

Request for Quotation

RFQNUMBER		
LGLOVES1	2	

304-558-8802

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RFQ COPY
TYPE NAME/ADDRESS HERE
Gulf South Medical Supply, Inc.
4345 Southpoint Blvd.
Jacksonville, FL 32216

OO1 PK 998-67-01-021 CLOVES, EXAM, DISP. LATEX, NON-STERILE STATEWIDE CONTRACT PROVIDE EXAM GLOVES TO VARIOUS STATE AGENCIES SUCH AS HOSPITALS, REGIONAL JAILS, PRISONS AND POLITICAL SUBDIVISIONS, PER THE ATTACHED SPECIFICATIONS. INQUIRIES: WRITTEN QUESTIONS WILL BE ACCEPTED UNTIL CLOSE OF BUSINESS ON 01/11/2012 QUESTIONS MAY BE SENT VIA USPS, FAX, COURTER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO: TARA LYLE DEPARTMENT OF ADMINISTRATION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305 2012 APR 10 AM IC		FACIONI TENIMO	F,O.B,	SHIP VIA	MS OF SALE	TERN	DATE PRINTED
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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.

2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
 - 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 - 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 - 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
 - 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 - 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 - 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 - 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
 - 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 - 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purphered or acquired by the State of West Virginia. purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.

3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.

4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



Request for Quotation

To

AFQ NUMBER LGLOVES12 2

ADDRESS CORRESPONDENCE TO ATTENTION OF:

BUYER 42 304-558-8802

RFQ COPY TYPE NAME/ADDRESS HERE Gulf South Medical Supply, Inc. 4345 Southpoint Blvd. Jacksonville, FL 32216

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Request for Quotation

REQNUMBER
LGLOVES12

PAGE 3

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4345 Southpoint Blvd.
Jacksonville, FL 32216

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Request for Quotation

LGLOVES12

PAGE 4

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Request for Quotation

... RFQ NUMBER LGLOVES12

BY ORDER

PAGE 5

04/09/2012

ADDRESS CHANGES TO BE NOTED ABOVE

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BUYER	42					

04-558-8802 ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED

RFQ COPY TYPE NAME/ADDRESS HERE Gulf South Medical Supply, Inc. 4345 Southpoint Blvd. Jacksonville, FL 32216

FREIGHT TERMS F.O.B. SHIP VIA DATE PRINTED TERMS OF SALE FOB FOB Net 30 days 12/23/2011 01:30PM 01/31/2012 BID OPENING TIME BID OPENING DATE: CAT. AMOUNT ITEM NUMBER UNIT PRICE QUANTITY UOP LINE ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: 1) HE OR SHI IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERETO ON BEHALF OF (2) THAT HE OR SHE IS AUTHORIZED TO BIND THE BIDDER, THE BIDDER IN A CONTRACTUAL RELATIONSHIP, AND (3) THAT THE BIDDER HAS PROPERLY REGISTERED WITH ANY STATE AGENCIES THAT MAY REQUIRE REGISTRATION NOT!CE SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID FILE 42 BUYER: LGLOVES12 RFQ. NO.: BID OPENING DATE: 01/31/2012 BID OPENING TIME: 1:30 PM SEE REVERSE SIDE FOR TERMS AND CONDITIONS DATE TELEPH-352-4684 SIGNATURE

FEIN

64-0831411



Request for Quotation

REQ NUMBER
LGLOVES12

PAGE 6

At	DRES	S CORRESPONDENCE TO ATTENTION OF:
UYER	42	•

BUYER 42 304-558-8802

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TYPE NAME/ADDRESS HERE
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4345 Southpoint Blvd.
Jacksonville, FL 32216

ALL STATE AGENCIES

AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

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TITLE Director of Government Sales

64-0831411

ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

LGLOVES12 SPECIFICATIONS

STANDARDS:

Gloves shipped under this contract (other than polyethylene gloves) must conform to the following:

- Most recent ASTM D3577 and D3578 standards.
- Most recent ASTM F1671 (test requirements for viral resistance) standard.
- BS EN 455-2000 (Parts 1 and 2 and clause 4.5 of Part 3).
- Polyethylene gloves shall be in conformance with FDA Rule 177.1520 for food contact.

No products covered by this specification shall be shipped to the user more than twelve (12) months from the date of manufacture.

MATERIALS:

<u>LATEX</u> gloves shall be compounded from virgin natural latex or any polymer compound that permits the glove to meet the specifications and is approved by the Food and Drug Administration.

VINYL gloves shall be compounded primarily from polyvinylchloride (PVC) paste.

NITRILE gloves shall be compounded primarily from a rubber cement or a synthetic polymer (e.g. "Nitrile").

POLYETHYLENE gloves shall be compounded from virgin polyethylene.

DESIGN:

Gloves (other than polyethylene gloves) shall be thin, soft, flexible, non-toxic, moisture resistant, and shall be of seamless construction and designed as ambidextrous.

The cuff shall be beaded, where indicated.

GENERAL INFORMATION:

All quantities are approximations only.

The award of this purchase order will be made to one bidder based on the low cost and best interest of the state. The award will not be split by item.

Gloves must be equal to the minimum specifications or better.

SPECIAL CONDITIONS:

Orders shall be delivered within ten (10) working days after orders are placed. Emergency orders shall be delivered within five (5) working days after orders are placed. Spending units must be advised in writing if orders will be delayed for any reason. Contractor shall carry an adequate stock to insure such delivery service for the duration of the contract.

All orders from this contract totaling \$100.00 or more shall be delivered FOB: Destination (vendor shall pay all shipping charges). This contract is mandatory for all orders of these products in excess of \$100.00. For all orders less than \$100.00 the agency shall pay shipping charges. All shipping costs will be invoiced as a separate charge with the original freight bill attached to the invoice.

NOTE: Stringing (issuing a series of requisitions to circumvent this limit) is a violation of Purchasing Policy.

The vendor shall not substitute any other brand of exam gloves from those awarded, nor sell any additional items under this contract not specifically covered herein, without prior written permission of the purchasing division.

Vendors must be manufacturers or regular, stocking dealers for the products they propose to offer and must carry a reasonable inventory of these products to meet the needs of state agencies. Vendors must agree to allow their stockrooms and warehousing facilities to be inspected by state purchasing at any time during the contract period.

Vendor is to provide a summary report of procurement volumes by item number and dollar amounts. This is a single report which is to be furnished upon request.

The State of West Virginia reserves the right to perform inspections and tests that are deemed necessary to assure that commodities conform to the prescribed requirements.

I. VINYL EXAMINATION GLOVES (POWDERED):

Medical Grade, non-sterile, .08 mm minimum thickness, seamless, beaded cuff, ambidextrous, 100/box.

			Est. Quantity	Unit Price per	Extended
ITEM NO 2 SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
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II. VINYL EXAMINATION GLOVES (POWDER FREE):

Medical Grade, non-sterile, .08 mm minimum thickness, seamless, beaded cuff, ambidextrous. 100/box.

12. Apr. 1. Sept. 10. Apr. 10.	ile, .08 mm minimum thickness, seamless, t	cauca can, ambiacato acci.		Est. Quantity	Unit Price per	Extended
BRAND:	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
	TIEM NO. COLE			630		0
mall				3120		0
ledium				2670		0
arge				6705		0
Xlarge						

III. LATEX EXAMINATION GLOVES (POWDER FREE, SMOOTH FINISH):

Medical Grade, non-sterile, .15 mm minimum thickness, seamless, beaded cuff, ambidextrous. 100/box.

	, .15 mm minimum thickness, seamless,	beaded can, ambidexaged.		Est. Quantity	Unit Price per	Extended
RAND:	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
	IT EIVI NO. & SIZE	/		816		0
Small		/		5145		0
ledium				8511		0
arge				6738		0
Clarge		The second secon		2:00	ROBERT CHARLES	

IV. LATEX EXAMINATION GLOVES (POWDER FREE, TEXTURE GRIP):

Medical Grade, non-sterile, .15mm minimum thichness, seamless, beaded cuff, ambidextrous. 100/box.

Medical Grade, non-sterile, .15mm minimum thichness, seamless, I	beases our, amount of		Est. Quantity	Unit Price per	Extended
RAND:	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
	O/AI/AEGO IAGO		735		0
mall			1890		0
edium			2019	× 10	0
arge /			888		0

v	NITRILE EXAMINATION GLOVES	(POWDER F	REE,	TEXTURE	GRIP)	

	nickness, seamless, beaded cuff, amb			Est. Quantity	Unit Price per	Price
RAND:	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	11100
	I I EIVI NO. & SIZE			20		0
all				20		0
dium				1653		0
rge				100		0

VI. NITRILE EXAMINATION GLOVE (POWDER FREE):

n-sterile, . 13mm millimu	m thickness, seamless, beaded cuff,			Est. Quantity	Unit Price per	Extended Price
AND:	20175	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	FIICE
	ITEM NO. & SIZE	CATALOGIUS		1920		0
all				4851		0
dium				3126		0
ge .			\times	2313		0

VII. POLYETHYLENE DISPOSABLE GLOVES:

25 mils minimum, powde	erless/sulpher free, ambidextrous, for food	service and precision parts no		Est. Quantity	Unit Price per	Extended
RAND:			Boxes of 100 per Case		Box of 100	Price
0 11.0	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per case	20		0
dium				108		0

All usages are approximate, for evaluation purposes only and have been annualized.

224,206.90

GRAND TOTAL

Vendor Name:

Gulf South Medical Supply, Inc.

Vendor Address:

4345 Southpoint Blvd.

Jacksonville, FL 32216

Phone No.

904-332-4684

Fax No.

904-332-3430

By signing the bid, you are agreeing that you meet the specifications contained in this RFQ and bid form.

David Perkins

Authorized Signature Printed Name

Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

v	VISION WILL THATCH THE CONTINUATION OF THE CON
1.	Bidder is an individual resident vendor and has resided continuously in vvest virginia for four (4) years immediately process
_	ing the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately
_	preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2	Bidder is a resident vendor who certifies that, during the life of the contract, of average at load to be a working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3	Bidder is a nonresident vendor employing a minimum of one hundred state residents of is a nonresident vendor employing a affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
-	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or.
24	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
	Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has falled to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any uppaid balance on the contract or purchase order.
	By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.
	Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
	Bidder: Gulf South Medical Supply, Inc. Signed: Signed:
	Date: 04/09/2012 Title: David Perkins, Director of Government Sales
	*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

REQ No. LGLOVES12

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Date: _04/09/2012
of april . 2012
20/6.
NOTORY PUBLIC Boune F. Stein





Request for

RFQ NUMBER LGLOVES12

V.	BVGE	
	1	

ADDRESS CORRESPONDENCE TO ATTENTION OF:

BUYER 42 04-558-8802

RFQ COPY TYPE NAME/ADDRESS HERE ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS Gulf South Medical Supply, Inc. VARIOUS LOCALES AS INDICATED 4345 Southpoint Blvd. BY ORDER T Jacksonville, FL 32216

DATE PRIN	red	TER	MS OF SAL	E		SHIP VIA	F.O.B,	FAEIG	HTTERMS
01/25/2	2012	Net 30	days		F	OB		FOB	
BID OPENING DATE:	(2/16/2					OPENING TIME	01:30PM	
LINE	QUAI	YIIIY	UOP	CAT. NO.	ITE	MINUMBER	UNIT PRICE	,	MOUNT
		ADI	ENDUM	NO.	1				
) 1	. TO O 2/16	MOVE 7 5/2012.	не ві	D OPI	NING D	ATE FROM	01/31/2012		
E	HOULD AILURE	BE SIC TO SI	NED A	ND RE	TURNED	ACHED, TH WITH YOU Y RESULT	IS DOCUMENT R BID. IN		
		F	ND OF	ADDI	NDUM N	0. 1			
001		1	K		98-67-				
G	LOVES,	EXAM,	DISP	. LAT	EX, NO	N-STERILE			
*	****	THIS	IS TH	E ENI	OF RF	Q LGLOVE	S12 ***** TOT	AL:	
SIGNATURE				SEE RE	VERSE SIDE	FOR TERMS AND C TELEPHONE 904	-332-4684	DATE 04/09/201	2

EXHIBIT 10

REQUISITION NO.: LGLOYES12

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:
NO. 1 .1/25/2012
NO. 2
NO. 3
NO. 4
NO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

Gulf South Medical Supply, Inc.

COMPANY .

04/09/2012

DATE

REV. 11/96



Request for Quotation

REQ NUMBER LGLOVES12 PAGE 1

ADDRESS CORRESPONDENCE	E TO	AT	TENT	ION	OF	
A STATE OF THE PARTY OF THE PAR		-				

BUYER 42 04-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

RFQ COPY TYPE NAME/ADDRESS HERE

Gulf South Medical Supply, Inc. 4345 Southpoint Blvd. Jacksonville, FL 32216

DATE PR	INTED	TER	MS OF SAL	.E :	SHIP VIA	F.O.B,	FREIGHT TERMS	
02/13,		Net 30 d	lays		FOB		FOB	
BID OPENING DAT		02/28/2012			BID (OPENING TIME 0	:30PM	
LINE		УТІТИ	UOP	CAT. NO.	:: ITEM NUMBER	UNIT PAICE	AMOUNT	
			DENDU					
		MOVE 1 28/2012		D OPI	NING DATE FROM	2/16/2012		
	DOCUME:	NT SHOU	LD BI	SIGN A	EMENT IS ATTACH VED AND RETURNED ND RETURN MAY RI VR BID.	WITH YOUR		
			END (F ADI	DENDUM NO. 2			
001		1	K	!	98-67-01-021			
	GLOVES	, EXAM,	DISI	. LA	EX, NON-STERILE			
	*****	THIS	IS TI	E EN	OF RFQ LGLOVE	S12 ***** TOTAL		
BIOMATURE	1			SEE RE	EVERSE SIDE FOR TERMS AND CO	ONDITIONS III	<u> </u>	

SIGNATURE

904-332-4684

04/09/2012

EXHIBIT 10

REQUISITION NO.: LGLOVES 12

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO
NO. 1
NO. 2
NO. 3
NO. 4
NO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

Gulf South Medical Supply, Inc.
COMPANY

04/09/2012 DATE

REV, 11/96



MODERA

IIILE

Director of Government Sales

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

FEIN

64-0831411

Request for REONUMBER Quotation

LGLOVES12

ADDRESS CORRESPONDENCE TO ATTENTION OF:

ADDRESS CHANGES TO BE NOTED ABOVE

BUYER 42 304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

RFQ COPY TYPE NAME/ADDRESS HERE Gulf South Medical Supply, Inc. 4345 Southpoint Blvd. Jacksonville, FL 32216

DATE PRINT			MS OF SAL	E	ŞHIP VI	Λ	F,O.H.		FAEIGHT TERMS
02/23/		Net 30			FOB				FOB
BID OPENING DATE:	(03/06/	2012	Maria de la Companya		BID	OPENING TIM	E 01	:30PM
LINE	QUAN	TITY	UOP	OAT. NO.	ITEM NUM	DER	UNIT PRIO	E	MOUNT
1001	1. TO TO 03/0 2. ADI DOCUMEI BID. 1	MOVE 06/201 DENDUM NT SHOT FAILUR LIFICA	ADICHE B ACKNO JLD B TO TON END PK DIS	DENDUID OP OWLED SIGN OF YOU	M NO. 3 ENING FROM GEMENT IS NED AND RETURN UR BID. DOENDUM NO. 998-67-01- TEX, NON-S	ATTACH ETURNED N MAY R D. 3	ZD. THIS WITH YOUR ESULT IN		ANJOH
NOMETING				SEE RE	VERSE SIDE FOR T			lnave	
SIGNATURE						TELEPHONE 904-3	32-4684	DATE	

EXHIBIT 10

REQUISITION NO.: LGLOVES1:

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

¥	. •
NO. 1	
NO. 2	*******
NO. 3	02/23/2012
NO. 4	******
NO. 5	

ADDENDUM NO.'S:

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE .

Gulf South Medical Supply, Inc.

COMPANY .

04/09/2012 DATE

REV. 11/96



NUCCH

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for [Quotation

BEQ NUMBER LGLOVES12

304-558-8802

1

04/09/2012

ADDRESS CHANGES TO BE NOTED ABOVE

ADDRESS CORRESPONDENCE TO ATTENTION OF: HUYER 42

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

RFO COPY TYPE NAME/ADDRESS HERE Gulf South Medical Supply, Inc. 4345 Southpoint Blvd.

Jacksonville, FL 32216

FREIGHT TERMS DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. FOB FOB 02/28/2012 Net 30 days BID OPENING DATE: 03/13/2012 BID OPENING TIME 01:30PM CAT. NO. AMOUNT QUANTITY UOP ITEM NUMBER UNIT PRICE LINE ADDENDUM NO. 4 QUESTIONS AND ANSWERS ARE ATTACHED TO MOVE THE BID OPENING FROM 03/06/2012 TO 03/13/2012. REVISED BID FORM ATTACHED. THIS FORM IS ALSO AVAILABLE IN ELECTRONIC FORMAT ON THE HURCHASING SEE ADDITIONAL INFORMATION ON THE **BULLETIN.** FOLLOWING PAGES. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS COCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR FAILURE TO SIGN AND RETURN MAY RESULT IN disqualification of your bid. OF ADDENDUM NO. 4 END 001 HK 998-67-01-021 1 GLOVES, EXAM, DISF. LATEX, NON-STERILE THIS IS THE END OF RFO LGLOVES12 ***** TOTAL: SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE 904-332-4684

64-0831411

Gulf South Medical Supply, Inc.

<u>LGLOVES12</u> ADDENDUM NO. 4

Questions:

- Q1: Please provide a copy of the previous bid tabulation that shows who won the bid, the current price, and the current make/models being used.
- A1: Please see attached bid tab and Change Order No. 1 for LGLOVES10.
- Q2: The Specifications for the gloves are listed in two different areas. Page 7 of the bid documents list LGLOVES SPECIFICATIONS; however there are other specifications listed on the pricing pages for each individual glove. Which specifications are the most accurate? Certain specifications can also be about interpretation.

 Can the State please clarify and update the required specifications.
- A2: The gloves must meet all of the mandatory specifications. A revised bid form is attached. Please use this revised form when submitting your bid.
- Q3: Who and what is the determining factors when evaluating if the gloves being bid actually meet the required specifications. It states that the gloves must be equal to the Minimum specification or better. How does the State plan on elevating that price = specifications = price?
- A3: The lowest bid meeting the specification will be awarded the contract.
- Q4: Will the State accept gloves whereby the box uom is 200/box. This helps to save staffing time by reducing the number of times to refill.
- A4: The containers at most facilities hold 100/box.
- Q5: Your bid specifies Latex exam gloves **powder free <u>smooth finish</u>** and latex exam gloves **powder free <u>texture grip</u>**. According to our manufacturers a smooth finish is only available for **powdered** type gloves. Please advise if the finishes specified are erroneous.
- A5: Please see revised bid form attached.

Clarifications:

- 1. The bid opening has been moved from 03/06/2012 to 03/13/2012. The bid opening time remains at 1:30 pm.
- Remove the following sentence from the specifications: "Most recent ASTM D3577 and D3578 standards."
- 3. A revised bid form is attached. Please use this form when completing your bid. Electronic copies of the bid forms will be attached to the WV Purchasing Bulletin.

Another hard copy will also be provided in this addendum. Vendors registered with the WV State Purchasing Division may download an electronic version of the bid forms at: http://www.state.wv.us/admin/purchase/newbul.htm

Vendors not registered with the WV Purchasing Division may request an electronic copy by contacting Tara Lyle with the WV Purchasing Division at Tara.L.Lyle@wv.gov. Please be sure to include the RFQ number in the subject line of your email.

- 4. No additional questions will be accepted for this RFQ.
- 5. A valid signature must be on the bid.

BID TABULATION

PO/Contract No:	LGLOVE	ES10		Bid Opening Date	: :		08-Jul-10
Description:	LATEX (GLOVES					Palof3
Bidder Name & Addr	ess	Bid	RVP	Amount		Reciprocal	Comments
		Amount	Requested	w/ RVP		Preference	
INTERBORO PACKAGING CO 114 BRACKEN RD MONTGOMERY NY 12549-26		NO BID		\$0.00 \$0.00 \$0.00	3.5%		Contact:
ALLEGHENY FABRICATING 8 208 WOODLAND ROAD PITTSBURG PA. 15238	SUPPLY	\$30,716.47	n/a	\$31,484.38	2.5%		Disgustified - did Not Meet Contact TEK JUAN Fax: 412-828-3325
APEX PINNACLE 16 CANAL ST PO BOX 449 PORT CRANE NY. 13833		\$56,539.77	n/a	\$57,953.26	2.5%		Contact: SHAUNA MACDERMOT Fax: 607-648-5172
BOUND TREE MEDICAL LLC 5000 TURRLE CROSSING DUBLIN OH. 43016		\$51,713.13	n/a	\$53,005.96	2.5%		Contact CATHY TAYNOR Fax: 800-257-5713
GLOVE USA UNC PO BOX 410392 CHARLOTTE NC 28273		\$45,973.17	n/a	\$47,122.50			CONTACT: DONALD KIM FAX: 704-423-0223
Notes: WINAM'S SANI SipplyING - Was	thay the	Supply Do	. Dequest Host Co	perplete hi	@ & ;! \	2,5% with 25	- Gulf South Hedical 1. (psp)Applied.
I do hereby certify that the			s true and acc	curate.			Date: 8/9/10

SCANNED

4

BID TABULATION

PO/Contract No:	Glovez 10	0	Bid Opening Date	: :		792 of 3
Description:						
Bidder Name & Address	Bid	RVP	Amount		Reciprocal	Comments
	Amount	Requested	w/ RVP		Preference	
GULF SOUTH MEDICAL SUPPLY Inc. 4345 SOUTHPOINT BLVD. JACKSONVILLE FL. 32216	\$37,515.66	n/a	\$38,453.55	2.5%		Contact: LORI CORDES Fax: 904-380-4658
HENRY SCHEIN INC 135 DURYEA ROAD MELVILLE NY 11747	\$53,217.84	n/a	\$54,548.29	2.5%		Contact: DOTTI DISANTI Fax: 866-738-8999
HENRY SCHEIN INC 135 DURYEA ROAD MELVILLE NY 11747	\$52,006.30	n/a	\$53,306.46	2.5%		Contact: CHANTALE BERGEAU Fax: 866-738-8999
IMG 879 F ST STE 120 W.SACRAMENTO CA 95605	\$46,254.58	n/a	\$47,410.94	2.5%		Contact: STEPHEN QUIST Fax: 916-329-1186
MOORE MEDICAL LLC 1690 NEW BRITAIN AVE FARMINGTON CT 06032	\$44,956.35	n/a	\$46,080.26	2.5%		CONTACT: RINETTE DUFOUR FAX: 877-354-5916
Notes:	- i-fo-motion	io truo and ac	ocurate.			
I do hereby certify that the abov By: Jo Ann Adkins/Bu		is live and ac	curate.	<u> </u>		Date: 07/08/2010

BID TABULATION

PO/Contract No:	9/0ves1	<u> </u>	Bid Opening Date	e:		ra 3of 3
Description:						J
Bidder Name & Address	Bid	RVP	Amount		Reciprocal	Comments
	Amount	Requested	w/ RVP		Preference	185.87.3
THE GLOVE BOX 11900 TANTON LANE	\$45,973.17	n/a	\$47,122.50	2.5%		
CHARLOTTE NC 28273						Contact: DONALD KIM Fax: 704-423-0223
TRONEX INTERNATIONAL INC	\$399,225.30	n/a	\$409,205.93	2.5%		
2 CRANBERRY RD #5 PARSIPPANY NJ 07054-4053		Iva				Contact: BOB DOMENECH Fax: 973-402-2219
WINANS SANITARY SUPPLY CO INC PO BOX E PARKERSBURG WV 26102-2175	\$48,353.94	YES		2.5%		Contact: SAM WINANS Fax: 304-485-7570
						Contact: Fax:
Notes:						
I do hereby certify that the above	information i	s true and ac	curate.			
By: Jo Ann Adkins/Buye	er Supervisior			_ ,		Date:



ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

*501112236 01 904-380-4537 GULF SOUTH MEDICAL SUPPLY INC 4345 SOUTHPOINT BLVD

JACKSONVILLE FL 32216

APPROVED AS TO FORM BY ASSISTANT ATTORNEY GENERAL LGLOVES10

<u>PAOE.....</u> 1

BLANKET RECEASE O O

CORRECT PURCHASE ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS PURCHASE ORDER SHOULD BE DIRECTED TO THE BUYER AS NOTED BELOW.

CHANGE

IANGE ORDER

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

TOTAL

558-8802

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED TERMS OF SALE 11/18/2010 SHIP VIA 540831411 NET 30 FREIGHT:TERMS ACCOUNT:NUMBER DESTINATION
UOP VENBORIYEMNÖ
XYNÖ IYEMNÜMÜER T WAY OVANTITY DECIVERY DATE WUL-MUL PREPAID CAT.NO UNIT PRICE TAUOMA CHANGE ORDER #11 Purchasing Division's File Copy PROVIDE UPDATED PRICE LEST, TO PER ATTACHED PRICE SHEETS. NO OTHER CHANGES RETURNED TO BUYER DATE NOV 2 3 2010 0001 07/14/2011 998-67-01-021 LATEX, NON-STERILE GLOVES, EXAM, DISP. PURCHASING DIVISION CERTIFIED ENCUMBERED ENTERED NOV 2 2 2010 SCANNED Beverly Toler PREVIOUS PD TOTAL ==> OPEN END PO NET CHANGE (+)==> IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE 🗵 OPEN END

I. VINYL EXAMINATION GLOVES (POWDERED): Medical Grade, non-sterile, .08 mm minimum thickness, seamless, beaded cuff, ambidextrous, 100/box.

BRAND:	SELECT MEDICAL						
	ITEM NO. & SIZE	CATALOG NO.	PRICING / 100				
Cmall		802630	\$2.56				
Small		802631	\$2.56				
Medlum Large		802632	\$2.56				
Xlarge		0					

II. VINYL EXAMINATION GLOVES (POWDER FREE): Medical Grade, nonsterile, .08 mm minimum thickness, seamless, beaded cuff, ambidextrous. 100/box.

BRAND:	SELECT MEDICAL						
	ITEM NO. & SIZE	CATALOG NO.	PRICING / 100				
Small		802633	\$2.56				
Medium		802634	\$2,56				
		802635	\$2.56				
Large Xlarge		802636	\$2.56				

III. LATEX EXAMINATION GLOVES (POWDER FREE, SMOOTH FINISH): Medical Grade, non-sterile, .16 mm minimum thickness, seamless, beaded cuff, ambidextrous. 100/box.

BRAND:	SELECT MEDICAL						
	ITEM NO. & SIZE	CATALOG NO.	PRICING / 100				
		808955	\$3.68				
Small		808956	\$3.68				
Medium		808957	\$3.60				
Large Xlarge		808958	\$3.68				

IV. LATEX EXAMINATION GLOVES (POWDER FREE, TEXTURE GRIP): Medical Grade, non-sterile, .15mm minimum thichness, seamless, beaded cuff, ambidextrous. 100/box.

BRAND:	CYPRESS MEDICAL		
	ITEM NO, & SIZE	CATALOG NO.	PRICING / 100
Small		812643	\$7.08
Medlum		801191	\$7.0
		812644	\$7.0
Large Xlarge		801194	\$7.0

V. NITRILE EXAMINATION GLOVES (POWDER FREE): Non-sterile, .13 mm minimum thickness, seamless, beaded cuff, ambidextrous. 100/box.

BRAND:	SELECT MEDICAL						
	ITEM NO. & SIZE	CATALOG NO	PRICING / 100				
Small		843751	\$4.05				
Medlum		843752	\$4.05				
		843754	\$4.05				
Large Xlarge		843753	\$4.05				

VI. NITRILE 12" EXAMINATION GLOVE (POWDER FREE): Non-sterile, .13mm minimum thickness, seamless, beaded cuff, ambidextrous. 50/box.

BRAND:	KIMBERLY CLARK		
	ITEM NO. & SIZE	CATALOG NO.	PRICING / 50
Small		844985	\$9.69
Medium		839572	\$9.69
Large		839571	\$9.69
Xlarge		851489	\$9.69

VII. POLYETHULENE DISPOSABLE GLOVES: 1.25 mils minimum, powderless/sulpher free, ambidextrous, for food service and precision parts handling. 100/box

BRAND:	CELLUCAP		
	ITEM NO. & SIZE	CATALOG NO.	PRICING / 100
Medium		858775	\$7.15
Large		858090	\$7.15

LGLOVES12 Vendor Pricing Page

I. VINYL EXAMINATION GLOVES (POWDERED):

BRAND:			Est. Quantity	Unit Price per	Extended	
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small				15		
Medium				33		
Large				27		
Xlarge		*		20	/	

II. VINYL EXAMINATION GLOVES (POWDER FREE):

BRAND:				Est. Quantity	Unit Price per	Extended
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small				630		
Medium				3,120		
Large				2.670		
Xlarge				6,705		

III. LATEX EXAMINATION GLOVES (POWDER FREE, SMOOTH FINISH):

BRAND:				Est Quantity	Unit Price per	Extended
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small				816		
Medium				5.145		
Large				8.511		
Xlarge				6.738	and the straight of the second	

IV. LATEX EXAMINATION GLOVES (POWDER FREE, TEXTURE GRIP):

BRAND:				Est Quantity	Unit Price per	Extended
DIONED.	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small				735		
Medium				1,890		
arge				2,019		
Xiarge				888		

LGLOVES12 Vendor Pricing Page

V. NIT	RILE EXAMINATION	GLOVES	(POWDER	FREE.	TEXTUR	RE GRIP	'):
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BRAND:				Est. Quantity	Unit Price per	Extended
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small				20		
Medium				20		
Large				1,653		
Xlarge				100		

VI. NITRILE EXAMINATION GLOVE (POWDER FREE):

BRAND:				Est. Quantity	Unit Price per	Extended
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small				1,920		
Medium				4,851		
_arge				3,126		
Xlarge				2,313	T-N-1 61	

VII. POLYETHYLENE DISPOSABLE GLOVES:

BRAND:				Est. Quantity	Unit Price per	Extended
0.000	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Medium /				20		
Large				108		

All usages are approximate, for evaluation purposes only and have been annualized.

		GRAND TOTAL	
		T Ze Ze	
Vendor Name:			
Vendor Address:			3
Phone No.			
Fax No.			
By signing the bid, you are agree	eing that you meet the specifications contained in this RFQ and bid form.		
Printed Name	Authorized Signature		Revised 2/28/2012

EXHIBIT 10

REQUISITION NO.: LGLOVES12

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

	, ,
NO.	1
NO.	2
NO.	3
NO.	4
NO.	5

ADDENDUM NO.'S:

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

Gulf South Medical Supply, Inc.

COMPANY .

04/09/2012

DATE

REV. 11/96



TITLE

RFQ COPY

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

FEIN

Request for Quotation

REGNUMBER LGLOVES12

 PAGE	
1	

ADDRESS CORRESPONDENCE TO ATTE	TION OF:
UYER 42	
04-558-8802	

ADDRESS CHANGES TO BE NOTED ABOVE

304-558-8802

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

TYPE NAME/ADDRESS HERE

Gulf South Medical Supply, Inc.

4345 Southpoint Blvd.

Jacksonville, FL 32216

DATE PR	HNTED	TER	MS OF SAL	Œ	8HIP V	ńΛ	.F.O.B;		FREIGHT TERMS
03/07,		Net 30 d	ays		FOB				FOB
BID OPENING DAT	re:	04/03/2				BID O	PENING TIM	E 01:	30PM
LINE	· au	PATITY		CAT. NO.	ITEM NUM	MBER	UNIT PRIC	E.	AMOUNT
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GIGNATURE						TELEPHONE	2-4684	DATE	4/09/2012

EXHIBIT 10

REQUISITION NO.: LGLOVES 12

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

NO. 1 NO. 2 NO. 3 NO. 4 NO. 5 .03/07/2012

ADDENDUM NO.'S:

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

Gulf South Medical Supply, Inc.

COMPANY .

04/09/2012

DATE

REV. 11/96



DOORMA

RFQ COPY

TYPE NAME/ADDRESS HERE

4345 Southpoint Blvd. Jacksonville, FL 32216

Gulf South Medical Supply, Inc.

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for [Quotation

BEQ NUMBER LGLOVES12

ADDRESS CORRESPONDENCE TO ATTENTION OF:

BUYER 42

304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

FREIGHT TERMS F.O.B, SHIP VIA TERMS OF SALE DATE PRINTED **FOB FOB** 03/26/2012 Net 30 days 01:30PM BID OPENING TIME BID OPENING DATE: 04/10/2012 MOUNT UNIT PRICE CAT. ITEM NUMBER UOP QUANTITY LINE ADDENDUM NO. 6 VENDORS SHOULD REVISED PRICING PAGES ATTACHED. IF PREVIOUS VERSIONS USE THE ATTACHED PRICING PAGES. OF THE PRICING PAGE HAVE BEEN SUBMITTED TO THE FURCHASING DIVISION, PLEASE USE THE ATTACHED PAGES AND RESUBMIT PRIOR TO THE BID OPENING DATE. ELECTRONIC COPIES OF THE PRICING PAGES WILL BE ATTACHED TO THE WV PURCHASING BULLETIN. VENDORS REGISTERED WITH THE WV PURCHASING DIVISION MAY DOWNLOAD AN ELECTRONIC VERSION OF THE PRICING PAGES AT HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/NEWBUL.HTM VENDORS NOT REGISTERED WITH THE PURCHASING DIVISION MAY REQUEST AN ELECTRONIC COPY BY CONTACTING TARA LYLE WITH THE PURCHASING DIVISION AT TARA.L. LYLE@WV.GOV. PLEASE BE SURE TO INCLUDE THE RFQ NUMBER IN THE SUBJECT LINE OF YOUR EMAIL. TO MOVE THE BID OPENING DATE FROM 04/03/2012 TO 04/10/2012. REINSERT THE MOST RECENT ASTM D3578 STANDARDS PREVIOUSLY REMOVED IN ADDENDUM NO. 4. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR FAILURE TO SIGN AND RETURN MAY RESULT IN DESQUALIFICATION OF YOUR BID. END OF ADDENDUM NO. 6

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

TELEPHONE 904-332-4684

TITLE Director of Government Sales

SIGNATURE

FEIN 64-0831411 ADDRESS CHANGES TO BE NOTED ABOVE

04/09/2012

OF ABOVE LABELED WENDOR!

LGLOVES12 - Revised 3/23/2012 Vendor Pricing Page

I. VINYL EXAMINATION GLOVES (POWDERED):

BRAND:	SELECT MEDICAL			Est. Quantity	Unit Price per	Extended
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small		802630/6359	10	15	2.71	40.65
Medium		802631/6360	10	33	2.71	89.43
Large		802632/6361	10	27	2.71	73.17
Xlarge				20		0.00

II. VINYL EXAMINATION GLOVES (POWDER FREE):

BRAND:	SELECT MEDICAL	Est. Quantity	Unit Price per	Extended		
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small		802633/6369	10	630	2.71	1,707.30
Medium		802634/6370	10	3,120	2.71	8,455.20
Large		802635/6371	10	2,670	2.71	7,235.70
Xlarge		802636/6372	10	6,705	2.71	18,170.55

III. LATEX EXAMINATION GLOVES (POWDER FREE, SMOOTH FINISH):

BRAND:	SELECT MEDICAL			Est. Quantity	Unit Price per	Extended
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small		864061/6345	10	816	4.75	3,876.00
Medium		864062/6346	10	5,145	4.75	24,438.75
Large		864063/6347	10	8,511	4.75	40,427.25
Xlarge		864064/6348	10	6,738	4.75	32,005.50

IV. LATEX EXAMINATION GLOVES (POWDER FREE, TEXTURE GRIP):

BRAND:	SELECT MEDICAL	Est. Quantity	Unit Price per	Extended		
	ITEM NO. & SIZE	CATALOG NO.	Per Boxes /100	Box of 100	Price	
Small		864061/6345	10	735	4.75	3,491.25
Medium		864062/6346	10	1,890	4.75	8,977.50
Large		864063/6347	10	2,019	4.75	9,590.25
Xlarge		864064/6348	10	888	4.75	4,218.00

LGLOVES12 - Revised 3/23/2012 Vendor Pricing Page

V. NITRILE EXAMINATION GLOVES (POWDER FREE, TEXTURE GRIP):

BRAND:	SELECT MEDCIAL	SELECT MEDCIAL			Unit Price per	Extended
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small		843751/906	10	20	0.00	0.00
Medium		843752/907	10	20	4.33	86.60
Large		843753/908	10	1,653	4.33	7,157.49
Xlarge		843754/909	10	100	4.33	433.00

VI. NITRILE EXAMINATION GLOVE (POWDER FREE, SMOOTH):

BRAND:	SELECT MEDICAL			Est. Quantity	Unit Price per	Extended
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small		843751/906	10	1,920	4.33	8,313.60
Medium		843752/907	10	4,851	4.33	21,004.83
Large		843753/908	10	3,126	4.33	13,535.58
Xlarge		843754/909	10	2,313	4.33	10,015.29

VII. POLYETHYLENE DISPOSABLE GLOVES:

BRAND:	CELLUCAP			Est. Quantity	Unit Price per	Extended
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Medium		858090 / pg5ld	10	20	6.75	135.00
Large		858775/ pa5mdm	10	108	6.75	729.00

All usages are approximate, for evaluation purposes only and have been annualized.

224,206-90

GRAND TOTAL

224,206.90

Vend	lor	Nan	ne:
------	-----	-----	-----

GULF SOUTH MEDICAL SUPPLY INC

Vendor Address:

4345 SOUTHPOINT BLVD

JACKSONVILLE, FL 32216

Phone No.

904-380-4537

Fax No.

904-332-3430

Derkins

By signing the bid, you are agreeing that you meet the specifications contained in this RFQ and bid form.

Printed Name

Authorized Signature

Revised 3/23/2012

EXHIBIT 10

REQUISITION NO.:LGLOVES12

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1

NO. 6 .03/26/2012

NO. 2

NO. 3

NO. 4

NO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

Gulf South Medical Supply, Inc.

COMPANY ·

04/09/2012

DATE

REV. 11/96



Exam Gloves

Product description

SELECT® offers a full line of high quality gloves for healthcare professionals. Our range extends from non-sterile exam gloves in latex, nitrile, and vinyl, to sterile procedure gloves available in both latex and latex free. SELECT® Exam Gloves are a critical item in any facility or practice. While they're the first line of defense against infection and contamination for caregivers, selecting the "right" glove is a matter of both practical application and personal preferences. Healthcare professionals trust SELECT® Exam Gloves as they consistently provide what they're looking for – quality, function, tactile sensation and protection combined with customer value.

Latex Exam Gloves

For procedures that require a sensitive touch, latex gloves provide the ultimate in tactile sensitivity, comfort and fit. SELECT® Latex Exam Gloves' low protein content helps to minimize the risk of allergic reactions. Ambidextrous; available in both powdered and powder free.

- · On-line chlorinated to ensure consistent surface treatment
- Low protein to help reduce latex sensitivity
- · Odorless with no traces of chlorine
- · Sufficient level of thickness for adequate protection
- · Great grip relaxing and finger conforming



MFG#	Item Description	Additional Features	MOU
069	Extra Small Latex Exam Gloves	Powder Free	100 ea/bx
070	Small Latex Exam Gloves	Powder Free	100 ea/bx
071	Medium Latex Exam Gloves	Powder Free	100 ea/bx
072	Large Latex Exam Gloves	Powder Free	100 ea/bx
073	Extra Large Latex Exam Gloves	Powder Free	100 ea/bx
079	Extra Small Latex Exam Gloves	Powdered	100 ea/bx
080	Small Latex Exam Gloves	Powdered	100 ea/bx
081	Medium Latex Exam Gloves	Powdered	100 ea/bx
082	Large Latex Exam Gloves	Powdered	100 ea/bx
083	Extra Large Latex Exam Gloves	Powdered	100 ea/bx



Nitrile Exam Gloves

SELECT® Nitrile Exam Gloves are durable, have high tensile strength, and provide a high degree of comfort for extended wear. While having the flexibility and conformability of latex, nitrile gloves possess greater chemical resistance. This makes them perfect for use in areas that may involve a higher level of stress on exam gloves. Ambidextrous; available in powder free only.

Product features

- · Latex free to avoid allergic reaction
- Nitrile material provides good hand protection
- · High elasticity and elongation
- · Bright blue color for easy identification
- · Feature a beaded cuff

MFG#	Item Description	Additional Features	UOM
906	Small Nitrile Exam Gloves	Powder Free	100 ea/bx
907	Medium Nitrile Exam Gloves	Powder Free	100 ea/bx
908	Large Nitrile Exam Gloves	Powder Free	100 ea/bx
909	Extra Large Nitrile Exam Gloves	Powder Free	100 ea/bx

Vinyl Exam Gloves

SELECT® Vinyl Exam Gloves are designed to balance the needs of clinicians for a secure, yet cost effective exam glove for less demanding applications. Ideal for non-critical healthcare tasks. Ambidextrous; available in both powdered and powder free.

- · Lower cost option to latex and synthetic gloves
- · High tactile sensitivity
- · Latex-free material provides safety for both clinicians and patients
- · Soft and elastic material helps to ensure comfortable fit



MFG#	Item Description	Additional Features	UOM
6359	Small Vinyl Exam Gloves	Powdered	100 ea/bx, 10 bx/cs
6360	Medium Vinyl Exam Gloves	Powdered	100 ea/bx, 10 bx/cs
6361	Large Vinyl Exam Gloves	Powdered	100 ea/bx, 10 bx/cs
6369	Small Vinyl Exam Gloves	Powder Free	100 ea/bx, 10 bx/cs
6370	Medium Vinyl Exam Gloves	Powder Free	100 ea/bx, 10 bx/cs
6371	Large Vinyl Exam Gloves	Powder Free	100 ea/bx, 10 bx/cs
6372	Extra Large Vinyl Exam Gloves	Powder Free	100 ea/bx, 10 bx/cs





Yellow Vinyl Examination Gloves

Considering a percentage of people are allergic to latex products, we have developed a yellow vinyl latex free exam glove option. SELECT® Yellow Vinyl Examination Gloves* are ambidextrous; available in both powdered and powder free.

Product features

- · Latex free to help eliminate the risk of allergic reaction
- · Stretching material provides a good fit
- · High tactile sensitivity and elongation
- · Thickness, durability and comfort

MFG#	Item Description	Additional Features	UOM
6373	Small Yellow Vinyl Examination Gloves	Powder Free	100 ea/bx, 10 bx/cs
6374	Medium Yellow Vinyl Examination Gloves	Powder Free	100 ea/bx, 10 bx/cs
6375	Large Yellow Vinyl Examination Gloves	Powder Free	100 ea/bx, 10 bx/cs
6376	Extra Large Yellow Vinyl Examination Gloves	Powder Free	100 ea/bx, 10 bx/cs

^{*}This is the same product as was sold under the name of Synthetic Exam Gloves. The product has been renamed in order to provide a better description of the gloves. The reorder numbers have not changed for customer convenience.

Latex Free Surgeon Gloves

Continued exposure to latex can lead to the development of a latex allergy. SELECT® Non-Latex Surgeon Gloves have the feel of natural rubber latex without the associated allergy risk. Designed with high comfort in feel and fit, they are a perfect choice for those who want a high performance glove without the risk of exposure to latex. Available in powder free.

- Multi-layered polymer coating makes donning easy in both damp and dry conditions
- Curved fingers and large thumb ball design conform to the hand and provide ergonomic fit
- · Synthetic material provides flexibility similar to natural rubber latex
- · Latex free for safety of both surgeon and patient
- · Packaged in pairs, dedicated left/right



MFG#	Item Description	Additional Features	UOM
912	Latex Free Surgeon Gloves size 5.5	Sterile, Powder Free	40 ea/bx, 4 bx/cs
913	Latex Free Surgeon Gloves size 6	Sterile, Powder Free	40 ea/bx, 4 bx/cs
914	Latex Free Surgeon Gloves size 6.5	Sterile, Powder Free	40 ea/bx, 4 bx/cs
915	Latex Free Surgeon Gloves size 7	Sterile, Powder Free	40 ea/bx, 4 bx/cs
916	Latex Free Surgeon Gloves size 7.5	Sterile, Powder Free	40 ea/bx, 4 bx/cs
917	Latex Free Surgeon Gloves size 8	Sterile, Powder Free	40 ea/bx, 4 bx/cs
918	Latex Free Surgeon Gloves size 8.5	Sterile, Powder Free	40 ea/bx, 4 bx/cs
919	Latex Free Surgeon Gloves size 9	Sterile, Powder Free	40 ea/bx, 4 bx/cs
919	talex Free Surgeon Gloves size 9	Sienie, Powder Free	40 ed/bx, 4 bx/6





Latex Surgeon Gloves

Latex provides high tactile sensitivity which is critical for surgical procedures. At the same time, SELECT® Latex Surgeon Gloves feature improved durability and flexibility. Available in powdered and power free.

- · White natural rubber latex helps ensure tactile sensitivity
- · Anti-slip bisque finish improves instrument handling
- · Sterile to help reduce the risk of infection
- · Powdered with absorbable dusting powder, USP
- Feature a beaded cuff
- · Packaged in pairs, dedicated left/right
- · Convenient dispensing box

MFG#	Item Description	Additional Features	UOM
3037	Latex Surgeon Gloves size 6	Sterile, Powdered	40 ea/bx, 4 bx/cs
3038	Latex Surgeon Gloves size 6.5	Sterile, Powdered	40 ea/bx, 4 bx/cs
3039	Latex Surgeon Gloves size 7	Sterile, Powdered	40 ea/bx, 4 bx/cs
3040	Latex Surgeon Gloves size 7.5	Sterile, Powdered	40 ea/bx, 4 bx/cs
3041	Latex Surgeon Gloves size 8	Sterile, Powdered	40 ea/bx, 4 bx/cs
3042	Latex Surgeon Gloves size 8.5	Sterile, Powdered	40 ea/bx, 4 bx/cs
3155	Latex Surgeon Gloves size 6	Sterile, Powder Free	40 ea/bx, 4 bx/cs
3156	Latex Surgeon Gloves size 6.5	Sterile, Powder Free	40 ea/bx, 4 bx/cs
3157	Latex Surgeon Gloves size 7	Sterile, Powder Free	40 ea/bx, 4 bx/cs
3158	Latex Surgeon Gloves size 7.5	Sterile, Powder Free	40 ea/bx, 4 bx/cs
3159	Latex Surgeon Gloves size 8	Sterile, Powder Free	40 ea/bx, 4 bx/cs
3160	Latex Surgeon Gloves size 8.5	Sterile, Powder Free	40 ea/bx, 4 bx/cs
3161	Latex Surgeon Gloves size 9	Sterile, Powder Free	40 ea/bx, 4 bx/cs

