and agency partners. When combined with EnABLE's proven functionality and architecture, the EnABLE team's successful implementation methodology and project management experience, EnABLE offers MBC the best fit and least risk of any solution in the marketplace.

TechPG has leveraged our extensive background in implementing loan and bond financial management systems to prepare this proposal in accordance with the requirements contained in the RFP and the State's answers to clarification questions.

We look forward to working with you to deliver EnABLE as your bond accounting system. We are confident it will provide operational excellence, present full access to information, and underscore the professional image of the Commission to your issuers and agency partners. We thank you for your time in reviewing this proposal and look forward to meeting with you in the near future.

Sincerely,

TECHNOLOGY PARTNERSHIP GROUP, INC.

A handwritten signature in cursive script that reads "Terri L. Eakins". The signature is written in dark ink and is positioned to the left of a second, identical handwritten signature.

Terri L. Eakins  
President and CEO