



THE LEADER IN ENVIRONMENTAL TESTING

Proposal

Response to:
Request for Proposal (RFP) No. DEP15729
General Analysis of Water and Soil

Prepared For:
State of West Virginia
Attention: Mr. Guy Nisbet
2019 Washington Street, East
Charleston, West Virginia 25305

Prepared By:
TestAmerica Laboratories, Inc.
301 Alpha Drive, RIDC Park
Pittsburgh, PA 15238

TestAmerica Proposal No. 99900082
Point of Contact: Ryan Hall
Phone: 412-963-7058
Date: 1/31/2012

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DEP15729

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ADDRESS CORRESPONDENCE TO ATTENTION OF
GUY NISBET
304-558-0802

RFQ COPY
TYPE NAME/ADDRESS HERE

ENVIRONMENTAL PROTECTION,
DEPARTMENT OF
DIV OF WATER AND WASTE MGT
601 57TH STREET SE
CHARLESTON, WV
25304 304-926-0499

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
01/05/2012						
BID OPENING DATE: 01/31/2012		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOM	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		961-48		
GENERAL ANALYSIS OF WATER AND SOIL FIELD TESTING						
THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY THE WEST VIRGINIA DEPARTMENT OF ENVIRONMENTAL PROTECTION, IS SOLICITING QUOTATIONS FROM QUALIFIED VENDORS TO PROVIDE THE AGENCY WITH GENERAL ANALYSIS OF WATER AND SOIL PER THE FOLLOWING SPECIFICATIONS, SCOPE OF WORK, TERMS & CONDITIONS, BID REQUIREMENTS, AND THE ATTACHED BID SCHEDULE.						
INQUIRES:						
WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH THE CLOSE OF BUSINESS ON TUESDAY, 01/17/2012. QUESTIONS MAY BE SENT VIA: USPS, FAX, COURIER OR EMAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, EMAIL QUESTIONS ARE PREFERRED. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL WRITTEN ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER Q&A DEADLINE HAS LAPSED.						
ADDRESS INQUIRES TO:						
GUY NISBET DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV. 25305 FAX: 304.558.4115 EMAIL: GUY.L.NISBET@WV.GOV						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>[Signature]</i>				TELEPHONE 412-963-7058	DATE 1-27-12	
TITLE GENERAL MANAGER				FBN 23-2919996	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
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ADDRESS CORRESPONDENCE TO ATTENTION OF
GUY NISBET 304-558-8802

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601 57TH STREET SE
CHARLESTON, WV
25304 304-926-0499

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01/05/2012				

BID OPENING DATE: 01/31/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	QAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
EXHIBIT 3						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD-----, AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.						
UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.						
RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.						
CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.						
OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR						

SIGNATURE <i>[Signature]</i>		SEE REVERSE SIDE FOR TERMS AND CONDITIONS	
TITLE <i>General Manager</i>		TELEPHONE <i>412-963-7058</i>	DATE <i>1-27-12</i>
FERN 23-2919996		ADDRESS CHANGES TO BE NOTED ABOVE	

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ENVIRONMENTAL PROTECTION,
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601 57TH STREET SE
CHARLESTON, WV
25304 304-926-0499

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOR	FREIGHT TERMS
01/05/2012				
BID OPENING DATE: 01/31/2012		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	QAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
	IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)					
	QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.					
	BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.					
	THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.					
	REV. 05/26/2009					
	EXHIBIT 10					
	REQUISITION NO.: DEP15729					
	ADDENDUM ACKNOWLEDGEMENT					
	I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.					

SIGNATURE <i>[Signature]</i>		TELEPHONE 412-963-7058		DATE 1-27-12
TITLE General Mgr		FERN 23-2919996		ADDRESS CHANGES TO BE NOTED ABOVE

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VENDOR

ENVIRONMENTAL PROTECTION,
DEPARTMENT OF
DIV OF WATER AND WASTE MGT
601 57TH STREET SE
CHARLESTON, WV
25304 304-926-0499
BUYER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/05/2012				

BID OPENING DATE: 01/31/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	QTY NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO.'S:						
NO. 1						
NO. 2						
NO. 3						
NO. 4						
NO. 5						
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.						
VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.						
..... SIGNATURE						
TESTAMENIZO LABORATORIES						
..... COMPANY						
1-27-12						
..... DATE						
NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE			TELEPHONE	412.963.7058	DATE 1/27/2012
TITLE	General Manager	FAX	23-2919996	ADDRESS CHANGES TO BE NOTED ABOVE		

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
NOTICE						
A SIGNED BID MUST BE SUBMITTED TO:						
DEPARTMENT OF ADMINISTRATION						
PURCHASING DIVISION						
BUILDING 15						
2019 WASHINGTON STREET, EAST						
CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF						
THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER:						
GN-23						
RFQ. NO.:						
DEP15729						
BID OPENING DATE:						
01/31/2012						
BID OPENING TIME:						
1:30 PM						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY						
TO CONTACT YOU REGARDING YOUR BID:						

CONTACT PERSON (PLEASE PRINT CLEARLY):						
RYAN HALL						

SIGNATURE		TELEPHONE		DATE	
		412.963.7058		1/27/2012	
TITLE		FAX		ADDRESS CHANGES TO BE NOTED ABOVE	
General Manager		23-2919996			

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LINE	QUANTITY	UOP	QTY NO	ITEM NUMBER	UNIT PRICE	AMOUNT

ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: (1) HE OR SHE IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERETO ON BEHALF OF THE BIDDER, (2) THAT HE OR SHE IS AUTHORIZED TO BIND THE BIDDER IN A CONTRACTUAL RELATIONSHIP, AND (3) THAT THE BIDDER HAS PROPERLY REGISTERED WITH ANY STATE AGENCIES THAT MAY REQUIRE REGISTRATION.						
***** THIS IS THE END OF RFQ DEP15729 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS	
SIGNATURE 	TELEPHONE 412.963.7058 DATE 1/27/2012
TITLE General Manager	FAX 23-2919996 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Appendix A

Constituents for Phase I Detection Monitoring**GROUP A: Inorganic Constituents**

COMMON NAME ²	CAS RN ³	
Acidity	(Total)	
Aluminum	(Total)	bid as package
Alkalinity	(Total)	(Groups A and B combined)
Ammonia Nitrogen	(Total)	
Antimony	(Total)	
Arsenic	(Total)	
Barium	(Total)	
Beryllium	(Total)	
Bicarbonates	(mg/l)	
Boron	(Total)	
Cadmium	(Total)	
Chlorides	(Total)	
Chromium	(Total)	
Cobalt	(Total)	
COD	(mg/l)	
Copper	(Total)	
Dissolved Manganese	(Total)	
Iron	(Total)	
Lead	(Total)	
Magnesium	(Total)	
Mercury	(Total)	
Molybdenum	(Total)	
Nickel	(Total)	
Nitrate	(Total)	
pH	(Std. Units)	
Potassium	(Total)	
Selenium	(Total)	
Silver	(Total)	
Sodium	(Total)	
Specific Conductance	(umhos/cm)	
Sulfate	(Total)	
TDS	(mg/l)	
Thallium	(Total)	
TOC	(mg/l)	
Total Phenolic Materials	(Total)	
TSS	(Total)	
Turbidity	(Total)	
Vanadium	(Total)	
Zinc	(Total)	

In addition to the above, the following parameters should be analyzed:
Temperature, (BOD-5-day), fluoride and calcium.

GROUP B: Organic Constituents¹

COMMON NAME ²	CAS RN ³
Acetone	67-64-1
Acrylonitrile	107-13-1
Benzene	71-43-2
Bromochloromethane	74-97-5
Bromodichloromethane	75-27-4
Bromoform; Tribromomethane	75-25-2
Carbon disulfide	75-15-0
Carbon tetrachloride	56-23-5
Chlorobenzene	108-90-7
Chloroethane; Ethyl chloride	75-00-3
Chloroform; Trichloromethane	67-66-3
Dibromochloromethane; Chlorodibromomethane	124-48-1
1,2-Dibromo-3-chloropropane; DBCP	96-12-8
1,2-Dibromoethane; Ethylene dibromide; EDB	106-93-4
o-Dichlorobenzene; 1,2-Dichlorobenzene	95-50-1
p-Dichlorobenzene; 1,4-Dichlorobenzene	106-46-7
trans-1,4-Dichloro-2-butene	110-57-6
1,1-Dichloroethane; Ethylidene chloride	75-34-3
1,2-Dichloroethane; Ethylene dichloride	107-06-2
1,1-Dichloroethylene; 1,1-Dichloroethene; Vinylidene chloride	75-35-4
cis-1,2-Dichloroethylene; cis-1,2-Dichloroethene	156-59-2
trans-1,2-Dichloroethylene; trans-1,2-Dichloroethene	156-60-5
1,2-Dichloropropane; Propylene dichloride	78-87-5
cis-1,3-Dichloropropene	10061-01-5
trans-1,3-Dichloropropene	10061-02-6
Ethylbenzene	100-41-4
2-Hexanone; Methyl butyl ketone	591-78-6
Methyl bromide; Bromomethane	74-83-9
Methyl chloride; Chloromethane	74-87-3
Methylene bromide; Dibromomethane	74-95-3
Methylene chloride; Dichloromethane	75-09-2
Methyl ethyl ketone; MEK; 2-Butanone	78-93-3
Methyl iodide; Iodomethane	74-88-4
4-Methyl-2-pentanone; Methyl isobutyl ketone	108-10-1
Styrene	100-42-5
1,1,1,2-Tetrachloroethane	630-20-6
1,1,2,2-Tetrachloroethane	79-34-5
Tetrachloroethylene; Perchloroethylene	127-18-4
Toluene	108-88-3
1,1,1-Trichloroethane; Methylchloroform	71-55-6
1,1,2-Trichloroethane	79-00-5

Trichloroethylene; Trichloroethene	79-01-6
Trichlorofluoromethane; CFC-II	75-69-4
1,2,3-Trichloropropane	96-18-4
Vinyl acetate	108-05-4
Vinyl chloride	75-01-4
Xylenes	1330-20-7

1. This list contains volatile organics for which possible analytical procedures provided in EPA Report SW-846 "Test Methods for Evaluating Solid Waste", third edition, November 1986, as revised December 1987, includes Method 8260 and 8011; and metals for which SW-846 provides either Method 6010 or a method from the 7000 series of methods.

2. Common names are those widely used in government regulations, scientific publications, and commerce; synonyms exist for many chemicals.

3. Chemical Abstracts Service registry number. Where "Total" is entered, all species in the groundwater that contain this element are included.

Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:
☐ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
☐ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked:
☐ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked:
☐ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked:
☐ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: _____ Signed: _____

Date: _____ Title: _____

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

ANALYSIS OF WATER AND SOIL

DEP15729

Vendor's Bid Sheet

Vendor's Name: TestAmerica Laboratories

The DEP reserves the right to request additional information and supporting documentation regarding unit prices when the unit price appears to be unreasonable.

ITEM NO.	EST. QUANTITY	DESCRIPTION	Method #	Method Detection Level*	UNIT PRICE	AMOUNT
1	4000	pH	9040B	N/A	\$ 8.4	\$ 33,600
1A	10	pH (Solid)	9045C		\$ 8.4	\$ 84
2	4000	Hot Acidity	SM 2310B	5 mg/L	\$ 11.2	\$ 44,800
2A	1000	Hot Acidity, Alt Method		*	\$	\$ 0
3	4000	Alkalinity	SM 2320B	5 mg/L	\$ 11.2	\$ 44,800
3A	1000	Alkalinity, Alt Method			\$	\$ 0
4	500	Hardness	SM 2340C	1 mg/L	\$ 14	\$ 7,000
4A	100	Hardness, Alt Method			\$	\$ 0
4B	10	Hardness (Solid)			\$ 14	\$ 140
5	1000	Specific Conductance	SM 2510B	3 uS/cm ²	\$ 11.2	\$ 11,200
5A	500	Specific Conductance, Alt Method			\$	\$ 0
6	4000	Sulfate	300	5 mg/L	\$ 10	\$ 40,000
6A	1000	Sulfate, Alt Method			\$	\$ 0
6B	10	Sulfate (Solid)			\$ 13	\$ 130
7	20	Sulfide	SM 4500 S2 F	1 mg/L	\$ 16.8	\$ 336
7A	10	Sulfide, Alt Method			\$	\$ 0
8	20	Turbidity	180.1	1 NTU (nephelometric turbidity unit) OK if highly turbid	\$ 8.4	\$ 168
8A	10	Turbidity, Alt Method			\$	\$ 0
9	300	Bromide	300	0.1 mg/L	\$ 15	\$ 4,500
9A	10	Bromide, Alt Method		1 mg/L	\$	\$ 0
9B	10	Bromide (Solid)	300		\$ 15	\$ 150
10	3000	Chloride	300	5 mg/L	\$ 15	\$ 45,000
10A	100	Chloride, Alt Method			\$	\$ 0
10B	10	Chloride (Solid)	300		\$ 15	\$ 150
11	25	Fluoride	300	0.2 mg/L	\$ 15	\$ 375
11A	10	Fluoride, Alt Method			\$	\$ 0
11B	10	Fluoride (Solid)	300		\$ 15	\$ 150
12	4000	Fecal Coliform (MF)		4 cfu/100 mL	\$	\$ 0
12A	1000	Fecal Coliform (MF), Alt Method			\$	\$ 0
13	100	Fecal Coliform (MPN)		4 cfu/100 mL	\$	\$ 0
13A	50	Fecal Coliform (MPN), Alt Method			\$	\$ 0
14	20	Total Coliform			\$	\$ 0
15	25	Total Solids	SM 2540B	1 mg/L	\$ 11.2	\$ 280
15A	10	Total Solids, Alt Method			\$	\$ 0
15B	10	Total Solid (Solid)	SM 2540G		\$ 11.2	\$ 112
16	3000	Dissolved Solids (TDS)	SM 2540C	1 mg/L	\$ 11.2	\$ 33,600
16A	1000	Dissolved Solids (TDS), Alt Method			\$	\$ 0
17	4000	Suspended Solids (TSS)	SM 2540D	3 mg/L	\$ 11.2	\$ 44,800

ITEM NO.	EST. QUANTITY	DESCRIPTION	Method #	Method Detection Level*	UNIT PRICE	AMOUNT
17A	1000	Suspended Solids (TSS), Alt Method			\$	\$ 0
18	25	Settleable Solids	SM 2540F		\$ 11.2	\$ 280
18A	10	Settleable Solids, Alt Method			\$	\$ 0
19	25	Volatile Solids	160.4	1 mg/L	\$ 11.2	\$ 280
19A	10	Volatile Solids, Alt Method			\$	\$ 0
19B	10	Volatile Solid (Solid)	SM 2540G		\$ 11.2	\$ 112
20	25	Percent Solids		1%	\$ 11.2	\$ 280
20A	10	Percent Solids, Alt Method			\$	\$ 0
20B	10	Percent Solids (Solid)			\$ 6	\$ 60
21	400	Kjeldahl Nitrogen	SM 4500 Norg C	0.1 mg/L	\$ 25	\$ 10,000
21A	100	Kjeldahl Nitrogen, Alt Method			\$	\$ 0
21B	10	Kjeldahl Nitrogen (Solid)	351.2		\$ 25	\$ 250
21C	10	Kjeldahl Nitrogen (Solid, Alt Method)			\$	\$ 0
22	50	Ammonia Nitrogen	350.1	0.1 mg/L	\$ 14	\$ 700
22A	10	Ammonia Nitrogen, Alt Method			\$	\$ 0
22B	10	Ammonia Nitrogen (Solid)	350.1		\$ 14	\$ 140
22C	10	Ammonia Nitrogen (Solid), Alt Method			\$	\$ 0
23	50	Organic Nitrogen	Nitrogen, Org	0.5 mg/L	\$ 20	\$ 1,000
23A	10	Organic Nitrogen, Alt Method			\$	\$ 0
24	50	Nitrate-Nitrogen	300	0.05 mg/L	\$ 18	\$ 900
24A	10	Nitrate-Nitrogen, Alt Method			\$	\$ 0
25	50	Nitrite-Nitrogen	353.2	0.05 mg/L	\$ 14	\$ 700
25A	10	Nitrite-Nitrogen, Alt Method			\$	\$ 0
25B	10	Nitrite-Nitrogen (Solid)	353.2		\$ 14	\$ 140
25C	10	Nitrite-Nitrogen (Solid), Alt Method			\$	\$ 0
26	400	Nitrite-Nitrate	353.2	0.05 mg/L	\$ 14	\$ 5,600
26A	100	Nitrite-Nitrate, Alt Method			\$	\$ 0
26B	10	Nitrite-Nitrate (Solid)	Nitrate by calc		\$ 14	\$ 140
26C	10	Nitrite-Nitrate (Solid), Alt Method			\$	\$ 0
27	400	Total Phosphorus	365.1	0.01 mg/L	\$ 22	\$ 8,800
27A	100	Total Phosphorus, Alt Method			\$	\$ 0
27B	10	Total Phosphorus (solid)	365.1		\$ 22.4	\$ 224
27C	10	Total Phosphorus (solid), Alt Method			\$	\$ 0
28	50	Orthophosphate	300	0.01 mg/L	\$ 14	\$ 700
28A	10	Orthophosphate, Alt Method			\$	\$ 0
29	50	Total Phosphate		0.01 mg/L	\$ 22	\$ 1,100
29A	10	Total Phosphate Alt Method			\$	\$ 0
29B	10	Total Phosphate (Solid)			\$ 22.4	\$ 224
29C	10	Total Phosphate (solid), Alt Method			\$	\$ 0
30	25	BOD	SM 5210B	2 mg/L	\$ 22	\$ 550
30A	10	BOD Alt Method			\$	\$ 0
31	25	BOD - carbonaceous		2 mg/L	\$ 22	\$ 550
31A	10	BOD - carbonaceous Alt Method			\$	\$ 0
32	25	COD	410.4	0.5 mg/L	\$ 14	\$ 350
32A	10	COD Alt Method			\$	\$ 0
33	25	TOC	5310C	1 mg/L	\$ 32	\$ 800
33A	10	TOC Alt Method			\$	\$ 0
34	25	MBAS	SM 5540C	0.05 mg/L	\$ 45	\$ 1,125
34A	10	MBAS Alt Method			\$	\$ 0
35	25	Phenolics	420.1	0.01 mg/L	\$ 19.6	\$ 490
35A	10	Phenolics Alt Method			\$	\$ 0
35B	10	Phenolics (Solid)	9065		\$ 19.6	\$ 196
36	25	Total Cyanide	9012A	0.005 mg/L	\$ 22.4	\$ 560
36A	10	Total Cyanide Alt Method			\$	\$ 0

ITEM NO.	EST. QUANTITY	DESCRIPTION	Method #	Method Detection Level*	UNIT PRICE	AMOUNT
36B	10	Total Cyanide (Solid)	9012A		\$ 22	\$ 220
37	200	Hexavalent Chromium	7196A	0.005 mg/L	\$ 22	\$ 4,400
37A	10	Hexavalent Chromium Alt Method			\$	\$ 0
37B	10	Hexavalent Chromium (Solid)	7196A		\$ 22	\$ 220
38	25	Oil-Grease	9070A	2 mg/L	\$ 40	\$ 1,000
38A	10	Oil-Grease Alt Method			\$	\$ 0
38B	10	Oil-Grease (Solid)	1664A		\$ 55	\$ 550
39	100	Chlorophyll A		0.5 µg/L	\$	\$ 0
39A	20	Chlorophyll A Alt Method			\$	\$ 0
40	25	Color (APHA)	SM 2120B	5 color units	\$ 12	\$ 300
40A	10	Color (APHA) Alt Method			\$	\$ 0
41	25	Color (ADMI)		10 ADMI value	\$	\$ 0
41A	10	Color Alt Method			\$	\$ 0
42	25	Cyanide, Amenable	9012A	0.005 mg/L	\$	\$ 0
42A	10	Cyanide, Amenable Alt Method	1677		\$ 100	\$ 1,000
43	25	Cyanide, Free (ASTM)	9012A	0.005 mg/L	\$	\$ 0
43A	10	Cyanide, Free Alt Method			\$	\$ 0
44	25	Mineral Acidity		1 mg/L	\$	\$ 0
44A	10	Mineral Acidity Alt Method			\$	\$ 0
45	25	Total Acidity	SM 2310B	1 mg/L	\$ 11.2	\$ 280
45A	10	Total Acidity Alt Method			\$	\$ 0
46	25	al Petroleum Hydrocarbons GRO/DRO (8015) EACH		0.5 mg/L	\$ 45	\$ 1,125
46A	10	etroleum Hydrocarbons GRO/DRO (8015) (Solid) EACH			\$	\$ 0
47	25	Fecal Streptococci		4 cfu/100mL	\$	\$ 0
47A	10	Fecal Streptococci Alt Method			\$	\$ 0
47B	10	Fecal Streptococci (Solid)			\$	\$ 0
48	25	Escherichia Coli (Numerical Result)		1 cfu/100 mL	\$	\$ 0
48A	10	Escherichia Coli (Numerical Result) Alt Method			\$	\$ 0
49	100	Enterococci		1 cfu/100 mL	\$	\$ 0
50	20	Iron Bacteria	Subcontract		\$ 42	\$ 840
51	20	Sulfate Reducing Bacteria	Subcontract		\$ 53	\$ 1,060
52	25	Bicarbonate (Standard Methods)		1 mg/L	\$	\$ 0
52A	10	Bicarbonate Alt Method			\$	\$ 0
53	25	Ferrous Iron (Standard Methods)	SM 3500 FE D	0.05 mg/L	\$ 28	\$ 700
53A	10	Ferrous Iron Alt Method			\$	\$ 0
54	25	Dissolved Organic Carbon	SM 5310C	1 mg/L	\$ 30	\$ 750
54A	10	Dissolved Organic Carbon Alt Method			\$	\$ 0
55	4000	Aluminum	6010	0.005 mg/L	\$ 8	\$ 32,000
55A	100	Aluminum Alt Method	6020		\$ 10	\$ 1,000
55B	10	Aluminum (Solid)	6010		\$ 8	\$ 80
56	20	Antimony	6010	0.005 mg/L	\$ 8	\$ 160
56A	10	Antimony Alt Method	6020		\$ 10	\$ 100
56B	10	Antimony (Solid)	6010		\$ 8	\$ 80
57	20	Arsenic	6010	0.005 mg/L	\$ 8	\$ 160
57A	10	Arsenic Alt Method	6020		\$ 10	\$ 100
57B	10	Arseino (Solid)	6010		\$ 8	\$ 80
58	20	Barium	6010	0.005 mg/L	\$ 8	\$ 160
58A	10	Barium Alt Method	6020		\$ 10	\$ 100
58B	10	Barium (Solid)	6010		\$ 8	\$ 80
59	20	Beryllium	6010	0.00008 mg/L	\$ 8	\$ 160
59A	10	Beryllium Alt Method	6020		\$ 10	\$ 100
59B	10	Beryllium (Solid)	6010		\$ 8	\$ 80

ITEM NO.	EST. QUANTITY	DESCRIPTION	Method #	Method Detection Level*	UNIT PRICE	AMOUNT
60	20	Boron	6010	0.02 mg/L	\$ 8	\$ 160
60A	10	Boron Alt Method	6020		\$ 10	\$ 100
60B	10	Boron (Solid)	6010		\$ 8	\$ 80
61	200	Cadmium	6010	0.00005 mg/L	\$ 8	\$ 1,600
61A	20	Cadmium Alt Method	6020		\$ 10	\$ 200
61B	10	Cadmium (Solid)	6010		\$ 8	\$ 80
62	5500	Calcium	6010	0.02 mg/L	\$ 8	\$ 44,000
62A	20	Calcium Alt Method	6020		\$ 10	\$ 200
62B	10	Calcium (Solid)	6010		\$ 8	\$ 80
63	20	Chromium	6010	0.001 mg/L	\$ 8	\$ 160
63A	10	Chromium Alt Method	6020		\$ 10	\$ 100
63B	10	Chromium (Solid)	6010		\$ 8	\$ 80
64	20	Cobalt	6010	0.001 mg/L	\$ 8	\$ 160
64A	10	Cobalt Alt Method	6020		\$ 10	\$ 100
64B	10	Cobalt (Solid)	6010		\$ 8	\$ 80
65	200	Copper	6010	0.001 mg/L	\$ 8	\$ 1,600
65A	20	Copper Alt Method	6020		\$ 10	\$ 200
65B	10	Copper (Solid)	6010		\$ 8	\$ 80
66	3000	Iron	6010	0.01 mg/L	\$ 8	\$ 24,000
66A	100	Iron Alt Method	6020		\$ 10	\$ 1,000
66B	10	Iron (Solid)	6010		\$ 8	\$ 80
67	200	Lead	6010	0.00054 mg/L	\$ 8	\$ 1,600
67A	200	Lead Alt Method	6020		\$ 10	\$ 2,000
67B	10	Lead (Solid)	6010		\$ 8	\$ 80
68	20	Magnesium	6010	0.05 mg/L	\$ 8	\$ 160
68A	10	Magnesium Alt Method	6020		\$ 10	\$ 100
68B	10	Magnesium (Solid)	6010		\$ 8	\$ 80
69	3000	Manganese	6010	0.005 mg/L	\$ 8	\$ 24,000
69A	100	Manganese Alt Method	6020		\$ 10	\$ 1,000
69B	10	Manganese (Solid)	6010		\$ 8	\$ 80
70	200	Mercury	7470	0.0001 mg/L	\$ 22	\$ 4,400
70A	200	Mercury Alt Method	1613E		\$ 80	\$ 16,000
70B	10	Mercury (Solid)	7471		\$ 22	\$ 220
71	20	Molybdenum	6010	0.005 mg/L	\$ 8	\$ 160
71A	10	Molybdenum Alt Method	6020		\$ 10	\$ 100
71B	10	Molybdenum (Solid)	6010		\$ 8	\$ 80
72	200	Nickel	6010	0.005 mg/L	\$ 8	\$ 1,600
72A	20	Nickel Alt Method	6020		\$ 10	\$ 200
72B	10	Nickel (Solid)	6010		\$ 8	\$ 80
73	500	Potassium	6010	0.05 mg/L	\$ 8	\$ 4,000
73A	20	Potassium Alt Method	6020		\$ 10	\$ 200
73B	10	Potassium (Solid)	6010		\$ 8	\$ 80
74	500	Selenium	6010	0.001 mg/L	\$ 8	\$ 4,000
74A	20	Selenium Alt Method	6020		\$ 10	\$ 200
74B	10	Selenium (Solid)	6010		\$ 8	\$ 80
75	200	Silver	6010	0.000072 mg/L	\$ 8	\$ 1,600
75A	20	Silver Alt Method	6020		\$ 10	\$ 200
75B	10	Silver (Solid)	6010		\$ 8	\$ 80
76	500	Sodium	6010	0.05 mg/L	\$ 8	\$ 4,000
76A	20	Sodium Alt Method	6020		\$ 10	\$ 200
76B	10	Sodium (Solid)	6010		\$ 8	\$ 80
77	200	Strontium	6010	0.001 mg/L	\$ 8	\$ 1,600
77A	20	Strontium Alt Method	6020		\$ 10	\$ 200
78	20	Thallium	6010	0.001 mg/L	\$ 8	\$ 160

ITEM NO.	BEST. QUANTITY	DESCRIPTION	Method #	Method Detection Level*	UNIT PRICE	AMOUNT
78A	10	Thallium Alt Method	6020		\$ 10	\$ 100
78B	10	Thallium (Solid)	6010		\$ 8	\$ 80
79	20	Tin	6010	0.02 mg/L	\$ 8	\$ 160
79A	10	Tin Alt Method	6020		\$ 10	\$ 100
79B	10	Tin (Solid)	6010		\$ 8	\$ 80
80	20	Vanadium	6010	0.005 mg/L	\$ 8	\$ 160
80A	10	Vanadium Alt Method	6020		\$ 10	\$ 100
80B	10	Vanadium (Solid)	6010		\$ 8	\$ 80
81	200	Zinc	6010	0.002 mg/L	\$ 8	\$ 1,600
81A	20	Zinc Alt Method	6020		\$ 10	\$ 200
81B	10	Zinc (Solid)	6010		\$ 8	\$ 80
82	200	Metals Prep Cost	3005		\$ 10	\$ 2,000
82A	10	Metals Prep Cost (Solid)	3050		\$ 12	\$ 120
83	20	Gross Alpha	9310		\$ 60	\$ 1,200
84	20	Gross Beta	9310		\$ 60	\$ 1,200
85	20	Ra-226	9315		\$ 90	\$ 1,800
86	20	Ra-228	9320		\$ 90	\$ 1,800
87	20	Total Uranium	6010C		\$ 20	\$ 400
88	20	Sr-89	905		\$ 120	\$ 2,400
89	20	Sr-90	905		\$ 120	\$ 2,400
90	20	Tritium (H3)	906		\$ 80	\$ 1,600
91	20	Gamma (Cs-137)	901.1		\$ 80	\$ 1,600
92	20	Radon	Subcontract		\$ 100	\$ 2,000

		Toxicity Testing - Freshwater Organisms				
		Acute:			\$	\$ 0
93	25	Ceriodaphnia			\$	\$ 0
94	10	Daphnia Pulex / D. magna			\$	\$ 0
95	25	Pimephales promelas			\$	\$ 0
		Chronic:			\$	\$ 0
96	25	Ceriodaphnia			\$	\$ 0
97	25	Pimephales promelas (Survival & Growth)			\$	\$ 0

98	200	Analysis of entire "Phase I Parameters" for landfills			\$ 325	\$ 65,000
		See Appendix A for list.				
						0
99	10	Professional staff representation of data in			\$ 120	\$ 1,200

Collection of Samples - costs associated with sample pickup from the following locations:						
	NOTE** TestAmerica proposes to issue prepaid FedEx slips (at our significant discount) to the various field offices as a more economical alternative to courier pickup. The per cooler charge associated with this service is listed below.					
100	24	leston Office, 601 56th St SE, Charleston, WV 25304	See Note	\$ 55	\$ 1,320	
101	24	Teays Office, PO Box 662, Teays, WV 25596	See Note	\$ 55	\$ 1,320	
102	24	nt Office, 2031 Pleasant Valley Rd, Fairmont, WV 26554	See Note	\$ 55	\$ 1,320	
103	24	omney Office, HC63, Box 2545, Romne, WV 26757	See Note	\$ 55	\$ 1,320	
104	24	ch Creek Office, PO Box 38, French Creek, WV 26218	See Note	\$ 55	\$ 1,320	

ITEM NO.	EST. QUANTITY	DESCRIPTION	Method #	Method Detection Level*	UNIT PRICE	AMOUNT
105	24	Wheeling Office, 131A Peninsula St, Wheeling, WV 26003		See Note	\$ 55	\$ 1,320
106	24	Parkersburg Office, 2311 Ohio Ave, Parkersburg, WV 26010		See Note	\$ 55	\$ 1,320
107	24	Oak Hill Office, 116 Industrial Dr, Oak Hill, WV 25901		See Note	\$ 55	\$ 1,320
108	24	Logan Office, 1101 George Kostas Dr, Logan, WV 25601		See Note	\$ 55	\$ 1,320
109	24	Phillippi Office, 105 S Railroad St, Phillip, WV 26416		See Note	\$ 55	\$ 1,320
110	24	Welch Office, 311 Court St, Welch, WV 24801		See Note	\$ 55	\$ 1,320
111	5000	Other locations as Cost Per Mile to pickup site		See Note	\$ 55	\$ 275,000
112	10	24 Hour Turnaround Rush Orders**				100%
113	10	48 Hour Turnaround Rush Orders**				75%
114	10	72 Hour Turnaround Rush Orders**				60%
TOTAL						\$ 914,251

All unit pricing Alt Method quoted should be based on standard (not to exceed two weeks) turnaround time.

* For Alternate test methods (and methods for which no MDL is listed), list your current method detection limits for each method

** During emergency situations, samples may be requested on a quicker turnaround basis. Enter percent increase over standard turnaround time.

Analysis Group Description	Method Description	Method Code	RL - Limit	MDL - Limit	Units
Water	pH	9040B			
	Analyte Description	CAS Number	0.1		
	pH	STL00204			
Water	Acidity	SM2310B			
	Analyte Description	CAS Number	5		
	Acidity	STL00003			
Water	Alkalinity	2320B			
	Analyte Description	CAS Number	5		
	Alkalinity	STL00171			
	Bicarbonate Alkalinity as CaCO3	STL00138			
	Carbonate Alkalinity as CaCO3	STL00154			
Water	Hardness, Total	2340C			
	Analyte Description	CAS Number	5		
	Hardness as calcium carbonate	STL00009			
Water	Conductivity, Specific Conductance	2510B			
	Analyte Description	CAS Number	1		
	Specific Conductance	STL00244			
Water	Anions, Ion Chromatography	300.0_28D			
	Analyte Description	CAS Number	1		
	Sulfate	14808-79-8			
Water	Sulfide, Total	SM4500_S2_F			
	Analyte Description	CAS Number	3		
	Sulfide	18496-25-8			
Water	Turbidity, Nephelometric	180.1			
	Analyte Description	CAS Number	0.85		
	Turbidity	STL00189			

Water	Anions, Ion Chromatography	300.0_28D							
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units				
	Bromide	24959-67-9	0.2	0.1908	mg/L				
Water	Anions, Ion Chromatography	300.0_28D							
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units				
	Chloride	16887-00-6	1	0.1952	mg/L				
Water	Anions, Ion Chromatography	300.0_28D							
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units				
	Fluoride	16984-48-3	0.05	0.0139	mg/L				
Water	Solids, Total	SM2540B							
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units				
	Total Solids	STL00291	10	10	mg/L				
	Residue, Total	STL00283	10	10	mg/L				
Water	Solids, Total Dissolved (TDS)	2540C_Calcd							
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units				
	Total Dissolved Solids	STL00242	10	10	mg/L				
Water	Solids, Total Suspended (TSS)	2540D							
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units				
	Total Suspended Solids	STL00161	4	2	mg/L				
Water	Solids, Settleable	SM2540F							
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units				
	Settleable Solids	STL00013	0.5						
Water	Solids, Total Volatile (TVS)	160.4							
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units				
	Total Volatile Solids	STL00236	10	10	mg/L				
Water	Nitrogen-Total Kjeldahl	SM4500Norg_C							

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Nitrogen, Kjeldahl	STL00296	5	2.5	mg/L

Water	Preparation, Nitrogen -Total Kjeldahl	SM4500Norg_C_P		
Water	Nitrogen, Ammonia	350.1		

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Ammonia, undistilled	7664-41-7	0.1	0.041	mg/L
Ammonia, distilled	7664-41-7	0.1	0.0328	mg/L

Water	Distillation, Ammonia	Distill_Ammonia		
Water	Nitrogen, Organic	Nitrogen.Org		

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Nitrogen, Kjeldahl	STL00296	3		
Nitrogen	7727-37-9	3		
Ammonia	7664-41-7	3		
Nitrogen, Organic	STL00111	3		

Water	Anions, Ion Chromatography	300		
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Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Nitrate as N	14797-55-8	0.05	0.0425	mg/L

Water	Nitrogen, Nitrite	353.2_Nitrite		
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Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Nitrite as N	14797-65-0	0.1	0.0116	mg/L

Water	Nitrogen, Nitrate-Nitrite	353.2_Pres		
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Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Nitrate Nitrite as N	STL00217	0.1	0.014	mg/L

Water	Phosphorus, Total	365.1		
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Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Total Phosphorus as PO4	STL00988	0.1	0.033	mg/L

Water	Phosphorus, Total	365_Prep		
Water	BOD, 5-Day	5210B		

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Carbonaceous Biochemical Oxygen Demand	STL00260	2	0.3313	mg/L
Biochemical Oxygen Demand	STL00311	2	0.7922	mg/L

Water	COD	410.4		
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Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Chemical Oxygen Demand	STL00070	10	3.9451	mg/L

Water	COD	410.4_Prep		
Water	TOC	5310C		
Water	Methylene Blue Active Substances (MBAS)	5540C		

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Methylene Blue Active Substances	STL00077	0.05	0.0129	mg/L

Water	Phenolics, Total Recoverable	420.1		
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Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Phenolics, Total Recoverable	STL00166	0.01	0.0062	mg/L

Water	Distillation, Phenolics	Distill_Phenol		
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Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Prep Analyte	STL00048			

Water	Cyanide, Total and/or Amenable	9012A		
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Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Cyanide, Total	57-12-5	10	1.5	ug/L

Water	Cyanide, Total and/or Amenable, Distillation	9012A_Prep		
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Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Prep Analyte	STL00048			

Water	Chromium, Hexavalent	7196A		
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Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Cr (VI)	18540-29-9	0.01	0.0017	mg/L

Water	HEM and SGT-HEM	9070A		
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	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
HEM		STL00181	5	1.4986	mg/L
SGT-HEM		STL00240	5	1.4704	mg/L
Water	HEM and SGT-HEM (SPE)	9070A_SPE			
Water	Color, Colorimetric	2120B			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Color		STL00153	5	5	PCU
Water	Cyanide, Available (Flow Injection)	1677			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Available cyanide		STL00015	0.002	0.0003	mg/L
Water	Diesel Range Organics (DRO) (GC)	8015B_DRO			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
C10-C20		STL00115	500	238	ug/L
Water	Liquid-Liquid Extraction (Continuous)	3520C			
Water	Gasoline Range Organics - (GC)	8015B_GRO			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
C6-C10		8006-61-9	100	25	ug/L
Trifluorotoluene (Surr)		98-08-8			ug/L
Water	Purge and Trap	5030B			
Water	Iron, Ferrous	3500_F+2_D_Calc			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Ferrous Iron		15438-31-0	0.05	0.018	mg/L
Water	Organic Carbon, Dissolved (DOC)	SMS310_DOC_C			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Dissolved Organic Carbon		7440-44-0	1	0.1401	mg/L
Dissolved Organic Carbon - Duplicate		7440-44-0	1	0.1401	mg/L
DOC Result 1		STL00345	1	0.1401	mg/L
DOC Result 2		STL00346	1	0.1401	mg/L
DOC Result 3		STL00347	1	0.1401	mg/L
DOC Result 4		STL00348	1	0.1401	mg/L

Dissolved Organic Carbon - Quad	7440-44-0	1	0.1401	mg/L
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Water	Sample Filtration	Filtration_AC
Water	Metals (ICP)	6010B

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Silver	7440-22-4	5	0.68	ug/L

Water	Preparation, Total Recoverable or Dissolved Metals	3005A
Water	Metals (ICP/MS)	6020

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Silver	7440-22-4	1	0.0362	ug/L

Water	Preparation, Total Recoverable or Dissolved Metals	3005A
Water	Metals (ICP/MS)	6020

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Silver	7440-22-4	1	0.0362	ug/L
Aluminum	7429-90-5	30	2.5662	ug/L
Arsenic	7440-38-2	1	0.2908	ug/L
Boron	7440-42-8	5	0.2772	ug/L
Barium	7440-39-3	10	0.098	ug/L
Beryllium	7440-41-7	1	0.0367	ug/L
Calcium	7440-70-2	100	2.8374	ug/L
Cadmium	7440-43-9	1	0.1144	ug/L
Cobalt	7440-48-4	0.5	0.0263	ug/L
Chromium	7440-47-3	2	0.5433	ug/L
Cesium	7440-46-2			ug/L
Copper	7440-50-8	2	0.2443	ug/L
Iron	7439-89-6	50	6.0901	ug/L
Potassium	7440-09-7	100	5.823	ug/L
Magnesium	7439-95-4	100	1.1665	ug/L
Manganese	7439-96-5	5	0.0389	ug/L
Molybdenum	7439-98-7	5	0.2229	ug/L
Sodium	7440-23-5	100	3.8135	ug/L
Nickel	7440-02-0	1	0.1749	ug/L
Lead	7439-92-1	1	0.0192	ug/L
Antimony	7440-36-0	2	0.0187	ug/L
Selenium	7782-49-2	5	0.4216	ug/L

Silicon	7440-21-3	500	3.1648	ug/L
Tin	7440-31-5	5	1.5089	ug/L
Strontium	7440-24-6	5	0.0178	ug/L
Titanium	7440-32-6	5	0.3809	ug/L
Thallium	7440-28-0	1	0.0152	ug/L
Vanadium	7440-62-2	1	0.0824	ug/L
Yttrium - 89 (Internal Standard)	7440-65-5			ug/L
Zinc	7440-66-6	5	0.9609	ug/L
Li-6 Internal Standard	14258-72-1			ug/L
Sc (IS)	7440-20-2			ug/L
Rh (IS)	7440-16-6			ug/L
In Internal Standard	7440-74-6			ug/L
Ho (IS)	7440-60-0			ug/L
Tb (IS)	7440-27-9			ug/L
Bi Internal Standard	7440-69-9			ug/L
Be-9	STL00448			ug/L
Co-59	STL00444			ug/L
In-113	STL00442			ug/L
In-115	STL00443			ug/L
Mg-24	STL00446			ug/L
Mg-25	STL00447			ug/L
Mg-26	STL00445			ug/L
Pb-206	STL00439			ug/L
Pb-207	STL00440			ug/L
Pb-208	STL00441			ug/L
Cerium	7440-45-1			ug/L
SiO2, Silica	14808-60-7	1070	6.77	ug/L
Hardness as calcium carbonate	STL00009	0.67	0.0218	mg/L
Phosphorus	7723-14-0	500	73.7	ug/L
Uranium	7440-61-1			ug/L
Thorium	7440-29-1			ug/L
Calcium hardness as calcium carbonate	STL00317	0.25	0.0071	mg/L

Water	Preparation, Total Recoverable or Dissolved Metals	3005A
Water	Metals (ICP)	6010B

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Silver	7440-22-4	5	0.68	ug/L

Aluminum	7429-90-5		200	9.68	ug/L
Arsenic	7440-38-2		10	2.74	ug/L
Boron	7440-42-8		200	1.31	ug/L
Barium	7440-39-3		200	0.62	ug/L
Beryllium	7440-41-7		4	0.23	ug/L
Calcium	7440-70-2		5000	9.68	ug/L
Calcium hardness as CaCO3	STL00317		12.5	0.0242	mg/L
Cadmium	7440-43-9		5	0.13	ug/L
Cobalt	7440-48-4		50	0.4	ug/L
Chromium	7440-47-3		5	0.57	ug/L
Copper	7440-50-8		25	2.71	ug/L
Iron	7439-89-6		100	11.91	ug/L
Potassium	7440-09-7		5000	750	ug/L
Magnesium	7439-95-4		5000	20.71	ug/L
Manganese	7439-96-5		15	0.68	ug/L
Molybdenum	7439-98-7		40	1.38	ug/L
Sodium	7440-23-5		5000	215	ug/L
Nickel	7440-02-0		40	1.56	ug/L
Lead	7439-92-1		3	1.26	ug/L
Antimony	7440-36-0		10	1.34	ug/L
Selenium	7782-49-2		5	3.04	ug/L
SiO2, Silica	14808-60-7		1070	28.72	ug/L
Silicon	7440-21-3		500	13.42	ug/L
Tin	7440-31-5		100	2.03	ug/L
Strontium	7440-24-6		50	0.093	ug/L
Titanium	7440-32-6		50	1.94	ug/L
Thallium	7440-28-0		10	2.35	ug/L
Vanadium	7440-62-2		50	1.86	ug/L
Yttrium	7440-65-5				ug/L
Zinc	7440-66-6		20	2.46	ug/L
Lithium	7439-93-2		50	2.78	ug/L
Sc (IS)	7440-20-2				ug/L
In	7440-74-6				ug/L
MgHard	STL00318		21	0.0486	mg/L
Hardness as calcium carbonate	STL00009		33	0.1094	mg/L

Water	Preparation, Total Recoverable or Dissolved Metals	3005A
Water	Mercury (CVAA)	7470A

	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Mercury		7439-97-6	0.2	0.0384	ug/L
Water	Preparation, Mercury	7470A_Prep			
Water	Gross Alpha / Beta (GFPC)	9310			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Gross Alpha		12587-46-1			
Gross Beta		12587-47-2			
Water	Preparation, Coprecipitation	COPRECIP			
Water	Radium-226 (GFPC)	9315_Ra226			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Ra-226		13982-63-3			
Water	Preparation, Precipitate Separation (14-Day In-Growth)	PrecSep_14			
Water	Radium-228 (GFPC)	9320_Ra228			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Ra-228		15262-20-1			
Water	Preparation, Precipitate Separation	PrecSep_0			
Water	Metals (ICP)	6010C			
Water	Strontium-89 (GFPC)	905.0			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Sr-89		14158-27-1			
Water	Strontium-90 (GFPC)	905_Sr90			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Sr-90		10098-97-2			
Water	Preparation, Precipitate Separation (14-Day In-Growth)	PrecSep_14			
Water	Tritium, Total	906.0			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Tritium		10028-17-8			
Water	Distillation and Suspension (LSC)	LSC_Dist_Susp			

Water	Cesium 137 & Other Gamma Emitters (GS)		901.1_Cs				
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units		
	Am-241	14596-10-2					
	Co-60	10198-40-0					
	Cs-137	10045-97-3					
Water	Fill Geometry, No In-Growth	Fill_Geo_0					
Water	General Sub Contract Method	SUBCONTRACT					
Water	Anions, Ion Chromatography	300					
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units		
	Orthophosphate	14265-44-2	0.25	0.0773	mg/L		
Water	Mercury, Low Level (CVAFS)	1631E					
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units		
	Mercury	7439-97-6	0.5	0.12	ng/L		
Water	Preparation, Low Level, Mercury	1631E_P_Heated					
Water	General Sub Contract Method	SUBCONTRACT					
Water	General Sub Contract Method	SUBCONTRACT					
Soil	pH	9045C					
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units		
	pH	STL00204	0.1				
Soil	Anions, Ion Chromatography	300					
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units		
	Nitrate as N	14797-55-8	0.05	0.0425	mg/L		
Soil	ASTM Leaching Procedure	ASTM_LEACH_NP					
Soil	Total, Fixed, and Volatile Solids	2540G					
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units		
	Total Solids	STL00291	0.5				
Soil	Total, Fixed, and Volatile Solids	2540G					
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units		
	Total Volatile Solids	STL00236	0.5				

	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
	Phenolics, Total Recoverable	STL00166	0.2	0.1601	mg/Kg
Soil	ASTM Leaching Procedure	ASTM_LEACH_NP			
Soil	Cyanide, Total and/or Amenable	9012A			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
	Cyanide, Total	57-12-5	10	1.5	ug/L
Soil	Cyanide, Total and/or Amenable, Distillation	9012A_Prep			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
	Prep Analyte	STL00048			
Soil	ASTM Leaching Procedure	ASTM_LEACH_NP			
Soil	Chromium, Hexavalent	7196A			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
	Cr (VI)	18540-29-9	0.4	0.1004	mg/Kg
Soil	Alkaline Digestion (Chromium, Hexavalent)	3060A			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
	Prep Analyte	STL00048			
Soil	HEM and SGT-HEM	1664A			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
	HEM (Oil and Grease)	STL00181	5	1.4986	mg/L
	TPH	STL00240	5	1.4704	mg/L
Soil	HEM and SGT-HEM (SPE)	1664A_SPE			
Soil	ASTM Leaching Procedure	ASTM_LEACH_NP			
Soil	Diesel Range Organics (DRO) (GC)	80158_DRO			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
	C10-C20	STL00115	16.7	9.26	mg/Kg
Soil	Soxhlet Extraction	3540C			
Soil	Gasoline Range Organics - (GC)	80158_GRO			
	Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units

C6-C10	8006-61-9	100	46	ug/Kg
Trifluorotoluene (Surr)	98-08-8			ug/Kg

Soil	Purge and Trap	5030B_Solid
Soil	Metals (ICP)	6010B

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Silver	7440-22-4	0.5	0.058	mg/Kg

Soil	Preparation, Metals	3050B
Soil	Metals (ICP)	6010B

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Silver	7440-22-4	0.5	0.058	mg/Kg
Aluminum	7429-90-5	20	1.083	mg/Kg
Arsenic	7440-38-2	1	0.223	mg/Kg
Boron	7440-42-8	20	0.257	mg/Kg
Barium	7440-39-3	20	0.05	mg/Kg
Beryllium	7440-41-7	0.4	0.015	mg/Kg
Calcium	7440-70-2	500	0.982	mg/Kg
Calcium hardness as CaCO3	STL00317			mg/Kg
Cadmium	7440-43-9	0.5	0.024	mg/Kg
Cobalt	7440-48-4	5	0.089	mg/Kg
Chromium	7440-47-3	0.5	0.085	mg/Kg
Copper	7440-50-8	2.5	0.342	mg/Kg
Iron	7439-89-6	10	2.976	mg/Kg
Potassium	7440-09-7	500	75	mg/Kg
Magnesium	7439-95-4	500	2.208	mg/Kg
Manganese	7439-96-5	1.5	0.048	mg/Kg
Molybdenum	7439-98-7	4	0.152	mg/Kg
Sodium	7440-23-5	500	8.207	mg/Kg
Nickel	7440-02-0	4	0.384	mg/Kg
Lead	7439-92-1	0.3	0.145	mg/Kg
Antimony	7440-36-0	1	0.164	mg/Kg
Selenium	7782-49-2	0.5	0.207	mg/Kg
SiO2, Silica	14808-60-7	107	2.756	mg/Kg
Silicon	7440-21-3	50	1.288	mg/Kg
Tin	7440-31-5	10	0.536	mg/Kg
Strontium	7440-24-6	5	0.013	mg/Kg

Titanium	7440-32-6	5	0.409	mg/Kg
Thallium	7440-28-0	1	0.207	mg/Kg
Vanadium	7440-62-2	5	0.186	mg/Kg
Yttrium	7440-65-5			mg/Kg
Zinc	7440-66-6	2	0.223	mg/Kg
Lithium	7439-93-2	5	0.352	mg/Kg
Sc (S)	7440-20-2			mg/Kg
In	7440-74-6			mg/Kg
MgHard	STL00318			mg/Kg
Hardness as calcium carbonate	STL00009			

Soil	Preparation, Metals	3050B
Soil	Metals (ICP/MS)	6020

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Silver	7440-22-4	0.1	0.0039	mg/Kg

Soil	Preparation, Metals	3050B
Soil	Metals (ICP/MS)	6020

Analyte Description	CAS Number	RL - Limit	MDL - Limit	Units
Silver	7440-22-4	0.1	0.0039	mg/Kg
Aluminum	7429-90-5	3	0.2849	mg/Kg
Arsenic	7440-38-2	0.1	0.0181	mg/Kg
Boron	7440-42-8	0.5	0.037	mg/Kg
Barium	7440-39-3	1	0.0107	mg/Kg
Beryllium	7440-41-7	0.1	0.0075	mg/Kg
Calcium	7440-70-2	10	1.326	mg/Kg
Cadmium	7440-43-9	0.1	0.007	mg/Kg
Cobalt	7440-48-4	0.05	0.0015	mg/Kg
Chromium	7440-47-3	0.2	0.0061	mg/Kg
Cesium	7440-46-2			mg/Kg
Copper	7440-50-8	0.2	0.033	mg/Kg
Iron	7439-89-6	5	0.3539	mg/Kg
Potassium	7440-09-7	10	1.3583	mg/Kg
Magnesium	7439-95-4	10	0.187	mg/Kg
Manganese	7439-96-5	0.5	0.0103	mg/Kg
Molybdenum	7439-98-7	0.5	0.0208	mg/Kg
Sodium	7440-23-5	10	1.369	mg/Kg

Nickel	7440-02-0	0.1	0.0113	mg/Kg
Lead	7439-92-1	0.1	0.0038	mg/Kg
Antimony	7440-36-0	0.2	0.0026	mg/Kg
Selenium	7782-49-2	0.5	0.0502	mg/Kg
Silicon	7440-21-3	50	0.3601	mg/Kg
Tin	7440-31-5	0.5	0.0593	mg/Kg
Strontium	7440-24-6	0.5	0.0027	mg/Kg
Titanium	7440-32-6	0.5	0.0428	mg/Kg
Thallium	7440-28-0	0.1	0.002	mg/Kg
Vanadium	7440-62-2	0.1	0.0079	mg/Kg
Yttrium - 89 (Internal Standard)	7440-65-5			mg/Kg
Zinc	7440-66-6	0.5	0.0648	mg/Kg
Li-6 Internal Standard	14258-72-1			mg/Kg
Sc (IS)	7440-20-2			mg/Kg
Rh (IS)	7440-16-6			mg/Kg
In Internal Standard	7440-74-6			mg/Kg
Ho (IS)	7440-60-0			mg/Kg
Tb (IS)	7440-27-9			mg/Kg
Bi Internal Standard	7440-69-9			mg/Kg
Be-9	STL00448			mg/Kg
Co-59	STL00444			mg/Kg
In-113	STL00442			mg/Kg
In-115	STL00443			mg/Kg
Mg-24	STL00446			mg/Kg
Mg-25	STL00447			mg/Kg
Mg-26	STL00445			mg/Kg
Pb-206	STL00439			mg/Kg
Pb-207	STL00440			mg/Kg
Pb-208	STL00441			mg/Kg
Cerium	7440-45-1			mg/Kg
SiO2, Silica	14808-60-7	107	0.771	mg/Kg
Hardness as calcium carbonate	STL00009			mg/Kg
Phosphorus	7723-14-0	50	7.37	mg/Kg
Uranium	7440-61-1			
Thorium	7440-29-1			
Calcium hardness as calcium carbonate	STL00317			

Soil	Preparation, Metals	3050B
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RFQ No. DEP15729STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentally established by a county or municipality; any separate corporation or instrumentally established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATUREVendor's Name: TESTAMERICA LABS NATURALISAuthorized Signature: [Signature] Date: 1-27-12State of PennsylvaniaCounty of Allegheny, to-wit:Taken, subscribed, and sworn to before me this 27 day of January, 2012.My Commission expires August 14, 2012.

AFFIX SEAL HERE

COMMONWEALTH OF PENNSYLVANIA

NOTARY PUBLIC

Notarial Seal
Daria J. Skowronek, Notary Public
Bell Twp., Westmoreland County
My Commission Expires Aug. 14, 2012
Member, Pennsylvania Association of Notaries

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vro/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50180, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

Statement of Qualifications

TestAmerica Laboratories, Inc is pleased to submit this proposal for laboratory services in support of Analysis of Water and Soil for the West Virginia Department of Environmental Protection (WV DEP). With over 90 service locations in the United States, including 36 laboratories in the United States and Asia, 36 service centers, a fleet of mobile labs and more than 2,300 employees, TestAmerica is nearly 4 times larger than our nearest competitor, processing over 7 million analyses annually. TestAmerica's technical leadership, innovation, experience and quality systems are industry leading in their class. Our scale, breadth of services and financial stability allows TestAmerica to offer comprehensive national coverage, delivered locally and to the economic advantage of our clients.

The Pittsburgh facility was established in 1956 as an environmental laboratory and has continued to grow in its service offerings and capabilities since that time. Today, the Pittsburgh laboratory is a part of the TestAmerica laboratory network, enabling the lab to offer local access to the world's most comprehensive environmental laboratory network. With a work history average of over 17 years, Pittsburgh's professional staff of over 65 chemists and support personnel, is positioned to assist with your environmental needs. These resources, coupled with a continuous investment in equipment, have allowed the laboratory to meet the increasingly complex requirements of Federal and commercial clients' analytical programs.

The laboratory holds many certifications and has been approved for work under the following programs:

- National Environmental Laboratory Accreditation Program (NELAC certification)
- United States Department of Defense
- West Virginia DEP
- NELAC or State program certifications in 18 states
- The laboratory also maintains a soil permit for the receipt and analysis of foreign and domestic soils under the United States Department of Agriculture (USDA).

TestAmerica brings a unique blend of expertise and convenience to its customers. Our ability to deliver the widest variety of environmental testing services is a function of our unmatched scale. Among the large variety of testing applications TestAmerica provides are:

Metals by ICP & ICP/MS	Explosive & Energetic Compounds
Low Level Mercury	Petroleum Hydrocarbons Bioavailability
Bioavailable Arsenic and Lead	Radiological & Mixed Waste
Alkyl Tins	Radiobioassay & Radio Dating
Metals Speciation	Sediments & Elutriates

Trace Level Volatile Organics	Plant & Animal Tissues
Trace Level Semi-Volatiles	Aquatic Toxicology
Pesticides by HR/MS	Drinking Water
Agricultural Pesticides	Mold, Fungi & Legionella
Ambient & Source Air	Geotechnical
Herbicides	PCB Congeners & Homolog
Multi-Incremental Sampling	Oil Fingerprinting/Biomarkers
High Resolution Dioxin & Furans	Pharmaceuticals & Personal Care Products

Delivery of Services

TestAmerica strongly believes that a critical component of a successful analytical program is the relationship between client and laboratory. Relationships based on partnership result in effective planning, successful communication and desired project results. TestAmerica looks forward to working as a partner with the West Virginia DEP to help ensure the success of your analytical program.

TestAmerica proposes that our Pittsburgh laboratory serve as lead laboratory, with Project Management residing there. TestAmerica's Project Managers serve as the point of contact at the laboratory and are dedicated to managing the analytical program to the specific needs of each client. Each Project Manager monitors all requests from initiation through to data reporting and invoicing, ensuring that West Virginia DEP's needs are being met consistently. They also assist with sampling and analysis plans, budgeting, and project scheduling as well as shipping arrangements. This allows for prompt response to status requests while meeting critical scheduling commitments.

TestAmerica will use several network labs to provide the West Virginia DEP with certified analysis when at all possible. Our Nashville and North Canton laboratories have been included to provide some general chemistry parameters, as well as low level mercury in North Canton. TestAmerica's Richland laboratory performs radon analysis, although they do not have certification for this analysis in West Virginia. The St. Louis laboratory will perform radiological analysis and has applied for West Virginia certification for these analysis. Finally, EMLAB will provide sulfate and iron reducing bacteria analysis. EMLAB has not applied for West Virginia certification for these analyses.

We also understand the need for flexibility, as unscheduled, emergency sampling and analyses may be required at any given time. TestAmerica is pleased to commit the necessary personnel and laboratory resources needed to provide high quality data in a timely manner and customer service that meets and exceeds West Virginia DEP's expectations for your analytical program.

Added Value Service Offerings

TotalAccess

TotalAccess, TestAmerica's On-Line Data Delivery Solution, provides West Virginia DEP unprecedented project flexibility. Today's environmental programs involve many individuals, in various locations. Communication can become a major barrier and source of expense. TotalAccess provides real time access to analytical status and the data at TestAmerica facilities.

Multiple personnel at West Virginia DEP (with individual levels of security) can log-on to the West Virginia DEP central, password-protected project site and retrieve the information associated with the project, for which they are authorized; contracts, project documents, schedules, specifications, forms, reports, amendments, audits, data deliverables.

TestAmerica employs a web-based client services management system that allows West Virginia DEP and their trusted client(s) to track all aspects of the program with accuracy, speed, and efficiency. TotalAccess is available day or night, at the office or on the road, enabling improved communication, access to data and project management.

Enhances features of TotalAccess include:

- ◆ New easy to use icons and Quick-links auto-complete search capabilities
- ◆ New Dashboard Home Page - Easy access to all your Jobs, Projects, Documents and Invoices
- ◆ Multi-Project Report Generation Capabilities - Consolidate multiple sample events into one EDD report
- ◆ Regulatory Limits Comparison Tool - enables easy copy and customization of lists to fit your specific project requirements
- ◆ New Search Capability by Sampling Date
- ◆ iPad accessible format

TotalAccess provides TestAmerica clientele with online, secure access to services that enable faster communications, rapid access to data, and a centralized repository for all your project information. Users of the TotalAccess system benefit from having...

- ◆ Rapid Data Access
- ◆ User Customized Data Reporting Functionality (EDD's)
- ◆ Data Trending Tool and Wizard
- ◆ Budgeting tool for analytical projects
- ◆ Customizable User Preference Settings
- ◆ Quick reference to Contacts for each project
- ◆ Project Status Updates for results, electronic deliverables and other documents generated for your project
- ◆ Downloadable project documentation; invoices, reports, EDDs, and COCs.
- ◆ Interactive search utility for TestAmerica analytical capabilities, methodologies and certifications
- ◆ Customizable displays capturing data in a single grid and single click downloads to Excel, PDF, or XPS.

- ♦ Document repository for document generated for your project

Ask the Expert

Featuring TestAmerica's panel of 30 testing experts, each with their own special area of focus, TestAmerica's "Ask the Expert" program allows any individual with a question relative to environmental testing to access the thoughts and opinions of recognized experts in their field through a free, easy to use online. Our experts are available online at www.testamericainc.com.

Ask the Expert Webinars

The response to our Ask the Expert program has been so great that we are pleased to welcome you to the new, free, TestAmerica's Ask the Expert Webinar Series. These webinars are designed with the client in mind to provide an in depth learning experience regarding important topics in the environmental laboratory process.

Each month, the webinar series will present a technical based webinar relating to the environmental laboratory analysis process supporting your projects. Each webinar will consist of approximately 30 minutes of material presentation including real time audience feedback followed by a question and answer session with the presenting expert. Our experts will remain on the webinar to field all of your questions relating to the current topic.

TestAmerica Specialty Testing - Sediments

Sediment environmental testing projects assess sediment quality to determine if there is a potential hazard to aquatic life through direct toxicity or if there is a potential hazard through bioaccumulation of contaminants of concern to aquatic life, wildlife and/or humans. The assessment can include the analysis of contaminants of concern in sediment, surface water, pore water, ambient air, and associated tissues. TestAmerica supports the physical and chemical environmental testing of sediment, surface water, pore water, ambient air as well as tissues.

TestAmerica understands that sediment sites can vary tremendously in their size and complexity. Our successful project experience has demonstrated that these projects require detailed pre-project scoping, planning and execution. TestAmerica has six nationwide laboratories who are dedicated to support sediment as well as tissue projects. TestAmerica's Sediment Laboratories are committed to provide outstanding client service, the lowest detection limits, the highest integrity, the fastest turnaround times, with the best accuracy and precision, at a competitive price.

TestAmerica Specialty Testing - Air Program

TestAmerica's comprehensive ambient air testing capabilities and capacity far surpass any other laboratory in the environmental testing industry. TestAmerica supports a wide range of air methods required by the U.S. EPA and other regulatory agencies. Our ambient air testing capabilities range from part-per-trillion analysis of volatile organic compounds to the highly specialized testing of dioxins and furans. TestAmerica provides our customers with the following:

- Vapor Intrusion, Soil Gas, Manufactured Gas Plants, Landfill Gas, Industrial Hygiene, Indoor Air and Source Monitoring Program expertise
- Lowest reporting limits for VOCs in the industry
- Largest available inventory of sampling media in the United States
- More than 25 years of ambient, indoor, and source air testing experience
- Broadest range of quality air analysis including testing for VOCs, SVOCs, Dioxins/Furans, and PCB Congeners

TestAmerica's air laboratories are among the industry's top performers. Our laboratories are well established and respected for their significant contributions to ambient air testing.

TestAmerica has teamed with clients for many years to address some of the most significant environmental ambient air issues.

Additional TestAmerica Specialty Services

Microscopy Consulting Services
Geotechnical Analyses
Source Emissions Air Analysis
CWA Chemical Degradation Analysis
Natural Attenuation Byproducts
Mold/Mycology/Industrial Hygiene
Field Sampling
QAPP Preparation Assistance
Expert Witness Testimony
Process Improvements

AVS/SEM
Ambient Air Analyses
Aquatic Toxicology
Alkyl Tins
Selective Ion Monitoring
Asbestos
EDD/GIS Capabilities
National Program Coordination
Technical Support for Industry
Method Development

Certifications

Attachment I

WEST VIRGINIA
DEPARTMENT OF ENVIRONMENTAL PROTECTION
DIVISION OF WATER AND WASTE MANAGEMENT

Annual Certified Parameter List

for

TESTAMERICA LABORATORIES, INC.
PITTSBURGH
PITTSBURGH, PENNSYLVANIA

PARAMETERS CERTIFIED

<u>ANALYTE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Acidity	SM18th2310 B(4a)	Titrimetric
Acidity	SM20th2310 B(4a)	Titrimetric
Alkalinity	SM18th2320 B	Titrimetric
Alkalinity	SM20th2320 B	Titrimetric
Ammonia	EPA350.1	Colorimetric
Bromide	EPA300.0	IC
Chloride	EPA300.0	IC
Chloride	SM18th4500-Cl E	Discrete
Chloride	SM20th4500-Cl E	Discrete
Color	SM18th2120 B	Visual Comparison
Color	SM20th2120 B	Visual Comparison
Conductance, Specific	EPA120.1 Rev-1982	Probe
Conductance, Specific	SW9050A	Probe
Cyanide, Total	EPA335.4	Discrete
Cyanide, Total	SW9012B	Discrete
Cyanide, Available	EPA1667	FIA
Demand, Biochemical(BOD)	SM20th5210B	Probe
Demand, Carbonaceous(CBOD)	SM20th5210B	Probe
Demand, Chemical Oxygen (COD)	EPA410.4	Spectrophotometric
Demand, Chemical Oxygen (COD)	HACH8000	Spectrophotometric
Fluoride	EPA300.0	IC
Hardness, Calcium	SM20th2340 B	Calculation
Hardness, Calcium	SM20th2340 C	Titration
Hardness, Total	SM20th2340 B	Calculation
Hardness, Total	SM20th2340 C	Titration
Nitrate	EPA300.0	IC

<u>ANALYTE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Nitrate	EPA353.2	Discrete
Nitrate-Nitrite	EPA353.2	Discrete
Nitrite	EPA300.0	IC
Nitrite	EPA353.2	Discrete
Oil & Grease	EPA1664A	Gravimetric
Oil & Grease	SW9070	Gravimetric
Oil & Grease	SW9070A	Gravimetric
Organic Carbon, Total	SM20th5310 C	Oxidation
Organic Carbon, Total	SW9060	Oxidation
Organic Carbon, Total	SW9060A	Oxidation
Phenolics, Total	EPA420.4 Rev 1978	Discrete
Phosphate, ortho	EPA300.0	IC
Silica, Dissolved	EPA200.7 Rev 4.4-1994	ICP
Silica, Dissolved	EPA200.8 Rev 5.4-1994	ICP-MS
Solids, Dissolved	SM20th2540 C	Gravimetric
Solids, Settleable	SM20th2540 F	Volumetric
Solids, Suspended	SM20th2540 D	Gravimetric
Solids, Total	SM20th2540 B	Gravimetric
Solids, Volatile	EPA160.4	Gravimetric
Sulfate	EPA300.0	IC
Sulfide	SM20th4500-S2 F	Titrimetric
Sulfide	SW9034B	Titrimetric
Surfactants (MBAS)	SM20th5540 C	Spectrophotometric
Turbidity	EPA180.1	Turbidimetric
pH	SM20th4500-H B	Probe
Ammonia	EPA350.1	Distillation
Cyanide	EPA335.4	Distillation
Cyanide	SW9010B	Distillation
Phenolics	EPA420.1	Distillation
Sulfide	SW9030B	Distillation

NONPOTABLE WATER TRACE METALS

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Aluminum	EPA200.7 Rev 4.4-1994	ICP
Antimony	EPA200.7 Rev 4.4-1994	ICP
Arsenic	EPA200.7 Rev 4.4-1994	ICP
Barium	EPA200.7 Rev 4.4-1994	ICP
Beryllium	EPA200.7 Rev 4.4-1994	ICP
Boron	EPA200.7 Rev 4.4-1994	ICP
Cadmium	EPA200.7 Rev 4.4-1994	ICP
Calcium	EPA200.7 Rev 4.4-1994	ICP
Chromium	EPA200.7 Rev 4.4-1994	ICP
Cobalt	EPA200.7 Rev 4.4-1994	ICP
Copper	EPA200.7 Rev 4.4-1994	ICP
Iron	EPA200.7 Rev 4.4-1994	ICP

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Lead	EPA200.7 Rev 4.4-1994	ICP
Magnesium	EPA200.7 Rev 4.4-1994	ICP
Manganese	EPA200.7 Rev 4.4-1994	ICP
Molybdenum	EPA200.7 Rev 4.4-1994	ICP
Nickel	EPA200.7 Rev 4.4-1994	ICP
Potassium	EPA200.7 Rev 4.4-1994	ICP
Selenium	EPA200.7 Rev 4.4-1994	ICP
Silicon	EPA200.7 Rev 4.4-1994	ICP
Silver	EPA200.7 Rev 4.4-1994	ICP
Sodium	EPA200.7 Rev 4.4-1994	ICP
Strontium	EPA200.7 Rev 4.4-1994	ICP
Thallium	EPA200.7 Rev 4.4-1994	ICP
Tin	EPA200.7 Rev 4.4-1994	ICP
Titanium	EPA200.7 Rev 4.4-1994	ICP
Vanadium	EPA200.7 Rev 4.4-1994	ICP
Zinc	EPA200.7 Rev 4.4-1994	ICP
Aluminum	EPA200.8 Rev 5.4-1994	ICP-MS
Antimony	EPA200.8 Rev 5.4-1994	ICP-MS
Arsenic	EPA200.8 Rev 5.4-1994	ICP-MS
Barium	EPA200.8 Rev 5.4-1994	ICP-MS
Beryllium	EPA200.8 Rev 5.4-1994	ICP-MS
Boron	EPA200.8 Rev 5.4-1994	ICP-MS
Cadmium	EPA200.8 Rev 5.4-1994	ICP-MS
Calcium	EPA200.8 Rev 5.4-1994	ICP-MS
Chromium	EPA200.8 Rev 5.4-1994	ICP-MS
Cobalt	EPA200.8 Rev 5.4-1994	ICP-MS
Copper	EPA200.8 Rev 5.4-1994	ICP-MS
Lead	EPA200.8 Rev 5.4-1994	ICP-MS
Magnesium	EPA200.8 Rev 5.4-1994	ICP-MS
Manganese	EPA200.8 Rev 5.4-1994	ICP-MS
Molybdenum	EPA200.8 Rev 5.4-1994	ICP-MS
Nickel	EPA200.8 Rev 5.4-1994	ICP-MS
Potassium	EPA200.8 Rev 5.4-1994	ICP-MS
Selenium	EPA200.8 Rev 5.4-1994	ICP-MS
Silicon	EPA200.8 Rev 5.4-1994	ICP-MS
Silver	EPA200.8 Rev 5.4-1994	ICP-MS
Sodium	EPA200.8 Rev 5.4-1994	ICP-MS
Strontium	EPA200.8 Rev 5.4-1994	ICP-MS
Thallium	EPA200.8 Rev 5.4-1994	ICP-MS
Tin	EPA200.8 Rev 5.4-1994	ICP-MS
Titanium	EPA200.8 Rev 5.4-1994	ICP-MS
Vanadium	EPA200.8 Rev 5.4-1994	ICP-MS
Zinc	EPA200.8 Rev 5.4-1994	ICP-MS
Aluminum	SW6010C	ICP
Antimony	SW6010C	ICP
Arsenic	SW6010C	ICP
Barium	SW6010C	ICP

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Beryllium	SW6010C	ICP
Boron	SW6010C	ICP
Cadmium	SW6010C	ICP
Calcium	SW6010C	ICP
Chromium	SW6010C	ICP
Cobalt	SW6010C	ICP
Copper	SW6010C	ICP
Iron	SW6010C	ICP
Lead	SW6010C	ICP
Magnesium	SW6010C	ICP
Manganese	SW6010C	ICP
Molybdenum	SW6010C	ICP
Nickel	SW6010C	ICP
Potassium	SW6010C	ICP
Selenium	SW6010C	ICP
Silicon	SW6010C	ICP
Silver	SW6010C	ICP
Sodium	SW6010C	ICP
Strontium	SW6010C	ICP
Thallium	SW6010C	ICP
Tin	SW6010C	ICP
Titanium	SW6010C	ICP
Vanadium	SW6010C	ICP
Zinc	SW6010C	ICP
Aluminum	SW6020A	ICP-MS
Antimony	SW6020A	ICP-MS
Arsenic	SW6020A	ICP-MS
Barium	SW6020A	ICP-MS
Beryllium	SW6020A	ICP-MS
Boron	SW6020A	ICP-MS
Cadmium	SW6020A	ICP-MS
Calcium	SW6020A	ICP-MS
Chromium	SW6020A	ICP-MS
Cobalt	SW6020A	ICP-MS
Copper	SW6020A	ICP-MS
Lead	SW6020A	ICP-MS
Magnesium	SW6020A	ICP-MS
Manganese	SW6020A	ICP-MS
Molybdenum	SW6020A	ICP-MS
Nickel	SW6020A	ICP-MS
Potassium	SW6020A	ICP-MS
Selenium	SW6020A	ICP-MS
Silicon	SW6020A	ICP-MS
Silver	SW6020A	ICP-MS
Sodium	SW6020A	ICP-MS
Strontium	SW6020A	ICP-MS
Thallium	SW6020A	ICP-MS

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Tin	SW6020A	ICP-MS
Titanium	SW6020A	ICP-MS
Vanadium	SW6020A	ICP-MS
Zinc	SW6020A	ICP-MS
Mercury	EPA245.1	CVAA
Mercury	SW7470A	CVAA
Chromium, Hexavalent	SM20th3500-Cr D	Colorimetric
Chromium, Hexavalent	SW7196A	Colorimetric
Metals digestion	SW3005A	Hot Block
Metals digestion	SW3010A	Hot Block
Total Recoverable	EPA200.2 Rev -1994	Digestion
Total Recoverable	EPA200.8 Rev 5.4-1994	Digestion
Total Recoverable	EPA200.7 Rev 4.4-1994	Digestion
Mercury	SW7470A	Digestion

NONPOTABLE WATER VOLATILE ORGANIC CHEMICALS

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Purgeables	EPA624	GC/MS
Volatile Organic Compounds	SW8260B	GC/MS
Volatile Organic Compounds	SW5030B	Purge and Trap
Volatile Organic Compounds	SW5035	Purge and Trap, Closed

NONPOTABLE WATER EXTRACTABLE AND SEMI-VOLATILE ORGANIC CHEMICALS

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Pesticides and PCBs	EPA608	GC/ECD
Polynuclear Aromatic Hydrocarbons	EPA610	HPLC
Base/Neutrals and Acids	EPA625	GC/MS
EDB & DBCP	SW8011	GC/ECD
Ethylene Glycol	SW8015B	GC/FID
Ethylene Glycol	SW8015C	GC/FID
Organochlorine Pesticides	SW8081A	GC/ECD
Organochlorine Pesticides	SW8081B	GC/ECD
Polychlorinated Biphenyls	SW8082	GC/ECD
Polychlorinated Biphenyls	SW8082A	GC/ECD
Organophosphorus Compounds	SW8141A	GC
Organophosphorus Compounds	SW8141B	GC
Chlorinated Herbicides	SW8151A	GC/ECD
Semivolatile Organic Compounds	SW8270C	GC/MS
Semivolatile Organic Compounds	SW8270D	GC/MS
Polynuclear Aromatic Hydrocarbons	SW8310	HPLC

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Organic Extractions and Prep	SW3500C	
Liquid-Liquid Extraction (Sep. Funnel)	SW3510C	Extraction
Liquid-Liquid Extraction (CLLE)	SW3520C	Extraction
Waste Dilution	SW3580 A	Dilution
Waste Dilution for Volatiles	SW3585	Dilution
Cleanups	SW3600	Cleanup
Florisil Cleanup	SW3620 C	Cleanup
Gel-Permeation	SW3640A	Cleanup
Sulfur Cleanup	SW3660B	Cleanup
Chlorinated Herbicides	SW8151A	Extraction

HAZARDOUS WASTE CHARACTERISTICS

<u>PROCEDURE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Corrosivity	SW9040 C	Probe
Corrosivity	SW9045 D	Probe
Ignitability	SW1010A	Closed Cup
Ignitability	SW1020B	Setaflash
Paint Filter Test	SW9095B	Gravimetric
TCLP (Metals and Organics)	SW1311A	Rotating Extractor
SPLP (Metals and Organics)	SW1312	Rotating Extractor

SOLID AND CHEMICAL INORGANIC NONMETALS

<u>ANALYTE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
pH	SW9040 C	Probe
pH	SW9045 D	Probe
Ammonia	EPA350.1	Discrete
Bromide	SW9056 A	IC
Chloride	SW9056 A	IC
Cyanide, Total	SW9012 B	Discrete
Demand, Chemical (COD)	EPA410.4	Spectrophotometric
Demand, Chemical (COD)	HACH8000	Spectrophotometric
Fluoride	SW9056 A	IC
Nitrate	SW9056 A	IC
Nitrate-Nitrite	EPA353.2	IC
Nitrite	SW9056 A	IC
Oil & Grease	SW9071 B	Gravimetric
Organic Carbon, Total	Lloyd Khan	Oxidation
Phenolics, Total	SW9066	Discrete
Phosphate, ortho	SW9056A	IC
Solids, Total	SM20th2540 G	Gravimetric
Solids, Volatile	EPA160.4	Gravimetric
Sulfate	SW9056 A	IC

<u>ANALYTE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Ammonia	EPA350.1	Distillation
Cyanide	SW9010 B	Distillation
Cyanide	SW9010 C	Distillation
DI Leach Procedure	ASTM D3987-85	Leach Procedure

SOLID AND CHEMICAL TRACE METALS

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Aluminum	SW6010C	ICP
Antimony	SW6010C	ICP
Arsenic	SW6010C	ICP
Barium	SW6010C	ICP
Beryllium	SW6010C	ICP
Boron	SW6010C	ICP
Cadmium	SW6010C	ICP
Calcium	SW6010C	ICP
Chromium	SW6010C	ICP
Cobalt	SW6010C	ICP
Copper	SW6010C	ICP
Iron	SW6010C	ICP
Lead	SW6010C	ICP
Magnesium	SW6010C	ICP
Manganese	SW6010C	ICP
Molybdenum	SW6010C	ICP
Nickel	SW6010C	ICP
Potassium	SW6010C	ICP
Selenium	SW6010C	ICP
Silicon	SW6010C	ICP
Silver	SW6010C	ICP
Sodium	SW6010C	ICP
Strontium	SW6010C	ICP
Thallium	SW6010C	ICP
Tin	SW6010C	ICP
Titanium	SW6010C	ICP
Vanadium	SW6010C	ICP
Zinc	SW6010C	ICP
Aluminum	SW6020A	ICP-MS
Antimony	SW6020A	ICP-MS
Arsenic	SW6020A	ICP-MS
Barium	SW6020A	ICP-MS
Beryllium	SW6020A	ICP-MS
Boron	SW6020A	ICP-MS
Cadmium	SW6020A	ICP-MS
Calcium	SW6020A	ICP-MS
Chromium	SW6020A	ICP-MS
Cobalt	SW6020A	ICP-MS

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Copper	SW6020A	ICP-MS
Iron	SW6020A	ICP-MS
Lead	SW6020A	ICP-MS
Magnesium	SW6020A	ICP-MS
Manganese	SW6020A	ICP-MS
Molybdenum	SW6020A	ICP-MS
Nickel	SW6020A	ICP-MS
Potassium	SW6020A	ICP-MS
Selenium	SW6020A	ICP-MS
Silver	SW6020A	ICP-MS
Sodium	SW6020A	ICP-MS
Strontium	SW6020A	ICP-MS
Thallium	SW6020A	ICP-MS
Tin	SW6020A	ICP-MS
Titanium	SW6020A	ICP-MS
Vanadium	SW6020A	ICP-MS
Zinc	SW6020A	ICP-MS
Mercury	SW7471 B	CVAA
Hexavalent Chromium	SW7196A	Colorimetric
Hexavalent Chromium	SW3060 A	Digestion
Metals	SW3050B	Digestion

SOLID AND CHEMICAL VOLATILE ORGANIC CHEMICALS

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Volatile Organic Compounds	SW8260B	GC/MS
Volatile Organic Compounds	SW5035	Purge and Trap, Closed

SOLID AND CHEMICAL EXTRACTABLE AND SEMI-VOLATILE ORGANIC CHEMICALS

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
EDB & DBCP	SW8011	GC/ECD
Ethylene Glycol	SW8015B	GC/FID
Ethylene Glycol	SW8015C	GC/FID
Organochlorine Pesticides	SW8081 A	GC/ECD
Organochlorine Pesticides	SW8081 B	GC/ECD
Polychlorinated Biphenyls	SW8082	GC/ECD
Polychlorinated Biphenyls	SW8082 A	GC/ECD
Organophosphorus Compounds	SW8041 A	GC
Organophosphorus Compounds	SW8041 B	GC
Chlorinated Herbicides	SW8151A	GC/ECD
Semivolatile Organic Compounds	SW8270C	GC/MS

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Semivolatile Organic Compounds	SW8270D	GC/MS
Polynuclear Aromatic Hydrocarbons	SW8310	HPLC
Automated Soxhlet Extraction	SW3541	Extraction
Ultrasonic Extractions	SW3550 C	Extraction
Waste Dilution	SW3580 A	Dilution
Waste Dilution for Volatiles	SW3585	Dilution
Cleanups	SW3600	Cleanup
Florisil Cleanup	SW3620 C	Cleanup
Gel-Permeation	SW3640A	Cleanup
Sulfur Cleanup	SW3660B	Cleanup
Chlorinated Herbicides	SW8151A	Extraction

This laboratory may test **ONLY** for those environmental parameters listed above for compliance reporting purposes. All testing must be by the test method cited in the current application for certification.

This Certification Expires January 31, 2012.

Certificate No 142

Daniel T. Arnold Issued on May 17, 2011.

Daniel T. Arnold
Program Manager

Attachment I

WEST VIRGINIA
DEPARTMENT OF ENVIRONMENTAL PROTECTION
DIVISION OF WATER AND WASTE MANAGEMENT

Annual Certified Parameter List

for

TESTAMERICA LABORATORIES, INCORPORATED - NASHVILLE
NASHVILLE, TENNESSEE

PARAMETERS CERTIFIED

NONPOTABLE WATER FIELD TESTS

<u>ANALYTE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
pH (Field Test - Hydrogen Ion)	SM20th4500-H ⁺ B	Probe
pH (Field Test - Hydrogen Ion - water)	SW9040C	Probe
pH (Field Test - Hydrogen Ion - soil)	SW9045D	Probe
Temperature (Field Test)	SM20th2550 B	Probe

NONPOTABLE WATER INORGANICS

<u>ANALYTE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Acidity	SM20th2310 B (4a)	Titrimetric
Alkalinity	SM20th2320 B	Titrimetric
Ammonia	EPA350.1	Discrete
Ammonia	SM20th4500-NH ₃ B	Distillation
Ammonia	SM20th4500-NH ₃ G	Discrete
Bromide	EPA300.0	IC
Bromide	SM20th4110B	IC
Bromide	SW9056A	IC
Chloride	EPA300.0	IC
Chloride	SM20th4110 B	IC
Chloride	SM20th4500-Cl ⁻ E ⁺	Discrete
Chloride	SW9251	Discrete
Chloride	SW9056A	IC
Conductance, Specific	EPA120.1	Probe
Conductance, Specific	SM20th2510 B	Probe
Conductance, Specific	SW9050A	Probe
Chromium, Hexavalent	SM20th3500-Cr ⁶⁺ B	Colorimetric
Chromium, Hexavalent	SW7196A	Colorimetric
Cyanide, Total	EPA335.4	Spectrometric
Cyanide, Total	SM20th 4500-CN ⁻ B	Spectrometric
Cyanide, Total	SW9012B	Spectrometric
Cyanide, Amenable to Chlorination	EPA335.4	Spectrometric
Cyanide, Amenable to Chlorination	SM20th4500-CN ⁻ G	Spectrometric
Cyanide, Amenable to Chlorination	SW9012B	Spectrometric
Demand, Biochemical(BOD)	SM20th5210 B	Probe
Demand, Carbonaceous(CBOD)	SM20th5210 B	Probe
Demand, Chemical Oxygen (COD)	EPA410.4	Spectrometric
Demand, Chemical Oxygen (COD)	SM20th5520 D	Spectrometric

<u>ANALYTE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Fluoride	EPA300.0	IC
Fluoride	SM20th4110 B	IC
Fluoride	SM20th4500-F ⁻ C	ISE
Fluoride	SW9056 A	IC
Fluoride	SW9214	ISE
Hardness, Calcium	EPA200.7	ICP
Hardness, Calcium	SM20th2340 B	ICP
Hardness, Calcium	SW6010C	ICP
Hardness, Total	EPA200.7	ICP
Hardness, Total	SM20th2340 B	ICP
Hardness, Total	SW6010C	ICP
Iron, Ferrous	SM20th3500-Fe ²⁺ B	Spectrometric
Kjeldahl Nitrogen, Total	EPA351.2	Discrete
Nitrate	EPA300.0	IC
Nitrate	EPA353.2	Discrete
Nitrate	SM20th4110 B	IC
Nitrate	SM20th4500NO ₃ ⁻ F	Discrete
Nitrate	SW9056A	IC
Nitrate-Nitrite	EPA300.0	IC
Nitrate-Nitrite	EPA353.2	Discrete
Nitrate-Nitrite	SM20th4110 B	IC
Nitrate-Nitrite	SM20th4500NO ₃ ⁻ F	Discrete
Nitrate-Nitrite	SW9056A	IC
Nitrite	EPA300.0	IC
Nitrite	EPA353.2	Discrete
Nitrite	SM20th4110 B	IC
Nitrite	SM20th4500NO ₃ ⁻ F	Discrete
Nitrite	SW9056A	IC
Oil & Grease	EPA1664A	Gravimetric
Oil & Grease	SW9070A	Gravimetric
Organic Carbon, Total	SM20th5310 B	Oxidation
Organic Carbon, Total	SM20th5310 C	Oxidation
Organic Carbon, Total	SW9060A	Oxidation
Organic Halides, Total	SM20th5320 B	Oxidation
Organic Halides, Total	SW9020B	Oxidation
Phenolics, Total	EPA420.4	Spectrometric
Phenolics, Total	SW9066	Spectrometric
Phosphate, Ortho	SM20th4500-P E	Discrete
Phosphorus, Total	EPA365.4	Discrete
Silica, Dissolved	SM20th4500-SiO ₂ C	Spectrometric
Solids, Dissolved	SM20th2540 C	Gravimetric
Solids, Settleable	SM20th2540 F	Gravimetric
Solids, Suspended	SM20th2540 D	Gravimetric
Solids, Total	SM20th2540 B	Gravimetric
Solids, Volatile	EPA160.4	Gravimetric
Solids, Volatile	SM20th2540 E	Gravimetric
Sulfate	ASTM-D516-02	Turbidimetric
Sulfate	EPA300.0	IC
Sulfate	SM20th4110 B	IC
Sulfate	SW9038	Turbidimetric
Sulfate	SW9056A	IC
Sulfide	SM20th4500-S ²⁻ D	Spectrometric
Sulfide	SM20th4500-S ²⁻ F	Titrimetric
Sulfide	SW9034	Titrimetric
Surfactants (MBAS)	SM20th5540 C	Spectrometric
Turbidity	EPA180.1	Turbidimetric
Turbidity	SM20th2130 B	Turbidimetric

NONPOTABLE WATER TRACE METALS

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Aluminum	EPA200.7 Rev 4.4-1994	ICP
Antimony	EPA200.7 Rev 4.4-1994	ICP
Arsenic	EPA200.7 Rev 4.4-1994	ICP
Barium	EPA200.7 Rev 4.4-1994	ICP
Beryllium	EPA200.7 Rev 4.4-1994	ICP
Boron	EPA200.7 Rev 4.4-1994	ICP
Cadmium	EPA200.7 Rev 4.4-1994	ICP
Calcium	EPA200.7 Rev 4.4-1994	ICP
Chromium	EPA200.7 Rev 4.4-1994	ICP
Cobalt	EPA200.7 Rev 4.4-1994	ICP
Copper	EPA200.7 Rev 4.4-1994	ICP
Hardness	EPA200.7 Rev 4.4-1994	ICP
Iron	EPA200.7 Rev 4.4-1994	ICP
Lead	EPA200.7 Rev 4.4-1994	ICP
Magnesium	EPA200.7 Rev 4.4-1994	ICP
Manganese	EPA200.7 Rev 4.4-1994	ICP
Molybdenum	EPA200.7 Rev 4.4-1994	ICP
Nickel	EPA200.7 Rev 4.4-1994	ICP
Potassium	EPA200.7 Rev 4.4-1994	ICP
Selenium	EPA200.7 Rev 4.4-1994	ICP
Silver	EPA200.7 Rev 4.4-1994	ICP
Sodium	EPA200.7 Rev 4.4-1994	ICP
Strontium	EPA200.7 Rev 4.4-1994	ICP
Thallium	EPA200.7 Rev 4.4-1994	ICP
Tin	EPA200.7 Rev 4.4-1994	ICP
Titanium	EPA200.7 Rev 4.4-1994	ICP
Vanadium	EPA200.7 Rev 4.4-1994	ICP
Zinc	EPA200.7 Rev 4.4-1994	ICP
Aluminum	EPA200.8 Rev 5.4-1994	ICP-MS
Antimony	EPA200.8 Rev 5.4-1994	ICP-MS
Arsenic	EPA200.8 Rev 5.4-1994	ICP-MS
Barium	EPA200.8 Rev 5.4-1994	ICP-MS
Beryllium	EPA200.8 Rev 5.4-1994	ICP-MS
Boron	EPA200.8 Rev 5.4-1994	ICP-MS
Cadmium	EPA200.8 Rev 5.4-1994	ICP-MS
Chromium	EPA200.8 Rev 5.4-1994	ICP-MS
Cobalt	EPA200.8 Rev 5.4-1994	ICP-MS
Copper	EPA200.8 Rev 5.4-1994	ICP-MS
Iron	EPA200.8 Rev 5.4-1994	ICP-MS
Lead	EPA200.8 Rev 5.4-1994	ICP-MS
Manganese	EPA200.8 Rev 5.4-1994	ICP-MS
Molybdenum	EPA200.8 Rev 5.4-1994	ICP-MS
Nickel	EPA200.8 Rev 5.4-1994	ICP-MS
Selenium	EPA200.8 Rev 5.4-1994	ICP-MS
Silver	EPA200.8 Rev 5.4-1994	ICP-MS
Thallium	EPA200.8 Rev 5.4-1994	ICP-MS
Tin	EPA200.8 Rev 5.4-1994	ICP-MS
Titanium	EPA200.8 Rev 5.4-1994	ICP-MS
Vanadium	EPA200.8 Rev 5.4-1994	ICP-MS
Zinc	EPA200.8 Rev 5.4-1994	ICP-MS

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Mercury	EPA245.1	CVAA
Mercury	SM19th3112 B	CVAA
Mercury	SW7470A	CVAA
Chromium, Hexavalent	SM20th3500-Cr ⁶⁺ B	Colorimetric
Chromium, Hexavalent	SW7196A	Colorimetric
Iron, Ferrous	SM20th3500-Fe ²⁺ B	Colorimetric
Aluminum	SW6010C	ICP
Antimony	SW6010C	ICP
Arsenic	SW6010C	ICP
Barium	SW6010C	ICP
Beryllium	SW6010C	ICP
Boron	SW6010C	ICP
Cadmium	SW6010C	ICP
Calcium	SW6010C	ICP
Chromium	SW6010C	ICP
Cobalt	SW6010C	ICP
Copper	SW6010C	ICP
Hardness	SW6010C	ICP
Iron	SW6010C	ICP
Lead	SW6010C	ICP
Magnesium	SW6010C	ICP
Manganese	SW6010C	ICP
Molybdenum	SW6010C	ICP
Nickel	SW6010C	ICP
Potassium	SW6010C	ICP
Selenium	SW6010C	ICP
Silver	SW6010C	ICP
Sodium	SW6010C	ICP
Strontium	SW6010C	ICP
Thallium	SW6010C	ICP
Tin	SW6010C	ICP
Titanium	SW6010C	ICP
Vanadium	SW6010C	ICP
Zinc	SW6010C	ICP
Aluminum	SW6020A	ICP-MS
Antimony	SW6020A	ICP-MS
Arsenic	SW6020A	ICP-MS
Barium	SW6020A	ICP-MS
Beryllium	SW6020A	ICP-MS
Cadmium	SW6020A	ICP-MS
Chromium	SW6020A	ICP-MS
Cobalt	SW6020A	ICP-MS
Copper	SW6020A	ICP-MS
Iron	SW6020A	ICP-MS
Lead	SW6020A	ICP-MS
Manganese	SW6020A	ICP-MS
Molybdenum	SW6020A	ICP-MS
Nickel	SW6020A	ICP-MS
Selenium	SW6020A	ICP-MS
Silver	SW6020A	ICP-MS
Thallium	SW6020A	ICP-MS
Tin	SW6020A	ICP-MS
Titanium	SW6020A	ICP-MS
Vanadium	SW6020A	ICP-MS
Zinc	SW6020A	ICP-MS

NONPOTABLE WATER VOLATILES

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Purgeable Aromatics	EPA602	GC/FID
Aromatics (Fuels - BTEX & MTBE)	EPA602	GC/FID
Purgeables	EPA624	GC/MS
Non-Halogenated Volatiles	SW8015C	GC/FID
Total Petroleum (TPH - Fuel - GRO)	SW8015C	GC/FID
Aromatic Volatiles (Modified)	SW8021B	GC/FID
Aromatics (Fuels - BTEX & MTBE)	SW8021B	GC/FID
Volatiles	SW8260B	GC/MS

NONPOTABLE WATER EXTRACTABLES & SEMI-VOLATILES

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
EDB & DBCP	EPA504.1	GC/ECD
Pesticides & PCBs	EPA608	GC/ECD
Methoxchlor	EPA608.2	GC/ECD
Polynuclear Aromatics (PAHs/PNAs)	EPA610	HPLC
Base/Neutrals & Acids	EPA625	GC/MS
Methoxchlor	SM20th6630 B	GC/ECD
Chlorinated Herbicides	SM20th6640 B	GC/ECD
EDB & DBCP	SW8011	GC/ECD
Non-Halogenated Semi-Volatiles	SW8015C	GC/FID
Total Petroleum (TPH - Fuel - DRO)	SW8015C	GC/FID
Organochlorine Pesticides	SW8081B	GC/ECD
Polychlorinated Biphenyls	SW8082A	GC/ECD
Chlorinated Herbicides	SW8151A	GC/ECD
Semi-Volatiles	SW8270D	GC/MS
Polynuclear Aromatics (PAHs/PNAs)	SW8310	HPLC
Carbonyl Compounds (Acetaldehyde, HCOH)	SW8315A	HPLC
Nitroaromatics & Nitroamines (Explosives)	SW8330B	HPLC

HAZARDOUS WASTE CHARACTERISTICS

<u>PROCEDURE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Corrosivity (Steel)	SW1110A	Coupon
Corrosivity (Water)	SW9040C	Probe
Corrosivity (Soil)	SW9045D	Probe
Ignitability (Penske-Martin)	SW1010A	Closed Cup
Paint Filter Test	SW9095B	Gravimetric
TCLP (Metals & Organics)	SW1311	Rotating Extractor
SPLP (Metals & Organics)	SW1312	Rotating Extractor

SOLID & CHEMICAL INORGANICS

<u>ANALYTE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
pH	SW9045D	Probe
Ammonia	EPA350.1	Discrete
Bromide	SW9056A	IC
Chloride	SW9056A	IC
Chromium, Hexavalent	SW7196A	Colorimetric
Cyanide, Total	SW9012B	Spectrometric
Fluoride	SW9056A	IC
Kjeldahl Nitrogen, Total	EPA351.2	Discrete
Nitrate	SW9056A	IC
Nitrate-Nitrite	SW9056A	IC
Nitrite	SW9056A	IC
Oil & Grease	SW9071B	Gravimetric
Organic Carbon, Total	SW9060A	Oxidation
Phenolics, Total	SW9066	Spectrometric
Phosphate, Total	SM20th4500-P E	Spectrometric
Solids, % Dry	EPA160.4	Gravimetric
Solids, % Dry	SW8000	Gravimetric
Sulfate	SW9056A	IC
Chlorine in Oil	SW9076	Oxidation
Organic Halides, Extractible (EOX)	SW9023	Oxidation

SOLID & CHEMICAL TRACE METALS

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Aluminum	SW6010C	ICP
Antimony	SW6010C	ICP
Arsenic	SW6010C	ICP
Barium	SW6010C	ICP
Beryllium	SW6010C	ICP
Boron	SW6010C	ICP
Cadmium	SW6010C	ICP
Calcium	SW6010C	ICP
Chromium	SW6010C	ICP
Cobalt	SW6010C	ICP
Copper	SW6010C	ICP
Hardness	SW6010C	ICP
Iron	SW6010C	ICP
Lead	SW6010C	ICP
Magnesium	SW6010C	ICP
Manganese	SW6010C	ICP
Molybdenum	SW6010C	ICP
Nickel	SW6010C	ICP
Potassium	SW6010C	ICP
Selenium	SW6010C	ICP
Silver	SW6010C	ICP
Sodium	SW6010C	ICP
Strontium	SW6010C	ICP
Thallium	SW6010C	ICP
Tin	SW6010C	ICP
Titanium	SW6010C	ICP
Vanadium	SW6010C	ICP
Zinc	SW6010C	ICP

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Aluminum	SW6020A	ICP-MS
Antimony	SW6020A	ICP-MS
Arsenic	SW6020A	ICP-MS
Barium	SW6020A	ICP-MS
Beryllium	SW6020A	ICP-MS
Cadmium	SW6020A	ICP-MS
Chromium	SW6020A	ICP-MS
Cobalt	SW6020A	ICP-MS
Copper	SW6020A	ICP-MS
Iron	SW6020A	ICP-MS
Lead	SW6020A	ICP-MS
Manganese	SW6020A	ICP-MS
Molybdenum	SW6020A	ICP-MS
Nickel	SW6020A	ICP-MS
Selenium	SW6020A	ICP-MS
Silver	SW6020A	ICP-MS
Thallium	SW6020A	ICP-MS
Tin	SW6020A	ICP-MS
Titanium	SW6020A	ICP-MS
Vanadium	SW6020A	ICP-MS
Zinc	SW6020A	ICP-MS

Chromium, Hexavalent	SW7196A	Spectrometric
Mercury	SW7471A	CVAA
Mercury	SW7471B	CVAA

SOLID & CHEMICAL VOLATILES

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Non-Halogenated Volatiles	SW8015C	GC/FID
Total Petroleum (TPH - Fuel - GRO)	SW8015C	GC/FID
Aromatic Volatiles (Modified)	SW8021B	GC/FID
Aromatics (Fuels - BTEX & MTBE)	SW8021B	GC/FID
Volatiles	SW8260B	GC/MS

SOLID & CHEMICAL EXTRACTABLES & SEMI-VOLATILES

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Non-Halogenated Semi-Volatiles	SW8015C	GC/FID
Total Petroleum (TPH - Fuel - DRO)	SW8015C	GC/FID
Organochlorine Pesticides	SW8081B	GC/ECD
Polychlorinated Biphenyls (PCBs)	SW8082A	GC/ECD
Chlorinated Herbicides	SW8151A	GC/ECD
Semi-volatiles	SW8270D	GC/MS
Polynuclear Aromatics (PAHs/PNAs)	SW8310	HPLC
Carbonyl Compounds (Acetaldehyde, HCHO)	SW8315A	HPLC
Nitroaromatics & Nitroamines (Explosives)	SW8330A	HPLC

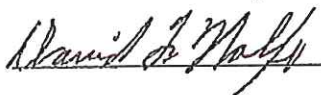
EXTRACTION, DIGESTION, CLEANUP, & PREPARATORY METHODS

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Metals Digestion	EPA200.7 Rev 4.4-1994	Total
Metals Digestion	EPA200.7 Rev 4.4-1994	Dissolved
Metals Digestion	EPA200.8 Rev 5.4-1994	Total
Metals Digestion	EPA200.8 Rev 5.4-1994	Dissolved
Ammonia	SM20th4500-NH ₃ B	Distillation
Cyanide	SM20th4500-CN ⁻ C	Distillation
Extraction	SM20th6640B	Separatory Funnel
Metals digestion	SW3005A	Hot Block
Metals digestion	SW3010A	Hot Block
Metals digestion	SW3015A	Microwave
Metals digestion	SW3030C	Hot Block
Metals digestion	SW3050B	Acid
Metals digestion	SW3051A	Microwave
Metals digestion	SW3060A	Hexchrome
Extraction	SW3510C	Separatory Funnel
(LL)		
Extraction	SW3535A	Solid Phase (SPE)
Extraction	SW3541	Soxhlet
Extraction	SW3550C	Ultrasonic
(Sonication)		
Extraction	SW3580A	Waste Dilution
Cleanup	SW3620C	Florisil
Cleanup	SW3630C	Silica Gel
Cleanup	SW3660B	Sulfur
Cleanup	SW3665A	H ₂ SO ₄ /Permanganate
Extraction (Aqueous)	SW5030B	Purge & Trap (P&T)
Extraction (Soils)	SW5035A	Purge & Trap
(Closed)		
Extraction (Soils)	SW5050	Bomb
Digestion	SW7470A	Mercury - Aqueous
Digestion	SW7471B	Mercury - Soils
Sulfide	SW9030B	Distillation

This laboratory may test ONLY for those environmental parameters listed above for compliance reporting purposes. All testing must be by the test method cited in the current application for certification.

This Certification Expires On, 28 February 2012.

Certificate No. 219 .

 Issued On, 30 April 2011.

David F Wolfe, PhD
Quality Assurance Officer

Attachment I

WEST VIRGINIA
DEPARTMENT OF ENVIRONMENTAL PROTECTION
DIVISION OF WATER AND WASTE MANAGEMENT

Annual Certified Parameter List

for

TESTAMERICA NORTH CANTON
NORTH CANTON, OHIO

PARAMETERS CERTIFIED

NONPOTABLE WATER INORGANICS

<u>ANALYTE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Alkalinity	SM18th2320 B	Titrimetric
Ammonia	SM18th4500-NH ₃ B	Distillation
Ammonia	SM18th4500-NH ₃ E	Electrode
Ammonia	SM18th4500-NH ₃ F	Spectrometric
Bromide	EPA300.0	IC
Bromide	SW9056A	IC
Chloride	EPA300.0	IC
Chloride	SM18th4500-Cl ⁻ E	Spectrometric
Chloride	SW9056A	IC
Chromium (Hexavalent)	SM18th3500-Cr ⁶⁺ D	Spectrometric
Chromium (Hexavalent)	SW7196A	Spectrometric
Cyanide, Total	SM18th 4500-CN ⁻ B	Spectrometric
Cyanide, Total	SM18th 4500-CN ⁻ C	Spectrometric
Cyanide, Total	SM18th 4500-CN ⁻ E	Spectrometric
Cyanide, Total	SW9012A	Spectrometric
Demand, Chemical Oxygen (COD)	SM18th5520 D	Spectrometric
Fluoride	EPA300.0	IC
Fluoride	SW9056A	IC
Hydrogen Ion (pH in Laboratory Test)	SW9040B	Probe
Kjeldahl Nitrogen, Total	SM18th4500-Norg B	Digestion
Kjeldahl Nitrogen, Total	SM18th4500-NH ₃ B	Distillation
Kjeldahl Nitrogen, Total	SM18th4500-NH ₃ E	Electrode
Nitrate	EPA300.0	IC
Nitrate	SW9056A	IC
Nitrite	EPA300.0	IC
Nitrite	SW9056A	IC
Oil & Grease	EPA1664A	Gravimetric
Organic Carbon, Total	SM18th5310 C	Oxidation
Organic Carbon, Total	SW9060	Oxidation

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<u>ANALYTE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Phosphate, Ortho	EPA300.0	IC
Phosphate, Ortho	EPA365.1	Spectrometric
Phosphate, Ortho	SM18th4500-P E	Spectrometric
Phosphate, Ortho	SW9056A	IC
Phosphorus, Total	EPA365.1	Spectrometric
Phosphorus, Total	SM18th4500-P B.5	Digestion
Phosphorus, Total	SM18th4500-P E	Spectrometric
Solids, Dissolved	SM18th2540 C	Gravimetric
Solids, Settleable	SM18th2540 F	Gravimetric
Solids, Suspended	SM18th2540 D	Gravimetric
Solids, Total	SM18th2540 B	Gravimetric
Sulfate	EPA300.0	IC
Sulfate	SW9056A	IC
Sulfide	SM18th4500-S ²⁻ E	Titrimetric
Sulfide	SW9030B	Spectrometric
Turbidity	EPA180.1	Turbidimetric

NONPOTABLE WATER TRACE METALS

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Aluminum	EPA200.7 Rev 4.4-1994	ICP
Antimony	EPA200.7 Rev 4.4-1994	ICP
Arsenic	EPA200.7 Rev 4.4-1994	ICP
Barium	EPA200.7 Rev 4.4-1994	ICP
Beryllium	EPA200.7 Rev 4.4-1994	ICP
Boron	EPA200.7 Rev 4.4-1994	ICP
Cadmium	EPA200.7 Rev 4.4-1994	ICP
Calcium	EPA200.7 Rev 4.4-1994	ICP
Chromium	EPA200.7 Rev 4.4-1994	ICP
Cobalt	EPA200.7 Rev 4.4-1994	ICP
Copper	EPA200.7 Rev 4.4-1994	ICP
Iron	EPA200.7 Rev 4.4-1994	ICP
Lead	EPA200.7 Rev 4.4-1994	ICP
Magnesium	EPA200.7 Rev 4.4-1994	ICP
Manganese	EPA200.7 Rev 4.4-1994	ICP
Molybdenum	EPA200.7 Rev 4.4-1994	ICP
Nickel	EPA200.7 Rev 4.4-1994	ICP
Potassium	EPA200.7 Rev 4.4-1994	ICP
Selenium	EPA200.7 Rev 4.4-1994	ICP
Silver	EPA200.7 Rev 4.4-1994	ICP
Sodium	EPA200.7 Rev 4.4-1994	ICP
Thallium	EPA200.7 Rev 4.4-1994	ICP
Tin	EPA200.7 Rev 4.4-1994	ICP
Titanium	EPA200.7 Rev 4.4-1994	ICP
Vanadium	EPA200.7 Rev 4.4-1994	ICP
Zinc	EPA200.7 Rev 4.4-1994	ICP

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Aluminum	SW6020	ICP-MS
Antimony	SW6020	ICP-MS
Arsenic	SW6020	ICP-MS
Barium	SW6020	ICP-MS
Beryllium	SW6020	ICP-MS
Boron	SW6020	ICP-MS
Cadmium	SW6020	ICP-MS
Calcium	SW6020	ICP-MS
Chromium	SW6020	ICP-MS
Cobalt	SW6020	ICP-MS
Copper	SW6020	ICP-MS
Iron	SW6020	ICP-MS
Lead	SW6020	ICP-MS
Magnesium	SW6020	ICP-MS
Manganese	SW6020	ICP-MS
Molybdenum	SW6020	ICP-MS
Nickel	SW6020	ICP-MS
Selenium	SW6020	ICP-MS
Silver	SW6020	ICP-MS
Sodium	SW6020	ICP-MS
Thallium	SW6020	ICP-MS
Tin	SW6020	ICP-MS
Titanium	SW6020	ICP-MS
Vanadium	SW6020	ICP-MS
Zinc	SW6020	ICP-MS

NONPOTABLE WATER VOLATILES

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Purgeables	EPA624	GC/MS
Non-Halogenated Volatiles	SW8015B	GC/FID
Volatiles	SW8260B	GC/MS

NONPOTABLE WATER EXTRACTABLES & SEMI-VOLATILES

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Pesticides & PCBs	EPA608	GC/ECD
Base/Neutrals & Acids	EPA625	GC/MS
Total Petroleums (TPH - Fuel - DRO)	SW8015B	GC/FID
Organochlorine Pesticides	SW8081A	GC/ECD
Polychlorinated Biphenyls	SW8082	GC/ECD
Chlorinated Herbicides	SW8151A	GC/ECD
Semi-volatiles	SW8270C	GC/MS

HAZARDOUS WASTE CHARACTERISTICS

<u>PROCEDURE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Corrosivity (Water)	SW9040B	Probe
Corrosivity (Soil)	SW9045C	Probe
Ignitability (Penske-Martin)	SW1010	Closed Cup
TCLP (Metals & Organics)	SW1311	Rotating Extractor

SOLID & CHEMICAL INORGANICS

<u>ANALYTE</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
pH	SW9045C	Probe
Alkalinity	SM18th2320 B	Titrimetric
Ammonia	SM18th4500-NH ₃ B	Distillation
Ammonia	SM18th4500-NH ₃ E	Electrode
Ammonia	SM18th4500-NH ₃ F	Spectrometric
Bromide	EPA300.0	IC
Bromide	SW9056A	IC
Chloride	EPA300.0	IC
Chloride	SM18th4500-Cl ⁻ E	Spectrometric
Chloride	SW9056A	IC
Chromium, Hexavalent	SW7196A	Spectrometric
Cyanide, Total	SM18th 4500-CN ⁻ E	Spectrometric
Cyanide, Total	SW9012A	Spectrometric
Demand, Chemical Oxygen (COD)	SM18th5520 D	Spectrometric
Fluoride	EPA300.0	IC
Fluoride	SW9056A	IC
Halides, Extractable Organic (EOX)	SW9023	Oxidation
Kjeldahl Nitrogen, Total	SM18th4500-N _{org} B	Digestion
Kjeldahl Nitrogen, Total	SM18th4500-NH ₃ B	Distillation
Kjeldahl Nitrogen, Total	SM18th4500-NH ₃ E	Electrode
Nitrate	EPA300.0	IC
Nitrate	SW9056A	IC
Nitrite	EPA300.0	IC
Nitrite	SW9056A	IC
Oil & Grease	EPA1664A	Gravimetric
Organic Carbon, Total	SM18th5310 C	Oxidation
Organic Carbon, Total	Walkley-Black	Oxidation
Phosphate, Ortho	EPA300.0	IC
Phosphate, Ortho	EPA365.1	Spectrometric
Phosphate, Ortho	SM18th4500-P E	Spectrometric
Phosphate, Ortho	SW9056A	IC
Phosphorus, Total	SM18th4500-P B.5	Digestion
Phosphorus, Total	SM18th4500-P E	Spectrometric
Phosphorus, Total	EPA365.1	Spectrometric
Solids, Total	SM18th2540 B	Gravimetric
Sulfate	EPA300.0	IC
Sulfate	SW9056A	IC
Sulfide	SM18th4500-S ²⁻ E	Titrimetric
Sulfide	SW9030B	Spectrometric
Sulfide	SW9034	Spectrometric

SOLID & CHEMICAL TRACE METALS

<u>METAL</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Aluminum	SW6010B	ICP
Antimony	SW6010B	ICP
Arsenic	SW6010B	ICP
Barium	SW6010B	ICP
Beryllium	SW6010B	ICP
Boron	SW6010B	ICP
Cadmium	SW6010B	ICP
Calcium	SW6010B	ICP
Chromium	SW6010B	ICP
Cobalt	SW6010B	ICP
Copper	SW6010B	ICP
Iron	SW6010B	ICP
Lead	SW6010B	ICP
Magnesium	SW6010B	ICP
Manganese	SW6010B	ICP
Molybdenum	SW6010B	ICP
Nickel	SW6010B	ICP
Potassium	SW6010B	ICP
Selenium	SW6010B	ICP
Silver	SW6010B	ICP
Sodium	SW6010B	ICP
Thallium	SW6010B	ICP
Tin	SW6010B	ICP
Titanium	SW6010B	ICP
Vanadium	SW6010B	ICP
Zinc	SW6010B	ICP
Aluminum	SW6020	ICP-MS
Antimony	SW6020	ICP-MS
Arsenic	SW6020	ICP-MS
Barium	SW6020	ICP-MS
Beryllium	SW6020	ICP-MS
Boron	SW6020	ICP-MS
Cadmium	SW6020	ICP-MS
Chromium	SW6020	ICP-MS
Cobalt	SW6020	ICP-MS
Copper	SW6020	ICP-MS
Iron	SW6020	ICP-MS
Lead	SW6020	ICP-MS
Magnesium	SW6020	ICP-MS
Manganese	SW6020	ICP-MS
Molybdenum	SW6020	ICP-MS
Nickel	SW6020	ICP-MS
Selenium	SW6020	ICP-MS
Silver	SW6020	ICP-MS
Sodium	SW6020	ICP-MS
Thallium	SW6020	ICP-MS
Tin	SW6020	ICP-MS
Titanium	SW6020	ICP-MS
Vanadium	SW6020	ICP-MS
Zinc	SW6020	ICP-MS
Mercury (Methyl)	EPA1630	CVAA (Tissue & Solid)
Mercury	SW7471A	CVAA

SOLID & CHEMICAL VOLATILES

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Non-Halogenated Volatiles	SW8015B	GC/FID
Volatiles	SW8260B	GC/MS

SOLID & CHEMICAL EXTRACTABLES & SEMI-VOLATILES

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Total Petroleum (TPH - Fuel - DRO)	SW8015B	GC/FID
Organochlorine Pesticides	SW8081A	GC/ECD
Polychlorinated Biphenyls (PCBs)	SW8082	GC/ECD
Chlorinated Herbicides	SW8151A	GC/ECD
Semi-volatiles	SW8270C	GC/MS

EXTRACTION, DIGESTION, CLEANUP, & PREPARATORY METHODS

<u>GROUP</u>	<u>METHOD</u>	<u>TECHNOLOGY</u>
Digestion (Metals)	SW3005	Hot Block
Digestion (Metals)	SW3010	Acid (Aqueous)
Digestion (Metals)	SW3050	Acid (Solids)
Digestion (Metals)	SW3060	Hexchrome
Extraction	SW3510	Separatory Funnel (LL)
Extraction	SW3520	Continuous (CLL)
Extraction	SW3540	Soxhlet
Extraction	SW3541	Soxhlet (Automated)
Extraction	SW3550	Ultrasonic (Sonication)
Extraction	SW3580	Waste Dilution
Extraction	SW3585	Waste Dilution - VOAs
Cleanup	SW3620	Florisil
Cleanup	SW3640	Gel Permeation
Cleanup	SW3660	Sulfur
Cleanup	SW3665	H ₂ SO ₄ /Permanganate
Extraction (Aqueous)	SW5030	Purge & Trap (P&T)
Extraction (Soils)	SW5035	Purge & Trap (Closed)
Extraction (Soils)	SW5035A	Purge & Trap (Closed)
Digestion (Metals)	SW7470	Mercury - Aqueous
Digestion (Metals)	SW7471	Mercury - Soils

Page 7 of 8

This laboratory may test **ONLY** for those environmental parameters listed above for compliance reporting purposes. All testing must be by the test method cited in the current application for certification.

This Certification Expires On, **31 December 2012.**

Certificate No. **210 .**

David F Wolfe Issued On, 31 January 2012.

David F Wolfe, PhD
Quality Assurance Officer

State of Missouri
Department of Natural Resources

Certificate of Approval
for Chemical Laboratory Service

This is to certify that

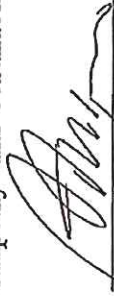
TestAmerica Laboratory – St. Louis

is hereby approved to perform the analysis of drinking water as specified on the
Certified Parameter List, which must accompany this certificate to be valid.

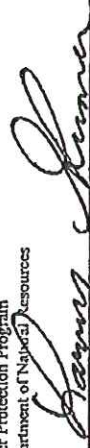
Certification No. 780

Date Issued October 27, 2011

Expiration Date June 30, 2012



Chief, Public Drinking Water Branch
Water Protection Program
Department of Natural Resources



Director, Environmental Services Program
Department of Natural Resources



Evaluation Officer, Environmental Services Program
Department of Natural Resources

MISSOURI DEPARTMENT OF NATURAL RESOURCES

DRINKING WATER LABORATORY

CERTIFIED PARAMETER LIST

This is to certify that
TestAmerica Laboratory - St. Louis
located at

13715 Earth Rider Trail North, Earth City, MO 63045

has been approved to perform the indicated procedures on drinking water under the Missouri Public Drinking Water Regulations (10 CSR 60-5.020). Specific method numbers or references are included in parenthesis when appropriate.

RADIOCHEMISTRY

EPA 900.0, August 1980 edition - Gross Alpha, Gross Beta; EPA 901.1, August 1980 edition - Radioactive Cesium 134/137; EPA 903.0, August 1980 edition - Radium 226; EPA 904.0, August 1980 edition - Radium 228; EPA 905.0, August 1980 edition - Strontium 90; EPA 906.0, August 1980 edition - Tritium; DOE SR-02, HASL 300 Nov. 1990 edition - Strontium 90; DOE SR-03, HASL 300 Nov. 1990 edition - Strontium 90

Expiration Date: June 30, 2012

Certificate No.: 780

Original Certifying State: Florida

Key Personnel Resumes

Pittsburgh			
Name	Position	Degree/Discipline	Experience Start
Rusty Vicinie	General Manager	BS Chemistry & Biology	1981
Debbie Lowe	Laboratory Director	BS Chemistry	1989
Nasreen DeRubeis	QA Manager	BS Biology	1987
Larry Matko	Technical Director	BS Chemical Engineering	1988
Steve Jackson	Regional Safety Director, Waste Management Supervisor	AA Environmental Science	1991
Dave Miller	Business Development Manager	BA Biology	1979
Ryan Hall	Customer Service Manager	MS Environmental Mgmt, BS Environmental Resource Mgmt	1997
Emily Bauer	Customer Service Manager Virginia Beach Service Center	BS Biology	2000
Ken Ives	Customer Service Manager	MS Agronomy	1991
Dave Dunlap	Director of Project Management	BS Chemistry	1985
Kathy Bort	Project Manager	AS Lab Technology /Chemistry	1982
Veronica Bortot	Project Manager	BA Biology	1984
Carrie Gamber	Project Manager	BS Biology	1987
John Danek	Project Manager	BS Chemistry	2000
Sharon Bacha	Organics Manager	MS Forensic Science BA Chemistry	1987
Mike Wesoloski	Wet Chem Department Manager	BS Biology	1988
Brian Pino	Organic Extractions Supervisor	AS Wildlife Technology	1990
Chris Kovitch	Sample Receipt Manager	AS Business Management	1990
Roseann Ruyechan	Report Generation Section Manager	BS Biology	1983

Deborah L. Lowe
Lab Director

Qualifications Summary

Ms. Lowe is the Laboratory Director for TestAmerica Laboratories Inc. in Pittsburgh. Ms. Lowe has over 18 years of experience. She is proficient in the operation and troubleshooting of a variety of laboratory equipment and instrumentation. She is experienced in managing production for a service oriented industry in a regulatory environment. She has thorough understanding of operational, quality assurance, personnel and financial issues.

Professional Experience

Laboratory Director

TestAmerica Laboratories, Inc. – Pittsburgh, PA – Oct 2010 to Present

- Ms. Lowe's responsibilities include all aspects of the administrative management of the analytical laboratory, ensuring that client deadlines are met and assuring that the quality of data is acceptable.
- The functional groups of the facility include Project Management Customer Service Management, QA/QC and Information Technology, Report Generation, GC/MS Volatiles, GC/MS Semivolatiles, GC Semivolatiles, Metals, Wet Chemistry, Organic Prep and Sample Control/Sample Preparation.
- Other responsibilities include adherence to budget, staff development and control, quality assurance and quality control, scheduling, client support/liaison, as well as profit and loss responsibility for the Pittsburgh facility.
- In addition, she is responsible for oversight of the Environmental Health and Safety Program.

Laboratory Director

TestAmerica Laboratories, Inc. – Dayton, OH -- 2006 to 2010

- Oversaw Operations of \$3.5M/year and 35 employees. Lead a team of managers including lab operations, customer service and quality assurance requirements.
- Developed and maintained Quality systems consistent with ISO based NEALP requirements.
- Instrumental in profit turnaround and increase by tracking and implementing purchasing strategies and streamlining operations.
- Implemented departmental budgets and cost center analyses to determine department profitability.
- Established incentive programs for department managers based on production and quality driven goals resulting in a more cohesive management team.
- Coordinated special projects within the lab and acted as technical liaison for clients that require testing outside the normal scope.

Deborah L. Lowe
Lab Director

Laboratory Director

TestAmerica Laboratories, Inc.-- Buffalo Grove, IL and Oak Creek, WI -- 1997 to 2006

- Oversaw Operations of \$5M/year and 60 employees at two locations: Buffalo Grove IL and Oak Creek, WI. Lead a team of 5 managers including lab operations, customer service and quality assurance requirements.
- Developed and maintained Quality systems consistent with ISO based NEALP requirements.
- Instrumental in profit turnaround and increase by tracking and implementing purchasing strategies and streamlining operations.
- Implemented departmental budgets and cost center analyses to determine department profitability.
- Established incentive programs for department managers based on production and quality driven goals resulting in a more cohesive management team.
- Coordinated special projects within the lab and acted as technical liaison for clients that require testing outside the normal scope.
- Created benchmarking and training programs to improve safety of employees and the quality and timeliness of their work.

Marketing Manager

TestAmerica Laboratories, Inc.-- Buffalo Grove, IL and Oak Creek, WI -- 1996 to 1997

Co-designed and implemented a marketing plan in a newly created position. Conveyed marketing strategies to the entire staff. Designed value added customer programs, including technical seminars, promotional materials and special events. Customized industry related training sessions for individual clients. Prepared technical brochures and marketing literature. Attended industry association meetings and trade shows. Assembled data validation packages.

Department Manager

TestAmerica Laboratories, Inc.-- Buffalo Grove, IL and Oak Creek, WI -- 1994 to 1996

Managed a team of five analysts. Wrote and reviewed department SOPs. Implemented department training and cross training program. Performed all equipment maintenance and repair. Streamlined analyses, increasing efficiency by 35%. Developed methods for new applications. Established internship program with local colleges and universities.

Analyst

TestAmerica Laboratories, Inc.-- Buffalo Grove, IL and Oak Creek, WI -- 1992 to 1994

Analyzed samples for volatile organic compounds using Purge and Trap technology by gas chromatograph coupled with Photo-ionization, Flame Ionization, Electrolytic Conductivity, and Mass Selective Detectors. Performed Classical wet chemistry techniques such as distillation, colorimetry, titrations and gravimetric analyses. Prepared hot plate digestion samples submitted for metal analyses according to EPA methodologies.

Personnel Resume

Deborah L. Lowe
Lab Director

Education

- BS in Chemistry – University of Illinois -- Urbana, IL -- 1992

Professional Affiliations

- American Chemical Society
- American Council of Independent Laboratories
- Southwest Ohio Water Environmental Association
- SWOWEA Laboratory Analysts Committee

David M. Miller
Business Development Manager

Qualifications Summary

Mr. Miller has more than 24 years experience in the environmental testing industry. He began his career as a research technician in the Environmental Resources and Occupational Health Division of a fortune 100 corporation, advancing through the technical ranks to Inorganic Chemistry Manager, then diversifying to Division Manager, Data Management and finally moving into laboratory administrative roles, directing total facility operations. Mr. Miller is skilled in developing systems and teams to improve laboratory information flow and output, which result in superior customer satisfaction and effective business planning. In his current position, Mr. Miller is tasked with the further development of customer satisfaction tools and with the growth of the direct industrial client market.

Professional Experience

Business Development Manager

Customer Service Manager

TestAmerica Laboratories, Inc. - January 2007 to Present

Responsible for the implementation of systems to focus Project Managers and Account Executives on business teaming relationships providing more complete customer satisfaction and ensuring repeat business. In his role as Customer Service Manager (CSM), Mr. Miller is a central point of contact within the Pittsburgh facility providing a bridge between the proposal and project stage to Pittsburgh clients. Duties include proposal preparation, pricing, technical scope definition, contract review, and customer satisfaction surveys.

Business Development Manager

Customer Service Manager

Severn-Trent Laboratories, Inc – August 2000 to December 2006

Responsible for the implementation of systems to focus Project Managers and Account Executives on business teaming relationships providing more complete customer satisfaction and ensuring repeat business. In his role as Customer Service Manager (CSM), Mr. Miller is a central point of contact within the Pittsburgh facility providing a bridge between the proposal and project stage to Pittsburgh clients. Duties include proposal preparation, pricing, technical scope definition, contract review, and customer satisfaction surveys.

President

Antech Ltd, Export, PA.—January 1994 to February 2000

David M. Miller
Business Development Manager

Responsible for the financial performance and business development of a commercial environmental laboratory. Grew the business from \$1.6 million in sales to \$4.9 million in sales while maintaining consistent profit returns. Developed a commercial radiochemistry division through the successful inclusion of a formerly captive nuclear chemistry laboratory in Madison, PA. Duties include business planning and profit/loss management; development of market strategy and sales focus; develop key management team; business growths through niche markets and geographic expansion.

Laboratory Director / Vice President of Operations

Antech Ltd., Export, PA--January 1989 to December 1993

Responsibilities include overall operations management to streamline sample flow throughout the laboratory while increasing efficiencies and reducing costs and sample turnaround. Duties included managing Antech's analytical laboratories; development of staff and key management team; laboratory department reorganization, and business planning.

Division Manager, Data Management

Spectrix (formerly Keystone Environmental Resources, Inc.)--Houston, TX--March 1987 to January 1989

Responsible for the development and implementation of a centralized Laboratory Information Management System (LIMS) networking operations in Pittsburgh, PA, Houston, TX and Los Angeles, CA. Duties included: database blueprinting; training and implementation; user interface programming; data upload development; and management of reports and CLP production groups.

Inorganic Chemistry, Manager / Manager, Laboratory Information Systems

Keystone Environmental Resources, Inc. (a subsidiary of Koppers, Co. Inc.)--Monroeville, PA--1983 to 1987

Responsible for supervising the Metals, General Chemistry and Instrumental Analysis Groups. Managed the login, reports production, and LIMS departments; successfully implementing the first computer tracking and data management system used by the company.

Supervisor, Instrumental Analysis Group / Environmental Audit Team Member

Koppers, Co. Inc.--Monroeville, PA--1981 to 1983

Supervised instrument group providing effluent service, groundwater, and soils testing to Koppers, Co. facilities internationally and to Koppers subsidiaries and key clients. Participated in budget preparation, training and staffing. Implemented Perkin-Elmer AA, Perkin-Elmer ICP, Alpkem Autoanalyzer, Mitsubishi TOX, Oceanographic International TOC, and Dohrman TOC instruments into the laboratory.

Chemist I

Allegheny Power Systems--Greensburg, PA--1980 to 1981

Successfully developed a general chemistry department within the laboratory to test power plant influents, effluents, boiler blowdown and cooling tower waters. Performed metals analysis, ion chromatography, gas chromatography, and general chemistry on water samples. Performed BTU, sulfur, ash, and moisture analysis on coal samples.

Research Technician

Koppers, Co., Inc.--Monroeville, PA--1979 to 1980

David M. Miller
Business Development Manager

Performed wet chemical analyses as a member of the Environmental Resources and Occupational Health (EROH) Group located at the Koppers Research Facility.
Performed field sampling of effluents, groundwater, and air samples.

Education

- BA in Biology – Dordt College – Sioux Center, Iowa -- 1977

Larry Matko
Technical Director

Qualifications Summary

Mr. Matko is the Laboratory Technical Director for TestAmerica Pittsburgh. Mr. Matko has over 23 years of experience as Lab Director, Operations Manager and previously as a chemist in the area of pesticides/PCBs and herbicides analyses.

Professional Experience

Technical Director

TestAmerica Laboratories, Inc. -- Pittsburgh, PA -- 2010 to Present

- Mr. Matko solves technical problems in the laboratory including troubleshooting instruments and develops or modifies methods as needed to meet customer requirements.
- Performs sample analyses, data write up and final data reviews.
- Maintains and repairs analytical instruments to reduce downtime.
- Consults with clients, regulators, and others regarding technical aspects of analyses.
- Suggests and implements process improvements to maximize productivity, cost savings and decrease turnaround time.
- Leads the implementation and follow up of TestAmerica's best practice process' to spread best technical practices and develops Standard Operating Procedures.
- Evaluates and adapts new technologies and methodologies, performs non routine analysis as required to meet the needs of current long-term clients or as a means to capture new clients in support of business development efforts.
- Prepares reports and recommendations for senior management, sets up and conducts training for analyst and technicians, mentors associates in the laboratory.
- Assists in the development of TestAmerica's health and safety protocols.
- Investigates issues raised by clients, QA, Sales, and other departments to find root cause and implement corrective action and proper response.
- Contributes technical information and evaluation for major new equipment purchases and capital expenditures.
- Carries out technical and business tasks as assigned by the Lab Director.

Laboratory Director

TestAmerica Pittsburgh (formerly STL Pittsburgh) --2006 to 2010

Mr. Matko's responsibilities included all aspects of the administrative management of the analytical laboratory, ensuring that client deadlines are met and assuring that the quality of data is acceptable. The functional groups of the facility include Project Management Customer Service Management, QA/QC and Information Technology, Report Generation, GC/MS Volatiles, GC/MS Semivolatiles, GC Semivolatiles, Metals, Wet Chemistry, Organic Prep and Sample Control/Sample Preparation. His other responsibilities include adherence to budget, staff development and control, quality assurance and quality control, scheduling, client support/liaison, as well as profit and loss responsibility for the Pittsburgh facility. In addition, he is responsible for oversight of the Environmental Health and Safety Program.

Larry Matko
Technical Director

Operations Manager

STL-Pittsburgh -- Pittsburgh, PA -- 2005 to 2006

Operations Manager is responsible for the production activities of the analytical groups of the laboratory. Essential duties include implementing improvements to enhance systems for processing samples and scheduling work through the laboratory, resource leveling to meet production requirements, and managing the sample backlog for 100% on-time delivery. He also assists the laboratory manager with review and development of standard operating procedures and prepares recommendations as the need arises for new or revised analytical methods.

Project Manager

STL Pittsburgh (formerly Quanterra Incorporated)—Pittsburgh, PA--2004 to 2005

GC/Organic Prep Group Leader

STL Pittsburgh (formerly Quanterra Incorporated)—Pittsburgh, PA—2000 to 2004

GC/Organic Prep Group Leader

Quanterra Incorporated--Pittsburgh, PA—1996 to 2000

GC Semivolatiles Team Leader

Quanterra Incorporated--Pittsburgh, PA—1995 to 1996

GC Chemist

Quanterra Incorporated--Pittsburgh, PA—1994 to 1995

GC Chemist

IT Analytical Services--Pittsburgh, PA—1993 to 1994

GC Chemist

Chester Labnet—Monroeville, PA—1991 to 1993

GC Chemist

IT Analytical Services—Pittsburgh, PA—1989 to 1991

Lab Technician

IT Analytical Services—Pittsburgh, PA—1988 to 1989

Education

- BS in Chemical Engineering – Pennsylvania State University—State Park, PA--1985

Ryan Hall
Customer Service Manager

Qualifications Summary

Mr. Hall has over 13 years of experience as an environmental scientist. His tenure covers the gamut from sampling, to analysis, reporting, consulting, project management and business development. This diversity helps Mr. Hall to accurately understand the client's needs and deliver exceptional customer service.

Professional Experience

Customer Service Manager,

TestAmerica - Pittsburgh, PA – January 2010 to Present

Duties include:

- Program Manager for Marcellus Shale services
- Primary point of contact for multiple E&P firms
- Set up projects for accurate and effective execution by the laboratory
- Work closely with E&P Predrill and Ground Water Protection teams to document compliance
- Respond to requests for pricing and issue quotation

Analytical Service Business Unit Coordinator

RJ Lee Group - Pittsburgh, PA – 2006 to 2010

- Salesman for IH and industrial forensic analytical services
- Product Manager for TVA Fly Ash Recovery efforts
- Product Manager for BP Deep Water Horizon environmental forensics evaluation
- Product Manager for Westinghouse and Nuclear Navy leachable metals compliance
- Coordinate subcontractors
- Direct environmental and IH field events
- Consult on environmental air, water, and solid waste control and compliance

Chemist, GC Semivolatiles

STL - Pittsburgh - Pittsburgh, PA – June 2003 to August 2006

Duties include:

- Proficient with GC, GC/MS and HPLC instrumentation
- Responsible for data entry and review
- Compile reports for validation purposes
- Organics department purchaser, responsible for supply chain management

Project Manager

STL Sacramento – Sacramento, CA – 2001 to 2003

Duties include:

Ryan Hall
Customer Service Manager

- Overseeing all project related aspects for a broad mix of clients including sanitation districts, private firms, and government programs]
- Specialized in Dioxin/Furan and PCB Congener programs in addition to standard analytical parameters
- Serving as the liaison between the client and the laboratory ensuring that the delivered product was in agreement with the clients' requirements.
- Responsible for all aspects of writing and compiling finished reports
- Worked closely with Sacramento senior staff and STL Pittsburgh to oversee the dioxin portion of the high-profile program. This included daily briefings with Operations and Senior Staff as well as intensive documentation and extensive communication with both STL Pittsburgh and the client
- Managed \$1.2 of revenue for fiscal year 2002 and \$4.5 million for fiscal year 2003

Environmental Scientist/Laboratory Technician

STL - Anchorage – Anchorage, AK – 2000 - 2001

Duties included:

- Filling roles in all aspects of STL Anchorage's service center operations including sample control, bottle prep, field services, and logistics
- Serving as the Health and Safety representative
- Performing organic extractions of 8270 SIM, BNA, PAH, AK102, AK103, 8081, and 8082
- Training in DOT and IATA shipping regulations
- Serving as one of two environmental scientists for the Alyeska Pipeline contract
- Conducting specialized air, crude oil and standard environmental testing from source fields, pump stations, and the Valdez Marine Terminal
- Operating independently in remote location

Environmental Scientist

Blazosky Associates - Pittsburgh, PA – 1999 to 2000

Duties included:

- Managing all aspects of compliance oversight for seven constructed landfill cells/caps
- Working with a professional engineer to publish Certification Reports for cell/cap construction
- Working with a professional geologist/engineer to perform ESA's and NPDES permitting
- Designing under PE approval a wastewater treatment system for a private firm
- Installing and performing sampling of monitoring wells
- Preparing, under PG approval, a soil management plan for an Ohio Hazardous Waste facility.

Undergraduate Research Assistant

Pennsylvania State University – State College, PA – 1998 to 1999

Duties included:

- Assisting Doctoral and Post Doctoral research of plant hormone transmission
- Study focuses on the correlation between plant herbivory and ethylene transmission

Personnel Resume

Ryan Hall
Customer Service Manager

- Presenting research on plant hormone transmission to the Howard Hughes Medical Institute
- Assisting Masters research on constructed wetland success at Ft. Drum, NY

Education

- Masters of Environmental Management – Duquesne University – Pittsburgh, PA -- 2009
- BS in Environmental Resource Management – Pennsylvania State University – State College, PA -- 1999

Professional Training

- SafeLand Core "Train the Trainer"
- 8 hr Nuclear Safety
- OSHA 40Hr, and 1st Refresher
- DOT Shipping
- IATA Shipping
- NICET I Geomembranes and Geofilters
- U.S. Army ROTC Basic Course

Awards / Honors

- Adjunct Professor at Penn State University Eberly College of Science (2009-present)
- Guest lecturer at Carnegie Mellon University concerning 9/11 assessment
- Howard Hughes Medical Institute grant for undergraduate research
- PSU College of agriculture scholarship for exceptional internship
- Eagle Scout

Sharon Bacha
Organics Department Manager

Qualifications Summary

Sharon Bacha has extensive experience in organics analysis, volatiles and semivolatiles by GC/MS using current EPA CLP and SW-846 methods for samples of various matrices, and GC/MS data review. She is knowledgeable of various computer programs such as Target Data System, LIMS, Windows 2000 and Word. Sharon oversees the operation of the GCMS Volatile, Semivolatile and GC groups.

Professional Experience

Organics Group Leader

TestAmerica Pittsburgh —Pittsburgh, PA--2004 to Present
Responsible for the overall operation of the GC/MS Volatile, GC/MS Semi-volatile and the GC Semi-volatile areas. Her duties include planning, scheduling and supervising all organic analyses. In addition, Sharon is responsible for daily technical oversight for the organic groups including instrumentation maintenance, inventory management, data review, QC implementation, H&S, method development and training. Sharon serves as the GCMS technical contact/ resource to analysts, project managers and clients.

GC/MS BNA Group Leader

STL Pittsburgh (formerly Quanterra Incorporated)—Pittsburgh, PA--2000 to 2004

GC/MS BNA Group Leader

Quanterra Incorporated—Pittsburgh, PA—1996 to 2000

GC/MS Chemist, BNA Group

Quanterra Incorporated—Pittsburgh, PA—1994 to 1996

Team Leader, MS VOA and MS BNA Groups

IT Analytical Services—Pittsburgh, PA—1991 to 1994

Team Leader, BNA Group

IT Analytical Services—Pittsburgh, PA—1987 to 1991

Education

- BA in Chemistry – Washington & Jefferson College –Washington, PA—1985
- MS, Forensic Sciences—Virginia Commonwealth University—Richmond, VA 1987

Bill Reinheimer
Metals Department Supervisor

Qualifications Summary

Mr. Reinheimer is the Metals Group Leader and principal ICP-MS analyst. He is responsible for preparing and analyzing water and soil samples. Mr. Reinheimer is also responsible for analyzing samples on the ICP and the ICP Trace, reviewing data and preparing data packages.

Professional Experience

Team Leader, Metals Group

TestAmerica Pittsburgh —Pittsburgh, PA—May 2011 to Present

Responsibilities include the analysis of samples for metals determination, review of analytical data for compliance, and assisting in the preparation of analytical reports.

- Analyzing samples for metals determination on the ICP, Trace ICP and ICPMS.
- Calculating analytical results.
- Summarizing of analytical results according to CLP and other standard formats.
- Supervising personnel in the calculations of analytical results.
- Supervising personnel in performing ICP trace metals, furnace techniques and mercury analyses.

Directing the application of new methodologies in the metals preparation and metals analyses.

Chemist, Metals Group

TestAmerica Pittsburgh —Pittsburgh, PA— January 2010 to May 2011

Responsibilities include the analysis of samples for metals determination, review of analytical data for compliance, and assisting in the preparation of analytical reports.

- Analyzing samples for metals determination on the ICP, Trace ICP and ICPMS.
- Calculating analytical results.
- Summarizing of analytical results according to CLP and other standard formats.

Directing the application of new methodologies in the metals preparation and metals analyses

Team Leader, Metals Group

TestAmerica Pittsburgh —Pittsburgh, PA—2 January 2007 to Jan 2010

Responsibilities include the analysis of samples for metals determination, review of analytical data for compliance, and assisting in the preparation of analytical reports.

- Analyzing samples for metals determination on the ICP, Trace ICP and ICPMS.
- Calculating analytical results.
- Summarizing of analytical results according to CLP and other standard formats.
- Supervising personnel in the calculations of analytical results.
- Supervising personnel in performing ICP trace metals, furnace techniques and mercury analyses.
- Directing the application of new methodologies in the metals preparation and metals analyses.

Bill Reinheimer
Metals Department Supervisor

Team Leader, Metals Group

STL Pittsburgh* -- Pittsburgh, PA – January 2004 to January 2007

Responsibilities include the analysis of samples for metals determination, review of analytical data for compliance, and assisting in the preparation of analytical reports.

- Analyzing samples for metals determination on the ICP, Trace ICP and ICPMS.
- Calculating analytical results.
- Summarizing of analytical results according to CLP and other standard formats.
- Supervising personnel in the calculations of analytical results.
- Supervising personnel in performing ICP trace metals, furnace techniques and mercury analyses.
- Directing the application of new methodologies in the metals preparation and metals analyses.

Chemist/Analyst III

STL Pittsburgh* -- Pittsburgh, PA – October 2000 to December 2003

Duties include:

- Responsible for the preparation and analysis of mercury samples.
- Involved with the scheduling of projects in order to meet holding times and analytical due dates.
- Responsible for data review involving correct quality control and data entry.

Group Leader/Senior Chemist

Antech LTD -- Export, PA – January 1992 to October 2000

Duties include:

- Managing metals department.
- Training new employees in the use of instrumental analysis and samples preparation techniques.
- Developing all existing analytical programs.
- Implementing and overseeing all QA/QC criteria.
- Creating QA/QC deliverable packages for the metals department.
- Troubleshooting and maintaining all department instrumentation.
- Reviewing and finalizing all data generated from testing and preparation procedures.
- Consulting with clients on testing methods and data evaluation.

Chemist I

Antech LTD -- Export, PA – August 1990 to January 1992

Responsibilities included:

- Developing expertise in the following instrumentation: TJA 61E Trace ICP, ARL 3560 ICP, Perkin Elmer 5100 Graphite Furnace AA, Leeman Labs PS200II Cold Vapor AA, and the Varian Spec 20 AA spectrophotometer including cold vapor/gaseous hydride VGA analyzer.
- Acquiring detailed knowledge of the methodologies including USEPA 600 Series/SW-846, USEPA Contract Laboratory Program, NPDES 200 Series, and ASTM Standard Methods.

Bill Reinheimer
Metals Department Supervisor

- Testing water, soil, waste, and air filter samples utilizing Atomic Absorption (AA) and Atomic Emission (AE) techniques.

Education

- BS in Chemistry – Minors in Mathematics and Physics – University of Pittsburgh – Pittsburgh, PA -- 1990

Professional Affiliations

- The Spectroscopy Society of Pittsburgh

Michael T. Wesoloski
Wet Chemistry Department Supervisor

Qualifications Summary

Mr. Wesoloski is the Wet Chemistry Team Leader. He is responsible for managing the operations of the group and analysis of samples by various methods. Mr. Wesoloski is also actively involved in the review of analysis of analytical results to determine compliance with the quality control program standards, reviewing of data and preparing data packages.

Professional Experience

Team Leader, Wet Chemistry Group

TestAmerica Pittsburgh —Pittsburgh, PA—2 January 2007 to Present

Responsibilities include the analysis of samples for various inorganic analytes by classical techniques, review of analytical data for compliance, and assisting in the preparation of analytical reports.

- Analyzing samples for wet chemistry parameters on various instrumentation (Alpkem/Lachat/Dionex IC) etc.
- Calculating analytical results.
- Summarizing of analytical results according to CLP and other standard formats.
- Supervising personnel in calculations of analytical results.
- Determining appropriate schedules/staffing levels within the group.
- Directing the application of new methodologies in the wet chemistry department.
- Evaluating equipment selection and maintaining adequate supply of materials and chemicals.
- Hold weekly meetings with group and QA Manager to implement any procedural modifications.
- Set and implement new methods within the Wet Chemistry Department.
- Added new instrumentation to the group in timely manner.

Team Leader, Wet Chemistry Group

STL Pittsburgh* -- Pittsburgh, PA – January 2004 to January 2007

Responsibilities include the analysis of samples for various inorganic analytes by classical techniques, review of analytical data for compliance, and assisting in the preparation of analytical reports.

- Analyzing samples for wet chemistry parameters on various instrumentation (Alpkem/Lachat/Dionex IC) etc.
 - Calculating analytical results.
 - Summarizing of analytical results according to CLP and other standard formats.
 - Supervising personnel in calculations of analytical results.
 - Determining appropriate schedules/staffing levels within the group.
 - Directing the application of new methodologies in the wet chemistry department.
 - Evaluating equipment selection and maintaining adequate supply of materials and chemicals.
 - Hold weekly meetings with group and QA Manager to implement any procedural modifications.
 - Set and implement new methods within the Wet Chemistry Department
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Michael T. Wesoloski
Wet Chemistry Department Supervisor

- Added new instrumentation to the group in timely manner.

Team Leader, Metals Group

STL Pittsburgh* -- Pittsburgh, PA -- December 2000 to December 2003

Responsibilities include the analysis of samples for metals determination, review of analytical data for compliance, and assisting in the preparation of analytical reports.

- Analyzing samples for metals determination on the ICP and the Trace ICP.
- Calculating analytical results.
- Summarizing of analytical results according to CLP and other standard formats.
- Supervising personnel in the calculations of analytical results.
- Supervising personnel in performing ICP trace metals, furnace techniques and mercury analyses.
- Directing the application of new methodologies in the metals preparation and metals analyses.

Chemist/Analyst III

STL Pittsburgh* -- Pittsburgh, PA -- January 2000 to Dec 2000

Duties include:

- Responsible for the preparation and analysis of mercury samples.
- Involved with the scheduling of projects in order to meet holding times and analytical due dates.
- Responsible for data review involving correct quality control and data entry.

Chemist/Analyst III

Quanterra Inc. -- Pittsburgh, PA -- July 1996 to Jan 2000

Duties include:

- Responsible for the preparation and analysis of mercury samples.
- Involved with the scheduling of projects in order to meet holding times and analytical due dates.
- Responsible for data review involving correct quality control and data entry.

Inorganics Group Leader

Quanterra Inc. -- Pittsburgh, PA--1994 to July 1996

Duties include:

- Day to day operations of Metals, Inorganic Preparation and General Chemistry analyses.

Team Leader, Metals Group

Quanterra Inc. -- Pittsburgh, PA—1994 to 1994

Duties include:

- Analysis of samples for metals determination
- Review of analytical data for compliance
- Assisted in the preparation of analytical reports:
 - a) Analyzing samples for metals by flame, furnace and ICP procedures.
 - b) Calculating analytical results

Michael T. Wesoloski
Wet Chemistry Department Supervisor

- c) Summarizing of analytical results according to CLP and other standard formats.
- d) Supervising computerized calculations of analytical results.
- e) Supervising personnel in performing trace metal analyses.
- f) Directing the application of new methodologies in the metals analysis.

Team Leader, Metals Group

IT Analytical Services—Pittsburgh, PA—1991 to 1994

Duties include:

- Analysis of samples for metals determination
- Review of analytical data for compliance
- Assisting in the preparation of analytical reports:
 - a) Analyzing samples for metals by flame, furnace and ICP procedures.
 - b) Calculating analytical results
 - c) Summarizing of analytical results according to CLP and other standard formats.
 - d) Supervising computerized calculations of analytical results.
 - e) Supervising personnel in performing trace metal analyses.
 - f) Directing the application of new methodologies in the metals analysis.

Group Leader, Inorganic Preparation group

IT Analytical Services—Pittsburgh, PA—1990 to 1991

Duties include:

- Preparing samples for analysis for metals determination.
- Training of laboratory personnel in the performance of sample preparation.
- Organizing and scheduling sample preparation within the group.
- Supervising and/or performing preparations of Performance Evaluation samples.

Laboratory Technician, Metals Group

IT Analytical Services—Pittsburgh, PA—1989 to 1990

Duties include:

- Operating instruments 5100 GFAA and 5000 GFAA.
- Utilizing CLP SOW 7/88 and SW846 methods for various samples and analyses.
- Preparing standards for GFAA.
- Calculating data and analyzing Quality Control samples.

Sample Preparation Specialist, Laboratory Technician

IT Analytical Services—Pittsburgh, PA—1987 to 1989

Duties include:

- Performing CLP and non-CLP digestions on soils, wastes, waters and air filters.
- Performing pH determinations, specific conductance, flashpoint, TCLP, EP Toxicity, water content, SAR CEC and extractions.
- Testing the soil for grain size, water content and consolidation tests.

Education

Personnel Resume

Michael T. Wesoloski
Wet Chemistry Department Supervisor

- BS in Biology – LaRoche College – Pittsburgh, PA -- 1987