



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 AGR1213

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 KRISTA FERRELL  
 304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

Bob Robinson Chevrolet Buick  
 Pontiac GMC Cadillac  
 P. O. Box 6420  
 Wheeling, WV 26003

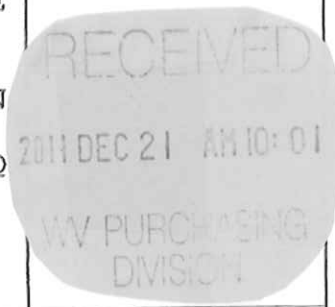
SHIP TO

DEPARTMENT OF AGRICULTURE  
 ADMINISTRATIVE SERVICES  
 BUILDING 2, ROOM 106  
 4720 BRENDA LANE  
 CHARLESTON, WV 25312  
 304-558-2221

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/01/2011				

BID OPENING DATE: 12/21/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	2	EA		070-06-02-000	\$19,499. <sup>00</sup> each	\$58,497. <sup>00</sup> FOR 3
<p><del>2012 FORD FUSION</del>            2012 Chevy Impala LS 4 door Sedan</p> <p>Note: All weather slash mats are dealer installed option</p> <p>REQUEST FOR QUOTATION</p> <p>THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DEPARTMENT OF AGRICULTURE, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH (3) FORD FUSION MID-SIZE SEDANS (OR EQUAL) PER THE ATTACHED SPECIFICATIONS.</p> <p>DELIVERY MUST BE WITHIN 60 DAYS OF RECEIPT OF ORDER.</p> <p>TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA FAX AT 304-558-4115 OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV.</p> <p>DEADLINE FOR TECHNICAL QUESTIONS IS 11/12/2011 AT THE CLOSE OF BUSINESS.</p> <p>ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL WRITTEN ADDENDUM TO BE ISSUED AFTER THE DEADLINE HAS LAPSED.</p> <p>VERBAL COMMUNICATION: ANY VERBAL COMMUNICATION BETWEEN THE VENDOR AND ANY STATE PERSONNEL IS NOT BINDING. ONLY INFORMATION ISSUED IN WRITING AND ADDED TO THE RFQ BY FORMAL WRITTEN ADDENDUM IS BINDING.</p> <p>NO CONTACT BETWEEN THE VENDOR AND THE AGENCY IS</p>						



SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: 304-233-8000 DATE: 12/19/2011  
 TITLE: DEALER FEIN: 59-075-4357 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.html](http://www.state.wv.us/admin/purchase/vrc/hipaa.html) and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

### INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
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 304-558-2596

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TYPE NAME/ADDRESS HERE

VENDOR

Bob Robinson Chevrolet Buick  
 Pontiac GMC Cadillac  
 P. O. Box 6420  
 Wheeling, WV 26003

SHIP TO

DEPARTMENT OF AGRICULTURE  
 ADMINISTRATIVE SERVICES  
 BUILDING 2, ROOM 106  
 4720 BRENDA LANE  
 CHARLESTON, WV  
 25312 304-558-2221

DATE PRINTED 12/01/2011	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 12/21/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>PERMITTED. VIOLATION MAY RESULT IN REJECTION OF THE BID. THE STATE BUYER NAMED ABOVE IS THE SOLE CONTACT FOR ANY AND ALL INQUIRIES AFTER THIS RFQ HAS BEEN RELEASED.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: ..... <i>AGR1213</i></p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1 <i>RRO</i> .....</p> <p>NO. 2 .....</p> <p>NO. 3 .....</p> <p>NO. 4 .....</p> <p>NO. 5 .....</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING, ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Robert Olyson</i>	TELEPHONE 304-233-8000	DATE 12/19/2011
TITLE DEALER	FON 55-075-4357	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
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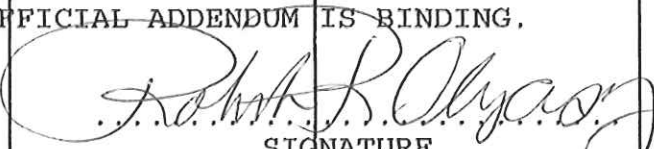
VENDOR

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12/01/2011				
BID OPENING DATE: 12/21/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">             SIGNATURE            Bob Robinson Chev-Buick-GMC-Cadillac, Inc.            COMPANY            12/19/2011            DATE         </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">           DEPARTMENT OF ADMINISTRATION            PURCHASING DIVISION            BUILDING 15            2019 WASHINGTON STREET, EAST            CHARLESTON, WV 25305-0130         </p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	304-233-8000	12/19/2011
TITLE	FAX	ADDRESS CHANGES TO BE NOTED ABOVE
DEALER	55-075-4357	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'





State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

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AGR1213

PAGE
4

ADDRESS CORRESPONDENCE TO ATTENTION OF:
KRISTA FERRELL
304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

V  
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R

Bob Robinson Chevrolet Buick  
 Pontiac GMC Cadillac  
 P. O. Box 6420  
 Wheeling, WV 26003

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DEPARTMENT OF AGRICULTURE  
 ADMINISTRATIVE SERVICES  
 BUILDING 2, ROOM 106  
 4720 BRENDA LANE  
 CHARLESTON, WV  
 25312 304-558-2221

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/01/2011				

BID OPENING DATE: 12/21/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: KRISTA FERRELL-FILE 21</p> <p>RFQ. NO.: AGR1213</p> <p>BID OPENING DATE: 12/21/2011</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:            -----            304-233-3127            -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):            -----            BRIAN S. LONG - Fleet Sales            -----</p> <p>***** THIS IS THE END OF RFQ AGR1213 ***** TOTAL:</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Brian S. Long</i>	TELEPHONE 304-233-8000	DATE 12/19/2011
TITLE DEALER	FEIN 59-075-4357	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Bob Robinson Chevrolet Buick  
 Pontiac GMC Cadillac  
 P. O. Box 6420  
 Wheeling, WV 26003

**RFQ# AGR1213**  
**Cost Sheet**

Item Description	Unit Cost	Est. Qty.	Extended Cost
2012 Chevy Impala LS 4dr.			
2012 Ford Fusion Mid-Size Sedan	\$ 19,499.00	3	\$ 58,497.00
(Or Equal)			

**\*\*Vehicles must be delivered within 60 days of receipt of Purchase Order.**

Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003

AGR1213

Rev. 09/08

State of West Virginia

# VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. **Application is made for 5% resident vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- 5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- 6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Bob Robinson Chev-Buick-GMC Crofting Inc.  
Signed: [Signature]  
Date: 12/19/2011 Title: Dealer

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003

RFQ No. AGR1213

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: Bob Robinson Chevy-Buick-GMC-Cadillac, Inc.

Authorized Signature: [Signature] Date: 12/19/2011

State of West VIRGINIA

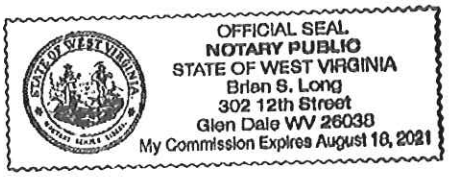
County of MARSHALL, to-wit:

Taken, subscribed, and sworn to before me this 19th day of December, 2011.

My Commission expires 8-18-2021, 20    .

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]





Prepared By:  
administrator

Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003

## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### ***PRICING SUMMARY***

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PRICING SUMMARY - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet

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	<u>MSRP</u>
Base Price	\$25,065.00
Total Options:	\$15.00
Vehicle Subtotal	\$25,080.00
Advert/Adjustments	\$0.00
Destination Charge	\$825.00
<b>GRAND TOTAL</b>	<b>\$25,905.00</b>

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 203.0, Data updated 12/13/2011 2:55:00 PM  
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Customer File:

Prepared By:  
administrator

Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003

## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### SELECTED MODEL & OPTIONS

#### SELECTED MODEL - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
1WF19	2012 Chevrolet Impala 4dr Sdn LS Fleet	\$25,065.00

#### SELECTED VEHICLE COLORS - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

#### SELECTED OPTIONS - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet

##### CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
EMISSIONS		
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00
ENGINE		
LFX	ENGINE, 3.6L SIDI DOHC V6 VVT (300 hp [223.7 kW] @ 6500 rpm, 262 lb-ft of torque [353.7 N-m] @ 5300 rpm) (STD)	\$0.00
TRANSMISSION		
MX0	TRANSMISSION, 6-SPEED AUTOMATIC, ELECTRONICALLY CONTROLLED WITH OVERDRIVE (STD)	\$0.00
PREFERRED EQUIPMENT GROUP		
1FL	LS PREFERRED EQUIPMENT GROUP includes Standard Equipment	\$0.00
PAINT		
50U	SUMMIT WHITE, <i>BLUE, SILVER, GRAY</i>	\$0.00
PAINT SCHEME		
—	STANDARD PAINT	\$0.00
SEAT TYPE		
AR9	SEATS, FRONT BUCKET (STD)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 203.0, Data updated 12/13/2011 2:55:00 PM  
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Customer File:

Prepared By:  
administrator

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Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003

## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### **SELECTED MODEL & OPTIONS**

#### SELECTED OPTIONS - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet

<u>CATEGORY</u>			<u>MSRP</u>
<u>Code</u>	<u>Description</u>		
SEAT TRIM			
19C	EBONY, CLOTH SEAT TRIM		\$0.00
RADIO			
U1C	AUDIO SYSTEM, AM/FM STEREO WITH CD PLAYER seek-and-scan, digital clock, auto-tone control, automatic volume and TheftLock (STD)		\$0.00
ADDITIONAL EQUIPMENT			
FHS	E85 FLEXFUEL CAPABLE (Standard with (FE9) Federal emissions requirements. Available For FBC or FGO order types only and requires YF5 or NE1 emissions.)		INC
VK3	LICENSE PLATE BRACKET, FRONT (Included on orders with ship-to states that require a front license plate.)		\$15.00
OPTIONS TOTAL			<u>\$15.00</u>

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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administrator

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## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### **STANDARD EQUIPMENT**

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#### STANDARD EQUIPMENT - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet

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##### *ENTERTAINMENT*

- Audio system, AM/FM stereo with CD player seek-and-scan, digital clock, auto-tone control, automatic volume and TheftLock
- Audio system feature, 6-speaker system
- Antenna, integral rear, AM/FM

##### *EXTERIOR*

- Wheels, 16" (40.6 cm) aluminum
- Tires, P225/60R16 all-season, blackwall
- Tire, compact spare
- Moldings, body-color bodyside
- Moldings, body-color rocker
- Headlamps, halogen composite with automatic exterior lamp control
- Glass, Solar-Ray light-tinted
- Mirrors, outside power-adjustable body-color
- Wipers, front intermittent
- Door handles, body-color

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:



Prepared By:  
administrator

Bob Robinson Chevrolet Buick  
Pontiac GMC Cadillac  
P. O. Box 6420  
Wheeling, WV 26003

## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### **STANDARD EQUIPMENT**

---

#### STANDARD EQUIPMENT - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet

---

##### *INTERIOR*

- Seats, front bucket
- Seat trim, cloth
- Seat adjuster, driver 6-way power
- Seat adjuster, driver manual lumbar control
- Seat, rear fixed bench
- Floor mats, carpeted front and rear
- Shifter, floor console
- Steering column, Tilt-Wheel
- Steering wheel, urethane
- Instrumentation, analog 4-gauge cluster with speedometer, tachometer, coolant temperature, fuel, trip odometer and Driver Information Center
- Oil life monitoring system
- Windows, power with driver Express-Down and passenger lockout
- Door locks, power programmable with lockout protection
- Remote Keyless Entry
- Cruise control, electronic with set and resume speed
- Trunk release, remote
- Theft-deterrent system, vehicle, PASS-Key III+
- Air conditioning, single-zone manual with air filtration system
- Defogger, rear-window electric
- Applique, woodgrain on instrument panel and door
- Mirror, inside rearview manual day/night with map lights
- Visors, driver and front passenger vanity mirrors, covered
- Assist handles, front passenger and rear outboard

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## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### **STANDARD EQUIPMENT**

#### STANDARD EQUIPMENT - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet

- Lighting, interior with center-mounted dome and rear reading lights

#### *MECHANICAL*

- Engine, 3.6L SIDI DOHC V6 VVT (300 hp [223.7 kW] @ 6500 rpm, 262 lb-ft of torque [353.7 N-m] @ 5300 rpm)
- Transmission, 6-speed automatic, electronically controlled with overdrive
- Front wheel drive
- Battery rundown protection
- Alternator, 125 amps
- Suspension, 4-wheel independent, Touring
- Steering, power, rack-and-pinion
- Brakes, 4-wheel antilock, 4-wheel disc
- Exhaust, dual-outlet stainless-steel

#### *SAFETY*

- StabiliTrak, stability control system includes Traction Control
- Daytime Running Lamps
- Air bags, dual-stage frontal, and thorax side-impact, driver and front passenger, and head curtain side-impact, front and rear outboard seating positions includes Passenger Sensing System (Head Curtain Side Air Bags are designed to help reduce the risk of head and neck injuries to front and rear seat occupants on the near side of certain side-impact collisions. A note about child safety: Always use safety belts and the correct child restraint for your child's age and size. Even with air bags and the Passenger Sensing System, children are safer when properly secured in a rear seat in the appropriate infant, child or booster seat. Never place a rear-facing infant restraint in the front seat of any vehicle equipped with an active frontal air bag. See your vehicle Owner's Handbook for more information.)
- Safety belt pretensioners, front row seats
- Door locks, rear child security
- Trunk emergency release handle
- LATCH system (Lower Anchors and Top tethers for CHildren) for child safety seats
- Tire Pressure Monitor

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2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

## **WARRANTY INFORMATION**

### **WARRANTY INFORMATION - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet**

**WARRANTY**

**Basic:**

3 Years/36,000 Miles

**Drivetrain:**

5 Years/100,000 Miles

**Corrosion:**

3 Years/36,000 Miles

Rust-Through

6 Years/100,000 Miles

**Roadside Assistance:**

5 Years/100,000 Miles

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Customer File:

December 20, 2011 5:36:53 PM

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## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### **TECHNICAL SPECIFICATIONS**

#### **POWERTRAIN - BASIC SPECIFICATIONS - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet**

##### **ENGINE**

Engine Order Code	LFX
Engine Type	* Gas/Ethanol V6
Displacement	3.6L/217 CID
SAE Net Horsepower @ RPM	300 @ 6500
SAE Net Torque (lb ft) @ RPM	262 @ 5300

##### **TRANSMISSION**

Transmission order code	MX0
Transmission Type Description	* 6-Speed Automatic
Drive Train	Front Wheel Drive

##### **MILEAGE**

City EPA fuel economy estimate (MPG)	18.00
Hwy EPA fuel economy estimate (MPG)	30.00
City cruising range (mi)	306.00
Hwy cruising range (mi)	510.00

\* Indicates equipment which is in addition to or replaces base model's standard equipment.

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## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### **TECHNICAL SPECIFICATIONS**

#### **POWERTRAIN - ADVANCED SPECIFICATIONS - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet**

##### **TRANSMISSION**

Gear Ratio (:1)	
First Gear Ratio (:1)	4.50
Second Gear Ratio (:1)	2.90
Third Gear Ratio (:1)	1.80
Fourth Gear Ratio (:1)	1.40
Fifth Gear Ratio (:1)	1.00
Sixth Gear Ratio (:1)	0.70
Reverse Ratio (:1)	2.90
Clutch size (in)	
Final Drive Axle Ratio (:1)	2.77

##### **ELECTRICAL**

Battery	1
Battery cold cranking Amps @ 0 F	- TBD -
Alternator	
Alternator Amps	125.00

##### **COOLING SYSTEM**

Cooling system capacity	- TBD -
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## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### **TECHNICAL SPECIFICATIONS**

#### **PAYLOAD/TRAILERING SPECIFICATIONS - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet**

##### **WEIGHT INFORMATION**

Base curb weight (lbs) 3,555.00

##### **TRAILERING**

	<b>Max Trailer Wt.</b>	<b>Max Tongue Load</b>
Dead Weight Hitch (lbs)	1,000.00	100.00
Weight Distributing Hitch (lbs)		
Fifth Wheel Hitch (lbs)		

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## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### TECHNICAL SPECIFICATIONS

#### CHASSIS SPECIFICATIONS - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet

SUSPENSION		Front	Rear	
Suspension Type		MacPherson Strut	Tri-Link	
Suspension Type (cont.)		Touring	Touring	
Shock Absorber Diameter (mm)		- TBD -	- TBD -	
Stabilizer Bar Diameter (in)		1.18	0.63	
BRAKES		Front	Rear	
Brake type		Pwr		
ABS System		4-Wheel		
		Front	Rear	
Disc		Yes	Yes	
Rotor Diam x Thickness (in)		11.93 x 1.18	10.94 x 0.43	
Drum				
Drum Diam x Width (in)				
TIRES		Front	Rear	Spare
Tire Order Code		QPX	QPX	
Tire Size		P225/60R16	P225/60R16	Compact
WHEELS		Front	Rear	Spare
Wheel Size		16 x - TBD -	16 x - TBD -	- TBD -
Wheel Type		Aluminum	Aluminum	Steel
STEERING				
Steering type		Pwr Rack & Pinion		
Ratio (:1)				
Overall		13.30		
Lock-to-Lock Turns		2.40		
Turning Diameter				
Curb-to-Curb		38.00		
Wall-to-Wall		- TBD -		

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## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### **TECHNICAL SPECIFICATIONS**

---

#### CHASSIS SPECIFICATIONS - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet

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FUEL TANK	Main
Capacity	17.00

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## 2012 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS Fleet 1WF19

### **TECHNICAL SPECIFICATIONS**

#### **DIMENSIONS - 2012 Fleet/Non-Retail 1WF19 4dr Sdn LS Fleet**

##### **EXTERIOR DIMENSIONS**

Wheelbase (in)	110.50
Length, Overall (in)	200.40
Width, Max w/o mirrors (in)	72.90
Height, Overall (in)	58.70
Tread Width	
Track Width, Front	62.4
Track Width, Rear	61.5
Min Ground Clearance (in)	- TBD -

##### **CARGO AREA DIMENSIONS**

Liftover Height (in)	- TBD -
Trunk Volume	18.6

##### **INTERIOR DIMENSIONS**

Passenger Capacity	5	
Passenger Volume (ft <sup>3</sup> )	104.50	
EPA Classification	Large Cars	
Seating Position	Front	Second
Head Room (in)	39.40	37.80
Leg Room (in)	42.30	37.60
Shoulder Room (in)	58.70	58.60
Hip Room (in)	56.40	57.20

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Customer File:



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
AGR1213

PAGE  
1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
KRISTA FERRELL  
304-558-2596

*Bob*  
*155*  
VENDOR  
\*916083402- 304-233-8000  
~~JIM ROBINSON FORD LINCOLN MERC~~  
95 ROBINSON DR *Chevy Buick GMC-Cadillac, Inc.*  
TRIADELPHIA WV 26059  
*304-218-2260*

SHIP TO  
DEPARTMENT OF AGRICULTURE  
ADMINISTRATIVE SERVICES  
BUILDING 2, ROOM 106  
4720 BRENDA LANE  
CHARLESTON, WV  
25312 304-558-2221

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/20/2011				

BID OPENING DATE: 12/21/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
THIS ADDENDUM IS ISSUED TO ANSWER ALL TECHNICAL QUESTIONS SUBMITTED IN ACCORDANCE WITH THE PROVISIONS OF THE ORIGINAL REQUEST FOR QUOTATION (AGR1208)						
BID OPENING DATE REMAINS: 12/21/2011						
BID OPENING TIME REMAINS: 1:30 PM						
***** END ADDENDUM NO. 1 *****						
0001		EA		070-06-02-000		
	2					
	2012 FORD FUSION					
	<i>Chevy Impala LS 4DR.</i>					
***** THIS IS THE END OF RFQ AGR1213 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Robert Clay</i>	TELEPHONE 304-233-8000	DATE 12/19/2011
TITLE <i>Dealer</i>	FEN 55-075-4357	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part; or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.html](http://www.state.wv.us/admin/purchase/vrc/hipaa.html) and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

### INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

**RFQ#: AGR1213**  
**Addendum No. 1**  
**Technical Question and Answers**

Q: The RFQ requires delivery with 60 days of receipt of order. While we cannot guarantee delivery dates for vehicles we order from the manufacturer, we believe that all of the vehicles could be delivered within or very near to this time frame. May we bid the vehicles with expectation, but not guaranteeing the delivery date.

A: Delivery must be guaranteed within 80 Days of the receipt of the Purchase Order. Vendor must specify anticipated time of delivery with bid.