

# LAUTTAMUS

# Bid 1

**Proposal For** 

West Virginia
Dept. of Administration
Purchasing Division

Buyer: TL/32 RFQ No. DPS1224 Bid Opening Date: 3/6/2012

Bid Opening Time: 1:30 P.M.

Prepared For:

Tara Lyle and WVSP

Call Center Order Entry Order Fulfillment Paging Security Alarm Monitoring Two-Way Radio Telephone Hotlines Telemetry Comm. Towers **CCTV** Access Control Wireless Comm. Consulting Elevator Service Medical Alerting

www.lauttamus.com 24 X 7 X 365 Customer Care: 866-9ANSWER

### Submitted By:

Name of Contact Persons: Paul Lauttamus

Organization:

A.V. Lauttamus Communications, Inc.

Address:

1344 Cove Hill Road Weirton, WV 26062

Website:

www.lauttamus.com

Phone Numbers:

304-723-5555 800-285-2197 304-224-3440

Fax Number:

304-723-7417

E-mail Addresses:

paull@lauttamus.com

Awards and Honors:

Governor Manchins Service Award Sam Walton Businessman of Year Ernst and Young Entrepreneur of Year

Rotarian of Year

Who's Who, WV State Journal WV State Journal, 40 Under 40 WV 211 Call Center Provider

Paul Harris Fellow

References:

Mittal Steel

Allegheny Energy State of West Virginia United State Government

Bechtel Bettis

West Virginia University Hospital

United Hospital

National Security Agency West Virginia State Police



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for REQNUMBER Quotation

DPS1224

.. PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF: TARA LYLE 304-558-2544

RFQ COPY TYPE NAME/ADDRESS HERE

AV- Lautfamus Comm. INC. 1344 Cove Hil Rd. Weirten WV 26062

WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE SOUTH CHARLESTON, WV 25309 304-746-2141

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CHA	RLESTON, WV 253	05		
FAX	: 304-558-4115			
EMA	IL: TARA.L.LYL	E@WV, GOV		
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Slate of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

## Request for Quotation

DPS1224

PAGE 2

TARA LYLE
304-558-2544

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TYPE NAME/ADDRESS HERE
A.V. LONGAMUS Comm. TWC.
1344 Cove Hill Rd.
Weirton, WV 26062

WEST VIRGINIA STATE POLICE

SOUTH CHARLESTON, WV 25309 304-746-2141

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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for

HFU NUMBER DPS1224

..... ADDHESS CORRESPONDENCE TO ATTENTION OF: TARA LYLE 304-558-2544

RFQ COPY TYPE NAME/ADDRESS HERE

A.V. Lauttomus Comm. INC. 1344 Cove Hill Rd. Weirton UN ZLEOWA

WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE SOUTH CHARLESTON, WV 25309 304-746-2141

DATE PRINTED. TERMS OF SALE SHIP VIA . . . . F,O.B. FREIGHT TERMS 01/21/2013 BIO OPENING DATE: 03/06/2012 QUANTITY CAT. UNIT PRICE UOP' ITEM NUMBER AMOUNT MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SECUFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN dauses (including but not limited to delays in trans-CORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.) quantities: quantities Listed in the requisition are APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. drdering prodedure: spending unit(s) shall issue a WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SHENDING UNIT. BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER. THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM. REV. 01/17/2012 BEE REVERBE SIDE FOR TERMS AND CONDITIONS TELEPHONE 3-4-2012 FRIN 3/14/6650



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Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for

HEO NUMBER DPS1224

ADDRESS CORRESPONDENCE TO ATTENTION OF: TARA LYLE 304-558-2544

WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE SOUTH CHARLESTON, WV 25309 304-746-2141

TYPE NAME/ADDRESS HERE A.V. Lauttamus Comm. Forc. 1344 Cove Hil Rd. Wenter, WV 26062

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

### Request for Quotation

HEQ NUMBER DPS1224 PAGE 5

ADDRESS CORRESPONDENCE TO ATTENTION OF: TARA LYLE

304-558-2544

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for HEGNUMBER Quotation

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A.V. Lauttamus Comm. INC. 1344 Cove Itili Rd. Weitten WV 26062

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# DPS1224 Signal to Noise Voter Comparator

The West Virginia State Police desire to establish an open-end contract for the purchase of Signal and Noise Voter Comparators, related accessories, and options. The contract shall be available for use by all other entities of state government, as well as counties and municipalities as this will assist in the State's Interoperable Radio Project.

		Comp	ly?
1 01	anal to Najan Vator Conservation	Yes	No
i. <u>Di</u>	anal to Noise Voter Comparator		
1.1	Voting shall be accomplished by a signal to noise comparison of received signal.	<u> </u>	
1.2	Voter shall have a capacity of 6 functional channels, expandable to at least 12 channels.	~	<u> </u>
1,3	Voting shall take place continuously.		
1.4	Voting criteria will be as little as 2db difference between channels.	<u> </u>	·
1.5	Audio input level shall be between 100 mv and 10 V p-p.	<u>/</u> .	
1.6	Each channel shall display visual indication of:		
1	6,1 Channel Active		
1	6.2 Channel Voted		
1.7	Each channel should display visual indication of:		
1.	7.1 Channel Failed		
1.8	Each channel shall be capable of being disabled independently of others,	<u>/</u>	
1.	8.1 Manual selection shall be by way of a toggle switch on the front panel of unit		

		Comp	ly?
1.8.2	Manual (disabled) selection shall be reflected by a visual indication.	Yes	No
	channel shall be independently selectable forcing to occur on that channel until manually deselected.	<u>/</u>	
1.9.1	Manual selection shall be by way of a toggle switch on the front panel of unit	_	
1.9.2	Manual (forced) selection shall be reflected by a visual indication.	<u>/</u>	
1,10 Audio	output shall be up to 1v p-p and adjustable.	V	
1,10.1	Distortion shall be less than 0.5% at rated output		
1.11 Each	channel shall be individually adjustable.		
1,12 Moun	ting	,	
1.12.1	All components will be contained in a 19" rack,	~	
1.12.2	Boards will plug into a back plane		
1,12.3	Space will be allocated in the rack for a power	1	
1.13 Powe	supply module as required. r Supply	, a	
1,13.1	Power supply will operate from 110v line input	1/	
1.13.2	Modules will operate from +11 to +15 Volts DC provided by power supply in 1.13	<u> </u>	
2.0 Receiv	er Interface		
i }	Remotely mounted receivers shall utilize an nterface module to provide COR indication over phone or radio interface. This may utilize pilot tones of either 1950 Hz or 2175 Hz.	<u>/</u>	
2.2/	Audio output from this device shall be from -30 to	<u>~</u>	
,	104011	/	

€.	Comp	ıly?
	Yes	No
3.0 General Specifications and Warranty	-	_
3.1 Upon request and/or prior to bid award vendors shall provide manufacturer's certification indicating they are an authorized reseller of the product(s) they are offering/bidding.		
3.2 All equipment shall be warranted for a period of 3 years, including parts and labor, and beginning when the equipment is first placed in service.		
3.3 Special / Promotional pricing offered by vendors for limited periods of time and any item pricing provided for items not requested in this RFQ shall not be considered for bid award and/or price comparison.	_	<u>,                                    </u>
4.0 Options	,	
4.1 Device to enable receiver to communicate with voter equipment providing interface mentioned in Section 2.1		
4.2 Additional voter channel modules		
4.3 Blank panels to replace removed voter modules		
East out out to the control of the c		

## 5.0 Award

5.1 The contract will be awarded to one vendor with the most complete bid meeting all of the specifications with the lowest grand total. The delivery costs should be included in the bid,

### DPS1224

# Cost Sheet

Item	Description	Make/model	Estimated Quantity	Unit Price	Extended Price
1.0	Signal to Noise Voter	5NV-12	6	3989,40	23,936,40
2.0	Receiver Interface (Pilot Tone	5970 900000	18	433.28	7,799,04
3.0	Generator) Blank Panels for Voter card		18	NIC	NIC
11.0	site Voter module	s/m-2	Grand Total:30	719.40	25898,40
4.0	SHEVOTALITION			1	月57,633.8

NOTE: All quantitles specified in the Price Quotation form are for bid purposes only. Actual quantities to be purchased will vary with each order.

Vendor Name:	A.V. Lauttamus Comm. INC.
Contact Name:	Paul Lauttamus
Address:	1394 Cove Hil Rd. Weiten, WV ZGOGED
Phone No.:	304. 723. 5333
Fax No.:	304. 723. 7417
Authorized Signatu	re: Paul Jaustlane

RFQ No. DPS 1224

### STATE OF WEST VIRGINIA Purchasing Division

# **PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate,

#### **DEFINITION8:**

WITNESS THE FOLLOWING SIGNATURE

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any Individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more countles or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose Jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an Individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profil or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any lax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the Information in this affidavit and is in compliance with the requirements as stated.

Contract to the contract of th
Vendor's Name: A. V. Lauffamus Comm. FWC.
Authorized Signalure: Squel Aguillanus Date: 3-4-2013
State of West Virginia
county of AANCOCK, to-wit:
Taken, subscribed, and sworn to before me this day of Mprch, 2013.
My Commission expires September 11, 2016.
C P .
AFFIX BEAL HERE NOTARY PUBLIC LILL France de le
OFFICIAL SEAL NOTARY PUBLIC STATE OF VEST VIRGINIA GSCILIA REZNICAK AV. Littlianus Communicatione Inc. 1944 Cave lett Tread Wollan Western Vest

Walton, West Virginia TWE?

Y Commission Expires Enj. 1: 2010

# **GENERAL TERMS & CONDITIONS** REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

Awards will be made in the best interest of the State of West Virginia.

2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid line required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties,
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.vv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendore must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending verify that the vendor is licensed and in good standing with the above entities.
- 18. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, tille and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for a time finding a bid to any agency for the state of the United States and the State of West Virginia for a time finding a bid to any agency for the State of the United States and the State of West Virginia for a time finding a bid to any agency for the State of West Virginia. West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the Initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

### INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form,
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.

3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly Identified in the quotation,

4, All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

5. Communication during the solicitation, bld, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).