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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
LGLOVES12

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ADDRESS CORRESPONDENCE TO ATTENTION OF:

BUYER 42

304-558-8802

*709005548 973-335-2888 TRONEX INTERNATIONAL INC 2 CRANBERRY RD #5

PARSIPPANY NJ 07054-4053

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division

and have paid the required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract has a propriated or otherwise available for these services or goods this Purchase Order/Contract has a propriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchaseling agency to done the initial payment to the bidder. purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.

3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.

4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

Rev. 11/09/11



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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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PAGE 2

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PARSIPPANY NJ 07054-4053

ALL STATE AGENCIES
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VARIOUS LOCALES AS INDICATED
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DATESMAND AT THE PROPERTY OF THE OISOPM INTERPRETARY OF THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFRIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST HESTIMATE, ITEMS SHECTIFED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORSEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTANTION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.) QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. CRDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE UNDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT. WITHOUT FURTHER ORDER. THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT	DATE PRIN	ten	TER	MS OF SALE	i	SHIP VIA			F.O.B.	FREIGHT T	ERMS
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07054-4053 PARSIPPANY NJ

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MODZEK

SIGNATURE

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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TELEPHONE

335 - 2088

ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ADDRESS CHANGES TO BE NOTED ABOVE

LGLOVES12 SPECIFICATIONS

STANDARDS:

Gloves shipped under this contract (other than polyethylene gloves) must conform to the following:

- Most recent ASTM D3577 and D3578 standards.
- Most recent ASTM F1671 (test requirements for viral resistance) standard.
- BS EN 455-2000 (Parts 1 and 2 and clause 4.5 of Part 3).
- Polyethylene gloves shall be in conformance with FDA Rule 177.1520 for food contact.

No products covered by this specification shall be shipped to the user more than twelve (12) months from the date of manufacture.

MATERIALS:

LATEX gloves shall be compounded from virgin natural latex or any polymer compound that permits the glove to meet the specifications and is approved by the Food and Drug Administration.

<u>VINYL</u> gloves shall be compounded primarily from polyvinylchloride (PVC) paste.

NITRILE gloves shall be compounded primarily from a rubber cement or a synthetic polymer (e.g. "Nitrile").

POLYETHYLENE gloves shall be compounded from virgin polyethylene.

DESIGN:

Gloves (other than polyethylene gloves) shall be thin, soft, flexible, non-toxic, moisture resistant, and shall be of seamless construction and designed as ambidextrous.

The cuff shall be beaded, where indicated.

GENERAL INFORMATION:

All quantities are approximations only.

The award of this purchase order will be made to one bidder based on the low cost and best interest of the state. The award will not be split by item.

Gloves must be equal to the minimum specifications or better.

SPECIAL CONDITIONS:

Orders shall be delivered within ten (10) working days after orders are placed. Emergency orders shall be delivered within five (5) working days after orders are placed. Spending units must be advised in writing if orders will be delayed for any reason. Contractor shall carry an adequate stock to insure such delivery service for the duration of the contract.

All orders from this contract totaling \$100.00 or more shall be delivered FOB: Destination (vendor shall pay all shipping charges). This contract is mandatory for all orders of these products in excess of \$100.00. For all orders less than \$100.00 the agency shall pay shipping charges. All shipping costs will be invoiced as a separate charge with the original freight bill attached to the invoice.

NOTE: Stringing (issuing a series of requisitions to circumvent this limit) is a violation of Purchasing Policy.

The vendor shall not substitute any other brand of exam gloves from those awarded, nor sell any additional items under this contract not specifically covered herein, without prior written permission of the purchasing division.

Vendors must be manufacturers or regular, stocking dealers for the products they propose to offer and must carry a reasonable inventory of these products to meet the needs of state agencies. Vendors must agree to allow their stockrooms and warehousing facilities to be inspected by state purchasing at any time during the contract period.

Vendor is to provide a summary report of procurement volumes by item number and dollar amounts. This is a single report which is to be furnished upon request.

The State of West Virginia reserves the right to perform inspections and tests that are deemed necessary to assure that commodities conform to the prescribed requirements.

I. VINYL EXAMINATION GLOVES (POWDERED):

/INYL EXAMINATION GLOVES (Policy of the control of	ninimum thickness, seamless, i	Jeaded Gan, amousting		Est. Quantity	Unit Price per Box of 100	Extended Price
RAND: 8030-TRONEL	ITEM NO. & SIZE	CATALOG NO.	BOXES OF 100 por	Per Boxes /100	\$3.38	\$ 50.7
	8030-10	8030	wobil iO/bx/case	33	\$338	0111.2
all _ 10	8070-20	FI	100 bx / 10bx / Case	33	3.38	0 91-
$\frac{\text{dium} = 26}{20}$	8030-30	l i	1,2 01	20	3.38	0 67.

II. VINYL EXAMINATION GLOVES (POWDER FREE):

VINYL EXAMINATION GLOVES (dical Grade, non-sterile, .08 mm n	Illillitiant trickinood, oddinis s.,			Est. Quantity Per Boxes /100	Unit Price per Box of 100	Price
R530-TRONEL	ITEM NO. & SIZE	CATALOG NO.	Boxes of fee par		3.31	\$ 2085 0,30
all 8	3530-10	8530	1/2/100/10/2000	3120	3.31	10,327 020
dium Ž	3530-20	£1	1(11	2670	3:31	8,831 010
	536 30		10 10	6705	3.31	122,145 045

III. LATEX EXAMINATION GLOVES (POWDER FREE, SMOOTH FINISH):

Medical Grade, non-sterile, .15 mm minimum thickness, seamless, beaded cuff, ambidextrous. 100/box.

edical Grade, non-sterile, .15 r	nm minimum thickness, seamless,			Est. Quantity Per Boxes /100	Unit Price per Box of 100	Price
RAND: 2010 - TEMUL	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	816	5.50	18 797 096
nall	3010-10	3010	legaction to	5145	5.50	16 BIO 050
edium	3010-20 3010-30	11	//	8511	5.50	34 059 000
ge	2010-35	k	1 1	6738		114,455 25

IV. LATEX EXAMINATION GLOVES (POWDER FREE, TEXTURE GRIP):

Medical Glade, Hori-Storie, 1. Ton				Est. Quantity	Unit Price per	Extended Price
BRAND:	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	1	Box of 100 4. 89	3594 010
	3110-10	3/10	11	1890	4.89 4.80	9,872 0 9/
Madium	3110-30	11	<i>t</i> ₁	2019 888	4-89	27,050.50
Xlarge	3110 -38	1(<i>g</i> "	76,000.00

V. NITRILE EXAMINATION GLOVES (POWDER FREE, TEXTURE GRIP):

Non-sterile, .13 mm minimum thickness, seamless, beaded cuff, ambidextrous. 100/box.

ion-sterile, .13 min minimum trickness, seamess, seades sam, ambiestas			Est. Quantity	Unit Price per	Extended	
BRAND:	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
	900-10	9010	WIDO IND LOVE	20	5.08	10/060
Small	1010	1010	- VIV / MAX/CUS	20	508	10/ 060
ledium	9010-20		11	1653	5.08	8397 024
arge	90110-30	U	- 1	100	108	50000
Clarge	9080-35	4		100		
	AND A STORY OF STREET OF STREET	Commence of the Commence of th				13,680.44

NITRILE EXAMINATION GLOVE (POWDER FREE):

RAND:		ess, seamless, beaded cuff, ami			Est. Quantity	Unit Price per	Extended
SKAND.	9010 TROVER	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
	G C	1510-10	9010	bx/100/10bx/come	1920	3.08	9,753 000
mall	G	010-20	11	111/	4851	50.800	24,643 038
1edium_		9610-30	10	lı	3126	50.8	15,880008
arge		(-1 6 -1	11	11	2313	5.00	11 150 004

VII. POLYETHYLENE DISPOSABLE GLOVES:

1.25 mils minimum, powderless/sulpher free, ambidextrous, for food service and precision parts handling. 100/box

Extended	
Price	

62,026.80

1.25 mils minimum, powderless/sul	pher free, ambidextrous, for look	a service and precision parts no		Est. Quantity	Unit Price per	Extended
BRAND:	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Medium	2100-20	2160	bx/100710bx/case	20	,630	12 060
Large	2100-30	2100	11/1	108	, 63	8100

All usages are approximate, for evaluation purposes only and have been annualized.

2313

GRAND TOTAL

Vendor Name:

Xlarge

Vendor Address:

Phone No. Fax No.

By signing the bid, you are agreeing that you meet the specifications contained in this RFQ and bid form.

Printed Name

Note: PACKING IS &x of 100/10bxs/case
Soldby Case only.

Rev. 09/08

State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

	Will make the determination of the Costant
1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preced-
	ing the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
	Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one number state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
require agains or ded	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty t such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency ucted from any unpaid balance on the contract or purchase order.
the red	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and zes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid juired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information ad by the Tax Commissioner to be confidential.
	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true ccurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate les during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidde	r: Signed:
*Check	any combination of preference consideration(s) indicated above, which you are entitled to receive.

REQ No. LGLOVES12

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE
Vendor's Name: TRONEX INCENTIONAL, INC.
Authorized Signature: Bol Donneneell Date: 2/1/12
State of New Texsey
County of Morris , to-wit:
Taken, subscribed, and sworn to before me this 7 day of February, 20/2
My Commission expires 6/15/14 , 20/4
AFFIX SEAL HERE NOTORY PUBLIC

ERIC F MEICHSNER
Notary Public
State of New Jersey
My Commission Expires Jun 15, 2014

Purchasing Affidavit (Revised 12/15/09)



Request for Quotation

RFQ NUMBER

PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF

BUYER 42

304-558-8802

Tronex 300 International Drive Budd Lake, NJ 07828 ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRIN		SHIP	VIA	F.O.B,	FREIGHT TERMS
01/25/	I				
BID OPENING DATE	02/16/2012	· · · · · · · · · · · · · · · · · · ·	BID OPEN	ING TIME 01:	30PM
LINE	QUANTITY UOP	CAT. ITEM NU	MBER	UNIT PRICE	AMOUNT
	ADDENDUM 1. TO MOVE THE BID 10 2/16/2012. 2. AGREEMENT ADDEN SHOULD BE SIGNED AN FAILURE TO SIGN AND DISQUALIFICATION OF	NO. 1 OPENING DATE DUM IS ATTACH D RETURNED WI RETURN MAY F	E FROM 01/3 HED. THIS D ITH YOUR BI RESULT IN	1/2012 OCUMENT	
0001	PK 1 GLOVES, EXAM, DISP.	998-67-01- LATEX, NON-S			
				***** TOTAL:	
SIGNATURE /		SEE REVERSE SIDE FOR 1	TELEBRONE	NS IDATE	,
DOG	- Inversel		TELEPHONE 973-335	5-2888 DATE 2	10/12
TITLE	Sales FEIN 22 ASB	990		ADDRESS CHANGES	TO BE NOTED ABOVE
LHSSIS/ATTIVY			ADDDECC IN CE	PACE AROVE LARELE	'D 'VENDOD'

EXHIBIT 10

REQUISITION NO.:

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

NO.	1	<u>/</u>
NO.	2	
NO.	3	
NO.	4	
NO	5	

ADDENDUM NO.'S:

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

COMPANY

DATE



Request for Guotation LGLOVES12

 PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF BUYER 42 04-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

RFQ COPY TYPE NAME/ADDRESS HERE

DATE PRINTED TE	RIMS OF SALE SHIP VIA	FAB, FAEIGHTTERMS
02/13/2012 BID OPENING DATE: 02/28/	2012	ID OPENING TIME 01:30PM
LINE QUANTITY		UNIT, PHICE AMOUNT
TO MOVE TO 02/28/201 2. ADDENDUM DOCUMENT SHO BID. FAILUR	DDENDUM NO 2 THE BID OPENING DATE FROM ACKNOWLEDGEMENT IS ATTA- ULD BE SIGNED AND RETURN B TO SIGN AND RETURN MAY TION OF YOUR BID. END OF ADDENDUM NO, 2	ACHED. THIS YOUR A
GLOVES, EXAM	PK 998-67-01-021 DISP. LATEX, NON-STERI	The Dowell 1671
		AND CONDITIONS
SIGNATUAE		
TITLE	FEN	ADDRESS CHANGES TO BE NOTED ABOVE

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Regulrements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entitles.
- 16. ANTITHUST: in submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services West Virginia for acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency lenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.

3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.

4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Fallure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-8.6).

Rev. 11/09/11

F.X.	LIS	17	1.1.	- 7	43
HXI		-		- 1	1.5

REQUISITION NO.:

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:
NO. 1
NO. 2
NO. 3
NO. 4
NO 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

COMPANY

DATE

REV. 11/96



Request for Quotation

SHIP

T

RFQ NUMBER LGLOVES12

ADDRESS CORRES	PONDENCE TO ATTENTION OF:
BUYER 42	(304)
804-558-8802	550-25999-

*709005548 973-335-2888 TRONEX INTERNATIONAL INC 300 INTERNATIONAL DR

MOUNT OLIVE NJ 07828

ALL	STAT	re age:	NCIES		
AND	POI	LITICA	L SUBI	DIVISIO	NS
VARI	OUS	LOCAL	ES AS	INDICA	ATED
BY	ORDE	ER			

02/13,		J.S.F	IMS OF SAL	C	SHIP VIA	F.O.B		FACIONI TENINO
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			1	SEERE	L VERSE SIDE FOR TERMS AND C	CONDITIONS		I
SIGNATURE					TELEPHONE		DATE	
TITLE		F	EIN			ADDRESS	CHANGES	TO BE NOTED ABOVE

EXHIBIT 10

REQUISITION NO.:

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SIGNATURE

COMPANY

DATE

REV. 11/96



TITLE

*709005548

MOUNT OLIVE NJ

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

07828

TRONEX INTERNATIONAL INC

300 INTERNATIONAL DR

973-335-2888

Request for REQ NUMBER Quotation

LGLOVES12

1

ADDRESS CORRESPONDENCE TO ATTENTION OF:

BUYER 42

304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

ADDRESS CHANGES TO BE NOTED ABOVE

FREIGHT TERMS DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. 02/23/2012 01:30PM BID OPENING DATE: 03/06/2012 BID OPENING TIME CAT. AMOUNT UOP ITEM NUMBER UNIT PRICE LINE QUANTITY ADDENDUM NO. 3 TO MOVE THE BID OPENING FROM 02/28/2012 to 03/06/2012. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR FAILURE TO SIGN AND RETURN MAY RESULT IN pisqualification of your bid. END OF ADDENDUM NO. 3 d001 998-67-01-021 PK 1 GLOVES, EXAM, DIS₽. LATEX, NON-STERILE THIS IS THE END OF RFQ LGLOVES 12 ***** TOTAL: SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE DATE SIGNATURE

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REQUISITION NO.:

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Bole Jernende SIGNATURE I Ponex COMPANY DATE

REV. 11/96



Tronex

*709005548

300 International Drive Budd Lake, NJ 07828

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

973-335-2888

Request for REQNUMBER Quotation

LGLOVES12

ADDRESS CHANGES TO BE NOTED ABOVE

ADDRESS CORRESPONDENCE TO ATTENTION OF:

BUYER 42

304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

FREIGHT TERMS F.O.B. TERMS OF SALE SHIP VIA DATE PRINTED 02/28/2012 01:30PM BID OPENING TIME 03/13/2012 BID OPENING DATE: CAT. AMOUNT UNIT PRICE ITEM NUMBER QUANTITY UOP LINE ADDENDUM NO. 4 QUESTIONS AND ANSWERS ARE ATTACHED. 1. TO MOVE THE BID OPENING FROM 03/06/2012 TO 03/13/2012. THIS FORM IS ALSO REVISED BID FORM ATTACHED. AVAILABLE IN ELECTRONIC FORMAT ON THE PURCHASING SEE ADDITIONAL INFORMATION ON THE BULLETIN. FOLLOWING PAGES. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN TOEIVED disqualification of your bid. 1112 MAR 12 A 10: 06 END OF ADDENDUM NO. 4 ARG DIVISION STATE OF WY 998-67-01-021 PK 0001 1 DISP. LATEX, NON-STERILE GLOVES, EXAM, THIS IS THE END OF RFQ LGLOVES 12 ***** TOTAL: SEE REVERSE SIDE FOR TERMS AND CONDITIONS DATE TELEPHONE SIGNATURE

LGLOVES12 Vendor Pricing Page

I. VINYL EXAMINATION GLOVES (POWDERED):

BRAND: TRONG	- Paris				Unit Price per	Extended	
SKAND: 12010	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price	
Small 8030		8030	10/hx lino= Case	15	<i>338</i>	P 50.70	
Medium 8030		11	11/10 11	33	338	111.54	
0.677		71	11 (1	27	3.38	.91.26	
Large SC 70	1-75	11 - 8	11 /1	20	3.38	67.60	

II. VINYL EXAMINATION GLOVES (POWDER FREE):

1321.11-

BRAND:	TRonex				Est. Quantity	Unit Price per	Extended
SKAND:	TEOREX	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small	8530 - ib	TIEM NO. GOLL		10/bx/100=Caso	630	3.31	2,085.30
	6520-20		jí	10 01	3,120	3.31	10 327,20
Medium	8530-30		I)	11 (1	2,670	3.31	8,837.76
_arge Xlarge	8530-35		J(11 /1	6,705	331	22,193.55

III. LATEX EXAMINATION GLOVES (POWDER FREE, SMOOTH FINISH):

43,443, 55

	<u> </u>				Est. Quantity	Unit Price per	Extended
BRAND:	TRONGY	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
Small	3010-10	TIEM NO. G ONLL	3010	10/2/100= Case	816	5.50	4,488
	3010-20		11	11 11	5,145	5.50	28,297.75
	3010-30		11	11 11	8,511	550	46,810.50
Large Xlarge	3010-35		//	1. //	6,738	350	37,059.00

IV. LATEX EXAMINATION GLOVES (POWDER FREE, TEXTURE GRIP):

116,655.25

RAND: TRONER		CATALOG NO	Boxes of 100 per Case	Est. Quantity Per Boxes /100	Unit Price per Box of 100	Price
	ITEM NO. & SIZE	CATALOG NO.	Boxes of 100 per odds		4.89	3.594,10
mall 3110-10		3110	10/hx/100=cecl	735		100
= (. n ×1)		11	1 10 66	1,890	4.89	9,242.10
2116.30		II	41 11	2,019	4.89	9,872.91
arge 3/10-35		l(15 (888	4.89	27,050,50

Revised 2/28/2012

LGLOVES12 Vendor Pricing Page

V. NITRILE EXAMINATION GLOVES (POWDER FREE, TEXTUF

BRAND: TRONER	
,	ITEM NO. & SIZE
Small 9016-10	
Medium 90/0-20	
Large 9010-30	
Xlarge 9010-35	- 7

VI. NITRILE EXAMINATION GLOVE (POWDER FREE):

BRAND:	Troney	
	/	ITEM NO. & SIZE
Small	9010-10	
Medium	9010-10	
Large	9010-30	
Xlarge	9010-35	ST 400400
Check Process	但是10万种2000年在1000年1000年1000年1000年100日	

VII. POLYETHYLENE DISPOSABLE GLOVES:

BRAND: TOOM	K.
1/(0.10	ITEM NO. & SIZE
Medium 2100-	W
Large 2100-3	0

Vendor Name:	TRONEY In
Vendor Address:	300 Inter
Phone No.	973-335-24
Fax No.	973402-2

By signing the bid, you are agreeing that you meet the specification

Printed Name

67		Est. Quantity	Unit Price per	Extended
CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
ion = cax	9010	20	5:08	101.60
t		20	508	101.60
16		1,653	508	8397.24
11		100	508	5.080.00

13,680.44

		Est. Quantity	Unit Price per	Extended
CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
216	10 by 100 = case	1,920	5.08	9,753.60
010	111	4,851	5.08	24,643.08
	11	3,126	5.00	15,880.08
/	[1	2,313	508	11,750.04

62,62680

~~~		Est. Quantity	Unit Price per	Extended
CATALOG NO.	Boxes of 100 per Case	Per Boxes /100	Box of 100	Price
රර	IDBL/100-Case	20	-63	12,60
50	1/	108	.62	68.40

menal

jes are approximate, for evaluation purposes only and have been annualized.

25.6, 958.85

GRAND TOTAL

ned in this RFQ and bid form.

Authorized Signature

Revised 2/28/2012



VENDOR

*709005548

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

973-335-2888

Request for Quotation

REQ NUMBER
LGLOVES12

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2000	r.nqu
	1

ADDRESS CORRESPONDENCE TO ATTENTION OF

BUYER 42 304-558-8802

TRONEX INTERNATIONAL INC 300 INTERNATIONAL DR

MOUNT OLIVE NJ 07828

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRIN	TED TEF	RMS OF SALE	SHIP VIA		F.O.B.	FREIGHT TERMS
03/07/						4.0774
BID OPENING DATE		2012		BID OPE	ENING TIME 01	;30PM
LINE	QUANTITY	UOP CAT. NO.	ITEM NUMB	ER	UNIT PRICE	AMOUNT
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	GLOVES, EXAM	S IS THE E	END OF RFQ	LGLOVES1	2 ***** TOTAL	:
		SEI	E REVERSE SIDE FOR T	TELEPHONE	DAT	E
SIGNATURE						In F
TITLE		FEIN			ADDRESS CHANG	ES TO BE NOTED ABOVE

EXHIBIT 10

REQUISITION NO.: LGbves 12

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1

NO. 3 NO. 4 NO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

TRONGE INTERNATIONAL, INC.

COMPANY ·

april 3,2012

DATE

REV. 11/96



SIGNATURE

TITLE

State of West Virginia Department of Administration Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER LGLOVES12

304-558-8802

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HYER						

973-335-2888 *709005548 TRONEX INTERNATIONAL INC 300 INTERNATIONAL DR

07828 MOUNT OLIVE NJ

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

[2333]		SHIP VIA	F.O.B.	FREIGHT TERMS
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	END	OF ADDENDUM NO. 6		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE

ADDRESS CHANGES TO BE NOTED ABOVE FEIN

DATE

WHEN RESPONDING TO REQ. INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

LGLOVES12 - Revised 3/23/2012 Vendor Pricing Page

1. VINYL EXAMINATION GLOVES (POWDERED):

30	CATALOG NO	Boxes of 100 per Case
		water/obe/case
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- 20	11	70
30	1)	11
-35	11	11
	UTEM NO. & SIZE	### NO. & SIZE CATALOG NO. ###################################

II. VINYL EXAMINATION GLOVES (POWDER FREE):

BRAND: TRONE	<	CATALOG NO.	Boxes of 100 per Case
8530	ITEM NO. & SIZE		100/0x/10bx/case
25	8536-10	8580	100/00/1000/000
Small	6530-20	11	//
Medium	8550-30	11	- 1,
Large	9,530-35	11	//

III. LATEX EXAMINATION GLOVES (POWDER FREE, SMOOTH FINISH):

BRAND: TRONG	2L	CATALOG NO.	Boxes of 100 per Cas
3010	ITEM NO. & SIZE	CATALOGING	100/64/10/bx/case
	3010-10	3010	100104/100/
Small	3010-20	/1	17
Medium	3010-30	11	ν/
Large		11	11
Xlarge	2010-35	A STATE OF THE PARTY OF THE PAR	

IV. LATEX EXAMINATION GLOVES (POWDER FREE, TEXTURE GRIP):

BRAND: TRENER		CATALOG NO.	Boxes of 100 per Ca
3110	ITEM NO. & SIZE	2 116	100/bx/10/bx/16
	3110-10	5110	14902/10:00/
Small	3116-20	11	- 1 /
Medium	3110-30	11	- 1
Large	3/11/30	11	11

ontity.	Unit Price per	Extended
antity	Box of 100	Price
es /100	3.38	0.00.50.70
2	3.38	0.00 /11,54
3	3.38	0.00 91.26
0	3.38	0.00 67.60

uantity	Unit Price per	Extended
xes /100	Box of 100	Price 2,085
	3.31	0.00 (0, 327
330	11	0.00 · B, 837
,120	//	0.00 22,193
,670 .705	/(0.00

43,443.75

Quantity	Unit Price per	Extended
Quantity	Box of 100	Price
oxes /100	5.50	0.00 4,488
816	<i>i'</i>	0.00 28,29
5,145	//	0.00 46,810
8,511 6,738	//	0.00 <i>37,05</i>

2 424	Unit Price per	Extended
Quantity	Box of 100	Price 3594
Boxes /100	4.89	0.00 9,242
735	1101	0.00 9.872
1,890	4.99	0.00 4,342
2,019	4.89	
888	4.89	0.00

27.050.50

Revised 3/23/2012

LGLOVES12 - Revised 3/23/2012 Vendor Pricing Page

V. NITRILE EXAMINATION GLOVES (POWDER FREE, TEXTURE GRIP):

BRAND: TRone		CATALOC NO	Boxes of 100 per Case
9010	ITEM NO. & SIZE	CATALOG NO.	
	9010-10	Op010	100/px/10bx/cus
Small	9010-20	. 11	- 71
Medium	9010-30	//	11
Large	90/0-35	11	//

VI. NITRILE EXAMINATION GLOVE (POWDER FREE, SMOOTH):

BRAND:		CATALOG NO.	Boxes of 100 per Case
	ITEM NO. & SIZE	CATALOG NO.	
Small			
Medium			
Large			A Proceedings

VII. POLYETHYLENE DISPOSABLE GLOVES:

BRAND: TRENER		CATALOG NO.	Boxes of 100 per Case
2100	ITEM NO. & SIZE	CATALOGIAGE	100/m/10hx/cus
2,00	2100-20	2.100	10/02/1002/000
Medium	2100-30	2/57)	11

All usages are approximate, for evaluation purposes

8	TRONG INTERNATIONAL, INC.
Vendor Name:	300 INTERNATIONAL DAINE
Vendor Address:	Rockeway N.T 27828
Phone No.	973-335-2888
Fax No.	97/32 /23

By signing the bid, you are agreeing that you meet the specifications contained in this RFQ and bid form.

BobDomen	edi
DODUCTION	
Printed Name	

Authorized Signature

intity	Unit Price per	Extended
s /100	Box of 100	Price
157100	5.66	0.00 101.60
	508	0.00 101.60
-2	5.08	0.00 8,397.
53	5.08	0.00 5,08

13,680.44

Unit Price per	Extended
	Price
	0.00
	0.00
	0.00
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	Unit Price per Box of 100

	Unit Price per	Extended
tuantity	Box of 100	Price
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20	17	0.00 68.4
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194, 132.05

GRAND TOTAL

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Revised 3/23/2012

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REQUISITION NO.:

ADDENDUM ACKNOWLEDGEMENT

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SIGNATURE

COMPANY .

DATE

REV. 11/96

TRONEX

February 7, 2012

State of West Virginia
Department of Admin
Purchasing Division
Building 15
2019 Washington Street East
Charleston, WV 25305

Dear Sir/Ms,

Thank you very much for considering Tronex Company as a valued supplier. We are excited for this opportunity to quote you on our superior quality products. With pleasure, we enclose our proposal for your kind review and evaluation.

Our company is experienced in servicing multi-facet business such as yours. We have an effective system in place serving the best Corporations, Government Agencies, GPO's and Healthcare facilities in the U.S.A. Tronex Company's excellent reputation strongly distinguishes us from our competition. Since 1989, we have built a reputation for consistency in quality, innovative products, progressive packaging, on time delivery, and outstanding service. The principles behind these highly valued strengths are meticulous attention to detail, excellent standards of service, and the care we take in everything we do. As a result we have earned very long-term and loyal customer relationships that reflect our own long-term commitments and hope to earn yours.

We hope in the days ahead we may have the opportunity to earn your disposable glove business and become a valuable partner.

Thank you for your time and consideration.

Sincerely,

Bob Domenech

Assistant Vice President of Sales

Jemereal

TRONEX INTERNATIONAL, INC.

Response to:



Division

TRONEX HEALTHCARE INDUSTRY 2012 Capabilities Information

February 7, 2012

Prepared by

BOB DOMENECH
ASSISTANT VP SALES
ONE TRONEX CENTER
300 INTERNATIONAL DRIVE
Mount Olive, NJ 07828
(973) 335-2888

WWW.TRONEXCOMPANY.COM



West Virginia Purchasing Division

STATE OF WEST VIRGINIA
RFP LGLOVES
TRONEX COMPANY CAPABILITIES PRESENTATION
PREPARED BY: TRONEX HEALTHCARE INDUSTRIES
February 7, 2012

For 21 years, Tronex Healthcare Industries, Inc. has been dedicated to branding itself as the leading provider of quality cross-contamination control and infection prevention solutions. We focus on effectively combining our highly valued strengths of service excellence and meticulous attention to operations, with a product strategy that leverages our expertise in quality assurance and new product development.

Starting in the healthcare industry, our business has migrated into Food and the General Services sector. Tronex affirms its commitment to the highest quality and safety standards, environmental safety and innovation. As such, our products are manufactured in ISO 9001, ISO 13485 and FDA certified factories.

Kindly allow us to summarize our overall capabilities and abilities below, along with detail and supporting documentation throughout this presentation:

1. Company Overview

Tronex Healthcare Industries is a division of Tronex International, Inc. We are a privately held company incorporated in 1989 in the state of New Jersey. Tronex is a 100% Asian American owned minority corporation certified by the state of New Jersey and the National Minority Supplier Development Council (NMSDC). The corporate offices of Tronex are located in Parsippany, New Jersey, USA.

2. Financial

Tronex's international business partners with strengths in manufacturing and finance have always been an integral part of our business foundation and growth. Along with our ability for growth, these partnerships, such as with DesignCase - our founding partner - (which is owned by one of the wealthiest entrepreneurs in Asia), have allowed us to focus on delivery of quality products, marketing and service excellence in an efficient and cost effective manner. As a privately held corporation, Tronex's financial data is not publicly disclosed.

PERSONNEL

3. Tronex's Management Team

Mr. Donald Chu Founder, President and CEO 973-335 2888 ext.18 dchu@tronexcompany.com

Mr. Chu is the founder, President and CEO of Tronex. Born in China, raised in Geneva, Switzerland, Mr. Chu has a broad range of world business experience including Asia, Europe and North America. Mr. Chu is a visionary, with a big dream of building a world-class enterprise through which we can help many throughout the world – as social responsibility is just as important to him; taking care of all who are close to him, and with whom he is close with. Mr. Chu established Tronex in 1989 and is deeply involved in the planning, organization and operating of the company.

Executive Vice President and EVF of Business Development 973-335-2888 ext. 22 ptai@tronexcompany.com

Ms. Tai is second in command at Tronex, ensuring performance excellence of all operations. With 40 years of corporate management experience with Fortune 100 companies, which includes 14 years with Tronex, Ms. Tai has helped build Tronex into what it is today. Ms. Tai is responsible for the development and management of the Tronex model servicing multi-dimensional national accounts, and is going to be the leader of the management team for Burger King ensuring that all staff has the proper direction to achieve excellence for the Burger King account.

Daphne Mon Vice President of Finance 973 335-2888 ext. 17 dmon@tronexcomapny.com

Ms. Mon is the controller for Tronex and an expert in business financial analysis. With meticulous attention to the details of Tronex's operations, Ms. Mon directs the company's business model. Aside from accounting, Ms. Mon spent four years in a business development role at Tronex, directly supporting the development of national accounts.

Mr. Peter Sewell
Director of Product Development
973-335-2888 ext. 25
psewell@tronexcompany.com

Mr. Sewell brings 25 years of knowledge working in the safety industry in product design and development, material science, quality control, and manufacturing documentation and standards. Mr. Sewell has had articles published in Healthcare Purchasing News for the Glove Buyers Guide 2007 and Managing Infection Control. August 2007 article on The Importance of Personal Protective Equipment: proper fit and use.

Mr. Bob Domenech Assistant Vice President of Sales 973 335-2888 ext.36 bdomenech@tronexcompany.com

Mr. Domenech has a total of 25 years of experience in pharmaceutical and healthcare sales management where he has successfully led a variety of sales forces to successful achievements. During his tenure with Tronex, Mr. Domenech has been responsible for development of government business and some targeted foodservice accounts.

Mr. Eric Meichsner
Director of Purchasing and Inventory Control Operations
973-335-2888 ext. 21
emeichsner@fronexcompany.com

Mr. Meichsner is responsible for all of the purchasing functions of Tronex and is in charge of all logistics, inventory

Mr. Don Foley Warehouse Manager 973-335-2888 ext. 20 dfoley@tronexcompany.com

Mr. Foley brings more than 15 years of warehouse management and national and international logistics experience to Tronex. He controls the daily operations of inbound and outbound freight for both Asia and the US and is instrumental to developing and securing the relationships with all trucking crews, ensuring the most reliable transport systems.

4. Tronex's Value Added Solutions

As a contracted supplier for the state of West Virginia, Tronex Healthcare Industries will provide the following:

- A value added account team to support the implementation of the Tronex contract and delivery of the best customer service.
- An experienced cross-functional team that understands the intricacies of the contract and has extensive experience in working with end users;
- A flawless inventory planning system that enables Tronex to deliver what we promise;
- Total support and understanding of Tronex management teams at the highest levels; including a backward integration system reporting to factories, therefore ensuring customer satisfaction and service;
- Scheduled end user contact via telephone, e-mail and fax;
- Free sampling programs;
- Marketing and product updates;
- Customer management reporting;
- Special reports handling; and

EXPERIENCE

Tronex Healthcare Industries' excellent reputation strongly distinguishes us from our competition. Since 1989, we have built a reputation for consistency in quality, innovative products, progressive packaging, on-time delivery and outstanding service.

Tronex's manufacturing facilities are ISO 9001, ISO 13485 and FDA certified. Additionally, our manufacturing facilities are in compliance with FDA CFR title 21 part 177 and CMP standards.

Our involvement with the manufacturing of Body Protection Disposable Gloves and Apparel is extensive.

Products Offered

B) Industrial and work Gloves
These gloves are designed for outstanding comfort and dexterity for protection and grip.

Dowdered and Powder Free Gloves

C) Personal protective disposable apparel and face masks designed for comfort and fit.

RFP COMPONENTS

1. Products Offered TO State of West Virginia

a) Nitrile Powder Free Examination Textured Gloves #9770

The Tronex New Age Nitrile glove has been manufactured without chemical accelerators and provides superior sensitivity with les hand fatigue.

b) Latex Powder Free Examination Gloves (smooth) #3010

An excellent powder free choice providing exceptional barrier protection for bare hands and minimize cross contamination.

c) Latex Powder Free Examination Gloves (textured) #3110

A low protein, powder free examination glove specifically manufactured wit a textured finish providing enhanced gripping capabilities without sacrificing tactile sensitivity.

d) Vinyl Powder (#8030) and Powder Free (#8530) Examination Gloves.

A unique stretch vinyl compound that effectively provides memory to the glove and is the ultimate choice for environments that prefer latex-free and powder free gloves.

TRONEX CUSTOMERS

Our company is experienced in servicing multi-faceted businesses. We have an effective system in place that serves the best corporations and government agencies in the industry. Tronex's excellent reputation strongly distinguishes us from our competition; we have built a reputation for consistency in quality, innovative products, progressive packaging, on time delivery and outstanding service. As a result, we have earned very long-term and loyal customer relationships that reflect our own long-term commitments. Listed below are Tronex's major partners within various industries.

- a) Wendy's International, Inc. Exclusive supplier.
- b) McDonald's Primary supplier.
- c) Avendra Sole approved contracted supplier serving Hyatt Hotels International, Marriott International Inc., and Ritz Carlton.
- e) wan Disney corp ----
- f) HealthTrust-2,000 Hospital buying group, provider since 2002.
- g) Various State and local Municipalities throughout US.

COMPETITION AND FUTURE

1. Tronex's Strengths vs. the Competition

Factory Capacity

As referenced, Tronex's financial ability, along with its capability in factory expansion, allows us to be positioned for growth in all of our customer business initiatives. Specifically, we are prepared and capable for contract growth.

International Logistics Expertise

Tronex has developed excellent expertise with a full range of cargo services which bring our products from our factories overseas to our warehouses in the US. This service and experience includes, among others:

- Route studies
- Designating method of transport
- Expediting product orders
- Delivery of product to warehouse site

- Freight forwarding relationships
- FDA credibility and relationships
- Custom clearance
- Receiving

Warehousing Capability and Expansion

From ocean port to valued customer, Tronex's 20 years warehousing experience covers all areas, including:

- Long-term partnerships with many major shipping lines, such as with Maersk and OOCL. This means no shortage of container availability will occur, even during the peak season;
- National discounted contracts with LTL and TL companies like FedEx Freight, New Penn, Roadway, Yellow, and UPS
 Freight; and
- Warehouse expansion capability within our East and West Coasts warehouses warehouses are based in Parsippany,
 NJ and Sparks,
 NV, respectively.

Operational Advantages

Tronex's Customer Service is available Monday – Friday, 8:30 a.m. – 5:30 p.m. Eastern Standard Time at (800) 833-1181. During these hours, your call will always be answered by a live receptionist who will direct your call toward the appropriate customer service or sales representative. After hours, our 24 hour voice mail system will allow you to leave a message which will promptly be answered for resolution on the following business day.

REFERANCE

1. Corporate References:

Yum! Brands	Mr. Richard Rugnao	502-874-8926
McDonald's	Mr. Lee Herbert	800-781-9909
Pharmaceutical Retail		
CardinalHealth	Ms. Deanna Petrush	614-757-5450
Hospitality		
Marriott International, Inc.	Mr. Michael Tobolski	301-380-7699
The Walt Disney Corporation	Mr. Eugene Campbell	407-828-5871

2. Tronex's Competitive Edge

Tronex Healthcare Industries excellent reputation strongly distinguishes us from our competition and provides the foundation of all our unique business partnerships. With a meticulous attention to operations and product detail, we define our business and relationships everyday by our core business values and the care we take in everything we do. This includes our:

- Expertise and experience in servicing the complex business models of the National / International programs for elite companies.
- Effective and efficient logistics planning and program execution abilities, with a consistency in quality, progressive packaging and on-time delivery.
- Maintaining a service standard of excellence and a commitment to success for all our valued customers.
- Business commitment and approach towards establishing long-term customer relationships.

3. Additional Information

Additional information regarding Tronex can be found in the Appendix Tab Titled Supplier Excellence Awards.



TRONEX - THE CHOICE POLY EMBOSSED DISPOSABLE GLOVES Code# 2100

Quality Assurance:

- * PE Material Complies with FDA Code of Federal Regulation 21 CFR part 177, Safe for Food Contact, Food Handling and Processing
- * ISO 9001 Certified Manufacturing

Product Features:

- * Embossed texture for best grip
- * Color: Clear
- * Ambidextrous
- * Latex-free

Sizes and Code #:

Small	Medium	Large
2100-10	2100-20	2100-30

Dimensions: (all dimensions in mm, and are approximate only)

Difficitions.	iii diiiii dii			_776 4
Length	Widt	h	Palm Thickness	Finger Thickness
305	S M 127 13		0.018 - 0.02	0.018 - 0.02

Packaging:

<u>Packaging</u> .				Pallet Quantity	TI/HI
Dimension	Case Cube	Weight (lbs)	Case/Pack	Pallet Qualitity	
(L) x (W) x (H) 7.5" 7" 5.75"	0.17 cu/ft.	S M L 4 4.5 4.5	100 x 10 = 1000	240 cases	30/8

Storage: Store in cool place away from sunlight.



Quality Assured Manufacturing



TRONEX - THE CHOICE LATEX TEXTURED POWDER FREE EXAMINATION GLOVES (NON - STERILE) Code# 3110

Quality Assurance:

- * FDA 510(k) Certified Examination Glove
- * ISO 9001 Certified Manufacturing
- * Manufactured with 100% Natural Rubber
- * Complies to the following ASTM Standards:
- ASTM D3578 standard for use with medical applications
- ASTM D5151 standard for detection of holes in examination gloves
- ASTM D5712 standard for extractable protein level

Product Features:

- * Powder-free
- * Fully textured for superior grip
- * Ambidextrous with beaded cuff
- * Low modulus formulation to provide optimal comfort, flexibility and durability
- * Protein level: Less than 50 microgram/dm²

- EN455-2 for use with medical applications	Small	Medium	Large	⊼-∟arge
- E14400-2 for doc with modern spiral	3110-10	3110-20	3110-30	3110-35

Tensile strength & elongation:

	Before Aging	Aged
Tensile Strength (MPa)	21 (min)	16 (min)
Elongation at break (%)	700 (min)	500 (min)
Median Force at Break (N)	9 (min)	6 (min)

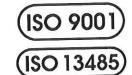
Dimensions: (all dimensions in mm, and are approximate only)

Length	Width (±3)	Palm Thickness	Finger Thickness
240 (min)	S M L XL 84 94 105 113	0.11 ± 0.02	0.14 ± 0.02

Packaging:

Dimension	Case Cube	Weight (lbs)	Case/Pack	Pallet Quantity	TI/HI
(L) x (W) x (H) 15.625" 10.125" 9.875"	0.90 cu/ft.	S M L XL 15.25 16 17.25 18.75	100 x 10 box = 1000	70 cases	10/7

Storage: Store in cool and dry place away from sunlight.









Caution: This product contains natural rubber latex which may cause allergic reactions.

Note: Specifications are subject to variation.



TRONEX - THE CHOICE LATEX POWDER FREE EXAMINATION GLOVES (NON - STERILE) Code# 3010

Quality Assurance:

- * FDA 510(k) Certified Examination Glove
- * ISO 9001 Certified Manufacturing
- * Manufactured with 100% Natural Rubber
- * Complies to the following ASTM Standards:
- ASTM D3578 standard for use with medical applications
- ASTM D5151 standard for detection of holes in examination gloves
- ASTM D5712 standard for extractable protein level

Product Features:

- * Powder-free
- * Smooth finish
- * Ambidextrous with beaded cuff
- * Low modulus formulation to provide optimal comfort, flexibility and durability
- * Protein level: Less than 50 microgram/dm²

- EN455-2	for use with	medical	applications
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Small	Medium	Large	X-Large
3010-10	3010-20	3010-30	3010-35

Tensile strength & elongation:

	Before Aging	Aged	_
Tensile Strength (MPa)	21 (min)	16 (min)	
Elongation at break (%)	700 (min)	500 (min)	
Median Force at Break (N)	9 (min)	6 (min)	

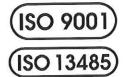
Dimensions: (all dimensions in mm, and are approximate only)

Length	Width (±3)	Palm Thickness	Finger Thickness
240 (min)	S M L XL 84 94 105 113	0.11 ± 0.03	0.14 ± 0.03

Packaging:

Dimension	Case Cube	Wei	ight (lb	s)	Case/Pack	Pallet Quantity	TI/HI
(L) x (W) x (H) 15.5" 10.125" 9.875"	0.90 cu/ft.		/ L 6 17	XL 18	100 x 10 box = 1000	70 cases	10/7

Storage: Store in cool and dry place away from sunlight.









Caution: This product contains natural rubber latex which may cause allergic reactions. **Note:** Specifications are subject to variation.



TRONEX - THE CHOICE
"SYNTHETIC + MEMORY" VINYL POWDER FREE
EXAMINATION GLOVES (NON - STERILE)
Code# 8530

Quality Assurance:

- * FDA 510(K), Exam Gloves
- * Meets ASTM Standards: D5250
- * Exceeds ASTM 1671 for Viral Penetration
- * Meets European Standards: EN455-1, EN455-2

Product Features:

- * Made from virgin Polyvinyl Chloride resin certified food safe
- * Formulated with DINP plasticizer for safe contact with food
- * Powder-free
- * Non-sterile, smooth finish
- * Latex-free, protein-free, chemical accelerator-free
- * Ambidextrous, beaded cuff
- * Specially designed hand formers produce a comfortable fit

8530-10 8530-20 8530-30 8530-35

Tensile strength & elongation:

	Before Aging	Aged	
Tensile Strength (MPa)	9.0 (min)	9.0 (min)	
Elongation at break (%)	300 (min)	300 (min)	

Dimensions: (all dimensions in mm, and are approximate only)

Length Width (±5)			Palm Thickness	Finger Thickness		
230 (min)	S 85	M 95	L 105	XL 115	0.08 (min)	0.08 (min)
				Avg. In Mils	3.5 ~ 4.5	3.5 ~ 4.5

Packaging:

Dimension	Case Cube	٧	Veight	(lbs)		Case/Pack	Pallet Quantity	TI/HI
(L) x (W) x (H) 13.39" 10.75" 9.84"	0.82 cu/ft.	S 14	M 15	L 16	XL .17	100 x 10 box = 1000	70 cases	10/7

Storage: Store in cool and dry place away from sunlight.











TRONEX - THE CHOICE VINYL POWDERED EXAMINATION GLOVES (NON - STERILE) Code# 8030

Quality Assurance:

- * FDA 510(K), Exam Gloves
- * Meets ASTM Standards: D5250
- * Exceeds ASTM 1671 for Viral Penetration
- * Meets European Standards: EN455-1, EN455-2

Sizes and Code #:

	it	ım	Large	X-Large
IIIE	-doodlataradtal <u>p</u>	-20	8030-30	8030-35

Product Features:

- * Uniformly powdered with FDA approved corn starch powder
- * Virgin polyvinyl chloride material
- * Non-sterile, smooth finish
- * Latex-free, protein-free, chemical accelerator-free
- * Ambidextrous, beaded cuff
- * Specially designed hand formers produce a comfortable fit

Tensile strength & elongation:

	Before Aging	Aged
Tensile Strength (MPa)	9.0 (min)	9.0 (min)
Elongation at break (%)	300 (min)	300 (min)

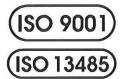
<u>Dimensions</u>: (all dimensions in mm, and are approximate only)

Length Width (±5)				Palm Thickness	Finger Thickness		
240 (min) S M L XL 85 95 105 115		-		0.08 (min)	0.08 (min)		
					In Mils.	3.5 ~ 4.5	3.5 ~ 4.5

Packaging:

Dimension	Case Cube	Weight (lbs)	Case/Pack	Pallet Quantity	TI/HI
(L) x (W) x (H) 13.39" 10.75" 9.84"	0.82 cu/ft.	S M L XL 16 17 18 19	100 x 10 box = 1000	70 cases	10/77

Storage: Store in cool and dry place away from sunlight.











TRONEX - THE CHOICE CHEMO RATED NITRILE POWDER FREE EXAMINATION GLOVES (NON - STERILE) Code# 9010

Quality Assurance:

- * FDA 510(K) Certified Examination Glove
- * Complies to ASTM D6978-05 Standard for Safe use with Chemotherapy Drugs
- * Complies to ASTM D6319 Standard for Medical Applications
- * ISO 9001 Certified Manufacturing
- * 100% Nitrile, Non-Latex Formulation
- * Abrasion, Puncture, and Chemical Resistant
- * Compounded Formulation offers Tactile Sensitivity, Softness, Flexibility, and Dexterity for Reduced Hand Fatigue

Product Features:

- * Blue color
- * Powder-free
- * Fully textured for optimal grip
- * Ambidextrous with beaded cuff
- * Low modulus, unique formulation provides optimal comfort, flexibility, and durability
- * High degree of tensile strength and elongation

Sizes and Code #:

Small	Medium	Large	X-Large
9010-10	9010-20	9010-30	9010-35

Tensile strength & elongation:

	Before Aging	Aged	
Tensile Strength (MPa)	14 (min)	14 (min)	
Elongation at break (%)	500 (min)	400 (min)	

<u>Dimensions</u>: (all dimensions in mm, and are approximate only)

Length	Width (±5)	Palm Thickness	Finger Thickness	Cuff Thickness	
230 (min)	S M L XL 86 96 106 115	0.12 ± 0.03	0.14 ± 0.03	0.10 ± 0.03	

Packaging:

Dimensi	on	Case Cube	Wei	ght (lb	s)	Case/Pack	Pallet Quantity	TI/HI
(L) x (W) 15" 10.25"	2000	0.89 cu/ft.	S N 12.75 1	_	XL 16.5	100 x 10 box = 1000	70 cases	10/7

Storage: Store in cool and dry place away from sunlight.



