



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
FLT12001

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
KRISTA FERRELL 304-558-2596

VENDOR  
\*916083402 304-233-8000  
JIM ROBINSON FORD LINCOLN MERC  
95 ROBINSON DR  
TRIADELPHIA WV 26059

SHIP TO  
PURCHASING DIVISION  
FLEET MGMT UNIT (IN CARE OF)  
SURPLUS PROPERTY  
2700 CHARLES AVENUE  
DUNBAR, WV  
25064 304-766-2626

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/20/2011				

BID OPENING DATE: 10/27/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 2						
THIS ADDENDUM IS ISSUED TO:						
1.) PROVIDE A COPY OF THE MANDATORY PRE-BID ATTENDEE LIST,						
2.) PROVIDE ANSWERS TO ALL TECHNICAL QUESTIONS SUBMITTED IN ACCORDANCE WITH THE PROVISIONS OF THE ORIGINAL REQUEST FOR QUOTATION (FLT12001), AND						
3.) PROVIDE REVISED SPECIFICATIONS PER THE ATTACHED.						
BID OPENING DATE REMAINS: 10/27/2011						
BID OPENING TIME REMAINS: 1:30 PM						
***** END ADDENDUM NO. 2 *****						
0001	1	EA		070-48-50-001	\$	23,736.00
UTILITY VANS WITH MISSION SPECIFIC ENHANCEMENTS						
				2012 Ford Transit Connect XLT (Wagon) per unit	\$	24,206.00



SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE	Fleet Sales			TELEPHONE	304-233-8000	DATE 10-26-2011
TITLE	FEIN 55-0765064			ADDRESS CHANGES TO BE NOTED ABOVE		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## SIGN IN SHEET

Request for Proposal No. FLT12001

PLEASE PRINT

Page 1 of 1Date: 9/30/11 1400

\* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME		MAILING ADDRESS	TELEPHONE & FAX NUMBERS	
Company:	Jim Robinson Ford - Lincoln, Inc.	95 Robinson Drive	PHONE	304-233-8000
Rep:	Brian S. Long	Triadelphia WV 26059	TOLL FREE	
Email Address:	B.Slong 811 @ Live.com		FAX	304-233-3127
Company:	Bob Robinson Chay-GMC, Inc.	155 Robinson Drive	PHONE	304-233-8000
Rep:	Brian S. Long	Triadelphia WV 26059	TOLL FREE	
Email Address:	B.Slong 811 @ Live.com		FAX	304-233-3127
Company:	Jim Robinson Toyota-Scion Inc	55 Robinson Drive	PHONE	304-233-8000
Rep:	Brian S. Long		TOLL FREE	
Email Address:	B.Slong 811 @ Live.com		FAX	304-233-3127
Company:	Baker Truck-Equip	PO Box 482	PHONE	304-722-3814
Rep:	Virgil Mayse	Harrisburg WV 25526	TOLL FREE	800-342-3119
Email Address:	Virgil @ Baker WV.com		FAX	304-722-3829
Company:	Stephens Auto Center	PO Box 276	PHONE	304-369-2411
Rep:	Tavis Farris	Sanville WV 25053	TOLL FREE	800-925-2411
Email Address:	tstephens@stephensauto.com		FAX	304-369-2410

**STATE OF WEST VIRGINIA**  
**PURCHASE CONTINUATION SHEET**

Vendor: \_\_\_\_\_

Buyer:	Page:	Requisition or P.O. No.:
		FLT12001 Addenda No. 2
Spending Unit:		
DOA Fleet Management Office		

Question 1: Per FMO at pre-bid meeting we may receive payment by means other than the purchasing card. Is this true or are we required to accept the purchasing card?

Response 1: Yes. The State of West Virginia currently utilizes a Visa purchasing card program which is issued through a bank. The successful vendor must accept the State of West Virginia Visa Purchasing Card for payment of all orders placed by any state agency as a condition of award.

Question 2: If required to accept the purchasing card, what are the fees that will be charged to the vendor for each payment transaction?

Response2: Vendors should contact their servicing credit card gateway provider and banking institution to ascertain what transactional or volume fees are charged for Visa credit cards. The state does not charge vendors a fee to accept the State of West Virginia Visa Purchasing Card,

Question 3: We understand that FMO wishes one of the vehicles to be an electric powered vehicle. The company that engineers and builds the electric vehicle version may have questions regarding these specifications. This is a new product that we have no experience with and must rely on their assistance. May we be allowed to present their questions after the October 4 deadline if necessary?

Response 3: Technical questions must be received by the date provided in Addendum No. 1 to this solicitation.

Question 4: As for the Mission specific items, the vendor (Baker Equipment) who attended the pre-bid meeting with us has told us that they cannot install the refrigeration unit or the Auxiliary Power Cells.

Response 4: The Vendor is solely responsible for all work performed under the contract and shall assume prime contractor responsibility for all services offered and products to be delivered under the terms of this contract.

Question 5: We need time to contact these companies and they may have specification questions. May we be allowed to present their questions after the October 4 deadline if necessary?

Response 5: Technical questions must be received by the date provided in Addendum No. 1 to this solicitation.

Question 6: Baker Equipment has also contacted Adrian Steel, the maker of several of the Mission specific items. Adrian states that the packages they provide, such as the Locksmith, HVAC, Plumber packages, are not compatible with the Wagon version (second row seat) of the Transit Connect and must utilize the Van version.

Response 6: Paragraph 2.2 Required Products and Services will be updated and provided as Addendum No. 3.

Question 7: When FMO chooses all of the options they need and that are available in appropriate combinations, it may require more than 90 days from bid award to provide the vehicle. Would it be acceptable to extend this time line if needed?

Response 7: Yes. Although pre-approvals are not required, the Vendor agrees to deliver the base unit vehicle within ninety (90) calendar days after receipt of the vehicle order or contact the FMO within two (2) business days after receipt of the order to discuss the reason for the delay and to provide a projected delivery date.

Question 8: We have not found information related to the forward sensing system. Could this item be explained as to specifically what is being requested?

Response 8: Delete forward sensing system option. Paragraph 2.2 Required Products and Services will be updated and provided as Addendum No. 3.

CONTINUED ON PAGE 2 OF 2

**STATE OF WEST VIRGINIA  
PURCHASE CONTINUATION SHEET**

Vendor: \_\_\_\_\_

Buyer:	Page:	Requisition or P.O. No.: FLT12001
Spending Unit:		DOA Fleet Management Office

Question 9: Can you tell us if this is to be an OEM product that you are aware of being available or might it be aftermarket?

Response 9: Delete forward sensing system option. Paragraph 2.2 Required Products and Services will be updated and provided as Addendum No. 3.

Question 10: Similarly, for the "stabilized suspension control system", is this the same as what Ford calls "roll stability control"? If not can you further define this item?

Response 10: Yes. Advance Trac with Roll Stability Control (RSC) (or equivalent). Paragraph 2.2 Required Products and Services will be updated and provided as Addendum No. 3.

END OF ADDENDUM NO. 2



**REQUEST FOR QUOTATION  
FLEET MANAGEMENT OFFICE  
SPECIAL-PURPOSE UTILITY VAN (FLT12001)**

The Acquisition and Contract Administration Section of the Purchasing Division, hereinafter referred to as "State", is soliciting bids for the Department of Administration, Fleet Management Office, hereinafter referred to as "FMO", to establish a contract for the procurement of the Ford Transit Connect (or equivalent) fuel-efficient or alternative fuel, special-purpose utility van or wagon.

**Mandatory Prebid Conference:** A mandatory pre-bid conference shall be conducted on September 14, 2011 at 1:00 p.m. Central Standard Time. Said conference will be held at 2101 Washington Street East, Bldg. 17 (Finance Division), Third Floor Conference Room, Charleston West Virginia 25305. All interested bidders are required to be present at this meeting. Failure to attend the mandatory pre-bid conference shall automatically result in disqualification. No one person can represent more than one vendor.

**PURPOSE**

To meet an immediate requirement by the Department of Administration for smaller (up to 5,500 GVWR), fuel-efficient or alternative fuel, special-purpose utility van, FMO intends to purchase four (4) Ford Transit Connect (or equivalent) special-purpose utility van or wagon (pending award of an equivalent on the Model Year 2012 statewide motor vehicle contract) to accommodate the following functional missions: general cargo, perishable food, secure mail/document, public health/safety, and facility/equipment maintenance. One or more Ford Transit Connect (or equivalent) will be the electric vehicle (EV) variant. Mission-specific enhancements may vary for each vehicle. This contract will not be used to purchase ADA-compliant vehicles.

**1.0 DEFINITIONS**

The below terms shall be herein defined as:

A. "Agency" – Any entity seeking goods and services under this "Contract."

B. "Alternative Fuel" – Fuel used for primary propulsion, i.e., ethanol (E-85), methanol (CNG or LNG), liquefied petroleum gas (LPG), electric (EV), and hydrogen fuel cell.

C. "Carbon Footprint" - The total set of greenhouse gas (GHG) emissions caused by an organization, event, product or person. Greenhouse gases can be emitted through transport, land clearance, and the production and consumption of food, fuels, manufactured goods, materials, wood, roads, buildings, and services. For simplicity of reporting, it is often expressed in terms of the amount of carbon dioxide (CO<sub>2</sub>), or its equivalent of other GHGs, emitted.

D. "Cost of Ownership" – The annual costs (year-1 through year-3) for fuel and maintenance that a vehicle owner can expect to pay based upon \$3.65 per gallon or

\$.05 Kwh (fuel) and 15,000 miles driven (maintenance).

E. "Enhancement" – Any modification to Original Equipment Manufacturer (OEM) standard/optional equipment offering.

F. "EPA" – Environmental Protection Agency.

G. "EPA Annual Carbon Footprint Green House (CO<sub>2</sub>) Emission Maximum" – The maximum amount of carbon dioxide, or its equivalent of other GHGs, emitted, measured in annual tons per vehicle. Emission ratings can be viewed at <http://www.fueleconomy.gov>.

H. "EPA Fuel Efficiency Minimums" – The minimum fuel efficiency required, measured in miles per gallon (city, highway, and combined). Fuel efficiency ratings can be viewed at <http://www.fueleconomy.gov>.

I. "GHG" – Greenhouse gases.

J. "Kwh" – Kilowatt hour

K. "Mandatory Requirements" – Any specification or statement containing the word "must", "shall", "will", "minimum", "maximum", or "is/are required" identify a mandatory item or factor. Decisions regarding compliance with any mandatory requirement shall be at the sole discretion of the State. Failure on the part of the vendor to meet any of the mandatory specifications shall result in disqualification of the bid.

L. "Manufacturer" – The Company which produces the vehicle.

M. "Vendor" – The successful bidder.

## 2.0 SCOPE OF WORK

### 2.1 Background:

2.1.1 The FMO does not currently have a vehicle in its inventory or available on MV11 that will meet the requirements detailed in the PURPOSE paragraph.

2.1.2 This procurement is not intended to replace the statewide motor vehicle contract and will be cancelled upon successful award of an equivalent vehicle on that contract.

### 2.2 Required Products and Services

#### 2.2.1 Product Features:

Powertrain	
Alternator (non EV) – 150 Amp/hr	STANDARD

Battery (non EV) – heavy duty	STANDARD
Battery (EV) - Johnson Controls-Saft battery pack system, 28 kWh, 16 modules / (192 cells), 215v – 390v / charger – 3.3 KW voltage range (or equivalent)	
Charge port connector (EV) - SAE J1772	NO BID
DC/DC Converter (EV) – TDK, 110A output (or equivalent)	NO BID
Up fitter wiring harness	STANDARD
Brakes – Power Front Disc, Rear Drum, four-wheel ABS	STANDARD
Drive train – front wheel drive	STANDARD
Engine Block Heater (non EV)	\$ 29.00 Included Option
Engine Displacement Minimum (non EV) – 2.0 liter	136 HP 128 FT/LB TORQUE
Engine type – non alternative fuel (regular unleaded through E-10)	STANDARD
Engine type – alternative fuel (ethanol through E-85)	N/A
Engine type – alternative fuel (methanol CNG)	N/A
Engine type – alternative fuel (liquefied petroleum gas LPG)	N/A
Engine type – alternative fuel [electric EV - Siemens model 135, 3-phase AC induction motor, Azure Dynamics inverter, 300V nominal, liquid-cooled] (or equivalent)	NO BID
Transaxle Minimum (non EV) – four-speed automatic with overdrive	STANDARD
Transaxle Minimum (EV) - Borg-Warner transaxle (or equivalent)	NO BID
Nominal compression ratio (non EV) – 10.0: 1	STANDARD
Nominal compression ratio (EV) - 8.28:1	NO BID
Emission Minimum – 50-state (cross boarder)	STANDARD
<b>Exterior Features</b>	
Bumpers – molded with rear step to cargo area	STANDARD
Mirrors – power heated adjusting LH/RH side integrated spotter mirror (manual flat folding)	STANDARD
Moldings – body side molding, wheel lip molding	STANDARD
Wipers – front variable speed, rear 2-speed	STANDARD
Windshield – electric, heated defroster	\$ 166.00 INCLUDED OPTION
Wheel Cover – full wheel cover	STANDARD
Splash Guards – front and rear	\$ 79.00 INCLUDED OPTION
Daytime Running Lights	\$ 37.00 INCLUDED OPTION
Front License Plate Bracket	INCLUDED
Exterior Colors – white, black (metallic), dark blue (metallic), silver (metallic)	
Wheelbase maximum – 120 inches	114.60"
GVWR maximum – 5,500 pounds (without mission-specific enhancements)	STANDARD
<b>Interior Features</b>	
Air conditioning – manual control	STANDARD
Rear air/heat blower with passenger controls	REQUIRES TAXI PACKAGE \$ 2,216.00 option
Entertainment - AM/FM stereo receiver, with single CD, audio input jack, four speakers	STANDARD
Center Console – with cup holders and internal storage compartment	STANDARD
Door Panels – molded LH/RH with map pocket	STANDARD
Grab Handles – B-pillar	STANDARD
Interior Color – Dark Grey	STANDARD
Floor Covering – front and second row vinyl; cargo area vinyl	STANDARD

All-weather Floor Mat – front and rear	\$62.00	Included	OPTION
Cargo volume minimum – 115 cubic feet		129.6	CU. FOOT
Rear Wheel House Covers		STANDARD	
Headliner – full-length molded cloth		STANDARD	
Instrumentation – speed, tachometer, odometer, fuel level, engine temperature, and digital clock		STANDARD	
Wiring block connector			
Electronic Passive Anti-theft System		STANDARD	
Location Monitoring System (telematics)	\$ 768.00	Included	OPTION
Lighting – dome lighting (front, middle, and rear)		STANDARD	
Power equipment – windows, locks, exterior mirrors, remote keyless-entry with two key fobs		STANDARD	
Remote Start	\$286.00	Included	OPTION
Power points – 12V (front and cargo area)		STANDARD	
Seats – front row (cloth, bucket with armrest and manual adjustment); second-row (cloth, manual split-fold, three passenger)		STANDARD	ON WAGON
Steering Wheel – tilt and telescopic manual adjustment		STANDARD	
Cruise Control		STANDARD	
Sun Visors – driver (with note strap); passenger (with non-lighted mirror)		STANDARD	
Windows – second-row fixed privacy glass; third-row flip-open privacy glass; rear-doors privacy glass		STANDARD	
Airbags – driver and front-passenger (front and side)		STANDARD	
Anti-lock braking system (four-wheel)		STANDARD	
Locking exterior hood release		STANDARD	
Stabilized suspension control system		STANDARD	
Tire pressure monitoring system		STANDARD	
Forward sensing system		N/A	
Reverse sensing system	\$232.00	INCLUDED	OPTION
Rearview camera system	\$390.00	INCLUDED	OPTION
Cost of Ownership (Year-1 through Year-3)			
Fuel	21 MPG CITY - 26 MPG HIGHWAY		
Maintenance			
Repair			
Mission-specific Enhancements			
Two-position Partition – Adrian Steel (or equivalent)		\$ 713.00	
Combo Loads Rite Ladder Rack – Adrian Steel (or equivalent)		\$1,270.00	
Plumber Package – Adrian Steel (or equivalent) deleted			
HVAC Package – Adrian Steel (or equivalent) deleted			
Telecommunication Package – Adrian Steel (or equivalent)		\$ 2,140.00	
Locksmith Package – Adrian Steel (or equivalent) deleted			
Deluxe Quiet Flex® Package – Leggett and Platt (or equivalent)		NO BID	
Aluminum 3-Drawer Slide-Out Rack – Inlad (or equivalent)		NO BID	
Electrical Refrigeration Package (including non-fiberglass cargo zone inserts (USDA approved anti-microbial) and top-mounted refrigeration unit – Thermo King B200 (or equivalent)			
Tank Rack – 4-tank Freon/LPG – Inlad (or equivalent)		\$ 335.00	
Aluminum Flat Mount Bi-Fold Ramp width 36", length 90" – Inlad (or equivalent)		NO BID	



Cargo Lock Deadbolt – Inlad (or equivalent)	<i>NO BID</i>
Door Hasp – non-drill Inlad (or equivalent)	<i>NO BID</i>
Window Security Screens (two side and two rear door) – Inlad (or equivalent)	\$ 338.00
Sound Reversing Alarm (light duty) – bbs-tek (or equivalent)	\$ 92.00
Concealed LED lighting kit (4 LED light heads, 2 6-ft extension cables, 2 fasteners and cables, 2 flanges (black) – Meteorlite® SYLED-E series (or equivalent)	<i>NO BID</i>
Auxiliary Power Cell (1,000 Whours, non-hazmat, non EV) – Energy Xtreme (or equivalent)	<i>NO BID</i>
Auxiliary Power Cell (2,000 Whours, non-hazmat, non EV) – Energy Xtreme (or equivalent)	<i>NO BID</i>

### 2.3 Delivery

Although pre-approvals are not required, the Vendor agrees to deliver the base vehicle within ninety (90) calendar days after receipt of the vehicle order or contact the FMO within two (2) business days after receipt of the order to discuss the reason for the delay and to provide a new projected delivery date.

Installation of mission-specific enhancements by the vendor or vendor's subcontractor may occur after delivery of the vehicle to FMO. Post-delivery installation will be coordinated with the FMO ten days in advance of the proposed scheduled installation.

### 2.4 Payment and Invoicing

2.4.1 The costs quoted must match the invoice to insure timely payment.

### 2.5 Reporting

The Vendor must provide the Contract Administrator with usage reports including a summary of all vehicles sold under this contract including FMO or designee name, model/part number, item description, WV-39 number, date received, order ship-date, and total amount. These reports must be provided using a browser client-server application.

### 2.6 Support

2.6.1 The Vendor must be approved by the manufacturer to perform warranty repairs.

2.6.2 The Vendor must have the ability to perform scheduled maintenance, unscheduled maintenance, and repairs locally.

## 3.0 FORMAT

Cost Bid Sheet – The Vendor is required to quote a fixed price for all required products and services contained in Paragraph 2.2. If no fee will be imposed on the State for a particular requirement or mission-specific optional equipment, the Vendor must indicate

by entering "\$0.00" in the appropriate space provided on the Cost Bid Sheet. No separate reimbursement will be made to the Vendor for travel or any other expense or service.

#### **4.0 ADDITIONAL REQUIREMENTS**

4.1 The Vendor is solely responsible for all work performed under the contract and shall assume prime contractor responsibility for all services offered and products to be delivered under the terms of this contract. The State shall consider the Vendor to be the sole point of contact with regard to all contractual matters. The Vendor may, with the prior written consent of the State, enter into written subcontracts for performance of work under this contract; however, the Vendor is totally responsible for the payment of all subcontractors.

## COST PROPOSAL RESPONSE

The cost quotation will be based on a quantity of one (1) special-purpose utility van or wagon for a one-year period or until an equivalent is awarded on the Model Year 2012 statewide motor vehicle contract. Cost of Ownership will be based upon the annual costs (year-1 through year-3) for fuel and maintenance that a vehicle owner can expect to pay based upon \$3.65 per gallon or \$.05 Kwh (fuel) and 15,000 miles driven (maintenance).

Item Description	Price (\$0.00)
<b>Powertrain</b>	
Alternator (non EV) – 150 Amp/hr	STANDARD
Battery (non EV) – heavy duty \$241.00	STANDARD w/ mobility PKG.
Battery (EV) - Johnson Controls-Saft battery pack system, 28 kWh, 16 modules / (192 cells), 215v – 390v / charger – 3.3 KW voltage range (or equivalent)	NO BID
Charge port connector (EV) - SAE J1772	NO BID
DC/DC Converter (EV) – TDK, 110A output (or equivalent)	NO BID
Up fitter wiring harness \$241.00	INCLUDED OPTION
Brakes – Power Front Disc, Rear Drum, four-wheel ABS	INCLUDED
Drive train – front wheel drive	INCLUDED
Engine Block Heater (non EV) \$29.00	INCLUDED OPTION
Engine Displacement Minimum (non EV) – 2.0 liter	STANDARD
Engine type – non alternative fuel (regular unleaded through E-10)	STANDARD
Engine type – alternative fuel (ethanol through E-85)	N/A
Engine type – alternative fuel (methanol CNG)	N/A
Engine type – alternative fuel (liquefied petroleum gas LPG)	N/A
Engine type – alternative fuel [electric EV - Siemens model 135, 3-phase AC induction motor, Azure Dynamics inverter, 300V nominal, liquid-cooled] (or equivalent)	NO BID
Transaxle Minimum (non EV) – four-speed automatic with overdrive	STANDARD
Transaxle Minimum (EV) - Borg-Warner transaxle (or equivalent)	NO BID
Nominal compression ratio (non EV) – 10.0: 1	STANDARD
Nominal compression ratio (EV) - 8.28:1	NO BID
Emission Minimum – 50-state (cross border)	STANDARD
<b>Exterior Features</b>	
Bumpers – molded with rear step to cargo area	STANDARD

Included with  
MOBILITY Motoring  
PACKAGE \$6M  
\$ 241.00  
HD Battery  
& Upfitter Harness

Mirrors – power heated adjusting LH/RH side integrated spotter mirror (manual flat folding)	STANDARD
Moldings – body side molding, wheel lip molding	STANDARD
Wipers – front variable speed, rear 2-speed	STANDARD
Windshield – electric, heated defroster \$166.00	Included option
Wheel Cover – full wheel cover	STANDARD
Splash Guards – front and rear \$79.00	Included option
Daytime Running Lights \$37.00	Included option
Front License Plate Bracket	STANDARD
Exterior Colors – white, black (metallic), dark blue (metallic), silver (metallic)	STANDARD
Wheelbase maximum – 120 inches 114.6"	STANDARD
GVWR maximum (without mission-specific enhancements) – 5,500 pounds	STANDARD
<b>Interior Features</b>	
Air conditioning – manual control	STANDARD
Rear air/heat blower with passenger controls	INCLUDED w/WA60N
Entertainment - AM/FM stereo receiver, with single CD, audio input jack, four speakers	STANDARD
Center Console – with cup holders and internal storage compartment	STANDARD
Door Panels – molded LH/RH with map pocket	STANDARD
Grab Handles – B-pillar	STANDARD
Interior Color – Dark Grey	STANDARD
Floor Covering – front and second row vinyl; cargo area vinyl CARPETING STANDARD on WA60N	STANDARD
All-weather Floor Mat – front and rear 62.00	Included option
Cargo volume minimum – 115 cubic feet 129.6' cu ft	STANDARD
Rear Wheel House Covers	STANDARD
Headliner – full-length molded cloth	STANDARD
Instrumentation – speed, tachometer, odometer, fuel level, engine temperature, and digital clock	STANDARD
Wiring block connector	STANDARD
Electronic Passive Anti-theft System	
Location Monitoring System (telematics) 768.00	Included option
Lighting – dome lighting (front, middle, and rear)	STANDARD
Power equipment – windows, locks, exterior mirrors, remote keyless-entry with two key fobs	STANDARD
Remote Start \$286.00	Included option
Power points – 12V (front and cargo area)	STANDARD
Seats – front row (cloth, bucket with armrest and manual adjustment); second-row (cloth, manual split-fold, three passenger)	STANDARD
Steering Wheel – tilt and telescopic manual adjustment	STANDARD
Cruise Control	STANDARD
Sun Visors – driver (with note strap); passenger (with non-lighted mirror)	STANDARD



Windows – second-row fixed privacy glass; third-row flip-open privacy glass; rear-doors privacy glass	STANDARD
Airbags – driver and front-passenger (front and side)	STANDARD
Anti-lock braking system (four-wheel)	STANDARD
Locking exterior hood release	STANDARD
Stabilized suspension control system	STANDARD
Tire pressure monitoring system	STANDARD
Forward sensing system	N/A
Reverse sensing system	\$232.00 INCLUDED option
Rearview camera system	\$390.00 INCLUDED option
<b>Base Vehicle Price</b>	<b>\$23,736.00</b> (CARGO)
<b>Cost of Ownership</b>	
Fuel Year – 1 21 MPG CITY - 26 MPG Highway	2,380.42
Fuel Year – 2 21 MPG CITY - 26 MPG Highway	2,380.42
Fuel Year – 3 21 MPG CITY - 26 MPG Highway	2,380.42
Maintenance Year – 1 LUBE, OIL FILTER + TIRE Rotation	200.00
Maintenance Year – 2 LUBE, OIL FILTER + TIRE Rotation	200.00
Maintenance Year – 3 LUBE, OIL FILTER + TIRE Rotation	200.00
<b>Mission-specific Enhancements</b>	
Two-position Partition – Adrian Steel (or equivalent)	\$713.00
Combo Loads Rite Ladder Rack – Adrian Steel (or equivalent)	\$1,270.00
Plumber Package – Adrian Steel (or equivalent)	\$2,440.00
HVAC Package – Adrian Steel (or equivalent)	\$2,025.00
Telecommunication Package – Adrian Steel (or equivalent)	\$2,140.00
Locksmith Package – Adrian Steel (or equivalent)	\$1,803.00
Deluxe Quiet Flex® Package – Leggett and Platt (or equivalent)	NO BID
Aluminum 3-Drawer Slide-Out Rack – Inlad (or equivalent)	\$994.00
Electrical Refrigeration Package (including non-fiberglass cargo zone inserts (USDA approved anti-microbial) and top-mounted refrigeration unit – Thermo King B200 (or equivalent)	NO BID
Tank Rack – 4-tank Freon/LPG – Inlad (or equivalent)	\$335.00
Aluminum Flat Mount Bi-Fold Ramp width 36", length 90" – Inlad (or equivalent)	NO BID
Cargo Lock Deadbolt – Inlad (or equivalent)	NO BID
Door Hasp – non-drill Inlad (or equivalent)	NO BID
Sound Reversing Alarm (light duty) – bbs-tek (or equivalent)	\$92.00
Window Security Screens (two side and two rear door) – Inlad (or equivalent)	\$338.00
Concealed LED lighting kit (4 LED light heads, 2 6-ft extension cables, 2 fasteners and cables, 2 flanges (black) – Meteorlite® SYLED-E series (or equivalent)	NO BID
Auxiliary Power Cell (1,000 Whours, non-hazmat, non EV)	NO BID

→ Fuel AVERAGE MPG is estimated @ 23 mpg AVERAGE @ 15,000 miles per year @ 3.65 per Gallon = \$2,380.42

- Energy Xtreme (or equivalent)	NO BID
Auxiliary Power Cell (2,000 Whours, non-hazmat, non EV)	NO BID
- Energy Xtreme (or equivalent)	

Vendor Name: Jim Robinson Ford - Lincoln, Inc.

Point of Contact Name: Brian S. Long - Fleet Sales

Point of Contact Phone: 304-233-8000

Point of Contact Email: bslong811@live.com

# MAJOR PRODUCT FEATURES

## MODEL/SERIES/AVAILABILITY

- New for 2012 MY J2
  - Updated Audio Systems for all Vans and Wagons
  - SYNC® Voice Activated Communications System with USB replaces Nokia® Blue Tooth® System
  - Audio input jack is now standard on XL Van
  - 2 additional spare keys (manual / no key fob) are now standard with the Taxi Package
  - Dark Micastone Metallic (JH) is now available as an exterior color for XLT Premium Wagon

## AVAILABLE CONFIGURATIONS

- The Transit Connect line-up consists of 8 Body Code/Order Code combinations that enable custom ordering to accommodate your customer's needs.
- Van XL
  - No 2<sup>nd</sup> row seating
  - No windows
  - Rear-door privacy glass
  - Rear-door and side door privacy glass
- Van XLT
  - No 2<sup>nd</sup> row seating
  - No windows
  - Rear-door privacy glass
  - Rear-door and side door privacy glass
- Wagon
  - XLT (front cloth bucket seats with three passenger 2<sup>nd</sup> row cloth bench seat)
    - Includes side door/rear-door privacy glass
  - XLT Premium (front cloth buckets seats with three passenger 2<sup>nd</sup> row cloth bench seat)
    - Includes side door/rear-door privacy glass
    - Includes flip-open 3<sup>rd</sup> row windows
    - Rear-wheel house covers and belt line trim

## JOB 2 ORDER GUIDE UPDATES – Effective on all vehicles built on or after Job #2 (10/17/11 – Subject to change)

- New Standard XL (58L replaces 586) and XLT (58T remove 56R) radios
- New Optional SYNC® (91S and remove Nokia® 91C)
- Updates to Fuel Economy

## Product Changes and Features Availability

Features, options and package content subject to change. Please check [www.fmcdealer.com](http://www.fmcdealer.com) or Dealer eStore for the most current information.

# 2012 TRANSIT CONNECT

## MAJOR PRODUCT SUMMARY

The following equipment is standard as indicated. Each series includes the standard equipment of the previous series, except where additions/exceptions are noted:

Van XL	Van XLT	Wagon XLT	Wagon XLT Premium
<p><b>Powertrain/Functional</b></p> <ul style="list-style-type: none"> <li>• 97,500-mile tune-up interval</li> <li>• Alternator – 150A</li> <li>• Battery – maintenance-free</li> <li>• Brakes – Power front disc/rear drum</li> <li>• Engine – Duratec® 2.0L DOHC I-4</li> <li>• Fuel Tank – 15.4 gal (57.0L)</li> <li>• Horn – single note</li> <li>• Steering – Rack &amp; Pinion</li> <li>• Suspension – front MacPherson-strut w/stabilizer bar, rear multi leaf w/stabilizer bar</li> <li>• Transaxle <ul style="list-style-type: none"> <li>– 4 speed automatic with overdrive</li> <li>– Final drive ratio: 3.96:1</li> </ul> </li> </ul> <p><b>Exterior</b></p> <ul style="list-style-type: none"> <li>• Bumpers – grey, molded-in-color w/rear step</li> <li>• Doors – LH/RH sliding side – Rear 180 degree swing open</li> <li>• Lighting <ul style="list-style-type: none"> <li>– Head lamps – polycarbonate</li> <li>– Tail lamps – wrap around w/amber turn signal and integrated fog lamps</li> </ul> </li> <li>• Mirrors – Integrated spotter manual LH/RH, black</li> <li>• Moldings – Body side and wheel opening, grey, molded-in-color</li> <li>• Tires – P205/65R-15 BSW (4) and full-size spare</li> <li>• Wheels – 15" steel with 6 spoke wheel cover</li> <li>• Wipers – front variable-speed; rear 2-speed. Not included w/100A and 110A</li> </ul> <p><b>Interior</b></p> <ul style="list-style-type: none"> <li>• Air conditioning – manual</li> <li>• Audio – AM/FM stereo, 2 speakers</li> <li>• Center console with 3 cup holders (1 in stowage bin), audio input jack★, Powerpoint and 2 stowage bins</li> <li>• Lighting – front-passenger area dome, 2<sup>nd</sup> row and rear cargo domes</li> <li>• Mirror – Day/night Rearview mirror (N/A w/100A and 110A)</li> <li>• Overhead stowage shelf with net</li> <li>• Powerpoints – 2 Front (1 Powerpoint; 1 cigarette lighter)</li> <li>• Seats – Driver and front-passenger cloth buckets</li> <li>• Steering wheel – tilt/telescopic</li> <li>• Windows/locks – manual</li> </ul> <p><b>Safety/Security</b></p> <ul style="list-style-type: none"> <li>• AdvanceTrac® with Roll Stability Control™ (RSC®)</li> <li>• Airbags – front and side</li> <li>• Brakes – 4-wheel anti-lock</li> <li>• Locking exterior hood release</li> <li>• Tire Pressure Monitoring System (TPMS)</li> </ul>	<p><i>Includes all XL content, plus:</i></p> <p><b>Exterior</b></p> <ul style="list-style-type: none"> <li>• Bumpers – painted, body-color</li> <li>• Defroster Package (rear defrost/heated mirrors NA w/110A)</li> <li>• XLT badging</li> </ul> <p><b>Interior</b></p> <ul style="list-style-type: none"> <li>• Audio – AM/FM stereo w/single-CD player, 2 speakers</li> <li>• Cruise Control</li> <li>• Electronic Passive Anti-Theft System (EPATS)</li> <li>• Map lights – dual front</li> <li>• Power Group – includes: power windows, locks, exterior integrated spotter mirrors, remote keyless-entry w/two key fobs</li> <li>• Powerpoint – 12V (single, in cargo area)</li> </ul>	<p><b>Powertrain/Functional</b></p> <ul style="list-style-type: none"> <li>• 97,500-mile tune-up interval</li> <li>• Alternator – 150A</li> <li>• Battery – maintenance-free</li> <li>• Brakes – Power front disc/rear drum</li> <li>• Engine – Duratec® 2.0L DOHC I-4</li> <li>• Fuel Tank – 15.4 gal (57.0L)</li> <li>• Horn – single note</li> <li>• Steering – Rack &amp; Pinion</li> <li>• Suspension – front MacPherson-strut w/stabilizer bar, rear multi leaf w/stabilizer bar</li> <li>• Trans axle <ul style="list-style-type: none"> <li>– 4 speed automatic with overdrive</li> <li>– Final drive ratio: 3.96:1</li> </ul> </li> </ul> <p><b>Exterior</b></p> <ul style="list-style-type: none"> <li>• Body-color door handles and mirror skull caps</li> <li>• Bumpers – painted, body-color</li> <li>• Defroster Package (rear defrost/heated integrated spotter mirrors)</li> <li>• Doors – LH/RH sliding side – Rear 180 degree swing open</li> <li>• Front fog lamps</li> <li>• Lighting <ul style="list-style-type: none"> <li>– Headlamps – polycarbonate</li> <li>– Tail lamps – wraparound w/amber turn signal and integrated fog lamps</li> </ul> </li> <li>• Mirrors – Integrated spotter manual LH/RH</li> <li>• Moldings – Body side and wheel opening, grey, molded-in-color</li> <li>• Platinum grille and chrome hood appliqué</li> <li>• Tires – P205/65R-15 BSW (4) and full-size spare</li> <li>• Wheels – 15" steel with 6 spoke wheel cover</li> <li>• Wipers – front variable-speed; rear 2-speed</li> <li>• XLT badging</li> </ul> <p><b>Interior</b></p> <ul style="list-style-type: none"> <li>• Air conditioning – manual</li> <li>• Audio – AM/FM stereo w/single-CD player, audio input jack, 4 speakers</li> <li>• Center console with 3 cup holders (1 in stowage bin), audio input jack, Powerpoint and 2 stowage bins</li> <li>• Lighting – front-passenger area dome, rear cargo dome</li> <li>• Map lights – dual front</li> <li>• Mirror – Day/night Rearview mirror</li> <li>• Overhead stowage shelf with net</li> <li>• Power Group – includes: power windows, locks, exterior integrated spotter mirrors, remote keyless-entry w/two key fobs</li> <li>• Powerpoint – 12V (single, behind 2<sup>nd</sup> row seat, in cargo area)</li> <li>• Powerpoints – 2 Front (1 Powerpoint; 1 cigarette lighter)</li> <li>• Seats – Driver and front-passenger cloth buckets, 2<sup>nd</sup> row, 3 passenger, split-folding (60/40) cloth bench</li> <li>• Steering wheel – tilt/telescopic</li> <li>• Windows – 2<sup>nd</sup> row fixed glass</li> <li>• Windows/locks</li> </ul> <p><b>Safety/Security</b></p> <ul style="list-style-type: none"> <li>• AdvanceTrac® with Roll Stability Control™ (RSC®)</li> <li>• Airbags – front and side</li> <li>• Brakes – 4-wheel Anti-Lock</li> <li>• Electronic Passive Anti-Theft System (EPATS)</li> <li>• Locking exterior hood release</li> <li>• Tire Pressure Monitoring System (TPMS)</li> </ul>	<p><i>Includes all XLT content, plus:</i></p> <p><b>Interior</b></p> <ul style="list-style-type: none"> <li>• Rear cargo-door pocket stowage</li> <li>• Rear wheel house covers and belt line trim</li> <li>• Windows – 3<sup>rd</sup> row flip-open glass</li> </ul>

Please see Standard Equipment pages for more details.

### Product Features Availability

Features, options and package content subject to change.



# 2012 TRANSIT CONNECT STANDARD EQUIPMENT

The following features are standard on select 2012MY TRANSIT CONNECT vehicles:

POWERTRAIN/FUNCTIONAL	Van XL	Van XLT	Wagon XLT	Wagon XLT Premium
<b>Alternator</b>				
150 Amp/hr	•	•	•	•
<b>Battery</b>				
50 Amp/hour, 500 Cold Cranking Amp (CCA)	•	•	•	•
<b>Brakes</b>				
Brakes – Power Front Disc, Rear Drum, 4-wheel ABS	•	•	•	•
<b>Drive train</b>				
Front wheel drive	•	•	•	•
<b>Suspension</b>				
Front – Independent MacPherson-strut w/stabilizer bar	•	•	•	•
Rear – multi leaf beam axle w/stabilizer bar	•	•	•	•
<b>KEY EXTERIOR FEATURES</b>				
<b>Bumpers</b>				
Molded-in-color, grey w/rear step	•	—	—	—
Body-color, painted w/rear step	—	•	•	•
Defroster Package	—	•	•	•
Door Handles – Body-color	—	—	•	•
Door Handles – black, molded-in-color	•	•	—	—
<b>Grille – 3 bar with locking hood latch (integrated in the Ford oval)</b>				
Grey	•	•	—	—
Platinum with chrome hood appliqué	—	—	•	•
Front Fog Lamps	—	—	•	•
<b>Mirrors</b>				
Manual adjusting LH/RH side integrated spotter mirror (manual flat folding), black	•	—	—	—
Power heated adjusting LH/RH side integrated spotter mirror (manual flat folding), black	—	•	•	•
Body-color mirrors	—	—	•	•
Inside Rearview mirror – day/night (N/A w/100A & 110A)	•	•	•	•
<b>Moldings</b>				
Body side – grey, molded-in-color	•	•	•	•
Wheel lip – grey, molded-in-color	•	•	•	•
Wipers – Front variable-speed; rear 2-speed (N/A w/100A and 110A)	•	•	•	•
<b>KEY INTERIOR FEATURES</b>				
Air Conditioning – manual control	•	•	•	•
<b>Audio/Entertainment</b>				
AM/FM stereo receiver, audio input jack★, 2 speakers	•	—	—	—
AM/FM stereo receiver, w/single-CD, audio input jack, 2 speakers	—	•	—	—
AM/FM stereo receiver, w/single-CD, audio input jack, 4 speakers	—	—	•	•
Cup holders – dual front	•	•	•	•
Door-trim Panels – Driver and front pass include map pocket	•	•	•	•
Center Console – Includes two large cup holders, two stowage bins (with 1 additional folding cup holder), audio input jack	•	•	•	•
<b>Floor Covering</b>				
Front – carpeted	•	•	•	•
2 <sup>nd</sup> row – carpet	—	—	•	•
Rear cargo – vinyl	•	•	•	•
Headliner – Full length molded cloth	•	•	•	•
Instrumentation – Speed, tachometer, fuel level, temperature, digital clock	•	•	•	•
<b>Lighting</b>				
Dome lamps (front, middle and rear)	•	•	•	•
Power Equipment Group – windows, locks, exterior mirrors, remote keyless-entry with 2 key fobs	—	•	•	•
<b>Powerpoint</b>				
12V front (1 Powerpoint; 1 cigarette lighter)	•	•	•	•
Single, 12V rear cargo area in van; behind 2 <sup>nd</sup> row seat in wagon	—	•	•	•

# 2012 TRANSIT CONNECT STANDARD EQUIPMENT

KEY INTERIOR FEATURES (Continued)	Van XL	Van XLT	Wagon XLT	Wagon XLT Premium
<b>Seats</b>				
Front driver cloth bucket – manual 6-way adjustment (fore/aft/up/down/recline), w/armrest, manual lumbar adjustment, map pocket behind seat	•	•	•	•
Front passenger cloth bucket – manual 4-way adjustment (fore/aft/recline)	•	•	•	•
2 <sup>nd</sup> row – manual split-fold (60/40) 3-pass cloth	—	—	•	•
Smoker's Package – Includes ash tray and lighter	•	•	•	•
Steering Wheel – dark grey urethane with tilt/telescopic feature	•	•	•	•
Cruise control	—	•	•	•
Sun Visors – Driver w/neck strap, passenger w/non lighted mirror	•	•	•	•
<b>Windows</b>				
2 <sup>nd</sup> Row Fixed Glass	—	—	•	—
2 <sup>nd</sup> Row Fixed Glass; 3 <sup>rd</sup> Row Flip-open Glass	—	—	—	•
Privacy Glass	•	•	•	•
Manual windows/locks	•	—	—	—
<b>Safety/Security</b>				
Airbags – driver and front-passenger – front and side	•	•	•	•
Anti-Lock braking system (4-wheel)	•	•	•	•
Collapsible steering column	•	•	•	•
Locking exterior hood release	•	•	•	•
AdvanceTrac® with Roll Stability Control™ (RSC®)★	•	•	•	•
Tire Pressure Monitoring System (TPMS)	•	•	•	•

**WHEEL AVAILABILITY**

Full Wheel Cover Standard  
on all Transit Connect  
Models

# 2012 TRANSIT CONNECT OPTIONAL EQUIPMENT

	Order Code	Van XL	Van XLT	Wagon XLT	Wagon XLT Premium
<b>BODY STYLE</b>					
Cargo Van – No side door or rear-door glass	100A	S7A	—	—	—
Cargo Van – No side door or rear-door glass	110A	—	S7B	—	—
Cargo Van – Includes rear-door privacy glass (no side door glass)	200A	S7C	—	—	—
Cargo Van – Includes rear-door privacy glass (no side door glass)	210A	—	S7D	—	—
Cargo Van – Includes side door/rear-door privacy glass	300A	S6A	—	—	—
Cargo Van – Includes side door/rear-door privacy glass	310A	—	S6B	—	—
Wagon – Includes side door/rear-door privacy glass	510A	—	—	S9B	—
Wagon – Includes side door/rear-door/and 3 <sup>rd</sup> row privacy glass	520A	—	—	—	S9C
<b>KEY OPTIONS</b>					
CNG/LPG Gaseous Engine Prep Package	90G	O	O	O	O
Doors – rear cargo 255 degree hinged opening	66B	O-P86L*	O	O	—
*Available Only with Fleet XL Power Group 86L					
Fleet XL Power Group (Valid with FIN code)	86L	O	—	—	—
Reverse Sensing System (non disabling)	76R	O-P86L*	O	O	O
*Available Only with Fleet XL Power Group 86L					
Modified Wiring	61S	—	O	O	O
Rearview Camera	65C	O*	O	O	O
*N/A with Fleet XL Power Group 86L					
2nd Row Privacy Glass – Passenger Side Only	55S	O*	O*	—	—
*N/A with 200A/210A/300A/310A					
Electric Heated Windshield Defroster	43D	—	—	O	O*
* N/A with Taxi Package 86T					
SYNC® Voice Activated Communications System with USB – does not include 911 Assist, VHR (Vehicle Health Report), TDI (Traffic, Directions & Information), or AppLink*	91S	—	O	O	O*
*N/A with Taxi Package 86T					
Engine Block Heater	41H	O	O	O	O
Daytime running lights	942	O	O	O	O
Front License Plate Bracket	153	O	O	O	O
Taxi Package	86T	—	—	—	O
Taxi Blower Kit (Available Only with Taxi Pkg 86T)					
<b>Note:</b> Taxi Blower Kit is recommended only when upfitting with an after-market bulkhead / partition	55B	—	—	—	O-P86T
Mobility Motoring Package	86M	—	—	—	O*
*N/A with Taxi Package 86T					
Spare Keys – Manual / No Key Fob (2 Additional)	87M	O*	—	—	—
*N/A with Fleet XL Power Group 86L					
Key Fobs (2 Additional)	87R	O-P86L*	O	O	O**
*Available Only with Fleet XL Power Group 86L					
**N/A with Taxi Package 86T					
<b>VEHICLE PERSONALIZATION OPTIONS</b>					
All-weather Floor Mats – Front Row	16V	O	O	—	—
All-weather Floor Mats – Front & Rear	164	—	—	O	O*
* N/A with Taxi Package 86T					
Premium Carpeted Floor Mats – Front Row	16C	O	O	—	—
Premium Carpeted Floor Mats – Front & Rear Center	163	—	—	O	O*
* N/A with Taxi Package 86T					
Remote start	603	—	O	O	O
Splash guards	96F	O	O	O	O
<b>FORD WORK SOLUTIONS™ (see Packaged Options pages for content &amp; restrictions)</b>					
Crew Chief™ (Telematics) Powered by Telogis® – Includes One (1) Year of Crew Chief™ Service	47C	O	O	O	O

★ = New for this model year

A = Auto Trans required, S = Standard, O = Optional, P = Packaged Option,  
R = Required, F = Fleet Option with valid FIN code  
Ford Division



# COLOR & TRIM AVAILABILITY

Interior Color		Availability			
		Van XL	Van XLT	Wagon XLT	Wagon XLT Premium
Dark Grey – Cloth		8K	8K	8K	8K
Dark Grey – Vinyl (available with Taxi Package (86T) only).					EK
EXTERIOR COLOR	CODE	Availability			
School Bus Yellow (Available with Taxi Package only. Includes unpainted black bumpers)	BY	—	—	—	•
Torch Red	D3	•	•	•	•
★Dark Micastone Metallic	JH	—	—	—	•
★Noisette Metallic	NS	—	—	—	•
Silver Metallic	TY	•	•	•	•
Panther Black Metallic	UE	•	•	•	•
★Winter Blue Metallic	UT	—	—	—	•
Dark Blue	UV	•	•	•	•
Frozen White	Z2	•	•	•	•

# PACKAGED OPTIONS/EMISSIONS

## FORD WORK SOLUTIONS™ – CREW CHIEF™ (TELEMATICS) POWERED BY TELOGIS® (47C)

### Availability:

- Optional on all vans and wagons

### Includes:

- Onboard device that tracks vehicle location, MPG and idle time with vehicle diagnostics and maintenance capabilities
- One (1) year of Crew Chief™ subscription service

## CNG/LPG GASEOUS ENGINE PREP PACKAGE (90G)

### Availability:

- Duratec® 2.0L DOHC I-4 Engine

### Includes:

- Hardened Engine Intake Valves, Exhaust Valves and Valve Seats

**NOTE:** *This package does not include CNG/LPG fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with a Certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/LPG-fueled vehicle.*

*Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or LPG fuel. Ford does not represent that a vehicle converted to use CNG or LPG will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or LPG complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements. Federal fuel economy standards, U.S. and Canadian safety standards, labeling and other requirements.*

## MODIFIED VEHICLE WIRING (61S)

### Includes:

- Five wire harness with blunt cut leads for customized aftermarket electrical connections. Three wires are fused power circuits and two wires are dash panel pass through open circuits with access to engine compartment.

## SPECIAL ORDERS

## FLEET XL POWER GROUP (86L) – FLEET ONLY

### Availability:

- Optional on XL van only

### Includes:

- Power door-locks, windows, mirrors and cruise control

### Optional:

- Reverse sensing system
- 255 degree rear cargo-doors

## MOBILITY MOTORING PACKAGE (86M)

### Availability:

- Optional on XLT Premium Wagon Only

### Not Available with:

- Taxi Package (86T)

### Includes:

- Heavy duty Battery
- Upfitter Wiring Harness

## TAXI PACKAGE (86T)

### Availability:

- Optional on XLT Premium Wagon Only (520A)

### Not Available with:

- Spare Key Fobs (87R)
- Upfitter Wiring Harness (61S)
- SYNC® (91S)
- Mobility Motoring Package (86M)
- Electric Heated Windshield Defroster (43D)
- Premium Carpeted Floor Mats (163)
- All weather Floor Mats (164)

### Includes:

- Vinyl Floor Covering – 1<sup>st</sup> and 2<sup>nd</sup> rows
- Repositioned 2<sup>nd</sup> row seat
- Solar tint Glass (clear glass with light tint)
- Heavy duty Battery
- Wiring Block Connector
- Rear air/heat blower w/passenger controls
- Grab handles on B-pillar
- Vinyl seating or Cloth seating ★
- Body-color painted bumpers with black wheel arches (not included with School Bus Yellow Paint)

### NOTE: Includes unpainted door handles, mirror and grille

- Roof Lamp Access Hole (prewired for Taxi light)
- 2 additional spare keys (manual / no key fob) ★

### Optional:

- School Bus Yellow Paint (unpainted black bumpers)
- Ford Works Solutions (47C)
- Taxi Blower Kit (55B)

**NOTE:** *Taxi Blower Kit is recommended only when upfitting with an after-market bulkhead / partition*

### Excludes:

- Fog Lamps
- Electronic Passive Anti-Theft System (EPATS)
- Privacy Glass
- Cruise Control
- Remote Keyless-Entry Key Fobs

(Fleet Only. See [www.fmcdealer.com](http://www.fmcdealer.com) for ordering guidelines/restrictions.)

# PACKAGED OPTIONS/EMISSIONS

## MISCELLANEOUS

COV Required ..... 79V  
 Priced DORA ..... C09

## CALIFORNIA EMISSIONS STATES/CROSS BORDER STATES\*\*

### 50-STATE EMISSIONS SYSTEM ..... 425

Required on units for Arizona, California, Connecticut, Massachusetts, Maryland, Maine, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington registration. For orders submitted by dealers in Cross Border States\*\*\* 50-State Emissions is optional. Available, as a Fleet only option.

### CALIFORNIA EMISSIONS SYSTEM NOT REQUIRED ..... 423

Control code for units either shipped to California Emissions States dealers or ordered by California Emissions States dealers for registration in non-California States locations. **Note:** In Maine, Rhode Island and Vermont, dealers cannot order vehicles for customers in non-California Emission State locations (except Public Service/Emergency Vehicles – 936)

### CALIFORNIA PUBLIC SERVICE/EMERGENCY VEHICLE EXCEPTION ..... 936

Only available on units sold to authorized governmental units and privately-owned ambulance companies. Must also use Code 423 when ordering.

### NON-CALIFORNIA/NON-CROSS BORDER STATES DEALER ORDER FOR CALIFORNIA STATES REGISTRATION ..... 93N

Required on all units ordered by dealers for California Emissions States registrations when the vehicles are being delivered to non-California Emissions, non-Cross Border States locations. Also requires 425 50-state Emissions System

## \*\*\*CROSS BORDER STATES

Cross Border States are Delaware, Idaho, Ohio, Nevada, New Hampshire, New Mexico, Utah, Virginia and West Virginia.

## FRONT LICENSE PLATE BRACKETS

Standard in States requiring two license plates and optional to all others..... 153

**POWERTRAIN/DIMENSIONS****FUEL ECONOMY**

			50-STATE			
			F.E. LABEL			ESTIMATED ANNUAL FUEL COST
			ADJUSTED CITY	ADJUSTED HIGHWAY	ADJUSTED COMBINED	
ENGINE DISPL.	TRANSAXLE	CONFIGURATION				
Order code (99N) Order Code (442)						
2.0L I-4	4-Speed Auto Overdrive	Wagon Van	22 21	27 27	24 23	\$1,876 \$1,958

**ENGINE HORSEPOWER AND TORQUE RATINGS**

ENGINE DISPL.	TRANSAXLE	NOMINAL COMPRESSION RATIO	50-STATE	
			HORSEPOWER	TORQUE
			H.P. @ RPM	FT. LBS. @ RPM
2.0L I-4	4-Speed Auto Overdrive	10.0:1	136@6,300	128@4,750

**DIMENSIONS**

Dimensions (in.)	MEASUREMENTS
Overall length	180.6
Overall width (with/without mirrors)	83.2/70.7
Overall Height – Unloaded	79.3
Overall Height – Loaded	77.0
Front overhang	36.5
Wheelbase	114.6
Rear overhang	29.5
Rear-door opening width (at floor)	50.2
Rear-door opening height	52.1
Load width between wheel arches	48.1
Load width (cargo width at floor, excluding wheelhouse)	59.8
Sliding side door opening height	46.9
Load-floor to ceiling height	59.1
Load length	81.0
Load length (rear-door to front-seatbacks)	72.6
Loading height	23.1
Front track	59.3
Rear track	61.1
Ground clearance (min.)	7.2
<b>Additional Dimensions (in inches unless otherwise noted)</b>	
Front head room	51.1
Front shoulder room	54.4
Front hip room	50.8
Front leg room	40.5
Cargo Volume (cu. ft.)	
with 2 <sup>nd</sup> row seat operational	78.4
with 2 <sup>nd</sup> row seat folded flat	118.7
with 2 <sup>nd</sup> row seat removed	129.6
<b>Other</b>	
Turning circle (curb-to-curb) (ft.)	39.0
GVWR (lbs.) Cargo Van	5,005
GVWR (lbs.) Wagon	4,965
Payload (lbs.)	1,600

**JIM ROBINSON FORD  
95 ROBINSON DRIVE  
TRIADDELPHIA, WV 26059**

October 26, 2011

WV Dept. of Administration

Purchasing Division

2019 Washington St. East

Charleston, WV 25305

Attn: Krista Ferrell-Buyer of RFQ#FLT12001

I have submitted on the above referenced quote both 2012 Ford Transit Connect XLT Cargo and XLT Wagon models. I did not bid on the electric version as you must be a registered dealer by Azure Dynamics or equal. We are a full sales and service Ford dealer of Transit Connect models, but not the electric version. Also, I tried to contact a vendor for Inlad products to upfit the Transit Connect vehicle, but as of bid deadline, I was only able to get firm pricing on Adrian Steel products. If our dealership would be a successful bidder, I would continue to pursue the electric version and any additional equipment or upfit manufacturers. Please contact me with any questions or concerns. Thanks for this opportunity to earn your valued business.

Brian S. Long-Fleet Sales

Jim Robinson Ford-Lincoln, Inc.

Triadelphia, WV 26059

304-233-8000 Phone

304-233-3127 Fax

bslong811@live.com

A handwritten signature in black ink that reads "Brian S. Long". The signature is written in a cursive, flowing style with a large, stylized "B" and "L".



# **BAKER TRUCK EQUIPMENT**

**STATE RT 60 @ MYNES RD. PO BOX 482**

**HURRICANE, W.VA. 25526**

**304-722-3814 800-342-3119(WV) FAX 304-722-3829**

**VIRGIL MAYSE: CUSTOMER SERVICE/TECH SUPPORT/SALES**

**E-MAIL: VIRGIL@BAKERWV.COM**

**WWW.BAKERWV.COM**

**BOB ROBINSON MOTORS**

**WHEELING, W.VA.**

**ATT: BRIAN LONG**

**FAX: 304-233-3127**

**OCT. 26, 2011**

**QUOTE# VM102611-00212**

**REFERENCE: 2011 FORD TRANSIT CONNECT CARGO VAN**

**1-P22PTC ADRIAN STEEL TWO POSITION BULKHEAD**

**\*INSTALLED \$713.00**

**1-LR6400TCC ADRIAN STEEL COMBO LOADSRITE LADDER RACK**

**\*INSTALLED \$1,270.00**

**1-4508 ADRIAN STEEL PLUMER PACKAGE**

**\*INSTALLED \$2,440.00**

**1-4511 ADRIAN STEEL HVAC PACKAGE #1**

**\*INSTALLED \$2,025.00**

**1-4510 ADRIAN STEEL TELECOMMUNICATION PACKAGE**

**\*INSTALLED \$2,140.00**

**1-4513 ADRIAN STEEL LOCKSMITH PACKAGE**

**\*INSTALLED \$1,803.00**

**1-WTR430 ADRIAN STEEL 4-30 FREON TANK RACK**

**\*INSTALLED \$335.00**

**1-ADRIAN STEEL WINDOW SCREENS**

**\*60-90 & 60-91 REAR DOORS**

**\*60-92 & 60-93 SIDE DOORS**

**\*INSTALLED \$338.00**

**1-697097 VELVAC BACKUP ALARM**

**\*INSTALLED \$92.00**

**1-327-3 WEATHERGUARD ALUMINUM 3-DRAWER ITEMIZER DRAWER  
UNIT**

**\*INSTALLED \$994.00**

**TERMS: NET 30 DAYS WITH APPROVED ACCOUNT**

**FOB HURRICANE, W.VA.**

**PRICE VALID FOR 30 DAYS**

**NOTE: QUOTED PRICE DOES NOT INCLUDE MOVING CHASSIS  
COMPONENTS IE: TANKS/BATTERIES/EXHAUST/ETC.**

**SIGNATURE REQUIRED TO CONFIRM ORDER**

**X** \_\_\_\_\_ **DATE** \_\_\_\_\_

Prepared By:  
administrator

JIM ROBINSON FORD  
95 ROBINSON DRIVE  
TRIADDELPHIA, WV 26059

(CARGO VERSION)

2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glas

**PRICING SUMMARY**

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PRICING SUMMARY - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass

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	<u>MSRP</u>
Base Price	\$23,280.00
Total Options:	\$2,250.00
Vehicle Subtotal	\$25,530.00
Advert/Adjustments	\$0.00
Destination Charge	\$825.00
<b>GRAND TOTAL</b>	<b>\$26,355.00</b>

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Customer File:

**JIM ROBINSON FORD  
95 ROBINSON DRIVE  
TRIADELPHIA, WV 26059**

## 2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glas

### ***SELECTED MODEL & OPTIONS***

#### **SELECTED MODEL - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
S6B	2012 Ford Transit Connect 114.6" XLT w/side & rear door privacy glass	\$23,280.00

#### **SELECTED VEHICLE COLORS - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

#### **SELECTED OPTIONS - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

##### **CATEGORY**

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
<b>EMISSIONS</b>		
—	STANDARD EMISSIONS	\$0.00
<b>ENGINE</b>		
99N	2.0L DOHC SEFI I4 ENGINE	\$0.00
<b>TRANSMISSION</b>		
442	4-SPEED AUTOMATIC TRANSMISSION W/OD	\$0.00
<b>SERIES ORDER CODE</b>		
310A	XLT SERIES ORDER CODE	\$0.00
<b>PRIMARY PAINT</b>		
Z2	FROZEN WHITE	\$0.00
<b>PAINT SCHEME</b>		
—	STANDARD PAINT	\$0.00
<b>SEAT TRIM</b>		
8K	DARK GREY, CLOTH SEAT TRIM	\$0.00

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Customer File:

Prepared By:  
administrator

**JIM ROBINSON FORD**  
**95 ROBINSON DRIVE**  
**TRIAD, NC 28609**

2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glas

***SELECTED MODEL & OPTIONS***

**SELECTED OPTIONS - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

**CATEGORY**

<b><u>Code</u></b>	<b><u>Description</u></b>	<b><u>MSRP</u></b>
<b>ADDITIONAL EQUIPMENT</b>		
47C	FORD WORK SOLUTIONS CREW CHIEF TELEMATICS POWERED BY TELOGIS -inc: vehicle location tracking, MPG & idle time, vehicle diagnostics & maintenance capabilities, 1 year of Crew Chief subscription service (N/A w/47D Ford work solutions in-dash computer)	\$925.00
41H	ENGINE BLOCK HEATER	\$35.00
96F	SPLASH GUARDS	\$95.00
153	FRONT LICENSE PLATE BRACKETS *Standard in States requiring (2) license plate brackets and optional in all others*	\$0.00
16V	FRONT ALL-WEATHER FLOOR MATS	\$55.00
65C	REAR-VIEW CAMERA	\$470.00
603	REMOTE START	\$345.00
76R	REVERSE PARK AID (NON-DISABLING)	\$280.00
942	DAYTIME RUNNING LIGHTS	\$45.00
<b>OPTIONS TOTAL</b>		<b>\$2,250.00</b>

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## 2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glas

### ***STANDARD EQUIPMENT***

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#### **STANDARD EQUIPMENT - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

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##### *ENTERTAINMENT*

- AM/FM stereo w/CD player

##### *EXTERIOR*

- 15" steel wheels w/6-spoke wheel covers
- P205/65R15 BSW all-season tires
- Full-size spare tire
- Front/rear body-color bumpers w/rear step
- Gray bodyside & wheel lip moldings
- Grey grille
- Rear fog lamps
- Rear door privacy glass
- Side door privacy glass
- Integrated spotter flat-folding pwr heated mirrors
- Front variable intermittent wipers
- Rear 2-speed wipers
- Locking exterior hood release
- Dual sliding cargo doors w/glass
- 180 degree rear cargo doors

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## 2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glass

### ***STANDARD EQUIPMENT***

---

#### **STANDARD EQUIPMENT - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

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##### *INTERIOR*

- Cloth front bucket seats -inc: driver side manual lumbar, 6-way manual driver adjustment, 4-way manual passenger adjustment
- Center console -inc: (2) cupholders, (2) stowage bins, (1) folding cupholder, audio input jack
- Front overhead storage shelf w/net
- Front row carpeted floor covering
- Cargo area vinyl floor covering
- Tilt/telescoping steering wheel
- Instrumentation -inc: speedometer, tachometer, fuel level, temp, digital clock
- Pwr door locks
- Pwr windows -inc: solar tint
- Rear-view mirror
- Remote keyless entry
- Cruise control
- Electronic Passive Anti-Theft System (EPATS)
- Air conditioning
- Rear defroster
- (2) 12V front pwr outlets -inc: 1 power point
- Ashtray & lighter
- Driver/front passenger map pockets
- Dual front sunvisors w/passenger-side mirror
- Front/middle/rear dome lamps
- Dual front map lamps
- 12V pwr outlet in cargo area

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## 2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glass

### ***STANDARD EQUIPMENT***

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#### **STANDARD EQUIPMENT - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

---

##### *MECHANICAL*

- 2.0L DOHC SEFI I4 engine
- 4-speed automatic transmission w/OD
- 150-amp alternator
- 114.6" wheelbase
- Front wheel drive
- 3.96 final drive ratio
- 50 amp-hr, 500 CCA maintenance free battery
- Front independent MacPherson strut suspension
- Rear multi-leaf beam axle suspension
- Front/rear stabilizer bars
- Pwr rack & pinion steering
- Pwr front disc/rear drum brakes

##### *SAFETY*

- 4-wheel anti-lock (ABS) brakes
- AdvanceTrac w/Roll Stability Control (RSC)
- Driver/front passenger airbags
- Driver/front passenger side airbags
- Passenger airbag occupancy sensor
- Safety belts
- Tire pressure monitoring system
- Collapsible steering column

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**TRIADDELPHIA, WV 26059**

2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glas

## ***TECHNICAL SPECIFICATIONS***

---

### **POWERTRAIN - BASIC SPECIFICATIONS - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

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#### **ENGINE**

Engine Order Code	99N
Engine Type	Gas I4
Displacement	2.0L/122 CID
SAE Net Horsepower @ RPM	136 @ 6300
SAE Net Torque (lb ft) @ RPM	128 @ 4750

#### **TRANSMISSION**

Transmission order code	442
Transmission Type Description	* 4-Speed Automatic
Drive Train	Front Wheel Drive

#### **MILEAGE**

City EPA fuel economy estimate (MPG)	21.00
Hwy EPA fuel economy estimate (MPG)	26.00
City cruising range (mi)	323.40
Hwy cruising range (mi)	400.40

\* Indicates equipment which is in addition to or replaces base model's standard equipment.

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## 2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glas

### **TECHNICAL SPECIFICATIONS**

#### **POWERTRAIN - ADVANCED SPECIFICATIONS - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

##### **TRANSMISSION**

Gear Ratio (:1)	
First Gear Ratio (:1)	2.82
Second Gear Ratio (:1)	1.50
Third Gear Ratio (:1)	1.00
Fourth Gear Ratio (:1)	0.73
Reverse Ratio (:1)	2.65
Clutch size (in)	
Power Take-Off	

##### **TRANSFER CASE**

Transfer case model
Gear Ratio (:1)
Transfer case high gear ratio
Transfer case low gear ratio
Transfer case power take off

##### **DIFFERENTIAL**

	Front		Rear
Axle Ratio (:1)	3.96		

##### **ELECTRICAL**

Battery	1	2	3	Total
Battery cold cranking Amps @ 0 F	500.00			500.00
Alternator				
Alternator Amps	150.00			

##### **COOLING SYSTEM**

Cooling system capacity	- TBD -
Engine oil cooler	- TBD -

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## 2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glas

### **TECHNICAL SPECIFICATIONS**

#### **PAYLOAD/TRAILERING SPECIFICATIONS - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

<b>WEIGHT INFORMATION</b>	<b>Front</b>	<b>Rear</b>	<b>Total</b>
Gross Axle Wt Rating (lbs)	- TBD -	- TBD -	
Curb Weight (lbs)	- TBD -	- TBD -	- TBD -
Total Option Weight (lbs)	0.00	0.00	0.00
As Spec'd Curb Weight (lbs)	- TBD -	- TBD -	- TBD -
As spec'd payload (lbs)			- TBD -
Total Weight (lbs)	- TBD -	- TBD -	- TBD -
Reserve Axle Capacity (lbs)	- TBD -	- TBD -	- TBD -
Gross Vehicle Wt Rating (lbs)			5,005.00
Gross Combined Wt Rating (lbs)			- TBD -
<b>TRAILERING</b>	<b>Max Trailer Wt.</b>	<b>Max Tongue Load</b>	
Dead Weight Hitch (lbs)			
Weight Distributing Hitch (lbs)			
Fifth Wheel Hitch (lbs)			

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**TRIAD, NC 28609**

## 2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glas

### **TECHNICAL SPECIFICATIONS**

#### **CHASSIS SPECIFICATIONS - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

<b>SUSPENSION</b>	<b>Front</b>	<b>Rear</b>	
Spring			
Spring Type	MacPherson Strut	Multi-Leaf Spring	
Spring Capacity	- TBD -	- TBD -	
Axle			
Axle Type	- TBD -		
Axle Capacity	- TBD -		
Shock Absorber Diameter (mm)	- TBD -	- TBD -	
Stabilizer Bar Diameter (in)	- TBD -	- TBD -	
<b>BRAKES</b>			
Brake type	Pwr		
ABS System	4-Wheel		
	<b>Front</b>	<b>Rear</b>	
Disc	Yes		
Rotor Diam x Thickness (in)	- TBD -		
Drum		Yes	
Drum Diam x Width (in)		- TBD -	
<b>TIRES</b>	<b>Front</b>	<b>Rear</b>	<b>Spare</b>
Tire Order Code	- TBD -	- TBD -	- TBD -
Tire Size	P205/65R15	P205/65R15	Full-Size
Capacity	- TBD -	- TBD -	- TBD -
Revolutions/Mile @ 45mph	- TBD -	- TBD -	- TBD -
<b>WHEELS</b>	<b>Front</b>	<b>Rear</b>	<b>Spare</b>
Wheel Size	15 x - TBD -	15 x - TBD -	Full-size
Wheel Type	Steel	Steel	Steel

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2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glas

## **TECHNICAL SPECIFICATIONS**

---

### **CHASSIS SPECIFICATIONS - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

---

#### **STEERING**

Steering type	Pwr Rack & Pinion
Ratio (:1)	
On Center	- TBD -
At Lock	- TBD -
Turning Diameter	
Curb-to-Curb	39.00
Wall-to-Wall	- TBD -

#### **FUEL TANK**

	<b>Main</b>	<b>Auxiliary</b>
Capacity	15.40	
Location	- TBD -	

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## 2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glas

### **TECHNICAL SPECIFICATIONS**

---

#### **DIMENSIONS - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

---

##### **EXTERIOR DIMENSIONS**

Wheelbase (in)	114.60
Length, Overall w/rear bumper (in)	
Width, Max w/o mirrors (in)	70.70
Height, Overall (in)	79.30
Tread Width	
Track Width, Front	59.3
Track Width, Rear	61.1
Rear Door	
Rear Door Opening Height	52.1
Rear Door Opening Width	50.2

##### **CARGO AREA DIMENSIONS**

Length @ Floor	
Cargo Area Length @ Floor to Seat 1	72.6
Cargo Area Length @ Floor to Seat 2	
Cargo Area Length @ Floor to Seat 3	
Width	
Cargo Area Width @ Beltline	59.8
Cargo Box Width @ Wheelhousings	48.1
Cargo Box (Area) Height (in)	59.10
Cargo Volume	
Cargo Volume to Seat 1	129.6
Cargo Volume to Seat 2	
Cargo Volume to Seat 3	

##### **INTERIOR DIMENSIONS**

Passenger Capacity	2
Seating Position	Front

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2012 Retail Ford Transit Connect 114.6" XLT w/side & rear door privacy glass

## **TECHNICAL SPECIFICATIONS**

---

### **DIMENSIONS - 2012 Retail S6B 114.6" XLT w/side & rear door privacy glass**

---

#### **INTERIOR DIMENSIONS**

Head Room (in)	51.10
Leg Room (in)	40.50
Shoulder Room (in)	54.40
Hip Room (in)	50.80

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